## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## **CURRENT REPORT**

## Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: August 1, 2018 (Date of earliest event reported)

## **MACK-CALI REALTY CORPORATION**

(Exact name of Registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation)

1-13274

(Commission File No.)

22-3305147 (I.R.S. Employer Identification No.)

Harborside 3, 210 Hudson St., Ste. 400, Jersey City, New Jersey 07311 (Address of Principal Executive Offices) (Zip Code)

(732) 590-1010

(Registrant's telephone number, including area code)

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions *kee* General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02 Results of Operations and Financial Condition

On August 1, 2018, Mack-Cali Realty Corporation (the "Company") issued a press release announcing its financial results for the second quarter 2018. A copy of the press release is attached hereto as Exhibit 99.2.

#### Item 7.01 Regulation FD Disclosure

For the quarter ended June 30, 2018, the Company hereby makes available supplemental data regarding its operations, as well as its multifamily real estate platform. The Company is attaching such supplemental data as Exhibit 99.1 to this Current Report on Form 8-K.

In connection with the foregoing, the Company hereby furnishes the following documents:

### Item 9.01 Financial Statements and Exhibits

(d) Exhibits

Exhibit Number	Exhibit Title
99.1	Second Quarter 2018 Supplemental Operating and Financial Data.
99.2	Second Quarter 2018 earnings press release of Mack-Cali Realty Corporation dated August 1, 2018.

The information included in this Current Report on Form 8-K (including the exhibits hereto) is being furnished under Item 2.02, "Results of Operations and Financial Condition," Item 7.01, "Regulation FD Disclosure" and Item 9.01 "Financial Statements and Exhibits" of Form 8-K. As such, the information (including the exhibits) herein shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be incorporated by reference into a filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly

set forth by specific reference in such a filing. This Current Report (including the exhibits hereto) will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD.

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## EXHIBIT INDEX

Exhibit Number	Exhibit Title						
99.1 99.2	Second Quarter 2018 Supplemental Operating and Financial Data. Second Quarter 2018 earnings press release of Mack-Cali Realty Corporation dated August 1, 2018.						
	3						
	SIGNATURES						
Pursuant to the request hereunto duly authorized	uirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned l.						
MACK-CALI REALTY CORPORATION							
Date: August 1, 2	018 By: /s/ MICHAEL J. DEMARCO Michael J. DeMarco Chief Executive Officer						

Date: August 1, 2018

By: /s/ DAVID J. SMETANA David J. Smetana Chief Financial Officer

Exhibit 99.1



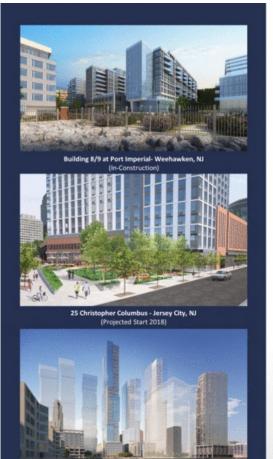
Mack-Cali Realty Corporation Supplemental Operating and Financial Data



2Q 2018

ROSELAND RESIDENTIAL TRUST — A MACK-CALI COMPANY —

BUILDING VISIONARY LIFESTYLE



Harborside Plaza 8/9 - Jersey City, NJ (Projected Start 2019)

2Q 2018

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This Supplemental Operating and Financial Data should be read in connection with the company's second quarter 2018 earnings press release (included as Exhibit 99.2 of the company's Current Report on Form 8-K, filed on August 1, 2018) as certain disclosures, definitions and reconciliations in such announcement have not been included in this Supplemental Operating and Financial Data.

# **Company Highlights**



ROSELAND RESIDENTIAL TRUST

2Q 2018

## **Company Overview**

#### Corporate Profile

Mack-Cali (CLI) is a fully integrated REIT with a dual asset platform comprised of core office and growing residential holdings. We are geographically focused on the Hudson River waterfront and in transit based locations targeting cash flow growth through all economic cycles.

#### **Company Objectives**

Mack-Cali's office portfolio strives to achieve the highest possible rents in targeted markets with a continuous focus on improving the quality of our portfolio.

Mack-Cali's residential portfolio, via our Roseland Residential platform, is a market-leading residential developer and owner of Class A properties. We expect continued growth and cash flow contribution from our Roseland holdings as our development pipeline of active construction projects and planned starts is put into service.



Urby Harborside, Jersey City, NJ

Key Statistics	2Q 2018	<u>1Q 2018</u>
Company		
Market Capitalization	\$5.0 billion	\$4.5 billion
Net Asset Value (Midpoint)	\$3.6 billion	\$3.6 billion
Core FFO	\$45.2 million	\$50.7 million
Core FFO Per Diluted Share	\$0.45	\$0.50
AFFO	\$21.1 million	\$36.3 million
Office Portfolio		
Square Feet of Office Space	15.5 million	15.4 million
Consolidated In-Service Properties	125	123
% Leased Office (Excl. Non-Core)	83.2%	85.2%
% Commenced Occupancy (Excl. Non-Core)	81.1%	84.6%
GAAP Rental Rate Roll-Up (Excl. Non-Core)	16.5%	10.7%
Cash Rental Rate Roll-Up (Excl. Non-Core)	7.5%	5.1%
Average In-Place Rent Per Square Foot	\$30.29	\$30.17
Residential Portfolio		
Operating Residential Units	6,082	5,826
% Leased Residential (Excl. Lease-Up)	97.5%	97.3%
Average Rent Per Unit (Excl. Lease-Up)	\$2,670	\$2,683
In-Construction Residential Units/Keys	2,001	1,944

2Q 2018

**Company Highlights** 

## **Company Achievements**

#### 2Q 2018 Performance Highlights

- · Achieved Core FFO of \$45.2 million, or \$0.45 per share
- Produced AFFO of \$21.1 million
- Office: Leased 453,337 square feet of office space; finished 2Q 2018 at 83.2% leased (excluding non-core)
- Residential: The operating portfolio, excluding lease-up and repositioning properties, finished 2Q at 97.5% leased.

#### 2Q 2018 Starts

 Commenced development of Building 8/9, a \$142.6 million, 313-unit development site on the Port Imperial Waterfront. The buildout of Building 8/9 is anticipated to be supported by a \$92 million construction loan

#### 2Q 2018 Lease-Ups/Deliveries

- Subsequent to quarter-end, commenced leasing activities at RiverHouse 11, a 295-unit project in our Port Imperial
  master-planned community. As of July 30, the project was 58.6% leased (173 units)
- Continued to see strong leasing activity at its lease-up communities. As of July 30, the projects are leased as following:
  - Portside 5/6 at East Pier, a 296-unit continuation of our East Boston master-planned community: 56.1% leased
    145 Front Street at City Square, a 365-unit development in Worcester, MA: 35.9% leased (includes the recent delivery of Phase II's 128 units)
  - Signature Place, a 197-unit development in Morris Plains, NJ: 58.4% leased
  - · Metropolitan Lofts, a 59-unit development in Morristown, NJ: 61.0% leased

#### Transaction Activity

 In the quarter ended June 30, 2018, the Company entered into an agreement to acquire Prudential's membership interest in Marbella, thereby converting its subordinate interest into a controlling interest, for approximately \$65.5 million, or approximately \$37.5 million net of refinancing proceeds. The acquisition is scheduled to close no later than August 11 with funding from a \$131 million refinancing commitment and Rockpoint capital



Monaco, Jersey City, NJ



150 JFK Pkwy, Short Hills, NJ

2Q 2018

**Company Highlights** 

## **Key Financial Metrics**

\$ in thousands, except per share amounts and ratios

ley Financial Wethes	2Q 2018	1Q 2018	4Q 2017	3Q 2017	2Q 2017
Core FFO per Diluted Share (1)	0.45	0.50	0.50	0.57	0.60
Net Income per Diluted Share	(0.05)	0.45	(0.01)	0.39	(0.44
Market Value of Equity <sup>(2)</sup>	\$2,322,868	\$1,893,848	\$2,396,851	\$2,607,433	\$2,949,047
→ Common Equity (Includes OP Units)	2,039,203	1,676,855	2,163,610	2,379,356	2,723,574
→ Preferred Equity (Rockpoint)	231,341	164,669	159,884	156,746	153,702
→ OP Equity (Preferred OPs)	52,324	52,324	52,324	52,324	52,324
ightarrow Book Value of JV Minority Interest	20,959	21,003	21,033	18,998	19,447
Total Debt, Net	2,646,436	2,615,211	2,809,568	2,839,186	2,950,219
Total Market Capitalization	4,990,263	4,530,061	5,206,419	5,446,619	5,899,266
Shares and Units:					
Common Shares Outstanding	90,286,268	90,136,278	89,914,113	89,913,576	89,913,919
Common Units Outstanding	10,266,143	10,269,204	10,438,855	10,438,855	10,438,855
Combined Shares and Units	100,552,411	100,405,482	100,352,968	100,352,431	100,352,774
Weighted Average- Diluted (2)	100,597,697	100,603,901	100,467,893	100,727,006	100,369,717
Common Share Price (\$'s):					
At the End of the Period	\$20.28	\$16.71	\$21.56	\$23.71	\$27.14
High During Period	20.86	21.98	24.04	27.75	28.5
Low During Period	16.23	15.86	21.18	22.70	25.9
Dividends Declared per Share	0.20	0.20	0.20	0.20	0.20
Debt Ratios:					
Net Debt to Adjusted EBITDA	9.7x	8.8x <sup>(3)</sup>	9.3x	8.0x	8.3
ightarrow Net Debt to Adjusted EBITDA - Less CIP Debt	8.6x	7.9x	8.6x	7.6x	7.8
→ Net Debt to Adjusted EBITDA - Office Portfolio	8.1x	7.5x	8.0x	6.9x	7.2
→ Net Debt to Adjusted EBITDA - Residential Portfolio	16.7x	14.1x	17.6x	15.2x	18.7
→ Net Debt to Adjusted EBITDA - Residential Portfolio Less CIP Debt	10.9x	9.8x	12.7x	10.8x	13.5
Interest Coverage Ratio	3.5x	3.7x	3.3x	3.4x	3.5
Fixed Charge Coverage Ratio	2.3x	2.5x	2.4x	2.6x	2.8
Total Debt/ Total Market Capitalization	53.0%	57.7%	56.7%	52.1%	50.09
Total Debt/ Total Book Capitalization	54.5%	54.3%	54.0%	56.8%	58.19
Total Debt/ Total Undepreciated Assets	44.6%	44.5%	46.5%	46.2%	47.59
Secured Debt/ Total Undepreciated Assets	20.6%	20.1%	23.5%	22.0%	21.9
Notes: See supporting "Key Metrics" notes on page 42					
8 Co	mpany Highlights				

2Q 2018

## Net Asset Value (Unaudited)

			NAV Calculation (2)							Net Value Range (3)	
	Rentable SF/ Apt Units	NOI <sup>(1)</sup>	Cap Rate	Gross Asset Value		Property Debt	Interests	Discounting (13)	<u>Net Asset</u> <u>Value</u>	High	Low
				(A)		(B)	(C)	(D)	(A-B-C-D)		
Office Portfolio	MSE										
Hudson Waterfront (Jersey City, Hoboken)	4.884	\$81.3	4.5%	\$1,820	\$373	(\$250)	\$0	\$0	\$1,570	\$1,799	\$1,38
Class A Suburban (Metropark, Short Hills)	1.951	42.7	6.9%	623	319	(125)	0	0	498	547	45
Suburban	4.250	57.4	8.8%	654	154	0	0	0	654	693	61
lex Parks	3.527	36.5	6.6%	549	156	<u>0</u>	0	<u>0</u>	549	594	51
Subtotal (4)	14.612	\$217.9		\$3,646	\$250	(\$375)	\$0	\$0	\$3,271	\$3,633	\$2,97
Non-Core (5)	0.842			75		0	0	0	75	75	7
lotel and Other JV Interests (6)				208		(129)	(40)	0	39	39	3
farborside Plaza 4				90		0	0	0	90	90	9
Negman's & Retail <sup>(7)</sup>				56		0	0	0	56	56	5
and <sup>(8)</sup>				39		0	0	0	39	39	3
tepositioning Properties <sup>(9)</sup>				116		Q	Q	Q	116	116	11
Office - Asset Value	15.454			\$4,230		(\$504)	(\$40)	\$0	\$3,686	\$4,048	\$3,38
ess: Office Unsecured Debt									(1,433)	(1,433)	(1,43
ess: Market Management Fee (10)									(140)	(140)	(14
ess: Office Preferred Equity/LP Interests									(53)	(53)	15
Total Office NAV	15.454								\$2,060	\$2,422	\$1,76
Residential Portfolio	Units										
Operating Properties - Wholly Owned	2,748	\$51.7	4.8%	\$1,066	\$388	(\$569)	\$0	(\$1)	\$496	\$554	\$44
Operating Properties - JVs (11)	2,792	65.1	4.7%	1,379	494	(693)	(351)		331	366	29
Operating Properties - Subordinate JVs	542	15.6	4.8%	326	601	(138)	(152)		36	40	3
n-Construction Properties (12)	2,001	57.5	5.2%	1,110	555	(504)	(93)		421	458	37
and <sup>(8)</sup>	10,668			553	52	0	(100)		453	476	43
Fee Income Business, Tax Credit, & Excess Cash				<u>50</u>		0	0	Q	50	<u>50</u>	5
Residential - Asset Value (14)	18,751			\$4,484		(\$1,904)	(\$696)	(\$97)	\$1,787	\$1,944	\$1,62
Less: Rockpoint Interest									(232)	(244)	(22
Total Residential NAV	18,751								\$1,555	\$1,700	\$1,40
Fotal Mack-Cali NAV									\$3,615	\$4,122	\$3,17
Approximate NAV / Share (100.6MM shares) (15)									\$35.93	\$40.97	\$31.5

2Q 2018

Notes: See footnotes and "Information About Net Asset Value (NAV)" on pages 9 and 10.

**Company Highlights** 

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## Net Asset Value – Residential Breakdown (Unaudited)

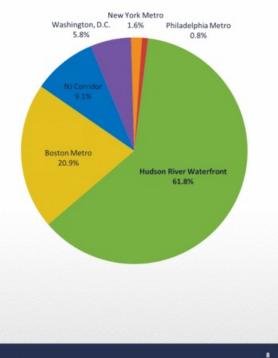
Top NAV	(net equity)	Contributors
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Operating Properties		
Urby at Harborside	\$189	12%
Monaco	171	11%
Portside 7 & 5/6 at East Pier	115	7%
Alterra at Overlook Ridge	97	6%
Chase at Overlook Ridge	66	4%
Subtotal	\$638	41%
Current/Future Development Properties		
Plaza 8/9 (land)	\$113	7%
Marriott Hotels at Port Imperial	94	6%
RiverHouse 11	94	6%
Urby Future Phases	83	5%
Building 8/9 at Port Imperial	62	4%
Subtotal	\$446	29%
Top Contributing Assets	\$1,084	70%

Gross Portfolio Value								
Stabilized Gross Asset Value	\$4,484							
Less: Discount for CIP	(97)							
Discounted Gross Asset Value	\$4,387							
Less: Existing Debt	(1,904)							
Less: 3rd Party Interests	(696)							
Roseland Net Asset Value	\$1,787							
MCRC Share	\$1,555							
Rockpoint Share	\$232							

See footnotes and "Information About Net Asset Value (NAV)" on pages 9 and 10.

**Company Highlights** 



NAV by Market

2Q 2018

## Notes: Net Asset Value

## (Unaudited)

(4)

- (1) Reflects 2018 cash net operating income with management fees added back for office portfolio.
- (2) NAV is generally arrived at by calculating the estimated gross asset values for each of the Company's real estate properties, investments and other significant assets and interests, and then deducting from such amounts the corresponding net debt and third parties' interests in the assets. Gross asset values for stabilized operating multi-family real estate properties are calculated using the direct capitalization method by dividing projected net operating income for the next one year period by an estimated market capitalization rate for each property. Gross asset values for operating office properties are presented by dividing projected net operating income for the next one year period by an estimated year one imputed capitalization rate for each property. See Footnote 4 for a more detailed description of the methodology used by management to estimate gross asset values for its operating office properties. Management projects net operating income that it expects to receive for future periods from a combination of in-place lease contracts, prospective renewals of expiring leases and prospective lease-up of vacant space. Market capitalization rates are estimated for each property based on its asset class and geographic location and are based on information from recent property sale transactions.

## (3) The value range is determined by adding or subtracting 0.50% to the year 1 cap rate for office properties and 0.25% to the year 1 cap rate for residential properties. Property cash flows have been reduced by credit loss reserves and leasing and base building capital expenditures, including targeted Harborside renovations, estimated at approximately \$75 million.

)	Rentable Area (MSF)	Projected 2018 NOI	Year 1 Cap Rate	In-Place Rent PSF	Market Rent PSF	Stabilized Occupancy Rate	Stabilized Cap Rate	Unlevered IRR	Value	\$ PSF
Office										
Hudson Waterfront	4.884	\$81.29	4.47%	\$38.54	\$45.05	92.00%	6.00%	7.00%	\$1,820	\$373
Class A Suburban	1.951	42.69	6.85%	36.83	38.90	92.50%	6.50%	8.00%	623	319
Suburban	4.250	57.40	8.78%	27.64	27.86	88.00%	8.00%	9.00%	654	154
Flex Parks Subtotal	3.527 14.612	<u>36.50</u> \$217.88	6.65%	<u>18.46</u> \$30.29	<u>19.67</u> \$33.10	94.00%	7.00%	8.00%	<u>549</u> \$3,646	156 \$250

The year one cap rate, applied to the projected 2018 cash net operating income, is derived from the present value of periodic cash flows over five years and a terminal value based on stabilized income and a market cap rate, all discounted at an unlevered internal rate of return.

The Company calculates estimated gross asset values for each of its operating office assets by taking the sum of (i) the present value of periodic cash flows over five years and (ii) a terminal value based on estimated stabilized income and a market capitalization rate at stabilization, all discounted at an unlevered internal rate of return. This value, divided by the projected net operating income for a one year period yields the year one imputed capitalization rate. Management projects the periodic cash flows over five years and the stabilized income for an one year period yields the year one imputed capitalization rate. Management projects the periodic cash flows over five years and the stabilized income form a or combination of in-place lease contracts, prospective renewals of expiring leases and prospective lease-up of vacant space. Factors considered by management in projecting releasing and lease-up of vacant space and estimating the applicable market rental rates include: identification of leases currently being negotiated by management; historical annual leasing volumes for such property types; and comparable leases that have been executed for properties within the Company's portfolio and for competitor buildings in similar locations.

