

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1997

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-13274

Cali Realty Corporation  
(Exact name of registrant as specified in its charter)

Maryland 22-3305147  
(State or other jurisdiction (I.R.S. Employer  
of incorporation or organization) Identification Number)

11 Commerce Drive, Cranford, New Jersey 07016-3501  
(Address of principal executive office)  
(Zip Code)

(908) 272-8000  
(Registrant's telephone number, including area code)

Not Applicable  
(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of  
1934 during the preceding twelve (12) months (or such shorter period that the  
Registrant was required to file such report) YES  NO   
and (2) has been subject to such filing requirements for the past ninety (90)  
days YES  NO

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's  
classes of common stock, as of the latest practicable date.

There were 36,645,985 shares of \$.01 par value common stock outstanding  
at April 30, 1997.

CALI REALTY CORPORATION

Form 10-Q

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Part I - Financial Information

Item 1: Financial Statements

The information furnished in the accompanying consolidated balance sheets, statements of operations, of stockholders' equity, and of cash flows reflect all adjustments consisting only of normal, recurring adjustments, which are, in the opinion of management, necessary for a fair presentation of the aforementioned financial statements for the interim periods.

The aforementioned financial statements should be read in conjunction with the notes to the aforementioned financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations and the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 1996.

The results of operations for the three months ended March 31, 1997 are not necessarily indicative of the results to be expected for the entire fiscal year or any other period.

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<TABLE>  
<CAPTION>  
CALI REALTY CORPORATION AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS (in thousands, except per share amounts)

	March 31, 1997	December 31, 1996
	-----	-----
<S>	<C>	<C>
ASSETS		
Rental property		
Land .....	\$ 134,624	\$ 98,127
Buildings and improvements .....	1,139,875	718,466
Tenant improvements .....	37,073	35,626
Furniture, fixtures and equipment .....	1,451	1,133
	-----	-----
	1,313,023	853,352
Less - accumulated depreciation and amortization .....	(75,589)	(68,610)
	-----	-----
Total rental property .....	1,237,434	784,742
Cash and cash equivalents (includes \$201,269 in Overnight Investments at December 31, 1996) .....	6,785	204,807
Unbilled rents receivable .....	21,311	19,705
Deferred charges and other assets, net of accumulated amortization .....	13,182	11,840
Restricted cash .....	8,087	3,160
Accounts receivable, net of allowance for doubtful accounts of \$278 and \$189 ...	3,582	2,074
Mortgage note receivable .....	11,600	--
	-----	-----
Total assets .....	\$ 1,301,981	\$ 1,026,328
	=====	=====

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<CAPTION>  
CALI REALTY CORPORATION AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS (in thousands, except per share amounts)

	March 31, 1997	December 31, 1996
	-----	-----
<S>	<C>	<C>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Mortgages and loans payable .....	\$ 481,359	\$ 268,010
Dividends and distributions payable .....	18,189	17,554
Accounts payable and accrued expenses .....	11,653	5,068
Rents received in advance and security deposits .....	15,609	6,025
Accrued interest payable .....	374	1,328
	-----	-----
Total liabilities .....	527,184	297,985

Minority interest of unitholders in Operating Partnership .....	70,757	26,964
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, 5,000,000 shares authorized, none issued		
Common stock, \$.01 par value, 95,000,000 shares authorized, 36,792,685 and 36,318,937 shares outstanding .....	368	363
Additional paid-in capital .....	714,328	701,016
Unamortized stock compensation .....	(10,656)	--
Retained earnings .....	--	--
Total stockholders' equity .....	704,040	701,379
Total liabilities and stockholders' equity .....	\$ 1,301,981	\$ 1,026,328

</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.

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<TABLE>  
<CAPTION>  
CALI REALTY CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts)

	Three Months Ended March 31,	
	1997	1996
<S>	<C>	<C>
REVENUES		
Base rents .....	\$ 42,791	\$ 16,012
Escalations and recoveries from tenants .....	6,612	3,081
Parking and other .....	1,544	404
Interest income .....	1,208	74
Total revenues .....	52,155	19,571
EXPENSES		
Real estate taxes .....	5,433	1,959
Utilities .....	3,725	1,882
Operating services .....	6,416	2,803
General and administrative .....	3,173	936
Depreciation and amortization .....	7,764	3,294
Interest expense .....	7,549	2,569
Total expenses .....	34,060	13,443
Income before gain on sale of rental property, minority interest and extraordinary item .....	18,095	6,128
Gain on sale of rental property .....	--	5,658
Income before minority interest and extraordinary item .....	18,095	11,786
Minority interest .....	1,636	1,812
Income before extraordinary item .....	16,459	9,974
Extraordinary item-loss on early retirement of debt (net of minority interest's share of \$86 in 1996) ..	--	475
Net income .....	\$ 16,459	\$ 9,499
Net income per common share:		
Income before extraordinary item- loss on early retirement of debt .....	\$ 0.45	\$ 0.66
Extraordinary item-loss on early retirement of debt ...	--	(.03)
Net income .....	\$ 0.45	\$ 0.63
Dividends declared per common share .....	\$ 0.45	\$ 0.43
Weighted average common shares outstanding .....	36,461	15,146

</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.

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<TABLE>  
<CAPTION>  
CALI REALTY CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (in thousands)

Total	Common Stock		Additional	Unamortized	Earnings
	Shares	Par Value	Paid-in Capital	Stock Compensation	
Retained Stockholders' Equity					
Balance at January 1, 1997	36,319	\$ 363	\$701,016	--	--
Net income	--	--	--	--	\$
Dividends	--	--	(100)	--	
Issuance of Stock Award Rights and Stock Purchase Rights	351	4	11,116	\$(11,120)	--
Amortization of Stock Compensation	--	--	--	464	--
Stock options exercised	123	1	2,296	--	--
Balance at March 31, 1997	36,793	\$ 368	\$714,328	\$(10,656)	--

The accompanying notes are an integral part of these consolidated financial statements.

