# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

## FORM 8-K

### **CURRENT REPORT** PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934**

Date of report (Date of earliest event reported): April 29, 2016 (April 29, 2016)

## MACK-CALI REALTY CORPORATION

(Exact Name of Registrant as Specified in Charter)

Maryland

(State or Other Jurisdiction of Incorporation)

1-13274

(Commission File Number)

22-3305147

(IRS Employer Identification No.)

343 Thornall Street, Edison, New Jersey, (Address of Principal Executive Offices)

08837-2206

(Zip Code)

(732) 590-1000

(Registrant's telephone number, including area code)

## MACK-CALI REALTY, L.P.

(Exact Name of Registrant as Specified in Charter)

Delaware

(State or Other Jurisdiction of Incorporation)

333-57103

(Commission File Number)

22-3315804

(IRS Employer Identification No.)

343 Thornall Street, Edison, New Jersey,

08837-2206 (Address of Principal Executive Offices) (Zip Code)

(732) 590-1000

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions kee General Instruction A.2. below):

┙	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)	

- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 7.01 Regulation FD

On April 29, 2016, Mack-Cali Realty Corporation (the "Company"), the general partner of Mack-Cali Realty, L.P., filed with the U.S. Securities and Exchange Commission the Company's definitive proxy statement on Schedule 14A (the "Proxy Statement") in connection with the Company's annual meeting of stockholders to be held on June 1, 2016 (the "Annual Meeting"). In connection with the filing of the Proxy Statement, the Company also furnished to the Commission additional solicitation materials relating to the Annual Meeting (the "Solicitation Materials").

The Solicitation Materials are furnished herewith as Exhibit 99.1.

In connection with the foregoing, the Company hereby furnishes the following documents:

#### Item 9.01 Financial Statements and Exhibits

(d) Exhibits

**Exhibit Title** Exhibit Number

The information included in this Current Report on Form 8-K (including the exhibit hereto) is being furnished under Item 7.01, "Regulation FD" and Item 9.01 "Financial Statements and Exhibits" of Form 8-K. As such, the information (including the exhibit) herein shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be incorporated by reference into a filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing. This Current Report (including the exhibit hereto) will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD.

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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, each registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### MACK-CALI REALTY CORPORATION

Dated: April 29, 2016

Dated: April 29, 2016

By: /s/ Gary T. Wagner
Gary T. Wagner

MACK-CALI REALTY, L.P.

By: Mack-Cali Realty Corporation,

its general partner

Chief Legal Officer

By: /s/ Gary T. Wagner

Gary T. Wagner Chief Legal Officer

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### EXHIBIT INDEX

Exhibit Number	Exhibit Title	
99.1	2016 Supplemental Proxy Materials.	
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# 2016 Supplemental Proxy Materials

April 2016



# **Business Overview**



## 20/15 Strategic Plan

- In September 2015, the Company announced a comprehensive three-year strategic initiative entitled 20/15 (the "20/15 Strategic Plan"), the name of which is intended to communicate primary milestone objectives of growing the office portfolio to 20 million square feet and growing the multi-family portfolio to 15,000 units. Key strategic objectives related to the 20/15 Strategic Plan include the following:
  - Reduce expenses
  - Exit non-core assets
  - Transition a portion of the Company's property portfolio from almost exclusively commercial office properties to a mix of commercial office properties and multi-family residential properties
  - Develop and acquire multi-family residential properties in core areas for the Company, including but not limited to the Jersey City Gold Coast waterfront area

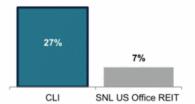
## **Senior Management Transitions**

- Hired a new Chief Executive Officer, Mitchell E.
   Rudin, and a new President and Chief
   Operating Officer, Michael J. DeMarco
- Designated Ricardo Cardoso, Executive Vice President and Chief Investment Officer, and Christopher DeLorenzo, Executive Vice President, Leasing, as executive officers of the Company
- Created Roseland Residential Trust, a whollyowned subsidiary of the Company to hold all of the Company's multi-family residential assets ("Roseland")
- Designated the Chairman of Roseland, Marshall B. Tycher, and the President and Chief Operating Officer of Roseland, Robert Andrew Marshall, as executive officers of the Company
- Appointed Anthony Krug to Chief Financial Officer and Gary T. Wagner to Chief Legal Officer, both executive officers

# **Strong Operational 2015 Performance**



- Reorganization of the Management team. Including the hiring of the new Chief Executive Officer and new President
  and Chief Operating Officer, the appointment of a Chief Investment Officer and the designation of the Chairman of
  Roseland as an executive officer of the Company
- Adoption of the 20/15 Strategic Plan
- Improved Operating Fundamentals. Demonstrated improved operating fundamentals, highlighted by leasing and tenant occupancy performance within the consolidated portfolio of stabilized operating commercial properties being approximately 86.2% leased as of December 31, 2015, as compared to 84.2% as of December 31, 2014
- Enhanced Disclosure of the Company's Roseland assets. Quarterly disclosure of the Company's Roseland assets
  was enhanced by furnishing investors with a new quarterly supplemental package specific to the Roseland assets and
  operations
- Extensive Stockholder Outreach. The new management team conducted extensive stockholder outreach, including hosting an investor day in September 2015
- Reorganization of Roseland. Roseland was reorganized into a new subsidiary
- Strong Total Shareholder Return ("TSR") Performance. TSR in 2015 was 26.5%, and the Company's TSR since the
  appointment of the new management team in June 2015 was above the 80<sup>th</sup> percentile of the equity office REITs in the
  FTSE NAREIT Equity Office Index



Reflects Company performance under the leadership of our new Chief Executive Officer and Chief Operating Officer as of June 2015.

