# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): December 5, 2011

# **MACK-CALI REALTY CORPORATION**

(Exact Name of Registrant as Specified in Charter)

Maryland

(State or Other Jurisdiction of Incorporation)

1-13274 (Commission File Number) 22-3305147 (IRS Employer Identification No.)

**343 Thornall Street, Edison, New Jersey, 08837** (Address of Principal Executive Offices) (Zip Code)

(732) 590-1000

(Registrant's telephone number, including area code)

# MACK-CALI REALTY, L.P.

(Exact Name of Registrant as Specified in Charter)

333-57103 (Commission File Number) 22-3315804 (IRS Employer Identification No.)

Delaware (State or Other Jurisdiction of Incorporation)

> 343 Thornall Street, Edison, New Jersey, 08837 (Address of Principal Executive Offices) (Zip Code)

> > (732) 590-1000

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions *kee* General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 1.01 Entry Into A Material Definitive Agreement.

On December 5, 2011, M-C Plaza VI & VII L.L.C., a wholly-owned subsidiary of Mack-Cali Realty, L.P. (the "Operating Partnership"), the operating partnership through which Mack-Cali Realty Corporation (the "General Partner") conducts its real estate activities, entered into a Development Agreement (the "Development Agreement") with Ironstate Development LLC ("Ironstate"), for the development of up to 2 million square feet of residential space with associated parking and ancillary retail space on land owned by the Company at its Harborside Financial Center complex in Jersey City, New Jersey (the "Harborside Residential Project"). The first phase of the project is expected to consist of a parking pedestal to support two high-rise towers of approximately 500 apartment units each. The parties anticipate a fourth quarter 2012 ground breaking and expect residents to take occupancy within approximately two years thereafter.

Pursuant to the Development Agreement, the Company and Ironstate shall co-develop the Harborside Residential Project with Ironstate responsible for obtaining all required development permits and approvals. Major decisions with respect to the Harborside Residential Project will require the consent of the Company and Ironstate. The Company and Ironstate will have 85 and 15 percent interests, respectively, in the Harborside Residential Project. The Company will receive capital credit of \$30 per developable square foot for its land.

The Development Agreement is subject to obtaining required approvals and development financing as well as numerous customary undertakings, covenants, obligations and conditions. The Company has the right to reasonably determine that any phase of the Harborside Residential Project is not economically viable and may elect to not proceed with no further obligations to Ironstate other than reimbursement to Ironstate of all or a portion of the costs incurred by it to obtain any required approvals.

A copy of the Development Agreement is filed herewith as Exhibit 10.1. A copy of the form of limited liability company agreement that will govern the ownership entity for each condominium unit is filed herewith as Exhibit 10.2.

On December 7, 2011, the General Partner issued a press release announcing the Harborside Residential Project, a copy of which is filed herewith as exhibit 99.1.

# Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

| Exhibit No.  | Description  |
|--|--|
| 10.1   | Development Agreement dated December 5, 2011 by and between M-C Plaza VI & VII L.L.C. and Ironstate Development LLC. |
| 10.2   | Form of Amended and Restated Limited Liability Company Agreement.  |
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|  |  |
| 99.1 Press Release of Mack-Cali Realty Corporation dated December 7, 2011. |  |
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# SIGNATURES

MACK-CALI REALTY CORPORATION

Pursuant to the requirements of the Securities Exchange Act of 1934, each Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

| Dated: December 8, 2011 | By:  | /s/ MITCHELL E. HERSH<br>Mitchell E. Hersh<br>President and Chief Executive Officer |
|-------------------------|------|---|
|                         | MACK | Z-CALI REALTY, L.P.   |
|                         | By:  | Mack-Cali Realty Corporation,<br>its general partner                                |
| Dated: December 8, 2011 | By:  | /s/ MITCHELL E. HERSH<br>Mitchell E. Hersh<br>President and Chief Executive Officer |
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# EXHIBIT INDEX

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| 99.1        | Press Release of Mack-Cali Realty Corporation dated December 7, 2011.  |
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## DEVELOPMENT AGREEMENT

# AMONG

# IRONSTATE DEVELOPMENT LLC ("Ironstate")

# AND

# M-C PLAZA VI & VII L.L.C. ("Owner")

# DATED AS OF

# DECEMBER 5, 2011

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#### **DEVELOPMENT AGREEMENT**

This Development Agreement (this "<u>Agreement</u>") is dated as of December 5, 2011 (the "Effective Date"), by and between, **M-C PLAZA VI & VII L.L.C.**, a New Jersey limited liability company ("<u>Owner</u>") and **IRONSTATE DEVELOPMENT LLC**, a New Jersey limited liability company ("<u>Ironstate</u>"). Ironstate and Owner are sometimes collectively referred to as the "<u>Parties</u>" and individually referred to as a "<u>Party</u>".

### **RECITALS**

A. Owner is the owner of those certain tracts or parcels of land commonly known as Plaza 6 and Plaza 7 (Lot 22, Block 10) located in the County of Hudson, City of Jersey City, State of New Jersey, and being more particularly described on Exhibit A appended hereto and made a part hereof (collectively, the 'Property').

B. All capitalized terms not otherwise defined herein shall have the meanings ascribed to them in Exhibit B to this Agreement.

C. Ironstate and Owner have agreed to jointly undertake the development of the Project, which development shall include, but not be limited to, (i) the creation of a scheme of condominium development, governed by a master deed, which condominium scheme shall detail each of the Phases referenced therein and herein, to be developed as separate condominium unit for each of the three contemplated residential/commercial structures, (ii) the associated base parking pedestal structures, sufficient in size to provide parking for each of the contemplated condominium units as constructed, (iii) the phasing of the Project, (iv) the obtaining of the Required Approvals and (v) providing development services for the Project, all as more specifically set forth in this Agreement.

### AGREEMENT

NOW, THEREFORE, in consideration of their mutual covenants and agreements set forth herein, the parties agree as follows:

## ARTICLE 1 - THE PROJECT

Section 1.1 <u>The Project</u>. The Parties intend jointly to develop the Property to include up to three (3) residential projects with ancillary retail space, consisting of approximately 2,000,000 aggregate square feet of space (the "<u>Project</u>"). Subject to the conditions set forth in this Agreement, Owner intends to establish the "Harborside Plaza 6 and 7 Condominium" (the "<u>Master Condominium</u>") consisting of three (3) separate condominium units (each, a "<u>Unit</u>") with each Unit to be developed as a phase (each, a "<u>Phase</u>" and collectively, the "<u>Phases</u>") of the Project, as set forth herein.

Section 1.2 <u>Phases</u>. The Phases of the Project shall be defined as follows:

Section 1.2.1 <u>Phase I</u>. The first Phase of the Project will involve the development of approximately 1,000,000 square feet of residential space and ancillary retail

space within the condominium unit, referred to as '<u>Unit 1</u>", as well as the development of a parking pedestal structure within the Unit 1, all as will be generally depicted within the General Development Plan. The Unit 1 parking structure shall be constructed so as to provide compatible points of ingress and egress and ramping systems such that the parking pedestals for Units 2 and 3, as described below, shall be capable of construction utilizing common points of ingress and egress and the ramping systems

constructed for Unit 1 for each of Unit 2 and Unit 3's parking purposes. Upon the issuance of all Required Approvals for Unit 1 and third-party financing having been secured in an amount and upon terms and conditions approved in writing by the Owner and Ironstate for the construction of Phase I of the Project ("<u>Approved Financing/Phase I</u>"), Owner shall then cause a Master Deed to be recorded to effectuate the establishment of the Master Condominium and shall thereafter as "Sponsor" under the Master Condominium cause separate deeds to be recorded conveying the interests in Unit 1, Unit 2 and Unit 3 to special purpose entities (respectively, "<u>Harborside Entity A</u>", "<u>Harborside Entity B</u>" and "<u>Harborside Entity C</u>") which entities shall be wholly owned by Owner or an Affiliate of Owner (respectively, <u>Owner Member A</u>", "<u>Owner Member B</u>" and <u>Owner Member C</u>"). Thereafter, upon the satisfaction of the Phase I Closing Conditions set forth in Section 7.1 hereof:

(a) Ironstate or an Affiliate of Ironstate (<u>'fronstate Member A</u>") shall be admitted as member, having a fifteen percent (15%) interest, in Harborside Entity A (the "<u>Ironstate Member A Interest</u>") on the terms and conditions set forth herein; and

(b) Simultaneously upon Ironstate Member A's admission as a member into Harborside Entity A, Ironstate Member A and Owner Member A shall enter into an amended and restated operating agreement for Harborside Entity A substantially in the form attached hereto as Exhibit C (the "Harborside Entity A Operating Agreement").

Section 1.2.2 <u>Phase II</u>. Upon (i) receipt of third party financing in an amount and upon terms and conditions approved in writing by the Owner and Ironstate for the construction of Phase II of the Project ("<u>Approved Financing/Phase II</u>"), (ii) issuance of the Required Approvals for Phase II of the Project to be developed upon the second condominium Unit, which development shall include all Unit 2 ancillary parking requirements, all as will be generally depicted within the General Development Plan and referred to as "<u>Unit 2</u>" and (iii) the satisfaction of the Phase II Closing Conditions set forth in Section 7.2 hereof:

(a) Ironstate or an Affiliate of Ironstate (<u>'Ironstate Member B</u>'') shall thereafter be admitted as a member having a fifteen percent (15%) interest in Harborside Entity B (the <u>'Ironstate Member B Interest</u>') on the terms and conditions set forth herein; and

(b) Simultaneously upon Ironstate Member B's admission as a member into Harborside Entity B, Ironstate Member B and Owner Member B shall enter into an amended and restated operating agreement for Harborside Entity B substantially in the form attached hereto as <u>Exhibit C</u> (the "<u>Harborside Entity B</u> <u>Operating Agreement</u>").

Section 1.2.3 <u>Phase III</u>. Upon (i) receipt of third party financing in an amount and upon terms and conditions approved in writing by the Owner and Ironstate for the construction of Phase III of the Project ("<u>Approved Financing/Phase III</u>"), (ii) the issuance of the Required Approvals for Phase III of the Project to be developed upon the third condominium unit which development shall include its ancillary Unit 3 parking requirements, all as will be

generally depicted within the General Development Plan and referred to as 'Unit 3,'' and (iii) the satisfaction of the Phase III Closing Conditions set forth in Section 7.3 hereof:

(a) Ironstate or an Affiliate of Ironstate (<u>'Ironstate Member C</u>'') shall thereafter be admitted as a member, having a fifteen percent (15%) interest, in Harborside Entity C (the <u>'Ironstate Member C Interest</u>'') on the terms and conditions set forth herein; and

(b) Simultaneously upon Ironstate Member C's admission as a member into Harborside Entity C, Ironstate Member C and Owner Member C shall enter into an amended and restated operating agreement for Harborside Entity C substantially in the form attached hereto as Exhibit C (the "Harborside Entity C Operating Agreement").

Section 1.3 <u>General Development Plan</u>. Within 180 days of the date of this Agreement, the Parties shall jointly prepare a general development plan (the "<u>General Development Plan</u>") for the Project, including a description of the Project as well as projected timelines for its development, including the dates by which essential elements of each Phase of the Project are scheduled be completed. The Parties agree to use commercially reasonable and diligent efforts at all times to adhere to the timelines, goals and other terms set forth in the General Development Plan.

# ARTICLE 2 - DEVELOPMENT OF THE PROJECT

Section 2.1 <u>Retention</u>. Ironstate shall act as the lead developer of the Project and perform the services more fully set forth herein. Ironstate hereby accepts such engagement and agrees to perform the duties and undertake the responsibilities herein set forth. Ironstate shall at all times use commercially reasonable and diligent efforts in the performance of its obligations. As to the Project, Ironstate shall perform the services, undertake the responsibilities and exercise the authority set forth in this Agreement in the role of lead developer, with the ultimate responsibility for overseeing and ensuring that all services and tasks are performed in a fashion consistent with the Master Deed, the General Development Plan and this Agreement; provided, however, that Ironstate recognizes and acknowledges that certain decisions set forth in <u>Exhibit D</u> hereto ("<u>Major Decisions</u>") shall require the unanimous written consent of both Ironstate and Owner. Ironstate agrees not to take any action that constitutes a Major Decision without Owner's written consent. Each of Owner and Ironstate shall provide its written consent to a proposed Major Decision within a commercially reasonable period after the other Member's request for any approval. Ironstate shall use commercially reasonable and diligent efforts to cause the Project to be developed in accordance with the General Development Plan, the Pre-Development Budget, the Operating Budget and the Construction Budget from time to time in effect, all as shall be approved by Owner and in accordance with the terms and conditions of this Agreement and any of the Operating Agreements.

Section 2.2 <u>Development Services</u>. Without limiting the generality of Section 2.1 and subject to Ironstate's obligation to obtain Owner's written consent with respect to Major Decisions, Ironstate's services with respect to the Project (the "<u>Development Services</u>") shall be rendered in accordance with the express provisions of this Agreement and shall include the following:

(a) Ironstate shall obtain and undertake diligent and good faith efforts

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to obtain all necessary authorizations, agreements, permits, licenses and similar documents with the appropriate governmental authorities and utility companies necessary or required for the ownership, development, construction, servicing, use or operation of each Phase of the Project, including, without limitation, all final non-appealable zoning, land use, general development plan approval, preliminary and final site plan approval, subdivision approval and other regulatory permits and approvals (including any revisions or amendments to the Jersey City Exchange Place North Redevelopment Plan necessary to permit the construction of the Project) (collectively, the "<u>Required Approvals</u>") and thereafter supervise the prosecution and performance of all such Required Approvals. Ironstate shall keep the Owner apprised of its efforts to obtain the Required Approvals. At least ten (10) days prior to filing, Ironstate shall provide the Owner with a full and complete copy of any application for all Required Approval by Owner, which approval shall not be unreasonably withheld. Any objection to any such application submitted to Owner for approval must be issued within ten (10) days of receipt or such form of application shall otherwise be deemed approved by Owner. Notwithstanding the foregoing, Ironstate shall not be required to obtain the approvals of Owner for any Ministerial Approvals. For purposes of this Agreement, the term "Ministerial Required Approvals" shall mean any approvals sough that are not Required Approvals or would not (i) cancel, supersede, replace or terminate any existing approval at the Property, (ii) change the General Development Plan, or (iii) result in off-site improvements or costs above any agreed upon \_Pre-Development Budget. Ironstate shall attend all meetings of regulatory bodies, civic association and other advisory groups in connection with the Required Approvals and shall keep the Owner advised and well informed of all material developments in

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connection with such Required Approvals. In no event shall Ironstate or Owner, agree to any condition or limitation on or with respect to the issuance of any Required Approval which would have a material adverse impact or effect on the scope, timing, cost of development or operation of the Project without obtaining the written consent of the other Party;

(b) Keeping the Owner advised generally as to developments affecting the status of all Required Approvals, including, without limitation, local zoning, subdivision, environmental, and other Government Requirements, and update Owner periodically on the status of any other due diligence issues identified by Owner or Ironstate from time to time;

Approvals;

(c) Making recommendations for strategic and tactical actions relating to the development of the Project or the issuance of any Required

(d) Participating with the Owner in the negotiation of all necessary agreements with the appropriate municipal authorities and utility companies related to access, traffic, utilities, zoning and other design and construction elements pertaining to the Project and supervise the performance of such agreements after their execution;

(e) Managing the professionals and consultants responsible for compliance with code restrictions, licenses, permits and certificates required for the Project, including without limitation, zoning restrictions and all other Government Requirements affecting the Project;

(f) Coordinating with the Owner and any architects, general contractors, subcontractors and engineers in the design of the Project and preparation of any plans with respect to the Project, including the design of the all on-site and off-site

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improvements;

(g) Participating with Owner in the retention of all contractors and professionals that will provide services in connection with the Project;

(h) Coordinating the negotiation, preparation and performance of all design, architectural, professional, project management and construction related contracts with respect to the Project and coordinating the activities of all designated consultants such as traffic, engineering, architectural, surveying and soil testing and monitoring compliance with such contracts;

(i) Reviewing with Owner the plans and specifications for the Project;

(j) Jointly preparing with Owner the General Development Plan, Budgets, Project schedules and Project budgets, monitoring compliance with such plans, schedules and budgets as necessary;

(k) If requested by Owner, jointly preparing with Owner the Master Deed and any necessary reciprocal and cross access easement agreements for the Project.

municipal officials;

Coordinating the overall administration of the Project with the Owner, design professionals, contractors and other consultants and

(m) Assisting and coordinating with Owner to obtain financing for the Project, including the negotiation of the terms of such financing;

(n) Evaluating and approving all payment requests from professionals, contractors and consultants engaged to provide service in connection with the Project and processing such payment;

(o) Ensuring that all contractors and consultants engaged to provide services in connection with the Project carry proper liability insurance naming Ironstate, Owner and such affiliates of Ironstate and Owner as each may reasonably request as additional named insureds under such policies where appropriate;

(p) Maintaining a central control file of all application materials, plans and all other documents pertaining to the Project, including all design, engineering, construction and any other contracts for the Project;

(q) Providing to the Owner all records and information pertaining to the Project reasonably requested by the Owner;

(r) Periodically, and at other times upon Owner's reasonable request, meet with Owner to discuss the development of the Project and to provide such other information as Owner may reasonably request; and

(s) Integrating the Project into the Harborside Financial Center and ensuring compliance with the terms, conditions and requirements of that certain Second

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Amendment to the Reciprocal Operation and Easement Agreement for the Harborside Financial Center, as the same may be further modified or amended.

Section 2.3 Costs and Expenses.

(1)

(a) Ironstate shall be responsible for all costs incurred in connection with performing the Development Services, including those costs associated with obtaining the Required Approvals; provided, however, that in the event that the Phase I Closing Conditions, Phase II Closing Conditions and/or the Phase III Closing Conditions, as set forth in Article 7, are met, as applicable for each Phase, Ironstate (or the designated Ironstate Member) shall receive a credit towards the Phase I Capital Contributions, Phase II Capital Contribution and Phase III Capital Contribution, as applicable, for all costs allocable to such Phase which were set forth in the Pre-Development Budget, as may be amended from time to time, and documented to have been incurred by Ironstate and for any other costs incurred by Ironstate with the reasonable approval of Owner, all in accordance with the terms of this Agreement (collectively, the "Ironstate Pre-Development Costs").

(b) In the event that the closing of any Phase shall not occur solely as a result of the decision by Ironstate to terminate this Agreement pursuant to the provisions of Section 8.5 below as a consequence of an Event of Default on the part of Owner, Owner shall reimburse Ironstate for the Ironstate Pre-Development Costs attributable to the Phase or Phases for which a closing shall not occur. In addition, in the event of a termination of this Agreement by Owner pursuant to the provisions of Section 8.4(c), (d) or (e) below, Owner shall reimburse Ironstate for those costs, fees and expenses as set forth in Section 8.4(g) and (h). In all other instances, Ironstate shall not receive a reimbursement of or contribution toward the Ironstate Pre-Development Costs.

(c) Owner shall be responsible for all costs incurred by Owner in connection with establishing the Master Condominium governing each Unit and for certain other costs to be incurred by Owner in connection with the pre-development of the Project; provided, however, that in the event that the Phase I Closing Conditions, Phase II Closing Conditions and/or the Phase III Closing Conditions are met, as applicable for each Phase, Owner (or the designated Owner Member, as the case may be) shall receive a credit towards the its capital account in the applicable Harborside Entity for reasonable documented costs incurred by Owner and allocable to such Phase, which are either set forth on the Pre-Development Budget, as may be amended from time to time, or otherwise reasonably approved by Ironstate, all in accordance with the terms of this Agreement (the "<u>Owner Pre-Development Costs</u>"). In all other instances, Owner shall not receive a reimbursement of or contribution toward the Owner Pre-Development Costs.

(d) Ironstate shall prepare and submit to Owner for its approval separate budgets for all costs and expenses anticipated to be incurred in connection with the pre-development, operation and construction of each of Phase I, II and III of the Project (for each such phase, the "Pre-<u>Development Budget</u>", the "Operating Budget" and the "Construction Budget"). Ironstate shall provide Owner a report on a monthly basis detailing expenses incurred by Ironstate in connection with each Phase of the Project. Prior to incurring any expense not set forth in any Pre-Development Budget, Operating Budget or Construction Budget, as any of them

may be amended from time to time, Ironstate shall obtain the prior written approval of Owner, which approval shall not be unreasonably withheld.

Section 2.4 <u>Authority of Parties</u>. Nothing contained in this Agreement shall be construed or implied to create a partnership, agency, joint venture, or employment relationship between the Parties and, except as expressly provided in this Agreement, neither Party shall have any authority to bind the other Party.

Section 2.5 <u>Use of Mack-Cali Name</u>. Ironstate may not use the name "Mack-Cali" or any derivation thereof without the prior written consent of Owner.

Section 2.6 <u>Use of Ironstate Name</u>. Owner may not use the name "Ironstate Development" or any derivation thereof without the prior written consent of Ironstate.

Section 2.7 Compliance with Laws. During the term of this Agreement, Ironstate shall promptly notify Owner of any uncorrected material violation of any Required Approval or other Legal Requirement of the Project promptly after Ironstate receives actual knowledge thereof.

Section 2.8 <u>Overall Standard of Care</u>. Ironstate shall at all times act in the best interest of Owner with respect to the Project and shall duly account to Owner, to Owner's reasonable satisfaction, for all funds expended in connection with the Project. Except as expressly authorized under this Agreement, or otherwise by Owner, Ironstate shall deal at "arms-length" with all third parties and shall not make any payment to or enter into any arrangement with respect to the Project with, any Affiliate or related party of Ironstate, without Owner's express written consent.

Section 2.9 <u>Owner's Cooperation</u>. Owner shall cooperate with Ironstate in all commercially reasonable respects necessary to develop the Project, including signing applications for Required Approvals, providing necessary information about the Property and responding to Ironstate's requests with reasonable promptness.

# **ARTICLE 3 - COMPENSATION**

Section 3.1 <u>No Reimbursement</u>. Except for their respective portions of the Development Fee and as otherwise provided in Section 2.3 and Article 5 of this Agreement, neither Ironstate nor Owner shall be entitled to any fees or reimbursement of expenses for any development services provided in connection with the Project unless otherwise approved by the other Party.

Section 3.2 <u>Development Fee</u>. Subject to the Parties having received the Approved Financing for the development and construction of the Project and that such Approved Financing provides for the payment of the following, in consideration of Ironstate's and Owner's obligations under this Agreement, Ironstate and Owner shall split a development fee (the "<u>Development Fee</u>") equal to three percent (3%) of all "soft & hard construction costs" incurred in connection with the Project, including the costs of obtaining the Required Approvals. The Development Fee shall be shared equally by Ironstate and Owner.

# ARTICLE 4 - REPRESENTATIONS AND WARRANTIES

Section 4.1

4.1 By Ironstate. In order to induce Owner to enter into this Agreement, Ironstate hereby represents and warrants to Owner as follows:

(a) Ironstate is a duly organized and validly existing limited liability company under the laws of the State of New Jersey and has all requisite power and authority under the laws of such state and its organizational documents to own its property and assets, to enter into and perform its obligations under this Agreement and to transact the business in which it is engaged or presently proposes to engage.

(b) Ironstate has taken all necessary action to authorize the execution, delivery and performance of this Agreement, and this Agreement constitutes the valid and binding obligation and agreement of Ironstate, enforceable in accordance with its terms (subject to the effect of bankruptcy, insolvency or creditor rights generally and to limitations imposed by general principles of equity).

(c) Neither the execution and delivery of this Agreement, nor compliance with the terms and provisions thereof, will result in any breach of the terms, conditions or provisions of, or conflict with or constitute a default under, or result in the creation of any lien, charge or encumbrance upon any property or assets of Ironstate pursuant to the terms of, any indenture, mortgage, deed of trust, note, evidence of indebtedness, agreement or other instrument to which Ironstate may be party or by which it or any of its properties may be bound, or violate any Legal Requirement.

(d) Except as in each instance previously disclosed to Owner in writing, there are no judgments presently outstanding and unsatisfied against Ironstate or any of its assets or properties and neither Ironstate nor any of its assets or properties is involved in any litigation at law or in equity, or in any proceeding before any court, or by or before any governmental or administrative agency, which judgment, litigation or proceeding could have a material adverse effect on Ironstate or the Project, and no such material judgment, litigation or proceeding is, to the best of Ironstate's knowledge, threatened against Ironstate or any of its assets or properties, and to the best of Ironstate's knowledge, no investigation looking toward such a proceeding has begun or is contemplated.

(e) No order, permission, consent, approval, license, authorization, registration or validation of, or filing with, or exemption by, any governmental agency, commission, board or public authority is required to authorize, or is required in connection with the execution, delivery and performance by Ironstate of, this Agreement or the taking of any action hereby contemplated, other than any such order, permission, consent, approval, license, authorization, registration or validation of, or filing with, or exemption by, any governmental agency, commission, board or public authority required for the development of the Project.

