# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

| (Mark One) [X] QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF SECURITIES EXCHANGE ACT OF 1934   | THE  |
|--|--|
| For the quarterly period ended June 30, 2000   |  |
| OR   |  |
| [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15<br>SECURITIES EXCHANGE ACT OF 1934  | o(d) OF THE  |
| For the transition period fromto  Commission file number 1-13274   |  |
| MACK-CALI REALTY CORPORATION   | М  |
| (Exact name of registrant as specified i   | n its charter)   |
| Maryland   | 22-3305147   |
| (State or other jurisdiction of incorporation or organization)   | (I.R.S. Employer<br>Identification Number)                                 |
| 11 COMMERCE DRIVE, CRANFORD, NEW JERSE   |  |
| (Address or principal executive of (Zip Code)  |  |
| (908) 272-8000   |  |
| (Registrant's telephone number, includi  |  |
| Not Applicable   |  |
| (Former name, former address and former fiscal year report)  |  |
| Indicate by check mark whether the registrant (1) required to be filed by Section 13 or 15(d) of the S 1934 during the preceding twelve (12) months (or suc Registrant was required to file such report) YES X N subject to such filing requirements for the past nir NO | Securities Exchange Act of the shorter period that the TO and (2) has been |
| APPLICABLE ONLY TO CORPORATE ISS   | CUERS:   |
| As of August 7, 2000, there were 58,878,195 shares of stock outstanding.   | of \$0.01 par value common   |
| MACK-CALI REALTY CORPORATION   | N  |
| FORM 10-Q  |  |
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#### MACK-CALI REALTY CORPORATION

#### PART I - FINANCIAL INFORMATION

#### ITEM I. FINANCIAL STATEMENTS

The accompanying unaudited consolidated balance sheets, statements of operations, of changes in stockholders' equity, and of cash flows and related notes, have been prepared in accordance with generally accepted accounting principles ("GAAP") for interim financial information and in conjunction with the rules and regulations of the Securities and Exchange Commission ("SEC"). Accordingly, they do not include all of the disclosures required by GAAP for complete financial statements. The financial statements reflect all adjustments consisting only of normal, recurring adjustments, which are in the opinion of management, necessary for a fair presentation for the interim periods.

The aforementioned financial statements should be read in conjunction with the notes to the aforementioned financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations and the financial statements and notes thereto included in Mack-Cali Realty Corporation's Annual Report on Form 10-K and Form 10-K/A for the fiscal year ended December 31, 1999.

The results of operations for the three and six month periods ended June 30, 2000 are not necessarily indicative of the results to be expected for the entire fiscal year or any other period.

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<TABLE>

Total assets

MACK-CALI REALTY CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

June 30, 2000 December 31, (UNAUDITED) 1999 ASSETS \_\_\_\_\_\_ Rental property \$ 548,813 \$ 549,096 3,015,197 3,014,532 84,687 85,057 Land and leasehold interests Buildings and improvements 85,057 Tenant improvements Furniture, fixtures and equipment 6,160 3,654,866 3,654,845 (270,065) (256,629) Less - accumulated depreciation and amortization \_ ------3,384,801 3,398,216 10,535 8,671 Total rental property Cash and cash equivalents Investments in unconsolidated joint ventures 95,382 89,134 Unbilled rents receivable 43,821 53,253 66,436 80,117 Deferred charges and other assets, net 6,498 Restricted cash 7,081 Accounts receivable, net of allowance for doubtful accounts of \$537 and \$672 6,950 6,810

\$ 3,628,104 \$ 3,629,601

|  | LIABILITIES | AND | STOCKHOLDERS' | EOUITY |
|--|-------------|-----|---------------|--------|
|--|-------------|-----|---------------|--------|

| otal liabilities and stockholders' equity                                     | \$ 3,628,   | 104  | \$ 3,629,6        |
|---|-------------|------|-------------------|
| Total stockholders' equity  | 1,517,      | 830  | 1,441,8           |
| namortized stock compensation   |             | 308) | (4,6              |
| ividends in excess of net earnings  | , ,         |      | (103,9            |
| dditional paid-in capital   | 1,561,      | 547  | 1,549,8           |
| 58,782,808 and 58,446,552 shares outstanding                                  |             | 588  | 5                 |
| ommon stock, \$0.01 par value, 190,000,000 shares authorized,                 |             |      |                   |
| TOCKHOLDERS' EQUITY: referred stock, 5,000,000 shares authorized, none issued |             |      |                   |
| -   |             |      |                   |
| ommitments and contingencies  |             |      |                   |
|   |             |      |                   |
| Total minority interests  | 455,        | 645  | <br>538,8         |
| artially-owned properties   |             |      | 83,6              |
| perating Partnership  | 455,        |      | 455,2             |
| INORITY INTERESTS:  |             |      |                   |
|   |             |      |                   |
| Total liabilities   | 1,654,      | 629  | 1,648,8           |
| ccrued interest payable   | 16 <b>,</b> | 263  | 16,6              |
| ents received in advance and security deposits                                |             |      | 36,1              |
| ccounts payable and accrued expenses  | 74,         | 376  | 63,3              |
| ividends and distributions payable  |             |      | 42,4              |
| ortgages and loans payable  |             | 605  |                   |
| enior unsecured notes<br>evolving credit facilities                           |             | 730  | \$ 782,7<br>177,0 |

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS.

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<TABLE> <CAPTION>

MACK-CALI REALTY CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS (IN THOUSANDS, EXCEPT PER SHARE
AMOUNTS) (UNAUDITED)

moorio, (omobility)

| REVENUES   |                | Ended June 30,<br>1999 | Six Months E. 2000 | nded June 30,<br>1999 |
|--|----------------|------------------------|--------------------|-----------------------|
| <\$>   | <c></c>        | <c></c>                | <c></c>            | <c></c>               |
| Base rents   | \$122,072      | \$116,499              | \$243,670          | \$232,579             |
| Escalations and recoveries from tenants              | 14,627         | 16,366                 | 31,295             | 31,226                |
| Parking and other                                    |                |                        | 9,450              | 6,961                 |
| Equity in earnings of unconsolidated joint venture   | s 1,070        | 834                    | 2,207              | 628                   |
| Interest income                                      | 1,992          | 215                    | 2,246              | 470                   |
| Total revenues                                       |                |                        | 288,868            |                       |
| EXPENSES   |                |                        |                    |                       |
| Real estate taxes                                    | 14,733         | 14,208                 | 29,437             | 28,051                |
| Utilities  |                | 9,829                  | 20,393             | 19,421                |
| Operating services                                   | 16,822         | 17,429                 | 34,564             | 34,516                |
| General and administrative                           | 5 <b>,</b> 159 | 5 <b>,</b> 568         | 11,272             | 13,531                |
| Depreciation and amortization                        |                | 22,465                 | 45,127             | 44,434                |
| Interest expense                                     |                | 25 <b>,</b> 697        | •                  | 49,319                |
| Non-recurring charges                                | 9,228          | 16,458                 | 9,228              | 16,458                |
| Total expenses                                       | 105,736        | 111,654                | 203,282            | 205,730               |
| Income before gain on sales of                       |                |                        |                    |                       |
| rental property and minority interests               | 40,153         | 25,321                 | 85 <b>,</b> 586    | 66,134                |
| Gain on sales of rental property                     | 73,921         |                        | 76,169             |                       |
| Income before minority interests MINORITY INTERESTS: | 114,074        | 25 <b>,</b> 321        | 161,755            | 66,134                |
| Operating Partnership                                | 16,784         | 6,635                  | 25,760             | 15,384                |

| Partially-owned properties                  | 2,982<br>       |               | 5,072              |           |
|---|-----------------|---------------|--------------------|-----------|
| Net income                                  | \$ 94,308 \$    | \$ 18,686<br> | \$130 <b>,</b> 923 | \$ 50,750 |
| Basic earnings per share                    | \$ 1.61 \$      | 0.32          | \$ 2.24            | \$ 0.87   |
| Diluted earnings per share                  | \$ 1.52 \$      | 0.32          | \$ 2.14            | \$ 0.87   |
| Dividends declared per common share         | \$ 0.58 \$      | \$ 0.55       | \$ 1.16            | \$ 1.10   |
| Basic weighted average shares outstanding   | 58 <b>,</b> 545 | 58,510        | 58,420             | 58,337    |
| Diluted weighted average shares outstanding | 73,284          | 67,486        | 73,237             | 67,385    |
|   |                 |               |                    |           |

  |  |  |  |THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS.

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<TABLE> <CAPTION>

MACK-CALI REALTY CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (IN THOUSANDS)

| Total   |         |              |       | Additional   | D:  | ividends in | Una     | mortized  |
|---|---------|--------------|-------|--------------|---|-------------|---------|-----------|
|   | Com     | Common Stock |       |              | Excess of   |             | Stock   |           |
| Stockholders'   | Shares  | Par          | Value | Capital      | Ne  | et Earnings | Com     | pensation |
| Equity  |         |              |       | _            |   | _           |         |           |
|   |         |              |       |              |   |             |         |           |
| <\$><br><c></c>   | <c></c> | <c></c>      |       | <c></c>      | <c:< td=""><td>&gt;</td><td><c></c></td><td></td></c:<> | >           | <c></c> |           |
| \$ 1,441,882  | 58,447  | \$           | 584   | \$ 1,549,888 | \$  | (103,902)   | \$      | (4,688)   |
| Net income<br>130,923   |         |              |       |              |   | 130,923     |         |           |
| Dividends (68,018)  |         |              |       |              |   | (68,018)    |         |           |
| Redemption of common units<br>for shares of common stock<br>8,364 | 256     |              | 3     | 8,361        |   |             |         |           |
| Proceeds from stock options exercised 1,665                       | 80      |              | 1     | 1,664        |   |             |         |           |
| Deferred compensation plan for directors                          |         |              |       | 54           |   |             |         |           |
| 54 Amortization of stock compensation 1,313                       |         |              |       |              |   |             |         | 1,313     |
| Adjustment to fair value of restricted stock                      |         |              |       | 30           |   |             |         | 67        |
| 97<br>Stock options charge<br>1,550                               |         |              |       | 1,550        |   |             |         |           |
| Balance at June 30, 2000<br>\$ 1,517,830                          | 58,783  | \$           |       | \$ 1,561,547 |   |             |         |           |

</TABLE>

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS.

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<TABLE> <CAPTION>

| CASH FLOWS FROM OPERATING ACTIVITIES                                   | Six Months En                           | ded June 30,<br>1999    |
|--|---|-------------------------|
|  |   |                         |
| Net income   | \$ 130,923                              |                         |
| Adjustments to reconcile net income to net cash provided by operating  | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , , , , , , ,           |
| activities:  | 45,127                                  | 44 424                  |
| Depreciation and amortization Amortization of stock compensation       | 1,410                                   | 44,434                  |
| Amortization of deferred financing costs and debt discount             | 1,802                                   |                         |
| Stock options charge   | 1,550                                   |                         |
| Equity in earnings of unconsolidated joint ventures                    | (2,207)                                 |                         |
| Gain on sales of rental property                                       | (76, 169)                               |                         |
| Minority interests   | 30,832                                  |                         |
| Changes in operating assets and liabilities:                           |   |                         |
| Increase in unbilled rents receivable                                  | (5 <b>,</b> 537)                        | (7,397)                 |
| Increase in deferred charges and other assets, net                     | (15,697)                                | (10 <b>,</b> 794)       |
| Increase in accounts receivable, net                                   | (140)                                   | (2,770)                 |
| Increase in accounts payable and accrued expenses                      | 10,982                                  |                         |
| (Decrease) increase in rents received in advance and security deposits |   |                         |
| (Decrease) increase in accrued interest payable                        | (363)<br>                               | 12,483                  |
| Net cash provided by operating activities                              | \$ 120 <b>,</b> 576                     | \$ 110 <b>,</b> 008     |
|  | ========                                | =======                 |
| CASH FLOWS FROM INVESTING ACTIVITIES                                   |   |                         |
| Additions to rental property   | \$(170,062)                             | \$ (71,107)             |
| Investments in unconsolidated joint ventures                           |   | (29,941)                |
| Distributions from unconsolidated joint ventures                       | 7,040                                   | 10,634                  |
| Proceeds from sales of rental property                                 | 235,849                                 |                         |
| Decrease (increase) in restricted cash                                 | 583<br>                                 | (134)                   |
| Net cash provided by (used in) investing activities                    | \$ 62,329<br>=======                    | \$ (90,548)<br>======   |
| CASH FLOWS FROM FINANCING ACTIVITIES                                   |   |                         |
| Proceeds from senior unsecured notes                                   | <br>\$                                  | <br>\$ 597 <b>,</b> 252 |
| Proceeds from revolving credit facilities                              |   | 130,900                 |
| Proceeds from mortgages and loans payable                              |   | 45,500                  |
| Repayments of revolving credit facilities                              | (396,300)                               | (653,900)               |
| Repayments of mortgages and loans payable                              | (41,785)                                |                         |
| Distributions to minority interest in partially-owned properties       | (88,672)                                |                         |
| Repurchase of common stock   |   | (713)                   |
| Payment of financing costs   | (5,979)                                 | (6 <b>,</b> 592)        |
| Proceeds from stock options exercised                                  | 1,665                                   |                         |
| Proceeds from dividend reinvestment and stock purchase plan            |   | 10                      |
| Payment of dividends and distributions                                 | (85,000)                                | (81,321)                |
| Net cash used in financing activities                                  | \$(181,041)                             | \$ (13,750)             |
| Net cash used in financing activities                                  |   |                         |
| Net increase in cash and cash equivalents                              | \$ 1,864                                | \$ 5 <b>,</b> 710       |
| Cash and cash equivalents, beginning of period                         | \$ 8,671                                | \$ 5,809                |
| Cash and cash equivalents, end of period                               | \$ 10 <b>,</b> 535                      | \$ 11.519               |
|  |   | ========                |
|  |   |                         |

  |  |THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS.

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MACK-CALI REALTY CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (DOLLARS IN THOUSANDS, EXCEPT PER SHARE/UNIT AMOUNTS)

#### 1. ORGANIZATION AND BASIS OF PRESENTATION

#### ORGANIZATION

Mack-Cali Realty Corporation, a Maryland corporation, and subsidiaries (the "Company") is a fully-integrated, self-administered, self-managed real estate investment trust ("REIT") providing leasing, management, acquisition, development, construction and tenant-related services for its properties. As of June 30, 2000, the Company owned or had interests in 266 properties plus

developable land (collectively, the "Properties"). The Properties aggregate approximately 28.4 million square feet, and are comprised of 163 office buildings and 90 office/flex buildings totaling approximately 28.0 million square feet (which includes eight office buildings and four office/flex buildings aggregating 1.5 million square feet, owned by unconsolidated joint ventures in which the Company has investment interests), six industrial/warehouse buildings totaling approximately 387,400 square feet, two multi-family residential complexes consisting of 451 units, two stand-alone retail properties and three land leases. The Properties are located in 12 states, primarily in the Northeast, plus the District of Columbia.

#### BASIS OF PRESENTATION

The accompanying consolidated financial statements include all accounts of the Company, its majority-owned and/or controlled subsidiaries, which consist principally of Mack-Cali Realty, L.P. ("Operating Partnership"). See Investments in Unconsolidated Joint Ventures in Note 2 for the Company's treatment of unconsolidated joint venture interests. All significant intercompany accounts and transactions have been eliminated.

The preparation of financial statements in conformity with generally accepted accounting principles ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### SIGNIFICANT ACCOUNTING POLICIES

#### RENTAL PROPERTY

Rental properties are stated at cost less accumulated depreciation and amortization. Costs directly related to the acquisition and development of rental properties are capitalized. Capitalized development costs include interest, property taxes, insurance and other project costs incurred during the period of development. Included in total rental property is construction-in-progress of \$163,179 and \$98,438 as of June 30, 2000 and December 31, 1999, respectively. Ordinary repairs and maintenance are expensed as incurred; major replacements and betterments, which improve or extend the life of the asset, are capitalized and depreciated over their estimated useful lives. Fully-depreciated assets are removed from the accounts.

Properties are depreciated using the straight-line method over the estimated useful lives of the assets. The estimated useful lives are as follows:

Leasehold interests Remaining lease term
-----Buildings and improvements 5 to 40 years

Tenant improvements The shorter of the term of the related lease or useful life

Furniture, fixtures and equipment 5 to 10 years

On a periodic basis, management assesses whether there are any indicators that the value of the real estate properties may be impaired. A property's value is impaired only if management's estimate of the aggregate future cash flows (undiscounted and without interest charges) to be generated by the property are less than the carrying value of the property. To

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the extent impairment has occurred, the loss shall be measured as the excess of the carrying amount of the property over the fair value of the property. Management does not believe that the value of any of its rental properties is impaired.

When assets are identified by management as held for sale, the Company discontinues depreciating the assets and estimates the sales price, net of selling costs, of such assets. If, in management's opinion, the net sales price of the assets which have been identified for sale is less than the net book value of the assets, a valuation allowance is established.

# INVESTMENTS IN UNCONSOLIDATED

JOINT VENTURES The Company accounts for its investments in unconsolidated joint ventures under the equity method of accounting as the Company exercises significant influence, but does not control

these entities. These investments are recorded initially at cost, as Investments in Unconsolidated Joint Ventures, and subsequently adjusted for equity in earnings and cash contributions and distributions. Any difference between the carrying amount of these investments on the balance sheet of the Company and the underlying equity in net assets is amortized as an adjustment to equity in earnings of unconsolidated joint ventures over 40 years. See Note 4.

## CASH AND CASH EQUIVALENTS

All highly liquid investments with a maturity of three months or less when purchased are considered to be cash equivalents.

#### DEFERRED FINANCING COSTS

Costs incurred in obtaining financing are capitalized and amortized on a straight-line basis, which approximates the effective interest method, over the term of the related indebtedness. Amortization of such costs is included in interest expense and was \$901 and \$917 for the three months ended June 30, 2000 and 1999, respectively, and \$1,802 and \$1,518 for the six months ended June 30, 2000 and 1999, respectively.

#### DEFERRED LEASING COSTS

Costs incurred in connection with leases are capitalized and amortized on a straight-line basis over the terms of the related leases and included in depreciation and amortization. Unamortized deferred leasing costs are charged to amortization expense upon early termination of the lease. Certain employees of the Company provide leasing services to the Properties and receive compensation based on space leased. The portion of such compensation which is capitalized and amortized, approximated \$896 and \$743 for the three months ended June 30, 2000 and 1999, respectively, and \$1,589 and \$1,401 for the six months ended June 30, 2000 and 1999, respectively.

#### REVENUE RECOGNITION

Base rental revenue is recognized on a straight-line basis over the terms of the respective leases. Unbilled rents receivable represents the amount by which straight-line rental revenue exceeds rents currently billed in accordance with the lease agreements. Parking revenue includes income from parking spaces leased to tenants. Rental income on residential property under operating leases having terms generally of one year or less is recognized when earned.

Reimbursements are received from tenants for certain costs as provided in the lease agreements. These costs generally include real estate taxes, utilities, insurance, common area maintenance and other recoverable costs. See Note 14.

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## INCOME AND

The Company has elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the "Code"). As a REIT, the Company generally will not be subject to corporate federal income tax on net income that it currently distributes to its shareholders, provided that the Company satisfies certain organizational and operational requirements including the requirement to distribute at least 95 percent of its REIT taxable income to its shareholders. If the Company fails to qualify as a REIT in any taxable year, the Company will be subject to federal income tax (including any applicable alternative minimum tax) on its taxable income at regular corporate tax rates. The Company is subject to certain state and local taxes.

#### INTEREST RATE CONTRACTS

Interest rate contracts are utilized by the Company to reduce interest rate risks. The Company does not hold or issue derivative financial instruments for trading purposes. The differentials to be received or paid under contracts designated as hedges are recognized over the life of the contracts as adjustments to interest expense.

In certain situations, the Company uses forward treasury lock agreements to mitigate the potential effects of changes in interest rates for prospective transactions. Gains and losses are deferred and amortized as adjustments to interest expense over the remaining life of the associated debt to the extent that such debt remains outstanding.

PER SHARE

In accordance with the Statement of Financial Accounting Standards No. 128 ("FASB No. 128"), the Company presents both basic and diluted earnings per share ("EPS"). Basic EPS excludes dilution and is computed by dividing net income available to common stockholders by the weighted average number of shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock, where such exercise or conversion would result in a lower EPS amount.

DIVIDENDS AND DISTRIBUTIONS PAYABLE

The dividends and distributions payable at June 30, 2000 represents dividends payable to shareholders of record as of July 6, 2000 (58,782,808 shares), distributions payable to minority interest common unitholders (8,075,720 common units) on that same date and preferred distributions payable to preferred unitholders (223,124 preferred units) for the second quarter 2000. The second quarter 2000 dividends and common unit distributions of \$0.58 per share and per common unit, as well as the second quarter preferred unit distribution of \$16.875 per preferred unit, were approved by the Board of Directors on June 20, 2000 and paid on July 24, 2000.

The dividends and distributions payable at December 31, 1999 represents dividends payable to shareholders of record as of January 4, 2000 (58,450,552 shares), distributions payable to minority interest common unitholders (8,153,710 common units) on that same date and preferred distributions payable to preferred unitholders (229,304 preferred units) for the fourth quarter 1999. The fourth quarter 1999 dividends and common unit distributions of \$0.58 per share and per common unit (pro-rated for units issued during the quarter), as well as the fourth quarter preferred unit distribution of \$16.875 per preferred unit, were approved by the Board of Directors on December 17, 1999 and paid on January 21, 2000.

UNDERWRITING COMMISSIONS AND COSTS

Underwriting commissions and costs incurred in connection with the Company's stock offerings are reflected as a reduction of additional paid-in capital.

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STOCK OPTIONS

The Company accounts for stock-based compensation using the intrinsic value method prescribed in Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related Interpretations ("APB No. 25"). Under APB No. 25, compensation cost is measured as the excess, if any, of the quoted market price of the Company's stock at the date of grant over the exercise price of the option granted. Compensation cost for stock options, if any, is recognized ratably over the vesting period. The Company's policy is to grant options with an exercise price equal to the quoted closing market price of the Company's stock on the business day preceding the grant date. Accordingly, no compensation cost has been recognized under the Company's stock option plans for the granting of stock options. See Note 15.

NON-RECURRING

CHARGES

The Company considers non-recurring charges as costs incurred specific to significant non-recurring events that impact the comparative measurement of the Company's performance.

RECLASSIFICATIONS Certain reclassifications have been made to prior period amounts in order to conform with current period presentation.

#### 3. ACQUISITIONS/TRANSACTIONS

2000 TRANSACTIONS
OPERATING PROPERTY ACQUISITIONS

<TABLE>

| 6/14/00 Four Gatehall Drive       | Parsippany, Morris County, NJ     | 1 | 248,480          | 42,381             |
|-----------------------------------|-----------------------------------|---|------------------|--------------------|
| TOTAL OFFICE PROPERTY ACQUISITION | <br>S:                            | 3 | 589 <b>,</b> 588 | \$ 85,361          |
| OFFICE/FLEX                       |                                   |   |                  |                    |
| 3/24/00 Two Executive Drive (b)   | Moorestown, Burlington County, NJ | 1 | 60 <b>,</b> 800  | \$ 4,007           |
| TOTAL OFFICE/FLEX PROPERTY ACQUIS | ITION:                            | 1 | 60,800           | \$ 4,007           |
|                                   |                                   |   |                  |                    |
| TOTAL OPERATING PROPERTY ACQUISIT | IONS:                             | 4 | 650 <b>,</b> 388 | \$ 89 <b>,</b> 368 |
|                                   |                                   |   |                  |                    |

  |  |  |  |SEE FOOTNOTES ON PAGE 13.

#### LAND TRANSACTIONS

On January 13, 2000, the Company acquired approximately 12.7 acres of developable land located at the Company's Airport Business Center, Lester, Delaware County, Pennsylvania. The land was acquired for approximately \$2,069.

#### OTHER TRANSACTIONS

On June 27, 2000, the Company, the Operating Partnership, Prentiss Properties Trust, a Maryland REIT ("Prentiss"), and Prentiss Properties Acquisition Partners, L.P., a Delaware limited partnership of which Prentiss (through a wholly-owned direct subsidiary) is the sole general partner ("Prentiss Partnership"), entered into an agreement and plan of merger ("Merger Agreement"). The Merger Agreement provides for a merger of Prentiss with and into the Company ("the Merger"), with the Company being the surviving corporation and, immediately prior to the merger, a merger of Prentiss Partnership with and into the Operating Partnership (or a limited liability company or a limited partnership owned entirely directly or indirectly by the Operating Partnership) (the "Partnership Merger" and, together with the Merger, the "Mergers").

Under the terms of the Merger Agreement, Prentiss common stock will be exchanged for the Company's common stock at a fixed exchange ratio of 0.956 of a share of the Company's stock for each share of Prentiss stock. The exchange ratio is not subject to change based on changes in the market prices of either company's common stock and there is no "collar" for the exchange ratio. The transaction values Prentiss at approximately \$2,300,000, including approximately

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\$1,000,000 of debt and \$245,000 in preferred equity. The Company expects to issue approximately 36.6 million new shares of common stock in the transaction. The Company intends to finance any cash requirements of the transaction with funds made available through borrowings on the Company's credit facilities.

With the completion of the transaction, the composition of the Company's 13-member Board of Directors will change and increase to 14 with the addition of Michael V. Prentiss, currently Chairman of the board of trustees at Prentiss, as Co-Chairman of the Board of Directors of the Company.

Subject to certain conditions, including, without limitation, applicable approval from the shareholders of both the Company and Prentiss, and the unitholders of the Operating Partnership and Prentiss Partnership, the Company expects to consummate the Mergers in the fourth quarter of 2000.

Concurrently with the announcement of the Merger Agreement, the Company announced that William L. Mack was appointed Chairman of the Board of Directors and John J. Cali was named Chairman Emeritus of the Board of Directors. Brant Cali resigned as Executive Vice President, Chief Operating Officer and Assistant Secretary of the Company and as a member of the Board of Directors, and John R. Cali resigned as Executive Vice President, Development of the Company. John R. Cali was appointed to the Board of Directors of the Company to take the seat previously held by Brant Cali. (See Note 13).

#### DISPOSITIONS

On February 25, 2000, the Company sold 39.1 acres of vacant land located at the Company's Horizon Center Business Park in Hamilton Township, Mercer County, New Jersey for net proceeds, after selling costs, of approximately \$4,179.

On April 17, 2000, the Company sold 95 Christopher Columbus Drive located in Jersey City, Hudson County, New Jersey for net proceeds, after selling costs, of approximately \$148,222.

On April 20, 2000, the Company sold Atrium at Coulter Ridge located in Amarillo, Potter County, Texas for net proceeds, after selling costs, of approximately \$1,467.

On June 9, 2000, the Company sold 412 Mt. Kemble Avenue located in Morris Township, Morris County, New Jersey for net proceeds, after selling costs, of

approximately \$81,981.

1999 TRANSACTIONS

OPERATING PROPERTY ACQUISITIONS

The Company acquired the following operating properties during the year ended December 31, 1999:

<TABLE>

<CAPTION>

| Acquisit                                |                                    |                                      | # of    | Rentable    |                   |
|---|------------------------------------|--------------------------------------|---------|-------------|-------------------|
| Investme<br>Date<br>(c)                 | Property/Portfolio Name            | Location                             | Bldgs.  | Square Feet | Company           |
|   |                                    |                                      |         |             |                   |
| <s></s>                                 | <c></c>                            | <c></c>                              | <c></c> | <c></c>     | <c></c>           |
| OFFICE<br>3/05/99                       | Pacifica Portfolio - Phase III (d) | Colorado Springs, El Paso County, CO | 2       | 94,737      | \$ 5 <b>,</b> 709 |
| 7/21/99<br>32 <b>,</b> 799              | 1201 Connecticut Avenue, NW        | Washington, D.C.                     | 1       | 169,549     |                   |
|   |                                    |                                      |         |             |                   |
| 38,508                                  | FFICE PROPERTY ACQUISITIONS:       |                                      | 3       | 264,286     |                   |
|   |                                    |                                      |         |             |                   |
| OFFICE/F<br>12/21/99                    |                                    | Moorestown, Burlington County, NJ    | 3       | 138,600     | \$ 8,012          |
|   |                                    |                                      |         |             |                   |
| TOTAL OF 8,012                          | FFICE/FLEX PROPERTY ACQUISITION:   |                                      | 3       | 138,600     | \$                |
|   |                                    |                                      |         |             |                   |
| TOTAL OF 46,520                         | PERATING PROPERTY ACQUISITIONS:    |                                      | 6       | 402,886     | \$                |
| ======================================= |                                    |                                      | ======  |             |                   |

</TABLE>

SEE FOOTNOTES ON PAGE 13.