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# 2015 Stockholder Engagement



In response to the 2015 say-on-pay vote, the Compensation Committee made significant changes to our Executive Compensation Program for 2015 and 2016

### Stockholder Focus

Alignment with Peers and "Best Practices"

New CEO and COO Employment Agreements

2015 Long-Term Incentives (Applicable to CEO and COO Only)

2016 Long-Term Incentive Pay-for-Performance Alignment (All NEO)

Severance Payment Adjustments

### Mack-Cali Response

- Established compensation structures more in line with incentive programs and governance policies of the Company's peers and consistent with recognized "best practices" in compensation governance
- Structured new employment agreements with Messrs. Rudin and DeMarco to reflect enhanced compensation structure, with reasonable and conservative target pay opportunities
- In 2015, granted 75% of long-term incentive equity compensation subject to rigorous performance hurdles for Messrs. Rudin and DeMarco
- Performance Share Units ("PSUs") are earned based on rigorous performance hurdles and tiered payouts tied to the Company's three year TSR relative to the equity office REITs in the FTSE NAREIT Equity Office Index
- In 2016, continued to grant the majority of long-term incentive equity compensation subject to rigorous performance hurdles, with 75% of Messrs. Rudin, DeMarco, and Tycher's grants performance-based, and approximately 60% of Messrs. Krug and Wagner's grants performance-based
- Executed new employment or severance agreements that require "double triggers" for severance payments and equity compensation vesting after a change in control

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# 2016 Executive Compensation Program



KEY FEATURES	2016 COMPENSATION OVERVIEW	Pay	Mix
Annual Base Salary	<ul> <li>CEO &amp; COO: \$750,000</li> <li>Reflect approximately 21.4% of the CEO and COO's targeted compensation and are based on the implementation of the 20/15 Strategic Plan and company TSR performance since their hire</li> </ul>	Fix (21%	
Annual Cash Incentives	<ul> <li>Formulaic bonus program based 90% on corporate performance for the CEO and COO and 75% on corporate performance for other NEOs</li> <li>Corporate performance hurdles include Core FFO/share (65%), Year-end Percent Leased-Office (25%) and Disposition Volume (10%)</li> <li>CEO and COO have a target payout at 100% of base salary and a maximum of 200% of base salary</li> </ul>		
Outperformance Plan	<ul> <li>Represents 75% of equity for the CEO and COO</li> <li>2015 PSUs are earned 50% - 150% of target based on relative TSR as compared to Equity Office REITs in the FTSE NAREIT Equity Office Index with 50% earned at the 40<sup>th</sup> percentile and 150% earned at the 80<sup>th</sup> percentile</li> <li>2016 Outperformance Plan (20 participants)</li> <li>Expanded participation in the LTIP Award Plan to apply to all NEOs</li> <li>3-year performance period with additional 2-year vesting required for 50% of earned shares</li> <li>Absolute TSR (50% of award): Payout as a % of Maximum LTIP Units from 25% - 100% based on absolute TSR of 21% - 50% over a 3 year period</li> <li>Relative TSR (50% of award): Payout as a % of Maximum LTIP Units from 25% - 100% based on relative TSR as compared to the NAREIT Office Index from the 45<sup>th</sup> percentile to the 75<sup>th</sup> percentile</li> </ul>	Formulaic (64%) <sup>(1)</sup>	Variable, At-Risk (79%) <sup>(1)</sup>
Time-Based Equity Awards	Represent 25% of equity awards for the CEO and COO     Cliff vest after 3 years	Discretionary (14%)(1)	

(1) As a percentage of targeted 2016 compensation

# Executive Compensation Governance Highlights



What We Do	What We Do <u>Not</u> Do
✓ Executive compensation program designed to align pay with performance	X NO single-trigger change-in-control provisions for cash severance and equity acceleration in our CEO and COO employment agreements
✓ Conduct an annual say-on-pay vote	X NO excise tax gross-ups for any executive officers under
Stock ownership guidelines for the CEO and COO	Section 280G of the Internal Revenue Code of 1986
Formulaic cash bonuses (as of 2016), with capped payouts	X NO guaranteed cash incentives, equity compensation or salary increases for NEOs
✓ At-risk performance equity tied to future absolute and relative TSR performance	X NO hedging or derivative transactions involving our securities
3-year performance periods to encourage long-term strategic planning	X NO pledging of any of our securities
Retain an Independent Compensation Consultant	X NO repricing of underwater options
	X NO evergreen features