# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: August 7, 2019 (Date of earliest event reported)

## MACK-CALI REALTY CORPORATION

(Exact name of Registrant as specified in its charter)

### Maryland

(State or other jurisdiction of incorporation)

1-13274 (Commission File No.)

Common Stock, par value \$0.01

22-3305147 (I.R.S. Employer Identification No.)

New York Stock Exchange

Harborside 3, 210 Hudson St., Ste. 400, Jersey City, New Jersey 07311 (Address of Principal Executive Offices) (Zip Code)

(732) 590-1010

(Registrant's telephone number, including area code)

N/A

(Former Name or Former Address, if Changed Since Last Report)

Sec	urities Registered Pursuant to Section 12(b) of the Act:
acc	n emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial bunting standards provided pursuant to Section 13(a) of the Exchange Act.
	cate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	eck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (ee lead Instruction A.2. below):

CLI

### Item 2.02 Results of Operations and Financial Condition

On August 7, 2019, Mack-Cali Realty Corporation (the "Company") issued a press release announcing its financial results for the second quarter 2019. A copy of the press release is attached hereto as Exhibit 99.2.

### Item 7.01 Regulation FD Disclosure

For the quarter ended June 30, 2019, the Company hereby makes available supplemental data regarding its operations, as well as its multifamily real estate platform. The Company is attaching such supplemental data as Exhibit 99.1 to this Current Report on Form 8-K.

In connection with the foregoing, the Company hereby furnishes the following documents:

### Item 9.01 Financial Statements and Exhibits

### (d) Exhibits

Exhibit Number	Exhibit Title
99.1	Second Quarter 2019 Supplemental Operating and Financial Data.
<u>99.2</u>	Second Quarter 2019 earnings press release of Mack-Cali Realty Corporation dated August 7, 2019.
104.1	Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document

The information included in this Current Report on Form 8-K (including the exhibits hereto) is being furnished under Item 2.02, "Results of Operations and Financial Condition," Item 7.01, "Regulation FD Disclosure" and Item 9.01 "Financial Statements and Exhibits" of Form 8-K. As such, the information (including the exhibits) herein shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be incorporated by reference into a filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing. This Current Report (including the exhibits hereto) will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### MACK-CALI REALTY CORPORATION

Date: August 7, 2019 By: /s/ MICHAEL J. DEMARCO

Michael J. DeMarco Chief Executive Officer

Date: August 7, 2019 By: <u>/s/ DAVID J. SMETANA</u>

David J. Smetana Chief Financial Officer

## EXHIBIT INDEX

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Mack-Cali Realty Corporation
Supplemental Operating and Financial Data



2Q 2019





The Charlotte - Jersey City, NJ (In-Construction)



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This Supplemental Operating and Financial Data should be read in connection with the company's second quarter 2019 earnings press release (included as Exhibit 99.2 of the company's Current Report on Form 8-K, filed on August 7, 2019) as certain disclosures, definitions and reconciliations in such announcement have not been included in this Supplemental Operating and Financial Data.

# **Company Highlights**



2Q 201

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## **Company Overview**

### Corporate Profile

Mack-Cali (CLI) is a fully integrated REIT with a dual asset platform comprised of core office and growing residential holdings. We are geographically focused on the high barrier-to-entry Hudson River waterfront targeting cash flow growth through all economic cycles.

### **Company Objectives**

Mack-Cali's office portfolio strives to achieve the highest possible rents in select markets with a continuous focus on improving the quality of our portfolio.

Mack-Cali's residential portfolio, via our Roseland Residential platform, is a market-leading residential developer and owner of class A properties. We expect continued growth and cash flow contribution from our Roseland holdings as our development pipeline of active construction projects and planned starts is put into service.



District	Kitchen,	Harborside	2	&	3
	Jersey	City, NJ			

2Q 2019

O, 2019 metrics include the recently stabilized 145 Front Street

	A	
Key Statistics	<u>20 2019</u>	<u>1Q 2019</u>
Company		
Market Capitalization	\$5.6 billion	\$5.3 billion
Net Asset Value (Midpoint)	\$3.6 billion	\$3.6 billion
Core FFO	\$40.0 million	\$40.8 million
Core FFO Per Diluted Share	\$0.40	\$0.40
AFFO	\$29.5 million	\$26.4 million
Office Portfolio		
Square Feet of Office Space	11.4 million	11.6 million
Consolidated In-Service Properties	43	43
% Leased Office (Excl. Non-Core)	79.8%	80.9%
% Commenced Occupancy (Excl. Non-Core)	77.1%	78.1%
GAAP Rental Rate Roll-Up (Excl. Non-Core)	17.7%	18.3%
Cash Rental Rate Roll-Up (Excl. Non-Core)	8.7%	9.4%
Average In-Place Rent Per Square Foot	\$34.94	\$34.83
Residential Portfolio <sup>(1)</sup>		
Operating Units	7,262	6,879
% Leased	97.7%	96.3%
Average Rent Per Unit	\$2,737	\$2,737
In-Construction Units/Keys	2,319	2,319

CLI Company Highlights 4

## **Company Achievements**

### 2Q 2019 Performance Highlights

- · Achieved Core FFO of \$40.0 million, or \$0.40 per share
- Produced AFFO of \$29.5 million
- Office: Leased 226,646 square feet of office space; finished 2Q 2019 at 79.7% leased
- Residential: The operating portfolio, including the recently stabilized 145 Front Street, finished 2Q at 97.7% leased

### 2Q 2019 Office Leasing Activity

- Completed 18,781 square feet of waterfront office leasing, including a new deal with New Jersey Institute of Technology
- Completed 195,383 square feet of leasing in the class A suburban and suburban portfolios, including an extension and renewal with Ferrero U.S.A. Inc.
- · Completed 12,482 square feet of leasing in the non-core portfolio

### 2Q 2019 Development Activity

- Subsequent to quarter-end, commenced operations at the Envue Hotel an Autograph Collection Hotel in Port Imperial, completing the dual-flag hotel development in Weehawken, NJ
- As of June 30, 2019, 145 Front Street was 99.2% leased; the property stabilized in 2Q and is currently 99.5% leased

### 2Q 2019 Transaction Activity

- On April 1, 2019, the Company acquired Soho Lofts, a 377-unit residential community in Jersey City, NJ, for \$264 million. On June 24, 2019, the Company secured a \$160 million mortgage on the newly acquired asset
- On May 10, 2019, the Company completed the acquisition of land at 107 Morgan in Jersey City, NJ, for \$67 million. At closing, the note on the land was retired for \$46 million; \$21 million was funded from open 1031 exchanges and other sources
- On June 18, 2019, the Company executed the disposition of 650 From Road, a 349,000 square foot office building in Paramus, NJ, for a gross value of \$42 million
- On June 28, 2019, the Company closed on a follow-on investment with the Rockpoint Group for up to \$200
  million in additional equity, \$100 million of which was funded at closing
- On June 28, 2019, the Company secured a \$30 million mortgage on Riverwatch, a 200-unit residential community in New Brunswick, NJ
- Subsequent to quarter-end, the Company secured a \$150 million mortgage on its 111 River office asset in Hoboken, NJ
- Subsequent to quarter-end, the Company paid off the construction loan on Signature Place at Morris Plains with proceeds from a \$43 million permanent loan



One River Centre, Middletown, NJ



Soho Lofts, Jersey City, NJ

## \$ in thousands, except per share amounts and ratios

## **Key Financial Metrics**

2Q 2019	1Q 2019	4Q 2018	3Q 2018	2Q 2018
0.40 (0.43)	0.40 2.66	0.45 0.45	0.43 (0.05)	0.45 (0.05)
\$2,823,556 2,341,337 429,895 52,324	\$2,606,635 2,227,440 326,871 52,324	\$2,300,227 1,969,768 278,135 52,324	\$2,445,549 2,137,674 255,551 52,324	\$2,322,868 2,039,203 231,341 52,324
49,165	50,320	42,150	43,243	20,959
2,609,112 5,560,362	2,686,316 5,343,271	2,792,651 5,135,027	2,807,718 5,296,510	2,646,436 4,990,263
00.550.057	00 335 703		00 207 200	00 200 200
9,976,344	10,009,355	10,229,349	10,241,849	90,286,268 10,266,143 100,552,411
100,523,178	100,942,816	100,844,973	100,711,806	100,597,697
\$23.29 24.88 21.68 0.20	\$22.20 22.55 18.74 0.20	\$19.59 22.26 19.02 0.20	\$21.26 21.92 18.92 0.20	\$20.28 20.86 16.23 0.20
9.5x	9.5x	9.3x	10.0x	9.7x
8.9x 7.2x 14.4x 12.6x	8.8x 7.3x 15.2x 12.9x	8.7x 7.8x 13.7x 11.4x	8.9x 8.3x 15.8x 10.9x	8.6x 8.1x 16.7x 10.9x
2.9x	2.8x	3.1x	3.3x	3.5x
2.0x	2.1x	2.2x	2.2x	2.3x
48.3% 50.4% 42.7% 26.9%	50.3% 50.9% 43.3% 24.6%	54.4% 55.2% 45.3% 23.2%	53.0% 55.6% 45.8% 22.3%	53.0% 54.5% 44.6% 20.6%
	(0.43) \$2,823,556 2,341,337 429,895 52,324 49,165 2,609,112 5,560,362 90,553,357 9,976,344 100,529,701 100,523,178 \$23.29 24.88 21.68 0.20 9.5x 8.9x 7.2x 14.4x 12.6x 2.9x 2.0x 48.3% 50.4% 42.7%	(0.43) 2.66 \$2,823,556 \$2,606,635 2,341,337 2,227,440 429,895 326,871 52,324 52,324 49,165 50,320 2,609,112 2,686,316 5,560,362 5,343,271  90,553,357 90,325,783 9,976,344 10,009,355 100,529,701 100,335,138 100,523,178 100,942,816  \$23.29 \$22.20 24.88 22.55 21.68 18.74 0.20 0.20  9.5x 9.5x 8.9x 8.8x 7.2x 7.3x 14.4x 15.2x 12.6x 12.9x 2.9x 2.8x 2.0x 2.1x 48.3% 50.3% 50.4% 50.9% 42.7% 43.3%	(0.43) 2.66 0.45 \$2,823,556 \$2,606,635 \$2,300,227 2,341,337 2,227,440 1,969,768 429,895 326,871 278,135 52,324 52,324 52,324 49,165 50,320 42,150 2,609,112 2,686,316 2,792,651 5,560,362 5,343,271 5,135,027  90,553,357 90,325,783 90,320,306 9,976,344 10,009,355 10,229,349 100,529,701 100,335,138 100,549,656 100,523,178 100,942,816 100,844,973  \$23.29 \$22.20 \$19.59 24.88 22.55 22.26 21.68 18.74 19.02 0.20 0.20 0.20  9.5x 9.5x 9.5x 9.3x 8.9x 8.8x 8.7x 7.2x 7.3x 7.8x 14.4x 15.2x 13.7x 12.6x 12.9x 11.4x 2.9x 2.8x 3.1x 2.0x 2.1x 2.2x 48.3% 50.3% 54.4% 50.4% 50.9% 55.2% 42.7% 43.3% 45.3%	(0.43) 2.66 0.45 (0.05) \$2,823,556 \$2,606,635 \$2,300,227 \$2,445,549 2,341,337 2,227,440 1,969,768 2,137,674 429,895 326,871 278,135 255,551 52,324 52,324 52,324 52,324 49,165 50,320 42,150 43,243 2,609,112 2,686,316 2,792,651 2,807,718 5,560,362 5,343,271 5,135,027 5,296,510  90,553,357 90,325,783 90,320,306 90,307,280 9,976,344 10,009,355 10,229,349 10,241,849 100,529,701 100,335,138 100,549,656 100,549,129 100,523,178 100,942,816 100,844,973 100,711,806  \$23.29 \$22.20 \$19.59 \$21.26 24.88 22.55 22.26 21.92 21.68 18.74 19.02 18.92 0.20 0.20 0.20 0.20  9.5x 9.5x 9.5x 9.3x 10.0x 8.9x 8.8x 8.7x 8.9x 7.2x 7.3x 7.8x 8.9x 7.2x 7.3x 7.8x 8.3x 14.4x 15.2x 13.7x 15.8x 12.6x 12.9x 11.4x 10.9x 2.9x 2.8x 3.1x 3.3x 2.0x 2.1x 2.2x 2.2x 48.3% 50.3% 54.4% 53.0% 50.4% 50.9% 55.2% 55.6% 42.7% 43.3% 45.3% 45.8%

Notes: See supporting "Key Metrics" notes on page 41.

## **Net Asset Value** (Unaudited)

				:	NAV Calculat	ion (t)				Net Value	Range (R)
	Rentable SF/	2Q 2019	Cap Rate	Gross Asset	Gross Per SF /	Property	Third Party	Discounting	Net Asset	High	Low
	<b>Apt Units</b>	Annualized NO( (1)		Value	Unit	Debt	Interests	(10)	Value		
				(A)		(B)	(C)	(D)	(A-B-C-D)		
Office Portfolio	MSF	4=0=		4	45.00		4.0	4.0			****
Hudson Waterfront (Jersey City, Hoboken)	4.908 2.155	\$78.7 46.4	4.4% 7.2%	\$1,780 643	\$363 298	(\$250)	\$0 0	\$0 0	\$1,530 518	\$1,757 566	\$1,349
Class A Suburban (Metropark, Short Hills) Suburban	4.147	47.4	8.0%	590	142	(125) <u>0</u>	0	<u>0</u>	590	629	555
Subtotal (1)(4)	11.210	\$172.5	0.075	\$3,013	\$269	(\$375)	\$0	\$0	\$2,638	\$2,952	\$2,381
Non-Core, Repositioning Properties, & Retail [5]				84		0	0	0	84	84	84
Hotel and Other JV Interests (G)				176		(113)	(33)	0	30	30	30
Harborside Plaza 4				90		0	0	0	90	90	90
Land (2)				33		0	0	0	33	33	33
Office - Asset Value				\$3,396		(\$488)	(\$33)	50	\$2,875	\$3,189	\$2,618
Less: Office Unsecured Debt									(1,000)	(1,000)	(1,000)
Less: Office Preferred Equity/LP Interests									(53)	(53)	(53)
Total Office NAV									\$1,822	\$2,136	\$1,565
Residential Portfolio	Units	Stabilized NOI									
Operating Properties - Wholly-Owned/Consolidated	4,651	\$105.7	4.8%	\$2,209	\$475	(\$1,272)	(\$45)		\$891	\$1,005	\$817
Operating Properties - Unconsolidated JVs (8)	2,611	55.5	4.5%	1,231	471	(617)	(314)		300	337	262
In-Construction Properties (9L ILIR) Land	2,319	74.7	5.0%	1,506	649 55	(687)	(82)	(231)	506	540	434
	9,968			544	55	0	(103)		441	463	419
Fee Income Business, Tax Credit, & Excess Cash Residential - Asset Value (11)				\$5,546		(\$2,576)	(\$544)	(\$232)	\$2,194	\$2,401	\$1,988
				\$3,340		(32,370)	(2344)	(3232)			
Less: Rockpoint Interest				45.546		40 FR61	10.000	(6222)	(444)	(453)	(435)
Total Residential NAV				\$5,546		(\$2,576)	(\$544)	(\$232)	\$1,750	\$1,948	\$1,553
Total Mack-Cali NAV									\$3,572	\$4,084	\$3,118
Approximate NAV / Share (100.5 MM shares) [12]									\$35.53	\$40.63	\$31.02

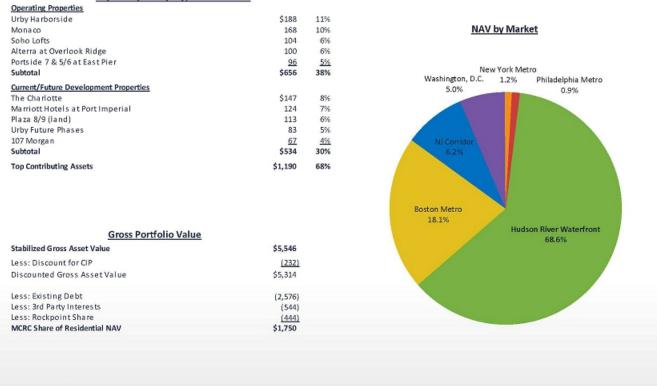
Notes: See footnotes and "Information About Net Asset Value (NAV)" on pages 9 and 10.

**CLI Company Highlights** 2Q 2019

### \$ in millions

# Net Asset Value – Residential Breakdown (Unaudited)

### Top NAV (net equity) Contributors



Notes:

See footnotes and "Information About Net Asset Value (NAV)" on pages 9 and 10.

# Notes: Net Asset Value (Unaudited)

- Reflects 2Q 2019 Annualized Cash NOI for office assets; projected 12-month NOI for stabilized residential assets and the projected stabilized NOI for residential assets in-construction and lease-up. See Information About Net Operating Income on page 45.
- 2) NAV is generally arrived at by calculating the estimated gross asset values for each of the Company's real estate properties, investments and other significant assets and interests, and then deducting from such amounts the corresponding net debt and third parties' interests in the assets. Gross asset values for stabilized operating multi-family real estate properties are calculated using the direct capitalization method by dividing projected net operating income for the next one year period by an estimated market capitalization rate for each property. Gross asset values for operating office properties are presented by dividing projected net operating income for the next one year period by an estimated year one imputed capitalization rate for each property. See Footnote 4 for a more detailed description of the methodology used by management to estimate gross asset values for its operating office properties. Management projects net operating income that it expects to receive for future periods from a combination of in-place lease contracts, prospective renewals of expiring leases and prospective lease-up of vacant space. Market capitalization rates are estimated for each property based on its asset class and geographic location and are based on information from recent property sale transactions as well as from publicly available information regarding unrelated third party property transactions.
- 3) The value range is determined by adding or subtracting 0.50% to the year 1 cap rate for office properties and 0.25% to the year 1 cap rate for residential properties. Property cash flows have been reduced by credit loss reserves, leasing and base building capital expenditures, including Harborside renovations. The Waterfront valuation includes SSO million in capital for the Harborside renovations. Additionally, the analysis includes approximately S88 million in base building capital during the first three years of the five year discounted cash flow. The capital is allocated to physical building improvements and is estimated \$40 million at the Waterfront, \$28 million in the Class A Suburban, and \$20 million in the Suburban portfolio's, respectively. Furthermore, the analysis includes \$10 million in leasing capital budgeted in each of the Waterfront, Class A Suburban and Suburban portfolios. This is in addition to the tenant improvements, leasing commissions and capital reserves budgeted.

	Rentable Area (MSF)	2Q 2019 Annualized Cash NOI	Year 1 Cap Rate	In-Place Rent PSF	Market Rent PSF	Stabilized Occupancy Rate	Stabilized Cap Rate	Unlevered IRR	Value	\$ PSF
Office										
Hudson Waterfront	4.908	\$78.7	4.4%	\$38.92	\$46.62	93.0%	6.0%	7.0%	\$1,780	\$363
Class ASuburban	2.155	46.4	7.2%	38.06	40.70	92.0%	7.0%	8.0%	643	298
Suburban	4.147	47.4	8.0%	28.61	30.85	86.0%	8.0%	9.0%	590	142
Subtotal	11.210	\$172.5		\$34.94	\$39.65				\$3,013	\$269

The year one cap rate, applied to the 2Q 2019 Annualized Cash NOI, is derived from the present value of periodic cash flows over five years and a terminal value based on stabilized income and a market cap rate, all discounted at an unlevered internal rate of return. See Information About Net Operating Income on page 45.

The Company calculates estimated gross asset values for each of its operating office assets by taking the sum of (i) the present value of periodic cash flows over five years and (ii) a terminal value based on estimated stabilized income and a market capitalization rate at stabilization, all discounted at an unlevered internal rate of return. This value, divided by the projected net operating income for a one year period yields the year one imputed capitalization rate. Management projects the periodic cash flows over five years and the stabilized income from a combination of in-place lease contracts, prospective renewals of expiring leases and prospective lease-up of vacant space. Factors considered by management in projecting releasing and lease-up of vacant space and estimating the applicable market rental rates include: identification of leases currently being negotiated by management; historical annual leasing volumes for such property types; and comparable leases that have been executed for properties within the Company's portfolio and for competitor buildings in similar locations.

5) Valuations for non-core assets, which are those assets being considered for sale or disposal, or in the active marketing process, are generally based on recent contract prices for similar properties in the process of being sold, letters of intent and ongoing negotiations for properties. Wegman's \$35 million asset value calculated using \$1.06 million projected 2019 cash NOI capped at 4.5%. See Information About Net Operating Income on page 45. Valuations for properties planned for or undergoing a repositioning or repurposing utilize a projected stabilized net operating income for the asset upon completion of the repositioning/repurposing activities. After applying an estimated capitalization rate to a projected stabilized net operating income, the capitalized value is next discounted back based on the projected number of periods to re-stabilize the asset. The discount rate applied is determined based on a risk assessment of the repositioning/repurposing activities and comparable target returns in the marketplace, and further validated by outside market sources, when available for that market. Additionally, adjustments are made to the estimated value by deducting any estimated future costs necessary to complete the planned activities, as well as adding back the discounted projected interim operating cash flows expected to be generated by the property until re-stabilization has been achieved.

## Notes: Net Asset Value (Unaudited)

- Includes the Company's ownership interests in the Hyatt Regency Jersey City and two office joint venture properties.
- The value of land is based on a combination of recent or pending transactions for land parcels within our relevant markets and unrelated third parties, and sometimes may utilize land appraisals for certain markets, if available for other purposes, such as for transaction financing. Further, we consider what a land parcel's value would need to be when combined with all other development costs to yield what we believe to be an appropriate target rate of return for a development project. The per apartment unit or per square foot office space values are derived by dividing the aggregate land value by the number of potential apartment units or square feet of office space the land can accommodate. The number of potential units or square feet of office space a land parcel can accommodate is most commonly governed by either in-place governmental approvals or density regulations set forth by existing zoning guidelines.
- Joint venture investments are generally valued by: applying a capitalization rate to projected NOI for the joint venture's asset (which is similar to the process for valuing those assets wholly owned by the Company, as described above and previously), and deducting any joint venture level debt and any value allocable to joint venture partners' interests. Includes Roseland's last residential subordinate interest (Metropolitan at 40 Park) and commercial subordinate interests.
- The valuation approach for assets in-construction or lease-up are similar to that applied to assets undergoing repositioning/repurposing, as described above. After applying an estimated capitalization rate, currently ranging from 4.5% to 5.25%, to a projected stabilized net operating income, estimated to total approximately \$46.6 million upon completion of the construction or leaseup activities, the Company deducts any estimated future costs totaling \$565.9 million required to complete construction of the asset to arrive at an estimated value attributable to the asset. The Company then discounts the capitalized value back based on the projected number of periods to reach stabilization. The discount rate applied, currently ranging from 7% to 9.75%, is determined based on a risk assessment of the development activities and comparable target returns in the marketplace. The Company then adds back the discounted projected interim cash flows expected to be generated during the projected lease-up period to reach stabilization.
- Represents the discount to stabilized value applied to assets that have not yet achieved their respective Projected Stabilized NOI due to construction, lease-up or renovation. See Information About Net Operating Income on page 44.
- The residential valuation analysis totals to a Roseland NAV of \$2,194,000,000, with the company's share of this NAV of \$1,750,000,000 ("MCRC Share"). This latter amount represents the company's share of Roseland NAV, net of the \$444,000,000 attributable to Rockpoint's noncontrolling interest.