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PROPERTIES PLACED IN SERVICE

The Company placed in service the following properties through the completion of development or redevelopment during the year ended December 31, 1999:

<TABLE> <CAPTION>

| Date Placed in Service Property Name   |   | Bldgs.  | Square Feet      | Investment by<br>Company (c) |
|--|---|---------|------------------|------------------------------|
| <br><s> <c><br/>OFFICE</c></s>   | <c></c>   | <c></c> | <c></c>          | <c></c>                      |
| 8/09/99 2115 Linwood Avenue<br>11/01/99 795 Folsom Street (e)                              |   |         |                  |                              |
| <br>TOTAL OFFICE PROPERTIES PLACED IN SERVICE  | :<br>:<br>  | 2       | 251,445          | \$ 45,484                    |
| OFFICE/FLEX 3/01/99 One Center Court 9/17/99 12 Skyline Drive 12/10/99 600 West Avenue (f) | Hawthorne, Westchester County, NY<br>Stamford, Fairfield County, CT | 1<br>1  | 46,850<br>66,000 | 5,023                        |
| TOTAL OFFICE/FLEX PROPERTIES PLACED IN SE  |   | 3       |                  | \$ 12 <b>,</b> 592           |

LAND LEASE

2/01/99 Horizon Center Business Park (g) Hamilton Township, Mercer County, NJ N/A 27.7 acres \$ 1,007

- -----

TOTAL PROPERTIES PLACED IN SERVICE:

5 403,256

\$ 59,083

</TABLE>

- (a) Transaction was funded primarily from net proceeds received in the sale or sales of rental property.
- (b) The properties were acquired through the exercise of a purchase option obtained in the initial acquisition of the McGarvey portfolio in January 1998.
- (c) Unless otherwise noted, transactions were funded by the Company with funds primarily made available through draws on the Company's credit facilities.
- (d) William L. Mack, Chairman of the Board of Directors of the Company and an equity holder of the Operating Partnership, was an indirect owner of an interest in certain of the buildings contained in the Pacifica portfolio.
- (e) On June 1, 1999, the building was acquired for redevelopment for approximately \$34,282.
- (f) On May 4, 1999, the Company acquired, from an entity whose principals include Timothy M. Jones, Martin S. Berger and Robert F. Weinberg, each of whom are affiliated with the Company as the President of the Company, a current member of the Board of Directors and a former member of the Board of Directors of the Company, respectively, approximately 2.5 acres of vacant land in the Stamford Executive Park, located in Stamford, Fairfield County, Connecticut. The Company acquired the land for approximately \$2,181.
- (g) On February 1, 1999, the Company entered into a ground lease agreement to lease 27.7 acres of developable land located at the Company's Horizon Center Business Park, located in Hamilton Township, Mercer County, New Jersey on which Home Depot constructed a 134,000 square-foot retail store.

#### LAND TRANSACTIONS

On February 26, 1999, the Company acquired approximately 2.3 acres of vacant land adjacent to one of the Company's operating properties located in San Antonio, Bexar County, Texas for approximately \$1,524, which was made available from the Company's cash reserves.

On March 2, 1999, the Company entered into a joint venture agreement with SJP Vaughn Drive, L.L.C. Under the agreement, the Company has agreed to contribute its vacant land at Three Vaughn Drive, Princeton, Mercer County, New Jersey, subject to satisfaction of certain conditions, for an equity interest in the venture.

On March 15, 1999, the Company entered into a joint venture with SJP 106 Allen Road, L.L.C. to form MC-SJP Pinson Development, LLC, which acquired vacant land located in Bernards Township, Somerset County, New Jersey. The venture has commenced construction of a 132,010 square-foot office building on this site. The Company accounts for the joint venture on a consolidated basis.

On August 31, 1999, the Company acquired, from an entity whose principals include Brant Cali, a former Executive Vice President and Chief Operating Officer of the Company and a former member of the Board of Directors of the Company, and certain immediate family members of John J. Cali, Chairman Emeritus of the Board of Directors of the Company, approximately 28.1 acres of developable land adjacent to two of the Company's operating properties

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located in Roseland, Essex County, New Jersey for approximately \$6,097. The acquisition was funded with cash and the issuance of 121,624 common units to the seller (see Note 11). The Company has commenced construction of a 220,000 square-foot office building on the acquired land.

In August 1999, the Company entered into an agreement with SJP Properties Company ("SJP Properties") which provides a cooperative effort in seeking approvals to develop up to approximately 1.8 million square feet of office development on certain vacant land owned or controlled, respectively, by the Company and SJP Properties, in Hanover and Parsippany, Morris County, New Jersey. The agreement provides that the parties shall share equally in the costs associated with seeking such requisite approvals. Subsequent to obtaining the requisite approvals, upon mutual consent, the Company and SJP Properties may enter into one or more joint ventures to construct on the vacant land, or seek to dispose of their respective vacant land parcels subject to the agreement.

#### DISPOSITIONS

On November 15, 1999, the Company sold its 70,550 square-foot office building located at 400 Alexander Road in Princeton, Mercer County, New Jersey for net proceeds, after selling costs, of approximately \$8,628.

On December 15, 1999, the Company sold its 119,301 square-foot office building located at 20002 North 19th Avenue in Phoenix, Maricopa County, Arizona for net proceeds, after selling costs, of approximately \$8,772.

#### 4. INVESTMENTS IN UNCONSOLIDATED JOINT VENTURES

#### PRU-BETA 3 (NINE CAMPUS DRIVE)

On March 27, 1998, the Company acquired a 50 percent interest in an existing joint venture with The Prudential Insurance Company of America ("Prudential"), known as Pru-Beta 3, which owns and operates Nine Campus Drive, a 156,495 square-foot office building, located in the Mack-Cali Business Campus (formerly Prudential Business Campus) office complex in Parsippany, Morris County, New Jersey. The Company performs management and leasing services for the property owned by the joint venture and recognized \$75 and \$75 in fees for such services in the six months ended June 30, 2000 and 1999, respectively.

#### HPMC

On April 23, 1998, the Company entered into a joint venture agreement with HCG Development, L.L.C. and Summit Partners I, L.L.C. to form HPMC Development Partners, L.P. and, on July 21, 1998, entered into a second joint venture, HPMC Development Partners II, L.P. (formerly known as HPMC Lava Ridge Partners, L.P.), with these same parties. HPMC Development Partners, L.P.'s efforts have focused on two development projects, commonly referred to as Continental Grand II and Summit Ridge. HPMC Development Partners II, L.P.'s efforts have focused on three development projects, commonly referred to as Lava Ridge, Peninsula Gateway and Stadium Gateway. Among other things, the partnership agreements provide for a preferred return on the Company's invested capital in each venture, in addition to 50 percent of such venture's profit above the preferred returns, as defined in each agreement.

#### CONTINENTAL GRAND II

Continental Grand II is a 237,360 square-foot office building located in El Segundo, Los Angeles County, California, which was constructed and placed in service by the venture.

#### SUMMIT RIDGE

Summit Ridge is an office complex of three one-story buildings aggregating 133,750 square feet located in San Diego, San Diego County, California, which was constructed and placed in service by the venture.

#### LAVA RIDGE

Lava Ridge is an office complex of three two-story buildings aggregating 183,200 square feet located in Roseville, Placer County, California, which was constructed and placed in service by the venture.

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#### PENINSULA GATEWAY

Peninsula Gateway is a parcel of land purchased from the City of Daly City, California, upon which the venture has commenced construction of an office building and theater and retail complex aggregating 471,379 square feet.

#### STADIUM GATEWAY

Stadium Gateway is a 1.5 acre site located in Anaheim, Orange County, California, acquired by the venture upon which it has commenced construction of a six-story 261,554 square-foot office building.

#### G&G MARTCO (CONVENTION PLAZA)

On April 30, 1998, the Company acquired a 49.9 percent interest in an existing joint venture, known as G&G Martco, which owns Convention Plaza, a 305,618 square-foot office building, located in San Francisco, San Francisco County, California. A portion of its initial investment was financed through the issuance of common units, as well as funds drawn from the Company's credit facilities. Subsequently, on June 4, 1999, the Company acquired an additional 0.1 percent interest in G&G Martco through the issuance of common units (see Note 11). The Company performs management and leasing services for the property owned by the joint venture and recognized \$104 and \$108 in fees for such services in the six months ended June 30, 2000 and 1999, respectively.

#### AMERICAN FINANCIAL EXCHANGE L.L.C.

On May 20, 1998, the Company entered into a joint venture agreement with Columbia Development Company, L.L.C. to form American Financial Exchange L.L.C. The venture was initially formed to acquire land for future development, located on the Hudson River waterfront in Jersey City, Hudson County, New Jersey, adjacent to the Company's Harborside Financial Center office complex. The Company holds a 50 percent interest in the joint venture. Among other things, the partnership agreement provides for a preferred return on the Company's invested capital in the venture, in addition to the Company's proportionate share of the venture's profit, as defined in the agreement. The joint venture acquired land on which it constructed a parking facility, which is currently leased to a parking operator under a 10-year agreement. Such parking facility serves a ferry service between the Company's Harborside property and Manhattan.

#### RAMLAND REALTY ASSOCIATES L.L.C. (ONE RAMLAND ROAD)

On August 20, 1998, the Company entered into a joint venture agreement with S.B. New York Realty Corp. to form Ramland Realty Associates L.L.C. The venture was formed to own, manage and operate One Ramland Road, a 232,000 square-foot office/flex building plus adjacent developable land, located in Orangeburg, Rockland County, New York. In August 1999, the joint venture completed redevelopment of the property and placed the office/flex building in service. The Company holds a 50 percent interest in the joint venture. The Company performs management, leasing and other services for the property owned by the joint venture and recognized \$147 and \$0 in fees for such services in the six months ended June 30, 2000 and 1999, respectively.

ASHFORD LOOP ASSOCIATES L.P. (1001 SOUTH DAIRY ASHFORD/2100 WEST LOOP SOUTH) On September 18, 1998, the Company entered into a joint venture agreement with Prudential to form Ashford Loop Associates L.P. The venture was formed to own, manage and operate 1001 South Dairy Ashford, a 130,000 square-foot office building acquired on September 18, 1998 and 2100 West Loop South, a 168,000 square-foot office building acquired on November 25, 1998, both located in Houston, Harris County, Texas. The Company holds a 20 percent interest in the joint venture. The joint venture may be required to pay additional consideration due to earn-out provisions in the acquisition contracts. Subsequently, through June 30, 2000, the venture paid \$16,519 (\$3,304 representing the Company's share) in accordance with earn-out provisions in the acquisition contracts. The Company performs management and leasing services for the properties owned by the joint venture and recognized \$59 and \$63 in fees for such services in the six months ended June 30, 2000 and 1999, respectively.

#### ARCAP INVESTORS, L.L.C.

On March 18, 1999, the Company invested in ARCap Investors, L.L.C., a joint venture with several participants, which was formed to invest in sub-investment grade tranches of commercial mortgage-backed securities ("CMBS"). The Company has invested \$20,000 in the venture. William L. Mack, Chairman of the Board of Directors of the Company and an equity holder of the Operating Partnership, is a principal of the managing member of the venture. At June 30, 2000, the venture held approximately \$338,961 face value of CMBS bonds at an aggregate cost of \$147,872.

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#### NORTH PIER AT HARBORSIDE RESIDENTIAL DEVELOPMENT

On August 5, 1999, the Company entered into an agreement which, upon satisfaction of certain conditions, provides for the contribution of its North Pier at Harborside Financial Center, Jersey City, Hudson County, New Jersey to a joint venture with Lincoln Property Company Southwest, Inc., in exchange for cash and an equity interest in the venture. The venture intends to develop residential housing on the property.

#### SOUTH PIER AT HARBORSIDE HOTEL DEVELOPMENT

On November 17, 1999, the Company entered into an agreement with Hyatt Corporation to develop a 350-room luxury hotel on the Company's South Pier at Harborside Financial Center, Jersey City, Hudson County, New Jersey, subject to the satisfaction of certain conditions.

#### SUMMARIES OF UNCONSOLIDATED JOINT VENTURES

The following is a summary of the financial position of the unconsolidated joint ventures in which the Company had investment interests as of June 30, 2000 and December 31, 1999:

<TABLE> <CAPTION>

June 30, 2000

|                      |                   |                    |                   | American          |                   |           |                   |         |
|----------------------|-------------------|--------------------|-------------------|-------------------|-------------------|-----------|-------------------|---------|
|                      |                   |                    | G&G               | Financial         | Ramland           | Ashford   |                   |         |
| Combined             |                   |                    |                   |                   |                   |           |                   |         |
|                      | Pru-Beta 3        | HPMC               | Martco            | Exchange          | Realty            | Loop      | ARCap             |         |
| Total                |                   |                    |                   |                   |                   |           |                   |         |
|                      |                   |                    |                   |                   |                   |           |                   |         |
|                      |                   |                    |                   |                   |                   |           |                   |         |
| <\$>                 | <c></c>           | <c></c>            | <c></c>           | <c></c>           | <c></c>           | <c></c>   | <c></c>           | <c></c> |
| ASSETS:              |                   |                    |                   |                   |                   |           |                   |         |
| Rental property, net | \$ 21,312         | \$101,147          | \$ 11,100         | \$ 10,918         | \$ 19,417         | \$ 34,664 | \$                |         |
| \$198 <b>,</b> 558   |                   |                    |                   |                   |                   |           |                   |         |
| Other assets         | 2,616             | 13,968             | 2,778             | 134               | 4,110             | 893       | 274,434           |         |
| 298,933              |                   |                    |                   |                   |                   |           |                   |         |
|                      |                   |                    |                   |                   |                   |           |                   |         |
| Total assets         | \$ 23,928         | 6115 115           | ć 12 070          | \$ 11,052         | ć 00 E07          | \$ 35,557 | \$274,434         |         |
| \$497,491            | ş 23 <b>,</b> 928 | \$113 <b>,</b> 113 | २ ⊥১ <b>,</b> ४/४ | ⊋ 11 <b>,</b> U3∠ | ⊋ ∠3 <b>,</b> 3∠1 | ə əə,əə/  | ⊋∠/4 <b>,</b> 434 |         |

| EMBERS' CAPITAL: Mortgages and loans payable                             | \$              | \$ 56,345       | \$ 50,000 | \$        | \$ 17,012 | \$        | \$136,953             |
|--|-----------------|-----------------|-----------|-----------|-----------|-----------|-----------------------|
| 260,310<br>Other liabilities   | 171             | 6,643           | 1,321     | 1         | 331       | 533       | 36,989                |
| 5,989<br>Partners'/members' capital<br>91,192                            | 23 <b>,</b> 757 | 52 <b>,</b> 127 | (37,443)  | 11,051    | 6,184     | 35,024    | 100,492               |
|  |                 |                 |           |           |           |           |                       |
| Total liabilities and partners'/members' capital                         | •               |                 | •         |           | •         |           | •                     |
| company's net investment<br>in unconsolidated<br>joint ventures<br>5,382 | \$ 16,397       | \$ 33,219       | \$ 4,949  | \$ 11,100 | \$ 2,655  | \$ 7,349  | \$ 19,713 \$          |
|  |                 |                 |           |           |           |           |                       |
| CAPTION>   |                 |                 |           |           |           |           |                       |
|  |                 |                 |           | December  |           |           |                       |
|  |                 |                 |           | American  |           |           |                       |
| Combined   |                 |                 | G&G       | Financial | Ramland   | Ashford   |                       |
|  | Pru-Beta 3      | HPMC            | Martco    | Exchange  | Realty    | Loop      | ARCap                 |
|  |                 |                 |           |           |           |           |                       |
| SSETS:   |                 |                 |           |           |           |           |                       |
| Rental property, net 165,368   | \$ 21,817       | \$ 70,823       | \$ 13,672 | \$ 10,752 | \$ 19,549 | \$ 28,755 | \$                    |
| Other assets   | 3,319           | 3,260           | 2,467     | 773       | 5,069     | 704       | 239,441               |
|  |                 |                 |           |           |           |           |                       |
| Total assets 420,401   | •               | •               | ·         | \$ 11,525 |           | •         |                       |
| :=====================================                                   |                 | =======         | ========  |           |           | ========  |                       |
| JABILITIES AND PARTNERS'/  |                 |                 |           |           |           |           |                       |
| Mortgages and loans payable  | \$              | \$ 41,274       | \$ 43,081 | \$        | \$ 17,300 | \$        | \$108,407             |
| 210,062<br>Other liabilities   | 186             | 4,769           | 1,383     | 2         | 1,263     | 815       | 36,109                |
| 4,527 Partners'/members' capita 65,812                                   |                 |                 |           |           |           |           |                       |
|  |                 |                 |           |           |           |           |                       |
| Total liabilities and partners'/members' capital 420,401                 |                 |                 |           |           |           |           |                       |
| :=   |                 |                 |           |           |           |           |                       |
| Company's net investment in unconsolidated joint ventures                | \$ 17 N72       | \$ 22 227       | \$ Q 252  | \$ 11 571 | \$ 2 697  | \$ 6 072  | \$ 20 <b>,</b> 032 \$ |
| 9,134  | Y 11,012        | 4 20,001        | Y 0,332   | Y 11, J/1 | Y 2,001   | Y 0,013   | 7 20,002 Y            |

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The following is a summary of the results of operations of the unconsolidated joint ventures for the period in which the Company had investment interests during the three and six month periods ended June 30, 2000 and 1999:

- ------

<TABLE> <CAPTION>

Three Months Ended June 30, 2000

-----

|   |          |          | G&G      | American<br>Financial | Damland      | Ashford           |                   |
|---|----------|----------|----------|-----------------------|--------------|-------------------|-------------------|
| Combined  | D D      | 3 HDMG   |          |                       | Ramland      | Ashford           | 3DC               |
| Total   | Pru-Beta | 3 HPMC   | Martco   | Exchange              | Realty       | roob              | ARCap             |
|   |          |          |          |                       |              |                   |                   |
| <\$><br><c></c>   | <c></c>  | <c></c>  | <c></c>  | <c></c>               | <c></c>      | <c></c>           | <c></c>           |
| Total revenues<br>\$ 13,605   | \$ 1,234 | \$ 2,504 | \$ 2,569 | \$ 254                | \$ 969       | \$ 1,469          | \$ 4,606          |
| Operating and other expenses (3,693)                                | (401)    | (813)    | (793)    | (51)                  | (273)        | (641)             | (721)             |
| Depreciation and amortization (2,164)                               | (305)    | (1,065)  | (336)    | (7)                   | (241)        | (210)             |                   |
| Interest expense  |          | (793)    | (1,039)  |                       | (377)        |                   | (932)             |
| (3,141)   |          |          |          |                       |              |                   |                   |
| Net income (loss)<br>\$ 4,607                                       | \$ 528   | \$ (167) | \$ 401   | \$ 196                | \$ 78        | \$ 618            | \$ 2,953          |
| =====   |          |          |          |                       |              |                   |                   |
| Company's equity in earnings of unconsolidated                      |          |          |          |                       |              |                   |                   |
| joint ventures<br>\$ 1,070  | \$ 225   | \$ 102   | \$ 43    | \$ 139                | \$ 37        | \$ 124            | \$ 400            |
|   |          |          |          |                       |              |                   |                   |
| <caption></caption>   |          |          |          |                       |              |                   |                   |
|   |          |          | Th       | ree Months Er         | nded June 30 | <b>,</b> 1999     |                   |
| -   |          |          |          |                       |              |                   |                   |
|   |          |          | G&G      | American<br>Financial | Ramland      | Ashford           |                   |
| Combined  | Pru-Beta | 3 HPMC   | Martco   | Exchange              | Realty       | Loop              | ARCap             |
| Total   |          |          |          |                       |              |                   |                   |
| Total revenues  | \$ 1,239 |          | \$ 2,160 | \$ 229                |              | \$ 1 <b>,</b> 071 | \$ 2 <b>,</b> 528 |
| \$ 7,227 Operating and other expenses                               | (371)    |          | (699)    | (61)                  |              | (575)             | (1,622)           |
| (3,328)   | . ,      |          |          |                       |              |                   |                   |
| Depreciation and amortization (668)                                 | (307)    |          | (230)    | (23)                  |              | (108)             |                   |
| Interest expense (1,257)  |          |          | (738)    |                       |              |                   | (519)             |
|   |          |          |          |                       |              |                   |                   |
| Net income<br>\$ 1,974  | \$ 561   |          | \$ 493   | \$ 145                |              | \$ 388            | \$ 387            |
| ======  | =======  | =======  | =======  | ========              |              | =======           | =========         |
| Company's equity in earnings<br>of unconsolidated<br>joint ventures | \$ 242   |          | \$ 89    | \$ 145                |              | \$ 78             | \$ 280            |
| \$ 834<br>  |          |          |          |                       |              |                   |                   |
|   |          |          |          |                       |              |                   |                   |
| <caption></caption>   |          |          |          |                       |              |                   |                   |
|   |          |          |          | Six Months H          |              |                   |                   |
|   | <b>_</b> |          |          |                       |              |                   |                   |
|   |          |          | G&G      | American<br>Financial | Ramland      | Ashford           |                   |
| Combined  | Pru-Beta | 3 HPMC   | Martco   | Exchange              | Realty       | Loop              | ARCap             |
| Total   |          |          |          |                       |              |                   |                   |
| <br><\$>  | <c></c>  | <c></c>  | <c></c>  | <c></c>               | <c></c>      | <c></c>           | <c></c>           |
| <c></c>   | \$ 2,468 |          |          |                       |              | \$ 2,832          |                   |
| \$ 27,742 Operating and other expenses                              |          | (987)    | (1,553)  |                       | (590)        |                   | (1,292)           |
| (6,594)   |          |          |          |                       |              |                   |                   |
| Depreciation and amortization (3,684)                               |          | (1,406)  | (762)    | (20)                  | (482)        | (403)             |                   |
| Interest expense (5,481)  |          | (1,120)  | (1,914)  |                       | (746)        |                   | (1,701)           |

(5,481)

| 1,038 | \$           | 47    | \$    | 1,052  | \$    | 402 | \$    | 129   | \$    | 1,158 | \$    | 8,157 |
|-------|--------------|-------|-------|--------|-------|-----|-------|-------|-------|-------|-------|-------|
| 441   | \$           | 102   | \$    | 212    | \$    | 345 | \$    | 62    | \$    | 245   | \$    | 800   |
| _     | ·<br>:====== | ·<br> | ·<br> | ·<br>· | ·<br> | ·   | ·<br> | ·<br> | ·<br> |       | ·<br> | ·<br> |

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<TABLE> <CAPTION>

Six Months Ended June 30, 1999

|   | ork nonemo Ended Gune GO, 1999 |         |               |                                   |                   |                 |          |
|---|--------------------------------|---------|---------------|-----------------------------------|-------------------|-----------------|----------|
| Combined Total  | Pru-Beta 3                     | НРМС    | G&G<br>Martco | American<br>Financial<br>Exchange | Ramland<br>Realty | Ashford<br>Loop | ARCap    |
|   |                                |         |               |                                   |                   |                 |          |
| <s> <c></c></s>   | <c></c>                        | <c></c> | <c></c>       | <c></c>                           | <c></c>           | <c></c>         | <c></c>  |
| Total revenues<br>\$ 11,800   | \$ 2,470                       |         | \$ 4,150      | \$ 417                            |                   | \$ 1,988        | \$ 2,775 |
| Operating and other expenses (5,325)  | (745)                          |         | (1,390)       | (130)                             |                   | (1,048)         | (2,012)  |
| Depreciation and amortization (1,350)                                       | (625)                          |         | (463)         | (46)                              |                   | (216)           |          |
| Interest expense (1,992)  |                                |         | (1,448)       |                                   |                   |                 | (544)    |
| Net income<br>\$ 3,133  | \$ 1 <b>,</b> 100              |         | \$ 849        | \$ 241                            |                   | \$ 724          | \$ 219   |
| Company's equity in earnings (loss) of unconsolidated joint ventures \$ 628 | \$ 356                         |         | \$ (277)      | \$ 191                            |                   | \$ 134          | \$ 224   |
|   |                                |         |               |                                   |                   |                 |          |

5. DEFERRED CHARGES AND OTHER ASSETS

</TABLE>

|  | June 30,<br>2000    | December 31,<br>1999 |
|--|---------------------|----------------------|
| Deferred leasing costs<br>Deferred financing costs         | \$ 70,274<br>22,669 | \$ 62,076<br>16,690  |
| Accumulated amortization                                   | 92,943<br>(22,002)  | 78,766<br>(20,197)   |
| Deferred charges, net<br>Prepaid expenses and other assets | 70,941<br>9,176     | 58,569<br>7,867      |
| Total deferred charges and other assets, net               | \$ 80,117           | \$ 66,436            |

#### 6. RESTRICTED CASH

Restricted cash includes security deposits for the Company's residential properties and certain commercial properties, and escrow and reserve funds for debt service, real estate taxes, property insurance, capital improvements, tenant improvements, and leasing costs established pursuant to certain mortgage financing arrangements, and is comprised of the following:

|                   | June 30,<br>2000 | December 31,<br>1999 |  |
|-------------------|------------------|----------------------|--|
| Security deposits | \$6 <b>,</b> 377 | \$6 <b>,</b> 021     |  |

#### 7. RENTAL PROPERTY HELD FOR SALE

As of June 30, 2000 and December 31, 1999, included in total rental property is an office property that the Company has identified as held for sale. The office property has a carrying value of \$12,493 and \$12,479 as of June 30, 2000 and December 31, 1999, respectively, and is located in Omaha, Douglas County, Nebraska.

Also, as of December 31, 1999, included in total rental property were two office properties that the Company had identified as held for sale. The two office properties had an aggregate carrying value of \$65,304 as of December 31, 1999 and were located in Jersey City, Hudson County, New Jersey and Amarillo, Potter County, Texas. The

1.8

Hudson County, New Jersey and Potter County, Texas properties were each sold in April 2000 in two separate transactions (see Note 3).

The following is a summary of the condensed results of operations of the rental property held for sale at June 30, 2000 for the six months ended June 30, 2000 and 1999:

|   | Six Months Ended<br>2000   | June 30,<br>1999           |
|---|----------------------------|----------------------------|
| Total revenues Operating and other expenses Depreciation and amortization | \$ 1,931<br>(1,017)<br>(1) | \$ 1,881<br>(993)<br>(186) |
| Net income  | \$ 913                     | \$ 702                     |

There can be no assurance if and when the sale of the Company's rental property in Douglas County, Nebraska will occur.

#### 8. SENIOR UNSECURED NOTES

On March 16, 1999, the Operating Partnership issued \$600,000 face amount of senior unsecured notes with interest payable semi-annually in arrears. The total proceeds from the issuance (net of selling commissions and discount) of approximately \$593,500 were used to pay down outstanding borrowings under the Unsecured Facility, as defined in Note 9, and to pay off certain mortgage loans. The senior unsecured notes were issued at a discount of approximately \$2,748, which is being amortized over the terms of the respective tranches as an adjustment to interest expense.

On August 2, 1999, the Operating Partnership issued an additional \$185,283 of senior unsecured notes with interest payable monthly. The Company used the proceeds to retire the TIAA Mortgage, as defined in Note 10.

The Operating Partnership's total senior unsecured notes (collectively, "Senior Unsecured Notes") are redeemable at any time at the option of the Company, subject to certain conditions including yield maintenance.

A summary of the terms of the Senior Unsecured Notes outstanding as of June 30, 2000 and December 31, 1999 is as follows:

<TABLE>

|   | June 30,<br>2000   | December 31,<br>1999  | Effective<br>Rate (1) |
|---|--------------------|-----------------------|-----------------------|
| <pre><s> 7.18% Senior Unsecured Notes, due December 31, 2003</s></pre>                            | <c> \$185,283</c>  | <c><br/>\$185,283</c> | <c><br/>7.23%</c>     |
| 7.00% Senior Unsecured Notes, due March 15, 2004 7.25% Senior Unsecured Notes, due March 15, 2009 | 299,704<br>297,955 | 299,665<br>297,837    | 7.27%<br>7.49%        |
|   |                    | ·                     |                       |
| Total Senior Unsecured Notes  | \$782 <b>,</b> 942 | \$782 <b>,</b> 785    | 7.34%                 |
|   |                    |                       |                       |

  |  |  |(1) Includes the cost of terminated treasury lock agreements (if any), offering and other transaction costs and the discount on the notes, as The terms of the Senior Unsecured Notes include certain restrictions and covenants which require compliance with financial ratios relating to the maximum amount of debt leverage, the maximum amount of secured indebtedness, the minimum amount of debt service coverage and the maximum amount of unsecured debt as a percent of unsecured assets.

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#### REVOLVING CREDIT FACILITIES.

#### 2000 UNSECURED FACILITY

On June 22, 2000, the Company obtained an unsecured revolving credit facility ("2000 Unsecured Facility") with a current borrowing capacity of \$800,000 from a group of 24 lenders. The interest rate on outstanding borrowings under the credit line is currently the London Inter-Bank Offered Rate ("LIBOR") (6.64 percent at June 30, 2000) plus 80 basis points. The Company may instead elect an interest rate representing the higher of the lender's prime rate or the Federal Funds rate plus 50 basis points. Based upon a change in the Company's unsecured debt rating, the interest rate will be changed on a sliding scale. The 2000 Unsecured Facility also requires a 20 basis point facility fee on the current borrowing capacity payable quarterly in arrears. Subject to certain conditions, the Company has the ability to increase the borrowing capacity of the credit line up to \$1,000,000. The 2000 Unsecured Facility matures in June 2003, with an extension option of one year, which would require a payment of 25 basis points of the then borrowing capacity of the credit line upon exercise.

The terms of the 2000 Unsecured Facility include certain restrictions and covenants which limit, among other things the payment of dividends (as discussed below), the incurrence of additional indebtedness, the incurrence of liens and the disposition of assets, and which require compliance with financial ratios relating to the maximum leverage ratio, the maximum amount of secured indebtedness, the minimum amount of tangible net worth, the minimum amount of debt service coverage, the minimum amount of fixed charge coverage, the maximum amount of unsecured indebtedness, the minimum amount of unencumbered property debt service coverage and certain investment limitations. The dividend restriction referred to above provides that, except to enable the Company to continue to qualify as a REIT under the Code, the Company will not during any four consecutive fiscal quarters make distributions with respect to common stock or other equity interests in an aggregate amount in excess of 90 percent of funds from operations (as defined) for such period, subject to certain other adjustments.

The lending group for the 2000 Unsecured Facility consists of: Chase Manhattan Bank, as administrative agent; Fleet National Bank, as syndication agent; Bank of America, N.A., as documentation agent; Bank One, NA, Commerzbank Aktiengesellschaft, First Union National Bank, as senior managing agents; PNC Bank, N.A., as managing agent; Bank Austria Creditanstalt Corporate Finance, Inc., Bayerische Hypo-und Vereinsbank AG, Dresdner Bank AG, Societe Generale, Summit Bank, Wells Fargo Bank, N.A., as co-agents; and Bayerische Landesbank Girozentrale; Citizens Bank of Massachusetts; European American Bank; Chevy Chase Bank; Citicorp Real Estate, Inc.; DG Bank Deutsche Genossenschaftsbank, AG; Erste Bank; KBC Bank N.V.; SunTrust Bank; Bank Leumi USA; and Israel Discount Bank of New York.