(f) Neither Ironstate nor its Affiliates, Key Principals, any officer, director, shareholder, partner, investor or member of Ironstate or its Affiliates is named by any Executive Order of the United States Treasury Department as a terrorist, a "Specially Designated National and Blocked Person," or any other banned or blocked person, entity, nation or transaction pursuant to any law, order, rule or regulation that is enforced or administered by the Office of Foreign Assets Control

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Section 4.2 By Owner. In order to induce Ironstate to enter into this Agreement, Owner hereby represents and warrants to Ironstate as follows:

(a) Owner is duly organized and validly existing limited liability company under the laws of the State of New Jersey and has all requisite power and authority under the laws of such state and its charter documents to own its property and assets, to enter into and perform its obligations under this Agreement and to transact the business in which it is engaged or presently proposes to engage.

(b) Owner has taken all necessary action to authorize the execution, delivery and performance of this Agreement, and this Agreement constitutes the valid and binding obligation and agreement of Owner, enforceable in accordance with its terms (subject, to the effect of bankruptcy, insolvency or creditor's rights generally and to limitations imposed by general principles of equity).

(c) Neither the execution and delivery of this Agreement, nor compliance with the terms and provisions thereof, will result in any breach of the terms, conditions or provisions of, or conflict with or constitute a default under, or result in the creation of any lien, charge or encumbrance upon any property or assets of the Owner pursuant to the terms of, any indenture, mortgage, deed of trust, note, evidence of indebtedness, agreement or other instrument to which Owner may be party or by which it or they or any of its properties may be bound, or violate any Legal Requirement.

(d) To Owner's Actual Knowledge, Owner owns fee simple title to the Property, to Owner's Actual Knowledge subject only to the easements, covenants and restrictions set forth on Exhibit E annexed hereto and made a part hereof ('Permitted Exceptions'').

(e) As of the Effective Date, Owner shall not have entered into any other agreements with any third party or governmental agency to sell or develop the Property nor has Owner entered into any leases or given anyone any rights to use or occupy the Property which would survive development of the Project beyond any of the Phase II or Phase III closing Dates, as applicable, or are not terminable by Owner on reasonable notice.

(f) There is no litigation, claim, or governmental proceeding (including, but not limited to any condemnation proceeding) pending, or to Owner's Actual Knowledge, threatened, or of which Owner has received written notice, with respect to the Property or the operation or ownership thereof which is not adequately covered by insurance, or with respect to Owner which impairs Owner's ability to perform its obligations under this Agreement.

(g) Owner has received no written notice from any Governmental Authority of any violation (collectively '<u>Violations</u>'') of any Legal Requirement applicable to the Property (including, without limitation, any Environmental Law), which has not been corrected. To Owner's Actual Knowledge, the Property is in compliance with and not in Violation of any Legal Requirement applicable to the Property (including, without limitation, any Environmental Law), which has not been corrected.

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(h) Owner has not received any written notice of added or special assessment of real estate taxes. The real estate taxes are based upon full assessment and Owner has not received written notice of an increase in the assessed valuation of the Property.

(i) Owner is not a "foreign person" under the Foreign Investment in Real Property Tax Act of 1980 (FIRPTA").

(j) During Owner's ownership of the Property, Owner has not: (i) manufactured, generated, or Discharged any Hazardous Materials in or about the Property or any real estate immediately adjacent to the Property; or (ii) installed, used or removed any fuel storage tanks in or about the Property, and (b) to Owner's Actual Knowledge, no third party has Discharged any Hazardous Materials on the Property, in any case in violation of any Environmental Law.

(k) Neither Owner, nor its Affiliates, any officer, director, shareholder (excluding, however, any shareholder of Mack-Cali Realty Corporation), partner, investor or member of Owner or its Affiliates is named by any Executive Order of the United States Treasury Department as a terrorist, a "Specially Designated National and Blocked Person," or any other banned or blocked person, entity, nation or transaction pursuant to any law, order, rule or regulation that is enforced or administered by the Office of Foreign Assets Control (collectively, an "Identified Terrorist".) Owner is not engaging in this transaction on the behalf of, either directly or indirectly, any Identified Terrorist.

(1) At the time of the admittance of Ironstate into them pursuant to the terms of this Agreement, neither Harborside Entity A, nor Harborside Entity B nor Harborside Entity C will have any pre-existing liabilities for which Ironstate will be liable. Owner will indemnify and hold Ironstate harmless from and against any such liabilities.

As used herein, "Owner's Actual Knowledge" shall mean the actual knowledge, without independent confirmation or investigation, of Mitchell E. Hersh and Roger W. Thomas.

#### ARTICLE 5 - CAPITAL CONTRIBUTION

#### Section 5.1 Phase I Capital Contributions.

(a) The Parties agree that for the purposes of the Harborside Entity A Operating Agreement,, Owner's deemed contribution of Unit 1 shall be valued at thirty (\$30) dollars per square foot of buildable floor area, defined as the gross floor area of Unit 1 for development (as set forth in the Required Approvals) minus the number of square feet attributable to all mechanical and garage space associated with Unit 1 (the "<u>Unit 1 Established Value</u>"). Upon the Parties entering into the Harborside Entity A Operating Agreement, Owner shall be credited with a capital account equal to the aggregate of the Unit 1 Established Value and the Owner Pre-Development Costs allocable to Unit 1 (collectively, the "Unit 1 Owner Capital Value"). The required capital contribution for the Ironstate Member A Interest (the "<u>Phase I Capital Contribution</u>") shall equal seventeen and point six four seven zero five percent (17.64705%) of the Unit 1 Owner Capital Value. The required Phase I Capital Contribution shall be reduced as set forth in Section 2.3, on a dollar for dollar basis, by the amount equal to the Ironstate Pre-Development Costs attributable to Unit 1. For purposes of this calculation, as

well as the Phase I/Unit 2 Capital Contribution, Phase II Capital Contribution and Phase III Capital Contribution calculations set forth in Sections 5.2 and 5.3 below, the costs for ramping work, parking and other parking garage infrastructure costs incurred in connection with the construction of Unit 1, which will benefit other Units or Phases of the Project (collectively, "<u>Site-Wide Parking Improvement Costs</u>") shall be allocated on a pro-rata basis to each completed Phase and such allocated Site-Wide Parking

Improvement Costs shall be reimbursed to Harborside Entity A by Harborside Entity B and Harborside Entity C as each such subsequent Unit and attendant parking structure are completed. For purposes of this calculation, Harborside Entity B's and Harborside Entity C's pro-rata share of the Site-Wide Parking Improvement Costs shall be determined by multiplying the Site-Wide Parking Improvement Costs by a fraction, the numerator of which shall be the number of parking spaces contained within the parking garage of Unit 2 or 3, as the case may be, and the denominator of which shall be the total number of parking spaces built, or contemplated to be built by the General Development Plan, for all Phases of the Project.

Section 5.2 <u>Phase II Capital Contribution</u>. The Parties agree that for the purposes of the Harborside Entity B Operating Agreement, Owner's deemed contribution of Unit 2 shall be valued at thirty (\$30) dollars per square foot of buildable area, defined as the gross floor area of Unit 2 approved for development (as set forth in the Required Approvals) minus the number of square feet attributable to all mechanical and garage space associated with Unit 2 (the "<u>Unit 2 Established Value</u>"). Upon the Parties entering into the Harborside Entity B Operating Agreement, Owner shall be credited with a capital account equal to the aggregate of the Unit 2 Established Value and the Owner Pre-Development Costs allocable to Unit 2 (collectively, the "Unit 2 Owner Capital Value"). The required capital contribution for the Ironstate Member B Interest (the "<u>Phase II Capital Contribution</u>") shall equal seventeen and point six four seven zero five percent (17.64705%) of the Unit 2 Owner Capital Value. The Phase II Capital Contribution shall be reduced as set forth in Section 2.3, on a dollar for dollar basis, by the amount equal to the Ironstate Pre-Development Costs attributable to Phase II of the Project.

Section 5.3 <u>Phase III Capital Contribution</u>. The Parties agree that for the purposes of the Harborside Entity C Operating Agreement, Owner's deemed contribution of Unit 3 shall be valued at thirty (\$30) dollars per square foot of buildable area, defined as the gross floor area of Unit 3 approved for development (as set forth in the Required Approvals) minus the number of square feet attributable to all mechanical and garage space associated with Unit 3 (the "<u>Unit 3 Established Value</u>"). Upon the Parties entering into the Harborside Entity C Operating Agreement, Owner shall be credited with a capital account equal to the aggregate of the Unit 3 Established Value and the Owner Pre-Development Costs allocable to Unit 3 (collectively, the "Unit 3 Owner Capital Value"). The required capital contribution for the Ironstate Member C Interest (the "<u>Phase III Capital Contribution</u>") shall equal seventeen and point six four seven zero five percent (17.64705%) of the Unit 3 Owner Capital Value. The Phase III Capital Contribution shall be reduced as set forth in Section 2.3, on a dollar for dollar basis, by the amount equal to the Ironstate Pre-Development Costs attributable to Phase III of the Project.

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#### ARTICLE 6 - CLOSING

### Section 6.1 Phase I Closing and Admittance of Ironstate Member.

(a) The Parties agree that the Phase I Closing shall occur as promptly as is reasonably practicable following the satisfaction or waiver of all requirements of Section 7.1 of this Agreement, which satisfaction or waiver must occur on or before thirty-six (36) months from the date of this Agreement (the "Phase I Outside Closing Date"). Notwithstanding the foregoing, the Phase I Outside Closing Date may be extended as a consequence of an Event of Force Majeure if the Party seeking the extension has undertaken its responsibilities under this Agreement in a diligent, continuous and good faith manner and is not in default under this Agreement. If the Phase I Outside Closing Date is extended as a consequence of an Event of Force Majeure of Force Majeure but in no event greater than six (6) months from the original Phase I Outside Closing Date. In addition, the Phase I Closing shall happen simultaneously with closing under the Approved Financing/Phase I and the Phase I Outside Closing Date shall be extended as may be reasonably necessary to coincide with the closing of the Approved Financing/Phase I.

(b) At the Phase I Closing, Owner Member A shall admit, or caused to be admitted, Ironstate Member A as a member having an initial 15% interest in Harborside Entity A. Upon admittance, the Ironstate Phase I Capital Contribution, subject to any applicable credit as provided in Section 2.3 above, shall be tendered by Ironstate Member A as its cash capital contribution to Harborside Entity A.

Section 6.2 Owner's Phase I Closing Deliverables.

Section 6.2.1 <u>Phase I Closing Deliverables</u> At the Phase I Closing, Owner shall deliver the following:

(a) <u>Master Deed and Title Transfer</u>. Evidence of the satisfaction of the conditions and delivery of the items listed in Section 7.1.1 (a)

(b) <u>Harborside Entity A Operating Agreement</u>. The Harborside Entity A Operating Agreement executed by Owner Member A.

(c) <u>Closing Certificate</u>. A closing certificate in such form as the parties may agree, executed by Owner, in which Owner certifies to Ironstate that all representations and warranties made by Owner in Section 4.2 of this Agreement are true and correct in all material respects as of the Phase I Closing Date.

(d) <u>Good Standing Certificates</u>. Evidence that Harborside Entity A is in good standing in the State of New Jersey.

(e) <u>Member's Certificate</u>. A certificate of the Managing Member of Harborside Entity A, attaching true and complete copies of the

following:

(1) Certificate of Formation of Harborside Entity A, as in effect on the Phase I Closing Date and certified by the Treasurer of the State of New Jersey.

(2) Harborside Entity A's operating agreement as in effect on the Phase I Closing Date; and

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(3) A written consent of Owner Member A as the sole member of Harborside Entity A approving the Phase I Fourth Stage Closing.

(f) <u>Membership Interest Certificate</u>. Such Membership Certificate or Membership Certificate Power as may be reasonable and necessary to effectuate and evidence the transfer of the Ironstate Member A Interest to Ironstate Member A, free and clear of all liens and encumbrances.

(g) <u>Title Insurance Policies</u>. ALTA owner's policies insured by a title company authorized and licensed to do business in the State of New Jersey, insuring fee simple title to Unit 1, in an amount reasonably acceptable to Owner and Ironstate in an amount not less than the Approved/Financing Phase I, subject only to the Permitted Exceptions and the Master Deed and any other exceptions which do not impair the marketability of title or the Project for its anticipated use.

Section 6.3 Ironstate's Phase I Closing Deliverables At the Phase I Closing, Ironstate shall deliver or cause to be delivered the following:

(a) <u>Phase I Capital Contribution</u>. The Phase I Capital Contribution, to be tendered by Ironstate Member A to Harborside Entity A as set

forth in Section 5.1(a) above.

(b) <u>Harborside Entity A Operating Agreement</u>. The Harborside Entity A Operating Agreement executed by Ironstate Member A.

(c) <u>Closing Certificate</u>. A closing certificate in such form as the parties may agree, executed by Ironstate, in which Ironstate certifies to Owner that all representations and warranties made by Ironstate in Section 4.1 of this Agreement are true and correct in all material respects as of the Phase I Closing Date.

Section 6.4 Phase II Closing and Admittance of Ironstate Member.

(a) The Phase II Closing shall occur as promptly as is reasonably practicable following the satisfaction or waiver of all requirements of Section 7.2 of this Agreement (the "<u>Phase II Closing Date</u>"). The Phase II Closing shall happen simultaneously with closing under the Approved Financing/Phase II and the Phase II Closing Date shall be extended as may be reasonably necessary to coincide with the closing of the Approved Financing/Phase II

(b) At the Phase II Closing, Owner Member B shall transfer, or caused to be transferred, the Ironstate Member B Interest to Ironstate Member B. Upon transfer, the Ironstate Phase II Capital Contribution, subject to any applicable credit as provided in Section 2.3 above, shall be tendered by Ironstate Member B as its cash capital contribution to Harborside Entity B.

Section 6.5 Owner's Phase II Closing Deliverables.

(e)

Section 6.5.1 <u>Phase II Closing Deliverables</u>. At the Phase II Closing, Owner shall deliver or cause to be delivered to Harborside Entity B the following:

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(a) <u>Deed and Title Transfer</u>. Evidence of the satisfaction of the conditions and delivery of the items listed in Section 7.2.1(b).

(b) <u>Harborside Entity B Operating Agreement</u>. The Harborside Entity B Operating Agreement executed by Owner Member B.

(c) <u>Closing Certificate</u>. A closing certificate in such form as the parties may agree, executed by Owner, in which Owner certifies to Ironstate that all representations and warranties made by Owner in Section 4.2 of this Agreement are true and correct as of the Phase II Closing Date.

(d) <u>Good Standing</u>. Evidence that Harborside Entity B is in good standing in the State of New Jersey.

following:

(1) Certificate of Formation of Harborside Entity B, as in effect on the Phase II Closing Date and certified by the Treasurer of the State of New Jersey.

Member's Certificate. A certificate of the Managing Member of Harborside Entity B, attaching true and complete copies of the

- (2) Harborside Entity B's operating agreement as in effect on the Phase II Closing Date; and
- (3) A written consent of Owner Member B, as the sole member of Harborside Entity B approving the Phase II Closing.

(f) <u>Membership Interest Certificate</u>. Such Membership Certificate or Membership Certificate Power as may be reasonable and necessary to effectuate and evidence the transfer of the Ironstate Member B Interest to Ironstate Member B free and clear of all liens and encumbrances.

(g) <u>Title Insurance Policy</u>. An ALTA owner's policy insured by a title company authorized and licensed to do business in the State of New Jersey, insuring fee simple title to Unit 3, in an amount reasonably acceptable to Owner and Ironstate (the cost of which shall be an Ironstate Pre-Development Cost), subject only to the Permitted Exceptions and the Master Deed.

Section 6.6 Ironstate's Phase II Closing Deliverables. At the Phase II Closing, Ironstate shall deliver or cause to be delivered the following:

(a) <u>Phase II Capital Contribution</u>. The Phase II Capital Contribution, to be tendered by Ironstate Member B to Harborside Entity B as set forth in Section 6.4(b) above.

(b) <u>Harborside Entity B Operating Agreement</u>. The Harborside Entity B Operating Agreement executed by Ironstate Member B.

(c) <u>Closing Certificate</u>. A closing certificate in such form as the parties may agree, executed by Ironstate, in which Ironstate certifies to

Owner that all

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representations and warranties made by Ironstate in Section 4.1 of this Agreement are true and correct as of the Phase II Closing Date.

# Section 6.7 Phase III Closing and Admittance of Ironstate Member.

(a) The Parties agree that the Phase III Closing shall occur as promptly as is reasonably practicable following the satisfaction or waiver of all requirements of Section 7.3 of this Agreement (the "Phase III Closing Date"). The Phase III Closing shall happen simultaneously with closing under the Approved Financing/Phase III and the Phase III Closing Date shall be extended as may be reasonably necessary to coincide with the closing of the Approved Financing/Phase III

(b) At the Phase III Closing, Owner Member C shall transfer, or caused to be transferred, the Ironstate Member C Interest to Ironstate Member C. Upon transfer, the Phase III Capital Contribution, subject to any applicable credit as provided in Section 2.3 above, shall be tendered by Ironstate Member C as its cash capital contribution to Harborside Entity C.

Section 6.8 Owner's Phase III Closing Deliverables.

Section 6.8.1 <u>Phase III Closing Deliverables</u>. At the Phase III Closing, Owner shall deliver or cause to be delivered to Harborside Entity C the following:

(a) <u>Deed.and Title Transfer</u>. Evidence of the satisfaction of the conditions and delivery of the items listed in Section 7.3.1(b).

(b) <u>Harborside Entity C Operating Agreement</u>. The Harborside Entity C Operating Agreement executed by Owner Member C.

(c) <u>Closing Certificate</u>. A closing certificate in such form as the parties may agree, executed by Owner, in which Owner certifies to

Ironstate that all representations and warranties made by Owner in Section 4.2 of this Agreement are true and correct as of the Phase III Closing Date.

- (d) <u>Good Standing</u>. Evidence that Harborside Entity C is in good standing in the State of New Jersey.
- following:

Member's Certificate. A certificate of the Managing Member of Harborside Entity C, attaching a true and complete copies of the

- (1) Certificate of Formation of Harborside Entity C, as in effect on the Phase III Closing Date and certified by the Treasurer of the State of New Jersey.
- (2) Harborside Entity C's operating agreement as in effect on the Phase II Closing Date; and
- (3) A written consent of the Owner Member C as the sole member of Harborside Entity C approving the Phase III Second Stage Closing.

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(f) <u>Membership Interest Certificate</u>. Such Membership Certificate or Membership Certificate Power as may be reasonable and necessary to effectuate and evidence the transfer of the Ironstate Member C Interest to Ironstate Member C free and clear of all liens and encumbrances.

(g) <u>Title Insurance Policy</u>. An ALTA owner's policy insured by a title company authorized and licensed to do business in the State of New Jersey, insuring fee simple title to Unit 3 subject only to the Permitted Exceptions and the Master Deed.

Section 6.9 Ironstate's Phase III Closing Deliverables. At the Phase III Closing, Ironstate shall deliver or cause to be delivered the following:

(a) <u>Phase III Capital Contribution</u>. The Phase III Capital Contribution, to be tendered by Ironstate Member C to Harborside Entity C as set forth in Section 6.8(b) above.

(b) <u>Harborside Entity C Operating Agreement</u>. The Harborside Entity C Operating Agreement executed by Ironstate Member C.

(c) <u>Closing Certificate</u>. A closing certificate in such form as the parties may agree, executed by Ironstate, in which Ironstate certifies to Owner that all representations and warranties made by Ironstate in Section 4.1 of this Agreement are true and correct as of the Phase III Closing Date.

#### ARTICLE 7 - CONDITIONS TO CLOSING

Section 7.1 Conditions to Phase I Closing.

(e)

Section 7.1.1 <u>Conditions to Ironstate's Obligations</u>. Ironstate's obligation to consummate the Phase I Closing is conditioned on all of the following, any or all of which may be waived by Ironstate by an express written waiver, at its sole option:

(a) <u>Creation of Master Condominium and Recordation of Master Deed</u>. On or before the Phase I Closing date, Owner shall have formed the Master Condominium by recording a master deed for the Master Condominium (the "<u>Master Deed</u>"), any other formation documents required by the New Jersey Condominium Act, <u>N.J.S.</u> 46:8A-1 et seq. or otherwise necessary to establish the Master Condominium, including any necessary reciprocal and cross access easement agreements between the Units and shall have executed and provided the following:

(1) <u>Unit 1 Deed</u>. A duly executed and acknowledged Bargain and Sale Deed with Covenants against Acts of Grantor, conveying fee simple title to Unit 1 to Harborside Entity A, in proper statutory form for recording.

(2) <u>Affidavits of Title</u>. A duly executed and acknowledged, New Jersey Affidavit of Title for Unit 1 in a form reasonably acceptable to the title company insuring title for Unit 1.

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(3) Affidavits of Consideration. An Affidavit of Consideration of Exemption or Partial Exemption for Unit 1, if applicable.

(4) <u>Resident Seller's Tax Declarations</u>. A Resident Seller's Tax Declaration for Unit 1.

(5) <u>1099 Reporting Forms</u>. A 1099 Reporting Form for Unit 1.

(b) Representations True. All representations and warranties made by Owner in this Agreement shall be true and correct in all material respects on and as of the Phase I Closing Date, as if made on and as of such date except to the extent they expressly relate to an earlier date.

(c) <u>Required Approvals</u>. The Required Approvals for Phase I of the Project shall have been obtained, shall remain in full force and effect as of the Phase I Closing Date and Ironstate shall have received evidence that the Required Approvals have been obtained and remain in full force as of the Phase I Closing Date.

(d) Financing. The Parties shall have secured the Approved Financing/Phase I and the loan closing for the financing of Phase I of the Project shall occur simultaneously with the Phase I Closing.

(e) <u>Owner's Deliveries Complete</u>. Owner shall have performed all other covenants, undertakings and obligations, and complied with all conditions required by this Agreement, to be performed or complied with by Owner at or prior to the Phase I Closing.

(f) Marketable Title. Title to Unit 1 shall be good and marketable free of all liens, mortgages and other encumbrances except the Permitted Exceptions and the Master Deed and any other which do not impair the marketability of title or the Project for its anticipated use.

(g) <u>Owner's Events of Default</u>. There shall not exist any continuing Event of Default by Owner under this Agreement.

Section 7.1.2 <u>Conditions to Owner's Obligations</u>: Owner's obligation to consummate the Phase I Closing is conditioned on all of the following, any or all of which may be expressly waived by Owner in writing, at its sole option:

(a) <u>Representations True</u>. All representations and warranties made by Ironstate in this Agreement shall be true and correct in all material respects on and as of the Phase I Closing Date, as if made on and as of such date except to the extent they expressly relate to an earlier date.

(b) <u>Required Approvals</u>. The Required Approvals for Phase I of the Project shall have been obtained, shall remain in full force and effect as of the Phase I Closing Date and Owner shall have received evidence that the Required Approvals have been obtained and remain in full force as of the Phase I Closing Date.

(c) <u>Financing</u>. The Parties shall have secured the Approved Financing/Phase I and the loan closing for the financing of Phase I of the Project shall occur simultaneously with the Phase I Closing.

(d) <u>Ironstate's Deliveries Complete</u>. Ironstate shall have performed all other covenants, undertakings and obligations, and complied with all conditions required by this Agreement, to be performed or complied with by Ironstate at or prior to the Phase I Closing.

(e) <u>Ironstate Events of Default</u>. There shall exist no continuing Events of Default by Ironstate under this Agreement.

#### Section 7.2 Conditions to Phase II Closing.

Section 7.2.1 <u>Conditions to Ironstate's Obligations</u>: Ironstate's obligation to consummate the Phase II Closing is conditioned on all of the following, any or all of which may be waived by Ironstate by an express written waiver, at its sole option:

- (a) The Phase I Closing shall have occurred.
- (b) On or before the Phase II Closing Date, Owner shall have executed and provided the following:

(1) <u>Unit 2 Deed</u>. A duly executed and acknowledged Bargain and Sale Deed with Covenants against Acts of Grantor, conveying fee simple title to Unit 2 to Harborside Entity B, in proper statutory form for recording.

(2) Affidavits of Title. A duly executed and acknowledged, New Jersey Affidavit of Title for Unit 2 in a form reasonably acceptable to the title company insuring title for Unit 2.

- (3) Affidavits of Consideration. An Affidavit of Consideration of Exemption or Partial Exemption for Unit 2, if applicable.
- (4) Resident Seller's Tax Declarations. A Resident Seller's Tax Declaration for Unit 2.
- (5) <u>1099 Reporting Forms</u>. A 1099 Reporting Form for Unit 2.

(c) <u>Required Approvals</u>. The Required Approvals for Phase II of the Project shall have been obtained, shall remain in full force and effect as of the Phase II Closing Date and Ironstate shall have received evidence that the Required Approvals have been obtained and remain in full force as of the Phase II Closing Date.

(d) <u>Owner's Deliveries Complete</u>. Owner shall have performed all other covenants, undertakings and obligations, and complied with all conditions required by this Agreement, to be performed or complied with by Owner at or prior to the Phase II Closing.

(e) <u>Financing</u>. The Parties shall have secured the Approved Financing/Phase II for the development and construction of Phase II of the Project and the loan

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closing for the financing of Phase II of the Project shall occur simultaneously with the Phase II Closing.

| (f)                                    | Representations True.   | All representations and warranties made by Owner in this Agreement shall be true and correct in all material |
|--|-------------------------|--|
| respects on and as of the Phase II Clo | sing Date, as if made o | n and as of such date except to the extent they expressly relate to an earlier date.                         |

(g) <u>Marketable Title.</u> Title to Lot 2 shall be good and marketable free of all liens, mortgages and other encumbrances except the Permitted Exceptions and the Master Deed and those permitted exceptions which do not impair the marketability of title or the Project for its intended use.