  The decrease in the approximate NAV per share of \$0.15 from March 31, 2019 to June 30, 2019 is due primarily to a reduction in the stabilized occupancy of the Suburban portfolio from 88% to 86%.

### Information About Net Asset Value (NAV)

Overall, NAV is arrived at by calculating the estimated gross asset values for each of their real estate properties, investments and other significant assets and interests, and then deducting from such amounts the corresponding net debt and third parties' interests in the assets. Gross asset values for the operating real estate properties are calculated using the direct capitalization method by dividing projected net operating income for a one year period by an estimated current capitalization rate for each property. For each operating property, management projects net operating income that it expects to receive for future periods from a combination of in-place lease contracts, prospective renewals of expiring leases and prospective lease-up of vacant space. Factors considered by management in projecting releasing and lease-up of vacant space and estimating the applicable market rental rates include: identification of leases currently being negotiated by management; historical annual leasing volumes for such property types; and comparable leases that have been executed for properties within the Registrants' portfolio and for competitor buildings in similar locations. A capitalization rate is estimated for each property based on its asset class and geographic location. Estimates of capitalization rates are based on information from recent property sale transactions as well as from publicly available information regarding unrelated third party property transactions.

The use of NAV as a measure of value is subject to certain inherent limitations. The assessment of the estimated NAV of a particular property is subjective in that it involves estimates and assumptions and can be calculated using various acceptable methods. The Company's methods of determining NAV may differ from the methods used by other companies. Accordingly, the Company's estimated NAV may not be comparable to measures used by other companies. As with any valuation methodology, the methodologies utilized by the Company in estimating NAV are based upon a number of estimates, assumptions, judgments or opinions that may or may not prove to be correct. Capitalization rates obtained from publicly available sources also are critical to the NAV calculation and are subject to the sources selected and variability of market conditions at the time. Investors in the Company are cautioned that NAV does not represent (i) the amount at which the Company's securities would trade at a national securities exchange, (iii) the amount that a security holder would obtain if he or she tried to sell his or her securities. (iii) the amount that a security holder would receive if the Company liquidated its assets and distributed the proceeds after paying all of their expenses and liabilities or (iv) the book value of the Company's real estate, which is generally based on the amortized cost of the property, subject to certain adjustments

## **Balance Sheet**

\$ in thousands (unoudited)

ASSETS	Office/Corp.	Roseland	Elim./Other	Total	4Q 2018
Rental property	0.1100,001,01	riossiaia	- Carrier	10.00	
Land and leasehold interests	\$241,208	\$269,861		\$511,069	\$475,431
Buildings and improvements	2,217,956	1,638,061		3,856,017	3,651,937
Tenant improvements	295,523	1,479		297,002	335,028
Furniture, fixtures and equipment	5,966	52,109	-	58,075	50,653
Land and improvements held for development	126,011	326,046		452,057	465,929
Development and construction in progress	52,901	412,878		465,779	327,039
	2,939,565	2,700,434		5,639,999	5,306,017
Less – accumulated depreciation and amortization	(862,610)	(105,627)		(968, 237)	(1,097,868)
	2,076,955	2,594,807		4,671,762	4,208,149
Rental property held for sale, net					108,848
Net Investment in Rental Property	2,076,955	2,594,807		4,671,762	4,316,997
Cash and cash equivalents	23,144	37,494		60,638	29,633
Restricted cash	6,192	11,700	-	17,892	19,921
Investments in unconsolidated joint ventures	11,036	204,921	8	215,957	232,750
Unbilled rents receivable, net	90,393	2,931	-	93,324	100,737
Deferred charges, goodwill and other assets, net (1)	214,574	44,089	-	258,663	355,234
Accounts receivable, net of allowance for doubtful accounts of \$1,319 and \$1,108	7,264	2,212		9,476	5,372
Total Assets	\$2,429,558	\$2,898,154		\$5,327,712	\$5,060,644
LIABILITIES & EQUITY					
Senior unsecured notes, net	\$570,899	1-	-	\$570,899	\$570,314
Unsecured revolving credit facility and term loans	424,180	-	-	424,180	790,939
Mortgages, loans payable and other obligations, net	369,800	1,322,763	-	1,692,563	1,431,398
Dividends and distributions payable	21,722		-	21,722	21,877
Accounts payable, accrued expenses and other liabilities	127,915	74,915	-	202,830	168,115
Rents received in advance and security deposits	27,101	7,366	-	34,467	41,244
Accrued interest payable	5,717	2,914		8,631	9,117
Total Liabilities	\$1,547,334	\$1,407,958	-	\$2,955,292	\$3,033,004
Commitments and contingencies			-	-	
Redeemable noncontrolling interests	52,324	444,048	*	496,372	330,459
Total Stockholders'/Members Equity	647,107	998,480	-	1,645,587	1,486,658
Noncontrolling interests in subsidiaries:					
Operating Partnership	181,296	-	Ξ.	181,296	168,373
Consolidated joint ventures	1,497	47,668		49,165	42,150
Total Noncontrolling Interests in Subsidiaries	182,793	47,668		230,461	210,523
Total Equity	829,900	1,046,148		1,876,048	1,697,181
Total Liabilities and Equity	\$2,429,558	\$2,898,154	-	\$5,327,712	\$5,060,644

## Income Statement – Quarterly Comparison

\$ in thousands, except per share amounts (unaudited)

		2Q 2019		1Q 2019	4Q 2018	3Q 2018	2Q 2018
	Office/Corp.	Roseland	Total				
REVENUES							
Revenue from leases:							
Base rents	\$77,066	\$29,424	\$106,490	\$112,910	\$112,497	\$107,239	\$103,584
Escalations and recoveries from tenants	8,852	1,442	10,294	10,105	8,373	12,656	10,301
Real estate services	2,091	1,439	3,530	3,842	3,927	4,432	4,074
Parkingincome	2,559	3,004	5,563	4,941	5,534	5,499	5,757
Hotel income		2,094	2,094	283	1.5		
Other income	1,561	929	2,490	2,168	2,605	2,288	2,873
Total revenues	\$92,129	\$38,332	\$130,461	\$134,249	\$132,936	\$132,114	\$126,589
XPENSES							
Real estate taxes	\$11,630	\$4,967	\$16,597	\$17,077	\$12,548	\$15,680	\$17,96
Utilities	5,995	1,461	7,456	10,451	9,005	9,990	7,55
Operatingservices	19,026	7,135	26,161	24,962	26,962	27,107	22,93
Real estate service expenses	2,042	1,937	3,979	4,266	4,223	4,400	4,36
Leasing personnel costs	542		542	742	14		
General and administrative	12,943	3,484	16,427	12,593	12,828	11,620	13,45
Depreciation and amortization	34,455	14,897	49,352	48,046	46,324	45,813	41,41
Impairment charges	5,802		5,802				
Land impairments		2,499	2,499		24,566		
Total expenses	\$92,435	\$36,380	\$128,815	\$118,137	\$136,456	\$114,610	\$107,68
perating Income	(\$306)	\$1,952	\$1,646	\$16,112	(\$3,520)	\$17,504	\$18,90
THER (EXPENSE) INCOME							
Interest expense	(\$14,297)	(\$9,218)	(\$23,515)	(\$24,774)	(\$23,586)	(\$21,094)	(\$18,99
Interest and other investment income (loss)	364	151	515	824	769	851	64
Equity in earnings (loss) of unconsolidated joint ventures	512	(600)	(88)	(681)	(960)	(687)	(9
Gain on change of control of interests	312	(000)	(00)	13.790	(300)	14,217	10
Realized gains (losses) and unrealized losses on disposition	255		255	268.109	49.342	(9,102)	1,01
Gain on sale of land/other	1	270	270	200,100	30,939	(3,102)	2,01
Gain on sale of investment in unconsolidated joint venture		2.70	2,0	903	30,333		
Gain (loss) from early extinguishment of debt, net	588	-	588	1,311	(461)		
Total other income (expense)	(12,578)	(9,397)	(21,975)	259,482	56,043	(15,815)	(17,40
et income	(12,884)	(7,445)	(20,329)	275,594	52,523	1,689	1,50
Noncontrolling interest in consolidated joint ventures	1	846	\$847	\$1,248	\$640	\$451	\$9
Noncontrolling interest in Operating Partnership	2,434	-	2,434	(27,680)	(4,953)	167	14
Redeemable noncontrolling interest	(455)	(4,551)	(5,006)	(4,667)	(4,406)	(3,785)	(2,98
et income available to common shareholders	(\$10,904)	(\$11,150)	(\$22,054)	\$244,495	\$43,804	(\$1,478)	(\$1,25
asic earnings per common share:							
et income available to common shareholders			(\$0.43)	\$2.67	\$0.45	(\$0.05)	(\$0.0
iluted earnings per common share:							
et income available to common shareholders			(\$0.43)	\$2.66	\$0.45	(\$0.05)	(\$0.0
asic weighted average shares outstanding			90,533	90,498	90.488	90,468	90,33
Diluted weighted average shares outstanding			100,523	100,943	100,845	100,712	100,590

## FFO, Core FFO & AFFO – Quarterly Comparison

\$ in thousands, except per share amounts and ratios (unaudited)

	2Q 2019	10 2019	40 2018	30 2018	2Q 2018
Net income (loss) available to common shareholders	(\$22,054)	\$244,495	\$43,804	(\$1,478)	(\$1,251)
Add (deduct): Noncontrolling interest in Operating Partnership	(2,434)	27,680	4,953	(167)	(142)
Real estate-related depreciation and amortization on continuing operations (1)	51,865	50,168	49,578	49,433	45,781
Gain on change of control of interests		(13,790)		(14,217)	
Property impairments	5,802		100		
Gain on sale of investment in unconsolidated joint venture		(903)			
Realized gains and unrealized losses on disposition of rental property, net	(255)	(268,109)	(49,342)	9,102	(1,010)
Funds from operations (*)	\$32,924	\$39,541	\$48,993	\$42,673	\$43,378
Add/Deduct:					
(Gain)/Loss from extinguishment of debt, net	(\$588)	(\$1,311)	\$461		
Dead deal costs			893		
Land impairments	2,499		24,566		-
Gain on disposition of developable land	(270)	-	(30,939)		-
Severance/separation costs on management restructuring		1,562	450	640	1,795
Management contract termination costs		1,021			
Proxyfight costs	4,171		181		
New payroll tax consulting costs	1,313		903		
Core FFO	\$40,049	\$40,813	\$45,327	\$43,313	\$45,173
Add (Deduct) Non-Cash Items:					
Straight-line rent adjustments (8)	(\$4,052)	(\$2,855)	(\$4,204)	(\$1,901)	\$249
Amortization of market lease intangibles, net (4)	(1,058)	(1,037)	(1,054)	(892)	(1,313)
Amortization of lease inducements	279	304	166	214	258
Amortization of stock compensation	2,218	2,010	2,064	1,897	783
Non-real estate depreciation and amortization	511	539	557	535	536
Amortization of debt discount/(premium) and mark-to-market, net	(237)	(237)	(237)	(238)	(237)
Amortization of deferred financing costs	1,168	1,189	1,486	1,302	1,145
Deduct:					
Non-incremental revenue generating capital expenditures:					
Buildingimprovements	(383)	(2,932)	(2,639)	(2,208)	(723)
Tenant improvements and leasing commissions (5)	(4,800)	(7,931)	(11,429)	(4,467)	(17,939)
Tenant improvements and leasing commissions on space vacant for more than one year	(4,216)	(3,482)	(8,433)	(7,782)	(6,851)
Adjusted FFO <sup>(2)</sup>	\$29,479	\$26,381	\$21,604	\$29,773	\$21,081
Core FFO (calculated above)	\$40,049	\$40,813	\$45,327	\$43,313	\$45,173
Deduct:					
Equity in earnings (loss) of unconsolidated joint ventures, net	\$88	\$681	\$960	\$687	\$52
Equity in earnings share of depreciation and amortization	(3,024)	(2,662)	(3,810)	(4,155)	(4,903)
Add-back:					
Interest expense	23,515	24,774	23,585	21,093	18,999
Recurring JV distributions (6)	3,850	3,119	3,292	4,908	4,585
Income (loss) in noncontrolling interest in consolidated joint ventures	(847)	(1,248)	(640)	(451)	(95)
Redeemable noncontrolling interest	5,006	4,667	4,406	3,785	2,989
Income tax expense	85	43	343	21.5	144
Adjusted EBITDA	\$68,722	\$70,187	\$73,463	\$69,395	\$66,944
Net debt at period end (7)	\$2,609,112	\$2,653,693	\$2,743,096	\$2,776,776	\$2,616,772
Net debt to Adjuste dEBITDA	9.5x	9.5x	9.3x	10.0x	9.7x
Diluted weighted average shares/units outstanding (6)	100,523	100,943	100,845	100,712	100,598
Funds from operations per share-diluted	\$0.33	\$0.39	\$0.49	\$0.42	\$0.43
Core Funds from Operations per share-unit-diluted	\$0.33	\$0.40	\$0.45	\$0.42	\$0.45
Dividends declared per common share	\$0.20	\$0.20	50.20	\$0.20	\$0.20
Designation account a lega continuou amare	Anien	Anien	34164	20,20	30.20
1-1					

### Notes

ee footnotes and "Information About FFO, Core FFO, & AFFO" on page 17.

## EBITDAre - Quarterly Comparison

	2Q 2019	1Q 2019	4Q 2018	3Q 2018	2Q 2018
Net Income available to common shareholders	(\$22,054)	\$244,495	\$43,804	(\$1,478)	(\$1,251
Add:					
Noncontrolling interest in operating partnership	(2,434)	27,680	4,953	(167)	(142
Noncontrolling interest in consolidated joint ventures (a)	(847)	(1,248)	(640)	(451)	(9.5
Redeemable noncontrolling interest	5,006	4,667	4,405	3,785	2,989
Interest expense	23,515	24,774	23,586	21,094	18,999
Income tax expense	85	43	343	267	144
Depreciation and amortization	49,352	48,046	46,324	45,813	41,413
Deduct:	MEEN	tace sont	(40.242)	9,102	(9.040
Realized (gains) losses and unrealized losses on disposition of rental property, net	(255)	(268,109)	(49,342)	9,102	{1,010
(Gain)/loss on sale of investment in unconsolidated joint ventures (Gain)/loss on change of control of interest		(903) (13,790)		(14,217)	
Equity in (earnings) loss of unconsolidated joint ventures	88	681	960	687	52
	00	661	300	007	34
<u>Add:</u> Property Impairments	5,802				
Company's share of property NOI's in unconsolidated joint ventures [3]	9,287	7,385	9,028	8,802	10,193
EBITDAre	\$67,545	\$73,721	\$83,422	\$73,237	\$71,292
Add:					
oss from extinguishment of debt, net	(588)	(1,311)	461		
Severance/Separation costs on management restructuring		1,562	450	540	1,795
Management contract termination costs		1,021		1.00	
Dead deal costs	-		893		
and impairments	2,499		24,566		
Sain on disposition of developable land	(270)	150	(30,939)		
Proxy fight costs	4,171	-	-		
New payroll tax consulting costs	1,313		903		
Adjusted EBITDAre	\$74,670	\$74,993	\$79,756	\$73,877	\$73,087
Noncontrolling interests in consolidated joint ventures (a):					
Marbella	(209)	(583)	(590)	(363)	
M2 at Marbella	(560)	(496)			
Port Imperial Garage South	(50)	(94)	(5)	(60)	(60
Port Imperial Retail South	12	(7)	(4)	(5)	(12
Residence Inn Hotel		(19)			
Other consolidated joint ventures	(40)	(49)	(41)	(23)	(23
Vet losses in noncontrolling interests	(\$847)	(\$1,248)	(\$640)	(\$451)	(\$95
Acc:	(6-11)	(4 44 10)	140.00	(4.102)	1000
	1,424	1,522	955	659	84
Depreciation in poncontrolling interest in consolidated IV's					
		\$274	\$315	\$208	(511
Funds from operations - noncontrolling interest in consolidated JV's	\$577	\$274	\$315	\$208	(\$11
Depreciation in noncontrolling interest in consolidated JV's  Funds from operations - noncontrolling interest in consolidated JV's  Add: Interest expense in noncontrolling interest in consolidated JV's		\$274 691	\$315 484	\$208 367	(\$11

Notes:
(1) See unconsolidated joint venture NOI details on page 22 for 2Q 2019.
See Information About EBITDAre on page 17.

Income Statement – Year-C	ver-year	Comparison
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\$ in thousands, except per share amounts
(unaudited)

YTD 2019 YTD 2018

2Q 2019	CLI Company Highlights		
	Diluted weighted average shares outstanding	100,825	100,607
	Basic weighted average shares outstanding	90,516	90,297
	Net income available to common shareholders	\$2.24	\$0.39
	Diluted earnings per common share:		
	Net income available to common shareholders	\$2.24	\$0.39
	Basic earnings per common share:		120.00
	Net income available to common shareholders	222,441	41,785
	Redeemable noncontrolling interest	(25,246)	(4,741) (5,788)
	Noncontrolling interest in consolidated joint ventures  Noncontrolling interest in Operating Partnership	\$2,095 (25,246)	\$125
	Netincome	255,265	52,189
	Total other income (expense)	237,507	13,122
	Gain on sale of investment in unconsolidated joint venture Gain (loss) from early extinguishment of debt, net	903 1,899	(10,289)
	Gain on sale of land/other	270	
	Realized gains (losses) and unrealized losses on disposition	268,364	59,196
	Gain on change of control of interests	13,790	1,520
	Interest and other investment income (loss) Equity in earnings (loss) of unconsolidated joint ventures	1,339 (769)	1,769 1,520
	Interest expense	(\$48,289)	(\$39,074)
	OTHER (EXPENSE) INCOME		
	Operating Income	\$17,758	\$39,067
	Total expenses	\$246,952	\$226,489
		2,100	
	Land impairments	2,499	
	Depreciation and amortization Property impairments	97,398 5,802	82,710
	General and administrative	29,020	29,540
	Leasing personnel costs	1,284	
	Real estate service expenses	8,245	9,296
	Operating services	51,123	48,557
	Real estate taxes Utilities	\$33,674 17,907	\$36,327 20,059
	EXPENSES		W
	Total revenues	\$264,710	\$265,556
	Other income	4,658	6,159
	Hotel income	2,377	-
	Parking income	10,504	11,084
	Real estate services	7,372	8,735
	Base rents Escalations and recoveries from tenants	\$219,400 20,399	\$216,486 23,092
	Revenue from leases:	4240.400	****
	<u>REVENUES</u>		
		YTD 2019	YTD 2018

## FFO, Core FFO & AFFO – Year-Over-Year Comparison sin thousands, except per share amounts and ratios (unaudited)

	YTD 2019	YTD 2018
Net income (loss) available to common shareholders	\$222,441	\$41,785
Add (deduct): Noncontrolling interest in Operating Partnership	25,246	4,741
Real estate-related depreciation and amortization on continuing operations (3)	102,033	91,383
Gain on change of control of interests	(13,790)	
Property impairments	5,802	
Gain on sale of investment in unconsolidated joint venture	(903)	
Realized gains and unrealized losses on disposition of rental property, net	(268,364)	(59,196)
Funds from operations (P)	\$72,465	\$78,713
Add/Deduct:		
(Gain)/Loss from extinguishment of debt, net	(\$1,899)	\$10,289
Dead deal costs	-	-
Landimpairments	2,499	-
Gain on disposition of devel opable land	(270)	
Severance/separation costs on management restructuring	1,562	6,847
Management contract termination costs	1,021	-
Proxy fight costs	4,171	
New payroll tax consulting costs	1,313	400 0
Core FFO Add (Deduct1Non-Cash Items:	\$80,862	\$95,849
Straight-line rent adjustments (1)	(\$6,907)	(\$2,493)
Amortization of market lease intangibles, net (6)	(2,095)	(3,443)
Amortization offease inducements	583	552
Amortization of stock compensation	4,228	3,440
ton-real estate depreciation and amortization	1,050	1,047
Vmortization of debt discount/(premium ) and mark-to-market, net	(474)	(474)
mortization of deferred financing costs	2,357	2,241
educt:		
lon-incremental revenue generating capital expenditures:		
Building improvements	(3,315)	(2,389)
Tenant improvements and leasing commissions <sup>61</sup>	(12,731)	(22,407)
enant improvements and leasing commissions on space vacant for more than one year	(7,698)	(14,546)
djusted FFO <sup>(F)</sup>	\$55,860	\$57,377
ore FFO (calculated above)	\$80,862	\$95,849
educt:	7.0,000	22.33.10
quityin earnings (loss) of unconsolidated joint ventures, net	\$769	(\$1,520)
quityin earnings share of depreciation and amortization	(5,686)	(9,718)
dd back;		
nterest expense	48,289	39,074
Recurring IV distributions (6)	6,969	11,275
Income (loss) in noncontrolling interest in consolidated joint ventures	(2,095)	(125)
Redeemable noncontrolling interest	9,673	5,788
Income tax expense	128	144
Adjusted EBITDA	\$138,909	\$140,767
Net debt at period end (P)	\$2,609,112	\$2,616,772
Net debt to Adjusted EB ITDA	9.4x	9.2x
and the state of t	100,825	100,607
Hitted weighted average shares/units outstanding ""	\$0.72	\$0.78
Diluted weighted average shares/units outstanding (#) Funds from operations per share-diluted	30.72	
	\$0.72	\$0.95

## FFO, Core FFO & AFFO (Notes)

- Notes
  | Includes the Company's share from unconsolidated joint ventures, and adjustments for noncontrolling interest, of \$3,025 and \$4,903 for the three months ended June 30, 2019 and 2018, respectively, and \$5,686 and \$9,718 for the six months ended June 30, 2019 and 2017, respectively. Excludes non-real estate-related depreciation and amortization of \$511 and \$535 for the three months ended June 30, 2019 and 2018, respectively, and \$1,050 and \$1,050 and \$1,046 for the six months ended June 30, 2019 and 2018, respectively.
- Funds from operations is calculated in accordance with the definition of FFO of the National Association of Real Estate Investment Trusts (NAREIT). See "Information About FFO, Core FFO and
- Includes free rent of \$5,410 and \$2,099 for the three months ended June 30, 2019 and 2018, respectively, and \$10,242 and \$8,474 for the six months ended June 30, 2019 and 2018, respectively. Also includes the Company's share from unconsolidated joint ventures of (\$96) and (\$256) for the three months ended June 30, 2019 and 2018, respectively, and (\$325) and (\$694) for the six months ended June 30, 2019 and 2018, respectively.
- Includes the Company's share from unconsolidated joint ventures of \$0 and \$27 for the three months ended June 30, 2019 and 2018, respectively, and \$0 and \$107 for the six months ended June 30, 2019 and 2018, respectively.