In conjunction with obtaining the 2000 Unsecured Facility, the Company drew funds on the new facility to repay in full and terminate the Unsecured Facility.

#### UNSECURED FACILITY

The Company had an unsecured revolving credit facility ("Unsecured Facility") with a borrowing capacity of \$1,000,000 from a group of 28 lenders. The interest rate was based on the Company's achievement of investment grade unsecured debt ratings and, at the Company's election, bore interest at either 90 basis points over LIBOR or the higher of the lender's prime rate or the Federal Funds rate plus 50 basis points. In conjunction with obtaining the 2000 Unsecured Facility, the Company repaid in full and terminated the Unsecured Facility on June 22, 2000.

#### PRUDENTIAL FACILITY

The Company has a revolving credit facility ("Prudential Facility") with Prudential Securities Corp. ("PSC") in the amount of \$100,000, which currently bears interest at 110 basis points over one-month LIBOR, with a maturity date of June 29, 2001. The Prudential Facility is a recourse liability of the Operating Partnership and is secured by the Company's equity interest in Harborside Plazas II and III. The Prudential Facility limits the ability of the Operating Partnership to make any distributions during any fiscal quarter in an amount in excess of 100 percent of the Operating Partnership's available funds from operations (as defined) for the immediately preceding fiscal quarter (except to the extent such excess distributions or dividends are attributable to gains from the sale of the Operating Partnership's assets or are required for the Company to maintain its status as a REIT under the Code); provided, however, that the Operating Partnership may make distributions and pay dividends in excess of 100 percent of available funds from operations (as

defined) for the preceding fiscal quarter for not more than three consecutive quarters. In addition to the foregoing, the Prudential Facility limits the liens placed upon the subject property and certain collateral, the use of proceeds

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from the Prudential Facility, and the maintenance of ownership of the subject property and assets derived from said ownership.

#### SUMMARY

As of June 30, 2000 and December 31, 1999, the Company had outstanding borrowings of \$215,730 and \$177,000, respectively, under its revolving credit facilities (with aggregate borrowing capacity of \$900,000 and \$1,000,000, respectively). The total outstanding borrowings were from the 2000 Unsecured Facility at June 30, 2000 and from the Unsecured Facility at December 31, 1999, with no outstanding borrowings under the Prudential Facility.

#### 10. MORTGAGES AND LOANS PAYABLE

|   | June 30,<br>2000     | December 31,<br>1999 |      |
|---|----------------------|----------------------|------|
| Portfolio Mortgages<br>Property Mortgages | \$150,000<br>338,605 | \$150,000<br>380,390 |      |
| Total mortgages and loans payable         | \$488 <b>,</b> 605   | \$530 <b>,</b> 390   | ==== |

#### PORTFOLIO MORTGAGES

#### TIAA MORTGAGE

The Company had a \$185,283 non-recourse mortgage loan with Teachers Insurance and Annuity Association of America, with interest only payable monthly at a fixed annual rate of 7.18 percent ("TIAA Mortgage"). The TIAA Mortgage was secured and cross collateralized by 43 properties. The TIAA Mortgage was prepayable in whole or in part subject to certain provisions, including yield maintenance.

Using the proceeds from the issuance of \$185,283 of senior unsecured notes on August 2, 1999 (see Note 8), the Company repaid in full and retired the TIAA Mortgage.

#### \$150,000 PRUDENTIAL MORTGAGE LOAN

The Company has a \$150,000, interest-only, non-recourse mortgage loan from Prudential ("\$150,000 Prudential Mortgage Loan"). The loan, which is secured by 11 properties, has an effective annual interest rate of 7.10 percent and a seven-year term. The Company has the option to convert the mortgage loan to unsecured debt as a result of the achievement of an investment grade credit rating. The mortgage loan is prepayable in whole or in part subject to certain provisions, including yield maintenance.

#### PROPERTY MORTGAGES

The Company's property mortgages ("Property Mortgages") are comprised of various non-recourse loans which are collateralized by certain of the Company's rental properties. Payments on Property Mortgages are generally due in monthly installments of principal and interest, or interest only.

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A summary of the Property Mortgages as of June 30, 2000 and December 31, 1999 is as follows:

<TABLE>

PRINCIPAL BALANCE AT

| PROPERTY NAME             | LENDER                       | EFFECTIVE<br>INTEREST<br>RATE | JUNE 30,<br>2000 | DECEMBER 31,<br>1999 | MATURITY |
|---------------------------|------------------------------|-------------------------------|------------------|----------------------|----------|
| <s></s>                   | <c></c>                      | <c></c>                       | <c></c>          | <c></c>              | <c></c>  |
| 201 Commerce Drive        | Sun Life Assurance Co.       | 6.240%                        | \$ 1,026         | \$ 1,059             | 09/01/00 |
| 3 & 5 Terri Lane          | First Union National Bank    | 6.220%                        | 4,414            | 4,434                | 10/31/00 |
| 101 & 225 Executive Drive | Sun Life Assurance Co.       | 6.270%                        | 2,281            | 2,375                | 06/01/01 |
| Mack-Cali Morris Plains   | Corestates Bank              | 7.510%                        | 2,196            | 2,235                | 12/31/01 |
| Mack-Cali Willowbrook     | CIGNA                        | 8.670%                        | 9,797            | 10,250               | 10/01/03 |
| 400 Chestnut Ridge        | Prudential Insurance Co.     | 9.440%                        | 14,027           | 14,446               | 07/01/04 |
| Mack-Cali Centre VI       | Principal Life Insurance Co. | 6.865%                        | 35,000           | 35,000               | 04/01/05 |
| Mack-Cali Bridgewater I   | New York Life Ins. Co.       | 7.000%                        | 23,000           | 23,000               | 09/10/05 |
| Mack-Cali Woodbridge II   | New York Life Ins. Co.       | 7.500%                        | 17,500           | 17,500               | 09/10/05 |
| Mack-Cali Short Hills     | Prudential Insurance Co.     | 7.740%                        | 26,238           | 26,604               | 10/01/05 |

# 500 West Putnam Avenue New York Life Ins. Co. 6.520% 10,448 10,784 10/10/05 Harborside - Plaza I U.S. West Pension Trust 5.610% 52,662 51,015 01/01/06 Harborside - Plaza II and III Northwestern Mutual Life Ins. 7.320% 97,338 98,985 01/01/06 Mack-Cali Airport Allstate Life Insurance Co. 7.050% 10,500 10,500 04/01/07 Kemble Plaza II Mitsubishi Tr & Bk Co. LIBOR+0.65% 40,025 01/31/08 Kemble Plaza I Mitsubishi Tr & Bk Co. LIBOR+0.65% 32,178 32,178 01/31/09

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Total Property Mortgages

\$338,605 \$380,390

</TABLE>

#### INTEREST RATE CONTRACTS

On May 24, 1995, the Company entered into an interest rate swap agreement with a commercial bank. The swap agreement fixed the Company's one-month LIBOR base to 6.285 percent per annum on a notional amount of \$24,000. The swap agreement expired in August 1999.

On January 23, 1996, the Company entered into an interest rate swap agreement with a commercial bank. The swap agreement fixed the Company's one-month LIBOR base to 5.265 percent per annum on a notional amount of \$26,000. The swap agreement expired in January 1999.

On November 20, 1997, the Company entered into a forward treasury rate lock agreement with a commercial bank. The agreement locked an interest rate of 5.88 percent per annum for the interpolated seven-year U.S. Treasury Note effective March 1, 1998, on a notional amount of \$150,000. The agreement was used to fix the interest rate on the \$150,000 Prudential Mortgage Loan. On March 2, 1998, the Company paid \$2,035 in settlement of the agreement, which is being amortized to interest expense over the term of the \$150,000 Prudential Mortgage Loan.

On October 1, 1998, the Company entered into a forward treasury rate lock agreement with a commercial bank. The agreement locked an interest rate of 4.089 percent per annum for the three-year U.S. Treasury Note effective November 4, 1999, on a notional amount of \$50,000. The agreement was used to fix the Index Rate on \$50,000 of the Harborside-Plaza I mortgage, for which the interest rate was re-set to the three-year U.S. Treasury Note (5.82 percent) plus 110 basis points for the three years beginning November 4, 1999 (see "Property Mortgages: Harborside-Plaza I"). The Company received \$2,208 in settlement of the agreement, which is being amortized to interest expense over the three year-period.

In connection with the issuance of the \$600,000 face amount of Senior Unsecured Notes in March 1999, the Company entered into and settled forward treasury rate lock agreements. These agreements were settled at a cost of approximately \$517, which is being amortized to interest expense over the terms of the respective tranches.

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#### SCHEDULED PRINCIPAL PAYMENTS

Scheduled principal payments and related weighted average annual interest rates for the Company's Senior Unsecured Notes (Note 8), revolving credit facilities (Note 9) and mortgages and loans payable as of June 30, 2000 are as follows:

| YEAR   | SCHEDULED<br>AMORTIZATION               | PRINCIPAL<br>MATURITIES                             | WEIGHTE<br>INTEREST I<br>TOTAL FUTURE                       | RATE OF  |
|--|---|---|---|--|
| July through December 2000<br>2001<br>2002<br>2003<br>2004<br>Thereafter | \$ 1,705 \$ 3,257 3,458 3,518 2,332 970 | 5,419<br>4,211<br><br>407,824<br>309,863<br>744,720 | \$ 7,124<br>7,468<br>3,458<br>411,342<br>312,195<br>745,690 | 6.93%<br>7.44%<br>8.20%<br>7.40%<br>7.34%<br>7.19% |
| Totals/Weighted Average  | \$15 <b>,</b> 240 \$                    | 1,472,037   | \$1,487,277   | 7.28%  |

(a) Assumes weighted average LIBOR at June 30, 2000 of 6.59 percent in calculating revolving credit facility and other variable rate debt interest rates.

Scheduled principal payments during the six months ended June 30, 2000 and 1999 amounted to \$1,603 and \$1,815, respectively.

CASH PAID FOR INTEREST & INTEREST CAPITALIZED

Cash paid for interest for the six months ended June 30, 2000 and 1999 was \$56,035 and \$38,216, respectively. Interest capitalized by the Company for the six months ended June 30, 2000 and 1999 was \$4,189 and \$3,019, respectively.

#### SUMMARY OF INDEBTEDNESS

As of June 30, 2000, the Company's total indebtedness of \$1,487,277 (weighted

average interest rate of 7.28 percent) was comprised of \$247,908 of revolving credit facility borrowings and other variable rate mortgage debt (weighted average rate of 7.46 percent) and fixed rate debt of \$1,239,369 (weighted average rate of 7.24 percent).

As of December 31, 1999, the Company's total indebtedness of \$1,490,175 (weighted average interest rate of 7.27 percent) was comprised of \$249,204 of revolving credit facility borrowings and other variable rate mortgage debt (weighted average rate of 7.42 percent) and fixed rate debt of \$1,240,971 (weighted average rate of 7.24 percent).

#### 11. MINORITY INTERESTS

Minority interests in the accompanying consolidated financial statements relate to (i) common units in the Operating Partnership, in addition to preferred units ("Preferred Units") and warrants to purchase common units ("Unit Warrants") issued in connection with the Company's December 1997 acquisition of 54 office properties ("Mack Properties") from the Mack Company and Patriot American Office Group ("Mack Transaction"), held by parties other than the Company, and (ii) interests in consolidated partially-owned properties for the portion of such properties not owned by the Company.

## OPERATING PARTNERSHIP PREFERRED UNITS

In connection with the Mack Transaction in December 1997, the Company issued 15,237 Series A Preferred Units and 215,325 Series B Preferred Units, with an aggregate value of \$236,491. The Preferred Units have a stated value of \$1,000 per unit and are preferred as to assets over any class of common units or other class of preferred units of the Company, based on circumstances per the applicable unit certificates.

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The quarterly distribution on each Preferred Unit (representing 6.75 percent of the Preferred Unit stated value of \$1,000 on an annualized basis) is an amount equal to the greater of (i) \$16.875 or (ii) the quarterly distribution attributable to a Preferred Unit determined as if such unit had been converted into common units, subject to adjustment for customary anti-dilution rights. Each of the Series A Preferred Units may be converted at any time into common units at a conversion price of \$34.65 per unit, and, after the one year anniversary of the date of the Series A Preferred Units' initial issuance, common units received pursuant to such conversion may be redeemed into common stock. Each of the Series B Preferred Units may be converted at any time into common units at a conversion price of \$34.65 per unit, and, after the three year anniversary of the date of the Series B Preferred Units' initial issuance, common units received pursuant to such conversion may be redeemed into common stock. Each of the common units are redeemable for an equal number of shares of common stock.

During 1999, 20,952 Series A Preferred Units were converted into 604,675 common units. During the six months ended June 30, 2000, 6,180 Series A Preferred Units were converted into 178,355 common units.

As of June 30, 2000, there were 223,124 Series B Preferred Units outstanding (convertible into 6,439,366 common units).

#### COMMON UNITS

Certain individuals and entities own common units in the Operating Partnership. A common unit and a share of common stock of the Company have substantially the same economic characteristics in as much as they effectively share equally in the net income or loss of the Operating Partnership.

Common units are redeemable by the common unitholders at their option, subject to certain restrictions, on the basis of one common unit for either one share of common stock or cash equal to the fair market value of a share at the time of the redemption. The Company has the option to deliver shares of common stock in exchange for all or any portion of the cash requested. When a unitholder redeems a common unit, minority interest in the Operating Partnership is reduced and the Company's investment in the Operating Partnership is increased.

On June 4, 1999, in connection with the acquisition of a 0.1 percent interest in the G&G Martco joint venture (see Note 4), the Company issued 437 common units, valued at approximately \$17.

On August 31, 1999, in connection with the acquisition of 28.1~acres of developable land located in Roseland, New Jersey, the Company issued 121,624~common units, valued at approximately \$3,345~(see Note 3).

During 1999, an aggregate of 1,934,657 common units were redeemed for an equivalent number of shares of common stock in the Company.

During 1999, the Company also issued 275,046 common units, valued at approximately \$8,141, in connection with the achievement of certain performance

goals at the Mack Properties in redemption of an equivalent number of contingent common units.

During the six months ended June 30, 2000, an aggregate of 256,346 common units were redeemed for an equivalent number of shares of common stock in the Company.

As of June 30, 2000, there were 8,075,720 common units outstanding.

#### CONTINGENT COMMON & PREFERRED UNITS

In connection with the Mack Transaction in December 1997, 2,006,432 contingent common units, 11,895 Series A contingent Preferred Units and 7,799 Series B contingent Preferred Units were issued as contingent non-participating units ("Contingent Units"). Redemption of such Contingent Units occurred upon the achievement of certain performance goals relating to certain of the Mack Properties, specifically the achievement of certain leasing activity. When Contingent Units are redeemed for common and Preferred Units, an adjustment to the purchase price of certain of the Mack Properties is recorded, based on the value of the units issued.

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On account of certain of the performance goals at the Mack Properties having been achieved during 1999, the Company redeemed 275,046 contingent common units and issued an equivalent number of common units, as indicated above. There were no Contingent Units outstanding as of December 31, 1999.

#### UNIT WARRANTS

The Company has 2,000,000 Unit Warrants outstanding. The Unit Warrants are exercisable at \$37.80 per common unit and expire on December 11, 2002.

#### MINORITY INTEREST OWNERSHIP

As of June 30, 2000 and December 31, 1999, the minority interest common unitholders owned 12.1 percent (19.8 percent, including the effect of the conversion of Preferred Units into common units) and 12.2 percent (20.2 percent including the effect of the conversion of Preferred Units into common units) of the Operating Partnership, respectively (excluding any effect for the exercise of Unit Warrants).

#### PARTIALLY-OWNED PROPERTIES

On December 28, 1999, the Company sold an interest in six office properties located in Parsippany, Morris County, New Jersey for \$83,600. Amongst other things, the operating agreements provided for a preferred return to the joint venture members. On June 29, 2000 the Company acquired a 100 percent interest in these properties and the Company paid an additional \$836 to the minority interest member in excess of its investment.

The Company controls these operations and has consolidated the financial position and results of operations of partially-owned properties in the financial statements of the Company. The equity interests of the other members are reflected as minority interests: partially-owned properties in the consolidated financial statements of the Company.

#### 12. EMPLOYEE BENEFIT PLAN

All employees of the Company who meet certain minimum age and period of service requirements are eligible to participate in a 401(k) defined contribution plan (the "401(k) Plan"). The 401(k) Plan allows eligible employees to defer up to 15 percent of their annual compensation, subject to certain limitations imposed by federal law. The amounts contributed by employees are immediately vested and non-forfeitable. The Company, at management's discretion, may match employee contributions and/or make discretionary contributions. Total expense recognized by the Company for the six months ended June 30, 2000 and 1999 was \$200 and \$0, respectively.

#### 13. COMMITMENTS AND CONTINGENCIES

#### TAX ABATEMENT AGREEMENTS

#### HARBORSIDE FINANCIAL CENTER PROPERTY

Pursuant to an agreement with the City of Jersey City, New Jersey obtained by the former owner of the Harborside property in 1988 and assumed by the Company as part of the acquisition of the property in November 1996, the Company is required to make payments in lieu of property taxes ("PILOT") on its Harborside property. The agreement, which commenced in 1990, is for a term of 15 years. Such PILOT is equal to two percent of Total Project Costs, as defined, in year one and increases by \$75 per annum through year fifteen. Total Project Costs, as defined, are \$145,644. The PILOT totaled \$1,338 and \$1,302 for the six months ended June 30, 2000 and 1999, respectively.

leases under which the Company is the lessee, as of June 30, 2000, are as follows:

| YEAR                              | AMO | UNT          |
|-----------------------------------|-----|--------------|
|                                   |     |              |
| July 1, 2000 to December 31, 2000 | \$  | 266          |
| 2001                              |     | 531          |
| 2002                              |     | 531          |
| 2003                              |     | 531          |
| 2004                              |     | 534          |
| Thereafter                        | 22  | <b>,</b> 532 |
|                                   |     |              |

Total \$24,925

Ground lease expense incurred during the six months ended June 30, 2000 and 1999 amounted to \$285 and \$260, respectively.

#### OTHER

On April 19, 1999, the Company announced the following changes in the membership of its Board of Directors and the identities, titles and responsibilities of its executive officers: (i) Thomas A. Rizk resigned from the Board of Directors, the Executive Committee of the Board of Directors, his position as Chief Executive Officer and as an employee of the Company; (ii) Mitchell E. Hersh was appointed Chief Executive Officer of the Company simultaneous with his resignation from his positions as President and Chief Operating Officer of the Company; (iii) Timothy M. Jones was appointed President of the Company simultaneous with his resignation from his positions as Executive Vice President and Chief Investment Officer of the Company; and (iv) Brant Cali was appointed to the Board of Directors of the Company to fill the remainder of Thomas A. Rizk's term as a Class III Director and was appointed Chief Operating Officer of the Company, also remaining as an Executive Vice President and Assistant Secretary of the Company.

Pursuant to the terms of Mr. Rizk's employment agreement entered into with the Company in December 1997 and an agreement entered into simultaneous with his resigning from the Company, Mr. Rizk received a payment of approximately \$14,490 in April 1999, \$500 in April 2000 and \$500 annually over the next two years. All costs associated with Mr. Rizk's resignation are included in non-recurring charges for the three and six month periods ended June 30, 1999.

On June 27, 2000, pursuant to the Cali agreement, both Brant Cali and John R. Cali resigned their positions as officers of the Company and Brant Cali resigned as director of the Company ("Cali Agreement"). As required by Brant Cali and John R. Cali's amended and restated employment agreements, under the Cali Agreement: (i) the Company paid \$2,820 and \$2,806 (less applicable withholding) to Brant Cali and John R. Cali, respectively; and (ii) all options to acquire shares of the Company's common stock and Restricted Stock Awards (as hereinafter defined) held by Brant Cali and John R. Cali became fully vested on the effective date of their resignations from the Company. All costs associated with Brant Cali and John R. Cali's resignations are included in non-recurring charges for the three and six month periods ended June 30, 2000.

The Company is a defendant in certain litigation arising in the normal course of business activities. Management does not believe that the resolution of these matters will have a materially adverse effect upon the Company.

#### 14. TENANT LEASES

The Properties are leased to tenants under operating leases with various expiration dates through 2016. Substantially all of the leases provide for annual base rents plus recoveries and escalation charges based upon the tenant's proportionate share of and/or increases in real estate taxes and certain operating costs, as defined, and the pass through of charges for electrical usage.

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#### 15. STOCKHOLDERS' EQUITY

To maintain its qualification as a REIT, not more than 50 percent in value of the outstanding shares of the Company may be owned, directly or indirectly, by five or fewer individuals at any time during the last half of any taxable year of the Company, other than its initial taxable year (defined to include certain entities), applying certain constructive ownership rules. To help ensure that the Company will not fail this test, the Company's Articles of Incorporation provide for, among other things, certain restrictions on the transfer of the common stock to prevent further concentration of stock ownership. Moreover, to evidence compliance with these requirements, the Company must maintain records that disclose the actual ownership of its outstanding common stock and will demand written statements each year from the holders of record of designated percentages of its common stock requesting the disclosure of the beneficial

owners of such common stock.

#### COMMON STOCK

On August 6, 1998, the Board of Directors of the Company authorized a share repurchase program ("Repurchase Program") under which the Company is permitted to purchase up to \$100,000 of the Company's outstanding common stock. Purchases can be made from time to time in open market transactions at prevailing prices or through privately negotiated transactions.

Through December 31, 1999, the Company, under the Repurchase Program, purchased for constructive retirement, 1,869,200 shares of its outstanding common stock for an aggregate cost of approximately \$52,558. Concurrent with these purchases, the Company sold to the Operating Partnership 1,869,200 common units for approximately \$52,558. The Company did not purchase any of its outstanding common stock during the six months ended June 30, 2000.

#### DIVIDEND REINVESTMENT AND STOCK PURCHASE PLAN

The Company filed a registration statement with the SEC for the Company's dividend reinvestment and stock purchase plan ("Plan") which was declared effective in February 1999. The Plan commenced on March 1, 1999.

During the year ended December 31, 1999, 1,082 shares were issued and proceeds of approximately \$32 were received from stock purchases and/or dividend reinvestments under the Plan. The Company did not issue any shares under the Plan during the six months ended June 30, 2000.

#### SHAREHOLDER RIGHTS PLAN

On June 10, 1999, the Board of Directors of the Company authorized a dividend distribution of one preferred share purchase right ("Right") for each outstanding share of common stock which were distributed to all holders of record of the common stock on July 6, 1999. Each Right entitles the registered holder to purchase from the Company one one-thousandth of a share of Series A junior participating preferred stock, par value \$0.01 per share ("Preferred Shares"), at a price of \$100.00 per one one-thousandth of a Preferred Share ("Purchase Price"), subject to adjustment as provided in the rights agreement. The Rights expire on July 6, 2009, unless the expiration date is extended or the Right is redeemed or exchanged earlier by the Company.

The Rights are attached to each share of common stock. The Rights are generally exercisable only if a person or group becomes the beneficial owner of 15 percent or more of the outstanding common stock or announces a tender offer for 15 percent or more of the outstanding common stock ("Acquiring Person"). In the event that a person or group becomes an Acquiring Person, each holder of a Right will have the right to receive, upon exercise, common stock having a market value equal to two times the Purchase Price of the Right.

On June 27, 2000, the Company amended its shareholder rights plan to prevent the triggering of such plan as a result of the Mergers.

#### STOCK OPTION PLANS

In 1994, and as subsequently amended, the Company established the Mack-Cali Employee Stock Option Plan ("Employee Plan") and the Mack-Cali Director Stock Option Plan ("Director Plan") under which a total of 5,380,188 shares (subject to adjustment) of the Company's common stock have been reserved for issuance (4,980,188 shares under the Employee Plan and 400,000 shares under the Director Plan). Stock options granted

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under the Employee Plan in 1994 and 1995 have become exercisable over a three-year period and those options granted under the Employee Plan in 1996, 1997, 1998 and 1999 become exercisable over a five-year period. All stock options granted under the Director Plan become exercisable in one year. All options were granted at the fair market value at the dates of grant and have terms of ten years. As of June 30, 2000 and December 31, 1999, the stock options outstanding had a weighted average remaining contractual life of approximately 6.8 and 7.4 years, respectively.

Information regarding the Company's stock option plans is summarized below:

|                                  | Shares<br>Under<br>Options | Weighted<br>Average<br>Exercise<br>Price |
|----------------------------------|----------------------------|--|
| Outstanding at January 1, 1999   | 3,939,982                  | \$33.22                                  |
| Granted                          | 426,400                    | \$25.23                                  |
| Exercised                        | (47,583)                   | \$22.31                                  |
| Lapsed or canceled               | (591,648)                  | \$36.92                                  |
| Outstanding at December 31, 1999 | 3,727,151                  | \$31.86                                  |
| Granted                          |                            |  |
| Exercised                        | (79,910)                   | \$20.90                                  |
| Lapsed or canceled               | (212,423)                  | \$34.91                                  |

| Outs | anding at June                | 30, 2000 |   | 3,434,818              | \$31.93            |
|------|-------------------------------|----------|---|------------------------|--------------------|
| _    | ons exercisable               |          | • | 1,724,920<br>2,246,063 | \$29.78<br>\$31.25 |
|      | able for grant.able for grant |          | • | 662,878<br>875,301     |                    |

#### STOCK WARRANTS

The Company has outstanding 380,000 warrants to purchase an equal number of shares of common stock ("Stock Warrants") at \$33 per share (the market price at date of grant). Such warrants are all currently exercisable and expire on January 31, 2007.

The Company also has outstanding 464,976 Stock Warrants to purchase an equal number of shares of common stock at \$38.75 per share (the market price at date of grant). Such warrants vest equally over a five-year period through December 31, 2001 and expire on December 12, 2007.

As of June 30, 2000 and December 31, 1999, there were a total of 844,976 and 914,976 Stock Warrants outstanding, respectively. As of June 30, 2000 and December 31, 1999 there were 688,985 and 585,989 Stock Warrants exercisable, respectively. During the six months ended June 30, 2000 and 1999, 70,000 and no Stock Warrants were canceled, respectively. No Stock Warrants have been exercised through June 30, 2000.

#### STOCK COMPENSATION

In July 1999, the Company entered into amended and restated employment contracts with six of its then key executive officers which provided for, among other things, compensation in the form of stock awards and associated tax obligation payments. In addition, in December 1999, the Company granted stock awards to certain other officers of the Company. In connection with the stock awards (collectively, "Restricted Stock Awards"), the executive officers and certain other officers are to receive up to a total of 211,593 shares of the Company's common stock vesting over a five-year period contingent upon the Company meeting certain performance and/or stock price appreciation objectives. The Restricted Stock Awards provided to the executive officers and certain other officers were granted under the Employee Plan. Effective January 1, 2000, 31,737 shares of the Company's common stock were issued to the executive officers and certain other officers upon meeting the required objectives.

Pursuant to the Cali Agreement, an aggregate of 38,649 shares of the Company's common stock were issued to Brant Cali and John R. Cali upon vesting of their remaining Restricted Stock Awards.

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#### DEFERRED STOCK COMPENSATION PLAN FOR DIRECTORS

The Deferred Compensation Plan for Directors ("Deferred Compensation Plan"), which commenced January 1, 1999, is a plan which allows non-employee directors of the Company to elect to defer up to 100 percent of their annual retainer fee into deferred stock units. The deferred stock units are convertible into an equal number of shares of common stock upon the directors' termination of service from the Board of Directors or a change in control of the Company, as defined in the plan. Deferred stock units are credited to each director quarterly using the closing price of the Company's common stock on the applicable dividend record date for the respective quarter. Each participating director's account is also credited for an equivalent amount of deferred stock units based on the dividend rate for each quarter.

During 1999, 3,319 deferred stock units were earned. During the six months ended June 30, 2000, 2,132 deferred stock units were earned.

#### EARNINGS PER SHARE

FASB No. 128 requires a dual presentation of basic and diluted EPS on the face of the income statement for all companies with complex capital structures even where the effect of such dilution is not material. Basic EPS excludes dilution and is computed by dividing net income available to common stockholders by the weighted average number of shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock.

The following information presents the Company's results for the three and six month periods ended June 30, 2000 and 1999 in accordance with FASB No. 128:

<TABLE> <CAPTION>

Three Months Ended June 30, 2000 1999

| <\$>                                    | <c></c>           | <c></c>            | <c></c>  | <c></c>   |
|---|-------------------|--------------------|----------|-----------|
| Net income                              | \$94,308          | \$ 94,308          | \$18,686 | \$ 18,686 |
| Add: Net income attributable to         |                   |                    |          |           |
| Operating Partnership - common units    |                   | 13,019             |          | 2,766     |
| Net income attributable to              |                   |                    |          |           |
| Operating Partnership - preferred units |                   | 3 <b>,</b> 765     |          |           |
|   |                   |                    |          |           |
| Adjusted net income                     | \$94 <b>,</b> 308 | \$111 <b>,</b> 092 | \$18,686 | \$ 21,452 |
|   |                   |                    | =======  | ========  |
| Weighted average shares                 | 58,545            | 73,284             | 58,510   | 67,486    |
|   |                   |                    |          |           |
| Per Share                               | \$ 1.61           | \$ 1.52            | \$ 0.32  | \$ 0.32   |
|   |                   |                    |          |           |

</TABLE>

<TABLE>

Six Months Ended June 30, \_\_\_\_\_ Basic EPS Diluted EPS Basic EPS Diluted EPS \_ ------<S> <C> \$130,923 Net income Add: Net income attributable to Operating Partnership - common units 18,126 7,646 Net income attributable to Operating Partnership - preferred units 7,634 \_\_\_\_\_\_\_ \$130,923 \$156,683 \$ 50,750 \$58,396 Adjusted net income 73,237 58,337 67,385 Weighted average shares 58,420 

\$ 2.24 \$ 2.14 \$ 0.87 \$ 0.87

</TABLE>

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The following schedule reconciles the shares used in the basic EPS calculation to the shares used in the diluted EPS calculation:

<TABLE>

|   | Three Months Ended June 30, |                 | Six Mon<br>Ended Ju |                 |
|---|-----------------------------|-----------------|---------------------|-----------------|
|   | 2000                        | 1999            | 2000                | 1999            |
| <s>&lt;</s>   | <c></c>                     | <c></c>         | <c></c>             | <c></c>         |
| Basic EPS Shares:   | 58,545                      | 58,510          | 58,420              | 58,337          |
| Add: Operating Partnership - common units Operating Partnership - preferred units | 8,082                       | 8,663           | 8,107               | 8 <b>,</b> 755  |
| (after conversion to common units)  | 6,457                       |                 | 6 <b>,</b> 537      |                 |
| Stock options   | 200                         | 313             | 173                 | 293             |
| Diluted EPS Shares:   | 73,284                      | 67 <b>,</b> 486 | 73,237              | 67 <b>,</b> 385 |

</TABLE>

Contingent Units and Restricted Stock Awards outstanding in 2000 and 1999, if any, were not included in the computation of diluted EPS as such units were anti-dilutive during each of the periods. Preferred Units outstanding in 1999 were not included in the 1999 computation of diluted EPS as such units were anti-dilutive during the periods.