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<TABLE>  
<CAPTION>  
CALI REALTY CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

	Three Months Ended March 31,	
	1997	1996
Net income	\$ 16,459	\$ 9,499
Adjustments to reconcile net income to net cash flows provided by operating activities		
Depreciation and amortization	7,764	3,294
Minority interest	1,636	1,812
Gain on sale of rental property	--	(5,658)
Extraordinary item-loss on early retirement of debt	--	475
Changes in operating assets and liabilities		
Increase in unbilled rents receivable	(1,606)	(69)
Increase in deferred charges and other assets, net	(1,665)	(993)
Increase in accounts receivable, net	(1,508)	(599)
Increase in accounts payable and accrued expenses	6,585	264
Increase in rents received in advance and security deposits	4,827	1,661
Decrease in accrued interest payable	(954)	(145)
Net cash provided by operating activities	\$ 31,538	\$ 9,541
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to rental property	\$(230,429)	\$(12,400)
Issuance of mortgage note receivable	(11,600)	--

Proceeds from sale of rental property .....	--	10,147
Increase in restricted cash .....	(170)	(1,224)
	-----	-----
Net cash used in investing activities .....	\$ (242,199)	\$ (3,477)
	=====	=====

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<CAPTION>  
CALI REALTY CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

	Three Months Ended March 31, 1997	1996
	-----	-----
<S>	<C>	<C>
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from mortgages and loans payable .....	\$ 47,195	\$ 36,300
Repayments of mortgages and loans payable .....	(19,299)	(34,023)
Debt prepayment premiums and other costs .....	--	(312)
Proceeds from stock options exercised .....	2,297	106
Payment of dividends and distributions .....	(17,554)	(7,608)
	-----	-----
Net cash provided by (used in) financing activities	\$ 12,639	\$ (5,537)
	=====	=====
Net (decrease) increase in cash and cash equivalents ..	\$ (198,022)	\$ 527
Cash and cash equivalents, beginning of period .....	204,807	967
	-----	-----
Cash and cash equivalents, end of period .....	\$ 6,785	\$ 1,494
	=====	=====
Supplemental Cash Flow Information:		
Cash paid for interest .....	\$ 8,503	\$ 2,796
	-----	-----
Interest capitalized .....	\$ --	\$ 82
	-----	-----

</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.

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CALI REALTY CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(dollars in thousands, except per share amounts)

1. ORGANIZATION AND BASIS OF PRESENTATION

Organization

Cali Realty Corporation and subsidiaries (the "Company"), a Maryland corporation, is a fully-integrated, self-administered, self-managed real estate investment trust ("REIT") providing leasing, management, acquisition, development, construction and tenant-related services for its properties. As of March 31, 1997, the Company owned and operated 123 properties (the "Properties"), consisting of 111 office and office/flex buildings totaling approximately 11 million square feet, six industrial/warehouse buildings totaling approximately 400,000 square feet, two multi-family residential complexes consisting of 453 units, two stand-alone retail properties and two land leases. The Properties are located in New Jersey, New York, Pennsylvania, and Connecticut.

The Company was incorporated on May 24, 1994 and commenced operations on August 31, 1994. On August 31, 1994, the Company completed an initial public offering ("IPO") and effected a business combination with the Cali Group (not a legal entity). The Company raised its initial capital through the IPO issuing 10,500,000 shares of common stock, and used the proceeds to acquire a majority interest in Cali Realty, L.P. (the "Operating Partnership") and related entities, which are the successors to the operations of the Cali Group.

Acquisitions

From 1994 through 1996, following the Company's IPO, the Company acquired 44 office and office/flex properties totaling 4.9 million square feet for approximately \$610,000. These properties are all located in New Jersey, New York, and Pennsylvania.

On January 28, 1997, the Company acquired 1345 Campus Parkway, a 76,300 square foot office/flex property, located in Wall Township, Monmouth County, New Jersey, for approximately \$6,800 in cash, made available from the Company's cash reserves. The property is located in the same office park in which the Company previously acquired two office properties and four office/flex properties in November 1995.

On January 31, 1997, the Company acquired 65 properties ("RM Properties") of

Robert Martin Company LLC and affiliates ("RM") for a total cost of approximately \$450,000. The cost of the transaction was financed through the assumption of \$185,283 of mortgage indebtedness ("TIAA Mortgage"), approximately \$220,000 in cash, substantially all of which was obtained from the Company's cash reserves, and the issuance of 1,401,225 Units in the Operating Partnership.

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The RM Properties consist primarily of 54 office and office/flex properties aggregating approximately 3.7 million square feet and six industrial/warehouse properties aggregating approximately 400,000 square feet. The RM Properties are located primarily in established business parks in Westchester County, New York and Fairfield County, Connecticut. The Company has agreed not to sell certain of the RM Properties for a period of seven years without the consent of the RM principals, except for sales made under certain circumstances and/or conditions.

In connection with this transaction, the Company was granted a three-year option to acquire a 115,000 square foot office property and an 84,000 square foot office/flex property (the "Option Properties") for an aggregate minimum price of \$19,000 and has granted RM the right to put such properties to the Company between a range of an aggregate purchase price of \$11,600 to \$21,300, under certain conditions. The purchase prices, under the agreement, are subject to adjustment based on different formulas and are payable in cash or Units.

In connection with the RM transaction, the Company provided an \$11,600 mortgage loan ("Mortgage Note Receivable") secured by the Option Properties (see Note 4).

As part of the RM transaction, Brad W. Berger, President and Chief Executive Officer of RM, and Timothy M. Jones, Chief Operating Officer of RM, joined the Company as Executive Vice Presidents under three-year employment agreements. The agreements provide for, among other things, both Berger and Jones to be issued warrants to purchase 170,000 shares of the Company's common stock at a price of \$33 per share, which vest equally over a three-year period and expire on January 31, 2007.

On May 8, 1997, the Company acquired four buildings in the Westlakes Office Park, a suburban office complex located in Berwyn, Chester County, Pennsylvania, totaling approximately 444,000 square feet. The properties were acquired for approximately \$72,500, which was made available primarily from drawing on one of the Company's credit facilities.

As of May 8, 1997, the Company's portfolio consists of 127 properties, aggregating approximately 11.8 million square feet, consisting primarily of office, office/flex and industrial/warehouse properties, located in New Jersey, New York, Pennsylvania and Connecticut.

#### Basis of Presentation

The accompanying consolidated financial statements include all accounts of the Company and its majority-owned subsidiaries, which consist principally of the Operating Partnership. All significant intercompany accounts and transactions have been eliminated.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

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## 2. SIGNIFICANT ACCOUNTING POLICIES

### Rental

#### Property

Rental properties are stated at cost less accumulated depreciation. Costs include interest, property taxes, insurance and other project costs incurred during the period of construction. Ordinary repairs and maintenance are expensed as incurred; major replacements and betterments are capitalized and depreciated over their estimated useful lives. Fully-depreciated assets are removed from the accounts. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets as follows:

Buildings and improvements	39 to 40 years
-----	
Tenant improvements	The shorter of the term of the related lease or useful life
-----	
Furniture, fixtures and equipment	5 to 10 years
-----	

On a periodic basis, management assesses whether there are any indicators that the value of the real estate properties may be impaired. A property's value is impaired only if management's estimate of the aggregate

future cash flows (undiscounted and without interest charges) to be generated by the property are less than the carrying value of the property. Management does not believe that the value of any of its real estate properties are impaired.