  Excludes expenditures for tenant spaces in properties that have not been owned by the Company for at least a year.
- 10, 2018 includes \$2.6 million of the Company's share of its first annual sale of an economic tax credit certificate associated with the Urby Harborside joint venture from the State of New Jersey to a
- Net Debt calculated by taking the sum of senior unsecured notes, unsecured revolving credit facility, and mortgages, loans payable and other obligations, and deducting cash and cash equivalents and restricted cash, all at period end.
- Calculated based on weighted average common shares outstanding, assuming redemption of Operating Partnership common units into common shares (9,866 and 10,213 for the three months ended June 30, 2019 and 2018, respectively, and 10,014 and 10,227 for the six months ended June 30, 2019 and 2018, respectively).

## Information About FFO, Core FFO and AFFO

Funds from operations ("FFO") is defined as net income (loss) before noncontrolling interests of unitholders, computed in accordance with generally accepted accounting principles ("GAAP"), excluding gains or losses from depreciable rental property transactions (including both acquisitions and dispositions), and impairments related to depreciable rental property, plus real estate-related depreciation and amortization. The Company believes that FFO per share is helpful to investors as one of several measures of the performance of an equity REIT. The Company further believes that as FFO per share excludes the effect of depreciation, gains (or losses) from property transactions and impairments related to depreciable rental property (all of which are based on historical costs which may be of limited relevance in evaluating current performance), FFO per share can facilitate comparison of operating performance between equity REITs.

FFO per share should not be considered as an alternative to net income available to common shareholders per share as an indication of the Company's performance or to cash flows as a measure of liquidity. FFO per share presented herein is not necessarily comparable to FFO per share presented by other real estate companies due to the fact that not all real estate companies use the same definition. However, the Company's FFO per share is comparable to the FFO per share of real estate companies that use the current definition of the National Association of Real Estate Investment Trusts ("NAREIT"). A reconciliation of net income per share to FFO per share is included in the financial tables above.

Core FFO is defined as FFO, as adjusted for items that may distort the comparative measurement of the Company's performance over time. Adjusted FFO ("AFFO") is defined as Core FFO less (i) recurring tenant improvements, leasing commissions and capital expenditures, (iii) straight-line rents and amortization of acquired below-market leases, net, and (iii) other non-cash income, plus (iv) other non-cash charges. Core FFO and AFFO are both non-GAAP financial measures that are not intended to represent cash flow and are not indicative of cash flows provided by operating activities as determined in accordance with GAAP. Core FFO and AFFO are presented solely as supplemental disclosures that the Company's management believes provides useful information regarding the Company's operating performance and its ability to fund its dividends. There are not generally accepted definitions established for Core FFO or AFFO. Therefore, the Company's measures of Core FFO and AFFO may not be comparable to the Core FFO and AFFO reported by other REITs. A reconciliation of net income to Core FFO and AFFO are included in the financial tables above.

### Information About EBITDAre

EBITDAre is a non-GAAP financial measure. The Company computes EBITDAre in accordance with standards established by the National Association of Real Estate Investment Trusts, or NAREIT, which may not be comparable to EBITDAre reported by other REITs that do not compute EBITDAre in accordance with the NAREIT definition, or that interpret the NAREIT definition differently than the Company does. The White Paper on EBITDAre approved by the Board of Governors of NAREIT in September 2017 defines EBITDAre as net income (loss) (computed in accordance with Generally Accepted Accounting Principles, or GAAP), plus interest expense, plus income tax expense, plus depreciation and amortization, plus (minus) losses and gains on the disposition of depreciated property, plus impairment write-downs of depreciated property and investments in unconsolidated joint ventures, plus adjustments to reflect the entity's share of EBITDAre of unconsolidated joint ventures. The mpany presents EBITDAre, because the Company believes that EBITDAre, along with cash flow from operating activities, investing activities and financing activities, provides investors with an additional indicator of the Company's ability to incur and service debt. EBITDAre should not be considered as an alternative to net income (determined in accordance with GAAP), as an indication of the Company's financial performance, as an alternative to net cash flows from operating activities (determined in accordance with GAAP), or as a measure of the Company's liquidity.

## Same Store Performance

\$ in thousands

Offi	ca	Sam	-	Cto	

	E	For the Three Months Ended				For the Six Months Ended				
	2Q 2019	2Q 2018	Change	% Change	2Q 2019	2Q 2018	Change	% Change		
Total Property Revenues (GAAP)	\$79,554	\$79,657	(\$103)	(0.1%)	\$158,210	\$164,837	(\$6,627)	(4.0%		
eal Estate Taxes tilities perating Services otal Property Expenses	\$10,282 5,105 <u>14.620</u> \$30,007	\$11,213 4,433 14,182 \$29,828	(\$931) 672 <u>438</u> \$179	(8.3%) 15.2% 3.1% 0.6%	\$20,535 11,836 28,693 \$61,064	\$22,566 12,372 28.593 \$63,531	(\$2,031) (536) 100 (\$2,467)	(9.0%) (4.3%) 0.3% (3.9%)		
ame Store GAAP NOI (0.) (0.)	\$49,547	\$49,829	(\$282)	(0.6%)	\$97,146	\$101,306	(\$4,160)	(4.1%		
ss: straight-lining of rents adj. and FAS 141	\$4,462	\$1,181	\$3,281	277.8%	\$7,763	\$6,472	\$1,291	19.99		
me Store Cash NOI (2) (3)	\$45,085	\$48,648	(\$3,563)	(7.3%)	\$89,383	\$94,834	(\$5,451)	(5.7%		
atal Properties	42	42	~		42	42	-			
atal Square Footage	10,483,553	10,483,553	-	-	10,483,553	10,483,553	-			
Leased	81.6%	81.9%		(0.3%)	81.6%	81.9%		(0.3%		

### Residential Same Store (4)

	For the Three Months Ended			For the Six Months Ended					
	2Q 2019	2Q 2018	Change	% Change	2Q2	2019	2Q 2018	Change	% Change
Total Property Revenues	\$32,924	\$31,534	\$1,390	4.4%	\$6	5,125	\$62,754	\$2,371	3.8%
Real Estate Taxes Operating Expenses Total Property Expenses	\$4,087 <u>8,118</u> \$12,205	\$3,859 <u>7,964</u> \$11,823	\$228 <u>154</u> \$382	5.9% <u>1.9%</u> 3.2%	1	8,094 6,181 4,275	\$7,733 <u>15,936</u> \$23,669	\$361 245 \$606	4.7% <u>1.5%</u> 2.6%
Same Store GAAP NOI (1)	\$20,719	\$19,711	\$1,008	5.1%	\$4	0,850	\$39,085	\$1,765	4.5%
Total Units	5,673	5,673	v			5,673	5,673	-	-
%Leased	97.3%	97.5%	-	(0.2%)		97.3%	97.5%		(0.2%)

- Notes:

  (1) The aggregate sum of: property-level revenue, straight-line and ASC 805 adjustments over the given time period; less: operating expense, real estate taxes and utilities over the same period for the same store portfolio.

  (2) Aggregate property-level revenue over the given period; less: operating expense, real estate taxes and utilities over the same period for the same store portfolio.

  (3) Harborside Plaza 1 is not included in SSNOI and is being removed from service in 2019.

  (4) Values represent the Company's pro rata ownership of operating portfolio.

## **Debt Summary & Maturity Schedule**

### Debt Breakdown

	Balance	% of Total	Weighted Average Interest Rate (1)	Weighted Average Maturity in Years
Fixed Rate Debt	·			
Fixed Rate Unsecured Debt and Other Obligations (1)	\$1,000,000	36.96%	3.80%	2.14
Fixed Rate Secured Debt	1.549.377	57.26%	3.85%	6.74
Subtotal: Fixed Rate Debt	\$2,549,377	94.22%	3.83%	4.94
Variable Rate Debt				
Variable Rate Secured Debt	\$156,519	5.78%	5.60%	0.28
Variable Rate Unsecured Debt <sup>©</sup>	1		<u> -</u>	
Subtotal: Variable Rate Debt	\$156,519	5.78%	5.60%	0.28
Totals/Weighted Average	\$2,705,896	100.00%	3.93% (*)	4.67
Adjustment for Unamortized Debt Discount	(2,504)			
Unamortized Deferred Financing Costs	(15,750)			
Total Consolidated Debt, net	\$2,687,642			
Partners' Share	(74,781)			
CLI Share of Total Consolidated Debt, net 40	\$2,612,861			
Unconsolidated Secured Debt				
CLI Share	\$358,192	48.80%	4.07%	6.87
Partners' Share	\$375,859	51.20%	4.07%	6.87
Total Unconsolidated Secured Debt	\$734,051	100.00%	4.07%	6.87

### **Maturity Schedule**

Period	Principal Maturities	Scheduled Amortization	Total Future Repayments	Weighted Average Interest Rate
2019	156,519	33	156,552	5.60%
2020	425,000 (1)	2,903	427,903	3.42%
2021	168,800	3,227	172,027	3.20%
2022	300,000	3,284	303,284	4.60%
2023	333,998	5,157	339,155	3.53%
Thereafter	1,278,798	25,616	1,304,414	3.95%
Subtotal	\$2,663,115	\$40,220	\$2,703,335	3.93%
Adjustment for una mortized debt discount/premium		(2,504)	(2,504)	
Unamortized mark-to-market		2,561	2,561	
Unamortized deferred financing costs		(15.750)	(15.750)	
Totals/Weighted Average	\$2,663,115	\$24,527	\$2,687,642	3.93%

Notes:
(a) Minority interest share of consolidated debt is comprised of \$33.7 million at Marbella, \$30.1 million at M2, \$9.8 million at Port Imperial South Garage, and \$1.2 million at Port Imperial South Retail.

See supporting "Debt Summary & Maturity Schedule" notes on page 41.

### \$ in thousands

## **Debt Profile**

Secured Deat   101 Hudson
Mells Fargo CM85   3.20%   250,000   250,000   10/11/26   10/11/26   124,500   124,5
Short Hills Portfolio
Principal balance outstanding
Damardized deferred financing costs   \$2.509   \$3.509   \$3.7191   \$1.5015   \$2.609   \$3.7191   \$1.5015   \$2.5091   \$3.7191   \$1.5015   \$3.509.500   \$3.71.91   \$1.5015   \$3.509.500   \$3.71.900   \$3
Secured Dest - Office Portolio   Safe, 371,991   Safe, 371,9
Principal balance outstanding
Adjustment for unamortized debt discount   C. 504   C. 508   C.
Part
Total Senior Unsecured Notes, net:
2017 Unsecured Term Loan   13 Lenders   3.46%   325,000   325,000   01/25/20     Revolving Credit Facilities   13 Lenders   180R+1.30%   - 117,000   01/25/21     Total Revolving Credit Facilities & Unsecured Term Loans:   8201   \$424,180   \$790,939     Total Revolving Credit Facilities & Unsecured Term Loans:   \$1,364,879   \$1,733,244     Total Revolving Credit Facilities & Unsecured Term Loans:   \$1,364,879   \$1,733,244     Total Revolving Credit Facilities & Unsecured Term Loans:   \$1,364,879   \$1,733,244     RESIDENTIAL PORTFOLIO   RESIDENTIAL PORTFOLIO   RESIDENTIAL PORTFOLIO   RESIDENTIAL PORTFOLIO   Secured Construction Loans
Revolving Credit Facilities
Unamortized deferred financing costs   \$1,0611   \$700,939   \$1,0611   \$1,0
Total Debt - Office Portfolio   \$1,784,818   \$790,939   \$1,733,244
Standard
RESIDENTIAL PORTFOLIO   Secured Construction Loans   Secured Construction Debt   Secured Construction Debt   Secured Construction Debt   Secured Power (F.K.A. Worcester)   Citizens Bank   LIBOR+2.35%   42,000   41,769   08/03/19   Total Secured Construction Debt   Secured Power (F.K.A. Worcester)   Secured Power (F.K.A. Power (F.K.A. Power Imperial South 4/5 Retail
Secured Construction Loans   Marriott Hotels at Port Imperial (F.K.A. Port Imperial 4/5 Hotel)   Fifth Third Bank & Santander   LIBOR+4.50%   \$56,636   \$73,350   10/06/19     145 Front at City Square (F.K.A. 250 Johnson    141
Marriott Hotels at Port Imperial (F.K.A. Port Imperial 4/5 Hotel)   Fifth Third Bank & Santander   LIBOR+4.50%   \$56,636   \$73,350   10/06/19
M&T Bank   LIBOR+2.35%   42,000   41,769   08/01/19   145 Front at City Square (F.K.A. Workester)   Citizens Bank   LIBOR+2.55%   57,883   58,892   12/10/19   12/1
145 Front at City Square (F.K.A. Worcester)
145 Front at City Square (F.K.A. Worcester)
State   Stat
Secured Permanent Loans   Wells Fargo Bank N.A.
Park Square
Monaco
Port Imperial South 4/5 Retail         American General Life & A/G PC         4.56%         3,968         4,000         12/01/21           Portside 7         GRRC Capital Markets/Freedie/Mar         3.57%         58,998         58,998         08/10/23           Alterra I & II         Capital One/Freedie/Mar         3.85%         100,000         100,000         20/01/24           The Chase at Overlook Ridge         New York Community Bank         3.74%         135,750         135,750         01/01/25           Portside 5/6         New York Life Insurance Co.         4.56%         97,000         97,000         03/10/26           Marbella         New York Life Insurance Co.         4.17%         131,000         131,000         08/10/26           Quarry Place at Tuckaboe (F.K.A 150 Main Street)         Natiks Real Estate Capital LLC         4.48%         41,000         41,000         41,000         8/10/26           RiverHouse 11 at Port Imperial (F.K.A Port Imperial South 11)         Northwestern Mutual Life         4.52%         100,000         100,000         01/10/29           Shot Lofts         New York Community Bank         3.77%         160,000         - 07/01/29
Portside 7         C8RE Capital Markets/FreddieMac         3.57%         58,998         58,998         08/01/23           Alterra I & II         Capital One/FreddieMac         3.85%         100,000         100,000         02/01/24           The Chase at Overlook Ridge         New York Cife Insurance Co.         4.56%         97,000         97,000         03/10/26           Marbella         New York Life Insurance Co.         4.17%         131,000         03/10/26           Quarry Place at Tuckahoe (F.K.A 150 Main Street)         New York Life Insurance Co.         4.29%         117,000         - 08/10/26           RiverHouse 11 at Port Imperial (F.K.A. Port Imperial South 11)         Northwestern Mutual Life         4.52%         100,000         100,000         01/10/29           Riverwatch         New York Community Bank         3.77%         160,000         - 07/01/29           Riverwatch         New York Community Bank         3.79%         30,000         - 07/01/29
Alterna I & II         Capital One/FreddieMac         3.85%         100,000         100,000         02/01/24           The Chase at Overlook Ridge         New York Community Bank         3.74%         135,750         135,750         01/01/25           Portside 5/6         New York Life Insurance Co.         4.56%         97,000         97,000         03/10/26           Marbella         New York Life Insurance Co.         4.17%         131,000         131,000         08/10/26           M2 at Marbella         New York Life Insurance Co.         4.29%         117,000         -         08/10/26           Quarry Place at Tuckahoe (F.K.A 150 Main Street)         Natikis Real Estate Capital LLC         4.48%         41,000         41,000         8/05/25           River House 11 at Port Imperial (F.K.A. Port Imperial South 11)         Northwestern Mutual Life         4.52%         100,000         100,000         01/10/29           Shob Loffs         New York Community Bank         3.77%         160,000         -         07/01/29           Riverwatch         New York Community Bank         3.79%         30,000         -         07/01/29
The Chase at Overlook Ridge         New York Community Bank         3.74%         135,750         135,750         01/01/25           Portside 5/6         New York Life Insurance Co.         4.66%         97,000         97,000         03/10/26           Marbella         New York Life Insurance Co.         4.17%         131,000         131,000         08/10/26           Quarry Place at Tuckahoe (F.K.A.150 Main Street)         Natixis Real Estate Capital LLC         4.48%         41,000         41,000         41,000         88/05/27           RiverHouse 11 at Port Imperial (F.K.A. Port Imperial South 11)         Northwestern Mutual Life         4.52%         100,000         100,000         01/01/29           Shot Loffs         New York Community Bank         3.77%         160,000         07/01/29           Riverwatch         New York Community Bank         3.79%         30,000         - 07/01/29
Portside 5/6
Marbella         New York Life Insurance Co.         4.17%         131,000         131,000         08/10/26           M2 at Marbella         New York Life Insurance Co.         4.29%         117,000         - 08/10/26           Quarry Place at Tuckahoe (F.K.A.150 Main Street)         Natikis Real Estate Capital LLC         4.88%         41,000         41,000         08/05/27           River/House 11 at Port Imperial (F.K.A. Port Imperial South 11)         Northwestern Mutual Life         4.52%         100,000         100,000         01/10/29           Shoo Lofts         New York Community Bank         3.77%         160,000         - 07/01/29           Riverwatch         New York Community Bank         3.79%         30,000         - 07/01/29
M2 at Marbella         New York Life Insurance Co.         4.29%         117,000         - 08/10/26           Quarry Place at Tuckahoe (F.K.A.150 Main Street)         Natikis Real Estate Capital LLC         4.88%         41,000         41,000         08/10/26           RiverHouse 11 at Port Imperial (F.K.A. Port Imperial South 11)         Northwestern Mutual Life         4.52%         100,000         100,000         01/10/29           Soho Lofts         New York Community Bank         3.77%         160,000         - 07/01/29           Riverwatch         New York Community Bank         3.79%         30,000         - 07/01/29
Quarry Place at Tuckahoe (F.K.A.150 Main Street)         Natixis Real Estate Capital LLC         4.48%         41,000         41,000         08/05/27           River House 11 at Port Imperial (F.K.A. Port Imperial South 11)         Northwestern Mutual Llfe         4.52%         100,000         100,000         01/10/29           Soho Lofts         New York Community Bank         3.77%         160,000         -         07/01/29           Riverwatch         New York Community Bank         3.79%         30,000         -         07/01/29
Riverhouse 11 at Port Imperial (F.K.A. Port Imperial South 11)
Soho Lofts         New York Community Bank         3.77%         160,000         - 07/01/29           Riverwatch         New York Community Bank         3.79%         30,000         - 07/01/29
Riverwatch New York Community Bank 3.79% 30,000 - 07/01/29
Principal balance outstanding 1,174,877 893,885
Unamortized deferred financing costs (8,633) (6,489)
Total Secured Permanent Debt <u>\$1.166.244</u> <u>\$887.396</u>
Total Debt - Residential Portfolio \$1,322,763 \$1,059,407
Total Consolidated Debt: \$2,687,642 \$2,792,651
Notes: See supporting "Debt Profile" notes on page 41.

## 2019/2020 Debt Maturities

\$ in thousands

	Type	Balance at 6/30/2019	Maximum Loan Balance	Date of Maturity	Extension Option/ Prepayment	LTV (1)
Secured Debt		-,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Consolidated Debt						
Residential		Color of the C				
Signature Place <sup>(2)</sup>	Construction Loan	\$42,000	42,000	8/1/2019	Refinanced as of 7/29/2019	60.70%
Marriott Hotels at Port Imperial	Construction Loan	56,636	94,000	10/6/2019	Two 1-year options	50.61%
145 Front at City Square	Construction Loan	57.883	58,000	12/10/2019	Two 1-year options	55.62%
Total Consolidated Residential		\$156,519				55.17%
Total Consolidated Secured		\$156,519				55.17%
Unconsolidated Debt						
Residential						
Shops at 40 Park	Permanent Loan	\$6,067	-	9/12/2019	-	40.75%
Metropolitan Lofts	Construction Loan	13,950	13,950	2/1/2020	Two 1-year options	53.01%
Crystal House	Permanent Loan	161,171	-	4/1/2020	2	50.83%
Metropolitan at 40 Park	Permanent Loan	35,590	-	9/1/2020	One 5-year option	54.47%
Total Unconsolidated Residential		\$216,778				51.28%
Total Unconsolidated Secured		\$216,778				51.28%
Total Secured Debt		\$373,297				52.91%
Unsecured Debt						
2016 Unsecured Term Loan (3)		\$100,000		1/7/2020	One 1-year options	100
2017 Unsecured Term Loan		325,000	-	1/25/2020	Two 1-year options	
Total Unsecured		\$425,000				

Notes: See supporting "2019/2020 Debt Maturities" notes on page 41.