Pursuant to the Repurchase Program during 1999, the Company purchased for constructive retirement 1,014,500 shares of its outstanding common stock for approximately \$27,500. The Company did not purchase any of its outstanding common stock during the six months ended June 30, 2000.

#### 16. SEGMENT REPORTING

The Company operates in one business segment - real estate. The Company provides leasing, management, acquisition, development, construction and tenant-related services for its portfolio. The Company does not have any foreign operations. The accounting policies of the segments are the same as those described in Note 2, excluding straight-line rent adjustments and depreciation and amortization.

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Selected results of operations for the three and six month periods ended June 30, 2000 and 1999 and selected asset information as of June 30, 2000 and December 31, 1999 regarding the Company's operating segment are as follows:

### <TABLE> <CAPTION>

| <caption></caption>               | Total<br>Segment | Corporate &<br>Other (e) | Total<br>Company       |
|-----------------------------------|------------------|--------------------------|------------------------|
| <\$>                              |                  | <c></c>                  | <c></c>                |
| TOTAL CONTRACT REVENUES (a):      | .07              | 107                      |                        |
| Three months ended:               |                  |                          |                        |
| June 30, 2000                     | \$ 140,117       | \$ 2,372                 | \$ 142,489 (f)         |
| June 30, 1999                     | 132,575          | 567                      | 133,142 (g)            |
| Six months ended:                 | ,                |                          |                        |
| June 30, 2000                     | \$ 280,258       | \$ 3,020                 | \$ 283,278 (h)         |
| June 30, 1999                     | 264,344          | 142                      | 264,486 (i)            |
|                                   |                  |                          |                        |
| TOTAL OPERATING AND INTEREST EXPE | NSES (b):        |                          |                        |
| Three months ended:               |                  |                          |                        |
| June 30, 2000                     | \$ 46,079        | ·                        | \$ 73 <b>,</b> 563 (j) |
| June 30, 1999                     | 44,567           | 28,164                   | 72 <b>,</b> 731 (k)    |
| Six months ended:                 |                  |                          |                        |
| June 30, 2000                     | \$ 92,809        |                          |                        |
| June 30, 1999                     | 87 <b>,</b> 723  | 57,115                   | 144,838 (m)            |
| NET OPERATING INCOME (c):         |                  |                          |                        |
| Three months ended:               |                  |                          |                        |
| June 30, 2000                     | \$ 94,038        | \$ (25,112)              | \$ 68,926 (f) (j)      |
| June 30, 1999                     | 88,008           | (27,597)                 | 60,411 (g) (k)         |
| Six months ended:                 | 00,000           | (21,391)                 | 00,411 (g) (k)         |
| June 30, 2000                     | \$ 187,449       | \$ (53,098)              | \$ 134,351 (h) (l)     |
| June 30, 1999                     | 176,621          | (56, 973)                | 119,648 (i) (m)        |
| ounc 30, 1939                     | 170,021          | (30,373)                 | 110,040 (1) (11)       |
| TOTAL ASSETS:                     |                  |                          |                        |
| June 30, 2000                     | \$3,567,243      | \$ 60,861                | \$3,628,104            |
| December 31, 1999                 | 3,576,806        | 52 <b>,</b> 795          | 3,629,601              |
|                                   |                  |                          |                        |
| TOTAL LONG-LIVED ASSETS (d):      |                  |                          |                        |
| June 30, 2000                     | \$3,481,751      |                          |                        |
| December 31, 1999                 | 3,510,285        | 30,318                   | 3,540,603              |
| ·<br>                             |                  |                          |                        |

</TABLE>

- (a) Total contract revenues represent all revenues during the period (including the Company's share of net income from unconsolidated joint ventures), excluding adjustments for straight-lining of rents and the Company's share of straight-line rent adjustments from unconsolidated joint ventures. All interest income is excluded from segment amounts and is classified in Corporate & Other for all periods.
- (b) Total operating and interest expenses represent the sum of real estate taxes, utilities, operating services, general and administrative and interest expense. All interest expense (including for property-level mortgages) is excluded from segment amounts and is classified in Corporate and Other for all periods.
- (c) Net operating income represents total contract revenues [as defined in Note (a)] less total operating and interest expenses [as defined in Note (b)] for the period.
- (d) Long-lived assets are comprised of total rental property, unbilled rents receivable and investments in unconsolidated joint ventures.
- (e) Corporate & Other represents all corporate-level items (including interest and other investment income, interest expense and non-property general and administrative expense) as well as intercompany eliminations necessary to reconcile to consolidated Company totals.
- (f) Excludes \$3,403 adjustments for straight-lining of rents and (\$3) for the Company's share of straight-line rent adjustments from unconsolidated joint ventures.
- (g) Excludes \$3,859 of adjustments for straight-lining of rents and (\$26) for the Company's share of straight-line rent adjustments from unconsolidated joint ventures.
- (h) Excludes \$5,536 of adjustments for straight-lining of rents and \$54 for the Company's share of straight-line rent adjustments from unconsolidated joint ventures.
- (i) Excludes \$7,422 of adjustments for straight-lining of rents and (\$44) for the Company's share of straight line rent adjustments from unconsolidated joint ventures.

- (j) Excludes \$22,945 of depreciation and amortization and non-recurring charges of \$9.228.
- (k) Excludes \$22,465 of depreciation and amortization and non-recurring charges of \$16,458.
- (1) Excludes \$45,127 of depreciation and amortization and non-recurring charges of \$9,228.
- (m) Excludes \$44,434 of depreciation and amortization and non-recurring charges of \$16,458.

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#### 17. IMPACT OF RECENTLY-ISSUED ACCOUNTING STANDARDS

In June 1998, the FASB issued Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities ("FASB No. 133"). FASB No. 133 is effective for all fiscal quarters of all fiscal years beginning after June 15, 1999. In June 1999, the FASB delayed the implementation date of FASB No. 133 by one year (January 1, 2001 for the Company). FASB No. 133 requires that all derivative instruments be recorded on the balance sheet at their fair value. Changes in the fair value of derivatives are recorded each period in current earnings or other comprehensive income, depending on whether a derivative is designated as part of a hedge transaction and, if it is, the type of hedge transaction. Management of the Company anticipates that, due to its limited use of derivative instruments, the adoption of FASB No. 133 will not have a significant effect on the Company's results of operations or its financial position.

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#### MACK-CALI REALTY CORPORATION AND SUBSIDIARIES

# ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Consolidated Financial Statements of Mack-Cali Realty Corporation and the notes thereto. Certain defined terms used herein have the meaning ascribed to them in the Consolidated Financial Statements.

The following comparisons for the three and six month periods ended June 30, 2000 ("2000"), as compared to the three and six month periods ended June 30, 1999 ("1999") make reference to the following: (i) the effect of the "Same-Store Properties," which represents all in-service properties owned by the Company at March 31, 1999 (for the three-month period comparisons), and which represents all in-service properties owned by the Company at December 31, 1998 (for the six-month period comparisons), all such properties being owned by the Company for the entirety of both periods being compared, (ii) the effect of the "Acquired Properties," which represents all properties acquired or placed in service by the Company from April 1, 1999 through June 30, 2000 (for the three-month period comparisons), and which represents all properties acquired or placed in-service by the Company from January 1, 1999 through June 30, 2000 (for the six-month period comparisons), and (iii) the effect of the "Dispositions," which represents the Company's sales of rental property during the respective periods.

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<TABLE> <CAPTION>

THREE MONTHS ENDED JUNE 30, 2000 COMPARED TO THREE MONTHS ENDED JUNE 30, 1999

|   | Quarter Ended           |                     |                   |         |  |  |  |
|---|-------------------------|---------------------|-------------------|---------|--|--|--|
|   | June 30, Dollar Percent |                     |                   |         |  |  |  |
| (IN THOUSANDS)                          | 2000                    | 1999                | Change            | Change  |  |  |  |
|   |                         |                     |                   |         |  |  |  |
| <\$>                                    | <c></c>                 | <c></c>             | <c></c>           | <c></c> |  |  |  |
| REVENUE FROM RENTAL OPERATIONS:         |                         |                     |                   |         |  |  |  |
| Base rents                              | \$ 122 <b>,</b> 072     | \$ 116 <b>,</b> 499 | \$ 5 <b>,</b> 573 | 4.8%    |  |  |  |
| Escalations and recoveries from tenants | 14,627                  | 16,366              | (1,739)           | (10.6)  |  |  |  |
| Parking and other                       | 6,128                   | 3,061               | 3,067             | 100.2   |  |  |  |

| Sub-total                             | 142,827          | 135 <b>,</b> 926 | 6 <b>,</b> 901   | 5.1       |
|---------------------------------------|------------------|------------------|------------------|-----------|
| Equity in earnings of                 |                  |                  |                  |           |
| unconsolidated joint ventures         | 1.070            | 834              | 236              | 28.3      |
| Interest income                       | 1,992            |                  | 1,777            |           |
|                                       |                  |                  |                  |           |
| Total revenues                        | 145,889          | 136,975          | 8,914            | 6.5       |
|                                       |                  |                  |                  |           |
| PROPERTY EXPENSES:                    | 4.4 500          | 4.4.000          | 505              |           |
| Real estate taxes                     | 14,733           | 14,208           | 525              | 3.7       |
| Jtilities                             | 10,014           | 9,829            | 185              | 1.9       |
| Operating services                    | 16,822           | 17,429           | (607)            | (3.5)     |
| Sub-total                             | 41,569           | 41,466           | 103              | 0.2       |
| General and administrative            | 5 <b>,</b> 159   | 5,568            | (409)            | (7.3)     |
| Depreciation and amortization         | 22,945           | •                | 480              | 2.1       |
| Interest expense                      | 26,835           | •                | 1,138            | 4.4       |
| Non-recurring charges                 | 9,228            | •                | (7,230)          |           |
|                                       |                  |                  |                  |           |
| Total expenses                        | 105 <b>,</b> 736 | 111,654<br>      | (5 <b>,</b> 918) | (5.3)<br> |
| Income before gain on sales of rental |                  |                  |                  |           |
| property and minority interests       | 40.153           | 25,321           | 14,832           | 58.6      |
| Gain on sales of rental property      | 73,921           |                  | 73,921           |           |
|                                       |                  |                  |                  |           |
| Income before minority interests      | 114,074          | 25,321           | 88 <b>,</b> 753  | 350.5     |
| MINORITY INTERESTS:                   |                  |                  |                  |           |
| Operating Partnership                 | (16,784)         | (6,635)          | (10,149)         | 153.0     |
| Partially-owned properties            | (2,982)          |                  | (2,982)          |           |
|                                       |                  |                  |                  |           |
| Net income                            | \$ 94,308        | \$ 18,686        | \$ 75,622        | 404.7%    |

</TABLE>

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The following is a summary of the changes in revenue from rental operations and property expenses divided into Acquired Properties, Same-Store Properties and Dispositions (in thousands):

<TABLE>

| \111DHD>            |
|---------------------|
| <caption></caption> |

| Dispositions  | Total Co | ompany  | Acqui<br>Proper |         |          | Store<br>rties |         |
|---|----------|---------|-----------------|---------|----------|----------------|---------|
|   | Dollar   | Percent | Dollar          | Percent | Dollar   | Percent        | Dollar  |
| Percent Change Change                                       | Change   | Change  | Change          | Change  | Change   | Change         |         |
|   | <c></c>  | <c></c> | <c></c>         | <c></c> | <c></c>  | <c></c>        | <c></c> |
| REVENUE FROM RENTAL OPERATIONS: Base rents \$(3,610) (3.1)% | \$ 5,573 | 4.8%    | \$ 4,833        | 4.2%    | \$ 4,350 | 3.7%           |         |
| Escalations and recoveries from tenants (1,213) (7.4)       | (1,739)  | (10.6)  | 232             | 1.4     | (758)    | (4.6)          |         |
| Parking and other (245) (8.0)                               | 3,067    | 100.2   | 47              | 1.5     | 3,265    | 106.7          |         |
| Totals<br>\$(5,068) (3.7)%                                  | \$ 6,901 | 5.1%    | \$ 5,112        |         |          | 5.0%           |         |
|   |          |         |                 |         |          |                |         |
| PROPERTY EXPENSES: Real estate taxes (451) (3.2)%           | \$ 525   | 3.7%    | \$ 523          | 3.7%    | \$ 453   | 3.2%           | \$      |
| Utilities (4.4)   | 185      | 1.9     | 243             | 2.5     | 373      | 3.8            |         |
| Operating services  | (607)    | (3.5)   | 933             | 5.3     | (861)    | (4.9)          |         |

\_\_\_\_\_

OTHER DATA:

Number of Consolidated Properties 254 11 243 5

Square feet (in thousands) 26,865 1,255 25,610 1,359

</TABLE>

Base rents for the Same-Store Properties increased \$4.4 million, or 3.7 percent, for 2000 as compared to 1999, due primarily to rental rate increases in 2000. Escalations and recoveries from tenants for the Same-Store Properties decreased \$0.8 million, or 4.6 percent, for 2000 over 1999, due primarily to the recovery of a decreased amount of total property expenses, as well as fewer settle-up billings during the same period in 2000. Parking and other income for the Same-Store Properties increased \$3.3 million, or 106.7 percent, due primarily to increased lease termination fees in 2000.

Real estate taxes on the Same-Store Properties increased \$0.5 million, or 3.2 percent, for 2000 as compared to 1999, due primarily to property tax rate increases in certain municipalities in 2000. Utilities for the Same-Store Properties increased \$0.4 million, or 3.8 percent, for 2000 as compared to 1999, due primarily to increased usage in 2000. Operating services for the Same-Store Properties decreased \$0.9 million, or 4.9 percent, due primarily to decreased salaries.

Equity in earnings of unconsolidated joint ventures increased 0.2 million, or 28.3 percent, in 2000 as compared to 1999. This is due primarily to increased joint venture investments made by the Company (see Note 4 to the Financial Statements).

Interest income increased \$1.8 million, or 826.5 percent, for 2000 as compared to 1999, due primarily to the effect of proceeds from the Dispositions in 2000 being invested in cash and cash equivalents.

General and administrative expense decreased by \$0.4 million, or 7.3 percent, for 2000 as compared to 1999. This decrease is due primarily to decreased payroll and related costs in 2000.

Depreciation and amortization increased by \$0.5 million, or 2.1 percent, for 2000 over 1999. Of this increase, \$0.9 million or 4.0 percent, is attributable to the Acquired Properties, and \$0.5 million, or 2.3 percent, due to the Same-Store Properties, partially offset by a decrease of \$0.9 million, or 4.2 percent, due to the Dispositions.

Interest expense increased \$1.1 million, or 4.4 percent, for 2000 as compared to 1999. This increase is due primarily to the increase in LIBOR which resulted in higher borrowing costs on floating rate debt.

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Non-recurring charges of \$9.2 million were incurred in 2000, as a result of the resignations of Brant Cali and John R. Cali (see Note 13 to the Financial Statements). Non-recurring charges of \$16.5 million were incurred in 1999, as a result of the resignation of Thomas A. Rizk (see Note 13 to the Financial Statements).

Income before gain on sales of rental property and minority interests increased to \$40.2 million in 2000 from \$25.3 million in 1999. The increase of approximately \$14.9 million is due to the factors discussed above.

Net income increased by \$75.6 million, from \$18.7 million in 1999 to \$94.3 million in 2000. This increase was a result of an increase in income before gain on sales of rental property and minority interests of \$14.9 million, and gain on sales of rental property of \$73.9 million in 2000. These were partially offset by an increase in minority interests of \$13.2 million.

SIX MONTHS ENDED JUNE 30, 2000 COMPARED TO SIX MONTHS ENDED JUNE 30, 1999 <TABLE> <CAPTION>

|  | Six Mont<br>June              |                               | Dollar                   | Percent             |
|--|-------------------------------|-------------------------------|--------------------------|---------------------|
| (IN THOUSANDS)   | 2000                          | 1999                          | Change                   | Change              |
| <pre><s> REVENUE FROM RENTAL OPERATIONS:</s></pre>                   | <c></c>                       | <c></c>                       | <c></c>                  | <c></c>             |
| Base rents Escalations and recoveries from tenants Parking and other | \$ 243,670<br>31,295<br>9,450 | \$ 232,579<br>31,226<br>6,961 | \$ 11,091<br>69<br>2,489 | 4.8%<br>0.2<br>35.8 |

| Sub-total                                      | 284,415  | 270 <b>,</b> 766 | 13,649          | 5.0    |
|--|----------|------------------|-----------------|--------|
| Equity in earnings of                          |          |                  |                 |        |
| unconsolidated joint ventures                  | 2.207    | 62.8             | 1,579           | 251.4  |
| Interest income                                | 2,246    | 470              |                 | 377.9  |
|  |          |                  |                 |        |
| Total revenues                                 | 288,868  | 271,864          | 17,004          | 6.3    |
|  |          |                  |                 |        |
| PROPERTY EXPENSES:                             |          |                  |                 |        |
| Real estate taxes                              | 29,437   | 28,051           |                 | 4.9    |
| Utilities                                      | 20,393   | 19,421           | 972             | 5.0    |
| Operating services                             | 34,564   | 34,516           | 48              | 0.1    |
| Sub-total                                      | 84,394   | 81 <b>,</b> 988  | 2,406           | 2.9    |
| General and administrative                     | 11,272   | 13,531           | (2,259)         | (16.7) |
| Depreciation and amortization                  | 45,127   | 44,434           | 693             | 1.6    |
| Interest expense                               | 53,261   | •                |                 | 8.0    |
| Non-recurring charges                          | 9,228    | 16,458           |                 |        |
|  |          |                  |                 |        |
| Total expenses                                 | 203,282  | 205 <b>,</b> 730 | (2,448)         | (1.2)  |
| Tanana la faus main an anlar                   |          |                  |                 |        |
| Income before gain on sales of rental property |          |                  |                 |        |
| and minority interests                         | 95 596   | 66,134           | 19,452          | 20 /   |
| Gain on sales of rental property               | 76,169   |                  | 76,169          | 27.4   |
|  |          |                  |                 |        |
| Income before minority interests               | 161,755  | 66,134           | 95 <b>,</b> 621 | 144.6  |
| MINORITY INTERESTS:                            | ,        | ,                | ,               |        |
| Operating Partnership                          | (25,760) | (15,384)         | (10,376)        | 67.4   |
|  | (5,072)  |                  | (5,072)         |        |
| Partially-owned properties                     |          |                  |                 |        |
| Partially-owned properties                     |          |                  |                 |        |

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The following is a summary of the changes in revenue from rental operations and property expenses divided into Acquired Properties, Same-Store Properties and Dispositions (in thousands):

#### <TABLE>

<CAPTION>

| Dispositions   | Total (  | Company | Prope    | rired<br>erties | Same-    |         |         |
|--|----------|---------|----------|-----------------|----------|---------|---------|
| Percent  | Dollar   | Percent | Dollar   | Percent         | Dollar   | Percent | Dollar  |
| Change Change  | Change   | Change  | Change   | Change          | Change   | Change  |         |
| <pre><s> <c></c></s></pre>   | <c></c>  | <c></c> | <c></c>  | <c></c>         | <c></c>  | <c></c> | <c></c> |
| REVENUE FROM RENTAL OPERATIONS: Base rents \$(4,097) (1.8)% Escalations and recoveries | \$11,091 | 4.8%    | \$ 8,576 | 3.8%            | \$ 6,612 | 2.8%    |         |
| from tenants   | 69       | 0.2     | 519      | 1.6             | 687      | 2.2     |         |
| (1,137) (3.6) Parking and other (239) (3.4)  | 2,489    | 35.8    | 61       | 0.9             | 2,667    | 38.3    |         |
| Totals<br>\$(5,473) (2.0)%   | •        | 5.0%    | ,        |                 | \$ 9,966 |         |         |
| ===========  |          |         |          |                 |          |         |         |
| PROPERTY EXPENSES: Real estate taxes (468) (1.7)%                                      | \$ 1,386 | 4.9%    | \$ 913   | 3.3%            | \$ 941   | 3.3%    | \$      |
| Utilities (504) (2.6)  | 972      | 5.0     | 467      | 2.4             | 1,009    | 5.2     |         |
| Operating services   | 48       | 0.1     | 1,500    | 4.3             | (754)    | (2.2)   |         |

\$ 2,406 2.9% \$ 2,880 3.5% Totals \$ 1,196 1.4%

(2.0)%

OTHER DATA:

\$(1,670)

Number of Consolidated Properties 254 15 239

Square feet (in thousands) 26,865 1,389 25,476

1,359 </TABLE>

Base rents for the Same-Store Properties increased \$6.6 million, or 2.8 percent, for 2000 as compared to 1999, due primarily to rental rate increases in 2000. Escalations and recoveries from tenants for the Same-Store Properties increased \$0.7 million, or 2.2 percent, for 2000 over 1999, due primarily to the recovery of an increased amount of total property expenses, as well as additional settle-up billings in 2000. Parking and other income for the Same-Store Properties increased \$2.7 million, or 38.3 percent, due primarily to increased lease termination fees received in 2000.

Real estate taxes on the Same-Store Properties increased \$0.9 million, or 3.3 percent, for 2000 as compared to 1999, due primarily to property tax rate increases in certain municipalities in 2000. Utilities for the Same-Store Properties increased \$1.0 million, or 5.2 percent, for 2000 as compared to 1999, due primarily to increased usage in 2000. Operating services for the Same-Store Properties decreased \$0.8 million, or 2.2 percent, due primarily to decreased salaries.

Equity in earnings of unconsolidated joint ventures increased \$1.6 million, or 251.4 percent, in 2000 as compared to 1999. This is due primarily to increased joint venture investments made by the Company (see Note 4 to the Financial Statements).

Interest income increased \$1.8 million, or 377.9 percent, for 2000 as compared to 1999, due primarily to the effect of proceeds from the Dispositions in 2000 being invested in cash and cash equivalents.

General and administrative expense decreased by \$2.3 million, or 16.7 percent, for 2000 as compared to 1999. This decrease is due primarily to decreased payroll and related costs in 2000.

Depreciation and amortization increased by \$0.7 million, or 1.6 percent, for 2000 over 1999. Of this increase, \$1.6 million or 3.6 percent, is attributable to the Acquired Properties and \$0.9 million, or 2.1 percent, due to the Same-Store Properties, partially offset by a decrease of \$1.8 million, or 4.1 percent, due to the Dispositions.

Interest expense increased \$3.9 million, or 8.0 percent, for 2000 as compared to 1999. This increase is due primarily to the replacement in 1999 of short-term credit facility borrowings with long-term fixed rate unsecured notes.

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Non-recurring charges of \$9.2 million were incurred in 2000, as a result of the resignations of Brant Cali and John R. Cali (see Note 13 to the Financial Statements). Non-recurring charges of \$16.5 million were incurred in 1999, as a result of the resignation of Thomas A. Rizk (see Note 13 to the Financial Statements).

Income before gain on sales of rental property and minority interests increased to \$85.6 million in 2000 from \$66.1 million in 1999. The increase of approximately \$19.5 million is due to the factors discussed above.

Net income increased by \$80.1 million, from \$50.8 million in 1999 to \$130.9 million in 2000. This increase was a result of an increase in income before gain on sales of rental property and minority interests of \$19.5 million and gain on sales of rental property of \$76.1 million in 2000. These were partially offset by an increase in minority interests of \$15.5 million.

#### LIQUIDITY AND CAPITAL RESOURCES

STATEMENT OF CASH FLOWS During the six months ended June 30, 2000, the Company generated \$120.6 million in cash flows from operating activities, and together with \$435.0 million in borrowings from the Company's revolving credit facilities, \$235.8 million in proceeds from sales of rental property, \$7.1 million in distributions received from unconsolidated joint ventures, \$1.7 million in proceeds from stock options exercised and \$0.6 million from restricted cash, used an aggregate of approximately \$800.8 million to acquire properties and land parcels and pay for other tenant and building improvements totaling \$170.1 million, repay outstanding borrowings on its

revolving credit facilities and other mortgage debt of \$438.1 million, pay quarterly dividends and distributions of \$85.0 million, invest \$11.0 million in unconsolidated joint ventures, distribute \$88.7 million to minority interest in partially-owned properties, pay financing costs of \$6.0 million and increase the Company's cash and cash equivalents by \$1.9 million.

#### CAPTTALTZATION

In August 1998, the Board of Directors of the Company authorized a share repurchase program under which the Company was permitted to purchase up to \$100.0 million of the Company's outstanding common stock. Purchases could be made from time to time in open market transactions at prevailing prices or through privately negotiated transactions. Subsequently, through December 31, 1999, the Company purchased for constructive retirement, 1,869,200 shares of its outstanding common stock for an aggregate cost of approximately \$52.6 million. Concurrent with these purchases, the Company sold to the Operating Partnership 1,869,200 common units for approximately \$52.6 million. The Company did not purchase any of its outstanding common stock during the six months ended June 30, 2000.

As of June 30, 2000, the Company's total indebtedness of \$1.5 billion (weighted average interest rate of 7.28 percent) was comprised of \$247.9 million of revolving credit facility borrowings and other variable rate mortgage debt (weighted average rate of 7.46 percent) and fixed rate debt of \$1.2 billion (weighted average rate of 7.24 percent).

As of June 30, 2000, the Company had outstanding borrowings of \$215.7 million under its revolving credit facilities (with aggregate borrowing capacity of \$900.0 million). The total outstanding borrowings were from the 2000 Unsecured Facility, with no outstanding borrowings under the Prudential Facility. The interest rate on outstanding borrowings under the 2000 Unsecured Facility is currently LIBOR plus 80 basis points. The Company may instead elect an interest rate representing the higher of the lender's prime rate or the Federal Funds rate plus 50 basis points. Based upon a change in the Company's unsecured debt rating, the interest rate will be changed on a sliding scale. The 2000 Unsecured Facility also requires a 20 basis point facility fee on the current borrowing capacity payable quarterly in arrears. Subject to certain conditions, the Company has the ability to increase the borrowing capacity of the 2000 Unsecured Facility up to \$1.0 billion. The 2000 Unsecured Facility matures in June 2003, with an extension option of one year, which would require a payment of 25 basis points of the then borrowing capacity of the credit line upon exercise. The Prudential Facility carries an interest rate of 110 basis points over LIBOR and matures in June 2001.

The terms of the 2000 Unsecured Facility include certain restrictions and covenants which limit, among other things, the payment of dividends (as discussed below), the incurrence of additional indebtedness, the incurrence of liens and the disposition of assets, and which require compliance with financial ratios relating to the maximum leverage ratio,

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the maximum amount of secured indebtedness, the minimum amount of tangible net worth, the minimum amount of debt service coverage, the minimum amount of fixed charge coverage, the maximum amount of unsecured indebtedness, the minimum amount of unencumbered property debt service coverage and certain investment limitations. The dividend restriction referred to above provides that, except to enable the Company to continue to qualify as a REIT under the Code, the Company will not during any four consecutive fiscal quarters make distributions with respect to common stock or other equity interests in an aggregate amount in excess of 90 percent of funds from operations (as defined) for such period, subject to certain other adjustments.

The Company has three investment grade credit ratings. Standard & Poor's Rating Services ("S&P") and Fitch IBCA ("Fitch") have each assigned their BBB rating to existing and prospective senior unsecured debt of the Operating Partnership. S&P and Fitch have also assigned their BBB- rating to prospective preferred stock offerings of the Company. Moody's Investors Service has assigned its Baa3 rating to the existing and prospective senior unsecured debt of the Operating Partnership and its Ba1 rating to prospective preferred stock offerings of the Company.

The terms of the Company's unsecured corporate debt include certain restrictions and covenants which require compliance with financial ratios relating to the maximum amount of debt leverage, the maximum amount of secured indebtedness, the minimum amount of debt service coverage and the maximum amount of unsecured debt as a percent of unsecured assets.

As of June 30, 2000, the Company had 225 unencumbered properties, totaling 20.4 million square feet, representing 76.0 percent of the Company's total portfolio on a square footage basis.

The Company has an effective shelf registration statement with the SEC for an aggregate amount of \$2.0 billion in equity securities of the Company. The

Company and Operating Partnership also have an effective shelf registration statement with the SEC for an aggregate of \$2.0 billion in debt securities, preferred stock and preferred stock represented by depositary shares, under which the Operating Partnership has issued an aggregate of \$785.3 million of unsecured corporate debt. The Company also has an effective registration statement with the SEC for a dividend reinvestment and stock purchase plan, which commenced in March 1999.

Historically, rental revenue has been the principal source of funds to pay operating expenses, debt service and capital expenditures, excluding non-recurring capital expenditures. Management believes that the Company will have access to the capital resources necessary to expand and develop its business. To the extent that the Company's cash flow from operating activities is insufficient to finance its non-recurring capital expenditures such as property acquisition and construction project costs and other capital expenditures, the Company expects to finance such activities through borrowings under its revolving credit facilities and other debt and equity financing.