Cash and Cash  
Equivalents

All highly liquid investments with a maturity of three months or less when purchased are considered to be cash equivalents. At December 31, 1996, cash and cash equivalents included investments in overnight reverse repurchase agreements ("Overnight Investments") totaling \$201,269. Investments in Overnight Investments are subject to the risks that the counter-party will default and the collateral will decline in market value. The Overnight Investments matured on January 2, 1997. The entire balance, including interest income earned, was realized by the Company and ultimately used in the funding of the RM transaction on January 31, 1997.

Deferred  
Financing  
Costs

Costs incurred in obtaining financing are capitalized and amortized on a straight-line basis, which approximates the effective interest method, over the term of the related indebtedness. Amortization of such costs were \$271 and \$261 for the three month periods ended March 31, 1997 and 1996, respectively.

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Deferred  
Leasing  
Costs

Costs incurred in connection with leases are capitalized and amortized on a straight-line basis over the terms of the related leases. Unamortized deferred leasing costs are charged to amortization expense upon early termination of the lease.

Revenue  
Recognition

The Company recognizes base rental revenue on a straight-line basis over the terms of the respective leases. Unbilled rents receivable represents the amount by which straight-line rental revenue exceeds rents currently billed in accordance with the lease agreements. Parking revenue includes income from parking spaces leased to tenants.

Rental income on residential property under operating leases having terms generally of one year or less is recognized when earned.

Income and  
Other Taxes

The Company has elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code (the "Code"). As a REIT, the Company will not be subject to federal income tax to the extent it distributes at least 95 percent of its REIT taxable income to its shareholders. REITs are subject to a number of organizational and operational requirements. If the Company fails to qualify as a REIT in any taxable year, the Company will be subject to federal income tax (including any applicable alternative minimum tax) on its taxable income at regular corporate tax rates. The Company may be subject to certain state and local taxes.

Earnings  
Per Share

Net income per common share is computed in accordance with APB Opinion No. 15, "Earnings per Share," and uses the weighted average common shares outstanding during the period. Common share equivalents were excluded from the calculation since they were not dilutive. The weighted average shares outstanding during the three month periods ended March 31, 1997 and 1996 were 36,461,210 and 15,146,089, respectively. In February 1997, the Financial Accounting Standards Board ("FASB") issued statement No. 128, "Earnings per Share," ("FASB No. 128") which will be effective for periods ending after December 15, 1997. Earlier application is not permitted. FASB No. 128 requires a dual presentation of basic and diluted earnings per share ("EPS") on the face of the income statement for all companies with complex capital structures even where the effect of such dilution is not material.

Dividends and  
Distributions  
Payable

The dividends and distributions payable at March 31, 1997 represents dividends payable to shareholders of record on April 3, 1997 (36,792,685 shares) and distributions payable to minority interest unitholders (4,091,170 Units) on that same date. The first quarter dividends and distributions of \$0.45 per share and per Unit were approved by the Board of Directors on March 14, 1997 and were paid on April 18, 1997.

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Extraordinary  
Item

The extraordinary item represents the net effects resulting from the early settlement of certain mortgage obligations, including accrued interest, net of write-off's of related deferred financing costs and prepayment penalties.

Underwriting  
Commissions  
and Offering  
Costs

Underwriting commissions and offering costs incurred in connection with the Company's stock offerings are reflected as a reduction of additional paid-in-capital.

Stock Options

The Company accounts for stock-based compensation using the intrinsic value method prescribed in Accounting Principles Board Opinion (APB) No. 25, "Accounting for Stock Issued to Employees," and related Interpretations. Under APB No. 25, compensation cost is measured as the excess, if any, of the quoted market price of the Company's stock at the date of grant over the exercise price of the option granted. Compensation cost for stock options, if any, is recognized ratably over the vesting period. The Company's policy is to grant options with an exercise price equal to the quoted market price of the Company's stock on the grant date. Accordingly, no compensation cost has been recognized for the Company's stock option plans. See Note 11 for discussion of stock compensation.

3. RESTRICTED CASH

Restricted cash includes security deposits for all of the Company's residential properties and certain commercial properties, and escrow and reserve funds for debt service, real estate taxes, property insurance, capital improvements, tenant improvements, and leasing costs established pursuant to certain mortgage financing arrangements and is comprised of the following:

<TABLE>  
<CAPTION>

	March 31, 1997	December 31, 1996
	-----	-----
<S>	<C>	<C>
Escrow and other reserve funds	\$ 2,984	\$ 2,814
Security deposits	5,103	346
-----		
Total restricted cash	\$ 8,087	\$ 3,160
=====		

</TABLE>

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4. MORTGAGE NOTE RECEIVABLE

In connection with the RM transaction on January 31, 1997, the Company provided an \$11,600 non-recourse mortgage loan to entities controlled by the RM principals, bearing interest at an annual rate of 450 basis points over the one-month London Inter-Bank Offered Rate (LIBOR). The Mortgage Note Receivable, which is secured by the Option Properties and guaranteed by certain of the RM principals, matures on February 1, 2000. In addition, the Company received a three percent origination fee with the Mortgage Note Receivable.

5. DEFERRED CHARGES AND OTHER ASSETS

<TABLE>  
<CAPTION>

	March 31, 1997	December 31, 1996
	-----	-----
<S>	<C>	<C>
Deferred leasing costs	\$ 14,604	\$ 14,031
Deferred financing costs	5,390	5,390



	19,994	19,421
Accumulated amortization	(9,766)	(8,994)
Deferred charges, net	10,228	10,427
Prepaid expenses and other assets	2,954	1,413
Total deferred charges and other assets	\$ 13,182	\$ 11,840

</TABLE>

6. MORTGAGES AND LOANS PAYABLE

<TABLE>

<CAPTION>

	March 31, 1997	December 31, 1996
TIAA Mortgage	\$ 185,283	--
Harborside Mortgages	150,000	\$ 150,000
Mortgage Financing	64,508	64,508
Fair Lawn Mortgage	18,346	18,445
First Prudential Facility	6,000	6,000
Bank Facility	51,800	23,805
Contingent Obligation	5,422	5,252
Total mortgages and loans payable	\$ 481,359	\$ 268,010

</TABLE>

TIAA Mortgage

In connection with the RM transaction on January 31, 1997, the Company assumed a \$185,283 non-recourse mortgage loan with Teachers Insurance and Annuity Association of America ("TIAA"), with interest only payable monthly at a fixed annual rate of 7.18 percent (the "TIAA Mortgage"). The TIAA Mortgage is secured and cross-collateralized by 43 of the RM Properties and matures on December 31, 2003. The Company, at its option, may convert the TIAA Mortgage to unsecured debt upon achievement by the Company of an investment credit rating of Baa3/BBB- or better. The TIAA Mortgage is prepayable in whole or in part subject to certain provisions, including yield maintenance.