(5) Valuations for non-core assets, which are those assets being considered for sale or disposal, or in the active marketing process, are generally based on recent contract prices for similar properties in the process of being sold, letters of intent and ongoing negotiations for properties.

- (6) Includes the Company's ownership interests in the Hyatt Regency Jersey City and three office joint venture properties.
- (7) Wegman's \$36 million asset value calculated using \$1.6 million NOI capped at 4.5%. 24 Hour Fitness \$20 million asset value calculated using \$1 million NOI capped at 5%.
- (8) The value of land is based on a combination of recent or pending transactions for land parcels within our relevant markets and unrelated third parties, and sometimes may utilize land appraisals for certain markets, if available for other purposes, such as for transaction financing. Further, we consider what a land parcel's value would need to be when combined with all other development costs to yield what we believe to be an appropriate target rate of return for a development project. The per apartment unit or per square foot office space values are derived by dividing the aggregate land value by the number of potential apartment units or square feet of office space the land can accommodate. The number of potential units or square feet of office space a land parcel can accommodate is most commonly governed by either in-place governmental approvals or density regulations set forth by existing zoning guidelines.

## Notes: Net Asset Value (Unaudited)

- (9) Valuations for properties planned for or undergoing a repositioning or repurposing utilize a projected stabilized net operating income for the asset upon completion of the repositioning/repurposing activities. After applying an estimated capitalization rate to a projected stabilized net operating income, the capitalized value is next discounted back based on the projected number of periods to re-stabilize the asset. The discount rate applied is determined based on a risk assessment of the repositioning/repurposing activities and comparable target returns in the marketplace, and further validated by outside market sources, when available for that market. Additionally, adjustments are made to the estimated value by deducting any estimated future costs necessary to complete the planned activities, as well as adding back the discounted projected interim operating cash flows expected to be generated by the property until re-stabilization has been achieved.
- (10) Represents an estimate of management fee cost based on 3.0% of revenues, as the NOI presented is before cost for managing the portfolio. Residential NOI calculations already account for management fee.
- (11) Joint venture investments are generally valued by: applying a capitalization rate to projected net operating income for the joint venture's asset (which is similar to the process for valuing those assets wholly owned by the Company, as described above and previously), and deducting any joint venture level debt and any value allocable to joint venture partners' interests.
- (12) The valuation approach for assets in-construction or lease-up are similar to that applied to assets undergoing repositioning/repurposing, as described above. After applying an estimated capitalization rate, currently ranging from 4.5% to 5.25%, to a projected stabilized net operating income, estimated to total approximately \$55.9 million upon completion of the construction or lease-up activities, the Company deducts any estimated future costs totaling \$307.6 million required to complete construction of the asset to arrive at an estimated value attributable to the asset. The Company then discounts the capitalized value back based on the projected number of periods to reach stabilization. The discount rate applied, currently ranging from 7% to 9.75%, is determined based on a risk assessment of the development activities and comparable target returns in the marketplace. The Company then adds back the discounted projected lease-up period to reach stabilization.
- (13) Represents discounted NOI for assets not yet stabilized and required capital to complete assets.
- (14) The residential valuation analysis totals to a Roseland NAV of \$1,787,000,000, with the company's share of this NAV of \$1,555,000,000 ("MCRC Share"). This latter amount represents the company's share of Roseland NAV, net of the \$232,000,000 attributable to Rockpoint's noncontrolling interest.
- (15) The increase in the approximate NAV per share of \$0.11 from March 31, 2018 to June 30, 2018 is due primarily to the decrease in office unsecured debt of \$8 million and the start of construction at Building 8/9 at Port Imperial.

## Information About Net Asset Value (NAV)

Overall, NAV is arrived at by calculating the estimated gross asset values for each of their real estate properties, investments and other significant assets and interests, and then deducting from such amounts the corresponding net debt and third parties' interests in the assets. Gross asset values for the operating real estate properties are calculated using the direct capitalization method by dividing projected net operating income for a one year period by an estimated current capitalization rate for each operating real estate properties. For each operating property, lease-up of vacant space. Factors considered by management in projecting releasing and lease-up of vacant space. Factors considered by management, historical annual leasing volumes for such property types; and comparable leases that have been executed for properties within the Registrants' portfolio and for competitor buildings in similar location. A capitalization rate is estimated or each on property weal on its asset class and geographic location. Estimates of capitalization rates are based on information from recent property sale transactions as well as from publicly available information regarding unrelated third party property transactions.

The use of NAV as a measure of value is subject to certain inherent limitations. The assessment of the estimated NAV of a particular property is subjective in that it involves estimates and assumptions and can be calculated using various acceptable methods. The Company's methods of determining NAV may differ from the methods used by other companies. Accordingly, the Company's estimated NAV may not be comparable to measures used by other companies. As with any valuation methodology, the methodslogies utilized by the Company in estimating NAV are based upon a number of estimates, assumptions, judgments or opinions that may or may not prove to be correct. Capitalization rates obtained from publicly available sources also are critical to the NAV calculation and are subject to the sources selected and variability of market conditions at the time. Investors in the Company are cautioned that NAV does not represent (i) the amount at which the Company's securities would rade at a national securities exchange, (iii) the amount that a security holder would obtain if he or she tried to sell his or her securities, (iii) the amount that a security holder would receive if the Company liquidated its assets and distributed the proceeds after paying all of their expenses and liabilities or (iv) the book value of the Company's real estate, which is generally based on the amortized cost of the property, subject to certain adjustments.

2Q 2018

#### **Company Highlights**

## **Balance Sheet**

#### \$ in thousands (unaudited)

	relation france	2Q 2	018	- Carlos March	4Q 2017
ASSETS	Office/Corp.	Roseland	Elim./Other	Total	
Rental property	and second			The second second	
Land and leasehold interests	\$277,854	\$138,797	-	\$416,651	\$414,50
Buildings and improvements	2,455,580	917,970	-	3,373,550	3,419,15
Tenant improvements	327,255	476	-	327,731	330,68
Furniture, fixtures and equipment	4,951	32,042	-	36,993	30,24
Land and improvements held for development	212,010	286,691	-	498,701	483,43
Development and construction in progress	86,150	419,967		506,117	535,97
	3,363,800	1,795,943	-	5,159,743	5,102,84
Less – accumulated depreciation and amortization	(1,003,449)	(68,580)		(1,072,029)	(1,087,08
	2,360,351	1,727,363	-	4,087,714	4,015,76
Rental property held for sale, net	53,785	2,634		56,419	171,57
Net Investment in Rental Property <sup>(1)</sup>	2,414,136	1,729,997		4,144,133	4,187,33
Cash and cash equivalents	10,338	19,326		29,664	28,18
Restricted cash	15,728	6,393	-	22,121	39,79
Investments in unconsolidated joint ventures	15,408	232,199	-	247,607	252,62
Unbilled rents receivable, net	97,215	1,037	-	98,252	100,84
Deferred charges, goodwill and other assets, net <sup>(2)</sup>	264,978	45,140	-	310,118	342,32
Accounts receivable, net of allowance for doubtful accounts of \$329 and \$1,138	4,002	2,387		6,389	6,78
Total Assets	\$2,821,805	\$2,036,479	\$0	\$4,858,284	\$4,957,88
LIABILITIES & EQUITY					
Senior unsecured notes, net	\$569,730		-	\$569,730	\$569,14
Unsecured revolving credit facility and term loans	856,188	-	-	856,188	822,28
Mortgages, loans payable and other obligations, net	371,833	848,686		1,220,519	1,418,13
Dividends and distributions payable	21,407		-	21,407	21,15
Accounts payable, accrued expenses and other liabilities (2)	117,862	63,079	-	180,941	192,71
Rents received in advance and security deposits	34,811	4,639	-	39,450	43,99
Accrued interest payable	6,290	2,228		8,518	9,51
Total Liabilities	1,978,121	918,632		2,896,753	3,076,95
Commitments and contingencies	-				
Redeemable noncontrolling interests	52,324	231,891		284,215	212,20
Total Stockholders'/Members Equity	620,147	867,100		1,487,247	1,476,29
Noncontrolling interests in subsidiaries:	100.110			100 110	171.20
Operating Partnership	169,110	10 000	-	169,110	171,39
Consolidated joint ventures Total Noncontrolling Interests in Subsidiaries	2,103	18,856		20,959	21,03
					100 TO 100
Total Equity	791,360	885,956	·	1,677,316	1,668,72
Total Liabilities and Equity	\$2,821,805	\$2,036,479	\$0	\$4,858,284	\$4,957,88

Notes: See "Balance Sheet Detail" on page 42 for more information.

2Q 2018

**Company Highlights** 

# Income Statement – Quarterly Comparison

	Office/Corp.	2Q 2018 Roseland	Total	1Q 2018	4Q 2017	3Q 2017	2Q 2017
REVENUES							
Base rents	\$86,452	\$17,132	\$103,584	\$112,902	\$118,419	\$128,643	\$133,017
Escalation and recoveries from tenants	9,606	695	10,301	12,791	11,312	16,385	15,951
Real estate services	104	3,970	4,074	4,661	5,149	5,748	5,767
Parking income	3,451	2,306	5,757	5,327	5,223	5,766	5,052
Other income	2,196	677	2,873	3,286	3,426	3,476	2,979
Total revenues	\$101,809	\$24,780	\$126,589	\$138,967	\$143,529	\$160,018	\$162,766
EXPENSES							
Real estate taxes	\$14,727	\$3,239	\$17,966	\$18,361	\$17,755	\$21,300	\$21,217
Utilities	6,413	1,142	7,555	12,504	9,347	11,480	10,357
Operatingservices	18,472	4,467	22,939	25,618	26,884	26,312	27,092
Real estate service expenses	68	4,292	4,360	4,936	5,018	6,207	5,899
General and administrative	10,401	3,054	13,455	16,085	13,726	13,140	12,491
Depreciation and amortization	34,132	7,281	41,413	41,297	47,401	52,375	57,762
Total expenses	\$84,213	\$23,475	\$107,688	\$118,801	\$120,131	\$130,814	\$134,818
Operating Income	\$17,596	\$1,305	\$18,901	\$20,166	\$23,398	\$29,204	\$27,948
OTHER (EXPENSE) INCOME							
Interest expense	(\$16,331)	(\$2,668)	(\$18,999)	(\$20,075)	(\$22,490)	(\$25,634)	(\$24,943
Interest and other investment income (loss)	638	3	641	1,128	1,408	762	122
Equity in earnings (loss) of unconsolidated joint ventures	909	(961)	(52)	1,572	(1,199)	(1,533)	(3,298
Realized gains (losses) and unrealized losses on disposition	1,010	-	1,010	58,186	4,476	31,336	(38,954
Gain on sale of investment in unconsolidated joint venture Gain (loss) from early extinguishment of debt, net		-	-	(10 200)	(193)	10,568	
	-		-	(10,289)	(182)		
Total other income (expense)	(\$13,774)	(\$3,626)	(\$17,400)	\$30,522	(\$17,987)	\$15,499	(\$67,073
Net income (loss)	\$3,822	(\$2,321)	\$1,501	\$50,688	\$5,411	\$44,703	(\$39,125
Noncontrolling interest in consolidated joint ventures	\$0	\$95	\$95	\$30	\$153	\$447	\$181
Noncontrolling interest in Operating Partnership	142		142	(4,883)	(299)	(4,413)	4,296
Redeemable noncontrolling interest	(455)	(2,534)	(2,989)	(2,799)	(2,683)	(2,683)	(2,682
Net income (loss) available to common shareholders	\$3.509	(\$4,760)	(\$1.251)	\$43.036	\$2.582	\$38.054	(\$37.330
Basic earnings per common share: Net income (loss) available to common shareholders			(\$0.05)	\$0.45	(\$0.01)	\$0.39	(\$0.44
Diluted earnings per common share: Net income (loss) available to common shareholders			(\$0.05)	\$0.45	(\$0.01)	\$0.39	(\$0.44
Basic weighted average shares outstanding			90,330	90,263	90,029	90,023	90,01
			100,598	100,604	100,468	100,727	100,370

2Q 2018

Company Highlights

# FFO, Core FFO & AFFO – Quarterly Comparison

\$ in thousands, except per share amounts and ratios (unaudited)

	2Q 2018	1Q 2018	4Q 2017	3Q 2017	2Q 2017
Net income (loss) available to common shareholders	(\$1,251)	\$43,036	\$2,582	\$38,054	(\$37,330)
Add (deduct): Noncontrolling interest in Operating Partnership	(142)	4,883	299	4,413	(4,296)
Real estate-related depreciation and amortization on continuing operations <sup>(1)</sup> Gain on sale of investment in unconsolidated joint venture	45,781	45,602	51,619	57,231 (10,568)	63,156
Realized gains and unrealized losses on disposition of rental property, net	(1,010)	(58,186)	(4,476)	(31,336)	38,954
Funds from operations (2)	\$43,378	\$35,335	\$50,024	\$57,794	\$60,484
Add/Deduct:					
Loss from extinguishment of debt, net		\$10,289	\$182		-
Severance/separation costs on management restructuring	1,795	5,052			
Core FFO	\$45,173	\$50,676	\$50,206	\$57,794	\$60,484
Add (Deduct) Non-Cash Items:					
Straight-line rent adjustments (3)	\$249	(\$2,742)	(\$3,685)	(\$6,360)	(\$3,240)
Amortization of market lease intangibles, net (4)	(1,313)	(2,130)	(2,234)	(2,254)	(2,187)
Amortization of lease inducements	258	294	444	535	446
Amortization of stock compensation	783	2,657	2,303	2,291	2,167
Non real estate depreciation and amortization	536	511	511	505	349
Amortization of debt discount/(premium) and mark-to-market, net	(237)	(237)	(201)	(164)	(163)
Amortization of deferred financing costs	1,145	1,096	1,150	1,184	1,175
Deduct:					
Non-incremental revenue generating capital expenditures:					
Building improvements	(723)	(1,666)	(2,842)	(1,664)	(3,303)
Tenant improvements and leasing commissions (6)	(17,939)	(4,468)	(4,791)	(5,110)	(8,150)
Tenant improvements and leasing commissions on space vacant for more than one year Adjusted FFO <sup>(2)</sup>	(6,851) \$21,081	(7,695) \$36,296	(2,761) \$38,100	(6,667) \$40,090	(4,956) \$42,622
				and the second se	
Core FFO (calculated above) Deduct:	\$45,173	\$50,676	\$50,206	\$57,794	\$60,484
Equity in earnings (loss) of unconsolidated joint ventures, net	\$52	(\$1,572)	\$1,199	\$1,533	\$3,298
Equity in earnings share of depreciation and amortization Add-back:	(4,903)	(4,815)	(4,729)	(5,260)	(5,844)
Interest expense	18,999	20,075	22,490	25,634	24,943
Recurring JV distributions (6)	4,585	6,690	2,862	4,057	2,479
Income (loss) in non-controlling interest in consolidated joint ventures	(95)	(30)	(153)	(447)	(181)
Redeemable noncontrolling interest	2,989	2,799	2,683	2,683	2,682
Income tax expense	144	<u> </u>			
Adjusted EBITDA	\$66,944	\$73,823	\$74,558	\$85,994	\$87,861
Net debt at period end (7)	\$2,616,772	\$2,589,903	\$2,781,388	\$2,750,397	\$2,928,500
Net debt to Adjusted EBITDA	9.7x	8.8x <sup>(9)</sup>	9.3x	8.0x	8.3x
Diluted weighted average shares/units outstanding (8)	100,598	100,604	100,468	100,727	100,370
Funds from operations per share-diluted	\$0.43	\$0.35	\$0.50	\$0.57	\$0.60
Core Funds from Operations per share/unit-diluted	\$0.45	\$0.50	\$0.50	\$0.57	\$0.60
Dividends declared per common share	\$0.20	\$0.20	\$0.20	\$0.20	\$0.20
Notes: See footnotes and "Information About FFO, Core FFO, & AFFO" on page 17.					

2Q 2018

**Company Highlights** 

# EBITDAre – Quarterly Comparison

\$ in thousands (unaudited)

	2Q 2018	1Q 2018	4Q 2017	3Q 2017	2Q 2017
Net Income available to common shareholders	(\$1,251)	\$43,036	\$2,582	\$38,054	(\$37,330)
Add:					
Noncontrolling interest in Operating Partnership	(142)	4,883	299	4,413	(4,296)
Noncontrolling interest in consolidated joint ventures	(95)	(30)	(153)	(447)	(181)
Redeemable noncontrolling interest	2,989	2,799	2,683	2,683	2,682
Interest expense	18,999	20,075	22,490	25,634	24,943
Income tax expense	144	30		113	88
Depreciation and amortization	41,413	41,297	47,401	52,375	57,762
Deduct:					
Realized (gains) losses and unrealized losses on disposition of rental property, net	(1,010)	(58,186)	(4,476)	(31,336)	38,954
(Gain)/loss on sale of investment in unconsolidated joint ventures	-			(10,568)	
Equity in (earnings) loss of unconsolidated joint ventures	52	(1,572)	1,199	1,533	3,298
Add:					
Company's share of property NOI's in unconsolidated joint ventures	10,193	11,059	9,962	8,563	6,035
EBITDAre	\$71,292	\$63,391	\$81.987	\$91.017	\$91,955
Add:					
Loss from extinguishment of debt, net	-	10,289		-	-
Severance/Separation costs on management restructuring	1,795	5,052	-	-	
Adjusted EBITDAre	\$73,087	\$78,732	\$81,987	\$91,017	\$91,955

2Q 2018

**Company Highlights** 

# Income Statement – Year-over-Year Comparison

\$ in thousands

	YTD 2018	YTD 2017
REVENUES		
Base rents	\$216,486	\$254,272
Escalation and recoveries from tenants	23,092	31,070
Real estate services	8,735	12,232
Parking income	11,084	9,281
Other income	6,159	5,798
Total revenues	\$265,556	\$312,653
EXPENSES		
Real estate taxes	\$36,327	\$42,30
Utilities	20,059	21,771
Operating services	48,557	54,18
Real estate service expenses	9,296	12,16
General and administrative	29,540	24,08
Depreciation and amortization	82,710	105,39
Total expenses	\$226,489	\$259,90
Operating Income	\$39,067	\$52,74
OTHER (EXPENSE) INCOME		
Interest expense	(\$39,074)	(\$45,26
Interest and other investment income (loss)	1,769	59
Equity in earnings (loss) of unconsolidated joint ventures	1,520	(3,34
Realized gains (losses) and unrealized losses on disposition	59,196	(33,44
Gain on sale of investment in unconsolidated joint venture		12,56
Gain (loss) from early extinguishment of debt, net	(10,289)	(23
Total other income (expense)	\$13,122	(\$69,14
Net income (loss)	\$52,189	(\$16,39
Noncontrolling interest in consolidated joint ventures	\$125	\$41
Noncontrolling interest in Operating Partnership	(4,741)	2,00
Redeemable noncontrolling interest	(5,788)	(3,47
Net income (loss) available to common shareholders	\$41.785	(\$17.45)
Basic earnings per common share:		
Net income (loss) available to common shareholders	\$0.39	(\$0.3
Diluted earnings per common share:	44.44	
Net income (loss) available to common shareholders	\$0.39	(\$0.3
Basic weighted average shares outstanding	90,297	89,98
Diluted weighted average shares outstanding		100,35