The Company expects to meet its short-term liquidity requirements generally through its working capital and net cash provided by operating activities, along with the 2000 Unsecured Facility and the Prudential Facility. The Company is frequently examining potential property acquisitions and construction projects and, at any given time, one or more of such acquisitions or construction projects may be under consideration. Accordingly, the ability to fund property acquisitions and construction projects is a major part of the Company's financing requirements. The Company expects to meet its financing requirements through funds generated from operating activities, proceeds from property sales, long-term or short-term borrowings (including draws on the Company's revolving credit facilities) and the issuance of additional debt or equity securities. In addition, the Company anticipates utilizing the 2000 Unsecured Facility and the Prudential Facility primarily to fund property acquisitions and construction projects.

As of June 30, 2000, the Company's total debt had a weighted average term to maturity of 5.1 years. The Company does not intend to reserve funds to retire the Company's unsecured corporate debt, Harborside mortgages, \$150.0 Million Prudential Mortgage Loan, its other property mortgages or other long-term mortgages and loans payable upon maturity. Instead, the Company will seek to refinance such debt at maturity or retire such debt through the issuance of additional equity or debt securities. The Company is reviewing various refinancing options, including the issuance of additional unsecured corporate debt, preferred stock, and/or obtaining additional mortgage debt, some or all of which may be completed during 2000. The Company anticipates that its available cash and cash equivalents and cash flows from operating activities, together with cash available from borrowings and other

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sources, will be adequate to meet the Company's capital and liquidity needs both in the short and long-term. However, if these sources of funds are insufficient or unavailable, the Company's ability to make the expected distributions discussed below may be adversely affected.

To maintain its qualification as a REIT, the Company must make annual distributions to its stockholders of at least 95 percent of its REIT taxable income, determined without regard to the dividends paid deduction and by excluding net capital gains. Moreover, the Company intends to continue to make regular quarterly distributions to its stockholders which, based upon current policy, in the aggregate would equal approximately \$136.6 million on an annualized basis. However, any such distribution, whether for federal income tax purposes or otherwise, would only be paid out of available cash after meeting both operating requirements and scheduled debt service on mortgages and loans payable.

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#### SIGNIFICANT TENANTS

The following table sets forth a schedule of the Company's 20 largest tenants for the Consolidated Properties as of June 30, 2000, based upon annualized base roots:

<TABLE>

| Year of                            | Number of  | Page Pental    | Annualized Base   | Foot             | Total Company    |
|------------------------------------|------------|----------------|-------------------|------------------|------------------|
| Lease                              | Number of  | Dase Rental    | Annualized base   | reet             | TOTAL COMPANY    |
| Expiration                         | Properties | Revenue(\$)(1) | Rental Revenue(%) | Leased           | Leased Sq.Ft.(%) |
|                                    |            |                |                   |                  |                  |
|                                    |            | _              |                   |                  |                  |
| <\$><br><c></c>                    | <c></c>    | <c></c>        | <c></c>           | <c></c>          | <c></c>          |
| Donaldson, Lufkin &                |            |                |                   |                  |                  |
| Jenrette Securities Corp.          | 1          | 8,316,096      | 1.8               | 271,953          | 1.1              |
| 2011                               |            |                |                   |                  |                  |
| AT&T Wireless Services             | 2          | 8,199,960      | 1.7               | 382,030          | 1.5              |
| 2007 (2) AT&T Corporation          | 4          | 8,069,341      | 1.7               | 520,496          | 2.0              |
| 2009 (3)                           | 4          | 0,000,541      | 1.7               | 320,430          | 2.0              |
| Keystone Mercy Health Plan         | 3          | 7,532,982      | 1.6               | 330,394          | 1.3              |
| 2015 (4)                           |            |                |                   |                  |                  |
| IBM Corporation                    | 4          | 7,028,473      | 1.5               | 362 <b>,</b> 753 | 1.4              |
| 2007 (5) Prentice-Hall Inc.        | 1          | 6,744,495      | 1.4               | 474,801          | 1.9              |
| 2014                               | 1          | 0,744,455      | 1.7               | 4/4,001          | 1.9              |
| Allstate Insurance Company         | 9          | 5,863,006      | 1.2               | 270,154          | 1.1              |
| 2009 (6)                           |            |                |                   |                  |                  |
| Nabisco Inc.                       | 3          | 5,694,073      | 1.2               | 310,243          | 1.2              |
| 2005 (7) Toys `R' US - NJ, Inc.    | 1          | 5,342,672      | 1.1               | 242,518          | 0.9              |
| 2012                               | 1          | 3,342,072      | 1.1               | 242,310          | 0.9              |
| American Institute of Certified    |            |                |                   |                  |                  |
| Public Accountants                 | 1          | 4,981,357      | 1.1               | 249,768          | 1.0              |
| 2012                               |            |                |                   |                  |                  |
| Board of Gov./Federal Reserve      | 1          | 4,694,247      | 1.0               | 117,008          | 0.5              |
| 2009 (8) Dean Witter Trust Company | 1          | 4,319,507      | 0.9               | 221,019          | 0.9              |
| 2008                               | _          | 4,313,307      | 0.9               | 221,019          | 0.9              |
| Winston & Strawn                   | 1          | 4,302,008      | 0.9               | 108,100          | 0.4              |
| 2003                               |            |                |                   |                  |                  |
| CMP Media Inc.                     | 1          | 4,206,598      | 0.9               | 206,274          | 0.8              |
| 2014 KPMG Peat Marwick, LLP        | 2          | 3,824,080      | 0.8               | 161,760          | 0.6              |
| 2007 (9)                           | ۷          | 3,024,000      | 0.0               | 101,700          | 0.0              |
| Move.com                           | 1          | 3,701,763      | 0.8               | 94,917           | 0.4              |
| 2006                               |            |                |                   |                  |                  |
| Bank of Tokyo - Mitsubishi Ltd.    | 1          | 3,378,924      | 0.7               | 137,076          | 0.5              |
| 2009 Bankers Trust Harborside Inc. | 1          | 3,272,500      | 0.7               | 385,000          | 1.5              |
| 2003                               | 1          | 3,212,300      | 0.7               | 303,000          | Τ•Ο              |
| Cendant Operations Inc.            | 1          | 3,117,051      | 0.7               | 148,431          | 0.6              |
| 2008                               |            | •              |                   | -                |                  |
| Deloitte & Touche USA, LLP<br>2002 |            |                |                   |                  |                  |
| Totals                             |            |                | 22.4              |                  |                  |

\_\_\_\_\_

#### </TABLE>

- (1) Annualized base rental revenue is based on actual June 2000 billings times 12. For leases whose rent commences after July 1, 2000, annualized base rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above.
- (2) 12,150 square feet expire September 2004; 345,799 square feet expire March 2007; 24,081 square feet expire June 2007.
- (3) 3,950 square feet expire August 2000; 66,268 square feet expire December 2000; 63,278 square feet expire May 2004; 387,000 square feet expire January 2009.
- (4) 27,245 square feet expire January 2003; 303,149 square feet expire April 2015.
- (5) 28,289 square feet expire January 2002; 1,065 square feet expire November 2002; 85,000 square feet expire December 2005; 248,399 square feet expire December 2007.
- (6) 22,444 square feet expire July 2001; 47,364 square feet expire September 2002; 18,882 square feet expire April 2003; 2,867 square feet expire January 2004; 36,305 square feet expire January 2005; 23,024 square feet expire October 2005; 6,108 square feet expire August 2006; 70,517 square feet expire June 2007; 31,143 square feet expire April 2008; 11,500 square feet expire April 2009.
- (7) 9,865 square feet expire September 2001; 300,378 square feet expire December 2005.
- (8) 94,719 square feet expire May 2005; 22,289 square feet expire July 2009.
- (9) 104,556 square feet expire September 2002; 57,204 square feet expire July 2007.

#### SCHEDULE OF LEASE EXPIRATIONS

The following table sets forth a schedule of the lease expirations for the total of the Company's office, office/flex, industrial/warehouse and stand-alone retail properties, included in the Consolidated Properties, beginning July 1, 2000, assuming that none of the tenants exercise renewal options:

<TABLE>

| Year Of<br>Expiration   | Number Of<br>Leases<br>Expiring(1) | To Expiring<br>Leases | Percentage Of<br>Total Leased<br>Square Feet<br>Represented By<br>Expiring<br>Leases(%)(2) | Revenue Under<br>Expiring | By Expiring       | Annual Base<br>Rent Under<br>Expiring |
|-------------------------|------------------------------------|-----------------------|--|---------------------------|-------------------|---------------------------------------|
| <s> 7/1/00-12/31/00</s> | <c><br/>256</c>                    | <c><br/>1,490,198</c> | <c><br/>5.8</c>  | <c><br/>26,192,268</c>    | <c><br/>17.58</c> | <c><br/>5.6</c>                       |
| 2001                    | 527                                | 2,834,176             | 11.1   | 45,918,474                | 16.20             | 9.7                                   |
| 2002                    | 536                                | 3,585,845             | 14.0   | 62,957,243                | 17.56             | 13.3                                  |
| 2003                    | 448                                | 3,717,746             | 14.5   | 65,181,163                | 17.53             | 13.8                                  |
| 2004                    | 334                                | 2,323,366             | 9.1  | 44,334,554                | 19.08             | 9.4                                   |
| 2005                    | 286                                | 2,859,481             | 11.2   | 56,116,970                | 19.62             | 11.9                                  |
| 2006                    | 105                                | 1,412,989             | 5.5  | 29,696,175                | 21.02             | 6.3                                   |
| 2007                    | 64                                 | 1,521,732             | 5.9  | 31,383,457                | 20.62             | 6.7                                   |
| 2008                    | 40                                 | 1,084,117             | 4.2  | 18,254,250                | 16.84             | 3.9                                   |
| 2009                    | 36                                 | 1,097,738             | 4.3  | 21,298,156                | 19.40             | 4.5                                   |
| 2010                    | 61                                 | 944,524               | 3.7  | 19,212,405                | 20.34             | 4.1                                   |
| 2011 and thereafter     |                                    |                       | 10.7   | , ,                       |                   | 10.8                                  |
| Totals/Weighted Average | 2,742                              | 25,603,847            | 100.0  | 471,472,661               | 18.41             | 100.0                                 |

#### </TABLE>

- (1) Includes office, office/flex, industrial/warehouse and stand-alone retail property tenants only. Excludes leases for amenity, retail, parking and month-to-month tenants. Some tenants have multiple leases.
- (2) Excludes all unleased space as of June 30, 2000.
- (3) Annualized base rental revenue is based on actual June 2000 billings times 12. For leases whose rent commences after July 1, 2000, annualized base rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above.
- (4) Reconciliation to Company's total net rentable square footage is as follows:

<TABLE> <CAPTION>

|   | SQUARE FEET          | PERCENTAGE OF TOTAL |
|---|----------------------|---------------------|
|   |                      |                     |
| <\$>  | <c></c>              | <c></c>             |
| Square footage leased to commercial tenants   | 25,603,847           | 95.3%               |
| Square footage used for corporate offices, management offices, building use, retail tenants, food services, other ancillary |                      |                     |
| service tenants and occupancy adjustments   | 425,086              | 1.6                 |
| Square footage unleased   | 835 <b>,</b> 958     | 3.1                 |
|   |                      |                     |
| Total net rentable square footage (does not include residential, land lease, retail or not-in-service properties)           | 26,864,891<br>====== | 100.0%              |

</TABLE>

#### SCHEDULE OF LEASE EXPIRATIONS: OFFICE PROPERTIES

The following table sets forth a schedule of the lease expirations for the office properties beginning July 1, 2000, assuming that none of the tenants exercise renewal options:

<TABLE> <CAPTION>

| Year Of<br>Expiration   | Number Of<br>Leases<br>Expiring(1) | To Expiring<br>Leases | Square Feet Represented By Expiring | Annualized<br>Base Rental<br>Revenue Under<br>Expiring<br>Leases(\$)(3) | Square Foot<br>Represented<br>By Expiring | Annual Base<br>Rent Under<br>Expiring |
|-------------------------|------------------------------------|-----------------------|-------------------------------------|---|---|---------------------------------------|
| <s>7/1/00-12/31/00</s>  | <c><br/>213</c>                    | <c></c>               | <c><br/>5.7</c>                     | <c><br/>22,985,977</c>  |   | <c><br/>5.5</c>                       |
| 2001                    | 437                                |                       | 10.2                                | 38,977,000  |   | 9.3                                   |
| 2002                    | 434                                | 2,731,188             | 12.9                                | 53,967,997  | 19.76                                     | 12.8                                  |
| 2003                    | 375                                | 3,121,966             | 14.8                                | 59,322,147  | 19.00                                     | 14.1                                  |
| 2004                    | 284                                | 1,822,335             | 8.6                                 | 38,538,729  | 21.15                                     | 9.1                                   |
| 2005                    | 239                                | 2,440,656             | 11.5                                | 50,947,678  | 20.87                                     | 12.1                                  |
| 2006                    | 86                                 | 1,134,526             | 5.4                                 | 25,192,679  | 22.21                                     | 6.0                                   |
| 2007                    | 56                                 | 1,386,301             | 6.5                                 | 29,412,223  | 21.22                                     | 7.0                                   |
| 2008                    | 36                                 | 925,747               | 4.4                                 | 17,171,967  | 18.55                                     | 4.1                                   |
| 2009                    | 26                                 | 966,678               | 4.6                                 | 19,469,636  | 20.14                                     | 4.6                                   |
| 2010                    | 47                                 | 750 <b>,</b> 968      | 3.5                                 | 16,568,653  | 22.06                                     | 3.9                                   |
| 2011 and thereafte      | r 42                               | 2,510,911             | 11.9                                | 48,363,186  | 19.26                                     | 11.5                                  |
| Totals/Weighted Average | 2 <b>,</b> 275                     | 21,165,496            | 100.0                               | 420,917,872   | 19.89                                     | 100.0                                 |

# </TABLE>

- (1) Includes office tenants only. Excludes leases for amenity, retail, parking and month-to-month office tenants. Some tenants have multiple leases.
- (2) Excludes all unleased space as of June 30, 2000.
- (3) Annualized base rental revenue is based on actual June 2000 billings times 12. For leases whose rent commences after July 1, 2000, annualized base rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above.

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# SCHEDULE OF LEASE EXPIRATIONS: OFFICE/FLEX PROPERTIES

The following table sets forth a schedule of the lease expirations for the office/flex properties beginning July 1, 2000, assuming that none of the tenants exercise renewal options:

| Year Of<br>Expiration | Number Of<br>Leases<br>Expiring(1) | Net Rentable<br>Area Subject<br>To Expiring<br>Leases<br>(Sq. Ft.) | Percentage Of Total Leased Square Feet Represented By Expiring Leases(%)(2) | Annualized Base Rental Revenue Under Expiring Leases(\$)(3) | Average Annual Rent Per Net Rentable Square Foot Represented By Expiring Leases (\$) | Percentage Of<br>Annual Base<br>Rent Under<br>Expiring<br>Leases (%) |
|-----------------------|------------------------------------|--|---|---|--|--|
| <pre></pre>           | <c> 40</c>                         | <c> 274,395</c>  | <c><br/>6.8</c>   | <c> 3,189,396</c>   | <c><br/>11.62</c>  | <c><br/>6.9</c>  |
| 2001                  | 87                                 | 664,977  | 16.5  | 6,849,197   | 10.30  | 14.8   |

| 2002                    | 100 | 808,217   | 20.0  | 8,491,539  | 10.51 | 18.3  |
|-------------------------|-----|-----------|-------|------------|-------|-------|
| 2003                    | 69  | 497,806   | 12.3  | 5,357,898  | 10.76 | 11.5  |
| 2004                    | 39  | 291,611   | 7.2   | 3,303,333  | 11.33 | 7.1   |
| 2005                    | 44  | 405,671   | 10.0  | 4,987,415  | 12.29 | 10.8  |
| 2006                    | 19  | 278,463   | 6.9   | 4,503,496  | 16.17 | 9.7   |
| 2007                    | 8   | 135,431   | 3.4   | 1,971,234  | 14.56 | 4.2   |
| 2008                    | 4   | 158,370   | 3.9   | 1,082,283  | 6.83  | 2.3   |
| 2009                    | 9   | 119,260   | 2.9   | 1,722,320  | 14.44 | 3.7   |
| 2010                    | 14  | 193,556   | 4.8   | 2,643,752  | 13.66 | 5.7   |
| 2011 and thereafter     | 6   | 213,024   | 5.3   | 2,299,360  | 10.79 | 5.0   |
| Totals/Weighted Average | 439 | 4,040,781 | 100.0 | 46,401,223 | 11.48 | 100.0 |

</TABLE>

- (1) Includes office/flex tenants only. Excludes leases for amenity, retail, parking and month-to-month office/flex tenants. Some tenants have multiple leases.
- (2) Excludes all unleased space as of June 30, 2000.
- (3) Annualized base rental revenue is based on actual June 2000 billings times 12. For leases whose rent commences after July 1, 2000, annualized base rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above.

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## SCHEDULE OF LEASE EXPIRATIONS: INDUSTRIAL/WAREHOUSE PROPERTIES

The following table sets forth a schedule of the lease expirations for the industrial/warehouse properties beginning July 1, 2000, assuming that none of the tenants exercise renewal options:

<TABLE> <CAPTION>

| Year Of<br>Expiration   | Number Of<br>Leases<br>Expiring(1) |               | Percentage Of<br>Total Leased<br>Square Feet<br>Represented By<br>Expiring<br>Leases(%) | Annualized Base Rental Revenue Under Expiring Leases(\$)(2) | Represented<br>By Expiring | Percentage Of<br>Annual Base<br>Rent Under<br>Expiring<br>Leases (%) |
|-------------------------|------------------------------------|---------------|---|---|----------------------------|--|
| <s> 7/1/00-12/31/00</s> | <c><br/>3</c>                      | <c> 1,335</c> | <c><br/>0.3</c>   | <c> 16,895</c>  | <c><br/>12.66</c>          | <c><br/>0.4</c>  |
| 2001                    | 3                                  | 9,447         | 2.5   | 92,277  | 9.77                       | 2.5  |
| 2002                    | 2                                  | 46,440        | 12.2  | 497,707   | 10.72                      | 13.5   |
| 2003                    | 4                                  | 97,974        | 25.8  | 501,118   | 5.11                       | 13.6   |
| 2004                    | 10                                 | 200,120       | 52.6  | 2,297,492   | 11.48                      | 62.2   |
| 2005                    | 3                                  | 13,154        | 3.5   | 181,877   | 13.83                      | 4.9  |
| 2009                    | 1                                  | 11,800        | 3.1   | 106,200   | 9.00                       | 2.9  |
| Totals/Weighted Average | 26                                 | 380,270       | 100.0   | 3,693,566   | 9.71                       | 100.0  |

- (1) Includes industrial/warehouse tenants only. Excludes leases for amenity, retail, parking and month-to-month industrial/warehouse tenants. Some tenants have multiple leases.
- (2) Excludes all unleased space as of June 30, 2000.
- (3) Annualized base rental revenue is based on actual June 2000 billings times  $12.\ \mathrm{For}\ \mathrm{leases}\ \mathrm{whose}\ \mathrm{rent}\ \mathrm{commences}\ \mathrm{after}\ \mathrm{July}\ 1,\ 2000,\ \mathrm{annualized}\ \mathrm{base}$

rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, the historical results may differ from those set forth above.

### SCHEDULE OF LEASE EXPIRATIONS: STAND-ALONE RETAIL PROPERTIES

The following table sets forth a schedule of the lease expirations for the stand-alone retail properties beginning July 1, 2000, assuming that none of the tenants exercise renewal options:

<TABLE> <CAPTION>

|                 |             |              |                |               | Average Annual |               |
|-----------------|-------------|--------------|----------------|---------------|----------------|---------------|
|                 |             |              | Percentage Of  |               | Rent Per Net   |               |
|                 |             | Net Rentable | Total Leased   | Annualized    | Rentable       | Percentage Of |
|                 |             | Area Subject | Square Feet    | Base Rental   | Square Foot    | Annual Base   |
|                 | Number Of   | To Expiring  | Represented By | Revenue Under | Represented    | Rent Under    |
| Year Of         | Leases      | Leases       | Expiring       | Expiring      | By Expiring    | Expiring      |
| Expiration      | Expiring(1) | (Sq. Ft.)    | Leases(%)      | Leases(\$)(2) | Leases (\$)    | Leases (%)    |
| <s></s>         | <c></c>     | <c></c>      | <c></c>        | <c></c>       | <c></c>        | <c></c>       |
| 2004            | 1           | 9,300        | 53.8           | 195,000       | 20.97          | 42.4          |
| 2012            | 1           | 8,000        | 46.2           | 265,000       | 33.12          | 57.6          |
| Totals/Weighted |             |              |                |               |                |               |
| Average         | 2           | 17,300       | 100.0          | 460,000       | 26.59          | 100.0         |
|                 |             |              |                |               |                |               |

#### </TABLE>

- (1) Includes stand-alone retail property tenants only.
- (2) Annualized base rental revenue is based on actual June 2000 billings times 12. For leases whose rent commences after July 1, 2000, annualized base rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above.

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## INDUSTRY DIVERSIFICATION

The following table lists the Company's 30 largest industry classifications based on annualized contractual base rent of the Consolidated Properties:

| Takarban Classification (2)                       | Base Rental<br>Revenue | Percentage of Company Annualized Base | Square<br>Feet   | Total Company<br>Leased |
|---|------------------------|---------------------------------------|------------------|-------------------------|
| Industry Classification (3)                       |                        | Rental Revenue (%)                    |                  |                         |
|   |                        |                                       |                  |                         |
| <\$>  | <c></c>                | <c></c>                               |                  |                         |
| Securities, Commodity Contracts & Other Financial | 48,482,254             | 10.3                                  | 2,163,027        | 8.4                     |
| Manufacturing                                     |                        | 9.7                                   | 2,766,760        | 10.8                    |
| Computer System Design Svcs                       |                        | 7.2                                   |                  |                         |
| Insurance Carriers & Related Activities           | 33,713,281             | 7.1                                   | 1,744,424        | 6.8                     |
| Telecommunications                                | 32,802,016             | 6.9                                   | 1,929,988        | 7.5                     |
| Legal Services                                    | 27,804,546             | 5.9                                   | 1,264,086        | 4.9                     |
| Health Care & Social Assistance                   | 22,341,554             | 4.7                                   | 1,144,152        | 4.5                     |
| Credit Intermediation & Related Activities        | 21,982,908             | 4.7                                   | 1,282,516        | 5.0                     |
| Wholesale Trade                                   | 17,473,059             | 3.7<br>3.4                            | 1,247,374        | 4.9                     |
| Accounting/Tax Prep                               | 15,908,652             | 3.4                                   | 752 <b>,</b> 393 | 2.9                     |
| Other Professional                                | 15,687,935             | 3.3                                   | 919,295          | 3.6                     |
| Retail Trade                                      | 13,942,320             | 3.0                                   | 833 <b>,</b> 258 | 3.3                     |
| Information Services                              | 13,385,639             | 2.8                                   | 623 <b>,</b> 356 | 2.4                     |
| Publishing Industries                             | 12,555,371             | 2.7                                   | 563,273          | 2.2                     |
| Arts, Entertainment & Recreation                  | 11,478,864             | 2.4                                   | 785 <b>,</b> 759 | 3.1                     |
| Public Administration                             | 10,383,217             | 2.2                                   | 360,322          | 1.4                     |
| Other Services (except Public Administration)     | 8,916,277              | 1.9                                   | 699 <b>,</b> 883 | 2.7                     |
| Transportation                                    | 8,757,450              | 1.9                                   |                  |                         |
| Advertising/Related Services                      | 8,270,160              |                                       | 399,462          |                         |
| Real Estate & Rental & Leasing                    | 7,747,291              | 1.6                                   | 378,753          | 1.5                     |
| Management/Scientific                             | 7,573,469              | 1.6                                   | 388,954          | 1.5                     |
| Management of Companies & Finance                 | 7,076,808              | 1.5                                   | 372 <b>,</b> 430 | 1.5                     |
| Scientific Research/Development                   | 6,890,375              | 1.5                                   | 412,902          | 1.6                     |
| Data Processing Services                          | 6,062,894              | 1.3                                   | 277 <b>,</b> 639 | 1.1                     |
| Architectural/Engineering                         | 5,561,039              | 1.2                                   | 312,488          | 1.2                     |
| Construction                                      |                        | 1.0                                   |                  |                         |
| Educational Services                              | 3,684,716              | 0.8                                   |                  |                         |
| Utilities   | 3,567,432              | 0.8                                   | 170,462          | 0.7                     |

| Specialized Design Services                    | 3,408,726   | 0.7   | 161,504    | 0.6   |
|--|-------------|-------|------------|-------|
| Admin. & Support, Waste Mgt. & Remediation Svc | 3,101,016   | 0.6   | 222,856    | 0.9   |
| Other  | 8,468,187   | 1.8   | 457,603    | 1.8   |
| Totals   | 471,472,661 | 100.0 | 25,603,847 | 100.0 |

#### </TABLE>

- (1) Annualized base rental revenue is based on actual June 2000 billings times 12. For leases whose rent commences after July 1, 2000, annualized base rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above.
- (2) Includes office, office/flex, industrial/warehouse and stand-alone retail tenants only. Excludes leases for amenity, retail, parking and month-to-month office tenants. Some tenants have multiple leases.
- (3) The Company's tenants are classified according to the U.S. Government's new North American Industrial Classification System (NAICS) which has replaced the Standard Industrial Code (SIC) system.

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#### MARKET DIVERSIFICATION

The following table lists the Company's 25 largest markets (MSAs), based on annualized contractual base rent of the Consolidated Properties:

| 10.12 2.20.11  | Annualized<br>Base Rental<br>Revenue | Percentage of<br>Company<br>Annualized Base | Total<br>Property Size |
|--|--------------------------------------|---|------------------------|
| Percentage of<br>Market (MSA)<br>Rentable Area (%)     |                                      | Rental Revenue (%)                          |                        |
|  |                                      |   |                        |
| <\$><br><c></c>  | <c></c>                              | <c></c>                                     | <c></c>                |
| Bergen-Passaic, NJ                                     | 82,841,703                           | 17.6  | 4,530,091              |
| 16.9 New York, NY (Westchester-Rockland Counties) 17.5 | 78,809,935                           | 16.7  | 4,696,178              |
| Newark, NJ (Essex-Morris-Union Counties) 12.8          | 71,270,588                           | 15.1  | 3,444,598              |
| Philadelphia, PA-NJ<br>9.9                             | 37,779,413                           | 8.0   | 2,657,858              |
| Jersey City, NJ<br>7.0                                 | 37,245,542                           | 7.9   | 1,886,800              |
| Washington, DC-MD-VA 2.3                               | 18,992,505                           | 4.0   | 616,549                |
| Denver, CO<br>3.8                                      | 16,915,371                           | 3.6   | 1,007,931              |
| Dallas, TX<br>3.6                                      | 14,782,631                           | 3.1   | 959,463                |
| Trenton, NJ (Mercer County) 2.5                        | 12,714,136                           | 2.7   | 672,365                |
| Middlesex-Somerset-Hunterdon, NJ<br>2.5                | 12,706,631                           | 2.7   | 659,041                |
| San Antonio, TX<br>3.5                                 | 11,793,657                           | 2.5   | 940,302                |
| San Francisco, CA                                      | 11,725,703                           | 2.5   | 450,891                |
| Stamford-Norwalk, CT 2.0                               | 9,054,159                            | 1.9   | 527,250                |
| Houston, TX<br>2.6                                     | 8,888,939                            | 1.9   | 700,008                |
| Monmouth-Ocean, NJ<br>2.1                              | 7,176,808                            | 1.5   | 577,423                |
| Nassau-Suffolk, NY                                     | 5,762,698                            | 1.2   | 261,849                |
| Austin-San Marcos, TX<br>1.0                           | 5,751,591                            | 1.2   | 270,703                |
| Phoenix-Mesa, AZ<br>1.5                                | 5,411,031                            | 1.1   | 416,967                |
| Boulder-Longmont, CO 1.0                               | 3,578,893                            | 0.8   | 270,421                |
| Tampa-St. Petersburg-Clearwater, FL                    | 3,415,060                            | 0.7   | 297,429                |

| 1.1                         |             |       |               |
|-----------------------------|-------------|-------|---------------|
| Bridgeport, CT              | 3,104,796   | 0.7   | 145,487       |
| 0.5                         | 0.005.045   | 0. 5  | 040 505       |
| Omaha, NE-IA                | 3,096,315   | 0.7   | 319,535       |
| 1.2                         | 2,837,673   | 0.6   | 209,987       |
| Colorado Springs, CO<br>0.8 | 2,837,673   | 0.0   | 209,987       |
| Dutchess County, NY         | 2,172,749   | 0.5   | 118,727       |
| 0.4                         | 2,1,2,,13   | •••   | 110,727       |
| Atlantic-Cape May, NJ       | 1,464,090   | 0.3   | 80,344        |
| 0.3                         |             |       |               |
| Other                       | 2,180,044   | 0.5   | 146,694       |
| 0.5                         |             |       |               |
|                             |             |       |               |
|                             | 484 480 664 | 400.0 | 0.5 0.54 0.04 |
| Totals                      | 471,472,661 | 100.0 | 26,864,891    |
| 100.0                       |             |       |               |

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#### </TABLE>

- (1) Annualized base rental revenue is based on actual June 2000 billings times 12. For leases whose rent commences after July 1, 2000, annualized base rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above.
- (2) Includes office, office/flex, industrial/warehouse and stand-alone retail tenants only. Excludes leases for amenity, retail, parking and month-to-month office tenants. Some tenants have multiple leases.