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Harborside Mortgages

In connection with the acquisition of Harborside, on November 4, 1996, the Company assumed existing mortgage debt and was provided seller-mortgage debt aggregating \$150,000. The existing financing of approximately \$107,480 bears interest at a fixed rate of 7.32 percent for a term of approximately nine years. The seller-provided financing of approximately \$42,520 also has a term of nine years and initially bears interest at a rate of 6.99 percent. The interest rate on the seller-provided financing will be reset at the end of the third and sixth loan years based on the yield of the three-year treasury obligation at that time, with spreads of 110 basis points in years four through six and 130 basis points in years seven through maturity.

Mortgage Financing

Concurrent with the IPO, the Company's initial operating subsidiaries, which own the Company's remaining initial 11 office properties and the initial multi-family residential property (the "Initial Properties"), issued five-year mortgage notes with an aggregate principal balance of \$144,500 secured and cross-collateralized by the Initial Properties to an affiliate ("PSI") of Prudential Securities Inc. PSI then issued commercial mortgage pay-through bonds ("Bonds") collateralized by the mortgage notes. Bonds with an aggregate principal balance of \$70,000 were purchased by unrelated third parties. Bonds with an aggregate principal balance of \$74,500 were purchased by the Company. As a result, the Company's initial mortgage financing was \$70,000 (the "Mortgage Financing"). Approximately \$38,000 of the \$70,000 is guaranteed under certain conditions by certain partners of the Cali Group partnerships which owned the Initial Properties. The Mortgage Financing requires monthly payments of interest only, with all principal and any accrued but unpaid interest due in August 1999. \$46,000 of the \$70,000 Mortgage Financing bears interest at a net cost to the Company equal to a fixed rate of 8.02 percent per annum and the remaining \$24,000 bears interest at a net cost to the Company equal to a floating rate of 100 basis points over one-month LIBOR (5.6875 percent at March 31, 1997) with a lifetime interest rate cap of 11.6 percent. Pursuant to the terms of the Mortgage Financing, the Company is required to escrow \$143 per month for tenant improvements and leasing commissions and \$53 per month for capital improvements. On March 12, 1996, the Company prepaid \$5,492 (\$1,687 -- fixed rate debt, \$3,805 -- floating rate debt) of the Mortgage Financing, resulting in outstanding balances of \$44,313 for the 8.02 percent fixed rate debt and \$20,195 for the floating rate debt.

Fair Lawn Mortgage

In connection with the acquisition of an office building in Fair Lawn, New

Jersey on March 3, 1995, the Company assumed an \$18,764 non-recourse mortgage loan ("Fair Lawn Mortgage") collateralized by the property, bearing interest at a fixed rate of 8.25 percent per annum. The loan required payment of interest only through March 15, 1996 and payment of principal and interest thereafter, on a 20-year amortization schedule, with the remaining principal balance due October 1, 2003. For the three months ended March 31, 1997, the Company paid \$99 for amortization of principal on the Fair Lawn Mortgage.

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#### First Prudential Facility

The Company has a \$70,000 revolving credit facility (the "First Prudential Facility") with Prudential Securities Credit Corp. ("PSC"), which may be used to fund acquisitions and new development projects and for general working capital purposes, including capital expenditures and tenant improvements. In connection with the Mortgage Financing, the Company obtained a \$6,005 letter of credit, secured by the First Prudential Facility, to meet certain tenant improvement and capital expenditure reserve requirements. The First Prudential Facility bore interest at a floating rate equal to 150 basis points over one-month LIBOR for January 1, 1996 through August 31, 1996. Effective September 1, 1996, the interest rate was reduced to a floating rate equal to 125 basis points over one-month LIBOR. The First Prudential Facility is a recourse liability of the Operating Partnership and is secured by a pledge of the \$74,500 Bonds held by the Company. The First Prudential Facility requires monthly payments of interest only, with outstanding advances and any accrued but unpaid interest due November 30, 1997 and is subject to renewal at the lender's sole discretion. Subsequent to March 31, 1997 and through May 8, 1997, the Company drew an additional \$15,680 on the First Prudential Facility.

#### Bank Facility

On February 1, 1996, the Company obtained a credit facility (the "Bank Facility") secured by certain of its properties in the amount of \$75,000 from two participating banks. The Bank Facility has a three-year term and bears interest at 150 basis points over one-month LIBOR. The terms of the Bank Facility include certain restrictions and covenants which limit, among other things, dividend payments and additional indebtedness and which require compliance with specified financial ratios and other financial measurements. The Bank Facility also requires a fee equal to one quarter of one percent of the unused balance payable quarterly in arrears. Subsequent to March 31, 1997 and through May 8, 1997, the Company had no additional borrowings or paydowns on the Bank Facility.

#### Contingent Obligation

As part of the Harborside acquisition, the Company agreed to make payments (with an estimated net present value of approximately \$5,252 at acquisition date) to the seller for development rights ("Contingent Obligation") if and when the Company commences construction on the acquired site during the next several years. However, the agreement provides, among other things, that even if the Company does not commence construction, the seller may nevertheless require the Company to acquire these rights during the six-month period after the end of the sixth year. After such period, the seller's option lapses, but any development in years 7 through 30 will require a payment, on an increasing scale, for the development rights. For the three months ended March 31, 1997, interest imputed on the Contingent Obligation was capitalized, thereby increasing the balance of the Contingent Obligation to \$5,422 as of March 31, 1997.

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#### Second Prudential Facility

On November 4, 1996, the Company obtained a revolving credit facility ("Second Prudential Facility") from PSC totaling \$80,000 which bears interest at 125 basis points over one-month LIBOR, and matures on January 15, 1998, unless the Company or PSC elects to extend the maturity date to not earlier than June 30, 1998, or the facility is refinanced prior to such date at the election of either the Company or PSC. The Second Prudential Facility is a recourse liability of the Operating Partnership and is secured by the Company's equity interest in Harborside. The terms of the Second Prudential Facility include certain restrictions and covenants that limit, among other things, dividend payments and additional indebtedness and that require compliance with specified financial ratios and other financial measurements. On May 8, 1997, the Company drew \$70,000 on the Second Prudential Facility in connection with the Westlakes acquisition.