(h) <u>Owner's Events of Default</u>. There shall exist no continuing Event of Default by Owner under either this Agreement or the Harborside Entity A Operating Agreement.

Section 7.2.2 Conditions to Owner's Obligations. Owner's obligation to consummate the Phase II Closing is conditioned on all of the following, any or all of which may be expressly waived by Owner in writing, at its sole option:

(a) <u>Representations True</u>. All representations and warranties made by Ironstate in this Agreement shall be true and correct in all material respects on and as of the Phase II Closing Date, as if made on and as of such date except to the extent they expressly relate to an earlier date.

(b) <u>Required Approvals</u>. The Required Approvals for Phase II of the Project shall have been obtained, shall remain in full force and effect as of the Phase II Closing Date and Owner shall have received evidence that the Required Approvals have been obtained and remain in full force as of the Phase II Closing Date.

(c) <u>Financing</u>. The Parties shall have secured the Approved Financing/Phase II and the loan closing for the financing of Phase II of the Project shall occur simultaneously with the Phase II Closing.

(d) <u>Ironstate's Deliveries Complete</u>. Ironstate shall have performed all other covenants, undertakings and obligations, and complied with all conditions required by this Agreement, to be performed or complied with by Ironstate at or prior to the Phase II Closing.

(e) <u>Ironstate Event of Default</u>. There shall be no continuing Event of Default by Ironstate under this Agreement or the Harborside Entity A

Operating Agreement.

#### Section 7.3 Conditions to Phase III Closing

Section 7.3.1 Conditions to Ironstate's Obligations: Ironstate's obligation to consummate the Phase III Closing is conditioned on all of the following,

- (a) The Phase I and Phase II Closings shall have occurred.
- (b) On or before the Phase III Closing Date, Owner shall have executed and provided the following:

(1) <u>Unit 3 Deed</u>. A duly executed and acknowledged Bargain and Sale Deed with Covenants against Acts of Grantor, conveying fee simple title to Unit 3 to Harborside Entity C, in proper statutory form for recording.

(2) <u>Affidavits of Title</u>. A duly executed and acknowledged, New Jersey Affidavit of Title for Unit 3 in a form reasonably acceptable to the title company insuring title for Unit 3.

(3) Affidavits of Consideration. An Affidavit of Consideration of Exemption or Partial Exemption for Unit 3, if applicable.

- (4) Resident Seller's Tax Declarations. A Resident Seller's Tax Declaration for Unit 3.
- (5) 1099 Reporting Forms. A 1099 Reporting Form for Unit 3.

(c) <u>Representations True</u>. All representations and warranties made by Owner in this Agreement shall be true and correct in all material respects on and as of the Phase III Closing Date, as if made on and as of such date except to the extent they expressly relate to an earlier date.

(d) <u>Required Approvals</u>. The Required Approvals for Phase III of the Project shall have been obtained, shall remain in full force and effect as of the Phase III Closing Date and Ironstate shall have received evidence that the Required Approvals have been obtained and remain in full force as of the Phase III Closing Date.

(e) <u>Financing</u>. The Parties shall have secured the Approved Financing/Phase III and the loan closing for the financing of Phase III of the Project shall occur simultaneously with the Phase III Closing.

(f) <u>Owner's Deliveries Complete</u>. Owner shall have performed all other covenants, undertakings and obligations, and complied with all conditions required by this Agreement, to be performed or complied with by Owner at or prior to the Phase III Closing.

(g) <u>Marketable Title</u>. Title to Lot 3 shall be good and marketable free of all liens, mortgages and other encumbrances except the Permitted Exceptions, the Master Deed and any other exceptions which do not impair the marketability of title or the Project for its intended use.

(h) <u>Owner's Events of Default</u>. There shall exist no continuing Event of Default by Owner under either this Agreement or any of the Harborside Entity B Operating Agreements.

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Section 7.3.2 <u>Conditions to Owner's Obligations</u>. Owner's obligation to consummate the Phase III Closing is conditioned on all of the following, any or all of which may be expressly waived by Owner in writing, at its sole option:

(a) <u>Representations True</u>. All representations and warranties made by Ironstate in this Agreement shall be true and correct in all material respects on and as of the Phase III Closing Date, as if made on and as of such date except to the extent they expressly relate to an earlier date.

(b) <u>Required Approvals</u>. The Required Approvals for Phase III of the Project shall have been obtained, shall remain in full force and effect as of the Phase III Closing Date and Owner shall have received evidence that the Required Approvals have been obtained and remain in full force as of the Phase III Closing Date.

(c) <u>Financing</u>. The Parties shall have secured the Approved Financing/Phase III and the loan closing for the financing of Phase III of the Project shall occur simultaneously with the Phase III Closing.

(d) <u>Ironstate's Deliveries Complete</u>. Ironstate shall have performed all other covenants, undertakings and obligations, and complied with all conditions required by this Agreement, to be performed or complied with by Ironstate at or prior to the Phase III Closing.

(e) <u>Ironstate Event of Default</u> There shall be no continuing Event of Default by Ironstate under this Agreement or either of the Harborside Entity B Operating Agreements.

### ARTICLE 8 - TERM, DEFAULT; TERMINATION

Section 8.1 Term. The term of this Agreement shall commence on the date hereof and shall end on the date that the Project has been completed, unless sooner terminated pursuant to the terms of this Agreement.

Section 8.2 <u>Ironstate Events of Default</u> The occurrence of any of the following events shall constitute an event of default ("<u>Event of Default</u>") hereunder on the part of Ironstate:

(a) should Ironstate, Ironstate Member A, Ironstate Member B, or Ironstate Member C (collectively, the "Ironstate Parties" and individually, an "Ironstate Party") institute proceedings of any nature under the Federal Bankruptcy Code, or any similar state or federal law for the relief of debtors, wherein any Ironstate Party is seeking relief as debtor or should there occur a general assignment by any Ironstate Party for the benefit of creditors or should any Ironstate Party admit in writing that it is unable to pay its debts as they mature;

(b) should there be instituted against any Ironstate Party a proceeding under any section or chapter of the Federal Bankruptcy Code, or any similar federal or state law for the relief of debtors, which proceeding is not dismissed, stayed or discharged within a period of ninety (90) days after the filing thereof or if stayed, which stay is thereafter lifted without a contemporaneous discharge or dismissal of such proceedings;

(c) should there be an attachment, execution or other judicial seizure of (i) all or any substantial part of the assets of any Ironstate Party or (ii) an Ironstate Party's interest under this Agreement, such attachment, execution or seizure remaining undismissed or undischarged for a period of 30 days after levy thereof;

(d) should any fraud or willful misconduct be perpetrated by any Ironstate Party or, with the knowledge of the Ironstate Party, any representation, warranty or statement made by or on behalf of such Ironstate Party to Owner be untrue in any material respect on the date as of which made;

(e) should there occur, by reason of any consolidation or merger or otherwise, either (i) a dissolution or termination of the legal existence of an Ironstate Party or cessation of business by an Ironstate Party for any reason whatsoever, except in connection with a transfer of such Ironstate Party's obligations under this Agreement to an Affiliate of Ironstate reasonably satisfactory to Owner or (ii) a violation by or on behalf of any Ironstate Party of any of the restrictions on transfer or assignment set forth in Section 11.1 of this Agreement;

(f) should there occur a default in performance of, or failure to comply with, any material agreements, obligations or undertakings herein contained, which default or failure continues for 30 days (or 10 days if such default or failure is due solely to the nonpayment of money) following notice thereof given by the Owner; provided that in the case of any non-monetary material default or failure that cannot be cured within 30 days through the exercise of reasonable diligence, so long as Ironstate commences such cure within 30 days, such default or failure remains susceptible to cure, and Ironstate diligently pursues such cure to completion, such default or failure shall not be deemed to create an Event of Default hereunder provided such cure is completed on or before 90 days from the original date of notice of such default or failure;

(g) should there occur an event of default beyond any applicable cure period by any Affiliate of Ironstate of any material obligation under any agreement with or for the benefit of Owner or an Owner Party or with respect to the Project: or

(h) should there occur and Event of Default by Ironstate or should Ironstate be removed for cause as the Managing Member under any of the Harborside Entity A, Harborside Entity B or Harborside Entity C Operating Agreements.

Section 8.3 <u>Owner Remedies on Ironstate Default</u> Upon the occurrence and during the continuance of any Event of Default, the Owner shall be exclusively entitled to do any or all of the following: (a) cause the termination of this Agreement in accordance with Section 8.4 below and (b) exercise each and every other right or remedy available with respect to such Event of Default under this Agreement or at law or in equity.

Section 8.4 <u>Early Termination</u>. This Agreement shall be subject to early termination by Owner upon the happening of any of the following terms and conditions:

(a) Upon notice to Ironstate, at any time after the occurrence and during the continuance of any Event of Default; or

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(b) An Event of Dissolution under either of the Harborside Entity A or Harborside Entity B Operating Agreements; or

Party; or

(c) The denial of any Required Approval for any Phase of the Project after the exhaustion of all appeal rights as may be exercised by any

(d) In respect of Phase I:

(1) Failure to achieve the Phase I Closing by the Phase I Outside Closing Date, as the same may be extended as a result of an Event of Force Majeure; or

(2) Subject to the terms and conditions of this Section 8.4, if and only if all of the Phase I Closing Conditions shall have been satisfied or waived other than the securing of the Approved Financing/Phase I, the determination by Owner, in Owner's reasonable discretion, that the development of Phase I of the Project is not economically viable or will not generate the returns previously anticipated; or

(e) Subject to the terms and conditions of this Section 8.4, the determination by Owner, in Owner's reasonable discretion, (i) that market conditions do not support the development of Phase II or Phase III of the Project or (ii) the development of Phase II or Phase III of the Project or (ii) the development of Phase II or Phase

(f) The discharge of Ironstate for cause for its willful violation of any material term or condition of this Agreement. For purposes of this Agreement, the term "cause" means any reason materially and adversely affecting the best interests of the Project or such as to make it unreasonable to expect Owner to continue to permit Ironstate to continue as the party providing development services for the Project. Additionally, discharge of Ironstate for cause under this Agreement shall also be a termination for cause of Ironstate as the Managing Member under each of the Operating Agreements.

(g) If Owner shall have exercised its early termination rights pursuant to Section 8.4(c) or (d) above, despite the commercially reasonably and diligent efforts of Ironstate, then:

(1) Ironstate shall be reimbursed for fifty (50%) percent of the Ironstate Pre-Development Costs, except as provided in the following subsection;

(2) Ironstate shall be reimbursed for eighty-five (85%) percent of any sewer connection fees and similar assessment theretofore paid arising out of or in connection with the Project.

(h) If Owner shall have exercised its early termination rights pursuant to Section 8.4(e) above, then Ironstate shall be reimbursed one hundred (100%) of the Ironstate Pre-Development Costs attributable to Phase II or Phase III of the Project.

(i) Owner's rights under Section 8.4(d)(2) above shall be deemed suspended if Ironstate shall deliver to Owner within sixty (60) days of Owner's election to exercise the rights under such Section 8.4(d)(2) a term sheet from a nationally recognized

commercial bank or other financial institution/lender that regularly makes loans of a similar nature for financing for Phase I of the Project on a commercially reasonable basis. A financing shall be deemed "commercially reasonable" for purposes of Section 8.4(d)(2) above notwithstanding that the financing in such term sheet may provide for:

guaranties and indemnities are to be provided by Ironstate and Owner, or their creditworthy Affiliates, as contemplated by Section 3.4 of the Harborside Entity A Operating Agreement;

(2) Syndication by the commercial bank or other lender of participations with other lenders in the loan; and

(3) Any such financing shall provide for either: (i) a principal loan amount of not less than sixty percent (60%) of the total anticipated cost to construct Phase I as detailed on the Construction Budget, including the Unit 1 Established Value, with no guaranty of the principal amount of the loan other than as contemplated by clause (1) above, or (ii) a principal loan amount of not less than seventy percent (70%) of the total anticipated cost to construct Phase I as detailed on the Construction Budget, including the Unit 1 Established Value, with a guaranty of principal repayment of the loan in an amount of not more than ten percent (10%) of the total anticipated cost to construct Phase I as detailed on the Construction Budget, including the Unit 1 Established Value, with a guaranty of principal repayment of the loan in an amount of not more than ten percent (10%) of the total anticipated cost to construct Phase I as detailed on the Construction Budget, including the Unit 1 Established Value, to be provided by Ironstate and Owner, or their creditworthy Affiliates, as contemplated by Section 3.4 of the Harborside Entity A Operating Agreement.

(j) If any such proposed bank loan financing shall have expired without advancing any loan proceeds or otherwise without a closing, any such suspension of Owner's rights under Section 8.4(d)(2) above shall terminate, and this Agreement shall then immediately become subject to Owner's early termination rights under Section 8.4(d)(2) above.

Section 8.5 Default by Owner. There shall be deemed an Event of Default by Owner hereunder should there occur a material default by Owner in the performance of, or failure to comply with, any agreements, obligations or undertakings herein contained, which default or failure continues for 30 days (or 10 days if such default or failure is due solely to the nonpayment of money) following notice thereof given by Ironstate; provided that in the case of any non-monetary material default or failure that cannot be cured within 30 days through the exercise of reasonable diligence, so long as Owner commences such cure within 30 days, such default or failure remains susceptible to cure, and Owner diligently pursues such cure to completion, such default or failure shall not be deemed to create an Event of Default hereunder provided such cure is completed on or before 90 days from the original date of notice of such default or failure.

Section 8.6 <u>Ironstate Remedies Upon Owner Default</u> Upon the occurrence and during the continuance of any Event of Default by Owner, Ironstate shall be entitled to do any or all of the following: (a) cause the termination of this Agreement and (b) with respect to such Event of Default under this Agreement, due to the difficulty of proving damages in a court of law in the Event of Default by Owner and as its sole and exclusive remedy, the parties have agreed that as liquidated damages Ironstate shall be entitled to an amount equivalent to fifteen (15%)

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percent of the Established Unit Value of the Unit subject to Owner's default. Such amount shall be deemed a reasonable estimate of the likely losses from any such Event of Default in light of the difficulty of ascertaining the actual damages. Such amount shall be deemed a reasonable amount and not a forfeiture or penalty.

Section 8.7 <u>Use of the Property upon Termination</u>. Upon the termination of this Agreement, Owner shall retain all of its rights, title and interest in and to any portion of the Property that has not been developed pursuant to the terms of this Agreement, including any Phases that have not closed pursuant to Article 6 of this Agreement. Following the termination of this Agreement, Owner shall be free to develop the remaining undeveloped Phases on its own for such use as it may determine, including but not limited to, non-residential uses.

#### ARTICLE 9 - CONDEMNATION AND RISK OF LOSS

Section 9.1 <u>Condemnation</u>. If, prior to the Phase I Closing, Phase II Closing or Phase III Closing, as applicable, any Unit (or any part thereof) shall be condemned or shall be made the subject of a condemnation proceeding or shall be damaged by reason of public or quasi-public improvements (any such condemnation, condemnation proceeding or damage resulting from public improvements being hereinafter referred to as a "<u>Condemnation</u>"), then Owner shall promptly notify Ironstate in writing of the Condemnation. If the Condemnation affects twenty-five (25%) percent or more of the Unit, then Owner shall elect, within thirty (30) days of receipt of the notice of Condemnation, to either: (i) terminate such aspects of this Agreement as relate to the Phase or Phases affected by the Condemnation or (ii) with the express written consent of Ironstate, continue this Agreement as if no such Condemnation had occurred. In either case, Ironstate shall have no right to share in any Condemnation award, but should Owner elect to terminate pursuant to clause (i) above, Owner shall reimburse Ironstate for the Ironstate Pre-Development Costs for the Phase or Phases which are subject to such termination.

Section 9.2 <u>Risk of Loss</u>. The risk of loss in and to each Unit shall remain vested in Owner until such Unit has been transferred pursuant to Article 6 of this Agreement.

### ARTICLE 10 - NON-COMPETITION

Section 10.1 During the Non-Compete Period, neither Ironstate nor any of its Affiliates shall, directly or indirectly, alone or as a partner, joint venturer, officer, director, member, employee, consultant, agent, independent contractor or holder of an equity interest of, or lender to, any Person or business, engage in any real-estate development residential business except as a passive limited partner on a parcel that is located within Jersey City Territory other than in Ironstate's or any of its Affiliates capacity as developer and manager of the Project.

Section 10.2 Nothing in this Article 10 shall be deemed to restrict Ironstate's involvement in any project as a passive limited partner or in any venture that is the subject of binding agreements on or before September 15, 2011. A list of such projects (collectively, the "Ironstate Permitted Projects") is attached to this Agreement as Exhibit F.

Section 10.3 Because the Owner does not have an adequate remedy at law to protect the Owner's business from any breach of Ironstate's obligations in this Article 10, Owner shall be entitled to preliminary and permanent injunctive relief, in addition to such other remedies and relief that would, in such event, be available to Owner.

#### ARTICLE 11 - MISCELLANEOUS

Section 11.1 <u>Assignment</u>. No Party may assign this Agreement or transfer any interest therein without the prior written consent of the other Parties. An assignment or transfer as a result of a merger to which Owner or Owner's parent is a party or a sale of all or substantially all of the assets of Owner or Owner's parent shall not be deemed an assignment or transfer prohibited by this Section 11.1.

Section 11.2 <u>Confidentiality.</u> The Parties shall hold in strict confidence the terms of this Agreement and information contained in this Agreement (the "<u>Confidential Information</u>") and shall not disclose any Confidential Information to any third party. Notwithstanding anything to the contrary hereinabove set forth, the Parties may disclose such Confidential Information (i) as necessary to each Party's attorneys, accountants and other consultants involved in the transactions contemplated by this Agreement; provided, however, such attorneys, accountants and consultants shall be bound by this confidentiality requirements of this Section 11.2, (ii) as any governmental agency or stock exchange may require in order to comply with applicable laws, rules and requirements, including, without limitation, Legal Requirements, or a court order;

(iii) to the extent that such information is a matter of public record; and (iv) as otherwise advisable upon advice of counsel. Notwithstanding the foregoing, Owner shall be entitled to discuss with investors, analysts, and others, and to issue press releases, advertisements and other promotional materials in connection with Owner's and Owner's Affiliates' promotional and marketing activities, describing the Project in general terms or in detail and Owner's participation in the Project. The provisions of this Section 10.2 shall survive termination of this Agreement.

### Section 11.3 Notices.

(a) Any and all notices, demands, consents, approvals, offers, elections, reports and other communications required or permitted under this Agreement (collectively, "Notices" or, individually, a "Notice") shall be deemed adequately given if in writing and the same shall be delivered either in hand, by telecopier with written acknowledgment of receipt, or by mail or Federal Express or similar expedited commercial carrier, addressed to the recipient of the notice, postpaid and registered or certified with return receipt requested (if by mail), or with all freight charges prepaid (if by Federal Express or similar carrier).

(b) All Notices required or permitted to be sent hereunder shall be deemed to have been given for all purposes of this Agreement upon the date of acknowledged receipt, in the case of a Notice by telecopier, and, in all other cases, upon the date of receipt or refusal, except that whenever under this Agreement a Notice is either received on a day which is not a Business Day or is required to be delivered on or before a specific day which is not a Business Day, the day of receipt or required delivery shall automatically be extended to the next Business Day.

(c) All such Notices shall be addressed:

| If to | Owner | to: |  |
|-------|-------|-----|--|
|-------|-------|-----|--|

Mitchell E. Hersh, President and

Chief Executive Officer

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|                      | Telecopier: | Mack-Cali Realty Corporation<br>343 Thornall Street<br>Edison, New Jersey 08837<br>732-205-9040  |
|----------------------|-------------|--|
| with a copy to:      |             | Roger W. Thomas, Executive Vice<br>President and General Counsel<br>Mack-Cali Realty Corporation<br>343 Thornall Street                |
|                      | Telecopier: | Edison, New Jersey 08837<br>732-205-9015   |
|                      | relecopier. | 752-265-9615   |
| If to Ironstate, to: |             | David Barry, President<br>Ironstate Development Company, LLC<br>50 Washington Street<br>Hoboken, New Jersey 07030                      |
|                      | Telecopier: | 201 963 5020   |
| with a copy to:      |             | Barbara Oif Stack<br>General Counsel<br>The Applied Companies<br>50 Washington Street<br>Hoboken, NJ 07030<br>Telecopier: 201 963 5020 |

(d) By Notice given as herein provided, the parties hereto and their respective successors and assigns shall have the right from time to time and at any time during the term of this Agreement to change their respective addresses effective upon receipt by the other parties of such notice and each shall have the right to specify as its address any other address within the United States of America.

Section 11.4 <u>Successors and Assigns</u>. Whenever in this Agreement any of the Parties hereto is referred to, such reference shall be deemed to include the successors and permitted assigns of such party and all covenants and agreements which are contained in this Agreement shall be binding upon and inure to the benefit of the respective successors and permitted assigns of the Parties hereto.

Section 11.5 <u>Severability</u>. In case any one or more of the provisions contained in this Agreement should be invalid, illegal or unenforceable in any respect, the validity, legality and enforceability of the remaining provisions contained herein shall not in any way be affected or impaired thereby, but this Agreement shall be reformed and construed and enforced to the maximum extent permitted by applicable law.

Section 11.6 <u>Entire Contract</u>. This Agreement, and other agreements referenced herein constitute the entire agreement between the Parties hereto with respect to development of the Project and shall supersede and take the place of any other instruments purporting to be an agreement of the Parties hereto relating to the same; provided, however, that in the event of any

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conflict between the provisions of this Agreement and the provisions of any of the Operating Agreements, the provisions of the applicable Operating Agreement shall prevail.

Section 11.7 <u>Exhibits</u>. The Exhibits referred to in this Agreement are deemed to be annexed to this Agreement and made a part hereof as though set forth in the body of the Agreement.

Section 11.8 <u>Headings; Interpretation; Counterparts</u>. Headings in this Agreement are for purposes of reference only and shall not limit or otherwise affect the meaning hereof. All nouns, pronouns and verbs used in this Agreement shall be construed as masculine, feminine, neuter, singular, or plural, whichever shall be applicable. Words such as "hereof," "herein," "hereinafter," and the like refer to this Agreement as a whole and not to the section, paragraph or other part in which they appear, unless the context otherwise requires. All schedules and exhibits to this Agreement are incorporated herein by reference and made a part hereof. This Agreement may be executed in any number of counterparts, each of which shall be an original, but all of which together shall constitute one instrument, and in pleading or proving any provision of this Agreement, it shall not be necessary to produce more than one of such counterparts.

Section 11.9 Applicable Law. This Agreement and all other documents and instruments executed and delivered to evidence, complete, or perfect the

transactions contemplated hereby and thereby will be interpreted, construed, applied and enforced in accordance with the laws of the state of New Jersey

Section 11.10 <u>Choice of Forum</u>. Any action to enforce, arising out of, or relating in any way to, any of the provisions of this Agreement may be brought and prosecuted in such court or courts located in the state where the Project is located as is provided by law; and the parties consent to the jurisdiction of said court or courts and to service of process by registered mail, return receipt requested, or by any other manner provided by law.

Section 11.11 <u>Tax Consequences</u>. The Parties agree to reasonably cooperate and structure the transactions set forth herein to achieve the most favorable tax treatment allowable by applicable law.

#### [SIGNATURE PAGE FOLLOWS]

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EXECUTED as a sealed instrument as of the day and year above first written.

OWNER:

M-C PLAZA VI & VII L.L.C. By: Mack-Cali Realty, L.P., sole member By: Mack-Cali Realty Corporation, general partner

> /s/ Mitchell E. Hersh Mitchell E. Hersh, President and Chief Executive Officer

IRONSTATE:

IRONSTATE DEVELOPMENT, LLC

By: <u>/s/ David Barry</u> Name: David Barry

Bv:

Title: Managing Member

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#### EXHIBIT A

#### THE PROPERTY

Deed description of a parcel of land situate near the northerly side of Christopher Columbus Drive in the City of Jersey City, Hudson County, New Jersey

Beginning at the most southeasterly corner of the hereinafter described parcel, said point being the following two (2) Courses for the point of intersection of the existing northerly side of Christopher Columbus Drive (80' wide) with the easterly side of Washington Street (80' wide) and running: thence

A Easterly along a curve to the left having a radius of 3960.00 feet, an arc length of 682.14 feet (chord which bears S 74° 06' 49" E 681.30 feet) to a point on curve; thence

B. N 08° 09' 07" E 679.01 feet to the point of beginning and running; thence

1. N 81° 50' 53" W 229.62 feet to a point; thence

2. N 08° 18' 49" E 278.56 feet along the easterly side of proposed Greene Street to a point of curvature; thence

3. Along a curve to the left having a radius of 364.00 feet, an arc length of 262.93 feet (chord which bears N 12° 22' 47" W 257.25 feet) along the easterly side of proposed Greene Street to a point of tangency; thence

4. N 33° 04' 23" W 68.35 feet along the easterly side of proposed Greene Street to a point; thence

5. S 83° 00' 00" E 145.13 feet to a point on curve; thence

6. Southerly along a curve to the right having a radius of 762.00 feet, an arc length of 1.71 feet (chord which bears S 01° 33' 00" E 1.71 feet) to a point on curve; thence

7. S 71° 15' 59" E 259.84 feet to a point on the westerly side of Hudson Street; thence

8. S 16° 52' 32~ W 226.79 feet partially along the westerly side of Hudson Street to a point of curvature; thence

9. Along a curve to the left having a radius of 200.00 feet, an arc length of 30.45 feet (chord which bears S 12° 30' 50" W 30.42 feet) to a point tangency; thence

10. S 08° 09' 07" W 269.91 feet to the point of Beginning.

FOR INFORMATION PURPOSES ONLY:

Premises described herein is designated as Lot 22, Block 10 on the Tax Map of City of Jersey City, Hudson County, New Jersey.