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#### PROPERTY LISTING

#### OFFICE PROPERTIES

| <caption></caption>                    |         |           |                      |              | DEDCEMBACE OF                                  |      |
|--|---------|-----------|----------------------|--------------|--|------|
|  |         | NET       | PERCENTAGE<br>LEASED | ANNUAL       | PERCENTAGE OF<br>TOTAL OFFICE,<br>OFFICE/FLEX, |      |
| AVERAGE                                |         | RENTABLE  | AS OF                | BASE         | AND INDUSTRIAL/                                | BASE |
| RENT                                   |         |           | 5 / 0 0 / 0 0        |              |  |      |
| PROPERTY SO. FT.                       | YEAR    | AREA      | 6/30/00              | RENT         | WAREHOUSE                                      | PER  |
| LOCATION                               | BUILT   | (SQ. FT.) | (%) (1)              | (\$000'S)(2) | BASE RENT(%)                                   | (\$) |
| (3) (5)                                |         |           |                      |              |  |      |
|  |         |           |                      |              |  |      |
| <s></s>                                | <c></c> | <c></c>   | <c></c>              | <c></c>      | <c></c>  |      |
| ATLANTIC COUNTY, NEW JERSEY EGG HARBOR |         |           |                      |              |  |      |
| 100 Decadon Drive                      | 1987    | 40,422    | 100.0                | 784          | 0.16   |      |
| 200 Decadon Drive                      | 1991    | 39,922    | 95.3                 | 735          | 0.15   |      |
| BERGEN COUNTY, NEW JERSEY FAIR LAWN    |         |           |                      |              |  |      |
| 17-17 Route 208 North                  | 1987    | 143,000   | 96.0                 | 3,445        | 0.70   |      |
| One Bridge Plaza                       | 1981    | 200,000   | 99.5                 | 4,658        | 0.95   |      |
| 2115 Linwood Avenue (4)                | 1981    | 68,000    | 88.4                 | 687          | 0.14   |      |
| LITTLE FERRY 200 Riser Road 6.57       | 1974    | 286,628   | 100.0                | 1,882        | 0.39   |      |
| MONTVALE  95 Chestnut Ridge Road       | 1975    | 47,700    | 100.0                | 570          | 0.12   |      |
| 135 Chestnut Ridge Road                | 1981    | 66,150    | 92.1                 | 971          | 0.20   |      |
| 111141100                              |         |           |                      |              |  |      |

| 15 East Midland Avenue                      | 1988    | 259,823          | 100.0 | 6,639           | 1.36 |
|---|---------|------------------|-------|-----------------|------|
| 461 From Road                               | 1988    | 253,554          | 99.8  | 6,084           | 1.24 |
| 24.04 650 From Road                         | 1978    | 348,510          | 100.0 | 7,584           | 1.55 |
| 21.76 140 Ridgewood Avenue                  | 1981    | 239,680          | 100.0 | 5 <b>,</b> 134  | 1.05 |
| 21.42 61 South Paramus Avenue               | 1985    | 269,191          | 100.0 | 5 <b>,</b> 705  | 1.17 |
| 21.19                                       | 1903    | 200,101          | 100.0 | 3,703           | 1.17 |
| ROCHELLE PARK 120 Passaic Street            | 1972    | 52,000           | 100.0 | 576             | 0.12 |
| 11.08 365 West Passaic Street               | 1976    | 212,578          | 96.5  | 3,620           | 0.74 |
| 17.65 SADDLE RIVER                          |         |                  |       |                 |      |
| 1 Lake Street                               | 1973/94 | 474,801          | 100.0 | 7,466           | 1.53 |
| 15.72<br>UPPER SADDLE RIVER                 |         |                  |       |                 |      |
| 10 Mountainview Road                        | 1986    | 192,000          | 100.0 | 3 <b>,</b> 773  | 0.77 |
| WOODCLIFF LAKE                              | 1000    | 00 000           | 100.0 | 0 100           | 0.44 |
| 400 Chestnut Ridge Road23.87                | 1982    | 89 <b>,</b> 200  | 100.0 | 2 <b>,</b> 129  | 0.44 |
| 470 Chestnut Ridge Road                     | 1987    | 52,500           | 100.0 | 1,192           | 0.24 |
| 530 Chestnut Ridge Road                     | 1986    | 57,204           | 100.0 | 1,166           | 0.24 |
| 50 Tice Boulevard                           | 1984    | 235,000          | 100.0 | 4,837           | 0.99 |
| 20.58 300 Tice Boulevard                    | 1991    | 230,000          | 100.0 | 4,968           | 1.02 |
| 21.60                                       |         |                  |       |                 |      |
| BURLINGTON COUNTY, NEW JERSEY               |         |                  |       |                 |      |
| 224 Strawbridge Drive                       | 1984    | 74,000           | 95.2  | 1,162           | 0.24 |
| 16.49 228 Strawbridge Drive                 | 1984    | 74,000           | 100.0 | 1,434           | 0.29 |
| 19.38                                       |         |                  |       |                 |      |
| ESSEX COUNTY, NEW JERSEY<br>MILLBURN        |         |                  |       |                 |      |
| 150 J.F. Kennedy Parkway                    | 1980    | 247,476          | 100.0 | 5 <b>,</b> 770  | 1.18 |
| 23.32<br>ROSELAND                           |         |                  |       |                 |      |
| 101 Eisenhower Parkway                      | 1980    | 237,000          | 95.1  | 4,127           | 0.84 |
| 103 Eisenhower Parkway                      | 1985    | 151,545          | 99.8  | 3,154           | 0.65 |
|   |         |                  |       |                 |      |
| HUDSON COUNTY, NEW JERSEY JERSEY CITY       |         |                  |       |                 |      |
| 95 Christopher Columbus Drive (7)n/a        | 1989    | n/a              | n/a   | 10,266          | 2.10 |
| Harborside Financial Center Plaza I         | 1983    | 400,000          | 99.0  | 3,305           | 0.68 |
| 8.35 Harborside Financial Center Plaza II   | 1990    | 761,200          | 100.0 | 17,721          | 3.63 |
| 23.28 Harborside Financial Center Plaza III | 1990    | 725 <b>,</b> 600 | 100.0 | 17 <b>,</b> 027 | 3.48 |
| 23.47<br>                                   |         |                  |       |                 |      |

  |  |  |  |  || · — |  |  |  |  |  |
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# PROPERTY LISTING

# OFFICE PROPERTIES (CONTINUED)

| AVERAGE          |      | NET      | PERCENTAGE<br>LEASED | ANNUAL | PERCENTAGE OF<br>TOTAL OFFICE,<br>OFFICE/FLEX, |      |
|------------------|------|----------|----------------------|--------|--|------|
|                  |      | RENTABLE | AS OF                | BASE   | AND INDUSTRIAL/                                | BASE |
| RENT<br>PROPERTY | YEAR | AREA     | 6/30/00              | RENT   | WAREHOUSE                                      | PER  |

| SQ. FT.  |         |                  |           |                       |              |      |
|--|---------|------------------|-----------|-----------------------|--------------|------|
| LOCATION (3) (5)                               | BUILT   | (SQ. FT.)        | (%) (1)   | (\$000 <b>'</b> S)(2) | BASE RENT(%) | (\$) |
|  |         |                  |           |                       |              |      |
| <\$><br><c></c>                                | <c></c> | <c></c>          | <c></c>   | <c></c>               | <c></c>      |      |
| MERCER COUNTY, NEW JERSEY                      |         |                  |           |                       |              |      |
| PRINCETON 400 Alexander Road (6)               | 1987    | n/a              | n/a       | 466                   | 0.10         |      |
| n/a<br>103 Carnegie Center                     | 1984    | 96,000           | 100.0     | 2,237                 | 0.46         |      |
| 23.30<br>100 Overlook Center                   | 1988    | 149,600          | 99.8      | 3,738                 | 0.76         |      |
| 25.04 5 Vaughn Drive                           | 1987    | 98,500           | 100.0     | 2,271                 | 0.46         |      |
| 23.06  |         |                  |           |                       |              |      |
| MIDDLESEX COUNTY, NEW JERSEY<br>EAST BRUNSWICK |         |                  |           |                       |              |      |
| 377 Summerhill Road                            | 1977    | 40,000           | 100.0     | 373                   | 0.08         |      |
| PLAINSBORO 500 College Road East               | 1984    | 158,235          | 100.0     | 3,404                 | 0.70         |      |
| 21.51<br>SOUTH BRUNSWICK                       |         | ,                |           | ,                     |              |      |
| 3 Independence Way                             | 1983    | 111,300          | 99.9      | 2,101                 | 0.43         |      |
| WOODBRIDGE<br>581 Main Street                  | 1991    | 200,000          | 100.0     | 4,574                 | 0.94         |      |
| 22.87  | 1991    | 200,000          | 100.0     | 4,5/4                 | 0.94         |      |
| MONMOUTH COUNTY, NEW JERSEY                    |         |                  |           |                       |              |      |
| NEPTUNE 3600 Route 66                          | 1989    | 180,000          | 100.0     | 2,413                 | 0.49         |      |
| 13.41<br>WALL TOWNSHIP                         |         |                  |           |                       |              |      |
| 1305 Campus Parkway                            | 1988    | 23,350           | 92.4      | 423                   | 0.09         |      |
| 1350 Campus Parkway                            | 1990    | 79,747           | 99.9      | 1,329                 | 0.27         |      |
| MORRIS COUNTY, NEW JERSEY                      |         |                  |           |                       |              |      |
| FLORHAM PARK 325 Columbia Turnpike             | 1987    | 168,144          | 100.0     | 4,022                 | 0.82         |      |
| 23.92<br>MORRIS PLAINS                         |         |                  |           |                       |              |      |
| 201 Littleton Road                             | 1979    | 88,369           | 100.0     | 1,771                 | 0.36         |      |
| 250 Johnson Road                               | 1977    | 75,000           | 100.0     | 1,090                 | 0.22         |      |
| MORRIS TOWNSHIP 340 Mt. Kemble Avenue          | 1985    | 387,000          | 100.0     | 5 <b>,</b> 529        | 1.13         |      |
| 14.29<br>412 Mt. Kemble Avenue (7)             | 1986    | n/a              | n/a       | 6,481                 | 1.33         |      |
| n/a PARSIPPANY                                 | 1900    | 11/ 4            | 11/ 4     | 0,401                 | 1.33         |      |
| 7 Campus Drive                                 | 1982    | 154,395          | 100.0     | 2,551                 | 0.52         |      |
| 8 Campus Drive                                 | 1987    | 215,265          | 100.0     | 5,235                 | 1.07         |      |
| 2 Dryden Way                                   | 1990    | 6,216            | 100.0     | 68                    | 0.01         |      |
| 10.94 4 Gatehall Drive (4)                     | 1988    | 248,480          | 98.2      | 5 <b>,</b> 856        | 1.20         |      |
| 24.00<br>2 Hilton Court                        | 1991    | 181,592          | 100.0     | 4,556                 | 0.93         |      |
| 25.09<br>600 Parsippany Road                   | 1978    | 96,000           | 100.0     | 1,347                 | 0.28         |      |
| 14.03<br>1 Sylvan Way                          | 1989    | 150,557          | 100.0     | 3,513                 | 0.72         |      |
| 23.33 5 Sylvan Way                             | 1989    | 151 <b>,</b> 383 | 96.8      | 3,542                 | 0.72         |      |
| 24.17<br>7 Sylvan Way                          | 1987    | 145,983          | 100.0     | 2,920                 | 0.60         |      |
| 20.00  |         |                  |           |                       |              |      |
| PASSAIC COUNTY, NEW JERSEY<br>CLIFTON          |         |                  |           |                       |              |      |
| 777 Passaic Avenue                             | 1983    | 75,000           | 63.1      | 939                   | 0.19         |      |
| TOTOWA 999 Riverview Drive                     | 1988    | 56,066           | 100.0     | 930                   | 0.19         |      |
| 16.59<br>WAYNE                                 | 1300    | 30,000           | _ 0 0 • 0 | 330                   |              |      |
| 201 Willowbrook Boulevard                      | 1970    | 178,329          | 99.0      | 2,426                 | 0.50         |      |

### PROPERTY LISTING

# OFFICE PROPERTIES (CONTINUED)

| <caption></caption>                                     |              |                   |                      |                |  |      |
|---|--------------|-------------------|----------------------|----------------|--|------|
|   |              | NET               | PERCENTAGE<br>LEASED | ANNUAL         | PERCENTAGE OF<br>TOTAL OFFICE,<br>OFFICE/FLEX, |      |
| AVERAGE   |              | RENTABLE          | AS OF                | BASE           | AND INDUSTRIAL/                                | BASE |
| RENT<br>PROPERTY  | YEAR         | AREA              | 6/30/00              | RENT           | WAREHOUSE                                      | PER  |
| SQ. FT.<br>LOCATION<br>(3) (5)                          | BUILT        |                   |                      | (\$000'S)(2)   |  | (\$) |
|   | <c></c>      | <c></c>           | <c></c>              | <c></c>        | <c></c>  |      |
| SOMERSET COUNTY, NEW JERSEY<br>BASKING RIDGE            | 1986         | 49,000            | 100.0                | 743            | 0.15   |      |
| 15.16<br>233 Mt. Airy Road                              | 1987         | 66,000            | 100.0                | 762            | 0.16   |      |
| 11.55 BRIDGEWATER 721 Route 202/20620.62                | 1989         | 192,741           | 100.0                | 3,974          | 0.81   |      |
| UNION COUNTY, NEW JERSEY                                |              |                   |                      |                |  |      |
| CLARK 100 Walnut Avenue24.91                            | 1985         | 182,555           | 100.0                | 4,548          | 0.93   |      |
| CRANFORD 6 Commerce Drive                               | 1973         | 56,000            | 85.5                 | 1,048          | 0.21   |      |
| 21.89 11 Commerce Drive                                 | 1981         | 90,000            | 90.8                 | 1,053          | 0.22   |      |
| 12 Commerce Drive                                       | 1967         | 72 <b>,</b> 260   | 89.4                 | 613            | 0.13   |      |
| 20 Commerce Drive                                       | 1990         | 176,600           | 100.0                | 3,819          | 0.78   |      |
| 65 Jackson Drive  | 1984         | 82 <b>,</b> 778   | 100.0                | 1,591          | 0.33   |      |
| NEW PROVIDENCE 890 Mountain Road25.64                   | 1977         | 80,000            | 100.0                | 2,051          | 0.42   |      |
| TOTAL NEW JERSEY OFFICE                                 |              | 11,091,129        | 99.0                 | 234,878        | 48.07  |      |
|   |              |                   |                      |                |  |      |
| DUTCHESS COUNTY, NEW YORK FISHKILL 300 South Lake Drive | 1987         | 118,727           | 98.3                 | 2,144          | 0.44   |      |
| NASSAU COUNTY, NEW YORK NORTH HEMPSTEAD                 | 1000         | EE                | 100.0                | 1 616          | 0. 21  |      |
| 111 East Shore Road                                     | 1980<br>1983 | 55,575<br>206,274 | 100.0                | 1,515<br>4,860 | 0.31   |      |
| 23.56   | 1903         | 200,274           | 100.0                | 4,800          | 0.99   |      |
| ROCKLAND COUNTY, NEW YORK SUFFERN 400 Rella Boulevard   | 1988         | 180,000           | 99.0                 | 3 <b>,</b> 579 | 0.73   |      |
| WESTCHESTER COUNTY, NEW YORK ELMSFORD                   |              |                   |                      |                |  |      |

| 100 Clearbrook Road          | 1975 | 60,000          | 100.0         | 939   | 0.19 |
|------------------------------|------|-----------------|---------------|-------|------|
| 101 Executive Boulevard      | 1971 | 50,000          | 79.5          | 802   | 0.16 |
| 20.18                        |      | ,               |               |       |      |
| 555 Taxter Road (4)          | 1986 | 170,554         | 100.0         | 4,017 | 0.82 |
| 23.55<br>565 Taxter Road (4) | 1988 | 170,554         | 78.7          | 3,294 | 0.67 |
| 24.54                        | 1988 | 1/0,554         | 78.7          | 3,294 | 0.67 |
| 570 Taxter Road              | 1972 | 75,000          | 86.2          | 1,431 | 0.29 |
| 22.13                        |      |                 |               |       |      |
| HAWTHORNE                    |      |                 |               |       |      |
| 30 Saw Mill River Road       | 1982 | 248,400         | 100.0         | 5,221 | 1.07 |
| 1 Skyline Drive              | 1980 | 20,400          | 99.0          | 249   | 0.05 |
| 12.33                        | 1300 | 20,100          | 33 <b>.</b> 0 | 219   | 0.00 |
| 2 Skyline Drive              | 1987 | 30,000          | 98.9          | 510   | 0.10 |
| 17.19                        |      |                 |               |       |      |
| 17 Skyline Drive             | 1989 | 85,000          | 100.0         | 1,237 | 0.25 |
| 7 Skyline Drive              | 1987 | 109,000         | 100.0         | 2,176 | 0.45 |
| 19.96                        | 1507 | 100,000         | 100.0         | 2,110 | 0.43 |
| TARRYTOWN                    |      |                 |               |       |      |
| 200 White Plains Road        | 1982 | 89,000          | 88.1          | 1,805 | 0.37 |
| 23.02                        | 1004 | 00.000          | 0.0           | 1 006 | 0.00 |
| 220 White Plains Road        | 1984 | 89,000          | 99.4          | 1,896 | 0.39 |
| WHITE PLAINS                 |      |                 |               |       |      |
| 1 Barker Avenue              | 1975 | 68,000          | 96.6          | 1,600 | 0.33 |
| 24.36                        |      |                 |               |       |      |
| 3 Barker Avenue              | 1983 | 65 <b>,</b> 300 | 93.3          | 1,257 | 0.26 |
| 20.63 50 Main Street         | 1985 | 309,000         | 98.8          | 7,682 | 1.57 |
| 25.16                        | 1900 | 309,000         | 90.0          | 1,002 | 1.37 |
| 11 Martine Avenue            | 1987 | 180,000         | 100.0         | 4,376 | 0.90 |
| 24.31                        |      | •               |               | •     |      |
| 1 Water Street               | 1979 | 45,700          | 99.8          | 994   | 0.20 |
| 21.79                        |      |                 |               |       |      |
|                              |      |                 |               |       |      |

  |  |  |  |  |50

### PROPERTY LISTING

# OFFICE PROPERTIES (CONTINUED)

| AMEDAGE.                               |         | NET       | PERCENTAGE<br>LEASED | ANNUAL       | PERCENTAGE OF<br>TOTAL OFFICE,<br>OFFICE/FLEX, |      |
|--|---------|-----------|----------------------|--------------|--|------|
| AVERAGE                                |         | RENTABLE  | AS OF                | BASE         | AND INDUSTRIAL/                                | BASE |
| RENT PROPERTY SO. FT.                  | YEAR    | AREA      | 6/30/00              | RENT         | WAREHOUSE                                      | PER  |
| LOCATION (3) (5)                       | BUILT   | (SQ. FT.) | (%) (1)              | (\$000'S)(2) | BASE RENT(%)                                   | (\$) |
|  |         |           |                      |              |  |      |
| <\$><br><c></c>                        | <c></c> | <c></c>   | <c></c>              | <c></c>      | <c></c>  |      |
| YONKERS  1 Executive Boulevard         | 1982    | 112,000   | 100.0                | 2,453        | 0.50   |      |
| 3 Executive Plaza                      | 1987    | 58,000    | 100.0                | 1,258        | 0.26   |      |
|  |         |           |                      |              |  |      |
| TOTAL NEW YORK OFFICE 22.01            |         |           | 96.8                 | •            |  |      |
|  |         |           |                      |              |  |      |
| CHESTER COUNTY, PENNSYLVANIA<br>BERWYN |         |           |                      |              |  |      |
| 1000 Westlakes Drive                   | 1989    | 60,696    | 93.0                 | 1,455        | 0.30   |      |
| 1055 Westlakes Drive                   | 1990    | 118,487   | 100.0                | 2,298        | 0.47   |      |

| 19.39<br>1205 Westlakes Drive                                   | 1988                 | 130,265            | 99.8          | 2,861          | 0.59 |  |
|---|----------------------|--------------------|---------------|----------------|------|--|
| 1235 Westlakes Drive  | 1986                 | 134,902            | 99.7          | 3,062          | 0.63 |  |
| DELAWARE COUNTY, PENNSYLVANIA<br>LESTER                         |                      |                    |               |                |      |  |
| 100 Stevens Drive   | 1986                 | 95 <b>,</b> 000    | 100.0         | 853            | 0.17 |  |
| 8.98<br>200 Stevens Drive                                       | 1987                 | 208,000            | 100.0         | 3 <b>,</b> 785 | 0.77 |  |
| 300 Stevens Drive   | 1992                 | 68,000             | 100.0         | 1,140          | 0.23 |  |
| MEDIA 1400 Providence Road - Center I 22.29                     | 1986                 | 100,000            | 81.3          | 1,812          | 0.37 |  |
| 1400 Providence Road - Center II 23.10                          | 1990                 | 160,000            | 83.5          | 3,086          | 0.63 |  |
| MONTGOMERY COUNTY, PENNSYLVANIA                                 |                      |                    |               |                |      |  |
| LOWER PROVIDENCE  | 1990                 | 100,700            | 100.0         | 1,815          | 0.37 |  |
| 18.02   | 1990                 | 100,700            | 100.0         | 1,010          | 0.37 |  |
| PLYMOUTH MEETING 1150 Plymouth Meeting Mall                     | 1970                 | 167,748            | 84.8          | 2,975          | 0.61 |  |
| 20.91 Five Sentry Parkway East                                  | 1984                 | 91,600             | 100.0         | 1,498          | 0.31 |  |
| 16.35 Five Sentry Parkway West                                  | 1984                 | 38,400             | 100.0         | 664            | 0.14 |  |
| 17.29   |                      |                    |               |                |      |  |
|   |                      |                    |               |                |      |  |
| TOTAL PENNSYLVANIA OFFICE<br>19.53                              |                      | 1,473,798          |               | ,              | 5.59 |  |
|   |                      |                    |               |                |      |  |
| FAIRFIELD COUNTY, CONNECTICUT                                   |                      |                    |               |                |      |  |
| GREENWICH 500 West Putnam                                       | 1973                 | 121,250            | 98.3          | 2 <b>,</b> 779 | 0.57 |  |
| 23.32<br>NORWALK  |                      |                    |               |                |      |  |
| 40 Richards Avenue  | 1985                 | 145,487            | 97.7          | 2,841          | 0.58 |  |
| SHELTON 1000 Bridgeport Avenue                                  | 1986                 | 133 000            | 89.5          | 2,316          | 0.47 |  |
| 19.46   | 1900                 | 133,000            | 09.3          | 2,310          | 0.47 |  |
|   |                      |                    |               |                |      |  |
| TOTAL CONNECTICUT OFFICE  |                      | 399,737            | 95 2          | 7,936          | 1.62 |  |
| 20.86   |                      |                    |               | ·              |      |  |
| 20.86   |                      | ·<br>              |               | ·              |      |  |
| DISTRICT OF COLUMBIA  |                      |                    |               | ·              |      |  |
|   | 1940                 | 169,549            |               |                | 0.95 |  |
| DISTRICT OF COLUMBIA WASHINGTON                                 |                      |                    | 96.6          |                |      |  |
| DISTRICT OF COLUMBIA WASHINGTON 1201 Connecticut Avenue, NW (4) | 1940<br>1987         | 169,549<br>159,000 | 96.6<br>100.0 | 4,643<br>5,868 | 0.95 |  |
| DISTRICT OF COLUMBIA WASHINGTON 1201 Connecticut Avenue, NW (4) | 1940                 | 169,549            | 96.6          | 4,643          | 0.95 |  |
| DISTRICT OF COLUMBIA WASHINGTON 1201 Connecticut Avenue, NW (4) | 1940<br>1987<br>1972 | 169,549<br>159,000 | 96.6<br>100.0 | 4,643<br>5,868 | 0.95 |  |

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| <caption></caption>   |         | NET              | PERCENTAGE<br>LEASED | ANNUAL                 | PERCENTAGE OF<br>TOTAL OFFICE,<br>OFFICE/FLEX, |      |
|---|---------|------------------|----------------------|------------------------|--|------|
| AVERAGE   |         | RENTABLE         | AS OF                | BASE                   | AND INDUSTRIAL/                                | BASE |
| RENT<br>PROPERTY  | YEAR    | AREA             | 6/30/00              | RENT                   | WAREHOUSE                                      | PER  |
| SQ. FT.<br>LOCATION   | BUILT   | (SO. FT.)        | (%) (1)              | (\$000 <b>'</b> S) (2) | BASE RENT(%)                                   | (\$) |
| (3) (5)   |         |                  |                      |                        |  |      |
| <pre><s> <c></c></s></pre>                                    | <c></c> | <c></c>          | <c></c>              | <c></c>                | <c></c>  |      |
| PRINCE GEORGE'S COUNTY, MARYLAND LANHAM 4200 Parliament Place | 1989    | 122,000          | 91.3                 | 2,335                  | 0.48   |      |
|   |         |                  |                      |                        |  |      |
| TOTAL MARYLAND OFFICE<br>20.96                                |         | ,                |                      | 2 <b>,</b> 335         | 0.48   |      |
|   |         |                  |                      |                        |  |      |
| BEXAR COUNTY, TEXAS   |         |                  |                      |                        |  |      |
| SAN ANTONIO 200 Concord Plaza Drive                           | 1986    | 248,700          | 92.4                 | 4,451                  | 0.91   |      |
| 19.37<br>1777 N.E. Loop 410                                   | 1986    | 256,137          | 92.8                 | 3 <b>,</b> 573         | 0.73   |      |
| 15.03<br>84 N.E. Loop 410                                     | 1971    | 187,312          | 87.9                 | 2,477                  | 0.51   |      |
| 15.04<br>111 Soledad<br>10.62                                 | 1918    | 248,153          | 93.0                 | 2,452                  | 0.50   |      |
| COLLIN COUNTY, TEXAS  |         |                  |                      |                        |  |      |
| PLANO<br>555 Republic Place<br>15.47                          | 1986    | 97,889           | 97.2                 | 1,472                  | 0.30   |      |
| DALLAS COUNTY, TEXAS  |         |                  |                      |                        |  |      |
| DALLAS 3030 LBJ Freeway                                       | 1984    | 367,018          | 96.1                 | 6,347                  | 1.30   |      |
| 18.00<br>3100 Monticello                                      | 1984    | 173 <b>,</b> 837 | 94.9                 | 2,763                  | 0.57   |      |
| 16.75<br>8214 Westchester                                     | 1983    | 95 <b>,</b> 509  | 79.2                 | 1,301                  | 0.27   |      |
| 17.20<br>IRVING   |         | ·                |                      | ·                      |  |      |
| 2300 Valley View  | 1985    | 142,634          | 85.4                 | 2,204                  | 0.45   |      |
| 1122 Alma Road  | 1977    | 82 <b>,</b> 576  | 100.0                | 607                    | 0.12   |      |
| HARRIS COUNTY, TEXAS<br>HOUSTON                               |         |                  |                      |                        |  |      |
| 14511 Falling Creek   | 1982    | 70 <b>,</b> 999  | 98.8                 | 853                    | 0.17   |      |
| 12.16<br>5225 Katy Freeway                                    | 1983    | 112,213          | 100.0                | 1,429                  | 0.29   |      |
| 12.73 5300 Memorial   | 1982    | 155,099          | 100.0                | 2,297                  | 0.47   |      |
| 14.81<br>1717 St. James Place                                 | 1975    | 109,574          | 94.0                 | 1,345                  | 0.28   |      |
| 13.06<br>1770 St. James Place                                 | 1973    | 103,689          | 90.4                 | 1,374                  | 0.28   |      |
| 14.66<br>10497 Town & Country Way<br>15.82                    | 1981    | 148,434          | 81.1                 | 1,904                  | 0.39   |      |
| POTTER COUNTY, TEXAS<br>AMARILLO                              |         |                  |                      |                        |  |      |
| 6900 IH - 40 West (7)n./a                                     | 1986    | n/a              | n/a                  | 458                    | 0.09   |      |
| TARRANT COUNTY, TEXAS EULESS                                  |         | <b></b>          | 25 -                 | 1 22-                  | 0.00   |      |
| 150 West Parkway  | 1984    | 74,429           | 95.9                 | 1,032                  | 0.21   |      |