2Q 2018

**Company Highlights** 

# FFO, Core FFO & AFFO – Year-over-Year Comparison Sin thousands

	except per share amounts and	ratios (unaudite
	YTD 2018	YTD 2017
Net income available to common shareholders	\$41,785	(\$17,451)
Add (deduct): Noncontrolling interest in Operating Partnership	4,741	(2,001)
Real estate-related depreciation and amortization on continuing operations <sup>(1)</sup> Gain on sale of investment in unconsolidated joint venture	91,383	114,913 (12,563)
Realized gains and unrealized losses on disposition of rental property, net	(59,196)	33,448
Funds from operations (2)	\$78,713	\$116,346
Add/Deduct:		
Loss from extinguishment of debt, net	\$10,289	\$239
Severance/separation costs on management restructuring	6,847	-
Core FFO	\$95,849	\$116,585
Add (Deduct) Non-Cash Items:		
Straight-line rent adjustments (3)	(\$2,493)	(\$6,253
Amortization of market lease intangibles, net (4)	(3,443)	(3,764
Amortization of lease inducements	552	-
Amortization of stock compensation	3,440	3,335
Non real estate depreciation and amortization	1,047	726
Amortization of debt discount/(premium) and mark-to-market, net	(474)	78
Amortization of deferred financing costs	2,241	2,278
Deduct:		
Non-incremental revenue generating capital expenditures:		
Building improvements	(2,389)	(8,272
Tenant improvements and leasing commissions (5)	(22,407)	(12,115
Tenant improvements and leasing commissions on space vacant for more than one year	(14,546)	(12,116
Adjusted FFO <sup>(2)</sup>	\$57,377	\$80,482
Core FFO (calculated above)	\$95,849	\$116,585
Deduct:	161 5301	63.340
Equity in earnings (loss) of unconsolidated joint ventures, net Equity in earnings share of depreciation and amortization	(\$1,520)	\$3,349 (10,347
Add-back:	(9,718)	(10,347
Interest expense	39,074	45,264
Recurring JV distributions (6)	11,275	5,721
Income (loss) in non-controlling interest in consolidated joint ventures	(125)	(418
Redeemable noncontrolling interest	5,788	3,474
Income tax expense	144	
Adjusted EBITDA	\$140,767	\$163,628
Net debt at period end <sup>(7)</sup>	\$5,206,675	\$2,928,500
Net debt to Adjusted EBITDA	9.7x	8.99
Diluted weighted average shares/units outstanding <sup>(8)</sup>	100,598	100,354
Funds from operations per share-diluted	\$0.78	\$1.16
Core Funds from Operations per share/unit-diluted	\$0.95	\$1.16
Dividends declared per common share	\$0.40	\$0.35
Notes: See footnotes and "Information About FFO, Core FFO, & AFFO" on page 17.		

2Q 2018

## FFO, Core FFO & AFFO (Notes)

- Notes (1) Includes the Compa stringly, and \$9 Includes the Company's share from unconsolidated joint ventures, and adjustments for noncontrolling interest, of \$4,903 and \$5,742 for the three months ended June 30, 2018 and 2017, respectively, and \$9,718 and \$10,245 for the six months ended June 30, 2018 and 2017, respectively. Excludes non-real estate-related depreciation and amortization of \$535 and \$349 for the three months ended June 30, 2018 and 2017, respectively. Excludes non-real estate-related depreciation and amortization of \$535 and \$349 for the three months ended June 30, 2018 and 2017, respectively. For the six months ended June 30, 2018 and 2017, respectively. For the six months ended June 30, 2018 and 2017, respectively.
- (2) AFFO" below. Includes free rent of \$2,099 and \$6,473 for the three months ended June 30, 2018 and 2017, respectively, and \$8,474 and \$13,126 for the six months ended June 30, 2018 and 2017, respectively (3)
- Also includes the Cor any's share from unconsolidated joint ventures of (\$256) and \$307 for the three months ended June 30, 2018 and 2017, respectively, and (\$694) and \$295 for the six months ided June 30, 2018 and 2017, respectively.
- Includes the Company's share from unconsolidated joint ventures of \$27 and \$80 for the three months ended June 30, 2018 and 2017, respectively, and \$107 and \$175 for the six months ended (4)June 30, 2018 and 2017, respectively. Excludes expenditures for themant spaces in properties that have not been owned by the Company for at least a year. 1Q 2018 and YTD 2018 Includes \$2.6 million of the Company's share of its first annual sale of an economic tax credit certificate associated with the Urby joint venture from the State of New Jersey Evelu
- (5) (6)
- to a third party. (7) Net Debt calculated by taking the sum of senior unsecured notes, unsecured revolving credit facility, and mortgages, loans payable and other obligations, and deducting cash and cash equivalents,
- all at period end. Calculated based on weighted average common shares outstanding, assuming redemption of Operating Partnership common units into common shares (10,213 and 10,359 shares for the three months ended June 30, 2018 and 2017, respectively, and 10,227 and 10,371 shares for the six months ended June 30, 2018 and 2017, respectively). (8)
- Equals Net Debt at period end divided by Adjusted EBITDA (for quarter periods, Adjusted EBITDA annualized multiplying quarter amounts by 4). Without annualizing the proceeds from the Urby tax (9) edit, the 1Q 2018 net debt to EBITDA ratio is 9.0x

## Information About FFO, Core FFO and AFFO

Funds from operations ("FFO") is defined as net income (loss) before noncontrolling interests of unitholders, computed in accordance with generally accepted accounting principles ("GAAP"), excluding gains or losses from depreciable rental property transactions, and impairments related to depreciable rental property, plus real estate-related depreciation and amortization. The Company believes that FFO per share is helpful to investors as one of several measures of the performance of an equity REIT. The Company further believes that as FFO per share excludes the effect of depreciation, gains (or losses) from sales of properties and impairments related to depreciable rental property (all of which are based on historical costs which may be of limited relevance in evaluating current performance). FFO per share can facilitate comparison of operating performance between equity REITs.

are should not be considered as an alternative to net income available to common shareholders per share as an indication of the Company's performance or to cash flows as a measure of liquidity. FFO per share presented herein is not necessarily comparable to FFO per share presented by other real estate companies due to the fact that not all real estate companies use the same definition. However, the Company's FFO per share is comparable to the FFO per share of real estate companies that use the current definition of the National Association of Real Estate Investment Trusts ("NARFIT"). A reconciliation of net income per share to FFO per share is included in the financial tables above

Core FFO is defined as FFO, as adjusted for items that may distort the comparative measurement of the Company's performance over time. Adjusted FFO ("AFFO") is defined as Core FFO less (i) recurring tenant improvements, leasing commissions and capital expenditures, (iii) straight-line rents and amortization of acquired below-market leases, net, and (iii) other non-cash income, plus (iv) other noncash charges. Core FFO and AFFO are both non-GAAP financial measures that are not intended to represent cash flow and are not indicative of cash flows provided by operating activities as determined in accordance with GAAP. Core FFO and AFFO are presented solely as supplemental disclosures that the Company's management believes provides useful information regarding the Company's operating performance and its ability to fund its dividends. There are not generally accepted definitions established for Core FFO or AFFO. Therefore, the Company's measures of Core FFO and AFFO may not be comparable to the Core FFO and AFFO reported by other REITs. A reconciliation of net income to Core FFO and AFFO are included in the financial tables above.

#### Information About EBITDAre

EBITDAre is a non-GAAP financial measure. The Company computes EBITDAre in accordance with standards established by the National Association of Real Estate Investment Trusts, or NAREIT, which may not be comparable to EBITDAre reported by other REITs that do not compute EBITDAre in accordance with the NAREIT definition, or that interpret the NAREIT definition differently than the Company does. The White Paper on EBITDAre approved by the Board of Governors of NAREIT in September 2017 defines EBITDAre as net income (loss) (computed in accordance with Generally Accepted Accounting Principles, or GAAP), plus interest expense, plus income tax expense, plus depreciation and amortization, plus (minus) losses and gains on the disposition of depreciated property, plus impairment write-downs of depreciated property and investments in unconsolidated joint ventures, plus adjustments to reflect the entity's share of EBITDAre of unconsolidated joint ventures. The Company presents EBITDAre, because the Company believes that EBITDAre, along with cash flow from operating activities, investing activities and financing activities, provides investors with an additional indicator of the Company's ability to incur and service debt. EBITDAre should not be considered as an alternative to net income (determined in accordance with GAAP), as an indication of the Company's financial performance, as an alternative to net cash flows from operating activities (determi ned in accordance with GAAP), or as a measure of the Company's liquin

2Q 2018

**Company Highlights** 

## Same Store Performance

#### \$ in thousands

### Office Same Store

	For	the Three M	onths Ende	<u>:d</u>	E	nths Ended	d		
	2Q 2018	2Q 2017	Change	% Change	2Q 2018	2Q 2017	Change	% Change	
Total Property Revenues	\$100,871	\$109,918	(\$9,047)	(8.2%)	\$187,364	\$198,156	(\$10,792)	(5.4%)	
Real Estate Taxes Utilities Operating Services Total Property Expenses	\$14,754 6,158 <u>17,871</u> \$38,783	\$14,789 7,418 <u>18.062</u> \$40,269	(\$35) (1,260) <u>(191)</u> (\$1,486)	(0.2%) (17.0%) ( <u>1.1%)</u> (3.7%)	\$27,994 15,395 <u>34,118</u> \$77,507	\$28,018 14,323 <u>34,365</u> \$76,706	(\$24) 1,072 (247) \$801	(0.1%) 7.5% (0.7%) 1.0%	
GAAP Net Operating Income	\$62,088	\$69,649	(\$7,561)	(10.9%)	\$109,857	\$121,450	(\$11,593)	(9.5%)	
Less: straight-lining of rents adj. and FAS 141	\$1,135	\$5,006	(\$3,871)	(77.3%)	\$6.051	\$7,997	(\$1,946)	(24.3%)	
Net Operating Income	\$60,953	\$64,643	(\$3,690)	(5.7%)	\$103,806	\$113,453	(\$9,647)	(8.5%)	
Total Properties	111	111	-		105	105	-		
Total Square Footage	15,310,383	15,310,383			14,236,337	14,236,337			
% Leased	82.2%	89.5%		(8.2%)	81.9%	89.8%		(8.8%)	

## Residential Same Store (1)

	For	For the Three Months Ended			E	or the Six Mor	ths Ended	
	2Q 2018	2Q 2017	Change	% Change	2Q 2018	2Q 2017	Change	% Change
Total Property Revenues	\$16,278	\$16,516	(\$238)	(1.4%)	\$32,904	\$32,834	\$70	0.2%
Real Estate Taxes	\$2,056	\$2,055	\$1	0.0%	\$4,026	\$4,092	(\$66)	(1.6%)
OperatingExpenses	4.112	4.224	(112)	(2.7%)	8.304	8.076	228	2.8%
Total Property Expenses	6,168	6,279	(111)	(1.8%)	12,330	12,168	162	1.3%
GAAP Net Operating Income	\$10,110	\$10,237	(\$127)	(1.2%)	\$20,574	\$20,666	(\$92)	(0.4%)
Total Units <sup>(2)</sup>	3,156	3,156			3,156	3,156	-	
% Leased	97.5%	97.9%		(0.4%)	97.5%	97.9%		(0.4%)

Notes: Total property revenues represent the sum of: base rents, escalations and recoveries from tenants, parking income and other income. GAAP NOI represents total property revenues less total operating expenses (which excludes real estate services expenses; general and administrative, acquisition related costs and interest expense.) See supporting "Same Store Performance" notes on page 42

2Q 2018

**Company Highlights** 

# Debt Summary & Maturity Schedule

### Debt Breakdown

3.70%	
	2.54
3.62%	6.66
3.67%	4.28
4.88%	1.23
3.39%	2.57
4.33%	1.73
3.79% (3)	3.81
4.04%	7.08
4.04%	7.08
4.04%	7.08
	3.39% 4.33% 3.79% <sup>(3)</sup> 4.04% 4.04%

## Maturity Schedule

Notes: See supp

Period	Principal Maturities	Scheduled Amortization	Total Future Repayments	Weighted Average Interest Rate (1)
2018	\$0	\$700	700	3.85%
2019	660,324	532	660,856	4.03%
2020	325,000	2,903	327,903	3.46%
021	351,800	3,227	355,027	3.30%
022	300,000	3,284	303,284	4.60%
023	333,998	3,412	337,410	3.53%
hereafter	663.929	7.230	671.159	3.73%
ubtotal	\$2,635,051	\$21,288	2,656,339	3.79%
djustment for unamortized debt discount/premium		(3,171)	(3,171)	
Inamortized mark-to-market	-	4,178	4,178	
Inamortized deferred financing costs		(10.909)	(10.909)	
otals/Weighted Average	\$2,635,051	\$11,386	\$2,646,437	3.79%

2Q 2018

orting "Debt Summary & Maturity Schedule" notes on page 42

**Company Highlights** 

## **Debt Profile**

	Lender	Effective Interest Rate <sup>141</sup>	June 30, 2018	December 31, 2017	Date of Maturity
OFFICE PORTFOLIO	<u>Extract</u>	Interest force	2010		macarrey
Secured Debt					
23 Main Street	Berkadia CMBS	5.59%		27.090	
Harborside Plaza 5	Northwestern Mutual Life	6.84%		209,257	
One River Center	Guardian Life Ins. Co.	7.31%		40,485	
101 Hudson	Wells Fargo CMBS	3.20%	250,000	250,000	10/11/26
Short Hills Portfolio	Wells Fargo CMBS	4.15%	124,500	124,500	04/01/27
Principal balance outstanding			374,500	651,332	
Unamortized deferred financing costs			(2.667)	(2,941)	
Total Secured Debt - Office Portfolio			\$371,833	\$648,391	
Senior Unsecured Notes: (2)(3)					
4.500%. Senior Unsecured Notes	public debt	4.61%	300.000	300.000	04/18/22
3.150%, Senior Unsecured Notes	public debt	3.52%	275.000	275.000	05/15/23
Principal balance outstanding	public debt	3.32.10	575,000	575,000	03/23/23
Adjustment for unamortized debt discount			(3,171)	(3,505)	
Unamortized deferred financing costs			(2,099)	(2,350)	
Total Senior Unsecured Notes, net:			\$569,730	\$569,145	
Unsecured Term Loans:			\$303,130	\$303,243	
2016 Unsecured Term Loan	7 Lenders	3.28%	\$350.000	\$350,000	01/07/19 (4)
2017 Unsecured Term Loan	13 Lenders	3.46%	325.000	325,000	01/25/20 (4)
Revolving Credit Facilities	13 Lenders	LIBOR +1.30%	183,000	150,000	01/25/21
Unamortized deferred financing costs	13 Lenders	LIDON +1.30%	(1.812)	(2,712)	OTICIT
Total Revolving Credit Facilities & Unsecured Term Loans:			\$856,188	\$822,288	
Total Debt - Office Portfolio			\$1,797,751	\$2,039,824	
RESIDENTIAL PORTFOLIO			\$1,757,751	\$2,033,024	
Secured Construction Loans					
Port Imperial 4/5 Hotel	Fifth Third Bank & Santander	LIBOR+4.50%	\$65,598	\$43,674	10/06/19
250 Johnson	M&T Bank	LIBOR+2.35%	39,918	32,491	05/20/19
Portside 5/6	Citizens Bank	LIBOR+2.50%	67,088	45,778	09/29/19
Port Imperial South 11	JPMorgan Chase	LIBOR+2.35%	60,107	46,113	11/24/19
Worcester	Citizens Bank	LIBOR+2.50%	52,913	37.821	12/10/19
Total Secured Construction Debt	CALLERIA DUTIN	£10/01/12.3070	\$285,624	\$205,877	**/*0/*5
Secured Permanent Loans			9203,024	\$203,077	
Park Square	Wells Fargo Bank N.A.	LIBOR+1.87%	\$25,867	\$26,567	04/10/19
Monaco	The Northwestern Mutual Life	3.15%	169,178	169,987	02/01/21
Port Imperial South 4/5 Retail	American General Life & A/G PC	4.56%	4,000	4,000	12/01/21
Portside 7	CBRE Capital Markets/FreddieMac	3.57%	58,998	58,998	08/01/23
Alterra I & II	Capital One/FreddieMac	3.85%	100,000	100,000	02/01/23
The Chase at Overlook Ridge (Combined)	New York Community Bank	3.74%	135,750	135,750	01/01/25
150 Main Street	Natixis Real Estate Capital LLC	4.48%	41,000	41,000	08/05/27
Port Imperial South 4/5 Garage	American General Life & A/G PC	4.85%	32,600	32,600	12/01/29
Principal balance outstanding	American deneral che a Ayor c	4.0376	567,393	568,902	12/01/25
Unamortized deferred financing costs			(4,331)	(5.035)	
Total Secured Permanent Debt			\$563,062	\$563,867	
Total Debt - Residential Portfolio			\$848,686	\$769,744	
Total Debt:			\$2,646,437	\$2,809,568	
Notes:					
See supporting "Debt Profile" notes on page 42					

**Company Highlights** 

2Q 2018

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\$ in thousands

# 2018/2019 Debt Maturities

ecured Debt	Type	2Q 2018	Loan Balance	Maturity	Prepayment	LTV <sup>W</sup>
Curren of the						
Consolidated Debt						
tesidential						
ark Square	Permanent Loan	\$25,867	N/A	4/10/2019		69.89%
ignature Place	Construction Loan	39,918	42,000	5/20/2019	One 1-year option	53.97%
ortside 5/6	Construction Loan	67,088	73,000	9/29/2019	Two 1-year options	45.85%
Marriott Hotels at Port Imperial	Construction Loan	65,598	94,000	10/6/2019	Two 1-year options	45.04%
tiverHouse 11	Construction Loan	60,107	78,000	11/24/2019	Two 1-year options	43.87%
45 Front at City Square	Construction Loan	52,913	58,000	12/10/2019	Two 1-year options	50.05%
otal Consolidated Residential		\$311,491				49.05%
otal Consolidated Secured		\$311,491				49.05%
Inconsolidated Debt						
tesidential						
hops at 40 Park	Permanent Loan	\$6,103		8/13/2018		40.97%
42	Construction Loan	74,690		3/30/2019	Exercised second of four 3-month extension options	38.269
otal Unconsolidated Residential		\$80,793				38.479
Office						
ted Bank Corporate Plaza	Permanent Loan	\$13,626		8/15/2018		58.419
otal Unconsolidated Office		\$13,626				58.41%
otal Unconsolidated Secured		\$94,419				41.34%
otal Secured Debt		\$405,910				47.25%
Insecured Debt						
016 Unsecured Term Loan		\$350,000		1/7/2019	Two 1-year options	
otal Unsecured		\$350,000				-