# EXHIBIT B

#### DEFINITIONS

"Affiliate" means, with respect to any Person (i) any Person directly or indirectly controlling, controlled by or under common control with such Person, (ii) any officer, director, manager or trustee of such Person or (iii) any Person who is an officer, director, manager or trustee of any Person described in clause (i) of this sentence. For purposes of this definition, the terms "controlling," "controlled by" or "under common control with" shall mean the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person or entity, whether through the ownership of voting securities, by contract or otherwise, or the power to elect at least fifty (50%) of the directors, managers or persons exercising similar authority with respect to such Person or entities.

"Agreement" has the meaning ascribed to it on Page 1 of the Agreement.

"Approved Financing/Phase I" has the meaning ascribed to it in Section 1.2.1 of the Agreement.

"Approved Financing/Phase II" has the meaning ascribed to it in Section 1.2.2 of the Agreement.

"Approved Financing/Phase III" has the meaning ascribed to it in Section 1.2.3 of the Agreement.

"Condemnation" has the meaning ascribed to it in Section 9.1 of the Agreement.

"Confidential Information" has the meaning ascribed to it in Section 11.2 of the Agreement.

"Construction Budget" has the meaning ascribed to it in Section 2.3(iv) of the Agreement.

"Development Fee" has the meaning ascribed to it in Section 3.2 of the Agreement.

"Development Services" has the meaning ascribed to it in Section 2.2 of the Agreement.

"Environmental Law" means, collectively, the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended (42 U.S.C. Sections 6901, et seq.), the Resources Conservation and Recovery Act of 1976 (42 U.S.C. Section 6901, et seq.), the Clean Water Act (33 U.S.C. Section 1251, et seq.), the Safe Drinking Water Act (14 U.S.C. Section 1401, et seq.), the Hazardous Materials Transportation Act (49 U.S.C. Section 1801, et seq.), the Toxic Substance Control Act (15 U.S.C. Section 2601, et seq.), the Spill Compensation and Control Act (N.J.S.A. 58:10-23.11 *et seq.*), the Site Remediation Reform Act (N.J.S.A. 58:10C-1, *et seq.*) ("SRRA"); the Solid Waste Management Act (N.J.S.A. 13:1H-1, *et seq.*); the Brownfield and Contaminated Site Remediation Act (N.J.S.A. 58:10B-1 *et seq.*); and the New Jersey Water Pollution Control Act (N.J.S.A. 58:10A-1 *et seq.*), as said laws have been supplemented or amended from time to time, the regulations now or hereafter promulgated pursuant to said laws, and any other federal, state, county or local law, statute, rule, standard, regulation or ordinance currently in effect or subsequently enacted, promulgated or adopted which regulates land use or prescribes the use, storage, disposal, presence, cleanup, transportation, release or threatened release into the environment of Hazardous Materials.

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"Event of Default" has the meaning ascribed to it in Section 8.2 of the Agreement.

"Event of Force Majeure" means, any event or circumstance beyond the reasonable control of any Party, or an Affiliate of any Party hereto, including the following; any acts of God, fire, volcano, earthquake, hurricane, blizzard, infectious disease, technological disaster, catastrophe, large scale infestation of any type, tremors, flood, explosion, release of nuclear radiation, release of biotoxic or of biochemical agent(s), the elements, war, blockade, riots, mob violence or civil disturbance, any act or acts of terrorism, an inability to procure goods or services or a general shortage of labor, equipment, facilities, energy, materials or supplies in the open market, failure of transportation, strikes, walkouts, actions of labor unions, governmentally imposed moratoriums or court orders changes in law, regulation or interpretation, condemnation, takings or any other action by which a governmental authority, the failure of any lender to fund the financing contemplated by any Approved Financing for any of Phases I, II or III, any action instituted by any Person(other than any Party to this Agreement or any Affiliate thereof) contesting any Required Approval, any Approved Financing for any of Phases I, II or III or generally the development of the Project. Performance under this Agreement shall be excused by an Event of Force Majeure for the length of the delay caused by the Event of Force Majeure, but in no event beyond a period of six (6) months from such Event of Force Majeure and in no event six (6) months beyond any Outside Closing Date, at which time, either party may terminate this Agreement in accordance with Section 8.4.

"FIRPTA" has the meaning ascribed to it in Section 4.2(h) of the Agreement.

"General Development Plan" has the meaning ascribed to it in Section 1.3 of the Agreement.

"<u>Governmental Authority</u>" means: (i) the United States of America; (ii) any state, commonwealth, territory or possession of the United States of America and any political subdivision thereof (including counties, municipalities and the like); (iii) any foreign (as to the United States of America) sovereign entity and any political subdivision thereof; or (iv) any agency, authority or instrumentality of any of the foregoing, including any court, tribunal, department, bureau, commission or board.

"Harborside Entity A" has the meaning ascribed to it Section 1.2.1of the Agreement.

"Harborside Entity A Operating Agreement" has the meaning ascribed to it Section 1.2.1(b) of the Agreement.

"Harborside Entity B" has the meaning ascribed to it Section 1.2.1 of the Agreement.

"Harborside Entity B Operating Agreement" has the meaning ascribed to it Section 1.2.1(d) of the Agreement.

"Harborside Entity C" has the meaning ascribed to it Section 1.2.2(a) of the Agreement.

"Harborside Entity C Operating Agreement" has the meaning ascribed to it Section 1.2.2(c) of the Agreement.

"Hazardous Materials" shall mean inflammable explosives, radioactive materials, asbestos, asbestos—containing materials, polychlorinated biphenyls, lead, lead-based paint, radon, under and/or above ground tanks, hazardous materials, hazardous wastes, hazardous substances, oil, or related materials, which are listed or regulated in any

Environmental Law.

"Ironstate" has the meaning ascribed to it on Page 1 of the Agreement.

"Ironstate Member A" has the meaning ascribed to it in Section 1.2.1(a) of the Agreement.

"Ironstate Member A Interest" has the meaning ascribed to it in Section 1.2.1(a) of the Agreement.

"Ironstate Member B" has the meaning ascribed to it in Section 1.2.1(c) of the Agreement.

"Ironstate Member B Interest" has the meaning ascribed to it in Section 1.2.1(c) of the Agreement.

"Ironstate Member C" has the meaning ascribed to it in Section 1.2.2(b) of the Agreement.

"Ironstate Member C Interest" has the meaning ascribed to it in Section 1.2.2(b) of the Agreement.

"Ironstate Permitted Projects" has the meaning ascribed to it in Section 10.2 of the Agreement.

"Ironstate Pre-Development Costs" has the meaning ascribed to it in Section 2.3 of the Agreement.

"Jersey City Territory" means the area bounded on the east by the Hudson River, on the south by Essex Street, on the west by Grove Street and on the north by 14th Street, in Jersey City, New Jersey.

"Key Principals" means David Barry and Michael Barry.

"Legal Requirement" means any statute, ordinance, law, rule, regulation, code, plan, injunction, judgment, order, decree, ruling, charge or other requirement, standard or procedure enacted, adopted or applied by any Governmental Authority, including judicial decisions applying common law or interpreting any other Legal Requirement.

"Major Decisions" has the meaning ascribed to it in Section 2.1 of the Agreement and as further defined on Exhibit D hereto.

"Master Condominium" has the meaning ascribed to it in Section 1.1 of the Agreement.

"Master Deed" has the meaning ascribed to it in Section 6.1(a) of the Agreement.

"Non-Compete Period" means the period beginning with the date of mutual execution and delivery of this Agreement and ending on the three (3) year anniversary date of the completion of the Project.

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"Notice" and "Notices" each has the respective meaning ascribed it in Section 10.3(a) of the Agreement.

"Operating Agreements" means, collectively, the Harborside Entity A Operating Agreement, the Harborside Entity B Operating Agreement and the Harborside Entity C Operating Agreement.

"Operating Budget" has the meaning ascribed to it in Section 2.3(iv) of the Agreement.

"Owner" has the meaning ascribed to it on Page 1 of the Agreement.

"Owner Member A" has the meaning ascribed to it Section 1.2.1 of the Agreement.

"Owner Member B" has the meaning ascribed to it Section 1.2.2 of the Agreement.

"Owner Member C" has the meaning ascribed to it Section 1.2.3(a) of the Agreement.

"Party" and "Parties" each has the respective meaning ascribed to it in the first paragraph of this Agreement.

"Person" means and includes any individual, corporation, partnership, association, limited liability company, trust, estate, or other entity.

"Phase" and "Phases" each has the respective meaning ascribed to it in Section 1.1 of the Agreement.

"Phase I" has the meaning ascribed to it in Section 1.2.1 of the Agreement.

"Phase I Capital Contributions" has the meaning ascribed to it in Section 5.1(b) of the Agreement.

"Phase I Closing Conditions" means the conditions to the Phase I Closing set forth in Section 7.1 of the Agreement.

"Phase I Closing" has the meaning ascribed to it in Section 6.1 of the Agreement.

"Phase I Closing Deliverables" has the meaning ascribed to it in Section 6.2 of the Agreement.

"Phase I Capital Contribution" has the meaning ascribed to it in Section 5.1 of the Agreement.

"Phase II" has the meaning ascribed to it in Section 1.2.2 of the Agreement.

"Phase II Capital Contribution" has the meaning ascribed to it in Section 5.2 of the Agreement.

"Phase II Closing Conditions" means the conditions to the Phase II Closing set forth in Section 7.2 of the Agreement.

"Phase II Closing" has the meaning ascribed to it in Section 6.4 of the Agreement.

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|---|
| "Violations" has the meaning ascribed to it in Section 4.2(f) of the Agreement.   |
| "Unit 3 Established Value" has the meaning scribed to it in Section 5.3 of the Agreement.                               |
| "Unit 3" has the meaning ascribed to it Section 1.2.2 of the Agreement.   |
| "Unit 2 Established Value" has the meaning ascribed to it in Section 5.2 of the Agreement.                              |
| "Unit 2" has the meaning ascribed to it Section 1.2.2 of the Agreement.   |
| "Unit 1 Established Value" has the meaning scribed to it in Section 5.1 of the Agreement.                               |
| "Unit 1" has the meaning ascribed to it Section 1.2.1 of the Agreement.   |
| "Unit" has the meaning ascribed to it Section 1.1 of the Agreement.   |
| "Site-Wide Parking Improvement Costs has the meaning ascribed to it in Section 5.1 of the Agreement.                    |
| "Required Approvals" has the meaning ascribed to it in Section 2.2(a) of the Agreement.                                 |
| "Property" has the meaning ascribed to it in the Recitals to the Agreement.   |
| "Project" has the meaning ascribed to it Section 1.1 of the Agreement.  |
| "Pre-Development Budget" has the meaning ascribed to it in Section 2.3(iv) of the Agreement.                            |
| "Phase III Closing Deliverables" has the meaning ascribed to it in Section 6.8.1 of the Agreement.                      |
| "Phase III Closing" has the meaning ascribed to it in Section 6.7 of the Agreement.                                     |
| "Phase III Closing Conditions" means the conditions to the Phase III Closing set forth in Section 7.3 of the Agreement. |
| "Phase III Capital Contribution" has the meaning ascribed to it in Section 5.3 of the Agreement.                        |
| " <u>Phase III</u> " has the meaning ascribed to it in Section 1.2.3 of the Agreement.                                  |
| "Phase II Closing Deliverables" has the meaning ascribed to it in Section 6.5 of the Agreement.                         |
|   |

## EXHIBIT C

# FORM OF OPERATING AGREEMENT

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### EXHIBIT D

### MAJOR DECISIONS

The following Major Decisions with respect to the Project shall require the unanimous consent of Ironstate and Owner:

- 1. The approval of pre-development, operating and construction budgets for the Project, including the General Development Plan.
- 2. Any amendment of any pre-development budget by which the increase to any line item within the budget exceeds the greater of (i) 5% of the original amount of such line item, and (ii) \$25,000, or which would cause the aggregate of all changes to the budget to equal or exceed \$100,000, provided, however, that reallocation of funds from one line item to another line item shall not constitute a Major Decision.
- 3. Any amendment of any construction budget by which the increase to any line item within the budget exceeds the greater of (i) 2% of the original amount of such line item, and (ii) \$100,000, or which would cause the aggregate of all changes to the budget to equal or exceed \$250,000.
- 4. Any amendment of any operating budget by which the increase to any line item within the budget exceeds the greater of (i) 5% of the original amount of such line item, and (ii) \$25,000, or which would cause the aggregate of all changes to the budget to equal or exceed \$100,000 provided, however, that reallocation of funds from one line item to another line item shall not constitute a Major Decision.
- 5. Any material amendment to any approved phasing, development or construction schedules.
- 6. Any material amendment to any approved site plan or other approvals.
- 7. The decision to obtain financing for the Project, including the terms of any such financing.
- 8. The grant of any mortgage, lien or encumbrance on the Property.
- 9. The sale or transfer of all or any part of the Property or any actions relating to any casualty or eminent domain proceedings affecting the Property.
- 10. Entering into, terminating or amending any contracts in connection with any aspect of the Project in excess of \$100,000.

11. The admission of a new member to Harborside Entity A, Harborside Entity B, Harborside Entity C. The entry of any joint venture or partnership with any Person not a Party to this Agreement.

- 12. Capital calls, other than (a) those consistent with pre-development, construction and operating budgets adopted by Ironstate and Owner or (b) those for nondiscretionary expenses, such as real estate taxes, insurance premiums and expenses required to comply with Government Requirements.
- 13. The development of leasing guidelines for the Project and any material deviation from such guidelines.
- 14. Any commercial lease involving more than 5,000 square feet of space.
- 15. Any amendment to any Operating Agreement.
- 16. Any environmental matter relating to the Property, including selection of environmental consultants and adoption of and implementation of any operation and maintenance program or any other program to remove or otherwise remediate hazardous materials or wastes.
- 17. Taking any legal action, except and to the extent the same is not prohibited by any provision of any loan affecting any portion of the Project: (i) initiating action to collect rentals and other amounts payable to the Company under leases and other occupancy agreements affecting any Unit or to dispossess any occupant who is in default in its obligations to the Company and defending against tenant claims, (ii) defending liability claims for which the insurance is maintained insurance, (iii) contesting or protesting any ad valorem tax or assessment, or (iv) initiating, defending or settling claims in which the amount in controversy does not exceed \$25,000.00.
- 18. The voluntary commencement or proceeding under the United States Bankruptcy Code or under any state or foreign bankruptcy, insolvency or similar statute affecting any Party, or a subsidiary of any Party, or the liquidation, dissolution, merger, consolidation, sale or other disposition of all or substantially all the assets of any Party, or a subsidiary of any Party, or the marshaling of assets and liabilities; receivership, insolvency, assignment for the benefit of creditors, reorganization, arrangement, composition with creditors or readjustment of debts; or other similar events or proceedings affecting any Party, or a subsidiary of any Party, or any allegation or contest of the validity of this Agreement in any such proceeding.
- 19. Regarding any matter that would be undertaken by any of Harborside Entity A, Harborside Entity B or Harborside Entity C that is not within the ordinary course of business or within the business purpose of, any of the Harborside Entity A, Harborside Entity B or Harborside Entity C, as applicable.
- 20. The Procurement of any policy of insurance for any Phase of the Project.

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### <u>EXHIBIT E</u>

# PERMITTED EXCEPTIONS

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# EXHIBIT F

## IRONSTATE PERMITTED PROJECTS

- 1. 70, 80 and 90 Columbus Drive (Block 138 Lot T Condo Area 3)
- 2. Blocks 5.1 and 5.2 as shown on the Liberty Harbor North Redevelopment Plan
- 3. Block 11 as shown on the Liberty Harbor North Redevelopment Plan

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## Form of

# AMENDED AND RESTATED

# COMPANY AGREEMENT

OF

# HARBORSIDE ENTITY [A, B, or C] LLC

# [INSERT DATE], 20XX

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# AMENDED AND RESTATED COMPANY AGREEMENT

## [HARBORSIDE ENTITY A, B or C] LLC

THIS COMPANY AGREEMENT (this "<u>Agreement</u>") is entered into as of this day of , 20XX, by and among [MACK-CALI HARBORSIDE ENTITY A, B or C] LLC, a New Jersey limited liability company ("MCA"), and [IRONSTATE DEVELOPMENT HARBORSIDE ENTITY A, B or C], LLC, a New Jersey limited liability company ("ISA") (collectively, the "Parties").

# EXPLANATORY STATEMENT

MCA previously formed [Harborside Entity A, B or C LLC], a New Jersey limited liability company (the "Company") in accordance with the provisions of the Act and subject to the terms and conditions set forth in the original Company Agreement for the Company.

The Company was formed [INSERT DATE].

MCA established the Master Condominium consisting of three (3) separate condominium units, including Unit

The condominium interest comprising Unit has heretofore been conveyed to the Company.

Affiliates of MCA and ISA have entered into that certain Development Agreement dated December 5, 2011 (the "Development Agreement"). This Agreement is substantially in the form of the Operating Agreement required by the Development Agreement.

MCA wishes to admit ISA as a Member of the Company, subject to the terms and conditions set forth in this Agreement.

ISA wishes to become a Member of the Company, subject to the terms and conditions set forth in this Agreement.

The Parties wish to amend and restate the Company's original Company Agreement in the manner and on the terms set forth herein.

The Parties wish to provide for the orderly management and ownership of the Company.

#### AGREEMENTS

NOW, THEREFORE, for good and valuable consideration, the Parties, intending legally to be bound, have agreed as follows:

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#### 1. Definitions.

Any capitalized term used herein and not otherwise defined in this Agreement has the meaning ascribed to such term in ATTACHMENT A to this Agreement.

## 2. Formation and Name; Office; Purpose; Term.

#### 2.1 Organization.

MCA had previously organized a limited liability company pursuant to the Act and the provisions of this Agreement and, for that purpose, acknowledges and affirms that it previously executed and filed with the State of New Jersey a certificate of formation, a copy of which is attached as ATTACHMENT C to this Agreement. The Company shall register to do business in such jurisdictions as Managing Member shall determine to be necessary or appropriate

#### 2.2 <u>Name of the Company.</u>

The name of the Company is "[HARBORSIDE ENTITY A, B or C] LLC." The Company may do business under that name and under any other name or names that Managing Member may select. If the Company does business under a name other than that set forth in its Certificate of Formation, then the Company shall comply with the Act and other applicable Requirements of Law.

#### 2.3 <u>Purpose</u>.

The Company is organized to finance, develop, construct, own, operate, manage, lease, maintain and sell the residential housing project comprising the Property and performing all other activities reasonably necessary or incidental to the furtherance of such purposes...

#### 2.4 <u>Term.</u>

The term of the Company began upon the filing of the Certificate of Formation with the State of New Jersey and shall continue indefinitely unless its existence is terminated sooner pursuant to § 8 of this Agreement.

### 2.5 <u>Registered Office and Registered Agent.</u>

The registered office of the Company in New Jersey shall be at [INSERT ADDRESS, ] NJ ZIP. The name of the registered agent of the Company in the State of New Jersey at such address is [INSERT NAME]. The principal office of the Company shall be in care of [INSERT ADDRESS, ], NJ ZIP.

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#### 3. Members.

## 3.1 <u>Members.</u>

The name, present mailing address and Percentage Interest of each Member are set forth on ATTACHMENT B to this Agreement.

- 3.2 <u>Personal Services.</u>
  - 3.2.1 ISA shall be Managing Member and shall perform certain general management services for the Company by virtue of being a Member. MCA shall be Accounting Member and shall perform certain accounting and bookkeeping services for the Company by virtue of being a Member. Unless approved by the Members, neither ISA nor MCA shall be entitled to special compensation for services performed for the Company. It is anticipated that, subject to the successful financial results of the Business, each of the Members will receive distributions from the Company in accordance with the terms and conditions of this Agreement.
  - 3.2.2 Upon substantiation of the amount thereof, a Member shall be entitled to reimbursement for those expenses of the Member set forth on the Operating Budget of the Company and reasonably incurred in connection with the activities of the Company. In addition, a Member may be entitled to reimbursement for other expenses of the Member reasonably incurred in connection with the activities of the Company upon approval of same by the Board of Directors.

#### 3.3 Duties of Members.

A Member owes to the Company and each other Member the fiduciary duty of loyalty and the fiduciary duty of care in accordance with applicable Requirements of Law.

#### 3.4 Member Guaranty Obligations.

Each Member shall provide a creditworthy entity or principal with net worth sufficient to provide such personal guaranties as the proposed construction lender may require, limited to such an extent, as is reasonably practicable, to customary non-recourse and completion of work guarantees. Each Member shall be responsible for 50% of the obligations under any construction completion guaranty and shall be responsible under all other guaranties and indemnities in accordance with their respective Percentage

the proportionate sharing of liability in such form as MCA and ISA shall agree from time to time.

# 3.5 Obligation of Good Faith and Fair Dealing.

A Member shall discharge the duties to Company and any other Member under this Agreement and the Act and exercise any rights consistently with the obligation of good faith and fair dealing.

# 3.6 <u>Furtherance of Member's Own Interests.</u>

A Member does not violate a duty or obligation under this Agreement or the Act merely because the Member's conduct furthers the Member's own interest.

# 3.7 <u>Transacting Business with Company.</u>

With the consent of the Board of Directors, a Member may lend money to and transact other business with the Company, and, as to each loan or transaction, the Member's rights and obligations are the same as those of a person who is not a Member, subject to other applicable Requirements of Law. Each Member understands and acknowledges that the conduct of the Company's Business may involve business dealings and undertakings with Members and their Affiliates. In any of those cases, those dealings and undertakings shall be at arm's length, on commercially reasonable terms and subject, in each instance, to the prior written approval of the Board of Directors.

# 3.8 <u>Time Devoted to Company Business.</u>

Each Member shall be a single purpose entity that shall not engage in any business other than the Company's Business. Each officer or member of Managing Member shall devote such time as is necessary to carry out Managing Member's duties as set forth in this Agreement, until it dissociates from the Company. In addition, neither a Member nor an officer or member of a Member shall have any obligation to bring to the attention of the Company any business opportunity of which a Member or such other person may become aware, other than an opportunity directly related to the Business. Affiliates of a Member may have other business interests and except as otherwise provided in § 3.9 below (Non-Competition) may engage in other activities in addition to those relating to the Company. Neither the Company nor any Member shall have any right, by virtue of this Agreement, to share or participate in such other investments or activities of such Affiliates or in any income or revenues derived therefrom.

# 3.9 <u>Non Competition.</u>

During the Non-Compete Period:

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- 3.9.1 Subject to the terms and conditions of this § 3.9, neither ISA nor any of its Key Principals shall, directly or indirectly, alone or as a partner, joint venturer, officer, director, member, employee, consultant, agent, independent contractor or holder of an equity interest in, or lender to, any Person or business, engage in any real-estate development business as a primary developer or development partner on a parcel that is located within the Jersey City Territory, other than in ISA's capacity as Managing Member of the Company or its Affiliates.
- 3.9.2 Nothing in this § 3.9 shall be deemed to restrict ISA's involvement in any project as a passive limited partner or in any venture that is the subject of binding agreements as of September 15, 2011. A list of such projects is attached to this Agreement as ATTACHMENT D.
- 3.9.3 Because the Company and MCA do not have an adequate remedy at law to protect the Company's business from any breach of ISA's obligations in this § 3.9, each of the Company and MCA shall be entitled to both preliminary and permanent injunctive relief, in addition to such other remedies and relief that would, in such event, be available to it or them.

#### 3.10 Confidentiality of Company Information.

3.10.1 Each Member agrees to maintain all business information with respect to Company in confidence and agrees not to use or disclose any business information, trade secret, process, observation, data, written material, record, document or confidence of the Company (collectively, "Confidential Information") in competition with the Company. This obligation of confidentiality shall survive Dissociation of any Member. Each Member shall observe, perform and comply with all Requirements of Law related to confidentiality and shall be permitted to disclose Confidential Information as necessary to a Member's attorneys, accountants and other consultants involved in the transactions contemplated by this Agreement; provided, however, such attorneys, accountants and consultants shall be bound by the confidentiality requirements of this § 3.10. The obligations contained in this § 3.10 shall not apply:

3.10.1.1 If and to the extent that the Confidential Information becomes generally known to or available for use by the public or the industry, other than by an act or omission of the Member or a member, representative or employee thereof, in violation of the terms of this Agreement; or

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3.10.1.2 To any Confidential Information that a Member is required by law to disclose (but only to the extent required to be so disclosed), such as pursuant to any governmental agency or stock exchange requirement or other Legal Requirements, or a court order;

- 3.10.1.3 To any Confidential Information that a Member has determined to disclose based upon advice of counsel.
- 3.10.2 All notes, notebooks, memoranda or information in any magnetic or digital form including portable disks, hard drives, tapes or any other media now known or hereafter developed relating in any way to all information with respect to the Company or the Business shall be the Company's property. All such items made or compiled by a Member or made available to a Member prior to Dissociation, including all copies thereof, shall be held by such Member in trust and solely for the Company's benefit, and such Member shall deliver each such item to the Company upon Dissociation or at any other time upon the Company's request. Such Member agrees not to ship, transport or send outside the Company by any means, including electronic mail, any such information without the Company's express written permission except to such attorneys, accountants and other consultants involved in the business of the Company or representing the Member in connection with the transactions contemplated by this Agreement or to any governmental authority having jurisdiction over the Company, the Members or the Property.