Property	Units/SF	Leased Occupancy	CLI's Nominal	2Q 2019 SAAP NOI <sup>(4)</sup>	Total Debt	GAAP NOI After Debt Service (b)	CLI Share of GAAP NOI (4)	CLI Share of Debt	CLI GAAP NOI After Debt Service (4)	CL12Q 2019 FFO
Operating Properties										
Residential										
Metropolitan	130	97.7%	25.0%	\$990	\$41,657	\$646	\$248	\$10,414	\$103	\$25
Metropolitan Lofts	59	98.3%	50.0%	330	13,145	174	165	6,573	87	82
RiverTrace at Port Imperial	316	96.5%	22.5%	1,838	82,000	1,180	414	18,450	266	262
Crystal House	825	98.8%	25.0%	3,109	161,171	1,832	777	40,293	458	445
Riverpark at Harrison	141	96.5%	45.0%	399	29,541	126	180	13,293	.57	54
Station House	378	96.8%	50.0%	1,794	97,692	617	897	48,846	309	290
Urby Harborside	762	95.9%	85.0%	4,373	192,000	1,878	<u>3,717</u>	163,200	1,596	1,533
Subtotal - Residential	2,611	97.2%	47.5%	\$12,833	\$617,206	\$6,453	\$6,398	\$301,069	\$2,876	\$2,691
Office										
12 Vreeland	139,750	100.0%	50.0%	\$463	\$7,091	\$412	\$231	\$3,546	\$206	\$196
Offices at Crystal Lake	106,345	93.2%	31.3%	149	3,703	105	<u>46</u>	1,157	33	33
Subtotal - Office	246,095	97.1%	41.9%	\$612	\$10,794	\$517	\$277	\$4,703	\$239	\$229
Retail/Hotel										
Riverwalk Retail	30,745	58.0%	20.0%	\$138		\$138	\$28	-	\$28	\$1
Hyatt Regency Jersey City	351	88.6%	50.0%	3,495	100,000	2,578	1,748	50,000	1,289	1,452
Subtotal - Retail/Hotel		87.4%	48.9%	\$3,633	\$100,000	\$2,716	\$1,776	\$50,000	\$1,317	\$1,453
Total Operating			47.6%	\$17,078	\$728,000	\$9,686	\$8,451	\$355,772	\$4,432	\$4,373
Other Unconsolidated JVs				\$1,673	\$6,051	\$1,673	<u>\$836</u>	\$2,420	<u>\$836</u>	(\$13)
Total Unconsolidated JVs (1)				\$18,751	\$734,051	\$11,359	\$9,287	\$358,192	\$5,268	\$4,360

- Notes:

  (a) The sum of property-level revenue, straight-line and ASC 805 adjustments; less: operating expense, real estate taxes and utilities.

  (b) Property-level revenue; less: operating expense, real estate taxes and utilities.

  (c) GAAP NOI at Company's ownership interest in the joint venture property.

  (d) NOI After Debt Service at Company's ownership interest in the joint venture property, calculated as Company's share of GAAP NOI after deducting Company's share of the unconsolidated joint ventures' interest expense. The Company's share of the interest expense is \$4,118,000 for 2Q 2019.

 $See \ supporting \ "Unconsolidated \ Joint \ Ventures" \ notes \ on \ page \ 41 \ and \ Information \ About \ Net \ Operating \ Income \ (NOI) \ on \ page \ 44.$ 

## **Transaction Activity**

\$ in thousands (incl. per unit values) except per SF

Off	fice	Po	rtto	lic

	Leader	Torression Boso	Number of	er.	O	Transaction	Price Per	Weighted Average
	Location	Transaction Date	Buildings	SF	Occupancy %	Value (1)	SF	Cap Rate
1Q2019 Acquisitions								
99 Wood Ave. South	Iselin, NJ	02/06/19	1	271,988	83.8%	\$61,500	\$226	
Total 1Q 2019 Acquisitions			1	271,988	83.8%	\$61,500	\$226	7.2%
1Q2019 Dispositions								
721 Route 202/206	Bridgewater, NJ	01/11/19	1	192,741	0.0%	\$6,000	\$31	
2115 Linwood Ave.	Fort Lee, NJ	01/22/19	1	68,000	86.1%	16,088	237	
201 Littleton Ave.	Morris Plains, NJ	02/27/19	1	88,369	37.3%	5,250	59	
141 West Front St.	Red Bank, NJ	02/28/19	1	92,878	63.7%	22,000	237	
320 & 321 University Ave.	Newark, NJ	03/13/19	2	147,406	0.0%	26,015	176	
Northern Westchester Portfolio	Various NY/CT	03/29/19	56	3,148,512	91.1%	487,500	155	
Total 1Q 2019 Dispositions			62	3,737,906	80.8%	\$562,853	\$151	5.4%
2Q2019 Dispositions								
650 From Rd.	Paramus, NJ	06/18/19	1	348,510	67.0%	\$42,000	\$121	
Total 2Q 2019 Dispositions			1	348,510	67.0%	\$42,000	\$121	5.4%

## Residential Portfolio<sup>(2)</sup>

Location	Transaction Date	Number of Buildings	Units / Keys	Percentage Leased	Gross Asset Value (1)	Price Per Unit	Weighted Average Cap Rate
Annual Control	04/24/40		244	0.4 50/	6405.000	4627	
Jersey City, NJ	01/31/19	1			5195,000		
		1	311	94.5%	\$195,000	\$627	4.6%
Rahway, NJ	01/16/19	1	159	96.9%	\$34,900	\$219	
		1	159	96.9%	\$34,900	\$219	5.0%
Jersey City, NJ	04/01/19	1	377	97.9%	\$263,800	\$700	
Jersey City, NJ	05/10/19		- 2	2	67,229		
		1	377	-	\$331,029	\$700	4.6%
	Jersey City, NJ Rahway, NJ Jersey City, NJ	Jersey City, NJ 01/31/19  Rahway, NJ 01/16/19  Jersey City, NJ 04/01/19	Location         Transaction Date         Buildings           Jersey City, NJ         01/31/19         1/1           Rahway, NJ         01/16/19         1/1           Jersey City, NJ         04/01/19         1/1	Location   Transaction Date   Buildings   Units / Keys	Location         Transaction Date         Buildings         Units / Keys         Leased           Jersey City, NJ         01/31/19         1         311         94.5%           1         311         94.5%           Rahway, NJ         01/16/19         1         159         96.9%           Jersey City, NJ         04/01/19         1         377         97.9%           Jersey City, NJ         05/10/19         1         377         97.9%	Location   Transaction Date   Buildings   Units / Keys   Leased   Value   O	Location         Transaction Date         Buildings         Units / Keys         Leased         Value <sup>®</sup> Unit           Jersey City, NJ         01/31/19         1         311         94.5%         \$195,000         \$627           Rahway, NJ         01/16/19         1         159         96.9%         \$34,900         \$219           Jersey City, NJ         04/01/19         1         377         97.9%         \$263,800         \$700           Jersey City, NJ         05/10/19         1         377         97.9%         \$263,800         \$700

Notes:
(1) Acquisitions list gross costs; dispositions list gross sales proceeds.
(2) The Company sold five single-family land-sites in Malden, MA, for \$725,000 on April 26, 2019.

## Office Portfolio



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## **Property Listing**

<u>Waterfront</u>								
Building	Location	Total SF	Leased SF	% Leased	Avg. Base Rent + Escalations (1)			
101 Hudson	Jersey City, NJ	1,246,283	1,015,766	81.5%	\$37.58			
Harborside 1 (2)	Jersey City, NJ	399,578	194,066	48.6%	48.13			
Harborside 2 & 3	Jersey City, NJ	1,487,222	1,256,308	84.5%	37.71			
Harborside 4a	Jersey City, NJ	231,856	231,856	100.0%	37.23			
Harborside 5	Jersey City, NJ	977,225	529,702	54.2%	40.11			
111 River Street	Hoboken, NJ	566,215	436,535	77.1%	40.50			
Total Waterfront		4,908,379	3,664,233	74.7%	\$38.92			

					Avg. Base Rent
Building	Location	Total SF	Leased SF	% Leased	+ Escalations (1)
1 Giralda Farms	Madison, NJ	154,417	149,745	97.0%	\$40.02
7 Giralda Farms	Madison, NJ	236,674	142,136	60.1%	35.87
4 Gatehall Drive	Parsippany, NJ	248,480	179,717	72.3%	28.88
9 Campus Drive	Parsippany, NJ	156,495	143,368	91.6%	22.48
325 Columbia Turnpike	Florham Park, NJ	168,144	162,983	96.9%	26.86
100 Schultz Drive	Red Bank, NJ	100,000	28,506	28.5%	31.00
200 Schultz Drive	Red Bank, NJ	102,018	87,579	85.8%	28.38
3600 Route 66	Neptune, NJ	180,000	180,000	100.0%	25.83
4 Campus Drive	Parsippany, NJ	147,475	119,821	81.2%	24.98
6 Campus Drive	Parsippany, NJ	148,291	109,872	74.1%	26.20
1 Sylvan Way	Parsippany, NJ	150,557	122,938	81.7%	33.78
3 Sylvan Way	Parsippany, NJ	147,241	91,851	62.4%	31.50
5 Sylvan Way	Parsippany, NJ	151,383	144,917	95.7%	29.97
7 Sylvan Way	Parsippany, NJ	145,983	105,194	72.1%	30.06
7 Campus Drive	Parsippany, NJ	154,395	126,628	82.0%	27.16
2 Hilton Court	Parsippany, NJ	181,592	181,592	100.0%	41.75
8 Campus Drive	Parsippany, NJ	215,265	155,566	72.3%	31.26
2 Dryden Way	Parsippany, NJ	6,216	6,216	100.0%	17.84
100 Overlook Center	Princeton, NJ	149,600	140,509	93.9%	30.82
5 Vaughn Drive	Princeton, NJ	98,500	43,310	44.0%	30.70
1 River Center 1	Middletown, NJ	122,594	119,622	97.6%	28.79
1 River Center 2	Middletown, NJ	120,360	120,360	100.0%	27.49
1 River Center 3	Middletown, NJ	194,518	74,621	38.4%	29.46
23 Main Street (3)	Holmdel, NJ	350,000	350,000	100.0%	17.69
5 Wood Hollow Road	Parsippany, NJ	317,040	206,861	65.2%	25.44
Total Suburban		4,147,238	3,293,912	79.4%	\$28.61

11,210,696 8,951,409 79.8%

Suburban

Building	Location	Total SF	Leased SF	% Leased	Avg. Base Rent + Escalations (1)
1 Bridge Plaza	Fort Lee, NJ	200,000	151,898	75.9%	\$30.09
101 Wood Avenue S	Iselin, NJ	262,841	262,841	100.0%	33.20
99 Wood Avenue 5	Iselin, NJ	271,988	226,492	83.3%	36.26
581 Main Street	Woodbridge, NJ	200,000	200,000	100.0%	33.49
333 Thornall Street	Edison, NJ	196,128	183,727	93.7%	35.59
343 Thornall Street	Edison, NJ	195,709	186,565	95.3%	35.19
150 JFK Parkway	Short Hills, NJ	247,476	208,306	84.2%	36.64
51 JFK Parkway	Short Hills, NJ	260,741	256,324	98.3%	53.35
101 JFK Parkway	Short Hills, NJ	197,196	194,111	98.4%	41.27
103 JFK Parkway	Short Hills, NJ	123,000	123,000	100.0%	42.63
Total Class A Suburban		2,155,079	1,993,264	92.5%	\$38.06

Class A Suburban

Notes: See supporting "Property Listing" notes on page 41.

2Q 2019

CLI Office Portfolio

Total Core Office Portfolio (1)

## 2019 Expirations by Building

<u>Waterfront</u>										
			2019 Expirations							
Building	Location	Total SF	SF	% Total	In-Place Rent	Asking Rent				
101 Hudson	Jersey City, NJ	1,246,283	-	0.0%		\$47.00				
Harborside 1	Jersey City, NJ	399,578	166,386	41.6%	50.53	47.00				
Harborside 2 & 3	Jersey City, NJ	1,487,222	24,607	1.7%	40.53	43.00				
Harborside 4a	Jersey City, NJ	231,856	-	0.0%	-	44.00				
Harborside 5	Jersey City, NJ	977,225	8,073	0.8%	39.73	49.00				
111 River Street	Hoboken, NJ	566,215		0.0%		52.00				
Total Waterfront		4,908,379	199,066	4.1%	\$48.85	\$46.62				
Waterfront Vacancie	s	1,244,146	25.3%							

Waterfront Vacancies		1,244,146	25.3%				3600 Route 60 4 Campus Driv 6 Campus Driv 1 Sylvan Way
	g	lass A Su	burban				3 Sylvan Way 5 Sylvan Way
			20	19 Expira	tions	Current	7 Sylvan Way
Building	Location	Total SF	SF	% Total	In-Place Rent	Asking Rent	7 Campus Driv
1 Bridge Plaza	Fort Lee, NJ	200,000	3,027	1.5%	\$29.94	\$32.00	2 Hilton Court
101 Wood Avenue S	Iselin, NJ	262,841		0.0%	-	37.00	8 Campus Driv
99 Wood Avenue S	Iselin, NJ	271,988	8,710	3.2%	31.74	37.00	2 Dryden Way
581 Main Street	Woodbridge, NJ	200,000	7,286	3.6%	25.86	32.00	100 Overlook
333 Thornall Street	Edison, NJ	196,128	34,641	17.7%	35.50	37.00	5 Vaughn Driv
343 Thornall Street	Edison, NJ	195,709	-	0.0%	-	37.00	1 River Center
150 JFK Parkway	Short Hills, NJ	247,476	47,670	19.3%	36.96	48.00	1 River Center
51 JFK Parkway	Short Hills, NJ	260,741	1,591	0.6%	56.33	55.00	1 River Center
101 JFK Parkway	Short Hills, NJ	197,196	2,634	1.3%	40.00	45.00	23 Main Stree
103 JFK Parkway	Short Hills, NJ	123,000	2	0.0%	9	45.00	5 Wood Hollo
Total Class A Suburban		2,155,079	105,559	4.9%	\$35.45	\$40.70	Total Suburba
Class A Vacancies		161,815	7.5%				Suburban Vac

		<u>Suburba</u>	_			
				9 Expiratio		Current
Building	Location	Total SF	SF		in-Place Rent	
1 Giralda Farms	Madison, NJ	154,417	-	0.0%	- 1	\$37.00
7 Giralda Farms	Madison, NJ	236,674		0.0%	-	37.00
4 Gatehall Drive	Parsippany, NJ	248,480	12,990	5.2%	40.00	30.00
9 Campus Drive	Parsippany, NJ	156,495	-	0.0%	-	27.50
325 Columbia Tumpike	The second second second	168,144		0.0%	-	30.00
100 Schultz Drive	Red Bank, NJ	100,000	-	0.0%	-	30.00
200 Schultz Drive	Red Bank, NJ	102,018	-	0.0%	-	30.00
3600 Route 66	Neptune, NJ	180,000	2	0.0%	-	27.50
4 Campus Drive	Parsippany, NJ	147,475		0.0%	-	27.50
6 Campus Drive	Parsippany, NJ	148,291	13,298	9.0%	26.94	27.50
1 Sylvan Way	Parsippany, NJ	150,557		0.0%	-	33.00
3 Sylvan Way	Parsippany, NJ	147,241	-	0.0%	-	33.00
5 Sylvan Way	Parsippany, NJ	151,383		0.0%	-	33.00
7 Sylvan Way	Parsippany, NJ	145,983		0.0%	-	33.00
7 Campus Drive	Parsippany, NJ	154,395	19,720	12.8%	24.98	27.50
2 Hilton Court	Parsippany, NJ	181.592	-	0.0%	-	32.00
8 Campus Drive	Parsippany, NJ	215,265	13,589	6.3%	30.85	33.00
2 Dryden Way	Parsippany, NJ	6,216	-	0.0%	-	16.50
100 Overlook Center	Princeton, NJ	149,600		0.0%	_	32.00
5 Vaughn Drive	Princeton, NJ	98,500	1.512	1.5%	31.28	30.00
1 River Center 1	Red Bank, NJ	122.594	-	0.0%	-	30.00
1 River Center 2	Red Bank, NJ	120,360		0.0%	-	30.00
1 River Center 3 & 4	Red Bank, NJ	194,518		0.0%	_	30.00
23 Main Street	Holmdel, NJ	350,000		0.0%	_	18.50
5 Wood Hollow Road	Parsippany, NJ	317,040	-	0.0%	_	28.00
Total Suburban		4,147,238	61,109	1.5%	\$30.06	\$29.79
Suburban Vacancies		853,326	20.6%			,
Total Core Office Portfol	io	11,210,696	365,734	3.3%	\$41.85	\$42.10
Total Core Office Vacan	cies	2,259,287	20.2%			

### **Expiring SF by Quarter**

	3Q 2019	<u>4Q 2019</u>	Remaining 2019
Waterfront	30,851	168,215	199,066
Class A Suburban	53,050	52,509	105,559
Suburban	37,469	23,640	61,109
Total Core Portfolio	121,370	244,364	365,734

## **Leasing Activity**

## Percentage Leased Summary

	Pct. Leased 3/31/2019	Impact of Acquisition/Disposition	Impact of Leasing Activity	Pct. Leased 6/30/2019	Sq. Ft. Leased Commercial	Sq. Ft. Leased Service	Sq. Ft. Unleased
Waterfront	74.0%	0.0%	0.6%	74.7%	3,456,375	207,858	1,244,146
Class ASuburban	92.7%	0.0%	(0.2%)	92.5%	1,985,528	7,736	161,815
Suburban	83.0%	2.5%	(3.6%)	79.4%	3,186,286	107,626	853,326
Subtotals	80.9%	0.9%	(1.1%)	79.8%	8,628,189	323,220	2,259,287
Non-Core	68.7%	(68.8%)	3.9%	72.6%	110,461	4,432	43,342
TOTALS	80.4%	(2.1%)	(0.6%)	79.7%	8,738,650	327,652	2,302,629

## Summary of Leasing Transaction Activity For the three months ended June 30, 2019

	Number of Transactions	Total Sq. Ft.	Sq. Ft. New Leases	Sq. Ft. Renewed and Other Retained	Average Sq. Ft.	Weighted Avg. Term (Yrs)	Wtd. Avg. Base Rent (\$) (1)	Wtd. Avg. Costs Sq. Ft. Per Year (\$)
Waterfront	4	18,781	18,781	-	4,695	5.0	\$47.35	\$9.21
Class ASuburban	3	18,462	11,818	6,644	6,154	4.4	34.68	6.56
Suburban	10	176,921	40,615	136,306	17,692	6.9	33.62	5.06
Subtotals	17	214,164	71,214	142,950	12,598	6.5	\$34.92	\$5.38
Non-Core	1	12,482	9	12,482	12,482	2.0	30.20	1.70
TOTALS	18	226,646	71,214	155,432	12,591	6.3	\$34.66	\$5.31

Notes:
(1) Inclusive of escalations.

## **Leasing Rollforwards**

For the three months ended June 30, 2019

	Pct. Leased 03/31/19	Inventory 03/31/19	Sq. Ft. Leased 03/31/19	Inventory Acquired/ Disposed	Leased Sq. Ft. Acquired/ Disposed	Expiring/ Adj. Sq. Ft.	Incoming Sq. Ft.	Net Leasing Activity	Inventory 06/30/19	Sq. Ft. Leased 06/30/19	Pct. Leased 06/30/19
Waterfront	74.0%	4,908,379	3,634,016			11,436	18,781	30,217	4,908,379	3,664,233	74.7%
Class A Suburban	92.7%	2,155,079	1,997,688			(22,886)	18,462	(4,424)	2,155,079	1,993,264	92.5%
Suburban	83.0%	4.047.238	3.359.426	100,000	28.506	[270,941]	176.921	(94,020)	4.147.238	3.293,912	79.4%
Subtotals	80.9%	11,110,696	8,991,130	100,000	28,506	(282,391)	214,164	(68,227)	11,210,696	8,951,409	79.8%
Non-Core TOTALS	68.7% 80.4%	506,745 11,617,441	347,928 9,339,058	(348,510) (248,510)		(12,482) (294,873)	12,482 226,646	(68,227)	158,235 11,368,931	<u>114,893</u> 9,066,302	72.6% 79.7%

For the six months ended June 30, 2019

	Pct. Leased 12/31/18	Inventory 12/31/18	Sq. Ft. Leased 12/31/18	Inventory Acquired/ Disposed	Leased Sq. Pt. Acquired/ Disposed	Expiring/ Adj. Sq. Ft.	Incoming Sq. Ft.	Net Leasing Activity	Inventory 06/30/19	Sq. Ft. Leased 06/30/19	Pct. Leased 06/30/19
Waterfront	73.2%	4,884,193	3,577,280			1,465	85,488	86,953	4,908,379	3,664,233	74.7%
Class A Suburban	94.2%	1,951,091	1,837,963	203,988	172,607	(64,046)	46,740	(17,306)	2,155,079	1,993,264	92.5%
Suburban	82.5%	4,135,607	3,410,439	11,631	(5,495)	(343,896)	232,864	(111,032)	4,147,238	3,293,912	79.4%
Flex Parks	92.8%	3,139,212	2,912,883	(3,139,212)	(2,858,629)	[107,291]	53,037	(54,254)	-	-	N/A
Subtotals (1.)	83.2%	14,110,103	11,738,565	(2,923,593)	(2,691,517)	(513,768)	418,129	(95,639)	11,210,696	8,951,409	79.8%
Non-Core TOTALS	51.2% 81.7%	708,786 14,818,889	362,655 12,101,220	(550,551) (3,474,144)	(242,335) (2,933,852)	(17,909) (531,677)	12,482 430,611	(5,427) (101,066)	158,235 11,368,931	<u>114,893</u> 9,066,302	72.6% 79.7%

Notes:
(1) Percent Leased at 12/31/18 was 80.4% excluding Flex Parks.

## **Top 15 Tenants**

	Number of Properties	Annualized Base Rental Revenue (\$) <sup>(b)</sup>	Percentage of Company Annualized Base Rental Revenue (%) <sup>(2)</sup>	Square Feet Leased	Percentage Total Company Leased Sq. Ft. (%) <sup>(2)</sup>	Year of Lease Expiration
Merrill Lynch Pierce Fenner	3	\$11,168,730	3.9%	430,926	4.9%	(3)
John Wiley & Sons Inc.	1	10,888,238	3.8%	290,353	3.3%	2033
MUFG Bank LTD.	1	10,174,588	3.5%	261,957	3.0%	(4)
Dun & Bradstreet Corporation	2	7,464,280	2.6%	192,280	2.2%	2023
Daiichi Sankyo Inc.	1	6,796,926	2.4%	171,900	2.0%	2022
TD Ameritrade Services Co.	1	6,762,294	2.4%	193,873	2.2%	2020
DB Services New Jersey Inc.	1	6,453,195	2.2%	125,916	1.4%	2019
E-Trade Financial Corporation	1	5,290,600	1.8%	132,265	1.5%	2031
KPMG LLP	2	5,181,897	1.8%	120,947	1.4%	(5)
Vonage America Inc.	1	4,732,000	1.6%	350,000	4.0%	2023
Investors Bank	3	4,571,814	1.6%	144,552	1.7%	(6)
HQ Global Workplaces LLC	6	4,454,938	1.6%	137,630	1.6%	(7)
Plymouth Rock Management Co.	1	4,351,725	1.5%	129,786	1.5%	2031
Arch Insurance Company	1	4,326,008	1.5%	106,815	1.2%	2024
Pfizer Inc.	1	4,306,008	1.5%	113,316	1.3%	2024
Totals		\$96,923,241	33.7%	2,902,516	33.2%	

Notes: See supporting "Top 15 Tenants" notes on page 42.