**Company Highlights** 

Notes:
(1) Construction loan LTVs are calculated using the respective maximum loan balance

2Q 2018

## **Unconsolidated Joint Ventures**

		Leased	CLI's Nominal		Total	NOI After	CLI Share	CLI Share	CLI NOI After	CLI 2Q
Property	Units/SF	Occupancy	Ownership <sup>(1)</sup>	GAAP NOI*	<u>Debt</u>	Debt Service	ofGAAP NOI	<u>of Debt</u>	Debt Service	2018 FFO
Operating Properties										
Residential										
Marbella	412	97.3%	24.3%	\$2,411	\$95,000	\$1,558	\$585	\$23.057	\$378	\$369
M2	311	97.1%	24.3%	2,104	74,690	1,294	510	18,127	314	316
Metropolitan & Shops at 40 Park	130	96.9%	12.5%	969	42,533	618	121	5,317	77	9
Metropolitan Lofts	59	49.2%	25.0%	(81)	13,105	(223)	(20)	3,276	(56)	(44)
RiverTrace at Port Imperial	316	99.1%	22.5%	1,806	82,000	1,148	406	18,450	258	255
Crystal House	825	96.5%	25.0%	2,758	164,464	1,455	690	41,116	364	351
Riverpark at Harrison	141	94.3%	45.0%	361	30,000	84	162	13,500	38	32
Station House	378	96.8%	50.0%	1,897	99,296	700	949	49,648	350	331
Urby	762	99.3%	85.0%	4.016	191.732	1.525	3.414	162.972	1.296	1.234
Subtotal - Residential	3,334	96.7%	41.5%	\$16,241	\$792,820	\$8,159	\$6,817	\$335,463	\$3,019	\$2,853
Office										
Red Bank Corporate Plaza	92,878	64.5%	50.0%	261	13,626	88	131	6,813	44	40
12 Vreeland	139,750	100.0%	50.0%	143	8,705	81	72	4,353	41	39
Offices at Crystal Lake	106,345	93.2%	31.3%	273	4,439	220	84	1,387	69	62
Subtotal - Office	338,973	88.1%	44.1%	\$677	\$26,770	\$389	\$287	\$12,553	\$154	\$141
Retail/Hotel										
Riverwalk Retail	30,745	58.0%	20.0%	144	-	144	29	-	29	3
Hyatt Regency Jersey City	351	86.4%	50.0%	4.380	100.000	3,463	2.190	50,000	1.732	1.695
Subtotal - Retail/Hotel		85.5%	49.0%	\$4,524	\$100,000	\$3,607	\$2,219	\$50,000	\$1,761	\$1,698
Total Operating			43.2%	\$21,442	\$919,590	\$12,155	\$9,323	\$398,016	\$4,934	\$4,692
Other Unconsolidated JVs			50.0%	\$1,739		<u></u>	\$870		<u></u>	\$242
Total Unconsolidated JVs <sup>(2)</sup>			43.7%	\$23,181	\$919,590	\$12,155	\$10,193	\$398,016	\$4,934	\$4,934

Notes: \* Variances from residential NOIs reported on page 37 result from inclusion of straight-lining. See supporting "Unconsolidated Joint Ventures" notes on page 42

2Q 2018

**Company Highlights** 

\$ in thousands

## **Transaction Activity**

In 2Q 2018, the Company entered into an agreement to acquire Prudential's membership interest in Marbella, thereby converting its subordinate interest into a controlling interest for approximately \$65.5 million, or approximately \$37.5 million net of refinancing proceeds. The acquisition will be capitalized with funding from a \$131 million refinancing commitment and Rockpoint capital. Upon closing, which we forecast no later than August 11, the Company will have consolidated its last significant subordinate interest and achieved its goal of portfolio simplification.



2Q 2018

**Company Highlights** 

# **Office Portfolio**



ROSELAND RESIDENTIAL TRUST

2Q 2018

# **Property Listing**

Waterfront						Suburban					
					Avg. Base Rent						Avg. Base Rent
Building	Location	Total SF	Leased SF	% Leased	+ Escalations <sup>(2)</sup>	Building	Location	Total SF	Leased SF	% Leased	+ Escalations <sup>(2)</sup>
101 Hudson	Jersey City, NJ	1,246,283	946,984	76.0%	\$36.62	1 Giralda Farms	Madison, NJ	154,417	149,745	97.0%	\$40.04
Harborside 1	Jersey City, NJ	399,578	197,276	49.4%	47.46	7 Giralda Farms	Madison, NJ	236,674	142,136	60.1%	35.91
Harborside 2 & 3	Jersey City, NJ	1,487,222	1,129,582	76.0%	37.73	4 Gatehall Drive	Parsippany, NJ	248,480	193,974	78.1%	27.13
Harborside 4a	Jersey City, NJ	207,670	198,644	95.7%	35.89	9 Campus Drive	Parsippany, NJ	156,495	131,701	84.2%	20.90
Harborside 5	Jersey City, NJ	977,225	687,826	70.4%	40.72	325 Columbia Turnpike	Florham Park, NJ	168,144	167,044	99.3%	26.53
111 River Street	Hoboken, NJ	566,215	400,948	70.8%	38.61	200 Schultz Drive	Red Bank, NJ	102,018	73,867	72.4%	26.97
<b>Total Waterfront</b>		4,884,193	3,561,260	72.9%	\$38.54	201 Littleton Road	Morris Plains, NJ	88,369	38,572	43.6%	20.39
						3600 Route 66	Neptune, NJ	180,000	180,000	100.0%	25.10
						4 Campus Drive	Parsippany, NJ	147,475	127,733	86.6%	24.21
						6 Campus Drive	Parsippany, NJ	148,291	125,560	84.7%	26.21
						1 Sylvan Way	Parsippany, NJ	150,557	122,938	81.7%	32.72
						3 Sylvan Way	Parsippany, NJ	147,241	82,036	55.7%	30.27
	Clay	s A Suburt				5 Sylvan Way	Parsippany, NJ	151,383	142,588	94.2%	29.61
	<u>Clas</u>	S A Suburi	Jan			7 Sylvan Way	Parsippany, NJ	145,983	103,289	70.8%	28.70
					Avg. Base Rent	7 Campus Drive	Parsippany, NJ	154,395	132,624	85.9%	25.99
Building	Location	Total SF	Leased SF	% Leased	+ Escalations <sup>(2)</sup>	2 Hilton Court	Parsippany, NJ	181,592	181,592	100.0%	40.85
1 Bridge Plaza	Fort Lee, NJ	200,000	158,867	79.4%	\$29.10	8 Campus Drive	Parsippany, NJ	215,265	168,350	78.2%	30.52
2115 Linwood Avenue	Fort Lee, NJ	68,000	58,562	86.1%	25.16	2 Dryden Way	Parsippany, NJ	6,216	6,216	100.0%	17.84
101 Wood Avenue S	Iselin, NJ	262,841	262,841	100.0%	32.49	600 Horizon Drive (3)	Hamilton, NJ	95,000	95,000	100.0%	24.23
581 Main Street	Woodbridge, NJ	200,000	199,379	99.7%	31.92	100 Overlook Center	Princeton, NJ	149,600	75,226	50.3%	32.35
333 Thornall Street	Edison, NJ	196,128	195,729	99.8%	35.09	5 Vaughn Drive	Princeton, NJ	98,500	43,310	44.0%	29.91
343 Thornall Street	Edison, NJ	195,709	190,790	97.5%	33.55	1 River Center 1	Middletown, NJ	122,594	119,622	97.6%	27.96
150 JFK Parkway	Short Hills, NJ	247,476	209,848	84.8%	35.52	1 River Center 2	Middletown, NJ	120,360	120,360	100.0%	26.82
51 JFK Parkway	Short Hills, NJ	260,741	251,069	96.3%	51.85	1 River Center 3 & 4	Middletown, NJ	214,518	119,092	55.5%	28.15
101 JFK Parkway	Short Hills, NJ	197,196	194,111	98.4%	40.86	23 Main Street <sup>(3)</sup>	Holmdel, NJ	350,000	350,000	100.0%	17.51
103 JFK Parkway	Short Hills, NJ	123,000	123,000	100.0%	42.46	5 Wood Hollow Road	Parsippany, NJ	317,040	317,040	100.0%	25.73
Total Class A Suburban		1,951,091	1,844,196	94.5%	\$36.83	Total Suburban		4,250,607	3,509,615	82.6%	\$27.64
						Total Core Office Portfoli	0	11,085,891	8,915,071	80.4%	\$33.90
						Flex Park Portfolio		3,526,612	3,249,365	92.1%	\$18.46
						Total Core Portfolio <sup>(1)</sup>		14,612,503	12,164,436	83.2%	\$29.77

Notes: See supporting "Property Listing" notes on page 42

2Q 2018

Office Portfolio

# 2018 Expirations by Building

Asking rents on vacant space are on average 4.5% higher than expiring rents

		Waterf	ront						Suburba	n			
			20	18 Expirati	ons	Current	Contract of the second			20	18 Expirati	ions	Current
Building	Location	Total SF	SF	% Total	n-Place Rent	Asking Rent	Building	Location	Total SF	SF	% Total I	n-Place Ren	t Asking Ren
101 Hudson	Jersey City, NJ	1,246,283	10,141	0.8%	\$40.33	\$46.00	1 Giralda Farms	Madison, NJ	154,417	0	0.0%	0.00	\$34.00
Harborside 1	Jersey City, NJ	399,578	0	0.0%	0.00	43.00	7 Giralda Farms	Madison, NJ	236,674	0	0.0%	0.00	34.00
Harborside 2 & 3	Jersey City, NJ	1,487,222	6,698	0.5%	42.49	41.00	4 Gatehall Drive	Parsippany, NJ	248,480	14,257	5.7%	\$27.61	28.00
Harborside 4a	Jersey City, NJ	207,670	0	0.0%	0.00	43.00	9 Campus Drive	Parsippany, NJ	156,495	5,071	3.2%	15.86	25.50
Harborside 5	Jersey City, NJ	977,225	118,618	12.1%	47.77	49.00	325 Columbia Turnpike	Florham Park, NJ	168,144	2,820	1.7%	26.92	29.50
111 River Street	Hoboken, NJ	566,215	9,500	1.7%	37.50	49.00	200 Schultz Drive	Red Bank, NJ	102,018	14,604	14.3%	29.42	29.50
Total Waterfront		4,884,193	144,957	3.0%	\$46.33	\$48.42	201 Littleton Road	Morris Plains, NJ	88,369	5,452	6.2%	20.45	20.00
Waterfront Vacancie	5	1,322,933	27.1%			0.059.000.00	3600 Route 66	Neptune, NJ	180,000	0	0.0%	0.00	24.00
							4 Campus Drive	Parsippany, NJ	147,475	5,390	3.7%	25.78	25.50
							6 Campus Drive	Parsippany, NJ	148,291	5,988	4.0%	25.57	25.50
							1 Sylvan Way	Parsippany, NJ	150,557	0	0.0%	0.00	32.00
							3 Sylvan Way	Parsippany, NJ	147,241	0	0.0%	0.00	32.00
since a state						and second second	5 Sylvan Way	Parsippany, NJ	151,383	10,044	6.6%	32.05	32.00
	<u> </u>	lass A Su	burban				7 Sylvan Way	Parsippany, NJ	145,983	0	0.0%	0.00	32.00
			20	18 Expirati	ons	Current	7 Campus Drive	Parsippany, NJ	154,395	800	0.5%	22.97	25.50
Building	Location	Total SF	SF			Asking Rent	2 Hilton Court	Parsippany, NJ	181,592	0	0.0%	0.00	28.00
1 Bridge Plaza	Fort Lee, NJ	200,000	4,790	2.4%	\$29.37	\$30.00	8 Campus Drive	Parsippany, NJ	215,265	12,784	5.9%	33.25	32.00
2115 Linwood Avenue	FortLee, NJ	68,000	8,852	13.0%	26.58	26.50	2 Dryden Way	Parsippany, NJ	6,216	0	0.0%	0.00	14.00
101 Wood Avenue S	Iselin, NJ	262,841	0	0.0%	0.00	35.00	600 Horizon Drive	Hamilton, NJ	95,000	0	0.0%	0.00	25.24
581 Main Street	Woodbridge, NJ	200,000	0	0.0%	0.00	35.00	100 Overlook Center	Princeton, NJ	149,600	0	0.0%	0.00	29.00
333 Thornall Street	Edison, NJ	196,128	10,335	5.3%	34.93	35.00	5 Vaughn Drive	Princeton, NJ	98,500	0	0.0%	0.00	31.00
343 Thornall Street	Edison, NJ	195,709	7,713	3.9%	30.00	35.00	1 River Center 1	Red Bank, NJ	122,594	0	0.0%	0.00	29.50
150 JFK Parkway	Short Hills, NJ	247,476	0	0.0%	0.00	42.00	1 River Center 2	Red Bank, NJ	120,360	0	0.0%	0.00	29.50
51 JFK Parkway	Short Hills, NJ	260,741	0	0.0%	0.00	55.00	1 River Center 3 & 4	Red Bank, NJ	214,518	59,228	27.6%	28.59	29.50
101 JFK Parkway	Short Hills, NJ	197,196	0	0.0%	0.00	42.00	23 Main Street	Holmdel, NJ	350,000	0	0.0%	0.00	17.41
103 JFK Parkway	Short Hills, NJ	123.000	0	0.0%	0.00	42.00	5 Wood Hollow Road	Parsippany, NJ	317.040	0	0.0%	0.00	25.50
Total Class A Suburbar		1,951,091	31,690	1.6%	\$30.56	\$31.87	Total Suburban		4,250,607	136,438	3.2%	\$28.16	\$28.88
Class A Vacancies		106,895	5.5%				Suburban Vacancies		740,992	17.4%			
Expiring SF by Q	uarter						Total Core Office Portfol	lio	11,085,891	313,085	2.8%	\$36.81	\$38.23
an printing of of of		30	2018	40 2018	Rema	ining 2018	Total Core Office Vacan	cies	2,170,820	19.6%			
Waterfront			3,714	31.243	neme	144,957			-1				
Class A Suburban			7,034	24,656		31,690	Flex Park Portfolio		3,526,612	49,194	1.4%	\$17.37	\$19.67
Suburban			1,398	115,040		136,438	Flex Park Vacancies		277,247	7.9%			
Flex Parks			5.290	33,904		49.194							
Total Core Portfolio			7,436	204,843		362,279	Total Core Portfolio		14,612,503	362,279	2.5%	\$34.17	\$35.71
		15	1430	204,043		302,213	Total Core Vacancies		2,448,067	16.8%		******	

2Q 2018

Office Portfolio

# Leasing Activity

## Percentage Leased Summary

	Pct. Leased 3/31/2018	Impact of Acquisition/Disposition	Impact of Leasing Activity	Pct. Leased 6/30/2018 <sup>(1)</sup>	Sq. Ft. Leased Commercial	Sq. Ft. Leased Service	Sq. Ft. Unleased
Waterfront	80.8%	0.0%	(7.9%)	72.9%	3,419,781	141,479	1,322,933
Class A Suburban	90.1%	0.0%	4.4%	94.5%	1,833,646	10,550	106,895
Suburban	82.5%	1.1%	0.1%	82.6%	3,352,860	156,755	740,992
Flex Parks	91.7%	0.0%	0.5%	92.1%	3,220,609	28,756	277,247
Subtotals	85.2%	0.3%	(1.9%)	83.2%	11,826,896	337,540	2,448,067
Non-Core	62.6%	0.0%	(1.9%)	60.7%	488,050	23,389	330,647
TOTALS	83.9%	0.3%	(1.9%)	82.0%	12,314,946	360,929	2,778,714

## Summary of Leasing Transaction Activity For the three months ended June 30, 2018

	Number of Transactions	Total Sq. Ft.	Sq. Ft. New Leases	Sq. Ft. Renewed and Other Retained	Average Sq. Ft.	Weighted Avg. Term (Yrs)	Wtd. Avg. Base Rent (S) <sup>(2)</sup>	Wtd. Avg. Costs Sq. Ft. Per Year (\$)
Waterfront	2	14,678	8,334	6,344	7,339	4.3	\$45.52	\$5.75
Class A Suburban	10	163,431	139,396	24,035	16,343	11.4	28.70	6.19
Suburban	16	93,121	45,522	47,599	5,820	5.8	28.31	4.82
Flex Parks	20	164,620	13,850	150,770	8,231	5.1	20.97	1.58
Subtotals	48	435,850	207,102	228,748	9,080	7.6	\$26.26	\$4.80
Repositioning	-	-		Anna and and a set	-			
Non-Core	3	17,487	1,918	15,569	5,829	1.2	23.61	1.48
TOTALS	51	453,337	209,020	244,317	8,889	7.3	\$26.16	\$4.77

2Q 2018

Notes: See supporting "Leasing Activity" notes on page 42

Office Portfolio

# Leasing Rollforwards

## Rollforwards

For the three months ended June 30, 2018

	Pct. Leased 03/31/18	Inventory 03/31/18	Sq. Ft. Leased 03/31/18	Inventory Reclassed	Space Leased Reclassed	Inventory Acquired/ Disposed	Leased Sq. Ft. Acquired/ Disposed	Expiring/ Adj. Sq. Ft.	Incoming Sq. Ft.	Net Leasing Activity	Inventory 06/30/18	Sq. Ft. Leased 06/30/18	Pct. Leased 06/30/18
Waterfront	80.8%	4,884,193	3,946,487	-	-	-	-	(399,905)	14,678	(385,227)	4,884,193	3,561,260	72.9%
Class A Suburban	90.1%	1,951,091	1,758,450	-	-	-	-	(77,685)	163,431	85,746	1,951,091	1,844,196	94.5%
Suburban	82.5%	4,203,366	3,467,271	-	-	47,241	24,672	(75,449)	93,121	17,672	4,250,607	3,509,615	82.6%
Flex Parks	91.7%	3,526,612	3,232,761	-	-	-	-	(148,016)	164,620	16,604	3,526,612	3,249,365	92.1%
Subtotals	85.2%	14,565,262	12,404,969	-	-	47,241	24,672	(701,055)	435,850	(265,205)	14,612,503	12,164,436	83.2%
Repositioning <sup>[1]</sup>	0.0%	-	-	-	-	-	-	-	-	-	-	-	-
Non-Core	62.6%	842,086	527,304	-	-	-	-	(33,352)	17,487	(15,865)	842,086	511,439	60.7%
TOTALS	83.9%	15,407,348	12,932,273	-	-	47,241	24,672	(734,407)	453,337	(281,070)	15,454,589	12,675,875	82.0%