#### Interest Rate Swap Agreements

On May 24, 1995, the Company entered into an interest rate swap agreement with a commercial bank. The swap agreement fixes the Company's one-month LIBOR base to a fixed 6.285 percent per annum on a notional amount of \$24,000 through August 1999.

On January 23, 1996, the Company entered into an interest rate swap agreement with one of the participating banks in the Bank Facility. The swap agreement has a three-year term and a notional amount of \$26,000, which fixes the Company's one-month LIBOR base to 5.265 percent.

The Company is exposed to credit loss in the event of non-performance by the other parties to the interest rate swap agreements. However, the Company does not anticipate non-performance by either counterparty.

7. MINORITY INTEREST

Certain individuals and entities own Units in the Operating Partnership. A Unit and a share of common stock of the Company have substantially the same economic characteristics in as much as they effectively share equally in the net income or loss of the Operating Partnership. Minority interest in the accompanying consolidated financial statements relates to Units held by parties other than the Company.

Units are able to be redeemed by the unitholders at their option, subject to certain restrictions, on the basis of one Unit for either one share of common stock or cash equal to the fair market value of a share at the time of the redemption. The Company has the option to deliver shares of common stock in exchange for all or any portion of the cash requested. When a unitholder redeems a Unit, minority interest is reduced and the Company's investment in the Operating Partnership is increased.

On January 31, 1997, 1,401,225 Units were issued in connection with the RM transaction. No Units were redeemed for common stock of the Company for the three months ended March 31, 1997. As of March 31, 1997 and December 31, 1996, the minority interest unitholders owned 10.0 and 6.9 percent of the Operating Partnership, respectively.

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8. EMPLOYEE BENEFIT PLAN

All employees of the Company who meet certain minimum age and period of service requirements are eligible to participate in a Section 401(k) plan (the "Plan") as defined by the Code. The Plan allows eligible employees to defer up to 15 percent of their annual compensation. The amounts contributed by employees are immediately vested and non-forfeitable. The Company, at management's discretion, may match employee contributions. No employer contributions have been made to date.

9. COMMITMENTS AND CONTINGENCIES

Tax Abatement Agreements

Grove Street Property

Pursuant to an agreement with the City of Jersey City, New Jersey, as amended, expiring in 2004, the Company is required to make payments in lieu of property taxes ("PILOT") on its property at 95 Christopher Columbus Drive, Jersey City. Such PILOT, as defined, is \$1,267 per annum through May 31, 1999 and \$1,584 per annum through May 31, 2004.

Harborside Financial Center Property

Pursuant to a separate agreement with the City of Jersey City, New Jersey obtained by the former owner of the Harborside property in 1988 and assumed by the Company as part of the acquisition of the property on November 4, 1996, the Company is required to make PILOT payments on its Harborside property. The abatements, which commenced in 1990, are for a term of 15 years. Such PILOT is equal to two percent of Total Project Costs, as defined, in year one and increase by \$75 per annum through year fifteen. Total Project Costs, as defined, are \$148,712.

10. TENANT LEASES

The Properties are leased to tenants under operating leases with various expiration dates through 2012. Substantially all of the leases provide for annual base rents plus recoveries and escalation charges based upon the tenant's proportionate share of and/or increases in real estate taxes and certain operating costs as defined and the pass through of charges for electrical usage.

11. STOCKHOLDERS' EQUITY

To maintain its qualification as a REIT, not more than 50 percent in value of the outstanding shares of the Company may be owned, directly or indirectly, by five or fewer individuals (defined to include certain entities), applying certain constructive ownership rules. To help ensure that the Company will not fail this test, the Company's Articles of Incorporation provide for, among other things, certain restrictions on the transfer of the common stock to prevent further concentration of stock ownership. Moreover, to evidence compliance with these requirements, the Company must maintain records that disclose the actual ownership of its outstanding common stock and will demand written statements each year from the holders of record of designated percentages of its common stock requesting the disclosure of the beneficial owners of such common stock.

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During 1995, the Company completed a public offering of 4,600,000 shares of common stock, which included an exercise of the underwriters' overallotment

option of 600,000 shares, and received net proceeds of \$83,594. Additionally in 1995, the Company purchased, for constructive retirement, 100,000 shares of its outstanding common stock for \$1,595. The excess of the purchase price over par value was recorded as a reduction to additional paid-in capital. Concurrent with this purchase, the Company sold to the Operating Partnership 100,000 Units for \$1,595.

On May 13, 1996, the stockholders approved an increase in the authorized shares of common stock in the Company from 25,000,000 to 95,000,000.

On July 29, 1996, the Company filed a shelf registration statement (File No. 333-09081) with the Securities and Exchanges Commission ("SEC") for an aggregate amount of \$500,000 in equity securities of the Company. The registration statement was declared effective by the SEC on August 2, 1996.

On August 13, 1996, the Company sold 3,450,000 shares of its common stock through a public stock offering (the "August 1996 Offering"), which included an exercise of the underwriters over-allotment option of 450,000 shares. Net proceeds from the August 1996 Offering (after offering costs) were approximately \$76,830. The offering was conducted using one underwriter and the shares were issued from the Company's \$250,000 shelf registration statement (File No. 33-96538).

Pursuant to the Company's Registration Statement on Form S-3 (File No. 333-09081), on November 22, 1996, the Company completed an underwritten public offer and sale of 17,537,500 shares of its common stock using several different underwriters to underwrite such public offer and sale (which included an exercise of the underwriters' over-allotment option of 2,287,500 shares). The Company received approximately \$441,215 in net proceeds (after offering costs) from the November 1996 Offering, and used such funds to acquire certain of the Company's property acquisitions in November and December, pay down outstanding borrowings on its revolving credit facilities, and invested the excess funds in Overnight Investments.

On December 31, 1996, the Company filed a shelf registration statement (File No. 333-19101) with the SEC for an aggregate amount of \$1,000,000 in equity securities of the Company. The registration statement was declared effective by the SEC on January 7, 1997.