## **Lease Expirations**

ear of Expiration/Market	Number of Leases Expiring (1)	Net Rentable Area Subject to Expiring Leases (Sq. Ft.) (2)	Percentage of Total Leased Square Feet Represented by Expiring Leases (%)	Annualized Base Rental Revenue Under Expiring Leases (\$) <sup>(1)(8)</sup>	Average Annualized Base Rent Per Net Rentable Square Foot Represented by Expiring Leases (\$)	Percentage of Annual Base Rent Under Expiring Leases (%)
Waterfront	6	199,066	2.3	8,974,179	45.08	3.1
Class A Suburban	10	105,559	1.2	3,558,487	33.71	1.2
Suburban		61,109	0.7	1,772,101	29.00	
Subtotal	9 25	365,734	4.2	14,304,767	39.11	0.6 4.9
Non-Core	2	5,680		161,680	28.46	
OTAL-2019	27	371,414	0.1 4.3	14,466,447	38.95	0.1 5.0
020						
Waterfront	6	45,014	0.5	1,681,476	37.35	0.6
Class A Suburban	23	275,293	3.2	10,191,209	37.02	3.5
Suburban	30 59	219,024	2.5	5,644,759	25.77	2.0
ubtotal		539,331	6.2	17,517,444	32.48	6.1
Non-Core	<u>1</u> 60	1,584	0.0 6.2	43,021	27.16	0.0 6.1
OTAL-2020	60	540,915	6.2	17,560,465	32.46	6.1
021						
Waterfront	16	365,649	4.2	13,245,916	36.23	4.6
Class A Suburban Suburban	19	139,019 197,781	1.6	5,930,782 5,771,314	42.66	2.1
Subtotal	21 56	702,449	2.3 8.1	24,948,012	29.18 35.52	2.0 8.7
Non-Core		67,500		1,789,130	26.51	
OTAL-2021	<u>4</u>	769,949	0.8 8.9	26,737,142	34.73	0.6 9.3
022						
Waterfront	12	96,274	1.1	3,373,531	35.04	1.2
Class A Suburban	16	168,793	1.9	5,462,735	32.36	1.9
Suburban	30 58	295,311	3.4 6.4	8,486,265	28.74	3.0 6.1
Subtotal		560,378		17,322,531	30.91	
Non-Core	62	35,697	0.4 6.8	963,175	26.98	0.3 6.4
OTAL - 2022	62	596,075	6.8	18,285,706	30.68	6.4
023						
Waterfront	11	338,909	3.9	12,323,615	36.36	4.3
Class A Suburban	19	290,140	3.3	10,818,591	37.29	3.8
Suburban	32 62	855,581	9.8	20,925,255	24.46	7.3
ubtotal		1,484,630	17.0	44,067,461	29.68	15.4
Non-Core	62					
OTAL - 2023	62	1,484,630	17.0	44,067,461	29.68	15.4

Notes: See supporting "Expirations" notes on page 42.

## Lease Expirations (Cont.)

Year of Expiration/Market	Number of Leases Expiring <sup>(1)</sup>	Net Rentable Area Subject to Expiring Leases (Sq. Ft.) <sup>(2)</sup>	Percentage of Total Leased Square Feet Represented by Expiring Leases (%)	Annualized Base Rental Revenue Under Expiring Leases (\$) (3)(1)	Average Annualized Base Rent Per Net Rentable Square Foot Represented by Expiring Leases (\$)	Percentage of Annual Base Rent Under Expiring Leases (%)
2024						
Waterfront	14	245,403	2.8	9,863,699	40.19	3.4
Class A Suburban	20	250,406	2.9	10,438,854	41.69	3.6
Suburban	32	471,903	5.4	12,779,258	27.08	4.5 11.5
Subtotal	66	967,712	11.1	33,081,811	34.19	11.5
Non-Core TOTAL – 2024	66	967,712	11.1	33,081,811	34.19	11.5
2025 AND THEREAFTER						
Waterfront	52	2,166,060	24.7	75,507,523	34.86	26.4
Class A Suburban	36	756,318	8.5	25,795,192	34.11	9.0
Suburban	55 143	1.085,577	12.5 45.7	31,326,205	28.86	10.9 46.3
Subtotal	143	4,007,955	45.7	132,628,920	33.09	46.3
Non-Core TOTAL – 2025 AND THEREAFTER	143	4,007,955	45.7	132,628,920	33.09	46.3
Expirations by Type						
Year of Expiration/Market	Number of Leases Expiring (a)	Net Rentable Area Subject to Expiring Leases (Sq. Ft.)	Percentage of Total Leased Square Feet Represented by Expiring Leases (%)	Annualized Base Rental Revenue Under Expiring Leases (\$) (1)(1)	Average Annualized Base Rent Per Net Rentable Square Foot Represented by Expiring Leases (\$)	Percentage of Annual Base Rent Under Expiring Leases (%)
TOTALS BY TYPE	erases expriring	beases (sq. 1 tr)		expring cours (4)	-,,,(+,	-+6(/
Waterfront	117	3,456,375	39.5	124,969,939	36.16	43.6
Class A Suburban	143	1,985,528	22.6	72,195,850	36.36	25.1
Suburban	209	3.186,286	36.6	86,705,157	27.21	30.3
Subtotal	469	8,628,189	98.7	283,870,946	32.90	99.0
Non-Core	11	110,461	1.3	2,957,006	26.77	1.0
Totals/Weighted Average	480	8,738,650	100.0	286,827,952	\$32.82	100.0

Notes: See supporting "Expirations" notes on page 42

# **Multifamily Portfolio**



2Q 2019 32

## **Operating Communities – Residential**

\$ in thousands, except per home

Operating Highlights

- 2Q 2019 Percentage Leased (Stabilized): 97.7%
- 2Q 2019 Avg. Revenue Per Home (Stabilized): \$2,737

Consolidated   Cons											-b	- G			
Control   Cont															
Description   Control								-							
Consolidated   Revere, MA   100,00%   722   663,139   918   2008   97.6%   97.5%   \$1,967   \$2,157   \$2,491   \$2,658   \$5,149   \$10,000   \$10,00							Year								
Atternat at Overlook Ridge Revere, MA 100,00% Atternation of Chase at Overlook Ridge Maiden, MA 100,00% Atternation of Chase at Overlook Ridge Reversation New Brunswick, NI 100,00% Atternation Nonaco Nonac	Operating - Residential	Location	Ownership	Apartments	SF	Size	Complete	2Q 2019	10 2019	20 2019	1Q 2019	20 2019	10 2019	YTD 2019	Balance
The Chase at Overlook Ridge Maiden, MA 100.00% 664 598,161 901 2014 97.4% 96.1% 2,128 2,211 2,680 2,588 5,248 135, Riverwatch New Brunswick, NI 100.00% 200 147,852 739 1977 96.0% 95.0% 1,866 1,847 580 525 1,105 100.00% 100.00% 100.00% 121 156,091 862 2015 100.00% 99.4% 2,812 2,851 1,097 1,055 2,152 58, Charry Place at Tuckahoe Easthester, NY 100.00% 108 105,509 977 2016 100.00% 99.4% 2,812 2,851 1,097 1,055 2,152 58, Charry Place at Tuckahoe Easthester, NY 100.00% 108 105,509 977 2016 100.00% 99.4% 3,859 3,578 674 661 1,335 41, Marbella 100.00% 108 105,509 977 2016 100.00% 99.4% 3,683 3,590 3,578 674 661 1,335 41, Marbella 100.00% 108 105,509 977 2016 100.00% 99.4% 3,683 3,590 3,578 674 661 1,335 41, Marbella 100.00% 108 100.00% 108 105,509 977 2016 100.00% 99.4% 3,683 3,590 3,578 674 661 1,335 41, Marbella 100.00% 108 100.00% 108 105,509 977 2016 100.00% 99.4% 3,683 3,590 3,578 674 661 1,335 41, Marbella 100.00% 108 100.00% 108 105,509 977 2016 100.00% 99.4% 3,683 3,590 3,578 674 661 1,335 41, Marbella 100.00% 108 100.00% 100.00% 108	Consolidated														
New Brunswick, NJ   100,00%   200   147,852   739   1997   96,0%   95,0%   1,866   1,847   580   525   1,105   1,005	Alterra at Overlook Ridge	Revere, MA	100.00%	722	663,139	918	2008	97.6%	97.5%	\$1,967	\$2,157	\$2,491	\$2,658	\$5,149	\$100,000
Monaco   M	The Chase at Overlook Ridge	Malden, MA	100.00%	664	598,161	901	2014	97.4%	96.1%	2,128	2,211	2,680	2,568	5,248	135,750
Portside at East Pier - 7		New Brunswick, NJ	100.00%	200	147,852	739	1997	96.0%	95.0%	1,866	1,847	580	525	1,105	-
Cuarry Place at Tuckahoe   Eastchester, NY   100,00%   108   105,509   977   2016   100,0%   98,1%   3,590   3,578   674   661   1,335   41,0 Marbella   106,00%   108,00%   1	Monaco 09	Jersey City, NJ	100.00%	523	475,742	910	2011	97.5%	94.3%	3,570	3,499	3,595	3,347	6,942	165,000
Marbella (10) Ma	Portside at East Pier - 7	East Boston, MA	100.00%	181	156,091	862	2015	100.0%	99.4%	2,812	2,851	1,097	1,055	2,152	58,998
M2 Jersey City, NJ 74.27% 311 273,132 878 2016 94.2% 94.5% 3,683 3,594 2,115 2,030 4,145 117,   Soho Lofts <sup>61</sup> Jersey City, NJ 100.00% 377 449,067 1,191 2017 97.9% - 4,121 - 3,031 - 3,031 160,   RiverHouse 11 Weehawken, NJ 100.00% 295 250,591 849 2018 99.7% 99.0% 2,982 2,852 1,667 1,383 3,050 100,   Portside at East Pier - 5/6 East Boston, MA 100.00% 296 235,078 794 2018 99.3% 97.3% 2,636 2,688 1,555 1,296 2,851 97.   Signature Place at Morris Plains, NJ 100.00% 197 203,716 1034 2018 99.3% 97.3% 2,636 2,688 1,555 1,296 2,851 97.   Consolidated Morris Plains NJ 100.00% 4286 3,927,593 916 97.7% 96.5% 2,837 2,837 3,225 7,33 522,597 1,840 24.107.   The Consolidated Joint Ventures P. RiverTrace at Port Imperial West New York, NJ 22.50% 316 295,767 936 2014 96.5% 97.2% 2,837 3,228 3,208 \$1,838 \$1,773 \$3,611 \$82,000   The Plains NJ 450,000 378 250,000 378 250,348 768 2015 95.8% 95.5% 3,176 \$3,208 \$1,838 \$1,773 \$3,611 \$82,000   The Plains NJ 450,000 378 250,348 768 2015 95.8% 95.5% 3,122 3,121 4,373 4,147 8,520 192,000   Station House Washington, DC 50.00% 378 250,348 768 2015 96.8% 95.8% 95.9% 3,122 3,121 4,373 4,147 8,520 192,000   Station House Arisington, NJ 25.00% 130 124,237 956 2010 97.7% 98.8% 94.9% 2,162 2,26 3,109 3,062 6,171 161, 161, 161, 161, 161, 161, 161		Eastchester, NY	100.00%	108	105,509	977	2016	100.0%	98.1%	3,590	3,578	674	661	1,335	41,000
Sobo Lofts   Grice   City, NJ   100.00%   377   449,067   1,191   2017   97.9%   4,121   - 3,031   - 3,031   160,08   1	Marbella 60	Jersey City, NJ	74.27%	412	369,515	897	2003	96.1%	95.4%	3,322	3,267	2,421	2,417	4,838	131,000
New Flow of House   11   Weehawken, NJ   100,00%   295   250,591   849   2018   99.7%   99.0%   2,982   2,852   1,667   1,383   3,050   100,076   1,006   1,000%	M2	Jersey City, NJ	74.27%	311	273,132	878	2016	94.2%	94.5%	3,683	3,594	2,115	2,030	4,145	117,000
Portside at East Pier - 5/6   East Boston, MA   100.00%   296   235,078   794   2018   99.3%   97.3%   2,636   2,688   1,555   1,296   2,851   97.8   100.00%   197   203,716   1,034   2018   100.00%   98.5%   2,351   2,313   681   500   1,181   42.5   1,000%   197   203,716   1,000%   197   203,716   1,000%   1,000	Soho Lofts (1)	Jersey City, NJ	100.00%	377	449,067	1,191	2017	97.9%		4,121		3,031		3,031	160,000
Signature Place at Morris Plains Morris Plains, NI 95.66% 4,286 3,927,593 916 97.7% 96.5% \$2,837 \$2,313 \$6.81 \$500 \$1,181 \$42,000 \$1,00	RiverHouse 11	Weehawken, NJ	100.00%	295	250,591	849	2018	99.7%	99.0%	2,982	2,852	1,667	1,383	3,050	100,000
Consolidated Joint Ventures D. RiverTrace at Port Imperial West New York, NJ 22.50% 316 295,767 936 2014 99.1% 95.6% \$2,837 \$2,733 \$22,587 \$18,440 \$41,027 \$1,147; Unconsolidated Joint Ventures D. RiverTrace at Port Imperial ReverPark at Harrison Harrison, NJ 45.00% 141 125,498 890 2014 96.5% 97.2% 2,308 2,287 399 411 810 29, Urby Harborside Jersey City, NJ 85.00% 762 474,476 623 2017 95.9% 95.9% 3,122 3,121 4,373 4,147 8,520 192, Station House Washington, DC 50.00% 378 290,348 768 2015 96.8% 96.8% 2,552 2,556 1,794 1,752 3,546 97.2% Station House Adington, VA 25.00% 825 738,786 895 1962 98.8% 94.9% 2,162 2,226 3,109 3,062 6,171 161. Metropolitan at 40 Park D. Morristown, NJ 25.00% 130 124,237 956 2010 97.7% 98.5% 3,266 3,396 732 784 1,516 35. Metropolitan Lofts Morristown, NJ 50.00% 59 54.683 92.7 2018 98.3% 100.0% 3,145 34.62 330 376 706 13. Joint Ventures 47.47% 2,611 2,103,795 806 97.5% 96.0% \$2,706 \$2,737 \$35,162 \$30,745 \$54,908 \$611. Total Residential - Stabilized Communities  Consolidated  145 Front at City Square Worcester, MA 100.00% 365 305,656 837 2018 99.2% 75.6% \$1,771 \$1,883 \$515 \$181 \$696 \$557,577 \$1.00	Portside at East Pier - 5/6	East Boston, MA	100.00%	296	235,078	794	2018	99.3%	97.3%	2,636	2,688	1,555	1,296	2,851	97,000
Consolidated   95.66%   4,286   3,927,593   916   97.7%   96.5%   \$2,837   \$2,733   \$22,587   \$18,400   \$41,027   \$1,147,7	Signature Place at Morris Plains	Morris Plains, NJ	100.00%	197	203,716	1,034	2018	100.0%	98.5%	2,351	2,313	681	500	1,181	42,000
New Frace at Port Imperial   West New York, NJ   22.50%   316   295,767   936   2014   99.1%   95.6%   \$3,176   \$3,208   \$1,838   \$1,773   \$3,611   \$82,074   \$1,000   \$1,00	Consolidated		95.66%	4,286	3,927,593	916		97.7%	96.5%	\$2,837	\$2,733	\$22,587	\$18,440	\$41,027	\$1,147,748
RiverPark at Harrison         Harrison, NJ         45.00%         141         125,498         890         2014         96.5%         97.2%         2,308         2,287         399         411         810         29, Urby Harborside           Urby Harborside         Jersey City, NJ         85.00%         762         474,476         623         2017         95.9%         95.9%         3,122         3,121         4,373         4,147         8,520         192, Urby Harborside           Station Nouse         Washington, DC         50.00%         378         290,348         768         2015         96.8%         96.8%         2,552         2,556         1,794         1,752         3,546         97, Crystal House           Adington, VA         25.00%         825         738,786         895         1962         98.8%         94.9%         2,162         2,226         3,109         3,062         6,171         161, Metropolitan at 40 Park <sup>91</sup> Morristown, NJ         25.00%         130         124,237         956         2010         97.7%         98.5%         3,266         3,396         732         784         1,516         35, Metropolitan Lofts         3,44         3,44         1,516         35, Metropolitan Lofts         97.5%         96.0%	Unconsolidated Joint Ventures (2)														
Urby Harborside         Jersey City, NJ         85.00%         762         474,476         623         2017         95.9%         95.9%         3,122         3,121         4,373         4,147         8,520         192,0           Station House         Washington, DC         50.00%         378         290,348         768         2015         96.8%         96.8%         2,552         2,556         1,794         1,752         3,464         97.           Crystal House         Aflington, VA         25.00%         825         783,786         895         1962         98.8%         94.9%         2,162         2,226         3,109         3,062         6,171         161.           Metropolitan at 40 Park <sup>OI</sup> Morristown, NJ         25.00%         130         124,237         956         2010         97.7%         98.5%         3,266         3,396         732         744         1,516         35,           Metropolitan Lofts         Morristown, NJ         50.00%         52         54.683         202         2018         98.3%         100.0%         3,145         33.0         732         744         1,516         35,           Joint Ventures         77.47%         6,897         6,897         6,931,388	RiverTrace at Port Imperial	West New York, NJ	22.50%	316	295,767	936	2014	99.1%	95.6%	\$3,176	\$3,208	\$1,838	\$1,773	\$3,611	\$82,000
Station House   Washington, DC   So.00%   378   290,348   768   2015   96.8%   96.8%   2,552   2,556   1,794   1,752   3,546   97,	RiverPark at Harrison	Harrison, NJ	45.00%	141	125,498	890	2014	96.5%	97.2%	2,308	2,287	399	411	810	29,541
Crystal House         Arlington, VA         25.00%         825         738,786         895         1962         98.8%         94.9%         2,162         2,226         3,109         3,062         6,171         161,786           Metropolitan at 40 Park <sup>(0)</sup> Morristown, NI         25.00%         130         124,237         956         2010         97.7%         98.5%         3,266         3,396         732         784         1,516         35,           Metropolitan Lofts         Morristown, NI         50.00%         59         54.683         92.7         2018         98.3%         100.0%         3,145         3.462         330         784         1,516         35,           Joint Ventures         47.47%         2,611         2,103,795         806         97.5%         96.0%         \$2,706         \$2,743         \$12,575         \$12,505         \$24,800         \$61,1           Total Residential - Stabilized         77.42%         6,897         6,031,388         874         97.6%         96.3%         \$2,788         \$2,737         \$35,162         \$30,745         \$65,907         \$1,758,1           Recently Stabilized Communities           Consolidated           145 Front at City Square <t< td=""><td>Urby Harborside</td><td>Jersey City, NJ</td><td>85.00%</td><td>762</td><td>474,476</td><td>623</td><td>2017</td><td>95.9%</td><td>95.9%</td><td>3,122</td><td>3,121</td><td>4,373</td><td>4,147</td><td>8,520</td><td>192,000</td></t<>	Urby Harborside	Jersey City, NJ	85.00%	762	474,476	623	2017	95.9%	95.9%	3,122	3,121	4,373	4,147	8,520	192,000
Metropolitan at 40 Park <sup>(1)</sup> Morristown, NJ         25.00%         130         124,237         956         2010         97.7%         98.5%         3,266         3,396         732         784         1,516         35, Metropolitan Lofts           Joint Ventures         47.47%         50.00%         59         54.683         92.7         2018         98.3%         100.0%         3,145         34.62         330         376         706         13.           Joint Ventures         47.47%         2,611         2,103,795         806         97.5%         96.0%         \$2,706         \$2,743         \$12,575         \$12,305         \$24,880         \$611,771           Total Residential - Stabilized         77.42%         6,897         6,031,388         874         97.6%         96.3%         \$2,788         \$2,737         \$35,162         \$30,745         \$65,907         \$1,758,188           Recently Stabilized Communities           Consolidated           145 Front at City Square         Worcester, MA         100.00%         365         305,656         837         208         99.2%         75.6%         \$1,771         \$1,883         \$515         \$181         \$696         \$57.7	Station House	Washington, DC	50.00%	378	290,348	768	2015	96.8%	96.8%	2,552	2,556	1,794	1,752	3,546	97,692
Metropolitan Lofts   Morristown, NJ   50,00%   59   54,683   927   2018   98,3%   100,0%   97,5%   96,0%   \$2,766   \$2,743   \$12,575   \$12,305   \$24,880   \$611, \$1014 Residential - Stabilized   \$77,42%   6,897   6,031,388   874   97,6%   96,3%   \$2,788   \$2,737   \$35,162   \$30,745   \$65,907   \$1,758, \$1014 Residential - Stabilized   \$78,000   \$10,000	Crystal House	Arlington, VA	25.00%	825	738,786	895	1962	98.8%	94.9%	2,162	2,226	3,109	3,062	6,171	161,171
Metropolitan Lofts   Morristown, NJ   50,00%   59   54,683   927   2018   98,3%   100,0%   97,5%   96,0%   \$2,766   \$2,743   \$12,575   \$12,305   \$24,880   \$611, \$1014 Residential - Stabilized   \$77,42%   6,897   6,031,388   874   97,6%   96,3%   \$2,788   \$2,737   \$35,162   \$30,745   \$65,907   \$1,758, \$1014 Residential - Stabilized   \$78,000   \$10,000	Metropolitan at 40 Park (1)	Morristown, NJ	25.00%	130	124,237	956	2010	97.7%	98.5%	3,266	3,396	732	784	1,516	35,590
Joint Ventures 47.47% 2,611 2,103,795 806 97.5% 96.0% \$2,706 \$2,743 \$12,575 \$12,305 \$24,880 \$611,  Total Residential - Stabilized 77.42% 6,897 6,031,388 874 97.6% 96.3% \$2,788 \$2,737 \$35,162 \$30,745 \$65,907 \$1,758,1  Recently Stabilized Communities  Consolidated 145 Front at City Square Worcester, MA 100.00% 365 305,656 837 2018 99.2% 75.6% \$1,771 \$1,883 \$515 \$181 \$696 \$57,1	Metropolitan Lofts	Morristown, NJ	50.00%	59	54,683	927	2018	98.3%	100.0%	3.145	3,462	330	376	706	13,145
Recently Stabilized Communities           Consolidated         4145 Front at City Square         Worcester, MA         100.00%         365         305,656         837         2018         99.2%         75.6%         \$1,771         \$1,883         \$515         \$181         \$696         \$57,1	Joint Ventures		47.47%		2,103,795			97.5%	96.0%	\$2,706	\$2,743	\$12,575	\$12,305	\$24,880	\$611,139
Consolidated         145 Front at City Square         Worcester, MA         100.00%         365         305,656         837         2018         99.2%         75.6%         \$1,771         \$1,883         \$515         \$181         \$696         \$57;	Total Residential - Stabilized		77.42%	6,897	6,031,388	874		97.6%	96.3%	\$2,788	\$2,737	\$35,162	\$30,745	\$65,907	\$1,758,887
145 Front at City Square Workester, MA 100.00% 365 305,656 837 2018 99.2% 75.6% \$1,771 \$1,883 \$515 \$181 \$696 \$57,000 \$1,0	Recently Stabilized Communities		•										•		
145 Front at City Square Workester, MA 100.00% 365 305,656 837 2018 99.2% 75.6% \$1,771 \$1,883 \$515 \$181 \$696 \$57,000 \$1,0	Consolidated														
Total Residential - Operating Communities (1) 78.55% 7.262 6.337.044 873 97.7% 95.3% \$2,737 \$2,694 \$35,677 \$30,926 \$66,603 \$1.816.		Worcester, MA	100.00%	365	305,656	837	2018	99.2%	75.6%	\$1,771	\$1,883	\$515	\$181	\$696	\$57,883
	Total Residential - Operating Communit	les <sup>(4)</sup>	78.55%	7,262	6,337,044	873		97.7%	95.3%	\$2,737	\$2,694	\$35,677	\$30,926	\$66,603	\$1,816,770

### Notes:

(a) Percentage leased is shown net of the 22 units under renovation at Monaco and the 39 units under renovation at Marbella as of June 30, 2019.