TRAVIS COUNTY, TEXAS

AUSTIN

20.83

TOTAL TEXAS OFFICE 2,944,905 93.4 43,910 8.98 15.97 

</TABLE>

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#### PROPERTY LISTING

#### OFFICE PROPERTIES (CONTINUED)

| <caption></caption>                    |         |                 |                      |                        |  |      |
|--|---------|-----------------|----------------------|------------------------|--|------|
|  |         | NET             | PERCENTAGE<br>LEASED | ANNUAL                 | PERCENTAGE OF<br>TOTAL OFFICE,<br>OFFICE/FLEX, |      |
| AVERAGE                                |         | RENTABLE        | AS OF                | BASE                   | AND INDUSTRIAL/                                | BASE |
| RENT<br>PROPERTY                       | YEAR    | AREA            | 6/30/00              | RENT                   | WAREHOUSE                                      | PER  |
| SQ. FT.                                |         |                 |                      |                        |  |      |
| LOCATION (3) (5)                       | BUILT   | (SQ. FT.)       | (%) (1)              | (\$000 <b>'</b> S) (2) | BASE RENT(%)                                   | (\$) |
|  |         |                 |                      |                        |  |      |
| <s></s>                                | <c></c> | <c></c>         | <c></c>              | <c></c>                | <c></c>  |      |
| <c></c>                                | 107     | 107             | 102                  | 102                    |  |      |
| MARICOPA COUNTY, ARIZONA GLENDALE      |         |                 |                      |                        |  |      |
| 5551 West Talavi Boulevard8.89         | 1991    | 181,596         | 100.0                | 1,614                  | 0.33   |      |
| PHOENIX 19640 North 31st Street        | 1990    | 124,171         | 100.0                | 1,198                  | 0.25   |      |
| 9.65<br>20002 North 19th Avenue (6)    | 1986    | n/a             | n/a                  | 307                    | 0.06   |      |
| n/a                                    |         |                 |                      |                        |  |      |
| SCOTTSDALE 9060 E. Via Linda Boulevard | 1984    | 111,200         | 100.0                | 2,407                  | 0.49   |      |
| 21.65                                  |         |                 |                      |                        |  |      |
|  |         |                 |                      |                        |  |      |
| TOTAL ARIZONA OFFICE 13.25             |         | 416,967         | 100.0                | 5,526                  | 1.13   |      |
|  |         |                 |                      |                        |  |      |
|  |         |                 |                      |                        |  |      |
| ARAPAHOE COUNTY, COLORADO AURORA       |         |                 |                      |                        |  |      |
| 750 South Richfield Street             | 1997    | 108,240         | 100.0                | 2,911                  | 0.60   |      |
| 26.89<br>DENVER                        |         |                 |                      |                        |  |      |
| 400 South Colorado Boulevard           | 1983    | 125,415         | 97.2                 | 2,066                  | 0.42   |      |
| 16.95<br>ENGLEWOOD                     |         |                 |                      |                        |  |      |
| 9359 East Nichols Avenue               | 1997    | 72,610          | 100.0                | 903                    | 0.18   |      |
| 12.44 5350 South Roslyn Street         | 1982    | 63 <b>,</b> 754 | 96.2                 | 1,058                  | 0.22   |      |
| 17.25                                  |         |                 |                      |                        |  |      |
| BOULDER COUNTY, COLORADO               |         |                 |                      |                        |  |      |
| BROOMFIELD 105 South Technology Court  | 1997    | 37,574          | 100.0                | 539                    | 0.11   |      |
| 14.35                                  |         | •               |                      |                        |  |      |
| 303 South Technology Court-A           | 1997    | 34,454          | 100.0                | 421                    | 0.09   |      |
| 303 South Technology Court-B           | 1997    | 40,416          | 100.0                | 421                    | 0.09   |      |
| 10.42                                  |         |                 |                      |                        |  |      |

| LOUISVILLE 1172 Century Drive. 11.34 248 Centennial Parkway. 14.34 285 Century Place. | 1996<br>1996<br>1997 | 49,566<br>39,266<br>69,145 | 100.0<br>100.0<br>100.0 | 562<br>563<br>1,117 | 0.11<br>0.12<br>0.23 |
|---|----------------------|----------------------------|-------------------------|---------------------|----------------------|
| DENVER COUNTY, COLORADO DENVER 3600 South Yosemite                                    | 1974                 | 133,743                    | 100.0                   | 1,289               | 0.26                 |
| DOUGLAS COUNTY, COLORADO ENGLEWOOD 384 Inverness Drive South                          | 1985                 | 51,523                     | 100.0                   | 813                 | 0.17                 |
| 400 Inverness Drive   | 1997                 | 111,608                    | 99.9                    | 2 <b>,</b> 756      | 0.56                 |
| 67 Inverness Drive East   | 1996                 | 54,280                     | 100.0                   | 662                 | 0.14                 |
| 5975 South Quebec Street  | 1996                 | 102 <b>,</b> 877           | 99.8                    | 2,380               | 0.49                 |
| 9777 Pyramid Court  | 1995                 | 120,281                    | 100.0                   | 1,323               | 0.27                 |
| EL PASO COUNTY, COLORADO<br>COLORADO SPRINGS  |                      |                            |                         |                     |                      |
| 8415 Explorer   | 1998                 | 47,368                     | 100.0                   | 570                 | 0.12                 |
| 1975 Research Parkway   | 1997                 | 115,250                    | 100.0                   | 1,679               | 0.34                 |
| 2375 Telstar Drive  | 1998                 | 47,369                     | 100.0                   | 570                 | 0.12                 |

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# PROPERTY LISTING

# OFFICE PROPERTIES (CONTINUED)

| <caption></caption>                                     |         | NET       | PERCENTAGE<br>LEASED | ANNUAL                 | PERCENTAGE OF<br>TOTAL OFFICE,<br>OFFICE/FLEX, |      |
|---|---------|-----------|----------------------|------------------------|--|------|
| AVERAGE   |         | RENTABLE  | AS OF                | BASE                   | AND INDUSTRIAL/                                | BASE |
| RENT PROPERTY SO. FT.                                   | YEAR    | AREA      | 6/30/00              | RENT                   | WAREHOUSE                                      | PER  |
| LOCATION (3) (5)  | BUILT   | (SQ. FT.) | (%) (1)              | (\$000 <b>'</b> S) (2) | BASE RENT(%)                                   | (\$) |
|   | <c></c> | <c></c>   | <c></c>              | <c></c>                | <c></c>  |      |
| JEFFERSON COUNTY, COLORADO LAKEWOOD 141 Union Boulevard | 1985    | 63,600    | 98.9                 | 1,099                  | 0.22   |      |
| TOTAL COLORADO OFFICE                                   |         | 1,488,339 | 99.5                 | 23 <b>,</b> 702        | 4.86   |      |
| SAN FRANCISCO COUNTY, CALIFORNIA                        |         |           |                      |                        |  |      |
| , ,   | 1977    | 183,445   | 100.0                | 4,701                  | 0.96   |      |
| 25.63<br>760 Market Street<br>30.97                     | 1908    | 267,446   | 95.1                 | 7,877                  | 1.61   |      |

| TOTAL CALIFORNIA OFFICE 28.73                            |      |         |      | 12,578  |      |  |
|--|------|---------|------|---------|------|--|
|  |      |         |      |         |      |  |
| HILLSBOROUGH COUNTY, FLORIDA TAMPA 501 Kennedy Boulevard | 1982 | 297,429 | 88.8 | 3,786   | 0.77 |  |
|  |      |         |      |         |      |  |
| TOTAL FLORIDA OFFICE 14.33                               |      |         |      | 3,786   |      |  |
|  |      |         |      |         |      |  |
| POLK COUNTY, IOWA WEST DES MOINES 2600 Westown Parkway   |      |         |      |         |      |  |
| TOTAL IOWA OFFICE<br>15.50                               |      |         |      | 1,120   |      |  |
|  |      |         |      |         |      |  |
| DOUGLAS COUNTY, NEBRASKA OMAHA 210 South 16th Street     |      |         |      |         |      |  |
| TOTAL NEBRASKA OFFICE                                    |      | 319,535 | 94.3 | 3,310   | 0.68 |  |
|  |      |         |      |         |      |  |
| TOTAL OFFICE PROPERTIES 20.34                            |      |         |      | 439,084 |      |  |
|  |      |         |      |         |      |  |

</TABLE>

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# PROPERTY LISTING

# OFFICE/FLEX PROPERTIES

| <caption></caption>                                   |         | NET       | PERCENTAGE<br>LEASED | ANNUAL                | PERCENTAGE OF<br>TOTAL OFFICE,<br>OFFICE/FLEX, |      |
|---|---------|-----------|----------------------|-----------------------|--|------|
| AVERAGE   |         | RENTABLE  | AS OF                | BASE                  | AND INDUSTRIAL/                                | BASE |
| RENT PROPERTY SO. FT.                                 | YEAR    | AREA      | 6/30/00              | RENT                  | WAREHOUSE                                      | PER  |
| LOCATION (3) (5)                                      | BUILT   | (SQ. FT.) | (%) (1)              | (\$000 <b>'</b> S)(2) | BASE RENT(%)                                   | (\$) |
| <s> <c></c></s>                                       | <c></c> | <c></c>   | <c></c>              | <c></c>               | <c></c>  |      |
| BURLINGTON COUNTY, NEW JERSEY BURLINGTON 3 Terri Lane | 1991    | 64,500    | 61.4                 | 399                   | 0.08   |      |

| 10.07  |                             |      |                 |       |     |      |
|--|-----------------------------|------|-----------------|-------|-----|------|
| NOOREDOON   1988   49,000   100.0   364   0.07   |                             | 1992 | 74,555          | 62.2  | 413 | 0.08 |
| 2 Commerce Drive (4)   |                             |      |                 |       |     |      |
| 101 Commerce Drive   14  | 2 Commerce Drive (4)        | 1986 | 49,000          | 100.0 | 364 | 0.07 |
| 102 Commerce Drive (4)   | 101 Commerce Drive          | 1988 | 64,700          | 100.0 | 336 | 0.07 |
| 201 Commerce Drive   | 102 Commerce Drive (4)      | 1987 | 38,400          | 87.5  | 182 | 0.04 |
| 202 Commerce Drive (4)   | 201 Commerce Drive          | 1986 | 38,400          | 100.0 | 196 | 0.04 |
| Principle Drive   1989   | 202 Commerce Drive (4)      | 1988 | 51,200          | 100.0 | 269 | 0.06 |
| Executive Drive (44)   | 1 Executive Drive           | 1989 | 20,570          | 91.2  | 107 | 0.02 |
| 101 Executive Drive.   1990   29,355   45.8   125   0.03     102 Executive Drive.   1990   64,000   90.0   422   0.09     103 Executive Drive.   1990   64,000   100.0   320   0.07     104 Executive Drive.   1990   30,600   100.0   320   0.07     105 Executive Drive.   1995   32,700   100.0   187   0.04     1,3  | 2 Executive Drive (4)       | 1988 | 60,800          | 100.0 | 473 | 0.10 |
| 1907   Recursive Drive.   1990   64,000   90.0   422   0.09   7.13   225   Executive Drive.   1990   50,600   100.0   320   0.07   6.32   97   Foster Road.   1982   43,200   100.0   187   0.04   4.33   1507   Lancer Drive.   1995   32,700   100.0   139   0.03   1507   Lancer Drive.   1995   32,700   100.0   139   0.03   1500   Lancer Drive.   1998   88,000   100.0   370   0.08   4.20   4.2   | 101 Executive Drive         | 1990 | 29,355          | 45.8  | 125 | 0.03 |
| 1990   50,600   100.0   320   0.07   | 102 Executive Drive         | 1990 | 64,000          | 90.0  | 422 | 0.09 |
| 197   Poster Road.   1982   43,200   100.0   187   0.04  |                             | 1990 | 50,600          | 100.0 | 320 | 0.07 |
| 1995   32,700   100.0   139   0.03   0.08   125   12   |                             | 1982 | 43,200          | 100.0 | 187 | 0.04 |
| 1998   88,000   100.0   370   0.08   4.20   1256 North Church.   1984   63,495   49.9   319   0.07   10.00   272   0.06   7.10   10.00   10.00   213   0.04   7.43   30 Twascame Drive.   1997   39,675   100.0   223   0.05   5.62   40 Twascame Drive.   1996   40,265   63.1   196   0.04   7.71   50 Twascame Drive.   1997   34,075   100.0   269   0.06   7.89   10.00   10.00   149   0.03   6.90   10.10   149   0.03   6.90   10.10   149   0.03   6.90   10.10   149   0.03   6.90   10.00   149   0.03   6.90   10.00   149   0.03   6.90   10.00   149   0.03   6.90   10.00   149   0.03   6.90   10.00   10.00   149   0.03   6.90   10.00   1   |                             | 1995 | 32,700          | 100.0 | 139 | 0.03 |
| 1256 North Church  |                             | 1998 | 88,000          | 100.0 | 370 | 0.08 |
| 10.07   1995   38,300   100.0   272   0.06   7.10   1995   38,300   100.0   272   0.06   7.10   1995   28,670   100.0   213   0.04   7.43   30   7405   74   |                             | 1984 | 63,495          | 49.9  | 319 | 0.07 |
| 7.10 844 North Lenola. 1995 28,670 100.0 213 0.04 7.43 30 Twasome Drive. 1997 39,675 100.0 223 0.05 5.62 40 Twasome Drive. 1996 40,265 63.1 196 0.04 7.71 50 Twasome Drive. 1997 34,075 100.0 269 0.06 7.89 WEST DEPFORD 1451 Metropolitan Drive. 1996 21,600 100.0 149 0.03 6.90  MERCR COUNTY, NEW JERSEY HAMILION TORNSHIP 100 Herizon Drive. 1989 13,275 0.0 13 0.00 0.00 0.01 Herizon Drive. 1991 45,770 100.0 446 0.09 200 Horizon Drive. 1999 69,780 73.8 826 0.17 16.04 500 Horizon Drive. 1999 41,205 57.8 313 0.06 13.14  MONNOUTH COUNTY, NEW JERSEY WALL TOWNSHIP 1325 Campus Parkway. 1992 72,502 94.6 793 0.16 11.56 11.56 11.56 11.56 11.56 11.56 11.56 11.56 11.50 1 |                             | 1995 |                 | 100.0 | 272 | 0.06 |
| 7.43 30 Twosome Drive. 1997 39,675 100.0 223 0.05 5.62 40 Twosome Drive. 1996 40,265 63.1 196 0.04 7.71 50 Twosome Drive. 1997 34,075 100.0 269 0.06 7.89 WESP DEPTROR 1451 Metropolitan Drive. 1996 21,600 100.0 149 0.03 6.90  WEBCR COUNTY, NEW JERSEY HAMILTON TOWNSHIP 100 Horizon Drive. 1989 13,275 0.0 13 0.00 200 Horizon Drive. 1989 69,780 73.8 826 0.17 6.00 180 Horizon Drive. 1989 69,780 73.8 826 0.17 6.01 13.14  MONNOUTH COUNTY, NEW JERSEY WALL TOWNSHIP 13.25 Ampus Farkway. 1990 41,205 57.8 313 0.06 13.52 Campus Farkway. 1992 72,502 94.6 793 0.16 11.56 11.56 11.56 1282 Campus Farkway. 1995 76,300 100.0 261 0.05 7.46 11.51 11.52 11.53 1995 76,300 100.0 707 0.14 9.27 11.54 11.55 1995 76,300 100.0 707 0.14 9.27 1343 Highway 34. 1985 69,020 79.1 445 0.09 8.15 1320 Wyckoff Avenue. 1987 21,168 100.0 47 0.01 2.31 1324 Wyckoff Avenue. 1987 21,168 100.0 47 0.01 2.31 1324 Wyckoff Avenue. 1989 38,961 37.8 144 0.03 8.88  PASSAIC COUNTY, NEW JERSEY TOTOMA 1 Center Court. 1998 30,600 99.3 349 0.07 11.49 11.60merce Way. 1989 47,025 100.0 476 0.10 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1992 42,540 100.0 412 0.08 9.69 9.60  | 7.10                        |      |                 |       |     |      |
| 5.62 40 TWOSOME Drive. 1996 40,265 63.1 196 0.04 7.71 50 TWOSOME Drive. 1997 34,075 100.0 269 0.06 7.89 WEST DEPTFORD 1451 Metropolitan Drive. 1996 21,600 100.0 149 0.03 6.90  MERCER COUNTY, NEW JERSEY HAMMITON TOWNSHIF 100 Horizon Drive. 1989 13,275 0.0 13 0.00 0.00 200 Horizon Drive. 1991 45,770 100.0 446 0.09 9.74 300 Horizon Drive. 1989 69,780 73.8 826 0.17 16.04 500 Horizon Drive. 1990 41,205 57.8 313 0.06 13.14  MONNOUTH COUNTY, NEW JERSEY WALL TOWNSHIP 1325 Campus Parkway. 1988 35,000 100.0 261 0.05 7.46 1340 Campus Parkway. 1992 72,502 94.6 793 0.16 11.56 1345 Campus Parkway. 1995 76,300 100.0 707 0.14 9.27 1433 Highway 34. 1985 69,020 79.1 445 0.09 9.27 1433 Highway 34. 1986 20,336 100.0 47 0.01 2.31 1324 Wyckoff Avenue 1986 20,336 100.0 47 0.01 2.31 1324 Wyckoff Avenue 1987 21,168 100.0 188 0.04 9.88  PASSAIC COUNTY, NEW JERSEY TOTOM 1 1.49 1 1.60merce Way 1989 47,025 100.0 476 0.10 1.14 1.60merce Way 1989 47,025 100.0 476 0.10 1.14 1.149 1 1 Commerce Way 1989 47,025 100.0 476 0.10 1.12 0 Commerce Way 1990 48,930 100.0 482 0.10  | 7.43                        |      |                 |       |     |      |
| 7.71 50 Twosome Drive. 1997 34,075 100.0 269 0.06 7.89 WEST DEPTFORD 1451 Metropolitan Drive. 1996 21,600 100.0 149 0.03 6.90  MERCER COUNTY, NEW JERSEY HAMFLETON TOWNSHIP 100 Horizon Drive. 1989 13,275 0.0 13 0.00 0.00 200 Horizon Drive. 1991 45,770 100.0 446 0.09 9.74 300 Horizon Drive. 1989 69,780 73.8 826 0.17 16.04 500 Horizon Drive. 1990 41,205 57.8 313 0.06 13.14  MONNOUTH COUNTY, NEW JERSEY WALL TOWNSHIP 1325 Campus Parkway. 1990 41,205 57.8 313 0.06 1315 26 2 3 4 5 5 7 8 3 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8   | 5.62                        |      |                 |       |     |      |
| MEST DEPTFORD   1996   21,600   100.0   149   0.03   6.90  | 7.71                        |      |                 |       |     |      |
| MERCER COUNTY, NEW JERSEY HAMILTON TOWNSHIP 100 Horizon Drive. 1989 13,275 0.0 13 0.00 200 Horizon Drive. 1991 45,770 100.0 446 0.09 9.74 300 Horizon Drive. 1989 69,780 73.8 826 0.17 16.04 100 Horizon Drive. 1990 41,205 57.8 313 0.06 13.14  MONNOUTH COUNTY, NEW JERSEY WALL TOWNSHIP 1325 Campus Parkway. 1988 35,000 100.0 261 0.05 7.46 1340 Campus Parkway. 1992 72,502 94.6 793 0.16 11.56 13.45 1992 72,502 94.6 793 0.16 11.56 1345 Campus Parkway. 1995 76,300 100.0 707 0.14 9.27 1340 Campus Parkway. 1995 76,300 100.0 707 0.14 9.27 1343 Highway 34. 1985 69,020 79.1 445 0.09 8.15 1320 Wyckoff Avenue. 1986 20,336 100.0 47 0.01 2.31 1324 Wyckoff Avenue. 1987 21,168 100.0 188 0.04 8.88  PASSAIC COUNTY, NEW JERSEY TOTOWA 1 Center Court. 1998 30,600 99.3 349 0.07 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 2 Commerce Way. 1998 47,025 100.0 476 0.10 10.12 2 Commerce Way. 1998 47,025 100.0 476 0.10 10.12 2 Commerce Way. 1998 47,025 100.0 476 0.10 10.12 2 Commerce Way. 1998 47,025 100.0 476 0.10 10.12 2 Commerce Way. 1998 47,025 100.0 476 0.10 10.12 2 Commerce Way. 1998 47,025 100.0 476 0.10 10.12 2 Commerce Way. 1998 47,025 100.0 476 0.10 10.12 2 Commerce Way. 1998 47,025 100.0 476 0.10 10.12 2 Commerce Way. 1998 47,025 100.0 476 0.10  | 7.89                        | 1997 | 34,073          | 100.0 | 209 | 0.08 |
| MERCER COUNTY, NEW JERSEY HAMILTON TOWNSHIP 100 Horizon Drive. 1989 13,275 0.0 13 0.00 200 Horizon Drive. 1991 45,770 100.0 446 0.09 9.74 300 Horizon Drive. 1989 69,780 73.8 826 0.17 16.04 500 Horizon Drive. 1990 41,205 57.8 313 0.06 13.14  MONMOUTH COUNTY, NEW JERSEY WALL TOWNSHIP 1325 Campus Parkway. 1988 35,000 100.0 261 0.05 7.46 1340 Campus Parkway. 1992 72,502 94.6 793 0.16 11.56 1345 Campus Parkway. 1995 76,300 100.0 707 0.14 9.27 1433 Highway 34. 1985 69,020 79.1 445 0.09 8.15 1320 Wyckoff Avenue. 1986 20,336 100.0 47 0.01 2.31 1324 Wyckoff Avenue. 1986 20,336 100.0 47 0.01 2.31 1324 Wyckoff Avenue. 1987 21,168 100.0 188 0.04 8.88  PASSAIC COUNTY, NEW JERSEY TOTOMA 1 Center Court. 1999 38,961 37.8 144 0.03 9.78 2 Center Court. 1998 30,600 99.3 349 0.07 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1992 42,540 100.0 412 0.08 9.69 29 Commerce Way. 1990 48,930 100.0 482 0.10  | 1451 Metropolitan Drive     | 1996 | 21,600          | 100.0 | 149 | 0.03 |
| HAMILTON TONNSHIP 100 Horizon Drive  |                             |      |                 |       |     |      |
| 0.00 200 Horizon Drive. 1991 45,770 100.0 446 0.09 9.74 300 Horizon Drive. 1989 69,780 73.8 826 0.17 16.04 500 Horizon Drive. 1990 41,205 57.8 313 0.06 13.14  MONIMOUTH COUNTY, NEW JERSEY WALL TOWNSHIP 1325 Campus Parkway. 1988 35,000 100.0 261 0.05 7.46 1340 Campus Parkway. 1992 72,502 94.6 793 0.16 11.56 1345 Campus Parkway. 1995 76,300 100.0 707 0.14 9.27 1433 Highway 34 1985 69,020 79.1 445 0.09 8.15 1320 Wyckoff Avenue. 1986 20,336 100.0 47 0.01 2.31 1324 Wyckoff Avenue. 1987 21,168 100.0 188 0.04 8.88  PASSAIC COUNTY, NEW JERSEY TOTOWA 1 Center Court. 1998 30,600 99.3 349 0.07 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1999 42,540 100.0 412 0.08 9.69 29 Commerce Way. 1990 48,930 100.0 482 0.10   |                             |      |                 |       |     |      |
| 9.74 300 Horizon Drive   | 0.00                        |      |                 |       |     |      |
| 16.04 500 Horizon Drive. 1990 41,205 57.8 313 0.06 13.14  MONMOUTH COUNTY, NEW JERSEY WALL TOWNSHIP 1325 Campus Parkway. 1988 35,000 100.0 261 0.05 7.46 1340 Campus Parkway. 1992 72,502 94.6 793 0.16 11.56 1345 Campus Parkway. 1995 76,300 100.0 707 0.14 9.27 1433 Highway 34. 1985 69,020 79.1 445 0.09 8.15 1320 Wyckoff Avenue. 1986 20,336 100.0 47 0.01 2.31 1324 Wyckoff Avenue. 1987 21,168 100.0 188 0.04 8.88  PASSAIC COUNTY, NEW JERSEY TOTOWA 1 Center Court. 1999 38,961 37.8 144 0.03 9.78 2 Center Court. 1998 30,600 99.3 349 0.77 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1992 42,540 100.0 482 0.10 9.69 29 Commerce Way. 1990 48,930 100.0 482 0.10   | 9.74                        | 1991 | ·               | 100.0 | 446 |      |
| MONMOUTH COUNTY, NEW JERSEY WALL TOWNSHIP  1325 Campus Parkway. 1988 35,000 100.0 261 0.05 7.46 1340 Campus Parkway. 1992 72,502 94.6 793 0.16 11.56 1345 Campus Parkway. 1995 76,300 100.0 707 0.14 9.27 1433 Highway 34. 1985 69,020 79.1 445 0.09 8.15 1320 Wyckoff Avenue. 1986 20,336 100.0 47 0.01 2.31 1324 Wyckoff Avenue. 1987 21,168 100.0 188 0.04 8.88  PASSAIC COUNTY, NEW JERSEY TOTOWA 1 Center Court. 1999 38,961 37.8 144 0.03 9.78 2 Center Court. 1998 30,600 99.3 349 0.07 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1992 42,540 100.0 412 0.08 9.69 29 Commerce Way. 1990 48,930 100.0 482 0.10  | 16.04                       | 1989 | 69 <b>,</b> 780 | 73.8  | 826 | 0.17 |
| WALL TOWNSHIP 1325 Campus Parkway. 1988 35,000 100.0 261 0.05 7.46 1340 Campus Parkway. 1992 72,502 94.6 793 0.16 11.56 1345 Campus Parkway. 1995 76,300 100.0 707 0.14 9.27 1433 Highway 34. 1985 69,020 79.1 445 0.09 8.15 1320 Wyckoff Avenue. 1986 20,336 100.0 47 0.01 2.31 1324 Wyckoff Avenue. 1987 21,168 100.0 188 0.04 8.88  PASSAIC COUNTY, NEW JERSEY TOTOOWA 1 Center Court. 1999 38,961 37.8 144 0.03 9.78 2 Center Court. 1998 30,600 99.3 349 0.07 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1992 42,540 100.0 412 0.08 9.69 29 Commerce Way. 1992 42,540 100.0 482 0.10  |                             | 1990 | 41,205          | 57.8  | 313 | 0.06 |
| 1325 Campus Parkway.   | MONMOUTH COUNTY, NEW JERSEY |      |                 |       |     |      |
| 1340 Campus Parkway. 1992 72,502 94.6 793 0.16 11.56 1345 Campus Parkway. 1995 76,300 100.0 707 0.14 9.27 1433 Highway 34 1985 69,020 79.1 445 0.09 8.15 1320 Wyckoff Avenue. 1986 20,336 100.0 47 0.01 2.31 1324 Wyckoff Avenue. 1987 21,168 100.0 188 0.04 8.88  PASSAIC COUNTY, NEW JERSEY TOTOWA 1 Center Court. 1999 38,961 37.8 144 0.03 9.78 2 Center Court. 1998 30,600 99.3 349 0.07 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1992 42,540 100.0 412 0.08 9.69 29 Commerce Way. 1990 48,930 100.0 482 0.10 9.85  |                             | 1988 | 35,000          | 100.0 | 261 | 0.05 |
| 1345 Campus Parkway. 1995 76,300 100.0 707 0.14 9.27 1433 Highway 34 1985 69,020 79.1 445 0.09 8.15 1320 Wyckoff Avenue. 1986 20,336 100.0 47 0.01 2.31 1324 Wyckoff Avenue. 1987 21,168 100.0 188 0.04 8.88  PASSAIC COUNTY, NEW JERSEY TOTOWA 1 Center Court. 1999 38,961 37.8 144 0.03 9.78 2 Center Court. 1998 30,600 99.3 349 0.07 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1992 42,540 100.0 412 0.08 9.69 29 Commerce Way. 1990 48,930 100.0 482 0.10 9.85   |                             | 1992 | 72,502          | 94.6  | 793 | 0.16 |
| 9.27 1433 Highway 34 1985 69,020 79.1 445 0.09 8.15 1320 Wyckoff Avenue. 1986 20,336 100.0 47 0.01 2.31 1324 Wyckoff Avenue. 1987 21,168 100.0 188 0.04 8.88  PASSAIC COUNTY, NEW JERSEY TOTOWA 1 Center Court. 1999 38,961 37.8 144 0.03 9.78 2 Center Court. 1998 30,600 99.3 349 0.07 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1992 42,540 100.0 412 0.08 9.69 29 Commerce Way. 1990 48,930 100.0 482 0.10 9.85   |                             | 1995 | 76,300          | 100.0 | 707 | 0.14 |
| 8.15 1320 Wyckoff Avenue. 1986 20,336 100.0 47 0.01 2.31 1324 Wyckoff Avenue. 1987 21,168 100.0 188 0.04 8.88  PASSAIC COUNTY, NEW JERSEY TOTOWA 1 Center Court. 1999 38,961 37.8 144 0.03 9.78 2 Center Court. 1998 30,600 99.3 349 0.07 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1992 42,540 100.0 412 0.08 9.69 29 Commerce Way. 1990 48,930 100.0 482 0.10 9.85  | 9.27                        | 1985 | 69,020          | 79.1  | 445 | 0.09 |
| 2.31 1324 Wyckoff Avenue   | 8.15                        | 1986 | 20,336          | 100.0 | 47  | 0.01 |
| 8.88  PASSAIC COUNTY, NEW JERSEY TOTOWA  1 Center Court. 1999 38,961 37.8 144 0.03 9.78 2 Center Court. 1998 30,600 99.3 349 0.07 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1992 42,540 100.0 412 0.08 9.69 29 Commerce Way. 1990 48,930 100.0 482 0.10 9.85  | 2.31                        |      | ·               |       |     |      |
| TOTOWA  1 Center Court. 1999 38,961 37.8 144 0.03 9.78 2 Center Court. 1998 30,600 99.3 349 0.07 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1992 42,540 100.0 412 0.08 9.69 29 Commerce Way. 1990 48,930 100.0 482 0.10 9.85   |                             | 130. | 21,100          | 100.0 | 100 | 0.01 |
| 1 Center Court. 1999 38,961 37.8 144 0.03 9.78 2 Center Court. 1998 30,600 99.3 349 0.07 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1992 42,540 100.0 412 0.08 9.69 29 Commerce Way. 1990 48,930 100.0 482 0.10 9.85   | •                           |      |                 |       |     |      |
| 2 Center Court. 1998 30,600 99.3 349 0.07 11.49 11 Commerce Way. 1989 47,025 100.0 476 0.10 10.12 20 Commerce Way. 1992 42,540 100.0 412 0.08 9.69 29 Commerce Way. 1990 48,930 100.0 482 0.10 9.85  | 1 Center Court              | 1999 | 38,961          | 37.8  | 144 | 0.03 |
| 11 Commerce Way  | 2 Center Court              | 1998 | 30,600          | 99.3  | 349 | 0.07 |
| 20 Commerce Way  | 11 Commerce Way             | 1989 | 47,025          | 100.0 | 476 | 0.10 |
| 29 Commerce Way  | 20 Commerce Way             | 1992 | 42,540          | 100.0 | 412 | 0.08 |
|  | 29 Commerce Way             | 1990 | 48,930          | 100.0 | 482 | 0.10 |
|  |                             | 1987 | 50,576          | 100.0 | 560 | 0.11 |

| 11.07           |      |        |       |     |      |
|-----------------|------|--------|-------|-----|------|
| 45 Commerce Way | 1992 | 51,207 | 100.0 | 483 | 0.10 |
| 9.43            |      |        |       |     |      |
| 60 Commerce Way | 1988 | 50,333 | 84.3  | 348 | 0.07 |
| 8.20            |      |        |       |     |      |
| 80 Commerce Way | 1996 | 22,500 | 100.0 | 286 | 0.06 |
| 12.71           |      |        |       |     |      |
|                 |      |        |       |     |      |