#### Stock Option Plans

In 1994, and as amended on May 13, 1996, the Company established the Cali Employee Stock Option Plan ("Employee Plan") and the Cali Director Stock Option Plan ("Director Plan") under which a total of 1,880,188 (subject to adjustment) of the Company's shares of common stock have been reserved for issuance (1,780,188 shares under the Employee Plan and 100,000 shares under the Director Plan). Stock options granted under the Employee Plan in 1994 and 1995 become exercisable over a three-year period and those options granted under the Employee Plan in 1996 become exercisable over a five-year period. All stock options under the Director Plan become exercisable in one year. All options were granted at the fair market value at the dates of grant and have terms of ten years.

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Information regarding the Company's stock option plans is summarized below:

Shares under option: -----	Employee Plan -----	Director Plan -----
<S>	<C>	<C>
Granted on August 31, 1994 at \$15.25-\$17.25 per share	600,000	25,000
-----		
Outstanding at December 31, 1994		
\$15.25 - \$17.25 per share	600,000	25,000
Granted at \$17.25-\$19.875 per share	220,200	10,000
Less - Lapsed or canceled	(3,588)	--
-----		
Outstanding at December 31, 1995		
\$15.25 - \$19.875 per share	816,612	35,000
Granted at \$21.50-\$26.25 per share	795,700	14,000
Less - Lapsed or canceled	(7,164)	--
Exercised at \$17.25 per share	(116,041)	(10,000)
-----		
Outstanding at December 31, 1996		
\$15.25 - \$26.25 per share	1,489,107	39,000
Granted at \$33.00 per share	--	5,000
Granted at \$33.875 per share	--	5,000
Less - Lapsed or canceled	(12,380)	--
Exercised at \$17.25 - \$25.25 per share	(122,678)	--
-----		
Outstanding at March 31, 1997		
\$15.25 - \$33.875 per share	1,354,049	49,000
=====		

Exercisable at March 31, 1997	461,895	25,000
-----	-----	-----
Available for grant at December 31, 1996	175,040	51,000
Available for grant at March 31, 1997	187,420	41,000
-----	-----	-----

</TABLE>

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Stock Compensation

In January 1997, the Company entered into employment contracts with seven of its key executives which provide for, among other things, compensation in the form of stock awards (the "Stock Award Rights") and Company-financed stock purchase rights (the "Stock Purchase Rights"), and associated tax obligation payments. In connection with the Stock Award Rights, the executives will receive 199,070 shares of the Company's common stock vesting over a five-year period contingent on the Company meeting certain performance objectives. Additionally, pursuant to the terms of the Stock Purchase Rights, the Company provided fixed rate, non-prepayable loans, aggregating \$4,750, to such executives to finance their purchase of 152,000 shares of the Company's common stock, which the Company has agreed to forgive ratably over five years. Such loans were for amounts equal to the fair market value of the associated shares at the date of grant. Subsequently, from April 18, 1997 through April 24, 1997, the Company purchased, for constructive retirement, 152,000 shares of its outstanding common stock for \$4,680. Included in general and administrative for the three months ended March 31, 1997 is \$650 relating to the Stock Award Rights and Stock Purchase Rights.

The market value of the Stock Award Rights at March 31, 1997, net of amounts recognized as compensation expense, is recorded as unamortized stock compensation and shown as a separate component of stockholders' equity. Unamortized stock compensation for the Stock Award Rights is amortized to expense as certain performance objectives are reached.

Additionally, the balance of the loans related to the Stock Purchase Rights at the grant date, net of amount recognized as compensation expense, is recorded as unamortized stock compensation and shown as a separate component of stockholders' equity. Unamortized stock compensation is amortized to expense ratably over the five-year vesting period.

Earnings Per Share

<TABLE>  
<CAPTION>

	Net Income	Shares	Per Share Amounts
	-----	-----	-----
<S>	<C>	<C>	<C>
Basic EPS .....	\$16,459	36,461,210	\$0.45
Diluted EPS .....	\$16,459	36,993,641	\$0.44

The following schedule reconciles the shares used in the basic EPS calculation to the shares used in the diluted EPS calculation, in accordance with FASB No. 128.

<TABLE>  
<CAPTION>

<S>	<C>
Basic EPS Shares:	36,461,210
Add: Stock Options:	532,431
	-----
Diluted EPS Shares:	36,993,641
	=====

</TABLE>

12. PRO FORMA FINANCIAL INFORMATION

The following pro forma financial information for the three months ended March 31, 1997 and 1996 are presented as if the acquisitions and common stock offerings which occurred during 1996 and the January 1997 Robert Martin transaction had occurred on January 1, 1996. In management's opinion, all adjustments necessary to reflect the effects of these transactions have been made.

This pro forma financial information is not necessarily indicative of what the actual results of operations of the Company would have been assuming such transactions had been completed as of January 1, 1996, nor do they represent the results of operations of future periods.

<TABLE>  
<CAPTION>

	Three Months Ended March 31,	
	1997	1996
	-----	-----
<S>	<C>	<C>
Revenues .....	\$ 57,954	\$ 54,978
Operating and other expenses .....	17,522	17,182
General and administrative .....	3,413	2,489
Depreciation and amortization .....	8,628	8,199

Interest expense .....	8,600	8,566
	-----	-----
Income before minority interest .....	19,791	18,542
Minority interest .....	1,997	1,912
	-----	-----
Net income .....	\$ 17,794	\$ 16,630
	=====	=====
Net income per common share .....	\$ 0.49	\$ 0.46
	-----	-----

</TABLE>

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CALI REALTY CORPORATION AND SUBSIDIARIES

Item 2:

MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Consolidated Financial Statements of Cali Realty Corporation and the notes thereto.

The following comparisons for the three months ended March 31, 1997 ("1997"), as compared to the three months ended March 31, 1996 ("1996") make reference to the following: (i) the effect of the "Pre-Acquisition Properties," which represents all properties owned by the Company at December 31, 1995, (ii) the effect of the "Acquired Properties," which represents all properties acquired by the Company from January 1, 1996 through March 31, 1997 (excluding RM), (iii) the effect of the "Disposition," which refers to the Company's sale of its Essex Road Property on March 20, 1996, and (iv) the effect of the acquisition of the "RM Properties" on January 31, 1997.

Three Months Ended March 31, 1997 Compared to Three Months Ended  
March 31, 1996

Total revenues increased \$32.6 million, or 166.5 percent, for the three months ended March 31, 1997 over 1996. Base rents increased \$26.8 million, or 167.2 percent, of which an increase of \$16.0 million, or 100.0 percent, was attributable to the Acquired Properties, an increase of \$10.4 million, or 65.0 percent, due to the RM Properties, and an increase of \$0.6 million, or 3.8 percent, and due to occupancy changes at the Pre-Acquisition Properties, offset by a decrease of \$0.2 million, or 1.6 percent, as a result of the Disposition. Escalations and recoveries increased \$3.5 million, or 114.6 percent, of which an increase of \$2.8 million, or 89.8 percent, was attributable to the Acquired Properties, an increase of \$0.7 million, or 22.7 percent, due to the RM Properties, and an increase of \$0.1 million, or 3.4 percent, due to occupancy changes at the Pre-Acquisition Properties, offset by a decrease of \$0.1 million, or 1.3 percent, as a result of the Disposition.