## Rollforwards

For the six months ended June 30, 2018

	Pct. Leased 12/31/17	Inventory 12/31/17	Sq. Ft. Leased 12/31/17	Inventory Reclassed	Space Leased Reclassed	Inventory Acquired/ Disposed	Leased Sq. Ft. Acquired/ Disposed	Expiring/ Adj. Sq. Ft.	Incoming Sq. Ft.	Net Leasing Activity	Inventory 06/30/18	Sq. Ft. Leased 06/30/18	Pct. Leased 06/30/18
Waterfront	86.2%	4,884,193	4,211,020	-	-		-	(700,774)	51,014	(649,760)	4,884,193	3,561,260	72.9%
Class A Suburban	90.1%	1,951,091	1,758,094	-	-	-	-	(143,935)	230,037	86,102	1,951,091	1,844,196	94.5%
Suburban	84.8%	4,323,366	3,665,423	-	-	(72,759)	(95,328)	(170,930)	110,450	(60,480)	4,250,607	3,509,615	82.6%
Flex Parks	91.5%	3,491,612	3,195,006	-	-	35,000	35,000	(237,553)	256,912	19,359	3,526,612	3,249,365	92.1%
Subtotals	87.6%	14,650,262	12,829,543	-	-	(37,759)	(60,328)	(1,253,192)	648,413	(604,779)	14,612,503	12,164,436	83.2%
Repositioning <sup>(1)</sup>	0.0%	-	-	-			-		-	-	-	-	-
Non-Core	73.7%	2,460,040	1,812,836	-		(1.617,954)	(1,216,948)	(155,258)	70,809	(84,449)	842,086	511,439	60.7%
TOTALS	85.6%	17,110,302	14,642,379	-	-	(1,655,713)	(1,277,276)	(1,408,450)	719,222	(689,228)	15,454,589	12,675,875	82.0%

ZQ 2018

Notes: (1) Total square footage of transactions signed at properties being held for repositioning. Square footage not included in inventory, space leased or net leasing activity. Office Portfolio

# Top 15 Tenants

	Number of Properties	Annualized Base Rental Revenue (S) <sup>(1)</sup>	Percentage of Company Annualized Base Rental Revenue (%) <sup>(2)</sup>	Square Feet Leased	Percentage Total Company Leased So. Ft. (%) <sup>(2)</sup>	Year of Lease Expiration
MUFG Bank. Ltd. <sup>(2)</sup>	1	11,465,968	3.4%	282,606	2.3%	(3
Iohn Wiley & Sons, Inc.	1	11,244,488	3.3%	299,853	2.4%	(4
Merrill Lynch Pierce Fenner	3	10,936,585	3.2%	430,926	3.5%	(5
Dun & Bradstreet Corporation	2	7,412,320	2.2%	192,280	1.6%	2023
Montefiore Medical Center	7	7,327,505	2.1%	296,572	2.4%	(6
lymouth Rock Management Company of NJ	2	6,720,029	2.0%	218,554	1.8%	()
Daiichi Sankyo, Inc.	1	6,663,417	2.0%	171,900	1.4%	2022
D Ameritrade Services Company, Inc.	1	6,632,175	1.9%	193,873	1.6%	2021
B Services New Jersey, Inc.	1	6,295,800	1.8%	125,916	1.0%	2019
PMG LLP,	2	5,036,557	1.5%	120,947	1.0%	(8
CAP Securities USA, LLC	2	4,699,088	1.4%	111,562	0.9%	(9
Ionage America, Inc.	1	4,637,500	1.4%	350,000	2.8%	2023
IQ Global Workplaces, LLC	7	4,516,179	1.3%	152,441	1.2%	(10
nvestors Bank	2	4,383,791	1.3%	139,296	1.1%	(11
fizer, Inc.	1	4,306,008	1.3%	113,316	0.9%	2024
otals		102,277,410	30.1%	3,200,042	25.9%	

2Q 2018

Notes: See supporting "Top 15 Tenants" notes on page 43

Office Portfolio

# Lease Expirations

Year of Expiration/Market	Number of Leases Expiring <sup>(1)</sup>	Net Rentable Area Subject to Expiring Leases (Sg. Ft.) <sup>(2)</sup>	Percentage of Total Leased Square Feet Represented by Expiring Leases (%)	Annualized Base Rental Revenue Under Expiring Leases (\$) <sup>(3)(4)</sup>	Average Annualized Base Rent Per Net Rentable Square Foot Represented by Expiring Leases (\$)	Percentage of Annual Base Rent Under Expiring Leases (%)
2018	Leases Expiring	Leases (Su. Pt.)	expiring ceases (74)	EXDITINE Leases (51	by expring could ()	expiring ceases (74)
Waterfront	8	144,957	1.2	6,176,694	42.61	1.8
Class A Suburban	7	31,690	0.3	936,684	29.56	0.3
Suburban	17	136,438	1.1	3,656,750	26.80	1.1
Flex Parks	15	49,194	0.4	821.393	16.70	0.2
Subtotal	47	362,279	3.0	11,591,521	32.00	3.4
Non-Core	13	66.358	0.5	1.637.170	24.67	0.5
TOTAL - 2018	60	428,637	3.5	13,228,691	30.86	3.9
2019						
Waterfront	11	208,654	1.7	9,573,861	45.88	2.8
Class A Suburban	27	253,037	2.1	7,866,870	31.09	2.3
Suburban	32	439,802	3.6	12,186,436	27.71	3.6
Flex Parks	58	533,868	4.3	10,478,240	19.63	3.1
Subtotal	128	1,435,361	11.7	40,105,407	27.94	11.8
Non-Core	2	67.462	0.5	1.806.064	26.77	0.5
TOTAL - 2019	137	1,502,823	12.2	41,911,471	27.89	12.3
2020						
Waterfront	8	70,779	0.6	2,604,950	36.80	0.8
Class A Suburban	25	226,832	1.8	7,841,837	34.57	2.3
Suburban	26	164,276	1.3	4,063,033	24.73	1.2
Flex Parks	45	319.512	2.6	5.837.220	18.27	1.7
Subtotal	104	781,399	6.3	20,347,040	26.04	6.0
Non-Core	15	41,766	0.4	1.079.954	25.86	0.3
TOTAL - 2020	119	823,165	6.7	21,426,994	26.03	6.3
2021						
Waterfront	15	366,455	3.0	12,998,657	35.47	3.8
Class A Suburban	15	123,636	1.0	5,322,656	43.05	1.6
Suburban	21	189,589	1.5	5,371,614	28.33	1.6
Flex Parks	36	277.681	2.3	4,474,707	16.11	1.3
Subtotal	87	957,361	7.8	28,167,634	29.42	8.3
Non-Core	2	93,913	0.7	2,396,568	25.52	0.7
TOTAL - 2021	96	1,051,274	8.5	30,564,202	29.07	9.0
2022						
Waterfront	13	260,067	2.1	8,165,444	31.40	2.4
Class A Suburban	12	145,359	1.2	4,590,998	31.58	1.3
Suburban	30	259,850	2.1	6,883,718	26.49	2.0
Flex Parks	<u>40</u>	324.321	2.6	5.744.081	17.71	1.7
Subtotal	95	989,597	8.0	25,384,241	25.65	7.4
Non-Core	8	53.773	0.5	1.386.837	25.79	0.4
TOTAL - 2022	103	1,043,370	8.5	26,771,078	25.66	7.1
Notes:	g "Expirations" notes on pag					

Office Portfolio

2Q 2018

# Lease Expirations (Cont.)

Year of Expiration/Market	Number of Leases Expiring <sup>(1)</sup>	Net Rentable Area Subject to Expiring Leases (Sq. Ft.) <sup>(2)</sup>	Percentage of Total Leased Square Feet Represented by Expiring Leases (%)	Annualized Base Rental Revenue Under Expiring Leases (\$) <sup>(8)(4)</sup>	Average Annualized Base Rent Per Net Rentable Square Foot Represented by Expiring Leases (\$)	Percentage of Annual Base Rent Under Expiring Leases (%)
2023						
Waterfront	10	335,943	2.7	11,704,737	34.84	3.4
Class A Suburban	18	276,895	2.2	10,191,816	36.81	3.0
Suburban	32	883,819	7.2	21,583,608	24.42	6.3
Flex Parks	38	563.459	4.6	8.676.115	15.40	2.5
Subtotal	98	2,060,116	16.7	52,156,276	25.32	15.2
Repurposing	1	35,000	0.3	0	0.00	0.0
Non-Core	3	9.057	0.1	243,969	26.94	0.1
TOTAL-2023	102	2,104,173	17.1	52,400,245	24.90	15.3
2024 AND THEREAFTER						
Waterfront	51	1,999,641	16.2	67,663,898	33.84	19.8
Class A Suburban	33	774,267	6.3	28,030,895	36.20	8.2
Suburban	58	1,279,086	10.4	33,751,270	26.39	9.8
Flex Parks	<u>64</u>	1.150.124	9.3	21.609.603	18.79	6.4
Subtotal	206	5,203,118	42.2	151,055,666	29.03	44.2
Non-Core	15	155,721	1.3	3,987,062	25.60	1.2
TOTAL - 2024 AND THEREAFTER	221	5,358,839	43.5	155,042,728	28.93	45.4

## Expirations by Type

Year of Expiration/Market	Number of Leases Expiring <sup>(1)</sup>	Net Rentable Area Subject to Expiring Leases (Sg. Ft.) <sup>(2)</sup>	Percentage of Total Leased Square Feet Represented by Expiring Leases (%)	Annualized Base Rental Revenue Under Expiring Leases (S) <sup>(3)(4)</sup>	Average Annualized Base Rent Per Net Rentable Square Foot Represented by Expiring Leases (\$)	Percentage of Annual Base Rent Under Expiring Leases (%)
TOTALS BY TYPE		100000000000000000000000000000000000000	and the second		and the second second second	
Waterfront	116	3,386,496	27.5	118,888,241	35.11	34.8
Class A Suburban	137	1,831,716	14.9	64,781,756	35.37	19.0
Suburban	216	3,352,860	27.2	87,496,429	26.10	25.6
Flex Parks	296	3.218.159	26.1	57.641.359	17.91	16.9
Subtotal	765	11,789,231	95.7	328,807,785	27.89	96.3
Repurposing	1	35,000	0.3	0	0.00	0.0
Non-Core	72	488.050	4.0	12.537.624	25.69	3.7
Totals/Weighted Average	838	12,312,281	100.0	341,345,409	\$27.72	100.0

2Q 2018

Notes: See supporting "Expirations" notes on page 43

Office Portfolio

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## **Roseland Highlights**

Roseland (RRT) manages a dynamic portfolio of operating and under construction assets, with an enviable land pipeline primarily in high-income, transit oriented locations. We are a premier owner and developer of residential real estate on the New Jersey waterfront with direct access to Hudson Yards and Brookfield Place

#### Platform Poised for Sustained Growth:

- 2Q 2018 NAV was approximately \$1.79B, comprised of \$232M of Rockpoint equity and \$1.56B of MC equity (\$15.46/MC share)
- Lease-Up Communities 2017: stabilized 1,162 apartments
- Lease-Up Communities 2018: in 2Q, commenced leasing activities at Portside 5/6 at East Pier (296 units) and RiverHouse 11 (295 units), as
  well as continued momentum on 1Q deliveries at Signature Place (197 units), Metropolitan Lofts (59 units) and 145 Front Street (365 units)
  - As of July 30, our lease-up portfolio—solely from 2018 deliveries of 1,212 units—was 51.2% leased
- Upon closing on the acquisition of Prudential's membership interest in Marbella, Roseland's subordinate interests will have been reduced to 130 apartments, (a 96% reduction compared to 3,025 units at year-end 2015)
- Continued efforts to redevelop underperforming office holdings to higher valued residential use (i.e. Signature Place in Morris Plains, NJ; 6 Becker Farm in Roseland, NJ)
- Rockpoint has an additional \$85M capital commitment to Roseland
- Pipeline of 10,668 units of strategically located land holdings includes 4,807 units in Jersey City and 1,591 units in Port Imperial—nearly all
  with zoning in place
- We forecast continued growth in residential NOI after debt service from completion of our 2,001 unit/key in-construction portfolio coupled with stabilization of our lease-up portfolio

<u>2Q 2018</u>	<u>YE 2018</u>	<u>YE 2019</u>
8,083	9,327	10,996
10,668	9,424	7,755
-	15.4%	17.9%
	8,083	8,083 9,327 10,668 9,424

2Q 2018

**Roseland Residential** 

# **Development Activity and Cash Flow Growth**

	RRT Nominal Ownership	% Leased As of: As of 7/30/2018	Actual/Projected Initial Leasing	Units	Projected Yield	Projected Total NOI	Projected RRT Share of Stabilized NOI After Debt Service
017 Deliveries							
Irby Harborside	85.0%	99.2%	1Q2017	762	6.72%	\$18.5	\$9.5
hase II at Overlook Ridge	100.0%	98.6%	4Q 2016	292	6.52%	5.2	2.3
Quarry Place at Tuckahoe	100.0%	97.2%	4Q 2016	108	6.61%	2.8	1.1
otal 2017 Lease-Ups	90.2%	98.9%		1,162	6.66%	\$26.5	\$13.7
018 Deliveries							
Q 2018 Deliveries							
ignature Place at Morris Plains	100.0%	58.4%	1Q2018	197	6.68%	\$3.9	\$2.3
ofts at 40 Park	25.0%	61.0%	1Q2018	59	6.72%	1.2	0.3
45 Front Street at City Square (1)	100.0%	35.9%	1Q2018	365	6.29%	5.9	3.6
otal 1Q 2018 Deliveries	100.0%	45.4%		621	6.45%	\$11.0	\$6.1
Q 2018 Deliveries							
ortside 5/6	100.0%	56.1%	2Q2018	296	6.40%	7.1	4.2
otal 2Q 2018 Deliveries	100.0%	56.1%		296	6.40%	\$7.1	\$4.2
Q 2018 Deliveries							
liverHouse 11 at Port Imperial	100.0%	58.6%	3Q 2018	295	6.31%	\$7.7	\$4.7
otal 3Q 2018 Deliveries	100.0%	58.6%		295	6.31%	\$7.7	\$4.7
Q 2018 Deliveries							
farriott Hotels at Port Imperial	90.0%		4Q 2018	372	10.03%	\$14.3	\$9.5
otal 4Q 2018 Deliveries	90.0%			372	10.03%	\$14.3	\$9.5
020 Deliveries							
ort Imperial - Building 8/9	100.0%		4Q 2020	313	6.43%	\$9.0	\$4.8
I North – Riverwalk C	40.0%		4Q 2020	360	<u>5.98%</u>	11.2	2.6
otal 4Q 2020 Deliveries	67.9%			673	6.19%	\$20.2	\$7.4
otal In-Construction	88.8%			2,257	6.94%	(2) \$60.3	\$31.5
otal	89.3%			3,419	6.84%	\$86.8	\$45.6

**Roseland Residential** 

Notes: See supporting "Development Activity and Cash Flow Growth" notes on page 43.

2Q 2018

## **Roseland Balance Sheet**

\$ in thousands (unaudited)

	2Q 2018	4Q 2017
ASSETS		
Rental Property		
Land and leasehold interests	\$138,797	\$133,487
Buildings and improvements	918,446	782,556
Furniture, Fixtures and Equipment	32,042	26,193
Land and improvements held for development	286,691	272,622
Development and construction in progress	419,967	478,812
Total Gross Rental Property	1,795,943	1,693,670
Less: Accumulated Depreciation	(68,580)	(55,087
Net Investment in Rental Property	1,727,363	1,638,583
Assets Held for Sale, Net	2,634	2,634
Total Property Investments	1,729,997	1,641,21
Cash and cash equivalents	19,326	6,10
Restricted Cash	6,393	6,05
Investments in unconsolidated JV's	232,199	237,32
Unbilled rents receivable, net	1,037	1,24
Deferred Charges & Other Assets	45,140	42,97
Accounts receivable, net of allowance	2,387	2,78
Total Assets	\$2,036,479	\$1,937,70
LIABILITIES & EQUITY		
Mortgages, loans payable & other obligations	\$848,686	\$769,743
Note Payable to Affiliate	-	24,924
Accounts pay, accrued exp and other liabilities	63,079	79,034
Rents recv'd in advance & security deposits	4,639	3,870
Accrued interest payable	2,228	1,48
Total Liabilities	918,632	879,052
Redeemable Noncontrolling Interest - Rockpoint	231,891	159,884
Noncontrolling Interests in Consolidated Joint Ventures	18,856	19,06
Mack-Cali Capital	867,100	879,70
Total Liabilities & Equity	\$2,036,479	\$1,937,70

2Q 2018

**Roseland Residential** 

## **Roseland Income Statement**

\$ in thousands (unaudited)

	2Q 2018	1Q 2018	4Q 2017	3Q 2017	2Q 2017
REVENUES					
Base rents	\$17,132	\$16,319	\$16,424	\$16,147	\$15,515
Escalation and recoveries from tenants	695	572	510	705	629
Real estate services	3,970	4,427	4,663	5,218	5,290
Parking income	2,306	1,915	2,112	2,168	2,223
Other income	677	627	571	585	460
Total revenues	\$24,780	\$23,860	\$24,280	\$24,823	\$24,117
EXPENSES					
Real estate taxes	\$3,239	\$3,074	\$2,868	\$3,013	\$3,013
Utilities	1,142	1,074	871	1,081	910
Operating services	4,467	4,185	3,530	3,771	4,010
Real estate service expenses	4,292	4,860	4,806	6,006	5,714
General and administrative	3,054	2,904	3,472	2,918	2,960
Depreciation and amortization	7,281	6,756	8,713	10,997	10,49
Total expenses	\$23,475	\$22,853	\$24,260	\$27,786	\$27,102
Operating Income	\$1,305	\$1,007	\$20	(\$2,963)	(\$2,985
OTHER (EXPENSE) INCOME					
Interest expense	(\$2,668)	(\$1,895)	(\$1,982)	(\$2,164)	(\$2,002
Interest and other investment income (loss)	3	412	(29)	42	20
Equity in earnings (loss) of unconsolidated joint ventures	(961)	1,712	(1,390)	(2,591)	(3,28)
Realized gains (losses) and unrealized losses on disposition				2,915	
Gain on sale of investment in unconsolidated joint venture		-	-	(1,430)	
Gain (loss) from early extinguishment of debt, net		-	(182)	-	
Total other income (expense)	(\$3,626)	\$229	(\$3,583)	(\$3,228)	(\$5,262
Net income (loss)	(\$2,321)	\$1,236	(\$3,563)	(\$6,191)	(\$8,247
Noncontrolling interest in consolidated joint ventures	\$95	\$118	\$104	\$67	\$165
Redeemable noncontrolling interest	(2,534)	(2,344)	(2,227)	(2,227)	(2,227
Net income (loss) available to common shareholders	(\$4,760)	(\$990)	(\$5,686)	(\$8,351)	(\$10,309