- 3.11.1 A meeting of the Members may be called at any time by any Member. Meetings of Members shall be held at the Company's principal place of business or at any other place approved by the Members. Not less than five (5) nor more than thirty (30) days before each meeting, the Person calling the meeting shall give written notice of the meeting to each Member. The notice shall state the time, place, and purpose of the meeting. Notwithstanding the foregoing provisions, each Member who is entitled to notice waives notice if before or after the meeting the Member signs a waiver of the notice that is filed with the records of Members' meetings, or is present at the meeting in person or by proxy. A Member may vote either in person or by written proxy signed by the Member or by its duly authorized attorney in fact.
- 3.11.2 Except as otherwise provided in this Agreement, wherever this Agreement requires the approval of the Members, the affirmative vote of Members holding more than ninety (90%) percent of the aggregate of

all Percentage Interests then held by the Members shall be required to approve the matter.

- 3.11.3 For purposes of this Agreement, all provisions respecting voting according to Percentage Interests held by the Members shall refer only to the Percentage Interests held by the Members in their capacity as Members and not those Percentage Interests held by the Members merely as assignees or transferees, which assignee or transferee Percentage Interests shall be disregarded in determining the Percentage Interests held by the Members. By way of example, if an Interest Holder has a five (5%) percent Percentage Interest in Company as a Member and the Interest Holder has an additional ten (10%) percent Percentage Interest in Company as an assignee who has not been admitted as a substituted Member, then such Member may only vote his five (5%) percent Percentage Interest and the ten (10%) percent Percentage Interest shall not be deemed to be outstanding for purposes of determining the Percentage Interests held by all of the Members.
- 3.11.4 In lieu of holding a meeting, the Members may vote or otherwise take action by a written instrument indicating the consent of Members holding more than ninety (90%) percent of the aggregate of all Percentage Interests then held by Members.
- 3.11.5 Wherever the Act requires unanimous consent, or the consent of all Members other than the one who is the subject of an action, in order to approve or take any action, that consent shall be given in writing.
- 3.11.6 Any action required to be taken at a meeting of the Members, or any action that may be taken at a meeting of the Members, may be taken at a meeting held by means of conference telephone or other communications equipment by means of which all persons participating in the meeting can hear each other. Participation in such a meeting shall constitute presence in person at such meeting.

#### 3.12 Certain Representations and Warranties.

Each Member hereby represents and warrants to the Company and each other Member that:

- 3.12.1 The Member has duly executed and delivered this Agreement, and
- 3.12.2 The Member's authorization, execution, delivery and performance of this Agreement do not conflict with any other agreement or arrangement to which that Member is a party or by which he is bound.

#### 4. Capital; Capital Accounts.

### 4.1 Initial Capital Contributions.

Simultaneously with execution and delivery of this Agreement, the Members have each contributed to the capital of the Company the amounts set forth opposite their names in ATTACHMENT B, as required in the Act.

- 4.1.1 Ownership of the Property has been treated as a contribution of MCA. The Property has been valued at \$ for purposes of MCA's Capital Account. Such amount represents the product of \$30 per square foot of buildable floor area (less the square footage of any mechanical and garage space) for the Property. In addition, MCA or its affiliates has heretofore incurred the Owner Pre-Development Costs, which, to the extent allocable to the Property, shall be treated as additional capital contributed by MCA to the Company.
- 4.1.2 ISA has contributed to the Company \$ in cash. Such amount represents seventeen point six four seven zero five percent (17.64705%) of the aggregate capital contribution of MCA listed on ATTACHMENT B to this Agreement less a credit equal to the amount of Ironstate Pre-Development Costs heretofore incurred by ISA or its affiliates, which shall be treated as additional capital contributed by ISA to the Company.

#### 4.2 Additional Capital Contributions.

- 4.2.1 It is anticipated that the total development costs of the Property will exceed the amount of cash on hand at the Company after the initial Capital Contributions. As such, the Members have agreed upon the Development Budget. ISA may amend the Development Budget from time to time to increase any line item so long as the increase (A) does not exceed the greater of (i) two percent (2%) of the original amount of such line item (as shown on ATTACHMENT E) or (ii) \$100,000 or (B) when added to the other changes to the Development Budget (as shown on ATTACHMENT E) would not cause the aggregate of all changes to the Development Budget to exceed \$250,000. All other changes shall require approval of the Board of Directors.
- 4.2.2 If the Company shall require additional capital, the Members shall contribute cash to the Company in accordance with the Development Budget or Operating Budget, as the case may be, on a *pro rata* basis in accordance with the Members' Percentage Interests. A decision to require any additional Capital Contribution (including the amount or timing of any such contribution beyond the amounts or timing

established in the Development Budget or Operating Budget) shall be deemed a Major Decision.

4.2.2.1 In general, each of the Members will, on a*pro rata* basis in accordance with the Members' Percentage Interests, contribute that amount of capital that, pursuant to the approved Development Budget or Operating Budget, as the case may be, may be required to enable the Company to complete development of the Property and otherwise to carry out its purposes.

4.2.2.2 Notwithstanding the foregoing, if Members shall have received cash distributions under § 5.4 of this Agreement and additional capital shall then be required under this § 4.2, then such cash distributions shall be re-contributed as additional capital in the ratios previously received prior to any required additional capital amounts being contributed on a *pro rata* basis as specified above.

4.2.2.3 Notwithstanding anything to the contrary contained in this Agreement, if ISA's affiliate shall have caused the Company to have incurred cost overruns arising out of or in connection with such affiliate's performing its duties under the Development Agreement in a negligent manner at any time, ISA shall contribute to the Company pursuant to this § 4.2 cash in an amount equal to fifty percent (50%) of those cost overruns that were directly and solely caused by such negligent performance; any such negligence shall be determined based upon recognized standards for developers of similar projects in the State of New Jersey.

4.2.2.4 Nothing in this Agreement shall be deemed to require the parties to treat as equity all amounts that may be required for development of the Property.

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4.2.3 At any time during any Fiscal Year, in accordance with the Development Budget or Operating Budget, Managing Member shall send a notice to each Member of its required Capital Contribution. In addition, from time to time, if the Board of Directors shall have determined unanimously that Capital Contributions in excess of those required under the Development Budget, as modified in accordance with this Agreement, or Operating Budget are then required, Managing Member shall request the Members to make an additional Capital Contribution in accordance with the decision of the Board of Directors.

4.2.3.1 Except as otherwise provided above, within ten (10) days after the date of any such notice, all such additional Capital

Contributions shall be due from the Members pro rata in accordance with the Members' Percentage Interests.

4.2.3.2 Managing Member shall send a notice of any such capital call to each Member in accordance with § 12.4 of this Agreement.

4.2.3.3 If Managing Member shall fail to send promptly a notice of any such capital call to each Member, then MCA may send such notice to all Members, and any such notice shall then have the same force or effect as if sent by Managing Member.

4.2.3.4 In accordance with § 6.4.2.4, MCA may elect to make protective advances in respect of non-discretionary items (such as, by way of example only, taxes, insurance, debt service and impositions), for operating expenses that may be required above the Development Budget or Operating Budget, if MCA shall have determined that such protective advances are necessary to keep the Project operating, to prevent a default of the underlying debt, and for emergency or necessary repairs and maintenance. MCA shall promptly give to ISA written notice of any such protective advance, and ISA shall be entitled then to make an additional Capital Contribution pro rata in accordance with its Percentage Interest. If ISA shall not have then made any such additional Capital Contribution, the amount of MCA's protective advance described in such notice shall be treated as a loan subject to the terms and conditions of § 4.2.5.3.

4.2.4 Except to the extent required by this § 4.2, no Member shall be required to make Capital Contributions to the Company in addition to those identified or described in § 4.1 above.

4.2.5 If any Member (a "Defaulting Member") fails to make all or any portion of any Capital Contribution as required under this § 4.2, such failure shall constitute a breach of this Agreement. A Defaulting Member shall be liable for any and all damages incurred by any other Member or the Company as a result thereof. Notwithstanding the foregoing, a Defaulting Member's liability shall be limited to its interest in the Company, and recourse for breach of such an obligation shall be a reduction of such Member's Capital Account in an amount equivalent to 150% of the Capital Contribution such Member failed to make. The Company may retain any fee or payment owed by the Company to the Defaulting Member, or to any Affiliate of the Defaulting Member, and the Company shall be entitled to apply the amount of any such owed amount towards the amount of the Defaulting Member's unpaid Capital Contribution.

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4.2.5.1 In addition, any Member that is not a Defaulting Member shall then have the option to make a Capital Contribution (a '<u>Special Contribution</u>'') to the Company in any amount up to the amount of the Capital Contribution (the "<u>Default Amount</u>") not made by the Defaulting Member (a Member making such a contribution referred to as a "<u>Contributing Member</u>").

4.2.5.2 If a Special Contribution shall have been made, the Company shall recalculate the Membership Interest of each Member based on a fraction, the numerator of which shall equal the total Capital Contribution of that Member, and the denominator of which shall equal the aggregate Capital Contributions actually made by all Members, after increasing the Capital Contributions of each Contributing Member by one hundred and fifty (150%) percent of the amount of any Special Contribution made by it.

4.2.5.3 As an alternative to the foregoing, a Member that is not a Defaulting Member may make funds available to the Company on behalf of the Defaulting Member, up to, in the aggregate, the Default Amount. Such funds shall be treated as a loan to the Defaulting Member, and shall bear interest from the date made until repayment in full at an annual rate equal to the lesser of (A) one percent per month or (B) the maximum rate then permitted by Requirements of Law.

4.2.5.4 Any such Member that shall have made such a loan shall be deemed to have a lien on, and security interest in, the Membership Interest of the Defaulting Member to secure repayment of any loan hereunder and interest accrued thereon. The Defaulting Member shall pay all reasonable fees, costs and expenses in connection with preparation and review of the instruments necessary to perfect such security interest and otherwise to enforce it.

4.2.5.5 The Company shall pay to any such lending Member the amount of all distributions otherwise payable to the Defaulting Member while any principal or interest in respect of any such loan hereunder shall remain unpaid. Any such payment to a lending Member shall be applied first to payment of interest on, and then to the principal of, each such loan.

4.2.6 Each Defaulting Member hereby irrevocably constitutes and appoints, with full power of substitution, the non-Defaulting Member its true and lawful attorney in fact, with full power and authority in its name, place and stead, to execute and deliver any document necessary or appropriate to effectuate the intent of this § 4.2, including recording of any UCC financing statements reflecting a secured interest in the

Defaulting Member's Membership Interest and any continuation statements required thereafter. The appointment of the non-Defaulting Members as the Defaulting Member's attorneys in fact shall be deemed to be a power coupled with an interest and shall survive the incompetency, Bankruptcy or dissolution of the Member

giving that power.

### 4.3 <u>Operating Budget</u>.

- 4.3.1 The Company shall operate under an annual Operating Budget. After the Board of Directors shall have approved an annual Operating Budget, Managing Member shall implement it on behalf of the Company and may incur the expenditures and obligations therein provided.
- 4.3.2 Managing Member shall deliver to the Board of Directors for approval a proposed Operating Budget for each ensuing calendar year by November 1 of the preceding calendar year. If an Operating Budget for any calendar year shall not have been approved by January 1 of a year, the Company shall continue to operate under the Operating Budget for the immediately preceding year with such adjustments as may be necessary to reflect deletion of non-recurring expense items set forth on the previous Operating Budget and increased insurance costs, taxes, utility costs, and debt service payments; however, unless the Board of Directors specifically shall have consented at a meeting or in writing, no capital expenditures (other than deposits into a capital reserve account, if any) shall be made for that year until an Operating Budget for such year shall have been approved.
- 4.3.3 Managing Member may make amendments to any line item from the amount set forth therefor in a then current Operating Budget so long as such amendment, as to any line item, shall not exceed the greater of
  - 4.3.3.1 5% of the amount of such line item in the then current Operating Budget, or
  - 4.3.3.2 \$25,000.00, and
  - 4.3.3.3 so long as the aggregate amount of all such amendments shall not have exceeded \$100,000.00 per year.
- 4.3.4 In addition, if emergency repairs to the Property shall then be necessary to avoid imminent danger of injury to the Property or to an individual, or for payment of taxes or insurance premiums, Managing Member may make such expenditures as may be necessary to alleviate

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such situation and shall promptly notify the Board of Directors of the event giving rise to such repairs and the actions taken with respect thereto.

#### 4.4 <u>No Interest on Capital Contributions.</u>

Interest Holders shall not be paid interest on their Capital Contributions, except as otherwise specifically provided for herein.

#### 4.5 <u>Return of Capital Contributions.</u>

Except as otherwise provided in this Agreement, no Interest Holder shall have the right to receive any return of any Capital Contribution.

#### 4.6 Form of Distribution.

If an Interest Holder is entitled to receive a return of a Capital Contribution or any other distribution, the distribution must be made in cash; provided, however, that the Company, upon the approval of the Board of Directors, may distribute cash, or property, or a combination thereof to the Interest Holder.

#### 4.7 <u>Capital Accounts.</u>

The Company shall maintain a separate Capital Account in respect of each Interest Holder, in accordance with Code § 704(b) and Regulation § 1.704-1(b).

#### 4.8 <u>Loans.</u>

If Managing Member shall determine to seek debt capital for the Company after approval by the Board of Directors, a Member may, at any time, make or cause a loan to be made to the Company in any amount and on those such commercially reasonable terms upon which the Board of Directors and the Member may agree. The Company shall make regularly scheduled payments of the loan prior to distributions, and the dealings and undertakings of any such loan shall be at arm's length and on commercially reasonable terms.

### 4.9 <u>Taxes Withheld.</u>

Unless treated as a Tax Payment Loan, any amount paid by the Company for or with respect to any Interest Holder on account of any withholding tax or other tax payable with respect to the income, profits or distributions of the Company pursuant to the Code, the Treasury Regulations, or any state or local statute, regulation or ordinance requiring such payment (a "Withholding Tax Act") shall be treated as a distribution to such Interest Holder for all purposes of this Agreement, consistent with the character or source of the income, profits or cash that gave rise to the payment or withholding obligation.

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- 4.9.1 To the extent that the amount required to be remitted by the Company on behalf of any Interest Holder under the Withholding Tax Act shall exceed the amount then otherwise distributable to such Interest Holder pursuant to § 5 of this Agreement, the amount of such excess shall constitute a loan from the Company to such Interest Holder (a "<u>Tax Payment Loan</u>"); any such Tax Payment Loan shall be payable upon demand and shall bear interest, from the date that the Company makes the payment to the relevant taxing authority, at the Prime Rate of interest plus 2%.
- 4.9.2 The Prime Rate is the rate of interest publicly announced from time to time by banks as their Prime Rate as published from time to time in the Eastern edition of <u>The Wall Street Journal</u> Any change in the Prime Rate shall take effect at the opening of business on the day specified in the public announcement of a change in the Prime Rate.
- 4.9.3 So long as any Tax Payment Loan or the interest thereon shall remain unpaid, the Company shall make future distributions due to such Interest Holder under this Agreement by applying the amount of any such distribution first to payment of any accrued and unpaid interest on all Tax Payment Loans of such Interest Holder and then to repayment of the principal of all Tax Payment Loans of such Interest Holder.
- 4.9.4 Accounting Member shall have the authority to take all actions necessary to enable the Company to comply with the provisions of any Withholding Tax Act applicable to the Company and to carry out the provisions of this § 4.9. Nothing in this § 4.9 shall create any obligation on any Interest Holder to advance funds to the Company or to borrow funds from third parties in order to make any payments on account of any liability of the Company under a Withholding Tax Act.

- 4.9.5 Accounting Member has the authority to collect Tax Payment Loans of any Interest Holder from said Interest Holder using any legal method that Accounting Member shall deem necessary or appropriate.
- 5. Profit, Loss, and Distributions.

### 5.1 <u>Allocation of Profits.</u>

After giving effect to the special allocations set forth in Code § 704 and the Regulations thereunder as in effect from time to time, Profits shall be allocated to the Interest Holders in a manner that substantially tracks the distributions that would have been made if the Company had liquidated its assets at that time and distributed the proceeds to the Members.

5.1.1 Notwithstanding anything herein to the contrary, the Members hereby acknowledge the status of M-C Corp. (an Affiliate of MCA) as a real estate investment trust (a "REIT") and the requirement that M-C Corp, M-C LP and MCA Member be operated in a manner so as to permit M-C Corp to continue to qualify as a REIT under the Code.

5.1.1.1 The Company and the Property shall be managed in a manner so that: (a) the Company's gross income meets the tests provided in § 856(c)(2) and (3) of the Code as if the Company were a REIT; (b) the Company's assets meet the tests provided in § 856(c)(4) of the Code as if the Company were a REIT; and (c) the Company minimizes federal, state and local income and excise taxes that may be incurred by M-C Corp, MCA Member and M-C LP, or any of their Affiliates, including taxes under § 857(b), 860(c) or 4981 of the Code.

5.1.1.2 The Members hereby acknowledge, agree and accept that, pursuant to this § 5.1.1, the Company may be precluded from taking, or may be required to take, an action that it would not have otherwise taken, even though the taking or the not taking of such action might otherwise be advantageous to the Company and/or to one or more of the Members (or one or more of their subsidiaries or Affiliates).

5.1.1.3 After consultation with the Board of Directors, MCA may determine in its sole and absolute discretion that a taxable REIT subsidiary (as described in § 856(1) of the Code) (a "<u>TRS</u>") should be established in order to meet the requirements of this § 5.1.1. After any such determination, M-C Corp., M-C LP or MCA, as applicable, may form, or cause to be formed, such TRS only if M-C Corp., M-C LP or MCA, as applicable, (A) shall have provided at least five (5) days prior written notice thereof to the Board of Directors; and (B) shall have prepared forms for such election under § 856(1)(1)(B) of the Code (in accordance with guidance issued by the Internal Revenue Service). M-C Corp. shall cause the TRS to execute such election form and shall forward such executed form to the Company, MCA, M-C LP and ISA, as applicable, for execution and filing by M-C Corp., MCA, M-C LP, the Company or ISA, as applicable, if it so chooses.

5.1.2 The Members shall formulate the Development Budget, each annual Operating Budget and each annual operating plan (each, an '<u>Operating Plan</u>') in a manner that recognizes the status of M-C Corp. as a REIT and the income, asset and operating requirements of the Code that are applicable to a REIT (collectively, the "<u>REIT Requirements</u>"). Each Development Budget, Operating Budget and Operating Plan will include leasing guidelines consistent with the REIT

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Requirements, and Managing Member will not knowingly enter into leases in contravention of such lease guidelines and will not knowingly provide or allow the Company to provide any services to any tenant that is not required by such tenant's lease (except, in each case, as approved by the Board of Directors).

- 5.1.3 Notwithstanding any other provision of this Agreement to the contrary, none of Managing Member, the Board of Directors nor any Member will require the Company to take any material action that, in the opinion of MCA's tax advisors or legal counsel, may result of the loss of M-C Corp.'s, MCA's or M-C LP's status as a REIT. Furthermore, Managing Member shall structure its transactions to eliminate any prohibited transaction tax or other taxes applicable to any Member and such REITs.
- 5.1.4 Notwithstanding any other provision of this Agreement to the contrary, any transfer to or admission of any Member that may cause, directly or indirectly, M-C Corp., M-C LP or MCA to fail to qualify as a REIT under the Code or the Treasury Regulations promulgated thereunder shall be null and void *ab initio*.
- 5.1.5 The Company shall not allocate to ISA any amount of Profit or Loss that is disproportionate to the allocation required pursuant to the first sentence of this § 5.1 or pursuant to § 5.2. Nothing in this § 5.1 shall be deemed to require the Company to allocate to any Interest Holder in any period any special or disproportionate allocation of Profit or Loss as a result of the foregoing provisions for the benefit of any affiliated REIT.
- 5.2 <u>Allocation of Losses.</u>

After giving effect to the special allocations set forth in Code § 704 and the rules and regulations thereunder as in effect from time to time, Losses shall be allocated to the Interest Holders in a manner that substantially tracks the distributions that would have been made if the Company had liquidated its assets at that time and distributed the proceeds to the Members, provided that no Interest Holder shall be allocated a Loss that creates or increases an Adjusted Capital Account Deficit for such Interest Holder. If some but not all of the Interest Holders would have Adjusted Capital Account Deficits as a consequence of an allocation of Losses pursuant to this § 5.2, the limitation set forth in the preceding sentence shall be applied on an "Interest Holder by Interest Holder" basis, and Losses not allocable to any Interest Holder as a result of such limitation shall be allocated to the other Interest Holders in accordance with their Positive Capital Account balances so as to allocate the

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maximum permissible Losses to each Interest Holder under Regulation § 1.704-1(b)(2)(ii)(d).

5.3 General Allocation Provisions.

- 5.3.1 Any asset that may be distributed in kind to an Interest Holder shall be valued at such asset's fair market value, and any Interest Holder entitled to any interest in any such asset shall receive that interest as a tenant-in-common with all other Interest Holders so entitled. An independent appraiser who shall be selected by the Company shall determine the fair market value of any such distributed asset. The Profit or Loss for each unsold asset shall be determined as if the asset had been sold at its fair market value, and the Profit or Loss shall be allocated as provided in this Agreement and shall be properly credited or charged to the Capital Accounts of the Interest Holders prior to any distribution of such assets under this § 5.
- 5.3.2 The Members intend that this Agreement shall be interpreted to comply with the Code and the Regulations promulgated from time to time under Code § 704(b); Accounting Member is hereby authorized, upon the advice of the Company's tax counsel, to amend this § 5 to comply with the Code and the Regulations promulgated

from time to time under Code § 704(b); provided, that no amendment shall materially affect any distribution to an Interest Holder without such Interest Holder's prior written consent.

- 5.3.3 Each of the Interest Holders, severally and not jointly, represents and warrants to the Company that he or it is aware of the income tax consequences of the allocations made by this § 5 as a result of his or her consultation with his or her own tax advisors. Each of the Interest Holders hereby agrees to be bound by the provisions of this § 5 in reporting his or its shares of Company income and losses for income tax purposes.
- 5.3.4 For purposes of determining Profits, Losses, or any other item allocable to any period, Profits, Losses, and any such other item shall be determined on a daily, monthly, or other basis, as Accounting Member may determine to be in the best interest of the Company, using any permissible method under Code § 706 and the Regulations thereunder.

5.4 Distribution of Cash Flow and Net Capital Proceeds.

5.4.1 The Company may distribute its Cash Flow and Net Capital Proceeds at such time or times as determined in the discretion of the Board of Directors to the Interest Holders in accordance with this §

5.4, provided that the Company shall make no distribution that impairs the reasonable working capital needed for conducting the Company's Business.

5.4.2 All amounts required to be withheld under Code § 1446 or any other Withholding Tax Act shall be treated as amounts actually distributed to affected Interest Holders for all purposes under this Agreement pursuant to the provisions of § 4.9 of this Agreement.

5.4.3 At such time as the Company shall distribute its Cash Flow, the Company shall distribute Cash Flow to Members, as follows:

5.4.3.1 First, to the Members in respect of NOCF Preferred Return until each Member shall have received payment of the NOCF Preferred Return; and

5.4.3.2 Second, to the Members as follows: 75% to MCA and 25% to ISA.

5.4.4 At such time as the Company shall distribute its Net Capital Proceeds, the Company shall distribute Net Capital Proceeds to Members, as follows:

5.4.4.1 First, to the Members in respect of CTP Preferred Return until each Member shall have received payment in full of such Member's accrued and unpaid CTP Preferred Return;

5.4.4.2 Second, to the Members *pro rata* based upon the ratio that the respective capital accounts of MCA and ISA bear to each other until the Company shall have returned to each Member all Net Capital of such Member;

5.4.4.3 Third, to the Members at the rate of 75% to MCA and 25% to ISA until the Company shall have returned to MCA an aggregate amount of distributions such that MCA shall have received distributions equal to an 18% Internal Rate of Return on MCA's Capital Contributions; and

5.4.4.4 Fourth, to the Members, at the rate of 65% to MCA and 35% to ISA.

5.5 Preferred Return - Cash Flow.

5.5.1 In respect of each Capital Account, immediately prior to any distribution of Cash Flow, the Company shall calculate the NOCF Preferred Return.

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5.5.2 For purposes of this Agreement,

5.5.2.1 "<u>NOCF Preferred Return</u>" means, as applied to Cash Flow, a non-cumulative priority return on each Member's Net Capital equal to ten percent (10%) per each fiscal year of the Company, compounded quarterly.

5.5.2.2 "<u>Net Capital</u>" means an Interest Holder's aggregate Capital Contribution less any and all Net Capital Proceeds previously distributed to such Member. All such amounts are calculated solely in respect of the Company.