See Information About Net Operating Income on page 44.
See supporting "Operating & Lease-Up Communities" notes on page 42.

2Q 2019

CLI Multifamily Portfolio

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# **Operating Communities - Commercial**

\$ in thousands

						Operating Highlights						
Operating - Commercial	Location	Ownership	<u>Spaces</u>	Rentable <u>SF</u>	Year Complete	Percentage Leased 2Q 2019	Percentage Leased 1Q 2019	NOI* 2Q 2019	NOI* 1Q 2019	NOI* YTD 2019	Debt Balance	
Consolidated												
Port Imperial Garage South	Weehawken, NJ	70.00%	800	320,426	2013	NA	NA	\$441	\$290	\$731	\$32,600	
Port Imperial Retail South	Weehawken, NJ	70.00%		18,071	2013	81.6%	81.6%	173	108	281	3,968	
Port Imperial Garage North	Weehawken, NJ	100.00%	786	304,617	2015	NA	NA	234	142	376		
Port Imperial Retail North	Weehawken, NJ	100,00%		8,400	2015	100.0%	100.0%	136	74	210	2	
Consolidated		84.41%		651,514		87.4%	87.4%	\$984	\$614	\$1,598	\$36,568	
Unconsolidated Joint Ventures												
Shops at 40 Park	Morristown, NJ	25.00%		50,973	2010	69.0%	69.0%	\$258	\$276	\$534	\$6,067	
Riverwalk at Port Imperial	West New York, NJ	20.00%		30.745	2008	58.0%	63.1%	138	132	270	1	
Subordinate Interests		23.12%		81,718		64.9%	66.8%	\$396	\$408	\$804	\$6,067	
Total Commercial		77.58%		733,232		84.9%	85.1%	\$1,380	\$1,022	\$2,402	\$42,635	

## Summary of Consolidated RRT NOI by Type (unaudited):

	2Q 2019	1Q 2019
Total Consolidated Residential - Operating Communities - from p. 33	\$22,587	\$18,440
Total Consolidated Residential - Recently Stabilized Communities - from p. 33	515	181
Total Consolidated Commercial - (from table above)	984	614
Total NOI from Consolidated Properties (excl unconsol, JVs/subordinated interests):	\$24,086	\$19,235
NOI (loss) from services, land/development/repurposing & other assets	(1,770)	(1,477)
Total NOI for RRT (see Information About Net Operating Income on p. 44)*:	\$22,316	\$17,758

Notes:
See Information About Net Operating Income on page 44.

CLI Multifamily Portfolio 2Q 2019

# **In-Construction Communities**

\$ in thousands

RRT's share of projected stabilized NOI after debt service will approximate \$38.4 million (approximates to FFO)

		_		Pro	ject Capitali	zati on - To ta		Capital as of 2Q 2019			Dev	relopment Sc	· /		
Community La	Location	Ownership	Apartment p Homes/Keys	Costs	Debt (I)	M CRC Capital	Third Party Capital	Dev Costs <sup>(2)</sup>	Debt Balance	MCRC Capital	Start	Initial Occupancy	Project Stabilization		Projected Stabilized <u>Yield</u>
Consolidated															
Marriott Hotels at Port Imperial 60	Weehawken, NJ	100,00%	372	\$159,400	\$94,000	\$65,400		\$151,763	\$86,363	\$65,400	3Q 2015	4Q 2018	3Q 2020	14,038	8.81%
Building 9 at Port Imperial	Weehawken, NJ	100.00%	313	142,900	92,000	50,900		50,900		50,900	3Q 2018	4Q 2020	4Q 2021	9,028	6.32%
Chase III at Overlook Ridge	Malden, MA	100.00%	326	99,900	62,000	37,900		37,301		37,301	3Q 2018	3Q 2020	4Q 2021	6,043	6.05%
233 Canoe Brook - Apartments (4)	Short Hills, NJ	100.00%	198	99,600	64,000	35,600		25,682	100	25,682	4Q2018	4Q 2020	3Q 2021	5,910	5.93%
The Charlotte	Jersey City, NJ	100,00%	750	470,500	300,000	170,500		83,285		83,285	1Q2019	1Q2022	4Q 2023	28,098	5.97%
Consolidated		100.00%	1,959	\$972,300	\$612,000	\$360,300	\$0	\$348,931	\$86,363	\$262,568				\$63,117	6.57%
Joint Ventures														1	
PI North - Riverwalk C	West New York, NJ	40.00%	360	191,770	112,000	35,070	44,700	85,821	6.051	35,070	4Q 2017	4Q 2020	1Q 2022	11,705	6.10%
Joint Ventures		40.00%	360	\$191,770	\$112,000	\$35,070	\$44,700	\$85,821	6,051	\$35,070				\$11,705	6.10%
Total In-Construction Communities		90.69%	2,319	\$1,164,070	\$724,000	\$395,370	\$44,700	\$434,752	\$92,414	\$297,638				\$74,822	6.50%

 2019 MCRC Remaining Capital
 \$159,020
 \$112,793
 \$46,227

 2020 MCRC Remaining Capital
 392,062
 340,557
 51,505

 Therea Remaining Capital
 178,236
 178,236
 \_

 Total Remaining Capital
 \$729,318
 \$631,586
 \$97,732

	_				_
		<u>2Q 2019</u>	<u>YE 2019</u>	<u>YE 2020</u>	
	Operating & Construction Apts. (projected)	9,581	9,581	11,234	
	Future Development Apts.	9,968	9,968	8,237	
	% Growth in Operating & Construction Units (projected)		*	17.3%	
	Notes:  NOI amounts are projected only. See Information About Net Operating See supporting "in-Construction Communities" notes on page 42.	g Income (NOI) on page 44.			
2Q 2019	c	LI Multifamily Portfolio			35

# **Future Start Communities**

- . As of June 30, 2019, the Company has a future development portfolio of 9,968 residential units
- All priority starts (1,731 units) are located on the New Jersey Waterfront

			Current	
Priority Starts	Location	Apartments	Ownership	Target Start
PI South - Park Parcel	Weehawken, NJ	302	100.00%	2020
Plaza 8	Jersey City, NJ	679	100.00%	2020
Urby Harborside II	Jersey City, NJ	750	85.00%	2020
Total Priority Starts		1,731	93.19%	
Possible Starts				
Portside 1-4	East Boston, MA	300	100.00%	
233 Canoe Brook Road - Hotel	Short Hills, NJ	240	100.00%	
Total Possible Starts		540	100.00%	

Future Developments	Location	Apartment	Future Developments	Location	Apartment
L Water Street	White Plains, NY	300	PI South - Building 16	Weehawken, NJ	131
6 Becker Farm	Roseland, NJ	299	PI South - Office 1/3 (1)	Weehawken, NJ	-
L633 Littleton (repurposing)	Parsippany, NJ	345	Urby Harborside III	Jersey City, NJ	750
55 Livingston	Roseland, NJ	140	Plaza 9	Jersey City, NJ	1,060
Subtotal - Northeast Corridor		1,084	107 Morgan	Jersey City, NJ	804
Overlook IIIA	Malden, MA	215	Liberty Landing Phase I	Jersey City, NJ	265
	2000 0000		Liberty Landing - Future Phases	Jersey City, NJ	585
Overlook IV/V	Malden, MA	299	PI South - Building 2	Weehawken, NJ	200
Subtotal - Boston Metro		514	PI North - Riverbend 6	West New York, NJ	471
Crystal House - III	Arlington, VA	252	PI North - Building I	West New York, NJ	224
Crystal House - Future	Arlington, VA	300	PI North - Building J	West New York, NJ	141
Subtotal - Washington, DC		552	Subtotal - Hudson River Waterfront		4,631
51 Washington Street	Conshohoken, PA	310	Acquisition Options (2)		
150 Monument Road	Bala Cynwyd, PA	206	Freehold	Freehold, NJ	400
Subtotal - Philadelphia		516	Subtotal - Acquisition Options		400
			Priority Starts		1,731
			Possible Starts		540
			Total Future Start Communities		9,968

supporting "Future Start Communities" notes on page 42.

2Q 2019 CLI Multifamily Portfolio

# **Development Activity and Cash Flow Growth**

\$ in millions (unaudited)

	RRT Nominal Ownership	% Leased As of: As of 6/30/19	Actual/Projected Initial Leasing	Units	Projected Yield	Projected Stabilized NOI	Projected Share of Stabilized NOI After Debt Service
2018 Deliveries							
Signature Place at Morris Plains	100.0%	100.0%	1Q2018	197	6.68%	\$3.3	\$1.8
Metropolitan Lofts	50.0%	98.3%	1Q2018	59	6.72%	1.2	0.3
145 Front Street at City Square	100.0%	99.2%	20,2018	365	6.21%	5.9	3.4
Portside 5/6	100.0%	99.3%	2Q2018	296	6.40%	7.6	3.2
RiverHouse 11 at Port Imperial	100.0%	99.7%	3Q2018	295	6.60%	8.0	3.5
Total 2018 Deliveries	97.6%	99.4%		1,212	6.45%	\$26.0	\$12.2
2019 Deliveries							
Marriott Hotels at Port Imperial	100.0%		4Q2018	372	8.81%	\$14.0	\$9.3
Total 2019 Deliveries	100.0%			372	8.81%	\$14.0	\$9.3
2020 Deliveries							
Chase III	100.0%		3Q 2020	326	6.05%	\$6.0	\$3.4
Port Imperial - Building 9	100.0%		4Q 2020	313	6.11%	9.0	5.1
PI North - Riverwalk C	40.0%		4Q 2020	360	6.11%	11.7	2.8
233 Canoe Brook Road - Apartments	100.0%		4Q 2020	198	5.93%	5.9	3.2
Total 2020 Deliveries	82.0%			1,197	6.06%	\$32.6	\$14.5
2022 Deliveries							
25 Christopher Columbus (The Charlotte)	100.0%		10 2022	750	5.97%	\$28.1	\$14.6
Total 2022 Deliveries	100.0%			750	5.97%	\$28.1	\$14.6
Total In-Construction	90.7%			2,319	6.47% II	\$74.7	\$38.4
Total	92.3%			4,693	6.51%	\$127	\$64.3

Notes:
(1) Projected stabilized yield on in-construction portfolio without the Marriott Hotels at Port Imperial is 6.07 percent.

NOI amounts are projected only. See Information About Net Operating Income (NOI) on page 44.

2Q 2019 **CLI Multifamily Portfolio** 

# **Roseland Balance Sheet**

\$ in thousands (unaudited)

	2Q 2019	4Q 2018
ASSETS		
Rental Property		
Land and leasehold interests	\$269,861	\$205,665
Buildings and improvements	1,639,540	1,231,005
Furniture, fixtures and equipment	52,109	45,635
Land and improvements held for development	326,046	285,451
Development and construction in progress	412,878	247,811
Total Gross Rental Property	2,700,434	2,015,567
Less: Accumulated depreciation	(105,627)	(81,398)
Net Investment in Rental Property	2,594,807	1,934,169
Assets held for sale, net	-	33,956
Total Property Investments	2,594,807	1,968,125
Cash and cash equivalents	37,494	13,924
Restricted cash	11,700	8,116
Investments in unconsolidated JV's	204,921	218,771
Unbilled rents receivable, net	2,931	2,756
Deferred charges & other assets	44,089	47,390
Accounts receivable, net of allowance	2,212	1,415
Total Assets	\$2,898,154	\$2,260,497
LIABILITIES & EQUITY		
Mortgages, loans payable & other obligations	\$1,322,763	\$1,059,406
Note payable to affiliate		
Accounts pay, accrued exp and other liabilities	74,915	48,333
Rents recv'd in advance & security deposits	7,366	5,981
Accrued interest payable	2,913	2,668
Total Liabilities	1,407,958	1,116,388
Redeemable noncontrolling interest - Rockpoint Group	444,048	278,135
Noncontrolling interests in consolidated joint ventures	47,668	40,047
Mack-Cali capital	998,480	825,927
Total Liabilities & Equity	\$2,898,154	\$2,260,497

2Q 2019 CLI Multifamily Portfolio 38

# **Roseland Income Statement**

\$ in thousands (unaudited)

	2Q 2019	1Q 2019	4Q 2018	3Q 2018	2Q 2018
REVENUES					
Base rents	\$29,424	\$27,620	\$25,772	\$21,735	\$17,132
Escalation and recoveries from tenants	1,442	1,133	1,068	1,194	69:
Real estate services	1,439	3,730	3,720	4,310	3,97
Parking income	3,004	2,685	2,734	3,052	2,30
Hotel income	2,094	283	-	-	-
Other income	929	908	930	650	67
Total revenues	\$38,332	\$36,359	\$34,224	\$30,941	\$24,78
EXPENSES					
Real estate taxes	\$4,967	\$4,569	\$3,783	\$3,917	\$3,23
Utilities	1,461	1,766	1,494	1,497	1,14
Operatingservices	7,135	7,443	5,847	6,650	4,46
Real estate service expenses	1,937	4,213	4,094	4,317	4,29
General and administrative	3,484	3,196	3,498	2,891	3,05
Depreciation and amortization	14,897	15,057	12,002	10,370	7,28
Total expenses	\$33,881	\$36,244	\$30,718	\$29,642	\$23,47
Operating Income	\$4,451	\$115	\$3,506	\$1,299	\$1,30
OTHER (EXPENSE) INCOME					
Interest expense	(\$9,218)	(\$9,067)	(\$6,900)	(\$4,489)	(\$2,66
Interest and other investment income (loss)	151	151	2	1	
Equity in earnings (loss) of unconsolidated joint ventures	(600)	(1,402)	(1,797)	(1,401)	(96
Land Impairments	(2,499)		(24,566)		
Gain on change of control of interests		13,790		14,217	_
Realized gains (losses) and unrealized losses on disposition	270	13	100	(6,330)	-
Gain on sale of investment in unconsolidated joint venture	-	100		16	
Gain (loss) from early extinguishment of debt, net			(461)		-
Total other income (expense)	(\$11,896)	\$3,485	(\$33,622)	\$1,998	(\$3,62
Net income (loss)	(\$7,445)	\$3,600	(\$30,116)	\$3,297	(\$2,32
Noncontrolling interest in consolidated joint ventures	\$846	\$1,248	\$640	\$451	\$9
Redeemable noncontrolling interest	(4,551)	(4,212)	(3,951)	(3,330)	(2,53
Net income (loss) available to common shareholders	(\$11,150)	\$636	(\$33,427)	\$418	(\$4,76

2Q 2019 CLI Multifamily Portfolio 39

# **Jersey City Residential Calculator**

Jersey City is a compelling financial alternative to Manhattan, providing significant income advantages after taxes and rent.

		\$	150,000	Househo	ld			\$	200,000	Househo	old		\$250,000 Household					
		York City <u>sident</u>		ey City <u>ident</u>	<u>Delt</u>	<u>a</u>		ork City <u>ident</u>		ey City ident	<u>Delt</u>	2	-	ork City ident		ey City <u>sident</u>	<u>Delt</u>	<u>a</u>
Annual Household Income		\$150,000		\$150,000				\$200,000		\$200,000		~		\$250,000		\$250,000		
.ess: Income Tax (1)																		
Federal	20.2%	(\$30,290)	20.2%	(\$30,290)		100	22.8%	(\$45,690)	22.8%	(\$45,690)			25.3%	(\$63,190)	25.3%	(\$63,190)		
FICA	6.7%	(10,111)	6.7%	(10,111)		(8)	5.4%	(10,836)	5.4%	(10,836)			4.33%	(10,836)	4.3%	(10,836)		
State	6.3%	(9,478)	5.0%	(7,429)	(2,049)	21.6%	6.4%	(12,803)	5.3%	(10,614)	(2,189)	17.1%	6.48%	(16,200)	5.5%	(13,799)	{2,401}	14.89
Local	3.6%	(5,354)	0.0%	a	(5,354)	100.0%	3.6%	(7,178)	0.0%	0	(7,178)	100.0%	3.60%	(9,002)	0.0%	0	(9,002)	100.09
Subtotal: Income Tax	36.8%	(\$55,233)	31.9%	(\$47,830)	(\$7,403)	13.4%	38.3%	(\$76,507)	33.6%	(\$67,140)	(\$9,367)	12.2%	39.7%	(\$99,228)	35.1%	(\$87,825)	(\$11,403)	11.5%
ess: Rent Class A Apartment I Bedroom 750 SF	\$80 PSF	(60,000)	\$50 PSF	(37,500)	(\$22,500)	37.5%	\$80 PSF	(60,000)	\$50 PSF	(37,500)	(\$22,500)	37.5%	\$80 PSF	(60,000)	\$50 PSF	(37,500)	(\$22,500)	37.5%
Disposable Income	23.2%	\$34,767	43.1%	\$64,670	\$29,903	86.0%	31.7%	\$63,493	47.7%	\$95,360	\$31,867	50.2%	36.3%	\$90,772	49.9%	\$124,675	\$33,903	37.3%
2 Bedroom Household																		
2 DEGROOM THOUSENED		\$	150,000	Househo	ld			\$	200,000	Househo	old		\$250,000 Household			ld		
		York City sident		ey City ident	Delt	2		ork City ident		ey City ident	Delt	2		ork City ident		ey City iident	<u>Delt</u>	<u>a</u>
Annual Household Income		\$150,000		\$150,000				\$200,000		\$200,000				\$250,000		\$250,000		
.ess: Income Tax (1.)																		
Federal	20.2%	(\$30,290)	20.2%	(\$30,290)	-		22.8%	(\$45,690)	22.8%	(\$45,690)		-	25.3%	(\$63,190)	25.3%	(\$63,190)	1.5	-
FICA	6.7%	(10,111)	6.7%	(10,111)	-	-	5.4%	(10,836)	5.4%	(10,836)	-	-	4.33%	(10,836)	4.3%	(10,836)		-
State	6.3%	(9,478)	5.0%	(7,429)	(2,049)	21.6%	6.4%	(12,803)	5.3%	(10,614)	(2,189)	17.1%	6.48%	(16,200)	5.5%	(13,799)	(2,401)	14.89
Local	3.6%	(5,354)	0.0%	0	(5,354)	100.0%	3.6%	(7,178)	0.0%	0	(7,178)	100.0%	3.60%	(9,002)	0.0%	0	(9,002)	100.0%
Subtotal: Income Tax	36.8%	(\$55,233)	31.9%	(\$47,830)	(\$7,403)	13.4%	38.3%	(\$76,507)	33.6%	(\$67,140)	(\$9,367)	12.2%	39.7%	(\$99,228)	35.1%	(587,825)	(\$11,403)	
ess: Rent Class A Apartment	\$75 PSF	(78,750)	\$45 PSF	(47,250)	(\$31,500)	40.0%	\$75 PSF	(78,750)	\$45 PSF	(47,250)	(\$31,500)	40.0%	\$75 PSF	(78,750)	\$45 PSF	(47,250)	(\$31,500)	40.0%
2 Bedroom 1,050 SF		\$16,017		\$54,920	\$38,903	242.09/	22.600	\$44,743	42.00/	\$85,610	\$40,867	91.3%	20 00/	\$72,022	45 00/	\$114,925	\$42,903	59.6%

**Appendix** S in thousands

- Key Financial Metrics {Page 6}
  (ii) Funds from operations ("FFO") is calculated in accordance with the definition of the National Association of Real Estate Investment Trusts (NAREIT). See p.15 "Information About FFO, Core FFO & AFFO".
- Includes any outstanding preferred units presented on a converted basis into common units, noncontrolling interests in consolidated joint ventures and redeemable noncontrolling interests.

#### Balance Sheet - (Page 11)

Includes mark-to-market lease intangible net assets of \$94,598 and mark-to-market lease intangible net liabilities of \$41,189 as of 2Q 2019.

#### Debt Summary & Maturity Schedule - (Page 19)

- 2016 term loan, maturing on January 7, 2019, has three year term with two 1-year extension options available. The Company executed its first extension option on January 7,2019. 2017 term loan, maturing on January 25, 2020, has three year term with two 1-year extension options available.