2Q 2018

**Roseland Residential** 

## **Operating & Lease-Up Communities**

\$ in thousands, except per home

- 2Q 2018 Percentage Leased (Stabilized): 97.5%
- 2Q 2018 Avg. Revenue Per Home (Stabilized): \$2,670

										Operating Hi	ighlights			
							Percentage	Percentage	Average Revenue	Average Revenue				
				Rentable	Avg.	Year	Leased	Leased	Per Home	Per Home	NO	NO	NO	Debt
Operating Communities	Location	Ownership	Apartments	SE	Size	Complete	2Q 2018	1Q 2018	2Q 2018	1Q 2018	2Q 2018	1Q 2018	YTD 2018	Balance
Consolidated														
Alterra at Overlook Ridge	Revere, MA	100.00%	722	663,139	918	2008	97.5%	97.0%	\$1,974	\$1,950	\$2,450	\$2,421	\$4,871	\$100,00
The Chase at Overlook Ridge	Malden, MA	100.00%	664	598,161	901	2014	97.6%	97.4%	2,134	2,091	2,484	2,341	4,825	135,75
Park Square <sup>(1)</sup>	Rahway, NJ	100.00%	159	184,957	1,163	2009	94.3%	97.5%	2,103	2,022	455	834	1,289	25,86
Riverwatch	New Brunswick, NJ	100.00%	200	147,852	739	1997	95.5%	97.0%	1,795	1,781	409	400	809	
Monaco	Jersey City, NJ	100.00%	523	475,742	910	2011	97.1%	96.7%	3,369	3,495	3,534	3,517	7,051	165,00
Portside at East Pier - 7	East Boston, MA	100.00%	175	156,091	892	2015	98.3%	98.9%	2,721	2,745	1,050	960	2,010	58,95
Quarry Place at Tuckahoe	Eastchester, NY	100.00%	108	105,509	977	2016	98.1%	97.2%	3,226	3,164	585	431	1,016	41,00
Consolidated		100.00%	2,551	2,331,451	914		97.2%	97.2%	\$2,400	\$2,401	\$10,967	\$10,904	\$21,871	\$526,61
Joint Ventures														
RiverTrace at Port Imperial	West New York, NJ	22.50%	316	295,767	936	2014	99.1%	97.5%	\$3,153	\$3,181	\$1,807	\$1,801	\$3,608	\$82,00
M2	Jersey City, NJ	24.27%	311	273,132	878	2016	97.1%	96.5%	3,519	3,504	2,034	1,966	4,000	74,69
RiverPark at Harrison	Harrison, NJ	45.00%	141	125,498	890	2014	94.3%	97.2%	2,203	2,191	375	391	766	30,00
Urby at Harborside <sup>(2)</sup>	Jersey City, NJ	85.00%	762	474,476	623	2017	99.3%	97.8%	2,717	2,751	4,496	4,360	8,856	191,73
Station House	Washington, DC	50.00%	378	290,348	768	2015	96.8%	97.9%	2,677	2,760	1,918	2,049	3,967	99,29
Joint Ventures	Washington, oc	54.86%	1,908	1,459,221	765	2013	98.0%	97.5%	\$2,874	\$2,905	\$10,630	\$10,567	\$21,197	\$477,71
			240.00						4-4-1-1-1	44,000	1	****	+	
Subordinate Interests <sup>(0)</sup>									40.000	40.457	60.000	40.570	4.000	405.00
Marbella	Jersey City, NJ	24.27%	412	369,515	897	2003	97.3%	96.8%	\$3,189	\$3,167	\$2,412	\$2,570	\$4,982	\$95,00
Metropolitan at 40 Park	Morristown, NJ	12.50%	130	124,237	<u>956</u>	2010	96.9%	98.5%	3,331	3,415	745	818	1.563	36,42
Subordinate Interests		21.45%	542	493,752	911		97.2%	97.3%	\$3,223	\$3,226	\$3,157	\$3,388	\$6,545	\$131,42
Total Residential - Stabilized		74.26%	5,001	4,284,424	857		97.5%	97.3%	\$2,670	\$2,683	\$24,754	\$24,859	\$49,613	\$1,135,76
Lease-up / Repositions														
Consolidated														
Signature Place at Morris Plains	Morris Plains, NJ	100.00%	197	203,716	1,034	2018	50.8%	13.7%	NA	NA	(\$182)	NA	(\$182)	\$39,91
Consolidated		100.00%	197	203,716	1,034		50.8%	13.7%	\$0	\$0	(\$182)	\$0	(\$182)	\$39,91
Joint Ventures														
Crystal House	Arlington, VA	25.00%	825	738,786	895	1962	96.5%	93.5%	\$2,053	\$2,095	\$2,772	\$3,178	\$5,950	\$164,46
Metropolitan Lofts	Morristown, NJ	25.00%	59	54,683	927	2018	49.2%	0.0%	NA	NA	(79)	NA		13.10
Joint Ventures	assances a receiver	25.00%	884	793,469	898		93.3%	87.2%	\$2,053	\$1,955	\$2,693	\$3,178	\$5,871	\$177,56
Total Residential - Operating Communit	ies <sup>(II)</sup>	67.94%	6,082	5,281,609	868		95.39%	93.15%	\$2,494	\$2,490	\$27,265	\$28,037	\$55,302	\$1,353,24
Total Commercial		76.71%		733,232			84.89%	84.33%			\$1,160	\$1,036	\$2,196	\$42,70

2Q 2018

Notes: See supporting "Operating & Lease-Up Communities" notes on page 43

**Roseland Residential** 

## **Operating Communities - Commercial**

						Operating Highlights						
Operating Commercial	Location	Ownership	<u>Spaces</u>	Rentable <u>SE</u>	Year <u>Complete</u>	Percentage Leased <u>20 2018</u>	Percentage Leased <u>10 2018</u>	NOI 20 2018	NOI 10.2018	Debt <u>Balance</u>		
Consolidated												
Port Imperial Garage South	Weehawken, NJ	70.00%	800	320,426	2013	NA	NA	\$405	\$323	\$32,600		
Port Imperial Retail South	Weehawken, NJ	70.00%		18,071	2013	81.6%	81.6%	76	67	4,000		
Port Imperial Garage North	Weehawken, NJ	100.00%	786	304,617	2015	NA	NA	236	221	0		
Port Imperial Retail North	Weehawken, NJ	100.00%		8,400	2015	100.0%	100.0%	74	81	Q		
Consolidated		84.41%		651,514		87.4%	87.4%	\$791	\$692	\$36,600		
Subordinate Interests												
Shops at 40 Park	Morristown, NJ	12.50%		50,973	2010	69.0%	65.2%	\$225	\$233	\$6,103		
Riverwalk at Port Imperial	West New York, NJ	20.00%		30,745	2008	58.0%	50.9%	144	111	Q		
Subordinate Interests		15.32%		81,718		64.9%	59.8%	\$369	\$344	\$6,103		
Total Commercial		76.71%		733,232		84.9%	84.3%	\$1,160	\$1,036	\$42,703		

2Q 2018

**Roseland Residential** 

## **In-Construction Communities**

\$ in thousands

Roseland's share of projected stabilized NOI after debt service will approximate \$30.3 million (approximates to FFO)

				Pro	oject Capital	ization - Tot		Сарі	ital as of 2Q	2018	Dev	elopment Sc	hedule		
						MCRC	Third		Debt	MCRC		Initial		Projected Stabilized	
Community	Location	Ownership	Apartment Homes/Keys	Costs	Debt <sup>(1)</sup>	Capital	Party Capital	Dev Costs <sup>(2)</sup>	Balance	Capital	Start		Project Stabilization	NO	Yield
community	Cocation	Committante	Invite of the 15	Contra	LOUDA .	Capital	Capital	CARL	CONTRACTOR OF CASE	Capital	-Julie L	<b>CREADBARCY</b>	ALIGNATION	100.00	Interna
Consolidated															
Marriott Hotels at Port Imperial	Weehawken, NJ	90.00%	372	142,500	94,000	44,590	3,910	\$112,098	\$65,598	\$42,590	3Q 2015	4Q 2018	4Q 2019	14,291	10.03%
145 Front at City Square	Worcester, MA	100.00%	365	94,518	58,000	36,518	0	89,171	52,913	36,258	3Q 2015	1Q2018	3Q 2019	5,870	6.21%
Portside 5/6	East Boston, MA	100.00%	296	111,389	73,000	38,389	0	105,477	67,088	38,389	4Q 2015	2Q 2018	1Q2019	7,563	6.79%
RiverHouse 11 at Port Imperial	Weehawken, NJ	100.00%	295	121,258	75,213	46,045	0	101,682	60,107	41,575	1Q2016	3Q 2018	3Q 2019	8,000	6.60%
Building 8/9 at Port Imperial <sup>(1)</sup>	Weehawken, NJ	100.00%	313	142,568	92,000	50,568	0	31,335	0	31,335	3Q 2018	4Q 2020	4Q 2021	9,028	6.33%
Consolidated		97.73%	1,641	\$612,233	\$392,213	\$216,110	\$3,910	\$439,763	\$245,706	\$190,147				\$44,752	7.27%
Joint Ventures															
PI North - Riverwalk C	West New York, NJ	40.00%	360	186,500	112,000	29,800	44,700	51,328	0	20,553	4Q 2017	4Q 2020	10 2022	11,150	5.98%
Joint Ventures		40.00%	360	\$186,500	\$112,000	\$29,800		\$51,328	50	\$20,553				\$11,150	5.98%
Total In-Construction Communitie	es	87.35%	2,001	\$798,733	\$504,213	\$245,910	\$48,610	\$491,091	\$245,706	\$210,700				\$55,902	7.04% (*)
										444 444					
								\$106,643	\$66,199	\$26,842					
						RC Remaini		127,140	118,449	8,368					
						RC Remaini		73,859	73,859	<u>0</u>					
					Te	stal Remaini	ing Capital	\$307,642	\$258,507	\$35,210					
		7/30/18	2Q 2018												
Lease-up Communities	Units	% Leased	NO												
145 Front at City Square	365	35.9%	(\$279)												
Signature Place	197	58.4%	(182)												
Portside 5/6	296	56.1%	(152)												
Metropolitan Lofts	59	61.0%	(79)												
RiverHouse 11 at Port Imperial	295	58.6%													
Total	1,212	51.2%	(\$692)												
Notes: See sur	porting "In-Constru	uction Comm	unities" notes o	n page 43											
R R R R	shorting mechanic	A COLORED STATE	indes notes o	- hole +1											
2Q 2018					Rosela	nd Resid	ential								39
					_										

## **Future Start Communities**

- As of June 30, 2018, the Company had a future development portfolio of 10,668 residential units
- 2018/2019 priority starts of 2,673 are located in close proximity to operating RRT assets

			Current	
2018/2019 Priority Starts	Location	Apartments	Ownership	Target Start
233 Canoe Brook Road – Residential	Short Hills, NJ	200	100.00%	3Q 2018
Chase III	Malden, MA	326	100.00%	3Q 2018
25 Christopher Columbus Drive	Jersey City, NJ	718	100.00%	4Q 2018
Urby at Harborside - II	Jersey City, NJ	750	85.00%	2019
Plaza 8	Jersey City, NJ	679	100.00%	2019
2018/2019 Total Priority Starts		2,673	95.79%	
2018/2019 Possible Starts				
Portside 1-4	East Boston, MA	300	100.00%	
6 Becker Farm	Roseland, NJ	299	100.00%	
233 Canoe Brook Road - Hotel	Short Hills, NJ	240	100.00%	
1 Water Street	White Plains, NY	304	100.00%	
2018/2019 Total Possible Starts		1,143	100.00%	

Future Developments	Location	Anartmont	Future Developments	Location	Anastmont
	Location	Apartment		and a second sec	Apartment
Freehold (2)	Freehold, NJ	400	PI South - Building 16	Weehawken, NJ	131
1633 Littleton (repurposing)	Parsippany, NJ	345	PI South - Park Parcel	Weehawken, NJ	224
Identified Repurposing IIIA	Essex County, NJ	140	PI South - Office 1/3 <sup>(1)</sup>	Weehawken, NJ	200
Identified Repurposing IIIB	Essex County, NJ	140	Urby at Harborside - III	Jersey City, NJ	750
Subtotal - Northeast Corridor		1,025	Plaza 9	Jersey City, NJ	1,060
Overlook IIIA	Malden, MA	215	Liberty Landing Phase I	Jersey City, NJ	265
			Liberty Landing - Future Phases	Jersey City, NJ	585
Overlook IV/V	Malden, MA	299	PI South - Building 2	Weehawken, NJ	200
Subtotal - Boston Metro		514	PI North - Riverbend 6	West New York, NJ	471
Crystal House - III	Arlington, VA	252	PI North - Building I	West New York, NJ	224
Crystal House - Future	Arlington, VA	300	PI North - Building J	West New York, NJ	141
Subtotal - Washington, DC		552	Subtotal - Hudson River Waterfront		4,251
51 Washington Street	Conshohoken, PA	304	2018/2019 Priority Starts		2,673
150 Monument Road	Bala Cynwyd, PA	206	2018/2019 Possible Starts		1,143
Subtotal - Philadelphia		510	Total Future Start Communities		10,668
Notes:					
See supporting "Future Start Com	munities" notes on page 43				

2Q 2018

**Roseland Residential** 

## **Residential Equity Requirements**

As summarized in the table below, Mack-Cali is planning on and expects to have excess capital source availability to achieve the following development objectives:

- i. Complete Roseland's in-construction portfolio of 2,001 units
- ii. Complete Roseland's funding requirement for 2018/2019 Priority Starts comprising 2,673 units

		Units	Total Cost	Construction Debt	Capital Requirement	
USE: In Construction Portfolio (Remaining Capital)	Comment	20012	TOTOTECTA	2523	negarement	
In Construction Portfolio	Represents remaining requirements for the in construction portfolio summarized on Page 40	2,001	\$307,642	\$258,507	\$49,135	
Less: Existing JV Partner Commitments	Represents third party capital commitments (Riverwalk C)				(13,925)	
Remaining Roseland Capital					\$35,210	A
USE: Priority 2018 Start (remaining)						
Priority 2018 Starts	Represents three Probable starts through the end of the year in our core geographies in close proximity to existing operations	1,244	\$631,600	\$409,253	\$222,000	
Less: Land Equity/Fundings to Date	Represents the Company's existing land equity in Probable Starts (~\$54,000/unit)				(77,000)	
Roseland Capital Obligation					\$145,000	в
USE: Priority 2019 Starts Priority 2019 Starts	Two Jersey City towers	1,429	\$707,976	\$441,606	\$266,000	
Less: Land Equity/Fundings to Date	Represents the Company's existing land equity in Probable Starts (~\$55,000/unit)				(78,000)	
Less: Existing JV Partner Commitments Roseland Capital Obligation	Represents third party capital commitments (Urby II)				(23,000) \$165,000	с
Total Roseland Capital Uses		4,674			\$345,210	A+B+C
SOURCE: Capital Availability	Comment					
Rockpoint Capital	Represents the balance on Rockpoint's \$300M commitment				\$85,000	
Construction Refinancings	Represents excess refinancing proceeds upon takeout financing on construction portfolio (excludes Riverwalk C and 8/9)				100,000	
Dispositions	Represents select dispositions for redeployment of capital into Roseland's core geographies				165,000	
New Project-level Joint Ventures	Represents 50/50 joint ventures on select Priority Starts				136,000	
Total Roseland Capital Sources					\$486,000	
2018/2019 Start Excess Capital Source Potential <sup>(1)</sup>					\$140,790	
Notes: (1) Represents capital sources prior to	o reinvestment of Roseland cash flow generation and 1031 proceeds.					
018	Roseland Residential					41

## Appendix

### Key Financial Metrics - (Page 6) (1)

Funds from operations ("FFO") is calculated in accordance with the definition of the National Association of Real Estate Investment Trusts (NAREIT). See "Information About FFO. Core FFO and AFFO" on page 17.

- Includes any outstanding preferred units presented on a converted basis into common units, non-controlling interests in consolidated joint ventures and redeemable non-controlling interests. (2)
- Without annualizing the proceeds from the Urby tax credit, the net debt to EBITDA ratio was 9.0x. (3)

### Balance Sheet - (Page 11)

Includes land held for future development of \$212,010 for Office/Corp. and \$286,691 for Roseland as of 2Q 2018.
 Includes mark-to-market lease intangible net assets of \$96,763 and mark-to-market lease intangible net liabilities of \$44,747 as of 2Q 2018.

### Same Store Performance- (Page 18)

- Values represent the Company's pro rata ownership of operating portfolio.
   Same store analysis excludes the previously included Chase I at Overlook Ridge (372 units), now consolidated with the Chase II at Overlook Ridge, which was in lease-up in 2Q 2017.

### Debt Summary & Maturity Schedule - (Page 19)

- 1) 2016 term loan, maturing on January 7, 2019, has three year term with two 1-year extension options available. 2017 term loan, maturing on January 25, 2020, has three year term with two 1-year extension options available.
- (2) The actual weighted average LIBOR rate for the Company's outstanding variable rate debt was 2.09 percent as of June 29, 2018, plus the applicable spread.
- (3) Excludes amortized deferred financing costs primarily pertaining to the Company's unsecured revolving credit facility which amounted to \$836 thousand for the three months ended June 30, 2018

### Debt Profile - (Page 20)

- Effective rate of debt, including deferred financing costs, comprised of the cost of terminated treasury lock agreements (if any), debt initiation costs, mark-to-market adjustment of acquired debt and other transaction costs, as applical
- (2) Senior unsecured debt is rated BBB-/Ba1/BB+ by S&P. Moody's and Fitch respectively.
- Cost of terminated treasury lock agreements (if any), offering and other transaction costs and the discount/premium on the notes, as applicable (3)
- 2016 term loan, maturing on January 7, 2019, has three year term with two 1-year extension options available. 2017 term loan, maturing on January 25, 2020, has three year term with two 1-year (4)extension options available.