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Total expenses for the three months ended March 31, 1997 increased \$20.6 million, or 153.4 percent, as compared to the same period in 1996. Real estate taxes increased \$3.5 million, or 177.3 percent, for 1997 over 1996, of which an increase of \$1.8 million, or 89.4 percent, was attributable to the Acquired Properties, an increase of \$1.7 million, or 84.2 percent, due to the RM Properties, and an increase of \$0.1 million, or 6.3 percent, attributable to the Pre-Acquisition Properties, offset by a decrease of \$0.1 million, or 2.6 percent, as a result of the Disposition. Additionally, operating services increased \$3.6 million, or 128.9 percent, and utilities increased \$1.8 million, or 97.9 percent, for 1997 over 1996. The aggregate increase in operating services and utilities of \$5.4 million, or 116.5 percent, consists of \$3.8 million, or 81.5 percent, attributable to the Acquired Properties, and an increase of \$2.2 million, or 48.0 percent, due to the RM Properties, offset by a decrease of \$0.1 million, or 3.3 percent, as a result of the Disposition, and a decrease of \$0.5 million, or 9.7 percent, attributable to the Pre-Acquisition Properties. General and administrative increased \$2.2 million, or 239.0 percent, of which \$0.4 million, or 43.1 percent, is attributable to additional costs related to the RM Properties and \$1.8 million, or 195.9 percent, is due primarily to an increase in payroll and related costs as a result of the Company's expansion in 1996 and early 1997. Depreciation and amortization increased \$4.5 million, or 135.7 percent, for 1997 over 1996, of which \$2.6 million, or 78.1 percent, relates to depreciation on the Acquired Properties, an increase of \$1.7 million, or 52.4 percent, attributable to the RM Properties, and an increase of \$0.3 million, or 7.7 percent, due to the Pre-Acquisition Properties, offset by a decrease of \$0.1 million, or 2.5 percent, related to the Disposition. Interest expense increased \$5.0 million, or 193.8 percent, for 1997 over 1996, of which \$2.7 million, or 105.5 percent, was attributable to the Harborside Mortgages, \$2.2 million, or 86.3 percent, due to the TIAA Mortgage, and an increase of \$0.2 million, or 4.2 percent, due to changes in the Company's credit facility borrowings and LIBOR, offset by a decrease of \$0.1 million or 2.2 percent, related to the March 1996 partial prepayment of the Mortgage Financing.

Income before gain on sale of rental property, minority interest, and extraordinary item increased to \$18.1 million in 1997 from \$6.1 million in 1996.

The increase of \$12.0 million was due to the factors discussed above.

Net income increased \$7.0 million for the three months ended March 31, 1997 from \$9.5 million in 1996 to \$16.5 million in 1997, as a result of the increase in income before gain on sale of rental property, minority interest and extraordinary item of \$12.0 million, the recognition in 1996 of an extraordinary loss for \$0.5 million (net of minority interest), and the decrease in minority interest of \$0.2 million in 1997 from 1996, offset by the gain on sale of rental property of \$5.7 million recognized in 1996.

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#### Liquidity and Capital Resources

##### Statement of Cash Flows

During the three months ended March 31, 1997, the Company generated \$31.5 million in cash flow from operating activities, and together with \$47.2 million in borrowings from the Company's credit facilities, \$2.3 million of proceeds from stock options exercised and \$198.0 million from the Company's cash reserves, used an aggregate \$279.0 million to (i) purchase 66 rental properties and other tenant improvements and building improvements for \$225.6 million, (ii) pay \$11.6 million for a Mortgage Note Receivable, (iii) pay quarterly dividends and distributions of \$17.6 million, (iv) pay the amortization on mortgage principal of \$0.1 million, (v) pay down its outstanding borrowings on its credit facilities by \$19.2 million, and (vi) increase its restricted cash by \$4.9 million.

##### Capitalization

On May 24, 1995, the Company entered into an interest rate swap agreement with a commercial bank. The swap agreement fixes the Company's one-month LIBOR base to a fixed 6.285 percent per annum on a notional amount of \$24.0 million through August 1999.

On November 6, 1995, the Company completed a secondary public offering of 4,000,000 shares of its common stock at \$19.50 per share (the "Second Offering"). Net proceeds to the Company after the underwriting discounts and other offering costs were approximately \$72.5 million, which was used along with funds drawn on the Initial Credit Facility to acquire certain properties. Additionally, on November 17, 1995, pursuant to an over-allotment option granted to the underwriters of the Second Offering, the Company issued an additional 600,000 shares of its common stock at \$19.50 per share. Net proceeds to the Company after underwriting discounts totaled approximately \$11.1 million, which was used to repay an equal amount of indebtedness on the Initial Credit Facility. The \$89.7 million in total proceeds from the Second Offering and over-allotment option were obtained off of the Company's \$250.0 million shelf registration statement (File No. 33-96538).

On January 23, 1996, the Company entered into an interest rate swap agreement with one of the participating banks in the Bank Facility. The swap agreement has a three-year term and a notional amount of \$26.0 million, which fixes the Company's one-month LIBOR base to 5.265 percent on its floating rate credit facilities.

On February 1, 1996, the Company obtained a credit facility (the "Bank Facility") secured by certain of its properties in the amount of \$75.0 million from two participating banks. The Bank Facility has a three-year term and bears interest at 150 basis points over one-month LIBOR. The terms of the Bank Facility include certain restrictions and covenants which limit, among other things, dividend payments and additional indebtedness and which require compliance with specified financial ratios and other financial measurements. The Bank Facility also requires a fee equal to one quarter of one percent of the unused balance payable quarterly in arrears. Subsequent to March 31, 1997 and through May 8, 1997, the Company had no additional borrowings or paydowns on the Bank Facility.

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On July 29, 1996, the Company filed a shelf registration statement (File No. 333-09081) with the Securities and Exchanges Commission ("SEC") for an aggregate amount of \$500.0 million in equity securities of the Company. The registration statement was declared effective by the SEC on August 2, 1996.