  The actual weighted average LBOR rate for the Company's outstanding variable rate debt was 2.50 percent as of March 31, 2019, plus the applicable spread.
- Excludes amortized deferred financing costs primarily pertaining to the Company's unsecured revolving credit facility which amounted to \$857 thousand for the three months ended March 31, 2019.

- Effective rate of debt, including deferred financing costs, comprised of the cost of terminated treasury lock agreements (if any), debt initiation costs, mark-to-market adjustment of acquired debt and other transaction costs, as applicable. Senior unsecured debt is rated 8B-/Ba2/BB by S&P, Moody's and Fitch respectively.

- Cost of terminated treasury lock agreements (if any), offering and other transaction costs and the discount/premium on the notes, as applicable.

  The Company has a 1-year extension option available. 2017 term loan, maturing on January 25, 2020, has three year term with two 1-year extension options available.

  On June 28, 2019, the Company paid down \$30 million on the construction loan with proceeds from the financing of Riverwatch Commons.
- Subsequent to quarter-end, the Company paid off the construction loan on Signature Place at Morris Plains with proceeds from a \$43 million permanent loan.

#### 2019/2020 Debt Maturities - (Page 21)

- Construction loan LTVs are calculated using the respective maximum loan balance.
- Subsequent to quarter-end, the Company paid off the construction loan on Signature Place at Morris Plains with proceeds from a \$43 million permanent loan. In 1Q 2019, the Company executed the first of two 1-year extension options.

#### Unconsolidated Joint Ventures - (Page 22)

- Amounts represent the Company's share based on ownership percentage.
  On January 31, 2019, the Company acquired Prudential's 50% ownership interest in M2, consolidating the asset on the Company's balance sheet. Amounts represent joint venture activity prior to the Company's consolidation. On February 28, 2019, the Company disposed of its 50% interest in Red Bank Corporate Plaza. Unconsolidated Joint Venture reconciliation is as follows:

	2Q 2019
Equity in Earnings of Unconsolidated Joint Ventures	\$88
Unconsolidated Joint Venture Funds from Operations	4,360
Joint Venture Share of Add-Back of Real Estate-Related Depreciation	4,448
Minority Interest in Consolidated Joint Venture Share of Depreciation	(1,424)
EBITDA Depreciation Add-Back	\$3,020

- Includes annualized base rental revenue plus escalations for square footage leased to commercial and retail tenants only. Excludes leases for amenity, parking and month-to-month tenants. Annualized base rental revenue plus escalations is based on actual June 2019 billings times 12. For leases whose rent commences after July 1, 2019 annualized base rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above.
- Harborside Plaza 1 is being removed from service in 2019.
- Average base rents + escalations reflect rental values on a triple net basis.

  Excludes non-core holdings targeted for sale at 158,235 SF; excludes consolidated repositionings taken offline totaling 218,454 SF. Total consolidated office portfolio of 11,368,931 SF.

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# **Appendix - Continued**

#### Top 15 Tenants - (Page 29)

- Annualized base rental revenue is based on actual June 2019 billings times 12. For leases whose rent commences after July 1, 2019, annualized base rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above.
- Represents the percentage of space leased and annual base rental revenue to commercial tenants only.
- 9,356 square feet expire in 2019; 33,363 square feet expire in 2021; 388,207 square feet expire in 2027.
- 24.607 square feet expire in 2019: 237.350 square feet expire in 2029.
- 66,606 square feet expire in 2024; 54,341 square feet expire in 2026.
  5,256 square feet expire in 2022; 82,936 square feet expire in 2026; 56,360 square feet expire in 2030.
- 17,855 square feet expire in 2021; 38,930 square feet expire in 2023; 45,042 square feet expire in 2024; 20,395 square feet expire in 2026; 15,408 square feet expire in 2027.

- Expirations (Pages 30-31)
  (a) Includes office & standalone retail property tenants only. Excludes leases for amenity, retail, parking & month-to-month tenants. Some tenants have multiple leases.
- Reconciliation to Company's total net rentable square footage is as follows:

		Square Feet
Square footage leased to commercial tenants		8,738,650
Square footage used for corporate offices, manageme	ent offices, building use, retail tenants, food services, other ancillary service tenants and occupancy adjustments	327,652
Square footage unleased		2,302,629
Total net rentable square footage (excluding ground	leaces)	11.368.931

- Annualized base rental revenue is based on actual June 2019 billings times 12. For leases whose rent commences after July 1, 2019 annualized base rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above.
- Includes leases in effect as of the period end date, some of which have commencement dates in the future, and leases expiring June 30, 2019 aggregating 18,432 square feet and representing annualized base rent of \$570,850 for which no new leases were signed.

#### Operating & Recently Stabilized Communities - (Page 33)

- Soho Lofts was contributed to Roseland on June 28, 2019. As a result, \$2,931 of the total NOI (\$3,031) for 2Q 2019 is attributable directly to Mack-Cali and \$100 of the total NOI (\$3,031) is attributable to Roseland.
- Unconsolidated joint venture income represented at 100% venture NOI. See Information on Net Operating Income (NOI) on page 44. As of June 30, 2019, Priority Capital included Metropolitan at \$20,914,422 (Prudential).
- Excludes approximately 83,083 SF of ground floor retail.

## In-Construction Communities - (Page 35) (1) Represents maximum loan proceeds

- Represents development costs funded with debt or capital as of June 30, 2019.
- On June 28, 2019, the Company paid down \$30 million on the construction loan with proceeds from the financing of Riverwatch Commons. Subsequent to quarter-end, the Company commenced operations at the Envue Hotel an Autograph Collection Hotel in Port Imperial, completing the dual-flag hotel development in Weehawken, NJ.
- Sitework commenced 40, 2018, though official commencement 10, 2019. The maximum loan balance presented is the anticipated debt and as no formal agreement has been signed, which may be subject to change. Projected stabilized yield without the Marriott Hotels at Port Imperial is 6.07 percent.

- Future Start Communities (Page 36)
  (a) Currently approved for approximately 290,000 square feet of office space.
  (2) Freehold: Roseland has signed an acquisition agreement, subject to certain conditions.

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## **Global Definitions**

<u>Average Revenue Per Home:</u> Calculated as total apartment revenue for the quarter ended September 30, divided by the average percent occupied for the quarter ended September 30, 2018, divided by the number of apartments and divided by three.

<u>Consolidated Operating Communities</u>: Wholly owned communities and communities whereby the Company has a controlling interest.

<u>Class A Suburban:</u> Long-term hold office properties in targeted submarkets; formerly defined as Urban Core.

Flex Parks: Primarily office/flex properties, including any office buildings located within the respective park.

<u>Future Development:</u> Represents land inventory currently owned or controlled by the Company.

<u>Identified Repurposing Communities:</u> Communities not currently owned by RRT, which have been identified for transfer from Mack-Cali to RRT for residential repurposing.

In-Construction Communities: Communities that are under construction and have not yet commenced initial leasing activities.

<u>Lease-Up Communities</u>: Communities that have commenced initial operations but have not yet achieved Project Stabilization.

MCRC Capital; Represents cash equity that the Company has contributed or has a future obligation to contribute to a project.

<u>Net Asset Value (MAV)</u>: The metric represents the net projected value of the Company's interest after accounting for all priority debt and equity payments. The metric includes capital invested but the Company.

<u>Non-Core</u>: Properties designated for eventual sale/disposition or repositioning/redevelopment.

Operating Communities: Communities that have achieved Project Stabilization.

<u>Predevelopment Communities:</u> Communities where the Company has commenced predevelopment activities that have a near-term projected project start.

<u>Project Completion:</u> As evidenced by a certificate of completion by a certified architect or issuance of a final or temporary certificate of occupancy.

<u>Project Stabilization:</u> Lease-Up communities that have achieved over 95 percentage leased for six consecutive weeks.

<u>Projected Stabilized Yield:</u> Represents Projected Stabilized Residential NOI divided by Total Costs. See following page for "Projected Stabilized Residential NOI" definition.

Repurposing Communities: Commercial holdings of the Company which have been targeted for rezoning from their existing office to new multi-family use and have a likelihood of achieving desired rezoning and project approvals.

<u>Subordinated Joint Ventures:</u> Joint Venture communities where the Company's ownership distributions are subordinate to payment of priority capital preferred returns.

<u>Suburban:</u> Long-term hold office properties (excluding Class A Suburban and Waterfront locations); formerly defined as Suburban Core

Third Party Capital: Capital invested by third parties and not Mack-Cali.

<u>Total Costs:</u> Represents full project budget, including land and developer fees, and interest expense through Project Completion.

Waterfront: Office assets located on NJ Hudson River waterfront.

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# Information About Net Operating Income (NOI)

\$ in thousands (unaudited)

## Reconciliation of Net Income to Net Operating Income (NOI)

		2Q 2019			1Q 2019	
	Office/Corp	Roseland	Total	Office/Corp	Roseland	Total
Net Income	(\$12,884)	(\$7,445)	(\$20,329)	\$271,994	\$3,600	\$275,594
Deduct:						
Real estate services income	(2,091)	(1,439)	(3,530)	(112)	(3,730)	(3,842)
Interest and other investment loss (income)	(364)	(151)	(515)	(673)	(151)	(824)
Equity in (earnings) loss of unconsolidated joint ventures	(512)	600	88	(721)	1,402	681
General and administrative - property level		(1,014)	(1,014)	-	(1,093)	(1,093)
Gain on change of control of interests					(13,790)	(13,790)
Realized (gains) losses and unrealized losses on disposition	(255)	-	(255)	(268,096)	(13)	(268,109)
Gain on sale of land/other		(270)	(270)		*	*
(Gain) on sale of investment in unconsolidated joint ventures		~	-	(903)	~	(903)
(Gain) loss from early extinguishment of debt, net	(588)	-	(588)	(1,311)		(1,311)
Add:						
Real estate services expenses	2,042	1,937	3,979	53	4,213	4,266
Leasing personnel costs	542	-	542	742	-	742
General and administrative	12,943	3,484	16,427	9,397	3,196	12,593
Depreciation and amortization	34,455	14,897	49,352	32,989	15,057	48,046
Interest expense	14,297	9,218	23,515	15,707	9,067	24,774
Property impairments	5,802		5,802			-
LandImpairments		2,499	2,499			
Net Operating Income (NOI)	\$53,387	\$22,316	\$75,703	\$59,066	\$17,758	\$76,824

## Definition of: Net Operating Income (NOI)

NOI represents total revenues less total operating expenses, as reconciled to net income above. The Company considers NOI to be a meaningful non-GAAP financial measure for making decisions and assessing unlevered performance of its property types and markets, as it relates to total return on assets, as opposed to levered return on equity. As properties are considered for sale and acquisition based on NOI estimates and projections, the Company utilizes this measure to make investment decisions, as well as compare the performance of its assets to those of its peers. NOI should not be considered a substitute for net income, and the Company's use of NOI may not be comparable to similarly titled measures used by other companies. The Company calculates NOI before any allocations to noncontrolling interests, as those interests do not effect the overall performance of the individual assets being measured and assessed.

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# **Company Information, Executive Officers & Analysts**

### Company Information

Corporate Headquarters

Mack-Cali Realty Corporation Harborside 3, 210 Hudson St., Ste. 400 Jersey City, New Jersey 07311 (732) 590-1010

Stock Exchange Listing New York Stock Exchange

Trading Symbol Common Shares: CLI Contact Information

Mack-Cali Realty Corporation Investor Relations Department Harborside 3, 210 Hudson St., Ste. 400 Jersey City, New Jersey 07311

Deidre Crockett, Senior Vice President, Corporate Communications and Investor Relations

Phone: (732) 590-1025

E-Mail: dcrockett@mack-cali.com Web: www.mack-cali.com

**Executive Officers** 

Michael J. DeMarco Chief Executive Officer Marshall Tycher

Chairman, Roseland Residential Trust

Chief Financial Officer

Gary Wagner

General Counsel and Secretary

Ricardo Cardoso EVP and Chief Investment Officer

Nicholas Hilton

Executive Vice President, Leasing

Giovanni M. DeBari

Chief Accounting Officer

Equity Research Coverage

Bank of America Merrill Lynch James C. Feldman

Citigroup Michael Bilerman **Green Street Advisors** Danny Ismail

SunTrust Robinson Humphrey, Inc.

Michael R. Lewis

Bardays Capital Ross L Smotrich Deutsche Bank North America Derek Johnston

JP Morgan

Anthony Paolone

BTIG. LLC

Thomas Catherwood

Evercore ISI Steve Sakwa Stifel Nicolaus & Company, Inc.

2Q 2019

#### DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

The Company considers portions of this information, including the documents incorporated by reference, to be forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 21E of such act. Such forward-looking statements relate to, without limitation, our future economic performance, plans and objectives for future operations and projections of revenue and other financial items. Forward-looking statements can be identified by the use of words such as "may," "will," "plan," "potential," "projected," "should," "expect," "anticipate," "estimate," "continue" or comparable terminology. Forward-looking statements are inherently subject to certain risks, trends and uncertainties, many of which we cannot predict with accuracy and some of which we might not even anticipate. Although the Company believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions at the time made, the Company can give no assurance that such expectations will be achieved. Future events and actual results, financial and otherwise, may differ materially from the results discussed in the forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements.

Among the factors about which the Company has made assumptions are:

- -risks and uncertainties affecting the general economic climate and conditions, which in turn may have a negative effect on the fundamentals of the Company's business and the financial condition of the Company's tenants and residents;
- -the value of the Company's real estate assets, which may limit the Company's ability to dispose of assets at attractive prices or obtain or maintain debt financing secured by our properties or on an unsecured basis;
- the extent of any tenant bankruptcies or of any early lease terminations;
- -The Company's ability to lease or re-lease space at current or anticipated rents;
- changes in the supply of and demand for the Company's properties;
- -changes in interest rate levels and volatility in the securities markets;
- -The Company's ability to complete construction and development activities on time and within budget, including without limitation obtaining regulatory permits and the availability and cost of materials, labor and equipment:
- -forward-looking financial and operational information, including information relating to future development projects, potential acquisitions or dispositions, leasing activities, capitalization rates and projected revenue and income;
- -changes in operating costs;
- -The Company's ability to obtain adequate insurance, including coverage for terrorist acts;
- -The Company's credit worthiness and the availability of financing on attractive terms or at all, which may adversely impact our ability to pursue acquisition and development opportunities and refinance existing debt and the Company's future interest expense;
- -changes in governmental regulation, tax rates and similar matters; and
- -other risks associated with the development and acquisition of properties, including risks that the development may not be completed on schedule, that the tenants or residents will not take occupancy or pay rent, or that development or operating costs may be greater than anticipated.

For further information on factors which could impact us and the statements contained herein, see Item 1A: Risk Factors in MCRC's Annual Report on Form 10-K for the Year ended December 31, 2018. We assume no obligation to update and supplement forward-looking statements that become untrue because of subsequent events, new information or otherwise.

This Supplemental Operating and Financial Data is not an offer to sell or solicitation to buy any securities of the Mack-Cali Reality Corporation ("MCRC"). Any offers to sell or solicitations of the MCRC shall be made by means of a prospectus. The information in this Supplemental Package must be read in conjunction with, and is modified in its entirety by, the Quarterly Report on Form 10-Q (the "10-Q") filled by the MCRC for the same period with the Securities and Exchange Commission (the "SEC") and all of the MCRC's other public fillings with the SEC (the "Public Fillings"). In particular, the financial information contained herein is subject to and qualified by reference to the financial statements contained in the 10-Q, the footnotes thereto and the limitations set forth therein. Investors may not rely on the Supplemental Package without reference to the 10-Q and the Public Fillings. Any investors' receipt of, or access to, the information contained herein is subject to this qualification.

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For Immediate Release

# MACK-CALI REALTY CORPORATION REPORTS SECOND QUARTER 2019 RESULTS

Jersey City, New Jersey - August 7, 2019 - Mack-Cali Realty Corporation (NYSE: CLI) today reported its results for the second quarter 2019.

#### **SECOND QUARTER 2019 HIGHLIGHTS**

- Reported net income (loss) of \$(0.43) per diluted share for the quarter and net income of \$2.24 per diluted share for the six months ended June 30, 2019;
- Achieved Core Funds from Operations per diluted share of \$0.40 for the quarter, narrows Core FFO Guidance to \$1.58 \$1.66 per share;
- Leased a total of 226,646 sq. ft. of commercial space, including 18,781 sq. ft. on the Waterfront, 195,383 sq. ft. class A suburban and suburban, and 12,482 sq. ft. non-core, growing Core portfolio office rental rates by 8.7% on a cash basis and 17.7% on a GAAP basis;
- Core office portfolio was 79.8% leased, with the class A suburban portfolio at 92.5%, Suburban 79.4% and Waterfront 74.7% leased at June 30, 2019;
- Roseland's 7,262-unit multifamily stabilized portfolio was 97.7% leased at June 30, 2019, with an average rent of \$2,737 per unit;
- Roseland's 2018 deliveries totaling 1,212 units were 99.4% leased as of June 30, 2019, including the second quarter stabilization of Front Street in Worcester, MA;
- Roseland's same-store portfolio, which has now grown to 5,673 units, experienced a 5.1% increase in NOI over second quarter 2018. Over the same period, revenues grew 4.4%, and expenses increased by 3.2%;
- Closed a follow-on investment with the Rockpoint Group for up to \$200 million in additional equity, \$100 million of which was funded at closing;
- Subsequent to quarter-end, the Envue, an Autograph Collection Hotel in Port Imperial, commenced operations, completing the dual-flag, 372-key hotel development in Weehawken, NJ and;
- Declared \$0.20 per share quarterly common stock dividend.

Michael J. DeMarco, Chief Executive Officer stated, "It was an excellent quarter for us in transactions involving financings, sales, acquisitions, equity raise, the Autograph Hotel opening, and in the multifamily business overall. The suburban portfolio is active with pockets of real strength. The waterfront has slowed in activity, which we largely attribute to New Jersey incentive program not being renewed. We expect the program will be reinstated shortly. We have started our next round of dispositions for early 2020, and our substantial construction portfolio is on time and on budget. Lastly, we are committed to our waterfront strategy, and our investors in the upcoming quarters can expect us to make substantial progress in executing that strategy fully. I look forward to discussing our results on the call on Thursday at 8:30 a.m."

### FINANCIAL HIGHLIGHTS

\* All per share amounts presented below are on a diluted basis.

Net income (loss) available to common shareholders for the quarter ended June 30, 2019 amounted to \$(22.1) million, or \$(0.43) per share, as compared to \$(1.3) million, or \$(0.05) per share, for the quarter ended June 30, 2018. For the six months ended June 30, 2019, net income available to common shareholders equaled \$222.4 million, or \$2.24 per share, as compared to \$41.8 million, or \$0.39 per share, for the same period last year. The change in net income per share for the current quarter was driven by a non-cash redemption value adjustment as a result of the follow-on Rockpoint investment, as well as the loss of earnings associated with the Company's \$791 million in asset sales over the last 12 months, and incremental costs associated with its proxy fight of approximately \$0.04 per diluted share. The net loss was offset by incremental leasing in both the office and residential portfolios.

Funds from operations (FFO) for the quarter ended June 30, 2019 amounted to \$32.9 million, or \$0.33 per share, as compared to \$43.4 million, or \$0.43 per share, for the quarter ended June 30, 2018. For the six months ended June 30, 2019, FFO equaled \$72.5 million, or \$0.72 per share, as compared to \$78.7 million, or \$0.78 per share, for the same period last year.

For the second quarter 2019, Core FFO was \$40.0 million, or \$0.40 per share, as compared to \$45.2 million, or \$0.45 per share for the same period last year. For the six months ended June 30, 2019, Core FFO equaled \$80.9 million, or \$0.80 per share, as compared to \$95.8 million, or \$0.95 per share, for the same period last year.

#### OPERATING HIGHLIGHTS

#### **Office**

Mack-Cali's consolidated Core office properties were 79.8 percent leased at June 30, 2019, as compared to 80.9 percent leased at March 31, 2019 and 83.2 percent leased at June 30, 2018 excluding the flex portfolio.

Second quarter 2019 same-store GAAP revenues for the office portfolio declined by 0.1 percent while same-store GAAP NOI fell by 0.6 percent from the same period in 2018. Second quarter 2019 same store cash revenues for the office portfolio declined by 4.3 percent while same store cash NOI fell by 7.3 percent from 2018. Same store cash revenues and same store cash NOI exclude straight-line rent and FAS 141 adjustments. Second quarter 2019 office same store real estate tax expense was down 8.3 percent from 2018, primarily due to favorable tax savings in Jersey City and other key locations.

For the quarter ended June 30, 2019, the Company executed 18 leases at its consolidated in-service commercial portfolio, totaling 226,646 square feet. Of these totals, eight leases for 71,214 square feet (31.4 percent) were for new leases and ten leases for 155,432 square feet (68.6 percent) were lease renewals and other tenant retention transactions, including a lease extension and renewal for Ferraro U.S.A.

Rental rate roll-up for the Core portfolio for second quarter 2019 transactions was 8.7 percent on a cash basis and 17.7 percent on a GAAP basis. Rental rate roll-up in the second quarter 2019 for new transactions was 9.1 percent on a cash basis and 17.6 percent on a GAAP basis; and for renewals and other tenant retention transactions was 7.6 percent on a cash basis and 17.8 percent on a GAAP basis.

#### **Multifamily**

Roseland's comparative stabilized operating portfolio was 97.7 percent leased (97.6 percent, excluding Front Street) at June 30, 2019, as compared to 96.3 percent at March 31, 2019. Same-store revenues increased by 4.4 percent while same-store net operating income increased by 5.1 percent for the second quarter 2019. With the stabilization of 1,212 units delivered in 2018, coupled with an active construction portfolio of 1,947 units and the recent hotel opening in Port Imperial, we envision continued growth in the Roseland portfolio and cash flow contribution.

Front Street, a 365-unit community in Worcester, Massachusetts achieved stabilization in the second quarter 2019 and is currently 99.5 percent leased.