  |  |  |  |  |55

# PROPERTY LISTING

# OFFICE/FLEX PROPERTIES (CONTINUED)

| <caption></caption>           |         | NET             | PERCENTAGE<br>LEASED | ANNUAL                | PERCENTAGE OF<br>TOTAL OFFICE,<br>OFFICE/FLEX, |      |
|-------------------------------|---------|-----------------|----------------------|-----------------------|--|------|
| AVERAGE                       |         | RENTABLE        | AS OF                | BASE                  | AND INDUSTRIAL/                                | BASE |
| RENT<br>PROPERTY              | YEAR    | AREA            | 6/30/00              | RENT                  | WAREHOUSE                                      | PER  |
| SQ. FT.<br>LOCATION           | BUILT   | (SQ. FT.)       | (%) (1)              | (\$000 <b>'</b> S)(2) | BASE RENT(%)                                   | (\$) |
| (3) (5)                       |         | (02. 11.)       | (0)(1)               | (4000 5) (2)          | 21102 112111 (0)                               | (+)  |
|                               |         |                 |                      |                       |  |      |
| <\$><br><c></c>               | <c></c> | <c></c>         | <c></c>              | <c></c>               | <c></c>  |      |
| 100 Commerce Way              | 1996    | 24,600          | 100.0                | 285                   | 0.06   |      |
|                               | 1994    | 9,024           | 100.0                | 92                    | 0.02   |      |
| 140 Commerce Way              | 1994    | 26,881          | 99.5                 | 278                   | 0.06   |      |
|                               |         |                 |                      |                       |  |      |
| TOTAL NEW JERSEY OFFICE/FLEX  |         |                 | 88.2                 | ·                     | 2.92   |      |
|                               |         |                 |                      |                       |  |      |
| WESTCHESTER COUNTY, NEW YORK  |         |                 |                      |                       |  |      |
| ELMSFORD 11 Clearbrook Road   | 1974    | 31,800          | 100.0                | 334                   | 0.07   |      |
| 10.50 75 Clearbrook Road      | 1990    | 32,720          | 100.0                | 816                   | 0.17   |      |
| 24.94<br>150 Clearbrook Road  | 1975    | 74,900          | 100.0                | 1,049                 | 0.21   |      |
| 14.01                         |         | ·               |                      | ·                     |  |      |
| 175 Clearbrook Road           | 1973    | 98,900          | 98.5                 | 1,441                 | 0.29   |      |
| 200 Clearbrook Road           | 1974    | 94,000          | 99.8                 | 1,184                 | 0.24   |      |
| 250 Clearbrook Road           | 1973    | 155,000         | 94.5                 | 1,277                 | 0.26   |      |
| 50 Executive Boulevard        | 1969    | 45,200          | 97.2                 | 384                   | 0.08   |      |
| 77 Executive Boulevard        | 1977    | 13,000          | 100.0                | 166                   | 0.03   |      |
| 12.77 85 Executive Boulevard  | 1968    | 31,000          | 99.4                 | 407                   | 0.08   |      |
| 13.21 300 Executive Boulevard | 1970    | 60,000          | 99.7                 | 581                   | 0.12   |      |
| 9.71 350 Executive Boulevard  | 1970    | 15,400          | 98.8                 | 243                   | 0.05   |      |
| 15.97 399 Executive Boulevard | 1962    | 80 <b>,</b> 000 | 100.0                | 967                   | 0.20   |      |
| 12.09                         |         | ·               |                      |                       |  |      |
| 400 Executive Boulevard14.64  | 1970    | 42,200          | 100.0                | 618                   | 0.13   |      |
| 500 Executive Boulevard       | 1970    | 41,600          | 100.0                | 574                   | 0.12   |      |
| 525 Executive Boulevard       | 1972    | 61,700          | 100.0                | 837                   | 0.17   |      |
| 1 Westchester Plaza           | 1967    | 25,000          | 100.0                | 294                   | 0.06   |      |

| 11.76 2 Westchester Plaza       | 1968 | 25,000          | 100.0 | 447             | 0.09   |  |
|---------------------------------|------|-----------------|-------|-----------------|--------|--|
| 17.88                           | 1900 | 23,000          | 100.0 | 447             | 0.09   |  |
| 3 Westchester Plaza             | 1969 | 93,500          | 98.5  | 1,117           | 0.23   |  |
| 12.13 4 Westchester Plaza       | 1969 | 44 700          | 99.8  | 629             | 0.13   |  |
| 4 Westchester Plaza             | 1969 | 44,700          | 99.8  | 629             | 0.13   |  |
| 5 Westchester Plaza             | 1969 | 20,000          | 100.0 | 291             | 0.06   |  |
| 14.55 6 Westchester Plaza       | 1060 | 20.000          | 100.0 | 201             | 0.06   |  |
| 15.05                           | 1968 | 20,000          | 100.0 | 301             | 0.06   |  |
| 7 Westchester Plaza             | 1972 | 46,200          | 100.0 | 650             | 0.13   |  |
| 14.07                           | 1071 | 67.000          | 100.0 | 0.66            | 0.10   |  |
| 8 Westchester Plaza             | 1971 | 67 <b>,</b> 200 | 100.0 | 866             | 0.18   |  |
| HAWTHORNE                       |      |                 |       |                 |        |  |
| 200 Saw Mill River Road         | 1965 | 51,100          | 88.8  | 623             | 0.13   |  |
| 13.73                           | 1007 | 00 600          | 100.0 | 1 046           | 0.05   |  |
| 4 Skyline Drive                 | 1987 | 80,600          | 100.0 | 1,246           | 0.25   |  |
| 8 Skyline Drive                 | 1985 | 50,000          | 98.9  | 797             | 0.16   |  |
| 16.12                           | 1005 | 20.000          | 100.0 | 000             | 0.06   |  |
| 10 Skyline Drive                | 1985 | 20,000          | 100.0 | 283             | 0.06   |  |
| 11 Skyline Drive                | 1989 | 45,000          | 100.0 | 683             | 0.14   |  |
| 15.18                           | 1000 | 46.050          | 100.0 | 722             | 0.15   |  |
| 12 Skyline Drive (4)            | 1999 | 46,850          | 100.0 | 733             | 0.15   |  |
| 15 Skyline Drive                | 1989 | 55,000          | 100.0 | 972             | 0.20   |  |
| 17.67                           |      |                 |       |                 |        |  |
| YONKERS 100 Corporate Boulevard | 1987 | 78,000          | 98.2  | 1,269           | 0.26   |  |
| 16.57                           | 1907 | 78,000          | 90.2  | 1,209           | 0.20   |  |
| 200 Corporate Boulevard South   | 1990 | 84,000          | 99.8  | 1,383           | 0.28   |  |
| 16.50 4 Executive Plaza         | 1986 | 80,000          | 99.9  | 1 022           | 0.21   |  |
| 12.93                           | 1900 | 80,000          | 99.9  | 1,033           | 0.21   |  |
| 6 Executive Plaza               | 1987 | 80,000          | 100.0 | 1,025           | 0.21   |  |
| 12.81                           | 1000 | 106.000         | 100.0 | 1 200           | 0.07   |  |
| 1 Odell Plaza                   | 1980 | 106,000         | 100.0 | 1,309           | 0.27   |  |
| 5 Odell Plaza                   | 1983 | 38,400          | 99.6  | 504             | 0.10   |  |
| 13.18                           |      |                 |       |                 |        |  |
| 7 Odell Plaza                   | 1984 | 42,600          | 99.6  | 665             | 0.14   |  |
| 13.07                           |      |                 |       |                 |        |  |
|                                 |      |                 |       |                 |        |  |
| TOTAL NEW YORK OFFICE/FLEX      |      | 2,076,570       | 99.0  | 27 <b>,</b> 998 | 5.72   |  |
| 13.63                           |      | 2,0/0,3/0       | 99.0  | ۷1 <b>,</b> 998 | J. / Z |  |
|                                 |      |                 |       |                 |        |  |

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</TABLE>

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# PROPERTY LISTING

### OFFICE/FLEX PROPERTIES (CONTINUED)

<TABLE> <CAPTION>

| NUMBER OF STREET              |         | NET       | PERCENTAGE<br>LEASED | ANNUAL       | PERCENTAGE OF<br>TOTAL OFFICE,<br>OFFICE/FLEX, |      |
|-------------------------------|---------|-----------|----------------------|--------------|--|------|
| AVERAGE                       |         | RENTABLE  | AS OF                | BASE         | AND INDUSTRIAL/                                | BASE |
| PROPERTY SO. FT.              | YEAR    | AREA      | 6/30/00              | RENT         | WAREHOUSE                                      | PER  |
| LOCATION (3) (5)              | BUILT   | (SQ. FT.) | (%) (1)              | (\$000'S)(2) | BASE RENT(%)                                   | (\$) |
|                               |         |           |                      |              |  |      |
| <\$><br><c></c>               | <c></c> | <c></c>   | <c></c>              | <c></c>      | <c></c>  |      |
| FAIRFIELD COUNTY, CONNECTICUT |         |           |                      |              |  |      |

STAMFORD

| 1986 | 88,000               | 96.8  | 1,431  | 0.29   |   |
|------|----------------------|---|--|--|---|
| 1988 | 25,000               | 100.0   | 361  | 0.07   |   |
| 1990 | 54,000               | 100.0   | 779  | 0.16   |   |
| 1999 | 66,000               | 100.0   | 623  | 0.13   |   |
| 1998 | 40,000               | 100.0   | 632  | 0.13   |   |
|      |                      |   |  |  |   |
|      | 273,000              | 99.0  | 3,826  | 0.78   |   |
|      |                      |   |  |  |   |
|      | 4,293,163            | 94.1  | 46,001   | 9.42   |   |
|      | 1988<br>1990<br>1999 | 1988 25,000<br>1990 54,000<br>1999 66,000<br>1998 40,000<br>273,000 | 1988 25,000 100.0<br>1990 54,000 100.0<br>1999 66,000 100.0<br>1998 40,000 100.0<br>273,000 99.0 | 1988     25,000     100.0     361       1990     54,000     100.0     779       1999     66,000     100.0     623       1998     40,000     100.0     632       273,000     99.0     3,826 | 1988       25,000       100.0       361       0.07         1990       54,000       100.0       779       0.16         1999       66,000       100.0       623       0.13         1998       40,000       100.0       632       0.13         273,000       99.0       3,826       0.78 |

\_\_\_\_\_

</TABLE>

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# PROPERTY LISTING

### INDUSTRIAL/WAREHOUSE PROPERTIES

<TABLE> <CAPTION>

|   |         | NET             | PERCENTAGE<br>LEASED | ANNUAL         | PERCENTAGE OF<br>TOTAL OFFICE,<br>OFFICE/FLEX, |      |
|---|---------|-----------------|----------------------|----------------|--|------|
| AVERAGE   |         | RENTABLE        | AS OF                | BASE           | AND INDUSTRIAL/                                | BASE |
| RENT<br>PROPERTY  | YEAR    | AREA            | 6/30/00              | RENT           | WAREHOUSE                                      | PER  |
| SQ. FT.   | DIIII   | /GO EE          | (0) (1)              | (\$000 La) (0) | DAGE DENIE (0)                                 | (6)  |
| LOCATION (3) (5)  | BUILT   |                 | (%) (1)              | (\$000.2) (2)  | BASE RENT(%)                                   | (\$) |
|   |         |                 |                      |                |  |      |
| <\$><br><c></c>   | <c></c> | <c></c>         | <c></c>              | <c></c>        | <c></c>  |      |
| WESTCHESTER COUNTY, NEW YORK ELMSFORD   |         |                 |                      |                |  |      |
| 1 Warehouse Lane  | 1957    | 6,600           | 100.0                | 57             | 0.01   |      |
| 2 Warehouse Lane  | 1957    | 10,900          | 100.0                | 113            | 0.02   |      |
| 3 Warehouse Lane  | 1957    | 77,200          | 100.0                | 290            | 0.06   |      |
| 4 Warehouse Lane  | 1957    | 195,500         | 97.4                 | 1,938          | 0.40   |      |
| 5 Warehouse Lane  | 1957    | 75 <b>,</b> 100 | 97.1                 | 725            | 0.15   |      |
| 6 Warehouse Lane  | 1982    | 22,100          | 100.0                | 514            | 0.10   |      |
|   |         |                 |                      |                |  |      |
| TOTAL INDUSTRIAL/WAREHOUSE PROPERTIES 9.57                                    |         | 387,400         | 98.1                 | 3 <b>,</b> 637 | 0.74   |      |
|   |         |                 |                      |                |  |      |
| TOTAL OFFICE, OFFICE/FLEX,<br>AND INDUSTRIAL/WAREHOUSE<br>PROPERTIES<br>18.79 |         | 26,847,591      | 96.9                 | 488,722        | 100.00   |      |
|   |         | ========        | ========             | =========      | -=========                                     |      |

- (1) Based on all leases in effect as of June 30, 2000.
- (2) Total base rent for 12 months ended June 30, 2000, determined in accordance with GAAP. Substantially all of the leases provide for annual base rents plus recoveries and escalation charges based upon the tenant's proportionate share of and/or increases in real estate taxes and certain operating costs, as defined, and the pass through of charges for electrical usage. For those properties acquired or placed in service during the 12 months ended June 30, 2000, amounts are annualized, as per Note 4.
- (3) Base rent for the 12 months ended June 30, 2000 divided by net rentable square feet leased at June 30, 2000. For those properties acquired or placed in service during 12 months ended June 30, 2000, amounts are annualized, as per Note 4.
- (4) As this property was acquired or placed in service during the 12 months ended June 30, 2000, the amounts represented for base rent are annualized. These annualized amounts may not be indicative of the property's results had the Company owned or placed such property in service for the entire 12 months ended June 30, 2000.
- (5) Excludes office space leased by the Company.
- (6) The property was sold by the Company in 1999.
- (7) The property was sold by the Company in 2000.

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#### FUNDS FROM OPERATIONS

The Company considers funds from operations ("FFO"), after adjustment for straight-lining of rents and non-recurring charges, one measure of REIT performance. Funds from operations is defined as net income (loss) before minority interest of unitholders, computed in accordance with GAAP, excluding gains (or losses) from debt restructuring, other extraordinary items, and sales of depreciable rental property, plus real estate-related depreciation and amortization. Funds from operations should not be considered as an alternative to net income as an indication of the Company's performance or to cash flows as a measure of liquidity. Funds from operations presented herein is not necessarily comparable to funds from operations presented by other real estate companies due to the fact that not all real estate companies use the same definition. However, the Company's funds from operations is comparable to the funds from operations of real estate companies that use the current definition of the National Association of Real Estate Investment Trusts ("NAREIT"), after the adjustment for straight-lining of rents and non-recurring charges.

Funds from operations for the three and six month periods ended June 30, 2000 and 1999 as calculated in accordance with NAREIT's definition as published in October 1999, after adjustment for straight-lining of rents and non-recurring charges, are summarized in the following table (IN THOUSANDS):

|  | Three Months Ended June 30, |                  |  |         | Six Months<br>Ended June 30,                           |                  |    |                  |
|--|-----------------------------|------------------|--|---------|--|------------------|----|------------------|
|  |                             | 2000             |  | 1999    |  | 2000             |    | 1999             |
| <\$>   |                             | >                | <c< td=""><td>&gt;</td><td><br/><c< td=""><td>&gt;</td><td></td><td>&gt;</td></c<></td></c<> | >       | <br><c< td=""><td>&gt;</td><td></td><td>&gt;</td></c<> | >                |    | >                |
| Income before gain on sales of rental property |                             |                  |  |         |  |                  |    |                  |
| and minority interests                         | \$                          | 40,153           | \$   | 25,321  | \$   | 85 <b>,</b> 586  | \$ | 66,134           |
| Add: Real estate-related depreciation and      |                             |                  |  |         |  |                  |    |                  |
| amortization (1)                               |                             | 23,434           |  | 22,769  |  | 46,152           |    | 45,720           |
| Gain on sale of land                           |                             |                  |  |         |  | 2,248            |    |                  |
| Non-recurring charges                          |                             | 9,228            |  | 16,458  |  | 9,228            |    | 16,458           |
| Deduct: Rental income adjustment for           |                             |                  |  |         |  |                  |    |                  |
| straight-lining of rents (2)                   |                             | (3,400)          |  | (3,833) |  | (5 <b>,</b> 590) |    | (7 <b>,</b> 378) |
| Minority interests:                            |                             |                  |  |         |  |                  |    |                  |
| partially-owned properties                     |                             | (2,982)          |  |         |  | (5 <b>,</b> 072) |    |                  |
| Funds from operations, after adjustment        |                             |                  |  |         |  |                  |    |                  |
| for straight-lining of rents                   |                             |                  |  |         |  |                  |    |                  |
| and non-recurring charges                      | \$                          | 66,433           | \$   | 60,715  | \$   | 132,552          | \$ | 120,934          |
| Deduct: Distributions to preferred unitholders |                             | (3 <b>,</b> 765) |  | (3,869) |  | (7 <b>,</b> 634) |    | (7 <b>,</b> 738) |

| straight-lining of rents and non-recurring charges, after distributions to preferred unitholders | \$ 62,668       | \$ 56,846 | \$ 124,918               | \$ 113,196                 |
|--|-----------------|-----------|--------------------------|----------------------------|
| Cash flows provided by operating activities Cash flows provided by (used in)                     | =======         | ========  | \$ 120 <b>,</b> 576      | \$ 110,008                 |
| investing activities  Cash flows used in financing activities                                    |                 |           | \$ 62,329<br>\$(181,041) | \$ (90,548)<br>\$ (13,750) |
| Basic weighted average shares/units outstanding (3)  | 66 <b>,</b> 627 | 67,173    | 66,527                   | 67 <b>,</b> 092            |
| Diluted weighted average shares/units outstanding (3)  | 73,284          | 74,104    | 73,237                   | 74,040                     |

</TABLE>

- (1) Includes the Company's share from unconsolidated joint ventures of \$686 and \$509 for the three months ended June 30, 2000 and 1999, respectively, and \$1,420 and \$1,610 for the six months ended June 30, 2000 and 1999, respectively.
- (2) Includes the Company's share from unconsolidated joint ventures of (\$3) and (\$26) for the three months ended June 30, 2000 and 1999, respectively, and \$54 and (\$44) for the six months ended June 30, 2000 and 1999, respectively.
- (3) See calculations for the amounts presented in the following reconciliation.

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The following schedule reconciles the Company's basic weighted average shares to the basic and diluted weighted average shares/units presented above:
<TABLE>
<CAPTION>

|  | Three Months<br>Ended June 30,<br>2000 1999 |                              | Six Months<br>Ended June 30<br>2000 1999 |                              |  |
|--|---|------------------------------|--|------------------------------|--|
| <pre><s> Basic weighted average shares: Add: Weighted average common units</s></pre> | <c><br/>58,545<br/>8,082</c>                | <c><br/>58,510<br/>8,663</c> | <c><br/>58,420<br/>8,107</c>             | <c><br/>58,337<br/>8,755</c> |  |
| Basic weighted average shares/units: Add: Weighted average preferred units           | 66,627<br>6,457<br>200                      | 67,173<br>6,618<br>313       | 66,527<br>6,537                          | 67,092<br>6,655<br>293       |  |
| Diluted weighted average shares/units:   | 73,284                                      | 74,104                       | 73,237                                   | 74,040                       |  |

</TABLE>

#### INFLATION

The Company's leases with the majority of its tenants provide for recoveries and escalation charges based upon the tenant's proportionate share of, and/or increases in, real estate taxes and certain operating costs, which reduce the Company's exposure to increases in operating costs resulting from inflation.

### DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

The Company considers portions of this information to be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of The Securities Exchange Act of 1934. Although the Company believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that its expectations will be achieved.

Approximately \$1.2 billion of the Company's long-term debt bears interest at fixed rates, and therefore the fair value of these instruments is affected by changes in the market interest rates. The following table presents principal cash flows (in thousands) based upon maturity dates of the debt obligations and the related weighted-average interest rates by expected maturity dates for the fixed rate debt. The interest rate on the variable rate debt as of June 30, 2000 ranged from LIBOR plus 65 basis points to LIBOR plus 80 basis points.

JUNE 30, 2000

| <table></table>     |
|---------------------|
| <caption></caption> |
| LONG-TERM           |
| DEDM INCILL         |

DEBT, INCLUDING 7/1/00-

| FAIR<br>CURRENT PORTION<br>VALUE             | 12/31/00 | 2001     | 2002     | 2003       | 2004       | THEREAFTER          | TOTAL   |
|--|----------|----------|----------|------------|------------|---------------------|---------|
|  |          |          |          |            |            |                     |         |
| <s> <c></c></s>                              | <c></c>  | <c></c>  | <c></c>  | <c></c>    | <c></c>    | <c></c>             | <c></c> |
| Fixed Rate 1,239,369 \$1,18 Average Interest | ·        | \$ 7,468 | \$ 3,458 | \$ 195,612 | \$ 312,195 | \$ 713 <b>,</b> 512 | \$      |
| Rate<br>7.24%                                | 6.93%    | 7.44%    | 8.20%    | 7.30%      | 7.34%      | 7.19%               |         |
| Variable Rate<br>247,908 \$ 247,<br>         |          |          |          |            |            |                     |         |

 , 908 |  |  | \$ 215,730 |  | \$ 32,178 | \$ |61

#### MACK-CALI REALTY CORPORATION

#### PART II - OTHER INFORMATION

# Item 1. LEGAL PROCEEDINGS

Reference is made to "Other Contingencies" in Note 13 (Commitments and Contingencies) to the Consolidated Financial Statements, which is specifically incorporated by reference herein.

Item 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

Not Applicable.

Item 3. DEFAULTS UPON SENIOR SECURITIES

Not Applicable.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not Applicable.

Item 5. OTHER INFORMATION

Not Applicable.

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### MACK-CALI REALTY CORPORATION

PART II - OTHER INFORMATION (CONTINUED)

ITEM 6 - EXHIBITS

#### (a) Exhibits

The following exhibits are filed herewith or are incorporated by reference to exhibits previously filed:

July 1, 1999 between Timothy M. Jones and Mack-Cali Realty Corporation (filed as Exhibit 10.3 to the Company's Form 10-Q dated June 30, 1999 and incorporated herein by reference).

Amended and Restated Employment Agreement dated as of July 1,

10.3

1999 between John R. Cali and Mack-Cali Realty Corporation (filed as Exhibit 10.4 to the Company's Form 10-Q dated June 30, 1999 and incorporated herein by reference).

- Amended and Restated Employment Agreement dated as of July 1, 1999 between Brant Cali and Mack-Cali Realty Corporation (filed as Exhibit 10.5 to the Company's Form 10-Q dated June 30, 1999 and incorporated herein by reference).
- 10.5 Second Amended and Restated Employment Agreement dated as of July 1, 1999 between Barry Lefkowitz and Mack-Cali Realty Corporation (filed as Exhibit 10.6 to the Company's Form 10-Q dated June 30, 1999 and incorporated herein by reference).
- 10.6 Second Amended and Restated Employment Agreement dated as of July 1, 1999 between Roger W. Thomas and Mack-Cali Realty Corporation (filed as Exhibit 10.7 to the Company's Form 10-Q dated June 30, 1999 and incorporated herein by reference).
- 10.7 Restricted Share Award Agreement dated as of July 1, 1999 between Mitchell E. Hersh and Mack-Cali Realty Corporation (filed as Exhibit 10.8 to the Company's Form 10-Q dated June 30, 1999 and incorporated herein by reference).
- 10.8 Restricted Share Award Agreement dated as of July 1, 1999 between Timothy M. Jones and Mack-Cali Realty Corporation (filed as Exhibit 10.9 to the Company's Form 10-Q dated June 30, 1999 and incorporated herein by reference).
- 10.9 Restricted Share Award Agreement dated as of July 1, 1999 between John R. Cali and Mack-Cali Realty Corporation (filed as Exhibit 10.10 to the Company's Form 10-Q dated June 30, 1999 and incorporated herein by reference).
- 10.10 Restricted Share Award Agreement dated as of July 1, 1999 between Brant Cali and Mack-Cali Realty Corporation (filed as Exhibit 10.11 to the Company's Form 10-Q dated June 30, 1999 and incorporated herein by reference).
- 10.11 Restricted Share Award Agreement dated as of July 1, 1999 between Barry Lefkowitz and Mack-Cali Realty Corporation (filed as Exhibit 10.12 to the Company's Form 10-Q dated June 30, 1999 and incorporated herein by reference).

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# EXHIBIT

#### NUMBER EXHIBIT TITLE

- 10.12 Restricted Share Award Agreement dated as of July 1, 1999 between Roger W. Thomas and Mack-Cali Realty Corporation (filed as Exhibit 10.13 to the Company's Form 10-Q dated June 30, 1999 and incorporated herein by reference).
- 10.13 Credit Agreement, dated as of December 10, 1997, by and among Cali Realty, L.P. and the other signatories thereto (filed as Exhibit 10.122 to the Company's Form 8-K dated December 11, 1997 and incorporated herein by reference).
- 10.14 Amendment No. 1 to Revolving Credit Agreement dated July 20, 1998, by and among Mack-Cali Realty, L.P. and The Chase Manhattan Bank, Fleet National Bank and Other Lenders Which May Become Parties Thereto (filed as Exhibit 10.5 to the Company's Form 10-K dated December 31, 1998 and incorporated herein by reference).
- 10.15 Amendment No. 2 to Revolving Credit Agreement dated December 30, 1998, by and among Mack-Cali Realty, L.P. and The Chase Manhattan Bank, Fleet National Bank and Other Lenders Which May Become Parties Thereto (filed as Exhibit 10.6 to the Company's Form 10-K dated December 31, 1998 and incorporated herein by reference).
- 10.16 Contribution and Exchange Agreement among The MK Contributors, The MK Entities, The Patriot Contributors, The Patriot Entities, Patriot American Management and Leasing Corp., Cali Realty, L.P. and Cali Realty Corporation, dated September 18, 1997 (filed as Exhibit 10.98 to the Company's Form 8-K dated September 19, 1997 and incorporated herein by reference).
- 10.17 First Amendment to Contribution and Exchange Agreement, dated as of December 11, 1997, by and among the Company and the Mack Group (filed as Exhibit 10.99 to the Company's Form 8-K dated December 11, 1997 and incorporated herein by reference).

#### (b) Reports on Form 8-K

During the second quarter of 2000, the Company filed a report on Form 8-K dated June 8, 2000, reporting under Item 5 that the Board of Directors of the Company, upon the unanimous recommendation of the Audit Committee of the Board of Directors of the Company, approved and adopted the Mack-Cali Realty Corporation Audit Committee Charter.

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\*filed herewith

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#### MACK-CALI REALTY CORPORATION

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MACK-CALI REALTY CORPORATION

(Registrant)

Date: August 9, 2000 /s/ Mitchell E. Hersh

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Mitchell E. Hersh Chief Executive Officer

Date: August 9, 2000 /s/ Barry Lefkowitz

\_\_\_\_\_

Barry Lefkowitz Executive Vice President & Chief Financial Officer

# <ARTICLE> 5

| <\$>  | <c></c> |                 | <c></c> |                 |
|---|---------|-----------------|---------|-----------------|
| <period-type></period-type>                               | 3-MOS   |                 | 6-MOS   |                 |
| <fiscal-year-end></fiscal-year-end>                       |         | DEC-31-2000     |         | DEC-31-2000     |
| <period-end></period-end>                                 |         | JUN-30-2000     |         | JUN-30-2000     |
| <cash></cash>   |         | 17,033          |         | 17,033          |
| <securities></securities>                                 |         | 0               |         | 0               |
| <receivables></receivables>                               |         | 7,487           |         | 7,487           |
| <allowances></allowances>                                 |         | 537             |         | 537             |
| <inventory></inventory>                                   |         | 0               |         | 0               |
| <current-assets></current-assets>                         |         | 0               |         | 0               |
| <pp&e></pp&e>   |         | 3,654,866       |         | 3,654,866       |
| <pre><depreciation></depreciation></pre>                  |         | 270,065         |         | 270,065         |
| <total-assets></total-assets>                             |         | 3,628,104       |         | 3,628,104       |
| <current-liabilities></current-liabilities>               |         | 0               |         | 0               |
| <bonds></bonds>   |         | 1,487,277       |         | 1,487,277       |
| <preferred-mandatory></preferred-mandatory>               |         | 0               |         | 0               |
| <preferred></preferred>                                   |         | 0               |         | 0               |
| <common></common>   |         | 588             |         | 588             |
| <other-se></other-se>                                     |         | 1,517,242       |         | 1,517,242       |
| <total-liability-and-equity></total-liability-and-equity> |         | 3,628,104       |         | 3,628,104       |
| <sales></sales>   |         | 0               |         | 0               |
| <total-revenues></total-revenues>                         |         | 145,889         |         | 288,868         |
| <cgs></cgs>   |         | 0               |         | 0               |
| <total-costs></total-costs>                               |         | 64,514          |         | 129,521         |
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| <loss-provision></loss-provision>                         |         | 0               |         | 0               |
| <pre><interest-expense></interest-expense></pre>          |         | 26 <b>,</b> 835 |         | 53,261          |
| <income-pretax></income-pretax>                           |         | 40,153          |         | 85 <b>,</b> 586 |
| <income-tax></income-tax>                                 |         | 0               |         | 0               |
| <pre><income-continuing></income-continuing></pre>        |         | 20,387          |         | 54 <b>,</b> 754 |
| <discontinued></discontinued>                             |         | 0               |         | 0               |
| <extraordinary></extraordinary>                           |         | 0               |         | 0               |
| <changes></changes>                                       |         | 0               |         | 0               |
| <net-income></net-income>                                 |         | 94,308          |         | 130,923         |
| <eps-basic></eps-basic>                                   |         | 1.61            |         | 2.24            |
| <eps-diluted></eps-diluted>                               |         | 1.52            |         | 2.14            |