On August 13, 1996, the Company sold 3,450,000 shares of its common stock through a public stock offering (the "August 1996 Offering"), which included an exercise of the underwriters over-allotment option of 450,000 shares. Net proceeds from the August 1996 Offering (after offering costs) were approximately \$76.8 million. The offering was conducted using one underwriter and the shares were issued from the Company's \$250.0 million shelf registration statement (File No. 33-96538).

On November 4, 1996, the Company obtained a revolving credit facility ("Second Prudential Facility") from PSC totaling \$80.0 million which bears interest at 125 basis points over one-month LIBOR, and matures on January 15, 1998, unless the Company or PSC elects to extend the maturity date to not earlier than June 30, 1998, or the facility is refinanced prior to such date at the election of

either the Company or PSC. The Second Prudential Facility is a recourse liability of the Operating Partnership and is secured by the Company's equity interest in Harborside. The terms of the Second Prudential Facility include certain restrictions and covenants that limit, among other things, dividend payments and additional indebtedness and that require compliance with specified financial ratios and other financial measurements.

In addition, on November 4, 1996, the Company assumed existing debt and was provided seller-mortgage debt aggregating \$150.0 million (as more fully described in Note 6).

Pursuant to the Company's Registration Statement on Form S-3 (File No. 333-09081), on November 22, 1996, the Company completed an underwritten public offer and sale of 17,537,500 shares of its common stock using several different underwriters to underwrite such public offer and sale (which included an exercise of the underwriters' over-allotment option of 2,287,500 shares). The Company received approximately \$441.2 million in net proceeds (after offering costs) from the November 1996 Offering, and used such funds to acquire certain of the Company's property acquisitions in November and December, pay down outstanding borrowings on its revolving credit facilities, and invested the excess funds in Overnight Investments.

On December 31, 1996, the Company filed a shelf registration statement (File No. 333-19101) with the SEC for an aggregate amount of \$1 billion in equity securities of the Company. The registration statement was declared effective by the SEC on January 7, 1997.

In connection with the RM transaction on January 31, 1997, the Company assumed a \$185.3 million non-recourse mortgage loan with TIAA (as more fully described in Note 6).

Historically, rental revenue has been the principal source of funds to pay operating expenses, debt service and capital expenditures, excluding non-recurring capital expenditures. Management believes that the Company will have access to the capital resources necessary to expand and develop its business. To the extent that the Company's cash flow from operating activities is insufficient to finance its non-recurring capital expenditures such as property acquisition costs and other capital expenditures, the Company expects to finance such activities through the credit facilities and other debt and equity financing.

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The Company presently has no plans for major capital improvements to its existing properties, other than normal recurring expenditures.

The Company expects to meet its short-term liquidity requirements generally through its working capital and net cash provided by operating activities, along with the First Prudential Facility, Bank Facility and Second Prudential Facility. The Company is frequently examining potential property acquisitions and, at any one given time, one or more of such acquisitions may be under consideration. Accordingly, being able to fund property acquisitions is a major part of the Company's financing requirements. The Company expects to meet its financing requirements through funds generated from operating activities, long-term or short term borrowings (including draws on the Company's credit facilities), and the issuance of debt securities or additional equity securities. In addition, the Company anticipates utilizing the First Prudential Facility, Bank Facility and Second Prudential Facility primarily to fund property acquisition activities.

The Company does not intend to reserve funds to retire the existing TIAA Mortgage, Harborside Mortgages, Mortgage Financing, indebtedness under the credit facilities or other mortgages and loans payable upon maturity. Instead, the Company will seek to refinance such debt at maturity or retire such debt through the issuance of additional equity securities. The Company anticipates that its available cash and cash equivalents and cash flows from operating activities, together with cash available from borrowings and other sources, will be adequate to meet the Company's capital and liquidity needs both in the short and long-term. However, if these sources of funds are insufficient or unavailable, the Company's ability to make the expected distributions discussed below may be adversely affected.

To maintain its qualification as a REIT, the Company must make annual distributions to its stockholders of at least 95 percent of its REIT taxable income, excluding the dividends paid deduction and net capital gains. Moreover, the Company intends to continue to make regular quarterly distributions to its stockholders which, based upon current policy, in the aggregate would equal approximately \$66.0 million on an annualized basis. However, any such distribution, whether for federal income tax purposes or otherwise, would only be paid out of available cash after meeting both operating requirements and scheduled debt service on mortgages and loans payable and required annual capital expenditure reserves pursuant to its mortgage indenture.

#### Funds from Operations

The Company considers Funds from Operations, after adjustment for the



straight-lining of rents, one measure of REIT performance. Funds from Operations is defined as net income (loss) before minority interest of unitholders, computed in accordance with Generally Accepted Accounting Principles, excluding gains (or losses) from debt restructuring and sales of property, plus real estate-related depreciation and amortization. Funds from Operations should not be considered as an alternative to net income as an indication of the Company's performance or to cash flows as a measure of liquidity.

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Funds from Operations for the three months ended March 31, 1997 and 1996, as calculated in accordance with the National Association of Real Estate Investment Trusts definition published in March 1995, are summarized in the following table (in thousands):

<TABLE>

<CAPTION>

	Three Months Ended March 31,	
	1997	1996
	-----	-----
<S>	<C>	<C>
Income before gain on sale of rental property, minority interest, and extraordinary item .....	\$ 18,095	\$ 6,128
Add: Real estate-related depreciation and amortization .....	7,479	3,020
	-----	-----
Funds from Operations .....	25,574	9,148
	-----	-----
Deduct: Rental income adjustment for straight-lining of rents .....	(1,607)	(69)
	-----	-----
Funds from Operations after adjustment for straight-lining of rents .....	\$ 23,967	\$ 9,079
	=====	=====
Weighted average shares outstanding (1) .....	40,085	17,897
	-----	-----

</TABLE>

(1) Assumes redemption of all Units, calculated on a weighted average basis, for shares of common stock in the Company.

#### Inflation

The Company's leases with the majority of its tenants provide for recoveries and escalation charges based upon the tenant's proportionate share of and/or increases in real estate taxes and certain operating costs, which reduce the Company's exposure to increases in operating costs resulting from inflation.

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CALI REALTY CORPORATION

#### Part II, Item 1:

##### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Cali Realty Corporation  
(Registrant)

Date: May 14, 1997

/s/ Thomas A. Rizk

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Thomas A. Rizk  
President and Chief Executive Officer  
(signing on behalf of the Registrant)

Date: May 14, 1997

/s/ Barry Lefkowitz

-----

Barry Lefkowitz  
Chief Financial Officer

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<TABLE> <S> <C>

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