#### TRANSACTION ACTIVITY

For the second quarter 2019, the Company completed a number of acquisitions, financings and non-core asset sales including the following:

- · On April 1, acquired Soho Lofts, a 377-unit residential community in Jersey City, NJ for \$264.6 million. On June 24, the Company secured a \$160 million mortgage on the newly acquired asset;
- On May 10, completed the acquisition of land at 107 Morgan in Jersey City, NJ, for \$67 million. At closing, the note on the land was retired for \$46 million, leaving \$21 million to fund from open 1031 exchanges and other sources;
- On June 18, executed the disposition of 650 From Rd., Paramus, NJ, for a gross value of \$42 million;
- · On June 28, closed a follow-on investment with Rockpoint Group for up to \$200 million in additional equity, \$100 million of which was funded at closing;
- · On June 28, secured a \$30 million mortgage on Riverwatch, a 200-unit residential community in New Brunswick, NJ;
- · On August 5, the Company secured a \$150 million mortgage on its 111 River office asset in Hoboken, NJ, and used the proceeds primarily to pay down unsecured corporate debt.

## BALANCE SHEET/CAPITAL MARKETS

As of June 30, 2019, the Company had a debt-to-undepreciated assets ratio of 42.7 percent compared to 45.3 percent at December 31, 2018 and 44.6 percent at June 30, 2018. Net debt to adjusted EBITDA for the quarter ended June 30, 2019 was 9.5x compared to 9.3x for the quarter ended December 31, 2018. The Company's interest coverage ratio was 2.9x for the quarter ended June 30, 2019, compared to 3.1x for the quarter ended December 31, 2018.

#### DIVIDEND

In June 2019, the Company's Board of Directors declared a quarterly cash dividend of \$0.20 per common share (indicating an annual rate of \$0.80 per common share) for the second quarter 2019, which was paid on July 12, 2019 to shareholders of record as of July 2, 2019.

#### GUIDANCE AND OUTLOOK

The Company is narrowing its Core FFO to \$1.58 - \$1.66 per diluted share for full year 2019 from its original Core FFO guidance of \$1.57 - \$1.67 per diluted share as follows:

		Full Year 2019 Range	
Net income (loss) available to common shareholders	\$ 3.02	-	\$ 3.10
Add (deduct):			
Real estate-related depreciation and amortization on continuing operations		1.01	
Redemption value adjustment to redeemable noncontrolling interest		0.22	
Property impairments		0.06	
Gain on change of control of interests		(0.14)	
Gain on sale of investment in unconsolidated joint venture		(0.01)	
Realized (gains) losses and unrealized losses on disposition of rental property, net		(2.66)	
Gain (loss) on early extinguishment of debt, net		(0.02)	
Severance and separation costs		0.02	
Management contract termination costs		0.01	
Land impairments		0.02	
Proxy fight costs		0.04	
New payroll tax consulting costs		0.01	
Core FFO	\$ 1.58	-	\$ 1.66

2019 Guidance Assumptions		(\$ in millions)						
	_	Rev	ised	ed				
		Low		High				
Office Occupancy (year-end % leased)	_	79%		83%				
Office Same Store GAAP NOI Growth		(6)%		(2)%				
Office Same Store Cash NOI Growth		(12)%		(8)%				
Multifamily Same Store NOI Growth		1.75%		3.25%				
Straight-Line Rent Adjustment & FAS 141 Mark-to-Market Rent Adjustment	\$	17	\$	25				
Dispositions (Excluding Flex)	\$	165	\$	235				
Base Building Capex	\$	8	\$	13				
Leasing Capex	\$	66	\$	94				
G&A (Net of Severance Costs)	\$	46	\$	50				
Interest Expense	\$	95	\$	103				
Topic 842	\$	2.5	\$	3.5				

This guidance reflects management's view of current market conditions and certain assumptions with regard to rental rates, occupancy levels and other assumptions/projections. Actual results could differ from these estimates.

## CONFERENCE CALL/SUPPLEMENTAL INFORMATION

An earnings conference call with management is scheduled for August 8, 2019 at 8:30 a.m. Eastern Time, which will be broadcast live via the Internet at: <a href="https://edge.media-server.com/mmc/p/v8wt9xro">https://edge.media-server.com/mmc/p/v8wt9xro</a>

The live conference call is also accessible by calling (323) 794-2423 and requesting the Mack-Cali conference call.

The conference call will be rebroadcast on Mack-Cali's website at http://investors.mack-cali.com/corporate-profile beginning at 10:30 a.m. Eastern Time on August 8, 2019.

A replay of the call will also be accessible August 8, 2019 through August 15, 2019 by calling (719) 457-0820 and using the pass code, 5043183.

Copies of Mack-Cali's second quarter 2019 Form 10-Q and Supplemental Operating and Financial Data are available on Mack-Cali's website, as follows:

Second Quarter 2019 Form 10-Q: http://investors.mack-cali.com/sec-filings

Second Quarter 2019 Supplemental Operating and Financial Data: <a href="http://investors.mack-cali.com/quarterly-supplementals">http://investors.mack-cali.com/quarterly-supplementals</a>

In addition, these items are available upon request from: Mack-Cali Investor Relations Department - Deidre Crockett Harborside 3, 210 Hudson St., Ste. 400, Jersey City, New Jersey 07311 (732) 590-1025

#### INFORMATION ABOUT FFO

Funds from operations ("FFO") is defined as net income (loss) before noncontrolling interests in Operating Partnership, computed in accordance with generally accepted accounting principles ("GAAP"), excluding gains or losses from depreciable rental property transactions (including both acquisitions and dispositions), and impairments related to depreciable rental property, plus real estate-related depreciation and amortization. The Company believes that FFO per share is helpful to investors as one of several measures of the performance of an equity REIT. The Company further believes that as FFO per share excludes the effect of depreciation, gains (or losses) from property transactions and impairments related to depreciable rental property (all of which are based on historical costs which may be of limited relevance in evaluating current performance), FFO per share can facilitate comparison of operating performance between equity REITs.

FFO per share should not be considered as an alternative to net income available to common shareholders per share as an indication of the Company's performance or to cash flows as a measure of liquidity. FFO per share presented herein is not necessarily comparable to FFO per share presented by other real estate companies due to the fact that not all real estate companies use the same definition. However, the Company's FFO per share is comparable to the FFO per share of real estate companies that use the current definition of the National Association of Real Estate Investment Trusts ("NAREIT"). A reconciliation of net income per share to FFO per share is included in the financial tables accompanying this press release.

Core FFO is defined as FFO, as adjusted for certain items to facilitate comparative measurement of the Company's performance over time. Core FFO is presented solely as supplemental disclosure that the Company's management believes provides useful information to investors and analysts of its results, after adjusting for certain items to facilitate comparability of its performance from period to period. Core FFO is a non-GAAP financial measure that is not intended to represent cash flow and is not indicative of cash flows provided by operating activities as determined in accordance with GAAP. As there is not a generally accepted definition established for Core FFO, the Company's measures of Core FFO may not be comparable to the Core FFO reported by other REITs. A reconciliation of net income per share to Core FFO in dollars and per share is included in the financial tables accompanying this press release.

#### ABOUT THE COMPANY

One of the country's leading real estate investment trusts (REITs), Mack-Cali Realty Corporation is an owner, manager and developer of premier office and multifamily properties in select waterfront and transit-oriented markets throughout the Northeast. Mack-Cali is headquartered in Jersey City, New Jersey, and is the visionary behind the city's flourishing waterfront, where the company is leading development, improvement and place-making initiatives for Harborside, a master-planned destination comprised of class A office, luxury apartments, diverse retail and restaurants, and public spaces.

A fully-integrated and self-managed company, Mack-Cali has provided world-class management, leasing, and development services throughout New Jersey and the surrounding region for two decades. By regularly investing in its properties and innovative lifestyle amenity packages, Mack-Cali creates environments that empower tenants and residents to reimagine the way they work and live.

For more information on Mack-Cali Realty Corporation and its properties, visitwww.mack-cali.com.

The information in this press release must be read in conjunction with, and is modified in its entirety by, the Quarterly Report on Form 10-Q (the "10-Q") filed by the Company for the same period with the Securities and Exchange Commission (the "SEC") and all of the Company's other public filings with the SEC (the "Public Filings"). In particular, the financial information contained herein is subject to and qualified by reference to the financial statements contained in the 10-Q, the footnotes thereto and the limitations set forth therein. Investors may not rely on the press release without reference to the 10-Q and the Public Filings.

We consider portions of this report, including the documents incorporated by reference, to be forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 21E of such act. Such forward-looking statements relate to, without limitation, our future economic performance, plans and objectives for future operations and projections of revenue and other financial items. Forward-looking statements can be identified by the use of words such as "may," "will," "plan," "potential," "projected," "should," "expect," "anticipate," "estimate," "target," "continue" or comparable terminology. Forward-looking statements are inherently subject to certain risks, trends and uncertainties, many of which we cannot predict with accuracy and some of which we might not even anticipate. Although we believe that the expectations reflected in such forward-looking statements are based upon reasonable assumptions at the time made, we can give no assurance that such expectations will be achieved. Future events and actual results, financial and otherwise, may differ materially from the results discussed in the forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements.

Contacts: Michael J. DeMarco

Mack-Cali Realty Corporation Chief Executive Officer (732) 590-1589 mdemarco@mack-cali.com David Smetana Mack-Cali Realty Corporation Chief Financial Officer (732) 590-1035 dsmetana@mack-cali.com Deidre Crockett
Mack-Cali Realty Corporation
Senior Vice President,
Corporate Communications and Investor Relations
(732) 590-1025
investorrelations@mack-cali.com

# Mack-Cali Realty Corporation Consolidated Statements of Operations (In thousands, except per share amounts) (unaudited)

	Three Months Ended June 30,					Six Months Ended June 30,			
REVENUES	2019			2018		2019		2018	
Revenue from leases	\$	116,784	\$	113,885	\$	239,799	\$	239,578	
Real estate services		3,530		4,074		7,372		8,735	
Parking income		5,563		5,757		10,504		11,084	
Hotel income		2,094		-		2,377		-	
Other income		2,490		2,873		4,658		6,159	
Total revenues		130,461		126,589		264,710		265,556	
	·	150,101	_	120,000		20 .,, 10		200,000	
EXPENSES									
Real estate taxes		16,597		17,966		33,674		36,327	
Utilities		7,456		7,555		17,907		20,059	
Operating services		26,161		22,939		51,123		48,557	
Real estate services expenses		3,979		4,360		8,245		9,296	
Leasing personnel costs		542		_		1,284		_	
General and administrative		16,427		13,455		29,020		29,540	
Depreciation and amortization		49,352		41,413		97,398		82,710	
Property impairments		5,802		-		5,802		-	
Land impairments		2,499		_		2,499		-	
Total expenses		128,815		107,688		246,952		226,489	
	_	120,012		107,000		2.0,502		220, 105	
OTHER (EXPENSE) INCOME									
Interest expense		(23,515)		(18,999)		(48,289)		(39,074)	
Interest and other investment income (loss)		515		641		1,339		1,769	
Equity in earnings (loss) of unconsolidated joint ventures		(88)		(52)		(769)		1,520	
Gain on change of control of interests		-		-		13,790		-	
Realized gains (losses) and unrealized losses on disposition of rental property, net		255		1,010		268,364		59,196	
Gain on disposition of developable land		270		-		270		-	
Gain on sale of investment in unconsolidated joint venture		-		-		903		-	
Gain (loss) from extinguishment of debt, net		588		-		1,899		(10,289)	
Total other income (expense)		(21,975)		(17,400)		237,507		13,122	
Net income (loss)		(20,329)		1,501	_	255,265		52,189	
Noncontrolling interest in consolidated joint ventures		847		95		2,095		125	
Noncontrolling interest in Operating Partnership		2,434		142		(25,246)		(4,741)	
Redeemable noncontrolling interest		(5,006)		(2,989)		(9,673)		(5,788)	
Net income (loss) available to common shareholders	\$	(22,054)	\$	(1,251)	\$	222,441	\$	41,785	
	<u>*</u>	(22,00 1)	<u> </u>	(1,201)		222,111	<u> </u>	11,700	
Basic earnings per common share:									
Net income (loss) available to common shareholders	\$	(0.43)	\$	(0.05)	\$	2.24	\$	0.39	
Diluted earnings per common share									
Diluted earnings per common share:  Net income (loss) available to common shareholders	Φ.	(0.42)	<u>c</u>	(0.05)	Φ.	2.24	<u></u>	0.00	
Net income (loss) available to common shareholders	\$	(0.43)	\$	(0.05)	\$	2.24	\$	0.39	
Basic weighted average shares outstanding		90,533		90,330		90,516		90,297	
		100,523		100,598		100,825		100,607	

#### Mack-Cali Realty Corporation Statements of Funds from Operations

(in thousands, except per share/unit amounts) (unaudited)

	 Three Months Ended June 30,			 Six Mont June	ded	
	 2019		2018	2019		2018
Net income (loss) available to common shareholders	\$ (22,054)	\$	(1,251)	\$ 222,441	\$	41,785
Add (deduct): Noncontrolling interest in Operating Partnership	(2,434)		(142)	25,246		4,741
Real estate-related depreciation and amortization on continuing operations (a)	51,865		45,781	102,033		91,383
Property impairments	5,802			5,802		-
Gain on change of control of interests	-		-	(13,790)		-
Gain on sale of investment in unconsolidated joint venture	-		-	(903)		-
Realized (gains)/losses and unrealized losses on disposition of rental property, net	 (255)		(1,010)	(268,364)		(59,196)
Funds from operations (b)	\$ 32,924	\$	43,378	\$ 72,465	\$	78,713
Add/(Deduct):						
(Gain)/loss from extinguishment of debt, net	(588)		-	(1,899)		10,289
Severance/separation costs on management restructuring	-		1,795	1,562		6,847
Management contract termination costs	-		-	1,021		-
Land impairments	2,499		-	2,499		-
Gain on disposition of developable land	(270)		-	(270)		-
Proxy fight costs	4,171		-	4,171		-
New payroll tax consulting costs	 1,313		-	 1,313		-
Core FFO	\$ 40,049	\$	45,173	\$ 80,862	\$	95,849
Diluted weighted everyone showed write evidence ding (a)	100,523		100,598	100,825		100,607
Diluted weighted average shares/units outstanding (c)	100,323		100,398	100,823		100,007
Funds from operations per share/unit-diluted	\$ 0.33	\$	0.43	\$ 0.72	\$	0.78
Core funds from operations per share/unit diluted	\$ 0.40	\$	0.45	\$ 0.80	\$	0.95
Dividends declared per common share	\$ 0.20	\$	0.20	\$ 0.40	\$	0.40
Dividend payout ratio:	50.200/		44.540/	40.000/		41.000/
Core Funds from operations-diluted	50.20%		44.54%	49.88%		41.99%
Supplemental Information:						
Non-incremental revenue generating capital expenditures:						
Building improvements	\$ 383	\$	723	\$ 3,315	\$	2,389
Tenant improvements & leasing commissions (d)	\$ 4,800	\$	17,939	\$ 12,731	\$	22,407
Tenant improvements & leasing commissions on space vacant for more than a year	\$ 4,216	\$	6,851	\$ 7,698	\$	14,546
Straight-line rent adjustments (e)	\$ 4,052	\$	(249)	\$ 6,907	\$	2,493
Amortization of (above)/below market lease intangibles, net (f)	\$ 1,058	\$	1,313	\$ 2,095	\$	3,443
Amortization of stock compensation	\$ 2,218	\$	783	\$ 4,228	\$	3,440
Amortization of lease inducements	\$ 279	\$	258	\$ 583	\$	552
Non real estate depreciation and amortization	\$ 511	\$	536	\$ 1,050	\$	1,047
Amortization of deferred financing costs	\$ 1,168	\$	1,145	\$ 2,357	\$	2,241

- (a) Includes the Company's share from unconsolidated joint ventures of \$3,025 and \$4,903 for the three months ended June 30, 2019 and 2018, respectively, and \$5,686 and \$9,718 for the six months ended June 30, 2019 and 2018, respectively. Excludes non-real estate-related depreciation and amortization of \$511 and \$535 for the three months ended June 30, 2019 and 2018, respectively, and \$1,050 and \$1,046 for the six months ended June 30, 2019 and 2018, respectively.
- (b) Funds from operations is calculated in accordance with the definition of FFO of the National Association of Real Estate Investment Trusts (NAREIT). See "Information About FFO" in this release.
- (c) Calculated based on weighted average common shares outstanding, assuming redemption of Operating Partnership common units into common shares (9,866 and 10,213 shares for the three months ended June 30, 2019 and 2018, respectively, and 10,014 and 10,227 for the six months ended June 30, 2019 and 2018, respectively), plus dilutive Common Stock Equivalents (i.e. stock options).
- (d) Excludes expenditures for tenant spaces that have not been owned for at least a year.
- (e) Includes free rent of \$5,410 and \$2,099 for the three months ended June 30, 2019 and 2018, respectively, and \$10,242 and \$8,474 for the six months ended June 30, 2019 and 2018, respectively. Also, includes the Company's share from unconsolidated joint ventures of \$(96) and \$(256) for the three months ended June 30, 2019 and 2018, respectively, and \$(325) and \$(694) for the six months ended June 30, 2019 and 2018, respectively.
- (f) Includes the Company's share from unconsolidated joint ventures of \$0 and \$27 for the three months ended June 30, 2019 and 2018, respectively, and \$0 and \$107 for the six months ended June 30, 2019 and 2018, respectively.

### Statements of Funds from Operations (FFO) and Core FFO per Diluted Share

(amounts are per diluted share, except share counts in thousands) (unaudited)

	Three Months Ended June 30,				 Six Mont June	ed
		2019		2018	2019	2018
Net income (loss) available to common shareholders	\$	(0.43)	\$	(0.05)	\$ 2.24	\$ 0.39
Add (deduct): Real estate-related depreciation and amortization on continuing						
operations (a)		0.52		0.46	1.01	0.91
Redemption value adjustment to redeemable noncontrolling interests		0.19		0.04	0.22	0.07
Property impairments		0.06		-	0.06	-
Gain on change of control of interests		-		-	(0.14)	-
Gain on sale of investment in unconsolidated joint venture		-		-	(0.01)	-
Realized (gains) losses and unrealized losses on disposition of rental property, net		-		(0.01)	(2.66)	(0.59)
Noncontrolling interest/rounding adjustment		(0.01)		(0.01)	-	-
Funds from operations (b)	\$	0.33	\$	0.43	\$ 0.72	\$ 0.78
Add/(Deduct):						
(Gain)/loss from extinguishment of debt, net		(0.01)		-	(0.02)	0.10
Severance/separation costs on management restructuring		-		0.02	0.02	0.07
Management contract termination costs		-		-	0.01	-
Land impairments		0.02		-	0.02	-
Proxy fight costs		0.04		-	0.04	-
New payroll tax consulting costs		0.01		-	0.01	-
Noncontrolling interest/rounding adjustment		0.01		-	-	-
Core FFO	\$	0.40	\$	0.45	\$ 0.80	\$ 0.95
Diluted weighted average shares/units outstanding (c)		100,523		100,598	100,825	100,607
5 ( )				,		

- (a) Includes the Company's share from unconsolidated joint ventures of \$0.04 and \$0.05 for the three months ended June 30, 2019 and 2018, respectively, and \$0.09 and \$0.10 for the six months ended June 30, 2019 and 2018, respectively.
- (b) Funds from operations is calculated in accordance with the definition of FFO of the National Association of Real Estate Investment Trusts (NAREIT). See "Information About FFO" in this release.
- Calculated based on weighted average common shares outstanding, assuming redemption of Operating Partnership common units into common shares (9,866 and 10,213 shares for the three months ended June 30, 2019 and 2018, respectively, and 10,014 and 10,227 for the six months ended June 30, 2019 and 2018, respectively), plus dilutive Common Stock Equivalents (i.e. stock options).

# Mack-Cali Realty Corporation Consolidated Balance Sheets (in thousands, except per share amounts) (unaudited)

Rental property  Land and leasehold interests  Buildings and improvements  Tenant improvements  Furniture, fixtures and equipment  Less – accumulated depreciation and amortization  Rental property held for sale, net	\$	916,807 4,358,948 297,240 67,004 5,639,999 (968,237)	\$	807,236 4,109,797 335,266
Buildings and improvements Tenant improvements Furniture, fixtures and equipment  Less – accumulated depreciation and amortization	\$ 	4,358,948 297,240 67,004 5,639,999 (968,237)	\$ 	4,109,797 335,266
Tenant improvements Furniture, fixtures and equipment  Less – accumulated depreciation and amortization		297,240 67,004 5,639,999 (968,237)		335,266
Furniture, fixtures and equipment  Less – accumulated depreciation and amortization	_	67,004 5,639,999 (968,237)		
Less – accumulated depreciation and amortization		5,639,999 (968,237)		52 710
·		(968,237)		53,718
·				5,306,017
Rental property held for sale, net		1 (71 7(2		(1,097,868)
Rental property held for sale, net		4,671,762		4,208,149
		-		108,848
Net investment in rental property		4,671,762		4,316,997
Cash and cash equivalents		60,638		29,633
Restricted cash		17,892		19,921
Investments in unconsolidated joint ventures		215,957		232,750
Unbilled rents receivable, net		93,324		100,737
Deferred charges, goodwill and other assets, net		258,663		355,234
Accounts receivable, net of allowance for doubtful accounts of \$1,319 and \$1,108		9,476		5,372
	_			
Total assets	\$	5,327,712	\$	5,060,644
Liabilities and Equity				
Senior unsecured notes, net	\$	570,899	\$	570,314
Unsecured revolving credit facility and term loans	Ψ	424,180	Ψ	790,939
Mortgages, loans payable and other obligations, net		1,692,563		1,431,398
Dividends and distributions payable		21,722		21,877
Accounts payable, accrued expenses and other liabilities		202,830		168,115
Rents received in advance and security deposits		34,467		41,244
Accrued interest payable				
		8,631		9,117
Total liabilities		2,955,292		3,033,004
Commitments and contingencies				
Redeemable noncontrolling interests		496,372		330,459
Equity:				
Mack-Cali Realty Corporation stockholders' equity: Common stock, \$0.01 par value, 190,000,000 shares authorized, 90,553,357				
and 90,320,306 shares outstanding		906		903
Additional paid-in capital		2,539,547		2,561,503
Dividends in excess of net earnings		(895,824)		(1,084,518)
Accumulated other comprehensive income (loss)		958		8,770
Total Mack-Cali Realty Corporation stockholders' equity		1,645,587		1,486,658
Noncontrolling interests in subsidiaries:				
Operating Partnership		181,296		168,373
Consolidated joint ventures		49,165		42,150
Total noncontrolling interests in subsidiaries		230,461		210,523
Total equity		1,876,048		1,697,181
Total liabilities and equity	\$	5,327,712	\$	5,060,644