### Unconsolidated Joint Ventures- (Page 22)

- Amounts represent the Company's share based on ownership percentage.
   Unconsolidated Joint Venture reconciliation is as follows:
  - 2Q 2018 Equity in Earnings of Unconsolidated Joint Ventures \$52 Unconsolidated Joint Venture Funds from Operations 4,934 Joint Venture Share of Add-Back of Real Estate-Related Depreciation 4,987 Minority Interest in Consolidated Joint Venture Share of Depreciation (84) \$4,903 EBITDA Depreciation Add-Back

### Property Listing - (Page 25)

- Excludes non-core holdings targeted for sale at 842,086 SF; excludes consolidated repositionings taken offline totaling 465,860 SF. Total consolidated office portfolio of 15,920,449 SF. (2) Includes annualized base rental revenue plus escalations for square footage leased to commercial and retail tenants only. Excludes leases for amenity, parking and month-to-month tenants. Annualized base rental revenue plus escalations is based on actual June 2018 billings times 12. For leases whose rent commences after July 1, 2018 annualized base rental revenue is based on the
- first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above.
- (3) Average base rents + escalations reflect rental values on a triple net basis.

### Leasing Activity - (Page 27)

- Percentage leased values reflect both Plymouth Rock Management Co.'s recently executed lease at 581 Main Street as well as its lease at 1 River Center 3, of which 59,228 sf is expiring 11/10/18 and 29,540 sf is expiring 2/10/19. Suburban percentage leased excluding the 88,768 sf leased to Plymouth Rock would be 80.5%.
- (2) Inclusive of escalations

## **Appendix - Continued**

### Top 15 Tenants - (Page 29)

- Annualized base rental revenue is based on actual June 2018 billings times 12. For leases whose rent commences after July 1, 2018, annualized base rental revenue is based on the first full month's (1)billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above Represents the percentage of space leased and annual base rental revenue to commercial tenants only.
- (2)
- 45,256 square feet expire in 2019; 237,350 square feet expire in 2029. 9,500 square feet expire in 2018; 290,353 square feet expire in 2033. (3)
- (4)(5)
- 9,356 square feet expire in 2019; 33,363 square feet expire in 2021; 388,207 square feet expire in 2027. 650 square feet expire in 2018; 295,922 square feet expire in 2032. (6)
- 59,228 square feet expire in 2018; 29,540 square feet expire in 2019; 129,786 square feet expire in 2031. 66,606 square feet expire in 2024; 54,341 square feet expire in 2026. (7)
- (8)
- 90,450 square feet expire in 2018; 21,112 square feet expire in 2025. (9)
- 19.485 square feet expire in 2019; 17.855 square feet expire in 2021; 38.930 square feet expire in 2023; 40.368 square feet expire in 2024; 20.395 square feet expire in 2026; 15.408 square feet expire in (10)2027 (11) 56,360 square feet expire in 2019; 82,936 square feet expire in 2026.

### Expirations - (Pages 30-31)

- (1) Includes office. office/flex. industrial/warehouse and stand-alone retail property tenants only. Excludes leases for amenity. retail, parking and month-to-month tenants. Some tenants have multiple
- leases. (2) Reconciliation to Company's total net rentable square footage is as follows:

### Square footage leased to commercial tenants

Square footage used for corporate offices, management offices, building use, retail tenants, food services, other ancillary service tenants and occupancy adjustments

### Square footage unleased Total net rentable square footage (excluding ground leases)

- Annualized base rental revenue is based on actual June 2018 billings times 12. For leases whose rent commences after July 1, 2018 annualized base rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above. (3)
- Includes leases in effect as of the period end date, some of which have commencement dates in the future, and leases expiring June 30, 2018 aggregating 24,708 square feet and representing annualized (4) base rent of \$644,233.44 for which no new leases were signed.

### Development Activity and Cash Flow Growth - (Page 34)

- Roseland delivered Phase I (237 units) in 1Q 2018 and envision completion of Phase II (128 units) in 3Q 2018. (1)
- (2) Projected stabilized yield without the Marriott Hotels at Port Imperial is 6.36 percent.

### Operating & Lease-up Communities - (Page 37)

- 1 Q 2018 NOI affected favorably by one-time tax settlement of \$405 thousand. Excluding the settlement, 1Q 2018 NOI would have been \$429 thousand.
   (2) Excludes proceeds from the \$2.6 million dollar tax credit in 1Q 2018.
- As of June 30, 2018 Priority Capital included Marbella at \$7,567 (Prudential) (under contract); Metropolitan at \$20,914 (Prudential).
- (4) Excludes approximately 83.083 SF of ground floor retail.

### In-Construction Communities - (Page 39)

- (1)
- Represents maximum loan proceeds. Represents development costs funded with debt or capital as of June 30, 2018. (2)
- (3) The maximum loan balance presented is the anticipated debt and as no formal agreement has been signed, may be subject to change Projected stabilized yield without the Marriott Hotels at Port Imperial is 6.36 percent.
- (4)

- Euture Start Communities (Page 40)

   (1)
   Currently approved for approximately 290,000 square feet of office space

   (2)
   Roseland has signed an acquisition agreement, subject to certain condition

43



360.929 2,778,714

Square Feet 12,314,946 15,454,589

## **Global Definitions**

Average Revenue Per Home: Calculated as total apartment revenue for the quarter ended June 30, divided by the average percent occupied for the quarter ended June 30, 2018, divided by the number of apartments and divided by three.

<u>Consolidated Operating Communities</u>: Wholly owned communities and communities whereby the Company has a controlling interest.

Flex Parks: Primarily office/flex properties, including any office buildings located within the respective park.

Future Development: Represents land inventory currently owned or controlled by the Company.

Identified Repurposing Communities: Communities not currently owned by RRT, which have been identified for transfer from Mack-Cali to RRT for residential repurposing.

In-Construction Communities: Communities that are under construction and have not yet commenced initial leasing activities.

Lease-Up Communities: Communities that have commenced initial operations but have not yet achieved Project Stabilization.

MCRC Capital: Represents cash equity that the Company has contributed or has a future obligation to contribute to a project.

Net Asset Value (NAV): The metric represents the net projected value of the Company's interest after accounting for all priority debt and equity payments. The metric includes capital invested by the Company.

Net Operating Income (NOI): Total property revenues less real estate taxes, utilities and operating expenses

Non-Core: Properties designated for eventual sale/disposition or repositioning/redevelopment.

Operating Communities: Communities that have achieved Project Stabilization.

Predevelopment Communities: Communities where the Company has commenced predevelopment activities that have a near-term projected project start.

Project Completion: As evidenced by a certificate of completion by a certified architect or issuance of a final or temporary certificate of occupancy.

Project Stabilization: Lease-Up communities that have achieved over 95 Percentage Leased for six consecutive weeks.

Projected Stabilized NOI: Pro forma NOI for Lease-Up, In-Construction or Future Development communities upon achieving Project Stabilization.

Projected Stabilized Yield: Represents Projected Stabilized NOI divided by Total Costs.

<u>Repurposing Communities</u>: Commercial holdings of the Company which have been targeted for rezoning from their existing office to new multi-family use and have a likelihood of achieving desired rezoning and project approvals.

Subordinated Joint Ventures: Joint Venture communities where the Company's ownership distributions are subordinate to payment of priority capital preferred returns.

Suburban: Long-term hold office properties (excluding Class A Suburban and Waterfront locations); formerly defined as Suburban Core

Third Party Capital: Capital invested by third parties and not Mack-Cali.

Total Costs: Represents full project budget, including land and developer fees, and interest expense through Project Completion.

<u>Class A Suburban</u>: Long-term hold office properties in targeted submarkets; formerly defined as Urban Core.

Waterfront: Office assets located on NJ Hudson River waterfront.

## **Company Information, Executive Officers & Analysts**

Corporate Headquarters	Stock Exchange Listing	Contact Information	
Mack-Cali Realty Corporation	New York Stock Exchange	Mack-Cali Realty Corporation	
Harborside 3, 210 Hudson St., Ste. 400	New York Stock Exchange	Investor Relations Department	
Jersey City, New Jersey 07311	Trading Symbol	Harborside 3, 210 Hudson St., S	an 400
(732) 590-1010	Common Shares: CU	Jersey City, New Jersey 07311	
			sident of Corporate Communications and Investor Relations
		Phone: (732) 590-1025	
		E-Mail: dcrockett@mack-cali.co	m
		Web: www.mack-cali.com	
Executive Officers			
Michael J. DeMarco	Marshall Tycher	David Smetana	Andrew Marshall
Chief Executive Officer	Chairman, Roseland Residential Trust	Chief Financial Officer	President, Roseland Residential Trust
Gary Wagner	Ricardo Cardoso	Nicholas Hilton	
General Counsel and Secretary	EVP and Chief Investment Officer	Executive Vice President, Leasing	
Equity Research Coverage			
Bank of America Merrill Lynch	Citigroup	Green Street Advisors	SunTrust Robinson Humphrey, Inc.
James C. Feldman	Michael Bilerman	Danny Ismail	Michael R. Lewis
Barclays Capital	Deutsche Bank North America	JP Morgan	
Ross L Smotrich	Derek Johnson, Mike Husseini	Anthony Paolone	
BTIG, LLC	Evercore ISI	Stifel Nicolaus & Company, Inc.	
Thomas Catherwood	Steve Sakwa	John Guinee	

### DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

The Company considers portions of this information, including the documents incorporated by reference, to be forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 21E of such act. Such forward-looking statements relate to, without limitation, our future economic performance, plans and objectives for future operations and projections of revenue and other financial items. Forward-looking statements can be identified by the use of words such as "may," "will," "plan," "potential," "projected," "should," "expect," "anticipate," "estimate," "target", "continue" or comparable terminology. Forward-looking statements are inherently subject to risks and uncertainties, many of which we cannot predict with accuracy and some of which we might not even anticipate. Although the Company believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions at the time made, the Company can give no assurance that such expectations will be achieved. Future events and actual results, financial and otherwise, may differ materially from the results discussed in the forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements.

Among the factors about which the Company has made assumptions are:

-risks and uncertainties affecting the general economic climate and conditions, which in turn may have a negative effect on the fundamentals of the Company's business and the financial condition of the Company's tenants and residents;

-the value of the Company's real estate assets, which may limit the Company's ability to dispose of assets at attractive prices or obtain or maintain debt financing secured by our properties or on an unsecured basis:

-the extent of any tenant bankruptcies or of any early lease terminations;

-The Company's ability to lease or re-lease space at current or anticipated rents; -changes in the supply of and demand for the Company's properties;

-changes in interest rate levels and volatility in the securities markets;

-The Company's ability to complete construction and development activities on time and within budget, including without limitation obtaining regulatory permits and the availability and cost of materials, labor and equipment:

-forward-looking financial and operational information, including information relating to future development projects, potential acquisitions or dispositions, and projected revenue and income:

-changes in operating costs;

-The Company's ability to obtain adequate insurance, including coverage for terrorist acts;

-The Company's credit worthiness and the availability of financing on attractive terms or at all, which may adversely impact our ability to pursue acquisition and development opportunities and refinance existing debt and the Company's future interest expense;

-changes in governmental regulation, tax rates and similar matters; and

-other risks associated with the development and acquisition of properties, including risks that the development may not be completed on schedule, that the tenants or residents will not take occupancy or pay rent, or that development or operating costs may be greater than anticipated.

For further information on factors which could impact us and the statements contained herein, see Item 1A: Risk Factors in MCRC's Quarterly Report on Form 10-Q for the Quarter ended June 30, 2018. We assume no obligation to update and supplement forward-looking statements that become untrue because of subsequent events, new information or otherwise.

This Supplemental Operating and Financial Data is not an offer to sell or solicitation to buy any securities of the Mack-Cali Reality Corporation ("MCRC"). Any offers to sell or solicitations of the MCRC shall be made by means of a prospectus. The information in this Supplemental Package must be read in conjunction with, and is modified in its entirety by, the Quarterly Report on Form 10-Q (the "10-Q") filed by the MCRC for the same period with the Securities and Exchange Commission (the "SEC") and all of the MCRC's other public filings with the SEC (the "Public Filings"). In particular, the financial information contained herein is subject to and qualified by reference to the financial statements contained in the 10-Q, the footnotes thereto and the limitations set forth therein. Investors may not rely on the Supplemental Package without reference to the 10-Q and the Public Filings. Any investors' receipt of, or access to, the information contained herein is subject to this qualification.

### MACK-CALI REALTY CORPORATION REPORTS SECOND QUARTER 2018 RESULTS

Jersey City, New Jersey — August 1, 2018 - Mack-Cali Realty Corporation (NYSE: CLI) today reported its results for the second quarter 2018.

### SECOND QUARTER 2018 HIGHLIGHTS

- · Reported net income (loss) of \$(0.05) per diluted share for the quarter;
- Achieved Core Funds from Operations per diluted share of \$0.45 for the quarter and \$0.95 for the six months 2018;
- · Leased 453,337 sq. ft. of office space and an additional 271,000 sq. ft. subsequent to quarter end;
- · Grew Core portfolio office rental rates by 7.5% on a cash basis and 16.5% on a GAAP basis;
- · Leases signed in the second quarter in our Core Office portfolio (excluding Flex) had cash starting rents of \$32.38 per square foot;
- · Core office portfolio was 83.2% leased and the Class A Suburban Portfolio was 94.5%, Flex was 92.1%, Suburban 82.6% and Waterfront 72.9% leased at June 30, 2018;
- · Major office leases signed:
  - · A 130,000 sq. ft. lease at 581 Main St. in Woodbridge, NJ with Plymouth Rock;
  - Subsequent to quarter-end, a 132,000 sq. ft. office lease renewal at Harborside 2 in Jersey City, NJ, including 26,000 sq. ft. of expansion space with E-Trade; and A 67,000 sq. ft. new lease at 100 Overlook in Princeton, NJ with The Trustees of Princeton University;
- · Roseland's multifamily stabilized portfolio was 97.5% leased at June 30, 2018, up 20 basis points on a sequential quarter basis;
- Roseland's 1,212 unit lease-up portfolio, all from 2018 deliveries, was 51% leased at July 31, 2018, which includes the July delivery of RiverHouse 11; in less than 4 weeks since opening, the community has leased 173 apartments and is currently 58.6% leased;
- · Roseland commenced construction on Building 8/9 at Port Imperial, a 313-unit luxury community adjacent to RiverHouse 11;
- Roseland entered into an agreement to acquire Prudential's membership interest in Marbella, thereby converting its subordinate interest into a controlling interest for approximately \$65.5 million, or approximately \$37.5 million net of refinancing proceeds. The acquisition is scheduled to close no later than August 11 with funding from a \$131 million refinancing commitment and Rockpoint capital; and
- · Declared \$0.20 per share quarterly common stock dividend.

"Our team's leasing efforts resulted in good progress as we signed over 453,000 square feet of leases in the quarter and an additional 271,000 in the first month of the third quarter," stated Michael J. DeMarco, Chief Executive Officer. "Traffic and interest continue to be strong both in our waterfront portfolio and our suburban assets; our pipeline of deals has grown since last quarter. However, the pace of conversion from prospect to signed lease continues to be a lengthy process. With residential lease-ups in peak season, we are excited by the level of interest which has translated into excellent absorption. With non-core asset sales essentially complete, the team's focus remains squarely on leasing, recognizing that as a critical catalyst to drive results and value for our shareholders."

### FINANCIAL HIGHLIGHTS

\* All per share amounts presented below are on a diluted basis.

Net income (loss) available to common shareholders for the quarter ended June 30, 2018 amounted to (1.3) million, or (0.05) per share, as compared to (37.3) million, or (0.44) per share, for the quarter ended June 30, 2017. For the six months ended June 30, 2018, net income to common shareholders equaled 41.8 million, or (0.33) per share, for the same period last year.

Funds from operations (FFO) for the quarter ended June 30, 2018 amounted to \$43.4 million, or \$0.43 per share, as compared to \$60.5 million, or \$0.60 per share, for the quarter ended June 30, 2017. For the six months ended June 30, 2018, FFO equaled \$78.7 million, or \$0.78 per share, as compared to \$116.3 million, or \$1.16 per share, for the same period last year.

For the second quarter 2018, Core FFO was \$0.45 per share, as compared to \$0.60 for the same period last year.

### **OPERATING HIGHLIGHTS**

### **Office**

Mack-Cali's consolidated Core office properties were 83.2 percent leased at June 30, 2018, as compared to 85.2 percent leased at March 31, 2018. The change in percent leased is primarily due to 400,000 square feet of expected move-outs in the Waterfront portfolio, partially offset by positive net absorption in the Class A suburban and Suburban portfolios.

Second quarter 2018 same store GAAP revenues for the office portfolio declined by 8.2 percent while same store GAAP NOI fell by 10.9 percent. Second quarter 2018 same store cash revenues for the office portfolio declined by 4.9 percent while same store cash NOI fell by 5.7 percent. Same store cash revenues and same store cash NOI excludes straight-line and FAS 141 adjustments.

For the quarter ended June 30, 2018, the Company executed 51 leases at its consolidated in-service commercial portfolio totaling 453,337 square feet. Of these totals, 19 leases for 209,020 square feet (46 percent) were for new leases and 32 leases for 244,317 square feet (54 percent) were lease renewals and other tenant retention transactions.

Rental rate roll up for the Core portfolio for second quarter 2018 transactions was 7.5 percent on a cash basis and 16.5 percent on a GAAP basis. Rental rate roll up in second quarter 2018 for new transactions was 2.9 percent on a cash basis and 12.2 percent on a GAAP basis; and for renewals and other tenant retention transactions was 7.9 percent

on a cash basis and 16.4 percent on a GAAP basis. Same store cash revenues and same store cash NOI excludes straight-line and FAS 141 adjustments.

Subsequent to quarter end, the Company signed a 132,000 square-foot lease at Harborside 2 in Jersey City, New Jersey, including 26,000 square feet of expansion space with E-Trade and signed a 67,000 square-foot lease at 100 Overlook in Princeton, New Jersey.

### <u>Multifamily</u>

Roseland's operating portfolio was 97.5 percent leased at June 30, 2018, increasing 20 basis points from March 31, 2018. Same store net operating income decreased by 1.2 percent for the second quarter. With the 2018 delivery of 1,212 units coupled with its construction portfolio of over 2,000 units and keys, we envision continued growth in the Company's residential portfolio and cash flow contribution. The lease-up portfolio is currently 51 percent leased.

### **BALANCE SHEET/CAPITAL MARKETS**

As of June 30, 2018, the Company had a debt-to-undepreciated assets ratio of 44.6 percent compared to 44.5 percent at March 31, 2018 and 47.5 percent at June 30, 2017. Net debt to adjusted EBITDA for the quarter ended June 30, 2018 was 9.7x compared to 8.8x for the quarter ended March 31, 2018. The Company's interest coverage ratio was 3.5x for the quarter ended June 30, 2018, in line with the quarter ended June 30, 2017.