5.5.3 The Company shall distribute amounts in respect of accrued and unpaid NOCF Preferred Return only as required or permitted pursuant to § 5.4.

For illustration purposes and by way of example only:

Assume a December 31 fiscal year for the Company. Assume that the Net Capital attributable to MCA is \$1 million and the Net Capital attributable to ISA is \$200,000.

Assume that at September 30 of Year 3 of the Company the Board of Directors determines to make the first distribution that the Company has made and the amount of the distribution is \$1,000,000 from ordinary Company operations. The anticipated amounts of the distributions are as follows:

|                    | An | nount      | Calculation  |
|--------------------|----|------------|--|
| Under § 5.4.3.1:   |    |            |  |
| To MCA             | \$ | 768,906.30 | \$10,000,000 x .025 (or 3 months of interest) =\$250,000 PLUS<br>(\$10,000,000+\$250,000) x.025 = \$256,250 PLUS<br>(\$10,000,000+\$250,000+262,656.30) x.025 = \$262,656.30 |
| To ISA             | \$ | 153,781.30 | \$2,000,000 x .025 (or 3 months of interest) = \$50,000 PLUS<br>(\$2,000,000+\$50,000) x .025=\$51,250 PLUS<br>(\$2,000,000+\$50,000+51,250) x .025 =\$52,531.25             |
| Sub-Total          | \$ | 922,687.50 |  |
| Under § 5.4.3.2:   |    |            |  |
| To MCA             |    | 57,984.38  | (\$1,000,000 - \$922,687.50) x .75   |
| To ISA             |    | 19,328.13  | (\$1,000,000 - \$922,687.50) x .25   |
| Sub-Total          |    | 77,312.5   |  |
| Total Distribution | \$ | 1,000,000  |  |

#### 5.6 <u>Preferred Return - Net Capital Proceeds.</u>

- 5.6.1 In respect of each Capital Account as of the last day of each quarter, the Company shall accrue a cumulative CTP Preferred Return.
- 5.6.2 For purposes of this Agreement, "CTP Preferred Return" means, as applied to Net Capital Proceeds, the amount of the excess of:
  - 5.6.2.1 The product of a Member's Net Capital contributed to the Company times ten percent (10%) per annum, compounded quarterly, over
  - 5.6.2.2 The sum of the aggregate NOCF Preferred Return and the aggregate CTP Preferred Return previously distributed to such Member.

## 5.7 Liquidation and Dissolution.

- 5.7.1 If the Company is liquidated, the assets of the Company shall be distributed to the Interest Holders as provided in § 8.
- 5.7.2 No Interest Holder shall be obligated to restore a Capital Account with a balance of less than zero.

### 5.8 § 704(c) Allocations.

In accordance with Code § 704(c) and the Regulations thereunder, income, gain, loss and deduction with respect to any property contributed as a Capital Contribution shall, solely for tax purposes, be allocated among the Members under any reasonable method that Accounting Member may select from time to time to take account of any variation between the adjusted basis of such property to the Company for federal income tax purposes and its initial Gross Asset Value. If the Gross Asset Value of any Company asset is adjusted pursuant to clause (iii) or clause (iv) of the definition thereof, subsequent allocations of income, gain, loss and deduction with respect to such asset shall take account of any variation between the adjusted basis of such asset for federal income tax purposes and its Gross Asset Value in the same manner as under Code § 704(c) and the Regulations thereunder. Any election or other decision relating to such allocations shall be made by Accounting Member in a

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manner that reasonably reflects the purpose and intention of this Agreement. Allocations pursuant to this section are solely for purposes of federal, state and local taxes and shall not affect, or in any way be taken into account in computing, any Member's Capital Account or share of Profits, Losses, other items or distributions pursuant to any provision of this Agreement.

#### 6. Management: Rights, Powers, and Duties.

#### 6.1 Day To-Day Management; Accounting Management.

- 6.1.1 Except as otherwise provided in the Act, the Certificate of Formation or this Agreement, the Company's (a) day-to-day management shall be vested in Managing Member designated by the Members as provided in § 6.1.2 hereof, and (b) accounting, bookkeeping and tax management shall be vested in Accounting Member designated by the Members as provided in § 9.2 of this Agreement.
- 6.1.2 ISA shall be the initial Managing Member. Subject to the terms and conditions of § 5.1.1 and 6.2 of this Agreement, the rights of MCA pursuant to § 6.4.2 of this Agreement and of Accounting Member's rights and responsibilities pursuant to this Agreement, Managing Member shall have the sole right to manage the Company's operating affairs, to bind the Company in its operating transactions with third parties and to make all operating decisions affecting the Company and its Business and affairs except if and to the extent
  - 6.1.2.1 MCA's approval is required under this Agreement;

6.1.2.2 Approval, authorization or decision requires the affirmative approval of the Board of Directors, or the Board of Directors has otherwise provided its direction or instructions with respect thereto, or

- 6.1.2.3 Approval of any of the Members is expressly required by this Agreement or by a non-waivable provision of Requirements of Law.
- 6.1.3 No Member (other than Managing Member and Accounting Member) has the authority, in the capacity of Member, to bind the Company in a transaction with a third party. If the initial Managing Member is removed for cause pursuant to § 6.1.7 of this Agreement or is unwilling or unable to serve as manager at any time, then MCA shall select a replacement manager, who may, but need not be, a member or an employee, officer or shareholder of a Member.

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- 6.1.4 Once the Board of Directors or the Members shall have approved an action that requires approval by the Board of Directors or the Members, then Managing Member or Accounting Member, as the case may be, acting alone, may execute any documents necessary or desirable to effectuate such action, and any person conducting business with Company shall be entitled to rely on the authority and signature of Managing Member. Except as otherwise determined by the Board of Directors or the Members or as set forth herein or in the Act, any document or instrument may be executed and delivered on behalf of the Company by Managing Member, excluding any deed, mortgage, note or other evidence of indebtedness, lease, security agreement, financing statement, contract of sale or other instrument purporting to convey or encumber, in whole or in part, any or all of the Company's assets at any time held in its name, or any compromise or settlement with respect to the Company's accounts receivable or claims, any of which shall require dual signatures of Managing Member and Accounting Member.
- 6.1.5 Any third Person dealing with the Company, Managing Member or Members may rely upon a certificate signed by Managing Member as to
  - 6.1.5.1 The identity of the Members or Managing Member;
  - 6.1.5.2 Acts by the Members or Managing Member;
  - 6.1.5.3 Any act or failure to act by the Company, or

6.1.5.4 Any other matter involving the Company or any Member.

- 6.1.6 With the exception of Major Decisions, those decisions reserved to MCA under § 6.4.2 of this Agreement, the instruments referenced in § 6.1.4 of this Agreement, and those decisions reserved to Accounting Member under this Agreement, Managing Member, acting alone, may execute any document necessary or desirable to effectuate such action, and any person conducting business with the Company shall be entitled to rely on the authority and signature of Managing Member.
- 6.1.7 ISA shall not be removed as Managing Member without cause. MCA shall have the right to remove ISA as Managing Member for cause under this Agreement.

6.1.7.1 For purposes of this Agreement, "cause" means any reason materially and adversely affecting the Company's best interests or such as to make it unreasonable to expect MCA to permit ISA to act as Managing Member of the Company, including the conviction of ISA,

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any Key Principal or its/their Affiliates of any crime, the commission or attempted commission of any act of willful misconduct or dishonesty, malfeasance or negligence, failure or neglect by ISA to perform Managing Member's duties hereunder or any other breach or attempted breach of any of the terms or provisions of this Agreement or if ISA shall no longer be majority owned and controlled by one or more Key Principals except as a consequence of the death or permanent disability of the last remaining Key Principal.

6.1.7.2 In addition, and subject to the terms and conditions of Article 8 of the Development Agreement, MCA may remove ISA as Managing Member at any time that MCA may be permitted to terminate the Development Agreement in accordance with the terms and conditions of § 8.4(a) through (d) and (f) of the Development Agreement.

6.1.7.3 MCA's removal of ISA as Managing Member under this § 6.1.7 or replacement of ISA as Managing Member should ISA be unwilling or unable to serve as Managing Member at any time is hereinafter collectively referred to an "<u>ISA Removal Event.</u>"

6.1.7.4 In addition to the foregoing and notwithstanding any provision contained herein to the contrary, from and after an ISA Removal Event, the member of the Board of Directors appointed by ISA shall automatically be deemed removed, and thereafter ISA shall have no further right to appoint a member to the Board of Directors, and MCA shall have the sole right to appoint members to the Board of Directors and exercise all rights and privileges reserved to it, and all distributions, if any, to be made to the Members pursuant to the provisions of §§ 5.4.3.2, 5.4.4.3 and 5.4.4.4 shall be made *pro rata* on the basis of each Member's respective Percentage Interest. At all times and notwithstanding any provision contained herein to the contrary, MCA shall have sole authority to enforce any agreement between the Company, on the one hand, and ISA or its Affiliates, on the other hand, and to make all determinations on behalf of the Company with respect thereto. Any such agreements shall be terminable by MCA upon an ISA Removal Event.

### 6.2 <u>Major Decisions.</u>

The decisions listed or identified on ATTACHMENT F to this Agreement are referred to in this Agreement each as a <u>Major Decision</u>." Notwithstanding anything to the contrary in this Agreement, Managing Member or Accounting Member shall not expend any sum, take any action or enter into any obligation arising out of or resulting from a Major Decision unless and until Managing

Member or Accounting Member, as the case may be, shall have notified and obtained the approval of the Board of Directors at a meeting or in writing in advance of any Major Decision.

### 6.3 <u>Board of Directors.</u>

- 6.3.1 The Members shall establish the Board of Directors to formulate the Company's long-term strategy, which shall include the Company's strategic, technical, and operational development. The Board of Directors shall also decide Major Decisions. The Board of Directors shall be comprised initially of two (2) persons: one (1) member appointed by MCA and one (1) member appointed by ISA. Except as set forth in § 6.4.2, all actions of the Board of Directors shall require the unanimous vote of the Board of Directors, including a determination to expand the number of members of the Board of Directors. The initial members of the Board of Directors shall be [■YYY] and [■ZZZ]. Each of MCA and ISA shall have the authority to nominate to the Board a person of its own choosing from time to time, and each of MCA and ISA agrees to vote in favor of the persons so nominated.
- 6.3.2 Any member of the Board of Directors may call a meeting of the Board of Directors. Notice of each such meeting shall be given to each member by telephone, email, telecopy or similar method (in each case, notice shall be given at least seventy-two (72) hours before the time of the meeting) or sent by first-class mail (in which case notice shall be given at least five (5) days before the meeting), unless the Board of Directors shall have established a longer notice-period requirement.

6.3.2.1 Each such notice shall state (i) the time, date, place (which shall be at the principal office of the Company unless otherwise agreed to by all such members) or other means of conducting such meeting and (ii) the purpose of the meeting to be so held. No action other than those specified in the notice may be considered at any special meeting unless unanimously approved by the members of the Board of Directors.

6.3.2.2 Any meeting of the Board of Directors shall require a quorum of Members present in person or by proxy representing Members with Percentage Interests equal to or greater than 90%.

6.3.2.3 A member of the Board of Directors may waive notice of any meeting in writing before, at, or after such meeting, except when a member attends a meeting for the express purpose of objecting to the

transaction of any business because the meeting was not properly called.

<sup>6.3.3</sup> Any action required to be taken at a meeting of the Board of Directors, or any action that may be taken at a meeting of the Board of Directors, may be taken at a meeting held by means of conference telephone or other communications equipment by means of which all persons participating in the meeting can hear each other. Participation in such a meeting shall constitute presence in person at such meeting. In addition, any action required to be taken at a meeting of the Board of Directors or any other action that may be taken at a meeting of the Board of Directors may be taken without a meeting if a consent in writing, setting forth the action so taken, shall have been signed by all members of the Board of Directors. Any such consent signed by all of the members of the Board of Directors shall be a valid and proper act of the Board of Directors.

#### 6.4 <u>Duties of Parties.</u>

- 6.4.1 Managing Member, Accounting Member and the Board of Directors members shall devote such time to the Company's Business and affairs as may be necessary from time to time to carry out Managing Member's, Accounting Member's or the Board of Directors members' responsibilities under this Agreement.
- 6.4.2 In addition, subject to the terms and conditions of § 6.2 of this Agreement, MCA shall singly have the following rights and responsibilities:

6.4.2.1 In a manner consistent with § 9.2 of this Agreement, manage the accounting, bookkeeping, collection and distribution functions for the Company and make all decisions with regard thereto;

- 6.4.2.2 Select the auditor, outside accountant, tax counsel and other professionals for the Company;
- 6.4.2.3 Approve in advance any Company use of the name MACK-CALI or any derivation thereof; and
- 6.4.2.4 Make advances to protect the Company's Business or affairs.

# 6.5 Officers.

The Board of Directors may appoint such officers who shall have such power and authority as may be specified by the Board of Directors, and the Board of Directors may remove any officer from time to time with or without cause.

#### 6.6 <u>Management Fee.</u>

The Company shall engage an affiliate of Managing Member as managing agent for the Company's Business pursuant to a separate agreement approved by the Board of Directors. The Company shall pay such managing agent monthly a fee equal to two and one-quarter percent (2.25%) of the Company's gross rental revenue, and the Company shall pay to MCA or its designee an amount equal to three-quarters of one percent (0.75%) of the Company's gross rental revenue in respect of such fee.

### 6.7 <u>Development Fee.</u>

Subject to the terms and conditions of this Agreement and the Development Agreement, the Company shall pay to each of ISA or its designee, on the one hand, and to MCA or its designee, on the other hand, equally a development fee. The amount of such development fee shall equal an aggregate of three percent (3%) of all "soft & hard construction costs" incurred in connection with the Property, including the costs of obtaining approvals. To avoid double-counting, the Company shall receive a credit in respect of payment of such development fee to the extent that affiliates of ISA and MCA shall have received payment of the Development Fee described at Section 3.2 of the Development Agreement in respect of any period, to the extent allocable to the Property.

### 6.8 <u>Certain Expenses.</u>

- 6.8.1 The Company shall reimburse Managing Member in respect of all reasonable out-of-pocket expenses actually incurred by it directly in conjunction with acting as Managing Member under this Agreement (including travel and entertainment expenses, telephone costs, and the like, but not overhead expenses), to the extent set forth on an Operating Budget or otherwise as the Board of Directors may approve from time to time at a meeting or in writing. Upon request, Managing Member shall provide reasonable supporting verification to the Board of Directors for all expenditures for which any reimbursement is requested. Otherwise, Managing Member shall not be entitled to compensation for services performed for the Company, except as approved by the Members' unanimous consent from time to time.
- 6.8.2 In connection with the services provided as Accounting Member, MCA or its Affiliate shall be reimbursed for the actual costs incurred in performing Accounting Member's services. The Company shall reimburse Accounting Member in respect of all reasonable allocated overhead expenses and costs and out-of-pocket expenses actually incurred by it directly in conjunction with acting as Accounting Member under this Agreement (including travel and entertainment

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expenses, telephone costs, and the like), to the extent set forth on an Operating Budget or otherwise as the Board of Directors may approve from time to time at a meeting or in writing. Upon request, Accounting Member shall provide reasonable supporting verification to the Board of Directors for all expenditures for which any reimbursement is requested. Otherwise, Accounting Member shall not be entitled to compensation for services performed for the Company, except as approved by the Members' unanimous consent from time to time.

- 6.8.3 No member of the Board of Directors shall be entitled to compensation for services performed for the Company, except as approved by the Members' unanimous consent.
- 6.8.4 Upon substantiation of the amount and purpose thereof, a Board of Directors member may, upon the Board of Director's approval or if otherwise contained on an approved Operating Budget, be entitled to reimbursement for expenses reasonably incurred in connection with the Company's activities.
- 6.9 <u>Power of Attorney.</u>
  - 6.9.1 Each Member constitutes and appoints Managing Member as the Member's true and lawful attorney-in-fact ("Attorney-in-Fact"), and in the Member's name, place, and stead, to make, execute, sign, acknowledge, and file:

6.9.1.1 A certificate of formation or any amendment thereto;

6.9.1.2 All such documents or instruments to reflect the admission to the Company of a substituted Member, an additional Member, or the withdrawal of any Member, in the manner prescribed in this Agreement;

6.9.1.3 All documents that the Attorney-in-Fact deems appropriate to reflect any amendment, change, or modification of this Agreement;

6.9.1.4 Any and all other certificates or other instruments required to be filed by the Company under the Requirements of Laws of the State of New Jersey or of any other state or jurisdiction;

6.9.1.5 One or more alternate name certificates; and

# 6.10 <u>Irrevocability.</u>

The foregoing power of attorney is irrevocable and is coupled with an interest, and, to the extent permitted by applicable Requirements of Law, shall survive the incapacity of a Member. It also shall survive the Transfer of an Interest, except that if the transferee is approved for admission as a Member, this power of attorney shall survive the delivery of the assignment for the sole purpose of enabling the Attorney-in-Fact to execute, acknowledge, and file any documents needed to effectuate the substitution. Each Member shall be bound by any representation made by the Attorney-in-Fact acting in good faith pursuant to this power of attorney, and each Member hereby waives any and all defenses that may be available to contest, negate, or disaffirm the action of the Attorney-in-Fact taken in good faith under this power of attorney.

# 6.11 <u>Nonrecourse Liabilities.</u>

Members and former Members shall look solely to the Company's assets for the return of their Capital Contributions, and, if the Company's assets shall be insufficient to return such Capital Contributions, then the Members and former Members shall have no recourse against the Company, any current or former Manager or any other current or former Member. Accounting Member shall recommend to the Members for adoption such changes to this Agreement as Accounting Member shall determine in light of the Code as then in effect if Managing Member shall determine to cause the Company to incur any liability of the Company with respect to which no Interest Holder or person or entity related to an Interest Holder has personal liability determined in accordance with Code § 752.

#### 7. Transfers.

#### 7.1 Transfers, Voluntary Withdrawal and Involuntary Withdrawal.

- 7.1.1 Except as provided in § 7.2, no Person may Transfer all or any portion of or any interest or rights in the Person's Membership Rights or Interest unless the unanimous consent of all Members to such Transfer shall have been obtained and all of the following conditions ("<u>Conditions of Transfer</u>") shall have been satisfied:
  - 7.1.1.1 The Transfer will not require registration of Interests or Membership Rights under any federal or state securities laws;
  - 7.1.1.2 The transferee delivers to the Company a written instrument agreeing to be bound by the terms of this Agreement;
  - 7.1.1.3 The Transfer will not result in termination of the Company pursuant to Code § 708;

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7.1.1.4 The transfereor or the transferee delivers the following information to the Company: (A) the transferee's taxpayer identification number; and (B) the transferee's initial tax basis in the transferred Interest;

7.1.1.5 The transferor and/or transferee pays to the Company a transfer fee that is sufficient to pay all reasonable expenses of the Company in connection with the transaction, if required by Managing Member; and

- 7.1.1.6 The transferor shall have complied with the provisions of § 7.2 of this Agreement.
- 7.1.2 If the Members' unanimous consent shall have been obtained and the Conditions of Transfer shall have been satisfied, then a Member or Interest Holder may Transfer all or any portion of that Person's Interest. Notwithstanding anything to the contrary in this Agreement, the transferee of all or any portion of, or any interest or right in, any Membership Rights shall not be entitled to become a Member or exercise any rights of a Member. Neither the Company nor any Member is obligated to admit such transferee as a substituted Member. Such transferee shall be entitled to receive, to the extent transferred, only the distributions and other Interest rights to which the transferor would be entitled. A transferee may become a substituted Member in the Company with full Membership Rights only if:
  - 7.1.2.1 The conditions for membership required by the Act are met; and
  - 7.1.2.2 There is the unanimous consent of all Members.
- 7.1.3 Each Member hereby acknowledges the reasonableness of the prohibition contained in this § 7.1 in view of the purposes of the Company and the relationship of the Members. Any Transfer of any Membership Rights or Interests in violation of the prohibition contained in this § 7.1 shall be deemed invalid, null and void, and of no force or effect.
- 7.1.4 Neither MCA nor ISA shall pledge, create a security interest in or otherwise encumber its Interest as collateral security for obligations of MCA or ISA, as the case may be, and no Person who directly or beneficially owns any Membership Interest in MCA or ISA shall pledge or otherwise encumber that Interest.

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#### 7.2 Permitted Transfers.

Any Interest Holder may Transfer all or any portion of its Membership Rights or Interest to any Member or to any Affiliate, provided such Affiliate is majority (51%) owned and, in the case of ISA, controlled by a Key Principal, at any time or times. Any entity may Transfer all or any portion of its Membership Rights or Interest to any beneficial owner of the entity if the conditions identified in § 7.1.1 and § 7.1.2 inclusive shall have been satisfied. In any such event, the transferee may become a substituted Member in Company with full Membership Rights only if the conditions for membership required by the Act are met. In the case of any such Transfer by ISA to a beneficial owner, the Key Principal(s) shall retain voting control of such beneficial owner. In addition, A merger to which MCA, M-C Corp. or M-C LP is a party or a sale of all or substantially all of the assets of M-C Corp. or M-C LP shall not be deemed a Transfer for purposes of this § 7.

### 7.3 <u>Voluntary Resignation.</u>

A Member shall not have the right or power to voluntarily resign from the Company prior to the Company's dissolution and winding up.

7.4 Effect of Withdrawal.

A Member that assigns all of its Interests pursuant to an assignment or assignments permitted under this Agreement shall cease to be a Member of the Company except that unless and until a substituted Member is admitted in its stead, the assigning Member shall not cease to be a Member of the Company under the Act and shall retain the rights and powers of a member under the Act and hereunder. Such assigning Member may, prior to admission of a substituted Member, assign its economic interest in its Interest, to the extent otherwise permitted under this § 7. Any assignee of any portion of the Interest of a Member pursuant to an assignment satisfying the requirements of this § 7 shall become a substituted Member only when:

7.4.1.1 Such Assignee shall have satisfied the Conditions of Transfer set forth in § 7.1.1 herein and the requirements for membership as provided in the Act; and

7.4.1.2 Accounting Member shall have entered such assignee as a Member on the Company's books and records, which Accounting Member is hereby directed to do upon satisfaction of such requirements; and

7.4.1.3 Such assignee shall have paid all of the Company's reasonable legal fees and filing costs in connection with the substitution as a Member.

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7.4.2 Any assignee of any of the Interest of a Member pursuant to an assignment satisfying the requirements of this § 7 but who does not become a substituted Member and desires to make a further assignment of any such Interest shall be subject to all the provisions of this § 7 to the same extent and in the same manner as any Member desiring to make an assignment of its Interest.

# 7.5 <u>Acceptance of Prior Acts.</u>

Any person who becomes a Member, by becoming a Member, accepts, ratifies and agrees to be bound by all actions duly taken pursuant to the terms and provisions of this Agreement by the Company or any of its Members prior to the date such Person became a Member and, without limiting the generality of the foregoing, specifically ratifies and approves all agreements and other instruments as may have been executed and delivered on behalf of the Company prior to said date and which are in force and effect on said date.

8. Dissolution, Liquidation, and Termination of the Company.

#### 8.1 Events of Dissolution.

The Company shall be dissolved upon the happening of any of the events specified in the Act.

#### 8.2 <u>Liquidation.</u>

Notwithstanding anything contained in this Agreement to the contrary, any Liquidation must be approved by a vote of all the Interest Holders. The preceding sentence may not be amended except by an affirmative vote of all the Interest Holders. All liquidations must be made in cash.

## 8.3 Procedure for Winding Up.

If the Company is dissolved, Managing Member shall wind up its affairs. On winding up of the Company, the assets of the Company shall be distributed as follows:

FIRST, to creditors, including Members who are creditors, to the extent otherwise permitted by Requirements of Law, in satisfaction of liabilities of the Company, other than liabilities for which reasonable provision shall have been made;

SECOND, to Interest Holders to the extent of and in proportion to their Positive Capital Accounts; and

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THIRD, to the Interest Holders in accordance with the terms and conditions of § 5.4.4.

8.4 Cancellation of Certificate.

If the Company shall have been dissolved, following completion of winding up the Company, Managing Member shall promptly cancel the Certificate of Formation by filing a Certificate of Cancellation with the appropriate officer of the State of New Jersey. If no Manager shall be serving, one of the Members shall file the Certificate of Cancellation. If there shall be no remaining Members, then the last person to be a Member, or his legal or personal representative, shall file the Certificate of Cancellation.

# 9. Books, Records, Accounting, and Tax Elections.

# 9.1 Bank Accounts.

All funds of the Company shall be deposited in a bank account or accounts opened by Accounting Member on behalf of the Company. Accounting Member shall determine the institution or institutions at which the accounts will be opened and maintained, the types of accounts, and the Persons who will have authority with respect to the accounts and the funds therein. Withdrawals therefrom shall be made upon the signatures of such Persons as Accounting Member shall designate with the approval of the Board of Directors.