### DIVIDEND

In June 2018, the Company's Board of Directors declared a quarterly cash dividend of \$0.20 per common share (indicating an annual rate of \$0.80 per common share) for the second quarter 2018, which was paid on July 13, 2018 to shareholders of record as of July 3, 2018. The Company's Core FFO dividend payout ratio for the quarter was 44.5 percent.

### **GUIDANCE/OUTLOOK**

The Company's projected net income and Core FFO per diluted share guidance for full year 2018 is as follows:

		Full Year 2018 Range		
Net income available to common shareholders	\$	0.35 - \$	0.41	
Add (deduct):				
Real estate-related depreciation and amortization on continuing operations		1.80		
Redemption value adjustment to redeemable noncontrolling interests	verests 0.07			
Realized (gains) losses and unrealized losses on disposition of rental property, net		(0.59)		
Loss from extinguishment of debt, net		0.10		
Severance/separation costs on management restructuring		0.07		
Core FFO	\$	1.80 - \$	1.86	

### **2018 Guidance Assumptions**

	(\$ in millions Revised	i)
	 Low	High
Assumptions:		
Office Occupancy (year-end % leased)	84%	86%
Office Same Store GAAP NOI Growth	(18)%	(16)%
Office Same Store Cash NOI Growth	(15)%	(13)%
Multifamily Same Store NOI Growth	0%	2%
Straight-Line Rent Adjustment	\$ 7 \$	11
FAS 141 Mark-to-Market Rent Adjustment	\$ 5 \$	6
Dispositions	\$ 375 \$	425
Base Building CapEx	\$ 8 \$	12
Leasing CapEx	\$ 60 \$	75
G&A	\$ 46 \$	48
Interest Expense	\$ 83 \$	85

This guidance reflects management's view of current market conditions and certain assumptions with regard to rental rates, occupancy levels and other assumptions/projections. Actual results could differ from these estimates.

### CONFERENCE CALL/SUPPLEMENTAL INFORMATION

An earnings conference call with management is scheduled for August 2, 2018 at 10:00 a.m. Eastern Time, which will be broadcast live via the Internet at: https://edge.media-server.com/m6/p/kbz368x9

The live conference call is also accessible by calling (323) 794-2590 and requesting the Mack-Cali conference call.

The conference call will be rebroadcast on Mack-Cali's website at http://investors.mack-cali.com/corporate-profile beginning at 12:00 p.m. Eastern Time on August 2, 2018.

A replay of the call will also be accessible August 2, 2018 through August 9, 2018 by calling (719) 457-0820 and using the pass code, 9755293.

Copies of Mack-Cali's Form 10-Q and Supplemental Operating and Financial Data are available on Mack-Cali's website, as follows:

Second Quarter 2018 Form 10-Q: http://investors.mack-cali.com/sec-filings

In addition, these items are available upon request from: Mack-Cali Investor Relations Department - Deidre Crockett Harborside 3, 210 Hudson St., Ste. 400, Jersey City, New Jersey 07311 (732) 590-1025

### INFORMATION ABOUT FFO

Funds from operations ("FFO") is defined as net income (loss) before noncontrolling interests of unitholders, computed in accordance with generally accepted accounting principles ("GAAP"), excluding gains or losses from depreciable rental property transactions, and impairments related to depreciable rental property, plus real estate-related depreciation and amortization. The Company believes that FFO per share is helpful to investors as one of several measures of the performance of an equity REIT. The Company further believes that as FFO per share excludes the effect of depreciation, gains (or losses) from sales of properties and impairments related to depreciable rental property (all of which are based on historical costs which may be of limited relevance in evaluating current performance), FFO per share can facilitate comparison of operating performance between equity REITs.

FFO per share should not be considered as an alternative to net income available to common shareholders per share as an indication of the Company's performance or to cash flows as a measure of liquidity. FFO per share presented herein is not necessarily comparable to FFO per share presented by other real estate companies due to the fact that not all real estate companies use the same definition. However, the Company's FFO per share is comparable to the FFO per share of real estate companies that use the current definition of the National Association of Real Estate Investment Trusts ("NAREIT"). A reconciliation of net income per share to FFO per share is included in the financial tables accompanying this press release.

Core FFO is defined as FFO, as adjusted for certain items to facilitate comparative measurement of the Company's performance over time. Core FFO is presented solely as supplemental disclosure that the Company's management believes provides useful information to investors and analysts of its results, after adjusting for certain items to facilitate comparability of its performance from period to period. Core FFO is a non-GAAP financial measure that is not intended to represent cash flow and is not indicative of cash flows provided by operating activities as determined in accordance with GAAP. As there is not a generally accepted definition established for Core FFO, the Company's measures of Core FFO may not be comparable to the Core FFO reported by other REITs. A reconciliation of net income per share to Core FFO in dollars and per share is included in the financial tables accompanying this press release.

### ABOUT THE COMPANY

One of the country's leading real estate investment trusts (REITs), Mack-Cali Realty Corporation is an owner, manager and developer of premier office and multifamily properties in select waterfront and transit-oriented markets throughout the Northeast. Mack-Cali is headquartered in Jersey City, New Jersey, and is the visionary behind the city's flourishing waterfront, where the company is leading development, improvement and place-making initiatives for Harborside, a master-planned destination comprised of class A office, luxury apartments, diverse retail and restaurants, and public spaces.

A fully-integrated and self-managed company, Mack-Cali has provided world-class management, leasing, and development services throughout New Jersey and the surrounding region for two decades. By regularly investing

in its properties and innovative lifestyle amenity packages, Mack-Cali creates environments that empower tenants and residents to reimagine the way they work and live.

For more information on Mack-Cali Realty Corporation and its properties, visit www.mack-cali.com.

The information in this press release must be read in conjunction with, and is modified in its entirety by, the Quarterly Report on Form 10-Q (the "10-Q") filed by the Company for the same period with the Securities and Exchange Commission (the "SEC") and all of the Company's other public filings with the SEC (the "Public Filings"). In particular, the financial information contained herein is subject to and qualified by reference to the financial statements contained in the 10-Q, the footnotes thereto and the limitations set forth therein. Investors may not rely on the press release without reference to the 10-Q and the Public Filings.

We consider portions of this report, including the documents incorporated by reference, to be forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 21E of such act. Such forward-looking statements relate to, without limitation, our future economic performance, plans and objectives for future operations and projections of revenue and other financial items. Forward-looking statements can be identified by the use of words such as "may," "will," "plan," "potential," "projected," "should," "expect," "anticipate," "estimate," "target," "continue" or comparable terminology. Forward-looking statements are inherently subject to risks and uncertainties, many of which we cannot predict with accuracy and some of which we might not even anticipate. Although we believe that the expectations reflected in such forward-looking statements are based upon reasonable assumptions at the time made, we can give no assurance that such expectations will be achieved. Future events and actual results, financial and otherwise, may differ materially from the results discussed in the forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements.

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### Mack-Cali Realty Corporation Consolidated Statements of Operations

(In thousands, except per share amounts) (unaudited)

	Three Mor June	ed		Six Mont Jun	hs Endo e 30,		
	 2018		2017		2018		2017
REVENUES							
Base rents	\$ 103,584	\$	133,017	\$	216,486	\$	254,272
Escalations and recoveries from tenants	10,301		15,951		23,092		31,070
Real estate services	4,074		5,767		8,735		12,232
Parking income	5,757		5,052		11,084		9,281
Other income	2,873		2,979		6,159		5,798
Total revenues	 126,589		162,766		265,556		312,653

EXPENSES					
Real estate taxes	17,966	21.217	36.327		42.309
Utilities	7,555	10,357	20,059		21,771
Operating services	22,939	27,092	48,557		54,183
Real estate services expenses	4,360	5,899	9,296		12,169
General and administrative	13,455	12,491	29,540		24.083
Depreciation and amortization	41,413	57,762	82,710		105,393
Total expenses	 107,688	134,818	226,489		259,908
	 /				/
Operating income	18,901	27,948	39,067		52,745
OTHER (EXPENSE) INCOME					
Interest expense	(18,999)	(24,943)	(39,074)		(45,264)
Interest and other investment income (loss)	641	122	1,769		596
Equity in earnings (loss) of unconsolidated joint ventures	(52)	(3,298)	1,520		(3,349)
Realized gains (losses) and unrealized losses on disposition of rental property, net	1,010	(38,954)	59,196		(33,448)
Gain on sale of investment in unconsolidated joint venture					12,563
Loss from extinguishment of debt, net	_	_	(10,289)		(239)
Total other income (expense)	(17,400)	(67,073)	13,122		(69,141)
Net income (loss)	1,501	(39,125)	52,189		(16,396)
Noncontrolling interest in consolidated joint ventures	95	181	125		418
Noncontrolling interest in Operating Partnership	142	4,296	(4,741)		2,001
Redeemable noncontrolling interest	(2,989)	(2,682)	(5,788)		(3,474)
Net income (loss) available to common shareholders	\$ (1,251)	\$ (37,330)	\$ 41,785	\$	(17,451)
Basic earnings per common share:					
Net income (loss) available to common shareholders	\$ (0.05)	\$ (0.44)	\$ 0.39	\$	(0.33)
	 			_	
Diluted earnings per common share:					
Net income (loss) available to common shareholders	\$ (0.05)	\$ (0.44)	\$ 0.39	\$	(0.33)
	 		·		
Basic weighted average shares outstanding	90,330	90,011	90,297		89,983
Diluted weighted average shares outstanding	100.598	100.370	100.607		100,354
Druce weighted average shares outstanding	 100,598	100,570	100,007		100,554

# Mack-Cali Realty Corporation Statements of Funds from Operations (in thousands, except per share/unit amounts) (unaudited)

	Three Months Ended June 30,					Six Months Ended June 30,			
		2018		2017		2018		2017	
Net income (loss) available to common shareholders	\$	(1,251)	\$	(37,330)	\$	41,785	\$	(17,451)	
Add (deduct): Noncontrolling interest in Operating Partnership		(142)		(4,296)		4,741		(2,001)	
Real estate-related depreciation and amortization on continuing operations (a)		45,781		63,156		91,383		114,913	
Gain on sale of investment in unconsolidated joint venture				_		_		(12,563)	
Realized (gains)/losses and unrealized losses on disposition of rental property, net		(1,010)		38,954		(59,196)		33,448	
Funds from operations (b)	\$	43,378	\$	60,484	\$	78,713	\$	116,346	
Add/(Deduct):									
Loss from extinguishment of debt, net						10,289		239	
Severance/separation costs on management restructuring		1,795		_		6,847		_	
Core FFO	\$	45,173	\$	60,484	\$	95,849	\$	116,585	
Diluted weighted average shares/units outstanding (c)		100,598		100,370		100.607		100,354	
Brace weighted average shares and stationing (c)		100,590		100,570		100,007		100,554	
Funds from operations per share/unit-diluted	\$	0.43	\$	0.60	\$	0.78	\$	1.16	
Core funds from operations per share/unit diluted	\$	0.45	\$	0.60	\$	0.95	\$	1.16	
Dividends declared per common share	\$	0.20	\$	0.20	\$	0.40	\$	0.35	
Dividend payout ratio:									
Core Funds from operations-diluted		44.54%	, D	33.19%	)	41.99%	)	30.13%	
Supplemental Information:									
Non-incremental revenue generating capital expenditures:									
Building improvements	\$	723	\$	3,303	\$	2,389	\$	8,272	
Tenant improvements & leasing commissions (d)	\$	17,939	\$	8,150	\$	22,407	\$	12,115	
Tenant improvements & leasing commissions on space vacant for more than a year	\$	6,851	\$	4,956	\$	14,546	\$	12,116	
Straight-line rent adjustments (e)	\$	(249)	\$	3,240	\$	2,493	\$	6,253	
Amortization of (above)/below market lease intangibles, net (f)	\$	1,313	\$	2,187	\$	3,443	\$	3,764	
Amortization of stock compensation	\$	783	\$	2,167	\$	3,440	\$	3,335	
Amortization of lease inducements	\$	258	\$	446	\$	552	\$	724	
Non real estate depreciation and amortization	\$	536	\$	349	\$	1,047	\$	726	
Amortization of deferred financing costs	\$	1,145	\$	1,175	\$	2,241	\$	2,278	

- (a) Includes the Company's share from unconsolidated joint ventures of \$4,903 and \$5,742 for the three months ended June 30, 2018 and 2017, respectively, and \$9,718 and \$10,245 for the six months ended June 30, 2018 and 2017, respectively. Excludes non-real estate-related depreciation and amortization of \$535 and \$349 for the three months ended June 30, 2018 and 2017, respectively, and \$1,046 and \$726 for the six months ended June 30, 2018 and 2017, respectively.
- (b) Funds from operations is calculated in accordance with the definition of FFO of the National Association of Real Estate Investment Trusts (NAREIT). See "Information About FFO" in this release.
- (c) Calculated based on weighted average common shares outstanding, assuming redemption of Operating Partnership common units into common shares (10,213 and 10,359 shares for the three months ended June 30, 2018 and 2017, respectively, and 10,227 and 10,371 for the six months ended June 30, 2018 and 2017, respectively ), plus dilutive Common Stock Equivalents (i.e. stock options).
- (d) Excludes expenditures for tenant spaces that have not been owned for at least a year.
- (e) Includes free rent of \$2,099 and \$6,473 for the three months ended June 30, 2018 and 2017, respectively, and \$8,474 and \$13,126 for the six months ended June 30, 2018 and 2017, respectively. Also, includes the Company's share from unconsolidated joint ventures of \$(256) and \$307 for the three months ended June 30, 2018 and 2017, respectively, and \$(694) and \$295 for the six months ended June 30, 2018 and 2017, respectively.
- (f) Includes the Company's share from unconsolidated joint ventures of \$27 and \$80 for the three months ended June 30, 2018 and 2017, respectively, and \$107 and \$175 for the six months ended June 30, 2018 and 2017, respectively.

### Mack-Cali Realty Corporation Statements of Funds from Operations (FFO) and Core FFO per Diluted Share

(amounts are per diluted share, except share counts in thousands) (unaudited)

	Three Months Ended June 30,			Six Months Ended June 30,				
	<u>_</u>	2018	<u>_</u>	2017	<b></b>	2018	<b>•</b>	2017
Net income (loss) available to common shareholders	\$	(0.05)	\$	(0.44)	\$	0.39	\$	(0.33)
Add (deduct): Real estate-related depreciation and amortization on continuing operations								
(a)		0.46		0.63		0.91		1.15
Redemption value adjustment to redeemable noncontrolling interests		0.04		0.03		0.07		0.14
Gain on sale of investment in unconsolidated joint venture				_		_		(0.13)
Realized (gains) losses and unrealized losses on disposition of rental property, net		(0.01)		0.39		(0.59)		0.33
Noncontrolling interest/rounding adjustment		(0.01)		(0.01)		_		_
Funds from operations (b)	\$	0.43	\$	0.60	\$	0.78	\$	1.16
			-		_			
Add/(Deduct):								
Loss from extinguishment of debt, net				_		0.10		_
Severance/separation costs on management restructuring		0.02		_		0.07		
Core FFO	\$	0.45	\$	0.60	\$	0.95	\$	1.16
Diluted weighted average shares/units outstanding (c)		100,598		100,370		100,607		100,354

<sup>(</sup>a) Includes the Company's share from unconsolidated joint ventures of \$0.05 and \$0.06 for the three months ended June 30, 2018 and 2017, respectively, and \$0.10 and \$0.10 for the six months ended June 30, 2018 and 2017, respectively.

(b) Funds from operations is calculated in accordance with the definition of FFO of the National Association of Real Estate Investment Trusts (NAREIT). See "Information About FFO" in this release.

(c) Calculated based on weighted average common shares outstanding, assuming redemption of Operating Partnership common units into common shares (10,213 and 10,359 shares for the three months ended June 30, 2018 and 2017, respectively, and 10,227 and 10,371 for the six months ended June 30, 2018 and 2017, respectively ), plus dilutive Common Stock Equivalents (i.e. stock options).

### Mack-Cali Realty Corporation Consolidated Balance Sheets

(in thousands, except per share amounts) (unaudited)

		June 30, 2018		December 31, 2017		
Assets						
Rental property						
Land and leasehold interests	\$	782,990	\$	786,789		
Buildings and improvements		4,012,029		3,955,122		
Tenant improvements		327,731		330,686		
Furniture, fixtures and equipment		36,993		30,247		
		5,159,743		5,102,844		
Less – accumulated depreciation and amortization		(1,072,029)		(1,087,083)		
		4,087,714		4,015,761		
Rental property held for sale, net		56,419		171,578		
Net investment in rental property		4,144,133		4,187,339		
Cash and cash equivalents		29,664		28,180		
Restricted cash		22,121		39,792		
Investments in unconsolidated joint ventures		247,607		252,626		
Unbilled rents receivable, net		98,252		100,842		
Deferred charges, goodwill and other assets, net		310,118		342,320		
Accounts receivable, net of allowance for doubtful accounts of \$329 and \$1,138		6,389		6,786		
Total assets	<u>\$</u>	4,858,284	\$	4,957,885		
Liabilities and Equity						
Senior unsecured notes, net	\$	569,730	\$	569,145		
Unsecured revolving credit facility and term loans	· ·	856,188	•	822,288		

Mortgages, loans payable and other obligations, net	1,220,519	1,418,135
Dividends and distributions payable	21,407	21,158
Accounts payable, accrued expenses and other liabilities	180,941	192,716
Rents received in advance and security deposits	39,450	43,993
Accrued interest payable	8,518	9,519
Total liabilities	2,896,753	3,076,954
Commitments and contingencies	· · · · · · · · · · · · · · · · · · ·	, <u>, , , , , , , , , , , , , , , , </u>
Redeemable noncontrolling interests	284,215	212,208
Equity:		
Mack-Cali Realty Corporation stockholders' equity:		
Common stock, \$0.01 par value, 190,000,000 shares authorized, 90,286,268 and 89,914,113 shares outstanding	902	899
Additional paid-in capital	2,564,153	2,565,136
Dividends in excess of net earnings	(1,090,724)	(1,096,429)
Accumulated other comprehensive income (loss)	12,916	6,689
Total Mack-Cali Realty Corporation stockholders' equity	1,487,247	1,476,295
Noncontrolling interests in subsidiaries:		
Operating Partnership	169,110	171,395
Consolidated joint ventures	20,959	21,033
Total noncontrolling interests in subsidiaries	190,069	192,428
		192,120
Total equity	1,677,316	1,668,723
Total liabilities and equity	\$ 4,858,284	\$ 4,957,885