# 9.2 Books and Records.

- 9.2.1 MCA shall be the initial Accounting Member. Subject to the terms and conditions of § 6.2 of this Agreement, Accounting Member shall have the sole right to manage the accounting and financial aspects of the Company, to bind the Company with respect thereto in its transactions with third parties and to make all decisions affecting the accounting and financial practices of the Company and its Business and affairs. At the election of MCA, its actions and responsibilities as Accounting Member under this Agreement may be performed on its behalf by its Affiliates, including M-C Corp. or M-C LP.
- 9.2.2 The Company's fiscal year shall be the calendar year.
- 9.2.3 Accounting Member shall keep and maintain the Company's books of account, at Company expense, on an accrual basis in accordance with generally accepted accounting principles applied on a consistent basis applicable to commercial real estate, as selected by MCA; provided, however, each Member's Capital Account shall be maintained in accordance with § 4 of this Agreement. Accounting Member shall keep the Company's books of account at MCA's principal place of

business, and the Company's books of account shall at all reasonable times be available for inspection by Members.

- 9.2.4 Accounting Member shall, at Company expense, furnish to the Members (i) on or before the 25th day of each month, an unaudited statement setting forth and describing in reasonable detail the Company's receipts and expenditures during the preceding month and comparing the Company's results of operations for such month and for the year to date to the appropriate Operating Budget, (ii) on or before 90 days after the end of each fiscal year, a balance sheet of the Company dated as of the end of such fiscal year, a statement of the Members' Capital Accounts, CTP Preferred Returns, the Internal Rate of Return realized on MCA's Capital Contributions, NOCF Preferred Returns, Member Additional Contribution Balances, a statement of Net Cash Flow, and a statement setting forth the Company's Profits and Losses for such fiscal year, audited by the Company's auditor selected by Accounting Member, and (iii) from time to time, all other information relating to the Company and its Business and affairs reasonably requested by any Member.
- 9.2.5 Each Member, at its expense, may at all reasonable times during usual business hours audit, examine, and make copies of or extracts from the books of account, records, files, and bank statements of the Company. The Member conducting such audit, examination or copying shall use commercially reasonable efforts not unreasonably to interfere with Accounting Member's day-to-day operations. Such right may be exercised by any Member, or by its designated agents or employees.

#### 9.3 Financial Accounting Matters.

Accounting Member shall have sole authority to determine the Company's major accounting policies consistent with the terms and conditions of this Agreement, including:

- 9.3.1 Election from among generally accepted accounting principles of the method by which the Company's financial statements shall be prepared (including the allocation of Profits and Losses, including Depreciation, to Capital Accounts), and
- 9.3.2 Making decisions regarding treatment and reporting (including making or refraining from making of available elections) of transactions for federal and state income, franchise or other tax purposes.

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#### 9.4 Certain Books & Records.

The Company's books and records shall include:

- 9.4.1 Complete and accurate information regarding the Company's financial condition;
- 9.4.2 The Company's federal, state, and local tax returns; and
- 9.4.3 True and full information regarding the amount of cash and a description and statement of the agreed value of any other property or services contributed by each Member and that each Member has agreed to contribute in the future.

## 9.5 Certain Other Business Records.

Managing Member shall keep or cause to be kept complete and accurate books and records of the Company and supporting documentation of the transactions with respect to the conduct of the Company's Business. The records shall include:

- 9.5.1 Complete and accurate information regarding the state of the Company's Business;
- 9.5.2 A copy of the Company's Certificate of Formation and company agreement, all amendments to the Certificate of Formation and company agreement, and all executed copies of any written powers of attorney pursuant to which the company agreement, any certificate, and all amendments thereto have been executed; and
- 9.5.3 A current list of the names and last known business, residence, or mailing addresses of all Members and the dates they became Members.
- 9.6 <u>Budget.</u>

Managing Member and Accounting Member shall prepare the annual Operating Budget for approval during the fourth (4th) quarter of the previous Fiscal Year in accordance with §§ 4.3 and 6.2 of this Agreement.

9.7 <u>Tax Matters Partner.</u>

The Members acting unanimously shall appoint the Company's tax matters partner ("<u>Tax Matters Partner</u>"). Initially, Accounting Member shall be the Tax Matters Partner. The Members acting unanimously may remove the Tax Matters Partner and appoint a new Tax Matters Partner at any time and from time to time. The Tax Matters Partner shall have all powers and

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responsibilities provided in Code § 6221, et seq. The Tax Matters Partner shall keep all Members informed of all tax-related notices from Government Authorities that may come to the attention of the Tax Matters Partner. The Company shall pay and be responsible for all reasonable third-party costs and expenses incurred by the Tax Matters Partner in performing those duties. A Member shall be responsible for any costs incurred by the Member with respect to any tax audit or tax-related administrative or judicial proceeding against any Member, even though it relates to the Company. The Tax Matters Partner shall not compromise any dispute with the Internal Revenue Service without the approval of the Members.

#### 9.8 <u>Tax Elections.</u>

Accounting Member shall have the authority to make all Company elections permitted under the Code, including elections of methods of Depreciation and elections under Code § 754. The decision to make or not make an election shall be in Accounting Member's sole and absolute discretion.

### 9.9 Election to be Treated as Partnership.

The Company shall make any applicable election to be treated as a partnership for federal and state income tax purposes. By executing this Agreement, each of the Members hereby consents to any election made by the Company for it to be treated as a partnership for federal and state income tax purposes.

10. Buy-Sell Option.

#### 10.1 Eligibility to Buy or Sell.

At any time after the first to occur of (A) the second anniversary of the date on which the City of Jersey City shall have issued any one or more temporary or interim or permanent certificates of occupancy in respect of all residential units at the Property, or (B) the first anniversary of the date on which eighty percent (80%) of the rental units at the Property shall have become occupied, if the Members shall have been unable to agree upon a decision requiring their unanimous consent or approval, or the Board of Directors shall have been unable to agree on a Major Decision, either Member may initiate the provisions of this § 10.

- 10.1.1 ISA shall have no right to initiate the provisions of this § 10 if ISA shall have been removed as Managing Member in an ISA Removal Event.
- 10.1.2 Additionally, if an ISA Removal Event shall have occurred, then MCA may initiate the provisions of this § 10 with respect to ISA.

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- 10.1.3 Any Member may initiate the provisions of this § 10 independently of and regardless of whether similar provisions may have been initiated in respect of any other entity in which Affiliates of the Interest Holders may be Members, Interest Holders or other equityholders. For illustration purposes only and by way of example, MCA may initiate the provisions of this § 10 without regard to whether any other Affiliate of MCA shall have initiated any comparable option provision in any other agreement.
- 10.2 Procedure.
  - 10.2.1 A Member desiring to exercise such right (the "<u>Offeror</u>") shall give written notice to the other Interest Holder (the "<u>Offeree</u>") setting forth a statement of intent to invoke rights under this § 10. Any such notice shall state the aggregate dollar amount (the "<u>Valuation Amount</u>") that the Offeror would be willing to pay for the assets of Company as of the Closing Date free and clear of all liabilities, and setting forth all oral or written offers and inquiries received by the Offeror during the previous 12-month period relating to financing, disposition or leasing of any Company property (including proposals for the formation of a new entity for the ownership and operation of the Property).
  - 10.2.2 Upon receipt of any such notice, the Offeree shall elect either

10.2.2.1 To sell the Offeree's entire interest in the Company to the Offeror for an amount equal to the amount the Offeree would have been entitled to receive if Company had sold its assets for the Valuation Amount on the Closing Date and Company had immediately paid all Company liabilities and Imputed Closing Costs and distributed the net proceeds of sale to the Members in satisfaction of their interests in the Company pursuant to § 8, or

10.2.2.2 To purchase the entire Membership Interest of the Offeror for an amount equal to the amount the Offeror would have been entitled to receive if Company had sold all of its assets for the Valuation Amount on the Closing Date and Company had immediately paid all Company liabilities and Imputed Closing Costs and distributed the net proceeds of the sale to the Members in satisfaction of their interests in Company pursuant to to § 8.

10.2.3 The Offeree shall have 30 days from the Offeree's receipt of the Offerer's notice in which to exercise either of its options by giving written notice to the Offerer. If the Offeree does not elect to acquire the Offeror's Membership Interest within such time period, the Offeree shall be deemed to have elected to sell its interest to the Offeror.

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Within three (3) Business Days after an election has been made under this \$ 10.2 (whether deemed or otherwise), the acquiring Member shall deposit with the selling Member a non-refundable earnest money deposit in the amount of five percent (5%) of the amount the selling Member is entitled to receive for its Membership Interest under this \$ 10. Such earnest money deposit shall be applied to the purchase price at consummation of the transaction.

10.2.4 If the acquiring Member shall thereafter fail to consummate the transaction, the selling Member shall be entitled to retain such amount as liquidated damages, free of all claims of the acquiring Member, and the acquiring Member shall have no further right to invoke the provisions of this § 10 during the existence of the Company. The Members agree that damages will be suffered by the selling Member as a result of the acquiring Member's default, and that such damages are, taking into consideration all circumstances now existing, extremely difficult to ascertain, and that the amount of the deposit represents a reasonable estimate thereof.

10.3 Closing.

The closing of an acquisition pursuant to this § 10 shall be held at MCA's headquarters offices on a mutually acceptable date (the <u>Closing Date</u>") not later than 30 days after Offeree's election, deemed or otherwise. On the Closing Date, the following shall occur:

- 10.3.1 The selling Member shall assign to the acquiring Member or its designee the selling Member's entire interest in the Company in accordance with the instructions of the acquiring Member, and shall execute and deliver to the acquiring Member all documents that may be required to give effect to the disposition and acquisition of such interests, in each case free and clear of all liens, claims, and encumbrances, other than this Agreement, and with covenants of general warranty as to ownership; and
- 10.3.2 The acquiring Member shall pay to the selling Member the consideration therefor in cash.
- 10.4 Specific Performance.

It is expressly agreed that the remedy at law for the breach of the obligations of the Members set forth in this § 10 will be inadequate in view of (a) the complexities and uncertainties in measuring actual damage to be sustained by reason of a Member's failure to comply fully with such obligations, and (b) the uniqueness of Company Business and the Members' relationships.

Accordingly, each of such obligations shall be, and is hereby expressly made, enforceable by specific performance.

10.5 Imputed Costs.

As used in this § 10, "<u>Imputed Closing Costs</u>" means an amount equal to two and one-half percent (2 -1/2%) of the Valuation Amount, which is an estimate of the amount that would normally be incurred by the Company if the assets of the Company were sold for an amount specified in this § 10, for transfer taxes, title insurance premiums, survey costs, brokerage commissions and other commercially reasonable closing costs.

## 11. Consent to Jurisdiction.

Each Member hereby submits itself for the sole purpose of this Agreement and any controversy arising hereunder to the exclusive jurisdiction of the state courts in the County of Hudson or Essex, State of New Jersey, or the United States District Court for the District of New Jersey and waives any objection (on the grounds of lack of jurisdiction or forum non conveniens, or otherwise) to the exercise of such jurisdiction over it or him by such courts

## 12. General Provisions.

## 12.1 Interpretation and Terminology.

This Agreement shall be governed by, and construed and interpreted in accordance with, the laws of the State of New Jersey, without giving effect to any choice or conflict of law provision or rule (whether of the State of New Jersey or any other jurisdiction) that would cause the application of the Requirements of Laws of any jurisdiction other than the State of New Jersey. Captions used herein are inserted for convenience only and shall not affect the interpretation or construction of this Agreement. All terms and words in this Agreement, regardless of the number and gender in which they are used, shall be deemed and construed to include any other number, singular or plural, and any other gender, masculine, feminine or neuter, as the context or sense of this Agreement or any paragraph or clause herein may require, as if such terms and words had been fully and properly written in the appropriate number and gender. The use of the word "including," when following any general statement, term or matter, shall not be construed to limit such statement, term or matter, shall not be construed to infiniting language (such as "without limitation" or "but not limited to," or words of similar import) is used with reference thereto, but rather shall be deemed to refer to all other statements, items and matters that could reasonably fall within the broadest possible scope of such general statement, term or matter. Unless otherwise expressly provided herein or unless the context clearly

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indicates otherwise, all references to Sections and/or Articles in this Agreement are references to the Sections and/or Articles of this Agreement, as the case may be. If any ambiguity or question of intent or interpretation arises, no presumption or burden of proof shall arise favoring or disfavoring any party by virtue of such party, or such party's legal counsel, having authored any or all of the provisions of this Agreement. Every covenant, term and provision of this Agreement shall be construed simply according to its fair meaning and not strictly for or against any Member.

#### 12.2 Assurances.

Each Member shall execute all such certificates and other documents and shall do all such filing, recording, publishing, and other acts as Managing Member deems appropriate to comply with the Requirements of Law for the Company's formation and operation and to comply with any laws, rules, and regulations relating to the Company's acquisition, operation, or holding of property.

- 12.3 Liability and Indemnification.
  - 12.3.1 None of Managing Member, Accounting Member, any member of the Board of Directors or Members shall be liable, responsible, or accountable, in damages or otherwise, to any other Member or to the Company for any act performed or act omitted to be performed by any of Managing Member, Accounting Member, any member of the Board of Directors or Members within the scope of the authority conferred on Managing Member, Accounting Member, any member of the Board of Directors and Members by this Agreement, except for fraud, willful misconduct or an intentional breach of this Agreement.
  - 12.3.2 The Company shall indemnify Managing Member, Accounting Member, the members of the Board of Directors and Members for any act performed or act omitted to be performed by Managing Member, Accounting Member, the members of the Board of Directors or Members within the scope of the authority conferred on Managing Member, Accounting Member, the members of the Board of Directors and Members by this Agreement, except for fraud, willful misconduct or an intentional breach of this Agreement. Such indemnification shall include all judgments and claims against any of Managing Member, Accounting Member, a member of the Board of Directors or any Member relating to any liability or damage incurred by reason of any such act performed or omitted to be performed by such Managing Member, Accounting Member, member of the Board of Directors or Member in connection

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with the business of the Company, including attorney fees incurred by such Managing Member, Accounting Member, member of the Board of Directors or Member in connection with the defense of any action based on any such act or omission, which attorney fees may be paid as incurred, including all such liabilities under federal and state securities laws (including the Securities Act of 1933, as amended) to the greatest extent permitted by law.

- 12.3.3 The Company shall indemnify, save harmless and pay all expenses, costs or liabilities of any Manager or Member who for the benefit of the Company and at the direction of the Board of Directors makes any deposit, acquires any option or makes any other similar payment or assumes any obligation in connection with any property proposed to be acquired by the Company and who suffers any financial loss as the result of such action.
- 12.4 Notices.
  - 12.4.1 Any and all notices, demands, consents, approvals, offers, elections, reports and other communications required or permitted under this Agreement (collectively, "Notices" or, individually, a "Notice") shall be deemed adequately given if in writing, and the same shall be delivered either in hand, by telecopier with written acknowledgment of receipt, or by mail or Federal Express or similar expedited commercial carrier, addressed to the recipient of the notice, postpaid and registered or certified with return receipt requested (if by mail), or with all freight charges prepaid (if by Federal Express or similar carrier).
  - 12.4.2 All Notices required or permitted to be sent hereunder shall be deemed to have been given for all purposes of this Agreement upon the date of acknowledged receipt, in the case of a Notice by telecopier, and, in all other cases, upon the date of receipt or refusal, except that whenever under this Agreement a Notice is either received on a day that is not a Business Day or is required to be delivered on or before a specific day that is not a Business Day, the day of receipt or required delivery shall automatically be extended to the next Business Day.
  - 12.4.3 All such Notices shall be addressed:

12.4.3.1 If to MCA to:

Mitchell E. Hersh,

President and Chief Executive Officer Mack-Cali Realty Corporation 343 Thornall Street Edison, New Jersey 08837 Telecopier: 732-205-9040

with copies to:

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Roger W. Thomas, Executive Vice President and General Counsel Mack-Cali Realty Corporation 343 Thornall Street Edison, New Jersey 08837 Telecopier: 732-205-9015

12.4.3.2 If to ISA, to:

David Barry, President Ironstate Development Company, LLC 50 Washington Street Hoboken, New Jersey 07030 Telecopier: 201-963-5020

with a copy to:

Barbara Oif Stack General Counsel The Applied Companies 50 Washington Street Hoboken, NJ 07030 Telecopier: 201 963 5020

12.4.4 By Notice given as herein provided, the parties hereto and their respective successors and assigns shall have the right from time to time and at any time during the term of this Agreement to change their respective addresses effective upon receipt by the other parties of such notice and each shall have the right to specify as its address any other address within the United States of America.

12.5 Specific Performance.

The Parties recognize that irreparable injury will result from a breach of any provision of this Agreement and that money damages will be inadequate to remedy fully the injury. Accordingly, in the event of a breach or threatened breach of one or more of the provisions of this Agreement, any party who may be injured (in addition to any other remedies that may be available to that party) shall be entitled to one or more preliminary or permanent Orders (A) restraining and enjoining any act that would constitute a breach or (B) compelling the performance of any obligation that, if not performed, would constitute a breach.

## 12.6 <u>Complete Agreement.</u>

This Agreement constitutes the complete and exclusive statement of the agreement among the Members. It supersedes all prior written and oral statements, including any prior representation, statement, condition, or warranty. Any other company agreement or operating agreement of the Company purportedly in effect is hereby terminated and replaced in its entirety by this Agreement.

# 12.7 <u>Amendments.</u>

Except as expressly provided otherwise herein or prohibited under the applicable law, this Agreement may only be amended by action of the Members; provided that no amendment shall increase the liability or required Capital Contributions or decrease the Percentage Interest of any Member without the express written consent of that Member; and provided further that with respect to § 7.1.2 (relating to transferee's becoming Members), § 8.2 (relating to liquidations) and § 5.4 (relating to distributions), amendments to said provisions must be made by unanimous consent of all Interest Holders (regardless of whether or not the Interest Holder has any other rights to vote as a Member or otherwise).

## 12.8 <u>Binding Provisions.</u>

This Agreement is binding upon, and inures to the benefit of, the Parties hereto and their respective heirs, executors, administrators, personal and legal representatives, successors, and permitted assigns.

## 12.9 <u>Separability of Provisions.</u>

Each provision of this Agreement shall be considered separable; if, for any reason, any provision or provisions herein are determined to be invalid and contrary to any existing or future law, such invalidity shall not impair the operation of or affect those portions of this Agreement which are valid.

## 12.10 Counterparts.

This Agreement may be executed simultaneously in two or more counterparts, each of which shall be deemed an original and all of which, when taken together, constitute one and the same document. The signature of any party to any counterpart shall be deemed a signature to, and may be appended to, any other counterpart.

#### 12.11 Estoppel Certificate.

Each Member shall, within ten (10) days after written request by any Manager or Member, deliver to the requesting Person a certificate stating, to the Member's knowledge, that:

12.11.1 This Agreement is in full force and effect;

12.11.2 This Agreement has not been modified except by any instrument or instruments identified in the certificate; and

12.11.3 There is no default hereunder by the requesting Person, or if there is a default, the nature and extent thereof.

#### 12.12 Incorporation by Reference.

Every attachment, exhibit, schedule and other appendix attached to this Agreement and referred to herein is hereby incorporated in this Agreement by reference. The Introductory Statement set forth as the introduction to this Agreement is hereby incorporated into this Agreement as fully as if set forth in full herein.

## 12.13 No Partnership Intended for Nontax Purposes.

Except for tax purposes,

- 12.13.1 The Members have formed the Company under the Act, and expressly do not intend hereby to form a partnership, either general or limited;
- 12.13.2 The Members and Interest Holders do not intend to be partners to one another, or partners as to any third party, including Affiliates of Members, and
- 12.13.3 To the extent any Member or Interest Holder, by word or action, represents to another Person that any Member or Interest Holder is a partner or that the Company is a partnership, the Member or Interest Holder making such wrongful representation shall be liable to any other Members or Interest Holders who incur personal liability by reason of such wrongful representation.

## 12.14 No Rights of Creditors and Third Parties under Agreement.

This Agreement is entered into among the Members for the exclusive benefit of the Company, its Members, and their successors and assignees. This Agreement is expressly not intended for the benefit of any creditor of the

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Company or any other Person. Except and only to the extent provided by applicable statute, no creditor or any third party shall have any rights under this Agreement or any agreement between the Company and any Member with respect to any Capital Contribution or otherwise.

#### 12.15 Promotional Material.

MCA and M-C Corp. are hereby authorized by the Company and ISA to discuss with potential investors and analysts and to issue press releases, advertisements and other promotional materials in connection with MCA's or M-C Corp.'s own promotional and marketing activities, describing the Company and the Property in general terms or in detail and MCA's participation in the Company and the Property. All references to MCA, M-C Corp. or its/their Affiliates contained in any press release, advertisement or promotional material issued by any other Member or the Company shall be approved in writing by the MCA in advance of issuance.

[Signature page follows]

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IN WITNESS WHEREOF, the Parties have executed, or caused this Agreement to be executed as of the date set forth hereinabove.

#### MACK-CALI HARBORSIDE ENTITY A LLC

By: Title:

IRONSTATE DEVELOPMENT HARBORSIDE ENTITY A, LLC

By: Title:

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ATTACHMENT A

## CERTAIN DEFINITIONS

As used in the foregoing Agreement, the following capitalized terms have the meanings specified in this ATTACHMENT A.

(a) "Accounting Member" has the meaning ascribed to it in § 9.2 of the foregoing Agreement.

(b) "Act" means the New Jersey Limited Liability Company Act, et seq., as amended from time to time (or any corresponding provisions of succeeding law).

(c) "<u>Adjusted Capital Account Deficit</u>" means, with respect to any Interest Holder, the deficit balance, if any, in the Interest Holder's Capital Account as of the end of the applicable taxable year, after giving effect to the following adjustments:

(i) The deficit shall be decreased by the amounts which the Interest Holder is obligated to restore under § 5 of the foregoing Agreement, if any, or is deemed obligated to restore under Regulation § 1.704-2(g)(1) and (i)(5); and

- (ii) The deficit shall be increased by the items described in Regulation § 1.704-1(b)(2)(ii)(d)(4), (5), and (6).
  - (d) "<u>Affiliate</u>" means, with respect to any Person (i) any Person directly or indirectly controlling, controlled by or under common control with such Person, (ii) any officer, director, manager or trustee of such Person or (iii) any Person who is an officer, director, manager or trustee of any Person described in clause (i) of this sentence. For purposes of this definition, the terms "controlled by" or "under common control with" shall mean the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person or entity, whether through the ownership of voting securities, by contract or otherwise, or the power to elect at least fifty (50%) of the directors, managers or persons exercising similar authority with respect to such Person or entities.
  - (e) "Agreement" means the foregoing Company Agreement, as amended from time to time.
  - (f) "Board of Directors" means the Company's board of directors formed in accordance with § 6 of the foregoing Agreement.

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- (g) "Business" means any lawful activity the Company engages in, including ownership, design, development, operation, sale or lease of the real property located at [INSERT ADDRESS].
- (h) "Capital Account" means the account to be maintained by the Company for each Interest Holder in accordance with the following provisions:

(i) an Interest Holder's Capital Account shall be credited with the Interest Holder's Capital Contributions, the amount of any Company liabilities assumed by the Interest Holder (or which are secured by Company property distributed to the Interest Holder), the Interest Holder's allocable share of Profits and any item of income or gain specially allocated to the Interest Holder under the provisions of § 5 of the foregoing Agreement;

(ii) an Interest Holder's Capital Account shall be debited with the amount of money and the Gross Asset Value of any Company property distributed to the Interest Holder, the amount of any liabilities of the Interest Holder assumed by the Company (or that are secured by property contributed by the Interest Holder to the Company), the Interest Holder's allocable share of Losses and any item of expense or loss specially allocated to the Interest Holder under the provisions of § 5 of the foregoing Agreement; and

(iii) if any Interest is transferred under this Agreement, the transferee shall succeed to the Capital Account of the transferor to the extent the Capital Account is attributable to the transferred Interest. It is intended that the Capital Accounts of all Interest Holders shall be maintained in compliance with the provisions of Regulation § 1.704-1(b), and all provisions of the Agreement relating to the maintenance of Capital Accounts shall be interpreted and applied in a manner consistent with that Regulation.

- (i) "<u>Capital Contribution</u>" means, except as otherwise set forth in the foregoing Agreement, the Gross Asset Value of any asset contributed or deemed contributed under Regulation § 1.704-1(b)(2)(iv)(d) to the Company by an Interest Holder, net of liabilities assumed or to which the assets are subject.
- (j) "<u>Capital Transaction</u>" means any transaction not in the ordinary course of business that results in the Company's receipt of cash or other consideration other than Capital Contributions, including proceeds of sales or exchanges or other dispositions of property not in the ordinary course of business, financings, refinancings, condemnations, and insurance proceeds for the destruction of assets used in the trade or business of the Company.

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- (k) "Cash Flow" means all cash funds derived from operations of the Company (including interest received on reserves), less cash funds used to pay current operating expenses, including, without limitation, loans made to the Company by any Member, and to pay or establish reasonable reserves for future expenses, debt payments, capital improvements, contingencies, and replacements as determined by Managing Members. Cash Flow does not include Net Capital Proceeds but shall be increased by the reduction of any reserve previously established. Cash Flow shall not be reduced by noncash charges, including Depreciation, and amortization.
- (I) "Code" means the Internal Revenue Code of 1986, as amended, or any corresponding provision of any succeeding law.
- (m) "<u>Company</u>" means the limited liability company formed in accordance with the foregoing Agreement.
- (n) "Conditions of Transfer" means those conditions set forth in § 7.1 of the foregoing Agreement.
- (o) "<u>Confidential Information</u>" has the meaning ascribed to it in § 3.10.1 of the foregoing Agreement.
- (p) "<u>Contributing Member</u>" has the meaning ascribed to it in § 4.2.5.1 of the foregoing Agreement.
- (q) "<u>CTP Preferred Return</u>" has the meaning ascribed to it in § 5.6.2 of the foregoing Agreement.
- (r) "Default Amount" has the meaning ascribed to it in § 4.2.5.1 of the foregoing Agreement.
- (s) "<u>Defaulting Member</u>" has the meaning ascribed to it in § 4.2.5 of the foregoing Agreement.
- (t) "Depreciation" means, for each Fiscal Year or other period, an amount equal to the depreciation, amortization, or other cost recovery deduction allowable with respect to an asset for such Fiscal Year or other period, except that, if the Gross Asset Value of an asset differs from its adjusted basis for federal income tax purposes at the beginning of such Fiscal Year, Depreciation shall be an amount that bears the same ratio to such beginning Gross Asset Value as the federal income tax depreciation, amortization, or other cost recovery deduction for such Fiscal Year bears to such beginning adjusted tax basis; provided, however, that if the adjusted basis for federal income tax purposes of an asset at the beginning of such Fiscal Year is zero,

Depreciation shall be determined with reference to such beginning Gross Asset Value using any reasonable method selected by Managing Member.

- "Development Agreement" means that certain Development Agreement dated December , 2011, among [IRONSTATE DEVELOPMENT LLO], M-C PLAZA VI & VII L.L.C., a New Jersey limited liability company ("Owner").
- (v) "Development Budget" means the budget, substantially as set forth in ATTACHMENT E to the foregoing Agreement, which is intended to reflect a budgeted amount for total development costs of the Property.
- (w) "Dissociation" refers to a Member's ceasing to be associated with the Company, whether by means of a Transfer, an Involuntary Withdrawal or a Voluntary Resignation.
- (x) "Fiscal Year" means (i) the Company's annual accounting period or (ii) any portion of the Company's annual accounting period for which the Company is required to allocate Profits, Losses, and other items of Company income, gain, loss, or deduction pursuant to § 5 of the foregoing Agreement.
- (y) "Gross Asset Value" means with respect to any asset, the asset's adjusted basis for federal income tax purposes, except as follows:

(i) The initial Gross Asset Value of any asset contributed by an Interest Holder to the Company shall be the gross fair market value of such asset as determined by the contributing Interest Holder and the Company;

(ii) The Gross Asset Values of all Company assets shall be adjusted to equal their respective gross fair market values (taking Code § 7701(g) into account), as determined by Managing Member as of the following times: (A) the acquisition of an additional interest in the Company by any new or existing Interest Holder in exchange for more than a de minimis Capital Contribution; (B) the distribution by the Company to an Interest Holder of more than a de minimis amount of Company property as consideration for an interest in the Company; and (C) the liquidation of the Company within the meaning of Regulation § 1.704-1(b)(2)(ii)(g), provided that an adjustment described in clauses (A) and (B) of this paragraph shall be made only if Managing Member reasonably determines that such adjustment is necessary to reflect the relative economic interests of the Members in the Company;

(iii) The Gross Asset Value of any item of Company assets distributed to any Interest Holder shall be adjusted to equal the gross fair market value

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(taking Code § 7701(g) into account) of such asset on the date of distribution as determined by Managing Member; and

(iv) The Gross Asset Values of Company assets shall be increased (or decreased) to reflect any adjustments to the adjusted basis of such assets pursuant to Code § 734(b) or Code § 743(b), but only to the extent that such adjustments are taken into account in determining Capital Accounts pursuant to Regulation § 1.704-1(b)(2)(iv) (m) and subparagraph (vii) of the definition of "Profits" and "Losses" or § 5.3 of the Agreement; <u>provided</u>, <u>however</u>, that Gross Asset Values shall not be adjusted pursuant to this subparagraph (iv) to the extent that an adjustment pursuant to subparagraph (ii) is required in connection with a transaction that would otherwise result in an adjustment pursuant to this subparagraph (iv).

If the Gross Asset Value of an asset has been determined or adjusted pursuant to subparagraph (ii) or (iv), such Gross Asset Value shall thereafter be adjusted by the Depreciation taken into account with respect to such asset, for purposes of computing Profits and Losses.

- (z) "Imputed Closing Costs" has the meaning ascribed to it in § 10.5 of the foregoing Agreement.
- (aa) "Interest" means an Interest Holder's share of the Profits and Losses of, and the right to receive distributions from, the Company.
- (bb) "Interest Holder" means any Person who holds an Interest, whether as a Member or an unadmitted assignee of a Member.
- (cc) "Internal Rate of Return" or "IRR" means the discount rate at which the net present value of a Member's Capital Contributions to and distributions from the Company equals zero, calculated for each such Capital Contribution from the date such Capital Contribution was made. A Member's Internal Rate of Return shall be calculated pursuant to the Excel function known as "XIRR" on the basis of the actual number of days elapsed over a 365 or 366-day year, as the case may be.
- (dd) "Involuntary Withdrawal" means, with respect to any Member, those events set forth below:
- (i) The Member makes an assignment for the benefit of creditors;
- (ii) The Member files a voluntary petition in bankruptcy;

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(iii) The Member is adjudged bankrupt or insolvent or there is entered against the Member an Order for relief in any bankruptcy or insolvency proceeding;

(iv) The Member files a petition seeking for the Member any reorganization, arrangement, composition, readjustment, liquidation, dissolution, or similar relief under any statute, law, or regulation;

(v) The Member files an answer or other pleading admitting or failing to contest the material allegations of a petition filed against the Member in any proceeding described in subsections (i) through (iv) of this definition;

(vi) The Member seeks, consents to, or acquiesces in the appointment of a trustee for, receiver for, or liquidation of the Member or of all or any substantial part of the Member's properties;

(vii) One hundred twenty (120) days after the commencement of any proceeding instituted against the Member seeking reorganization, arrangement, composition, readjustment, liquidation, dissolution, or similar relief under any statute, law, or regulation, if the proceeding has not been dismissed, or the appointment of a trustee, receiver, or liquidator for the Member or all or any substantial part of the Member's properties without the Member's agreement or acquiescence, which appointment is not vacated or stayed within ninety (90) days or, if the appointment is stayed within ninety (90) days, after the expiration of the stay during which period the appointment is not vacated;

(viii) Entry of a final Order of a court in a divorce proceeding, from which there is no further right of appeal, directing a transfer of all or any portion of a Member's Interest; should all or any portion of the Interest of a Member and its disposition be controlled by what is commonly referred to as a "community property state" where one spouse is deemed constructive trustee for the other spouse of one half portion of the Interest as community property, in the event of a court Order directing the division and allocation of both halves of the Interest between the spouses;

(ix) If the Member is acting as a Member by virtue of being a trustee of a trust, the termination of the trust;

- (x) If the Member is a partnership or limited liability company, dissolution and commencement of winding up of the partnership or limited liability company;
- (xi) If the Member is a corporation, the dissolution of the corporation or the revocation of its certificate of incorporation.

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- (ee) "Ironstate Pre-Development Costs" has the meaning ascribed to it in the Development Agreement to the extent attributable to the Property.
- (ff) "ISA Removal Event" has the meaning ascribed to it in § 6.1.7.3 of the foregoing Agreement.
- (gg) "Jersey City Territory" means the area bounded on the east by the Hudson River, on the south by Essex Street, on the west by Grove Street and on the north by 14<sup>th</sup> Street, in Jersey City, New Jersey.
- (hh) "Key Principal" means David Barry or Michael Barry.
- "Liquidation" means the distribution of seventy-five (75%) percent of the total net asset value of the Company to the Interest Holders proportionately to their Interests.
- (jj) "Major Decisions" mean those decisions listed, identified or set forth on ATTACHMENT F of the foregoing Agreement.
- (kk) "Managing Member" means the person or persons designated as such pursuant to § 6 of the foregoing Agreement.
- (ll) "M-C Corp." means Mack-Cali Realty Corporation, a Maryland corporation that is an Affiliate of MCA.
- (mm) "M-C LP" means Mack-Cali Realty, L.P., a Delaware limited partnership that is an affiliate of MCA.
- (nn) "Member" means each Person signing the Agreement and any Person who subsequently is admitted as a member of the Company.
- (oo) "<u>Membership Rights</u>" means all of the rights of a Member in the Company, including a Member's: (i) Interest; (ii) right to inspect the Company's books and records; and (iii) right, to the extent provided, to participate in the management of and vote on matters coming before the Company.
- (pp) "<u>Minimum Gain</u>" has the meaning set forth in Regulation § 1.704-2(b)(2) and 1.704-2(d). Minimum Gain shall be computed separately for each Interest Holder in a manner consistent with the Regulations under Code § 704(b).
- (qq) "Net Capital" has the meaning ascribed to it in § 5.5.2 of the foregoing Agreement.

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- (rr) "<u>Net Capital Proceeds</u>" means the net cash proceeds received by the Company from a Capital Transaction, less any portion thereof used to establish reserves for Company expenses, obligations, and contingencies as determined by Accounting Member. Net Capital Proceeds includes all principal and interest payments on any debt obligation received by the Company in any Capital Transaction.
- (ss) "NOCF Preferred Return" has the meaning ascribed to it in § 5.5.2 of the foregoing Agreement.
- (tt) "<u>Non-Compete Period</u>" means the period beginning on the date of the mutual execution and delivery of the Development Agreement and ending on the first to occur of the three (3)-year anniversary date of (A) issuance of a temporary certificate of occupancy for a majority of the individual apartments in Phase III (as defined in the Development Agreement) in respect of the Property and (B) the date of termination of the Development Agreement.
- (uu) "<u>Nonrecourse Liability</u>" means any liability of the Company with respect to which no Interest Holder or person or entity related to an Interest Holder has personal liability determined in accordance with Code § 752 and the Regulations promulgated thereunder.
- (vv) "Notice" has the meaning ascribed to it in § 12.4 of the foregoing Agreement.
- (ww) "Offeree" has the meaning ascribed to it in § 10.2.1 of the foregoing Agreement.
- (xx) "Offeror" has the meaning ascribed to it in § 10.2.1 of the foregoing Agreement.
- (yy) "<u>Operating Budget</u>" means the annual budget, prepared by Managing Member and approved at a meeting or in writing by the Board of Directors, and setting forth the Company's estimated capital and operating expenses for the then current or immediately succeeding calendar year and for each month and each calendar quarter of such calendar year, in such detail as the Board of Directors shall reasonably require.
- (zz) "<u>Operating Plan</u>" has the meaning ascribed to it in § 5.1.2 of the foregoing Agreement.
- (aaa) "Order" means any award, injunction, judgment, decree, order, ruling, subpoena or verdict or other decision issued, promulgated or entered by or with any governmental body of competent jurisdiction.

<sup>(</sup>bbb) "Owner Pre-Development Costs" means, collectively, the costs incurred by MCA or its Affiliates in connection with establishing the Master Condominium (as such term is used in the Development Agreement) and the Property as a sub-condominium unit and for certain other costs to be incurred by MCA or its Affiliates in connection with pre-development of the Property. The Owner Pre-Development Costs shall have been reasonably documented costs, actually incurred by MCA or its Affiliates and allocable to a phase described in the Development Agreement, whether set forth on the Pre-Development Budget, as amended from time to time, or otherwise reasonably approved by Ironstate.

- (ccc) "Percentage Interest" means, as to a Member, the percentage set forth after the Member's name on ATTACHMENT B to the foregoing Agreement, as amended from time to time, and as to an Interest Holder who is not a Member, the Percentage of the Member whose Interest has been acquired by such Interest Holder, to the extent the Interest Holder has succeeded to that Member's Interest.
- (dd) "Person" means and includes any individual, corporation, partnership, association, limited liability company, trust, estate, or other entity.
- (eee) "Positive Capital Account" means a Capital Account with a balance greater than zero.
- (fff) "Profits" and "Losses" means, for each Fiscal Year of the Company, the Company's taxable income or loss determined in accordance with Code § 703(a), with the following adjustments:
- (i) All items of income, gain, loss, deduction, or credit required to be stated separately under Code § 703(a)(1) shall be included in computing taxable income or loss; and
- (ii) Any tax-exempt income of the Company, not otherwise taken into account in computing Profits or Losses, shall be included in computing taxable income or loss; and

(iii) Any expenditures of the Company described in Code § 705(a)(2)(B) or treated as such under Regulation § 1.704-1(b)(2)(iv)(i) and not otherwise taken into account in computing Profits or Losses, shall be subtracted from taxable income or loss; and

(iv) In the event the Gross Asset Value of any Company asset is adjusted pursuant to subparagraphs (ii) or (iii) of the definition of Gross Asset Value, the amount of such adjustment shall be treated as an item of gain (if the adjustment increases the Gross Asset Value of the asset) or an item of

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loss (if the adjustment decreases the Gross Asset Value of the asset) from the disposition of such asset and shall be taken into account for purposes of computing Profits or Losses; and

(v) Gain or loss resulting from any taxable disposition of Company property shall be computed by reference to the Gross Asset Value of the property disposed of, notwithstanding the fact that the adjusted book value differs from the adjusted basis of the property for federal income tax purposes; and

(vi) In lieu of the depreciation, amortization, or cost recovery deductions allowable in computing taxable income or loss, there shall be taken into account Depreciation for such Fiscal Year computed in accordance with the definition of Depreciation; and

(vii) To the extent an adjustment to the adjusted tax basis of any Company asset pursuant to Code 734(b) is required, pursuant to Regulation § 1.704-1(b)(2)(iv) (m)(4), to be taken into account in determining Capital Accounts as a result of a distribution other than in liquidation of a Member's interest in the Company, the amount of such adjustment shall be treated as an item of gain (if the adjustment increases the basis of the asset) or loss (if the adjustment decreases such basis) from the disposition of such asset and shall be taken into account for purposes of computing Profits or Losses; and

(viii) Notwithstanding any other provision of this definition, any items which are specially allocated pursuant to Code § 704(b) and the related Regulations shall not be taken into account in computing Profits or Losses.

(ggg) "<u>Property</u>" means [■IDENTIFY PROPERTY]

(hhh) <u>Regulations</u>" means the income tax regulations, including any temporary regulations, from time to time promulgated under the Code.

- (iii) "<u>REIT</u>" has the meaning ascribed to it in § 5.1.1 of the foregoing Agreement.
- (jjj) "<u>REIT Requirements</u>" has the meaning ascribed to it in § 5.1.2 of the foregoing Agreement.
- (kkk) "Requirements of Law" means any law (statutory, common, or otherwise), constitution, treaty, convention, ordinance, equitable principle, code, rule, regulation, executive order, or other similar authority enacted, adopted, promulgated, or applied by any governmental body, agency, official, self-regulatory organization or

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court or other tribunal, whether foreign or domestic, each as amended and now in effect.

(III) "Special Contribution" has the meaning ascribed to it in § 4.2.5.1 of the foregoing Agreement.

- (mmm) "Tax Matters Partner" has the meaning ascribed to it in § 9.7 of the foregoing Agreement.
- (nnn) "Tax Payment Loan" has the meaning ascribed to it in § 4.9 of the foregoing Agreement.
- (000) "<u>Transfer</u>" means, when used as a noun, any voluntary sale, assignment, attachment, pledge, hypothecation, or other relinquishment, and, when used as a verb, means, voluntarily to sell, assign, pledge, hypothecate or otherwise relinquish.
- (ppp) "TRS" has the meaning ascribed to it in § 5.1.1 of the foregoing Agreement.
- (qqq) "<u>Valuation Amount</u>" has the meaning ascribed to it in § 10.2.1 of the foregoing Agreement.
- (rrr) "Voluntary Resignation" means a Member's dissociation from the Company by means other than by a Transfer or an Involuntary Withdrawal.
- (sss) "Withholding Tax Act" has the meaning ascribed to it in § 4.9 of the foregoing Agreement.

# NAME, ADDRESS AND PERCENTAGE OF EACH MEMBER

| Column A<br>Name/Address   | Column B<br>Percentage  | Column C<br>Capital<br>Contribution                   |  |
|--|---|---|--|
| MACK-CALI HARBORSIDE ENTITY A LLC<br>Mack-Cali Realty Corporation<br>343 Thornall Street<br>Edison, NJ 08839   | 85 %  | Owner Pre-Development Costs & Real<br>property[·]     |  |
| IRONSTATE DEVELOPMENT HARBORSIDE ENTITY A, LLC<br>50 Washington Street<br>Hoboken, NJ 07030<br>201-963-5200  | 15%   | 17.64705% less Ironstate Pre-Development<br>Costs[·]. |  |
| Total:   | 100 %   | [·] [All TBD per §4.1]                                |  |
| B - 1  | <u></u>   |   |  |
| Form of<br>CERTIFICATE OF FORMAT<br>C - 1  | FION  | ATTACHMENT C  |  |
|  |   |   |  |
| IRONSTATE PROJECTS 1. 70, 80 and 90 Columbus Drive (Block 138 Lot T Condo Area 3)  | 5   | ATTACHMENT D  |  |
| 2. Blocks 5.1 and 5.2 as shown on the Liberty Harbor North Redevelopment Plan  |   |   |  |
| 3. Block 11 as shown on the Liberty Harbor North Redevelopment Plan  |   |   |  |
| D - 1  |   |   |  |
|  |   |   |  |
| DEVELOPMENT BUDGE  | ЗТ  | ATTACHMENT E  |  |
| E - 1  |   |   |  |
|  |   |   |  |
| MAJOR DECISIONS  |   | ATTACHMENT F  |  |
| The following decisions shall be deemed "Major Decisions" for purposes of the foregoing Agreement  | nt  |   |  |
| <ul> <li>(a) Approval of pre-development, operating and construction budgets for the Property.</li> </ul>  | m.  |   |  |
| <ul><li>(a) Approval of pre-development, operating and construction budgets for the Property.</li><li>(b) Amendment of any budget to the extent not authorized for Managing Member alone units of the extent of any budget to the extent not authorized for Managing Member alone units of the extent of</li></ul> | nder 8 1 2 1 of the foregoine A   | areement  |  |
| <ul> <li>(c) Any material amendment to any approved phasing, development or construction schedules.</li> </ul>   |   |   |  |
| <ul><li>(c) Any material amendment to any approved phasing, development or construction schedules.</li><li>(d) Any material amendment to any approved site plan or other approvals.</li></ul>  |   |   |  |
| <ul><li>(d) Any material amendment to any approved site plan of other approvals.</li><li>(e) Any decision to obtain financing for the Property, including the terms of any such financing.</li></ul>   |   |   |  |
|  |   |   |  |
| <ul> <li>(f) Grant of any mortgage, lien or encumbrance on the Property.</li> <li>(g) Any sale or transfer of all or any part of the Property (other than selling units at retail) or any actions relating to any casualty or eminent domain proceedings affecting the Property.</li> </ul>  |   |   |  |
| (h) Entering into, terminating or amending any contract in connection with any aspect of the Property in excess of \$100,000.  |   |   |  |
| (i) Admission of a new Member or the entry of the Company into any joint venture or part   | Admission of a new Member or the entry of the Company into any joint venture or partnership with any Person not a Party to the foregoing Agreement. |   |  |
| (j) Capital calls, other than (i) those consistent with pre-development, construction and operating budgets previously adopted by the Board of Directors or (ii) those for non-discretionary expenses, such as real estate taxes, insurance premiums and expenses required to comply with Requirements of Law.   |   |   |  |

- (k) Development of leasing guidelines for the Property and any material deviation from such guidelines.
- (1) Any commercial lease involving more than 5,000 square feet of space.
- (m) Any amendment to the foregoing Agreement.
- (n) Any environmental matter relating to the Property, including selection of environmental consultants and adoption of and implementation of any operation and maintenance program or any other program to remove or otherwise remediate hazardous materials or wastes.
- (o) Taking any legal action, except and to the extent the same is not prohibited by any provision of any loan affecting any portion of the Property: (i) initiating action to collect rentals and other amounts payable to the Company under leases and other occupancy agreements affecting any unit or to dispossess any occupant who is in default in its obligations to the Company and defending against tenant claims, (ii) defending liability claims for which the insurance is maintained insurance, (iii) contesting or protesting any ad valorem tax or assessment, or (iv) initiating, defending or settling claims in which the amount in controversy does not exceed \$25,000.00.
- (p) The voluntary commencement or the existence of an involuntary case or proceeding under the United States Bankruptcy Code or under any state or foreign bankruptcy, insolvency or similar statute affecting any Party, or a subsidiary of an affiliate of any Party, or the Company's liquidation, dissolution, merger, consolidation, sale or other disposition of all or substantially all the assets of any Party, or a subsidiary of an affiliate of any Party, or the marshaling of assets and liabilities; receivership, insolvency, assignment for the benefit of creditors, reorganization, arrangement, composition with creditors or readjustment of debts; or other similar events or proceedings affecting any Party, or a subsidiary of an affiliate of any Party, or any allegation or contest of the validity of this Agreement in any such proceeding.
- (q) Regarding any matter that would be undertaken by the Company that is not within the ordinary course of business or within the business purpose of, the Company.
- (r) The Company's procurement of any policy of insurance.

### M A C K — C A L I R E A L T Y C O R P O R A T I O N

#### NEWS RELEASE

For Immediate Release

#### Contacts:

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#### MACK-CALI AND IRONSTATE DEVELOPMENT TO DEVELOP MULTI-FAMILY RENTAL TOWERS ON JERSEY CITY WATERFRONT

Edison, New Jersey—December 7, 2011—Mack-Cali Realty Corporation (NYSE: CLI), along with Ironstate Development Company, today announced that the two companies have formed a joint venture to develop luxury multi-family rental towers on the Jersey City Waterfront.

The first phase of the project consists of a parking pedestal to support two high-rise towers of approximately 500 apartment units each. Featuring a contemporary design, the towers will encompass planned on-site amenities including a café, pools, fitness center, and more. The project will offer its residents magnificent views of the Hudson River and New York Skyline. Residents will benefit from the area's comprehensive transportation infrastructure, making it easy to travel via PATH, light rail, ferry, bus, and car.

The project will be built on land owned by Mack-Cali Realty Corporation within its Harborside Financial Center, which is adjacent to the Exchange Place PATH station. Harborside Financial Center is comprised of five state-of-the-art class A office buildings, retail shops, and a multitude of fine and casual restaurants.

The companies anticipate a fourth quarter, 2012 ground breaking on the project and expect residents to take occupancy within approximately two years thereafter.

The architect on the project is HLW International LLP.

Mitchell E. Hersh, Mack-Cali president and chief executive officer, commented, "On behalf of Mack-Cali, we are thrilled to be working with Ironstate to develop this premier project. It allows us to utilize a portion of the land we already own in a manner consistent with creating a 24/7 "city within a city." We believe there is strong demand for this type of high-end workforce housing and we chose to partner with Ironstate because of their vast experience and exceptional reputation in the development and management of high rise residential real estate."

David Barry, Ironstate Development president, commented, "We're delighted to announce this partnership with Mack-Cali as both companies have long worked towards a common goal of creating a world-class live/work destination in downtown Jersey City. This well-positioned site represents a tremendous development opportunity to introduce quality rental residences to an

established waterfront neighborhood already offering broad public transportation options, a vibrant commercial base and complementary retail."

#### About Mack-Cali Realty Corporation

Mack-Cali Realty Corporation is a fully integrated, self-administered, self-managed real estate investment trust (REIT) providing management, leasing, development, construction and other tenant-related services for its class A real estate portfolio. Mack-Cali owns or has interests in 278 properties, primarily office and office/flex buildings located in the Northeast, totaling approximately 32.4 million square feet. The properties enable the Company to provide a full complement of real estate opportunities to its diverse base of over 2,000 tenants.

Additional information on Mack-Cali Realty Corporation is available on the Company's website at www.mack-cali.com.

#### About Ironstate Development Company

Ironstate Development is one of the largest privately held real estate development companies in the Northeast. Based in Hoboken, New Jersey, Ironstate engages in the development and management of large-scale mixed-use projects and has a diverse portfolio of apartments and hotels valued at several billion dollars. The Company's multi-family portfolio comprises an extensive range of apartments, condominiums and retail and recreational spaces in key urban centers near mass transportation hubs, while its hospitality holdings include the W Hoboken Hotel along the Hudson River waterfront facing Manhattan and the newly-acquired Standard East Village in Manhattan with partner Andre Balazs. Ironstate has approximately \$1 billion in the development pipeline, including the redevelopment of the former U.S. Naval Base on the waterfront in Staten Island, NY.

Additional information on Ironstate Development Company is available on the Company's website at www.ironstatedevelopment.com.

Statements made in this press release may be forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements can be identified by the use of words such as "may," "will," "plan," "should," "expect," "anticipate," "estimate," "continue," or comparable terminology. Such forward-looking statements are inherently subject to certain risks, trends and uncertainties, many of which the Company cannot predict with accuracy and some of which the Company might not even anticipate, and involve factors that may cause actual results to differ materially from those projected or suggested. Readers are cautioned not to place undue reliance on these forward-looking statements and are advised to consider the factors listed above together with the additional factors under the heading "Disclosure Regarding Forward-Looking Statements" and "Risk Factors" in the Company's Annual Reports on Form 10-K, as may be supplemented or amended by the Company's Quarterly Reports on Form 10-Q, which are incorporated herein by reference. The Company assumes no obligation to update or supplement forward-looking statements that become untrue because of subsequent events, new information or otherwise.